



14 October 2008

Company Announcements Office
Australian Stock Exchange Limited
Exchange Centre
20 Bridge Street
SYDNEY NSW 2001

Dear Sir/Madam

Macquarie – W.A. Emerging Leaders Conference

Please find attached a copy of the Imdex Limited presentation being made at the Macquarie – W.A. Emerging Leaders Conference today.

Yours faithfully
Imdex Limited

Paul Evans
Company Secretary



Index Limited

Macquarie – W.A. Emerging Leaders Conference

14 October 2008

- Group Overview
- Fluids & Chemicals
- Down Hole Instrumentation
- FY08 Results Summary
- Strategy & Outlook
- Summary
- Appendices

Index Snapshot



- Core business - the **manufacture, supply and distribution** of high quality **drilling fluids** and **down hole instrumentation**
- Attractive end markets – mining & primarily late stage exploration and **oil & gas**
- **Global Reach** – nine acquisitions in 3 years have created true international reach and geographic diversity and technology leadership
- Quality **customer base** including global distribution and supply agreements with Sandvik, Boart Longyear, Major Drilling, Layne Christensen and Swick
- **Extracting benefits** from new products, synergies and expanded manufacturing capability
- Strong business model with significant upside
- Management delivering on our growth strategy

Exposure to Long Term Growth Industries



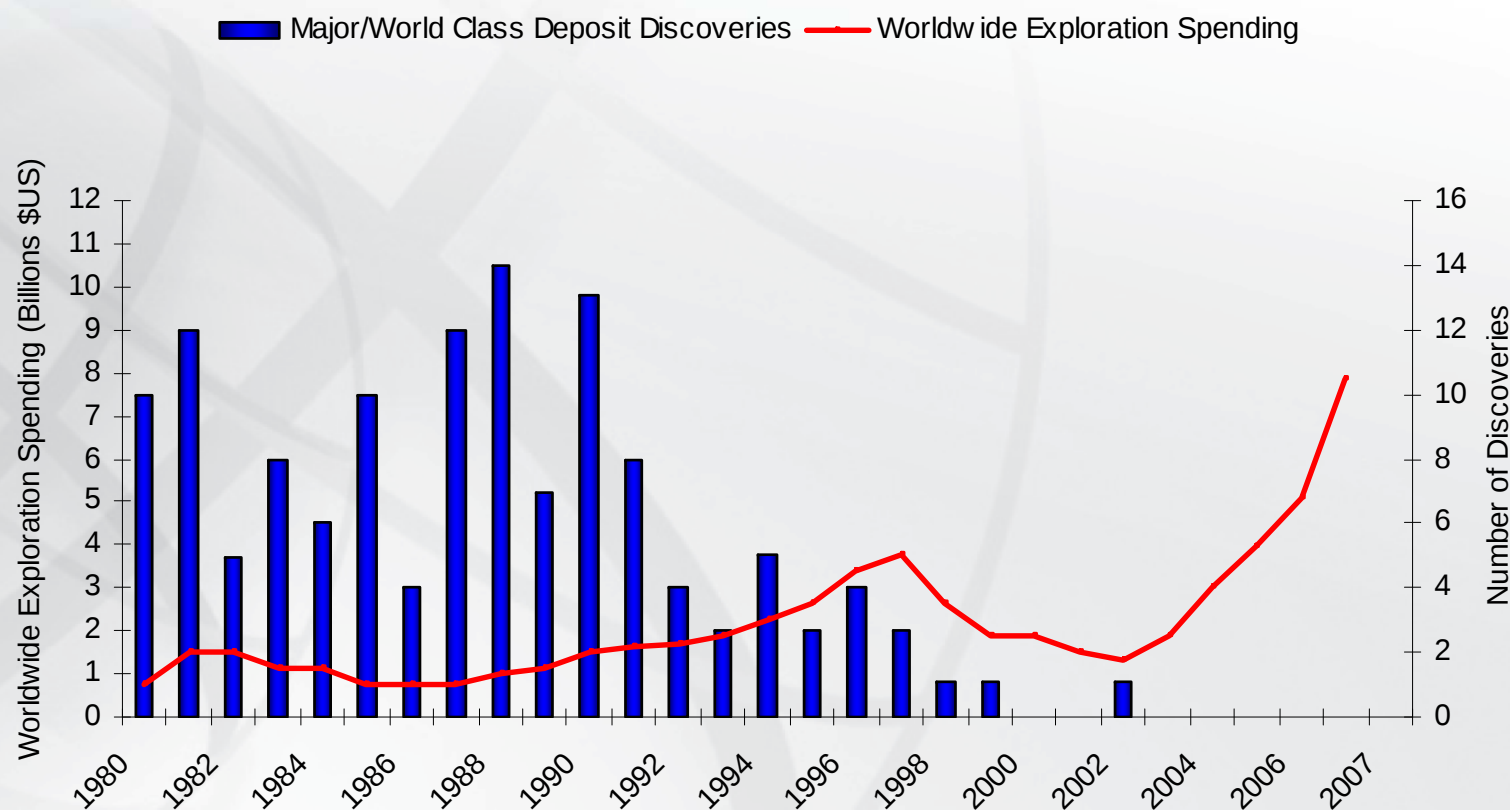
Resources

- Record minerals exploration spend and increased production activity
- US\$13.1B in 2008 - up 25% on US\$10.5B in 2007
