

COMUNICATO STAMPA

**THE BOARD OF DIRECTORS APPROVES SOME ECONOMIC INDICATORS  
OF THE FOURTH QUARTER 2023**

**VALUE OF PRODUCTION EQUAL TO c. € 16,6 M**

**IN LINE WITH THE GUIDANCE COMMUNICATED TO THE MARKET AT THE  
SAME TIME AS THE JUNE 2023 FIGURES**

**NFP CASH POSITIVE FOR c. € 4,8M**

**BACKLOG EQUAL TO c. € 36,4M, + 4% ON Q3 2023**

**Key results:**

- Value of Production: 16,6 million Euro compared to 15,4 million Euro in December 2022 (+7,42%);
- NFP: 4,8 million Euro (net cash) in comparison to 1,1 million Euro (net debt) in December 2022;
- Backlog: 36,4 million Euro compared to 34,9 million Euro in September 2023 (+4,3%)

**Rome, 15 February 2024** – The board of Directors of La SIA S.p.A. (**“La SIA”** or **“The company”**), a company active in the engineering & design sector with a focus on critical infrastructure, listed on the multilateral trading system Euronext Growth Milan, organized and managed by Borsa Italiana S.p.A., approved today selected unaudited information indicative of the Company's business performance for the fourth quarter of 2023.

**Maurizio Ciardi, CEO of La SIA commented:** *“We are very satisfied with the performance in the fourth quarter, which confirms the positive results of the first part of the year and allows us to close 2023 with satisfaction. The second part of last year was characterised on the industrial level - among other things - by consolidation in new verticals (such as energy and mobility infrastructure) in line with what was shared with the market during the listing phase. The backlog remains solid and allows us to look forward to the year that has just begun.”*

■ **Key results of the fourth quarter 2023**

In the last quarter of 2023 the Company recorded a Value of Production of 5,5 million Euro, accounting for 33% of revenues for the year. The Value of Production for the year ending 31 December 2023 totalled approximately 16,6 million Euro, an increase of 7,42% compared to the year ended 31 December 2022.

Net cash at 31 December 2023 amounted to 4,8 million Euro, with an increase over the same period of the previous year of about EUR 6 million, mainly due to the capital increase resulting from the listing on the EGM.

The backlog at 31 December 2023 amounts to 36,4 million Euro. Growth compared to Q3 2023 (34,9 million Euro) is 4%, consistent with the general ramp-up of the Company's business. Compared to the September amount (34.9 million Euro), approx. 5 million Euro were converted into revenues and new agreements of c. 6.5 million Euro were signed.

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This press release is available on the Company's website <https://investors.lasia.it/>, "Investor Relations/Press Releases" section.

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**Investor Relator**

Alessandra Speranza  
Via Luigi Schiavonetti 286, 00173 Rome (RM)  
+39 0645441972  
[investorrelator@lasia.it](mailto:investorrelator@lasia.it)

**Euronext GrowthAdvisor**

illimity Bank S.p.A.  
Via Soperga 9, 20124 Milan  
+39 0282849699  
[lasia@illimity.com](mailto:lasia@illimity.com)

**Specialist**

MiT Sim S.p.A.  
Corso Venezia 16, 20121 Milan  
+ 39 0230561270  
[investor.relations@mitsim.it](mailto:investor.relations@mitsim.it)

**Investor & Media Relations**

Twister Communications Group S.r.l.  
Via Valparaiso, 3 - 20144 Milan  
+39 02438114200  
Lucia Saluzzi [lasia@twistergroup.it](mailto:lasia@twistergroup.it)

**The Company**

La SIA S.p.A. is a company active in the engineering and design sector, specializing in the design of critical infrastructures in the fields of telecommunications, civil construction, mobility infrastructure and energy plants, through the use of cutting-edge technologies and specific know-how. La SIA is among the top 100 Engineering Companies in Italy, and among the first movers in the introduction of BIM (Building Information Modeling) methodology, also employed for the purposes of safety, predictive maintenance and the protection of the country's artistic and historical heritage. The Company, established in 2004, operates through two service lines: the "Engineering" line, dedicated to the activities of structural mechanical, electrical, and design engineering in the architectural field, and the "Advisory"

line, engaged in consulting specializing in project management services, construction and safety management, and training.