

PRESS RELEASE

## LA SIA S.P.A. AWARDED BEST IPO 2023 BY ASSONEXT

**Rome, Nov. 16, 2023** - La SIA S.p.A. ("La SIA" or the "**Company**"), a company active in the engineering & design sector with a focus on critical infrastructure, listed on the multilateral trading system Euronext Growth Milan, is pleased to announce that it has been awarded "Best IPO 2023" at the AssoNEXT Awards, an event that celebrates excellence at Euronext Growth Milan organised by Asso Next, the Italian Association of Listed SMEs.

The August placement was a great success, with overall demand reaching 2.3 times the amount originally offered (equal to Euro 5 million).

This expression of interest had led the founding shareholders to increase the total countervalue of the placement to Euro 6 million, entirely as a capital increase as a result of their decision not to exercise the greenshoe option, which was originally provided for sale, allocating the entire amount of the fundraising to support the Company's strategic plan.

The minimum raising required by the regulation was entirely covered by primary foreign investors.

*"We are very proud of this award."* commented **Maurizio Ciardi, Chairman and CEO of La SIA**, *"The listing marked an important turning point in our company's growth path; the trust accorded to us by investors, especially foreign ones, is a great source of pride and an ever-growing commitment. We would like to thank AssoNEXT for the award, the entire La SIA team and the advisors who have supported us in these months".*

The Company recently reported the following financial results as at 30 September 2023:

- Value of Production: €11.1m compared to €9.7m in September 2022 (+13.7%);
- NFP: €4.0m (cash) compared to €1.1m (debt) in December 2022;
- Backlog: €34.9m compared to €29.2m in September 2022 (+19.8%)
- Guidance 2023 and Dividend Policy 2023-2025 with a Payout Ratio of 75% on net profit confirmed

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The press release will be available on the Company website at <https://investors.lasia.it>

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### The Company

La SIA S.p.A. is a company active in the engineering and design sector, specializing in the design of critical infrastructures in the fields of telecommunications, civil construction, mobility infrastructure and energy plants, through the use of cutting-edge technologies and specific know-how. La SIA is among the top 100 Engineering Companies in Italy, and among the first movers in the introduction of BIM (Building Information Modeling) methodology, also employed for the purposes of safety, predictive maintenance and the protection of the country's artistic and historical heritage. The Company, established in 2004, operates through two service lines: the "Engineering" line, dedicated to the activities of structural mechanical, electrical, and design engineering in the architectural field, and the "Advisory" line, engaged in consulting specializing in project management services, construction and safety management, and training.



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