- Robust demand for drilling fluids and down hole instrumentation – essential components of exploration and development
- Industry capacity constraints supporting continued growth:
 - Deeper and more complicated ore bodies
 - Longer timeframes from discovery to production
 - Rising exploration, development and production costs
 - Dearth of new discoveries



Drill core sample being oriented

Low Discovery Rates Driving Greater Reliance on Exploration



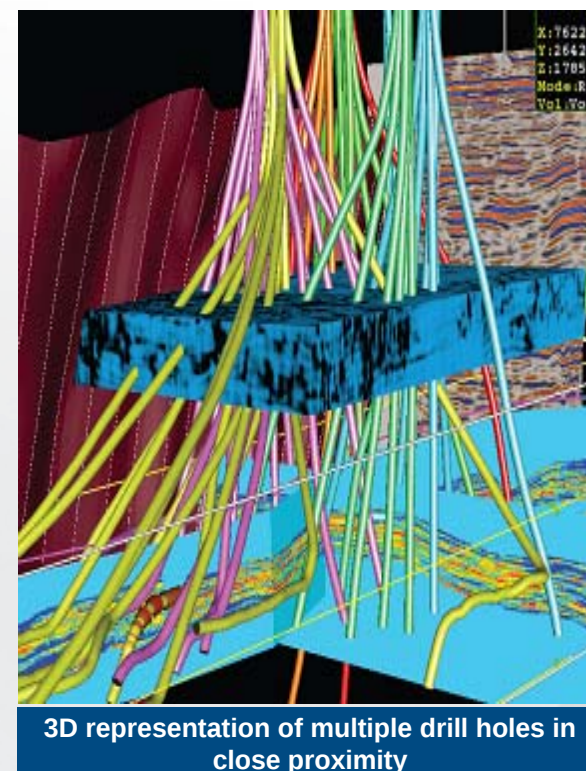
Source: Metals Economics Group & UBS

Exposure to Long Term Growth Industries



Oil & Gas

- Strong investment into exploration and development of new reserves
- Worldwide exploration spend in 2007 was ~US\$332b
- Interest in new exploration in all parts of the industry has not been higher for 30 years
- Complex exploration places a premium on technologies that improve performance and reduce risk
- The industry will have to drill more. Fragilities in the oil and gas supply chain are clear indicators of this
- Imdex is well positioned to benefit from this long-term opportunity through our developing sophisticated technology portfolio and competitive drilling fluids



Our Skill Set



- Quality people
 - Industry respected operational personnel
 - Experienced locally based management
- Customer service
- Strong brands
- IP ownership
- Own manufacture = control of supply
- Scalability
 - Low labour component
 - High revenue per employee
 - Strong global distribution channels
- Quality products
 - Powerful R&D capability



