

ASX Release – 26 November 2024

MLC successfully separates from NAB

Insignia Financial Ltd (ASX:IFL) has successfully achieved a significant milestone in the separation of MLC Wealth (MLC) from National Australia Bank Limited (NAB), a major step in the company's simplification program since it acquired MLC from NAB in 2021.

The transition of the MLC MasterKey and Plum registries, along with associated applications, from NAB to Insignia Financial is one of the largest wealth management separations in Australia's financial services history. Over 700,000 MasterKey and Plum accounts, 55 systems and applications and more than 100 terabytes of data have been migrated.

As a result, Insignia Financial is no longer reliant on NAB systems and technology to service its customers, employers and advisers, with employees operating entirely within the Insignia Financial environment. As part of this transition, Insignia Financial has also moved the Corporate and MLC general ledger to Workday, upgraded its infrastructure and applications, enhanced system performance and uplifted security and monitoring to make its environment safer for members. At the same time, Insignia Financial has introduced operational improvements for technology teams to improve system and infrastructure management and transitioned some applications, including MLC's core registry system, to the cloud.

Insignia Financial Chief Executive Officer, Scott Hartley said: "Separating MLC from NAB was the most important initiative we had to deliver as an organisation in FY25, and I am pleased to announce this significant separation milestone.

"Following the migration of MLC Wrap, MLC Navigator, and associated offers to the MLC Expand platform in April, this separation further demonstrates our ability to deliver complex, large-scale transformation projects. It also marks the second successful execution of a major exit of a superannuation business from a bank, the first being Insignia Financial's separation of the Pensions and Investments business from ANZ in 2022.

"While there is still work to be done before we formally exit the Transitional Services Agreement (TSA) in May 2025, achieving this critical milestone sets us up to simplify our Master Trust capabilities and enables us to shift our focus in FY26 towards accelerated and sustainable growth, driven by a relentless obsession with our customers.

"This separation will simplify and streamline processes and deliver significant cost savings with the exit of the TSA. These savings are included in the FY25 net cost reduction of \$60-65 million, and in the net BAU opex reduction goal of ~\$200 million over FY26-30, as announced at our recent Investor Day."

This announcement was approved for release by Scott Hartley, Chief Executive Officer, Insignia Financial Ltd.

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About Insignia Financial Ltd

With origins dating back to 1846, today the Insignia Financial Group is a leading Australian wealth manager. Insignia Financial Ltd provides financial advice, superannuation, wrap platforms and asset management services to members, financial advisers and corporate employers.

Further information about Insignia Financial can be found at www.insigniafinancial.com.au

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