

Appendix 3Y

Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

Name of entity	Insignia Financial Ltd
ABN	49 100 103 722

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Renato Mota
Date of last notice	1 December 2021

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct and indirect
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	As shown
Date of change	4 August 2022
No. of securities held prior to change Direct: Performance rights: Indirect: Atom Financial Services Pty Ltd ATF Atom Investments Family Trust:	1,000 ordinary shares • 50,000 performance rights under the 2019 Executive Performance Rights Plan • 75,000 performance rights under the 2020 Executive Performance Rights Plan • 239,597 performance rights under the 2021 Executive Performance Rights Plan • 351,428 performance rights under the 2022 Executive Performance Rights Plan 346,328 ordinary shares

+ See chapter 19 for defined terms.

Appendix 3Y

Change of Director's Interest Notice

Class	Ordinary shares
Number acquired	62,500 ordinary shares
Number disposed	62,500 performance rights
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	N/A
No. of securities held after change	
Direct:	63,500 ordinary shares
Performance rights:	• 239,597 performance rights under the 2021 Executive Performance Rights Plan • 351,428 performance rights under the 2022 Executive Performance Rights Plan
Indirect:	
Atom Financial Services Pty Ltd ATF Atom Investments Family Trust:	346,328 ordinary shares
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	• 25,000 performance rights under the 2019 Executive Performance Rights Plan have lapsed • 25,000 performance rights under the 2019 Executive Performance Rights Plan vested and are unrestricted and converted to ordinary shares • 37,500 performance rights under the 2020 Executive Performance Rights Plan have lapsed • 37,500 performance rights under the 2020 Executive Performance Rights Plan vested and are unrestricted and converted to ordinary shares

Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	N/A
Nature of interest	N/A
Name of registered holder (if issued securities)	N/A

+ See chapter 19 for defined terms.

Appendix 3Y
Change of Director's Interest Notice

Date of change	N/A
No. and class of securities to which interest related prior to change Note: Details are only required for a contract in relation to which the interest has changed	N/A
Interest acquired	N/A
Interest disposed	N/A
Value/Consideration Note: If consideration is non-cash, provide details and an estimated valuation	N/A
Interest after change	N/A

Part 3 – ⁺Closed period

Were the interests in the securities or contracts detailed above traded during a ⁺closed period where prior written clearance was required?	No
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

⁺ See chapter 19 for defined terms.