Drilling fluids research and development

Our Customers

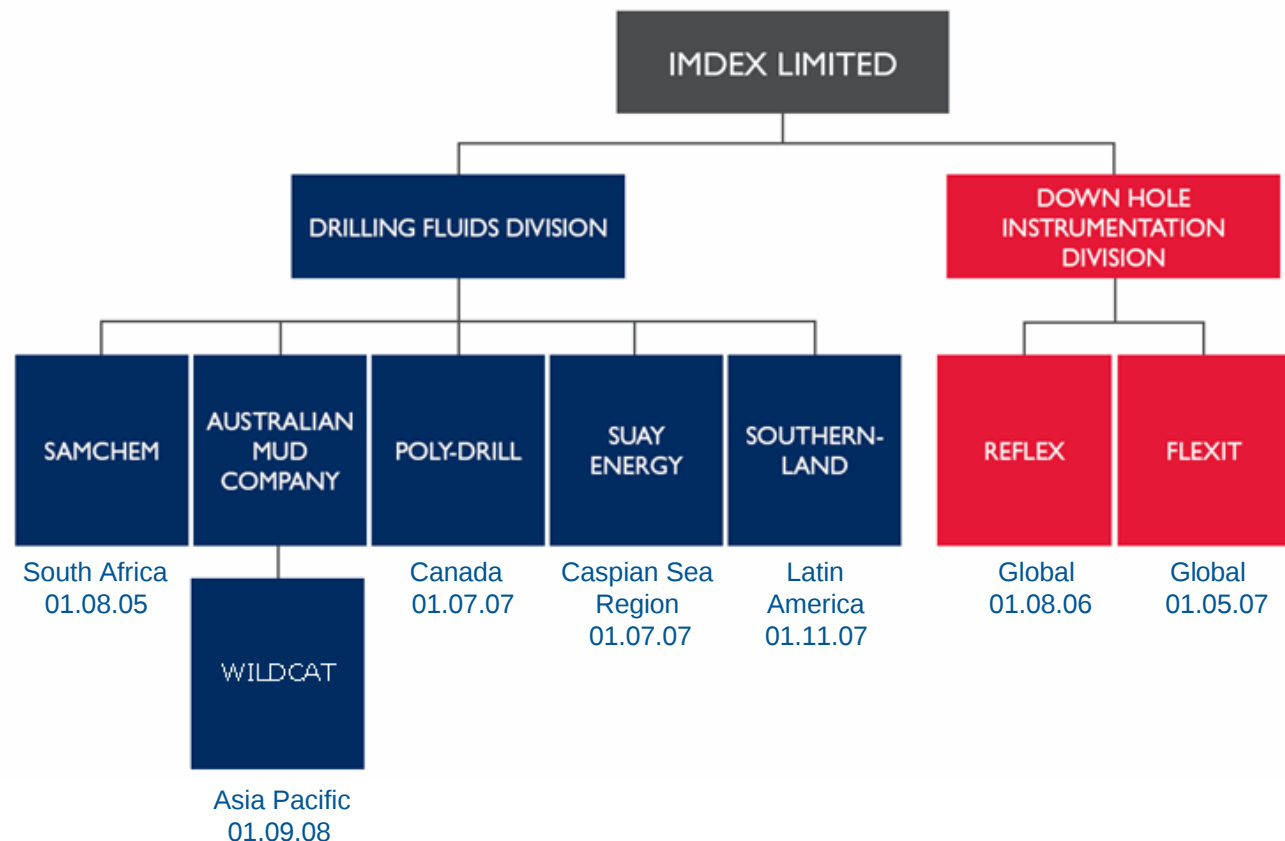


And a broad range of medium to smaller sized clients globally

Our Corporate Structure



- Successful transformation and expansion 2005 – 2008
- Growth achieved via non core asset divestments and nine acquisitions
- Maximising opportunities through consolidation, synergies and additional resources



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Fluids & Chemicals – Overview



■ Drilling Fluids and Chemicals (DFC)

- Main uses: Cool and lubricate the drill bit, keep the drill hole open and return cuttings to the surface
- Primarily servicing the global resources industries – diamond drilling (late stage exploration/development)
- Building market share in the Australian and international onshore Oil and Gas, CBM, Water Well and Civil industries
- Manufacture and sell
- Consumable
- Differentiating factor is service
- Complementary to our Down Hole Instrumentation (DHI) business



Australian Mud Company products in characteristic green packaging

DFC Key Highlights – FY08



- Growth across all geographic regions – strong business model with a global footprint – Asia/Pacific, Africa, Canada and Latin America
- Distribution and supply agreements with Sandvik, Boart Longyear, Major Drilling, Layne Christensen and Swick
- Increased exposure to the global onshore oil & gas market and CBM industry in Australia
- Earnings accretive acquisitions:
 - Suay Energy Services, Kazakhstan (Oil & gas)
 - Poly-Drill Drilling Systems, Canada
 - Southernland, Chile
- Commencement of upgrades/additional plant and manufacturing facilities – Samchem (South Africa) and Southernland (Chile) to reduce costs and meet demand



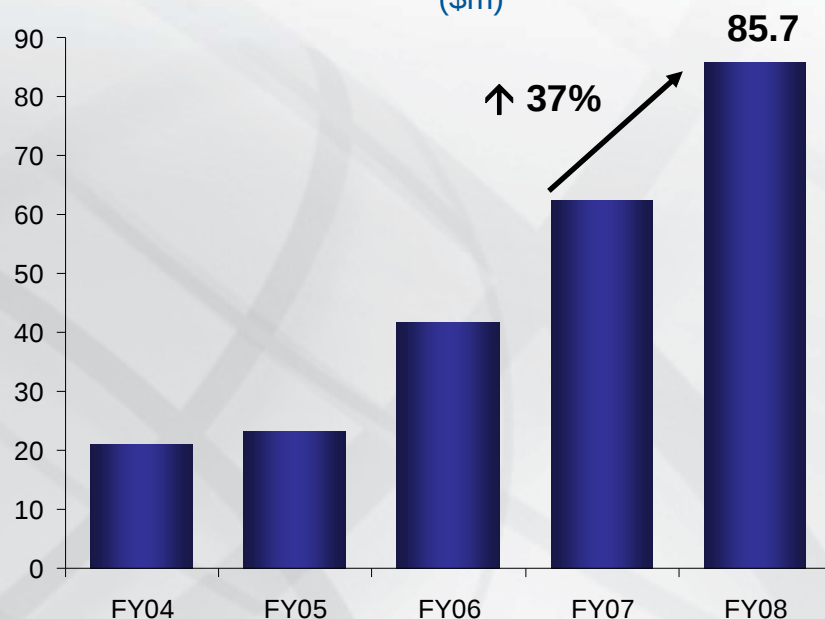
Australian Mud Company products on a client drill site

DFC – Revenue Growth



Fluids and Chemicals Revenue

(\$m)



Company	Country	% Acquired	Date
Poly-Drill	Canada	100%	1 July 07
Suay	Kazakhstan	75%	1 July 07
Suay	Kazakhstan	25%	30 June 08
Southernland	Chile	100%	1 Nov 07

- Strong organic growth
- Balanced global presence
- Facilities being upgraded and expanded to reduce costs and meet demand:
 - Samchem (Africa)
 - Southernland (Latin America)
- Growth experienced from global alliances
- Strengthened management team to maintain/extend superior customer service

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Down Hole Instrumentation – Overview



▪ Down Hole Instrumentation (DHI)

- Types of tools
 - Down hole survey
 - Steering
 - Core orientation
- Unique/leading technology in resources sector globally
- Entering oil & gas industry
- Manufacture and rent/sell
- Differentiating factors are technology and service
- Speed and accuracy of data
- Minimum disruption to drilling process
- Complementary to DFC business



Demonstration of Reflex tools to customers

DHI Key Highlights – FY08



- Growth across all geographic regions
- Strong business model with a global footprint
- Distribution and supply agreements with Sandvik, Boart Longyear, Major Drilling, Layne Christensen and Swick
- Acquisition of SEG business in Germany giving access to world class Target INS technology and other products
- SEG technology provides platform for entering the global oil & gas market (est. market size >US\$500m p.a.)
- Continued implementation of rental model
- Continued development of technology:
 - Ez-Trac – highly successful product launch
 - High Temperature GyroSmart (Oil & Gas)
 - High Temperature Multishot (Oil & Gas)
 - Drop Tool (Oil & Gas)

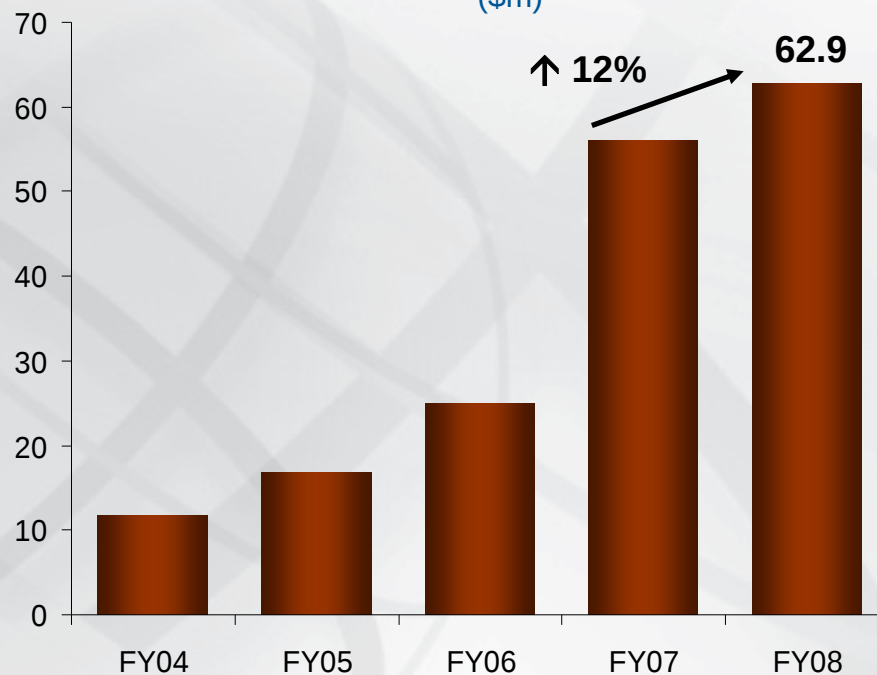


EZ-Trac being guided into the drill hole

DHI – Revenue Growth



Down Hole Instrumentation Revenue
(\$m)



- Divestment of Surtron for \$20m cash on 1 Nov 07
- Acquisition of 100% of SEG (Germany) 1 Jan 08

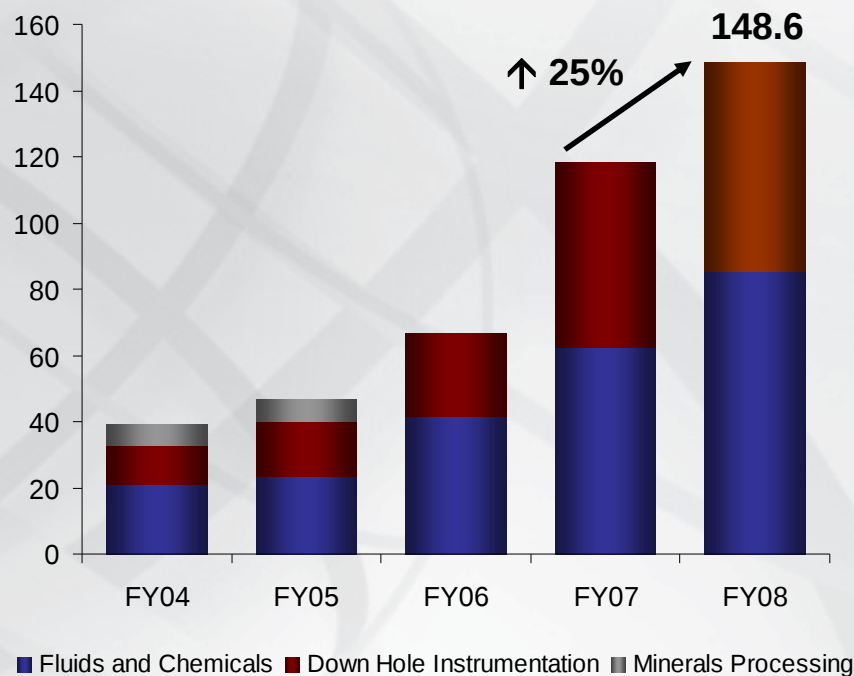
- Entry into oil & gas market with industry specific down hole instrumentation
- Continuing to grow rental business
- Maintained technology leadership:
 - Digital down hole survey instrumentation
 - Electronic core orientation tool
 - MEMS digital, solid state down hole gyro survey system
- Growth experienced from global alliances
- Strengthened management team to maintain/extend superior customer service

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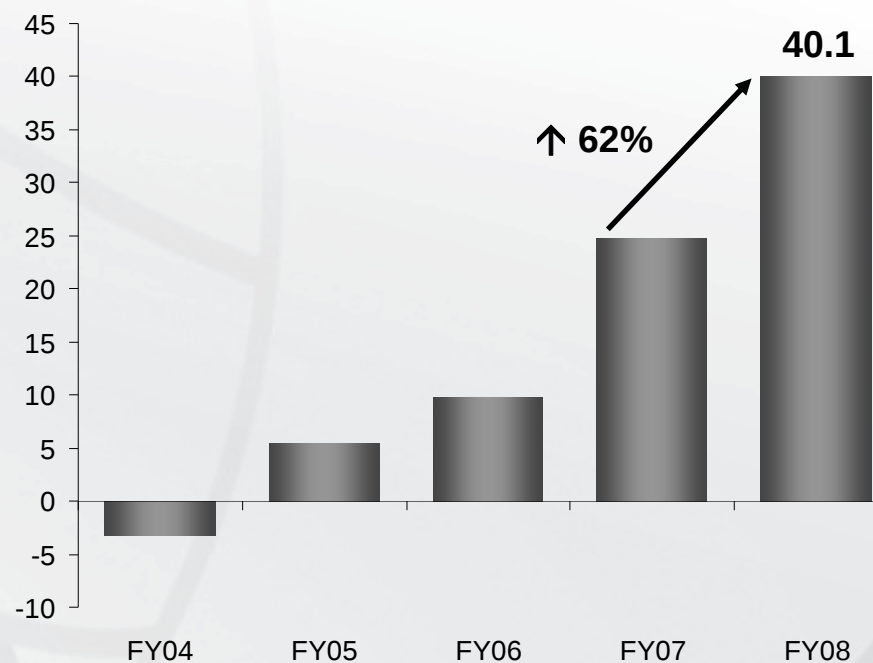
FY08 – Results Highlights



Normalised Revenue by Division (\$m)

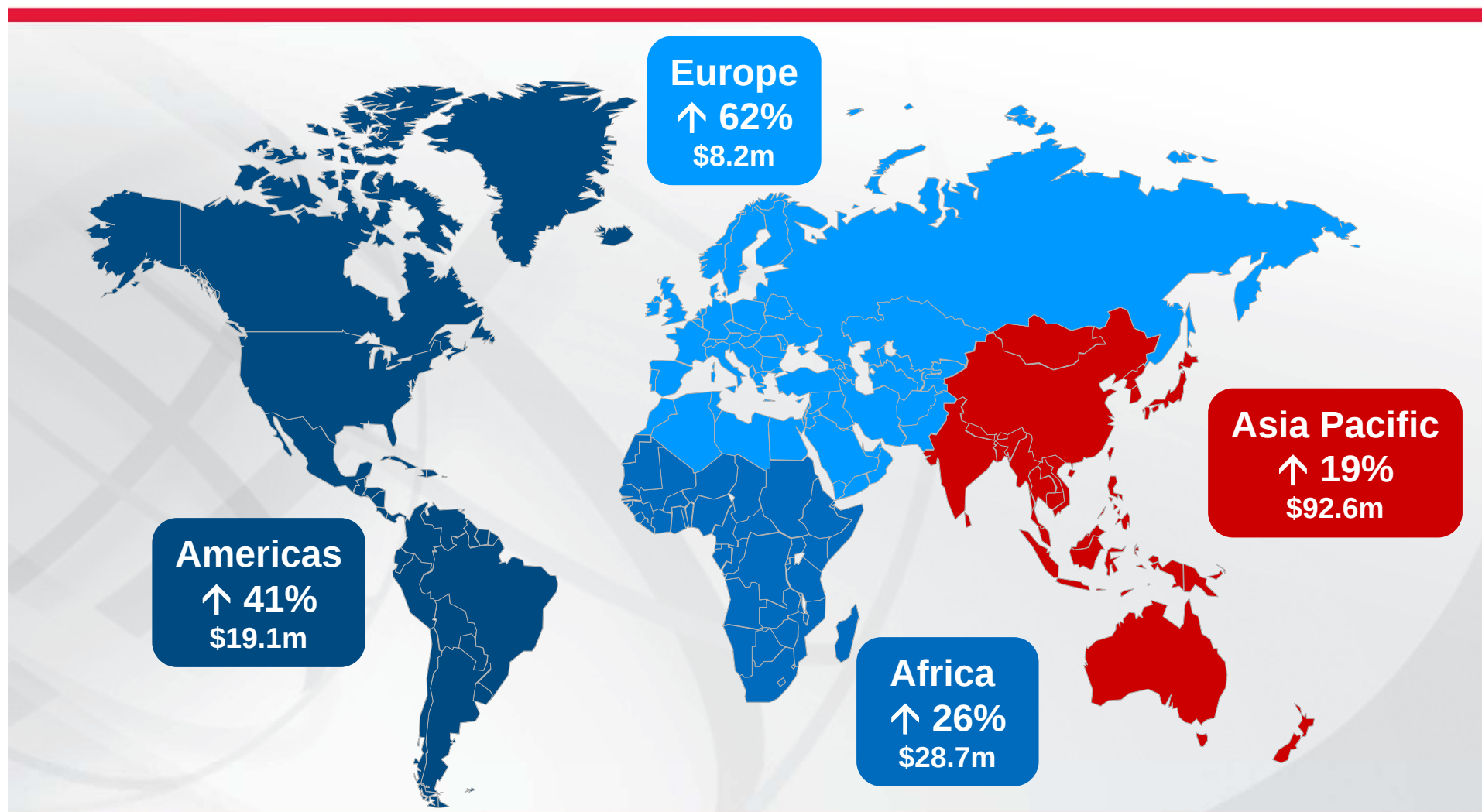


Normalised EBITA (\$m)



Normalised results include discontinued operations and exclude non-operational items

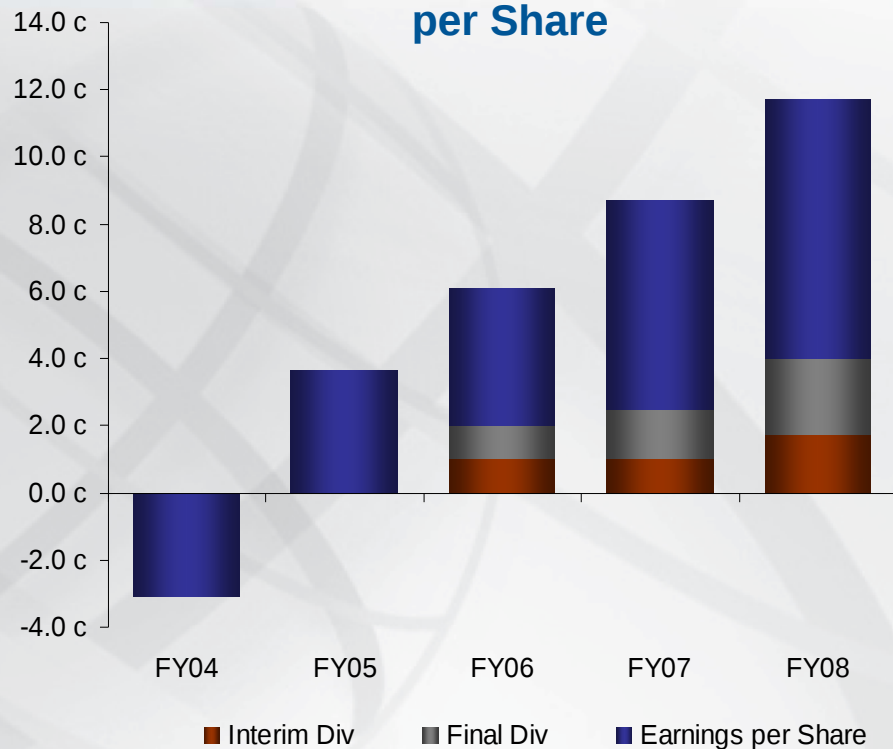
Strong revenue growth across all geographies



FY08 – EPS, DPS and ROE Growth

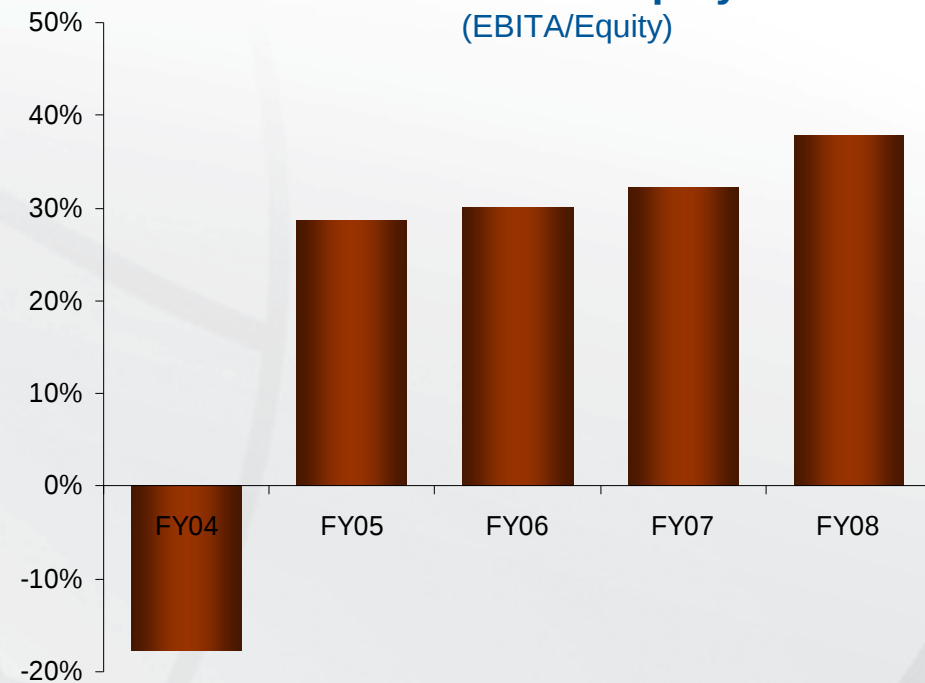


Normalised Earnings & Dividends per Share



Normalised results include discontinued operations and exclude non-operational items

Return on Equity (EBITA/Equity)



Index is delivering attractive Returns on Equity

Strong Balance Sheet



	June 08 \$000's	June 07 \$000's
Cash	13,276	15,271
Receivables	32,079	27,806
Inventory	21,716	13,839
Investment in SGE	17,508	16,056
Property, plant & equipment	7,140	13,207
Goodwill & intangible assets	79,915	62,779
Other assets	1,429	888
Total Assets	173,063	149,846
Payables	25,314	25,654
Commercial bills	17,000	12,300
Bank loan	13,148	15,140
Hire purchase borrowings	-	2,407
Other borrowings	-	502
Vendor finance – Chardec	5,404	10,088
Provisions / Deferred tax liabilities	6,554	7,141
Total Equity	105,643	76,614

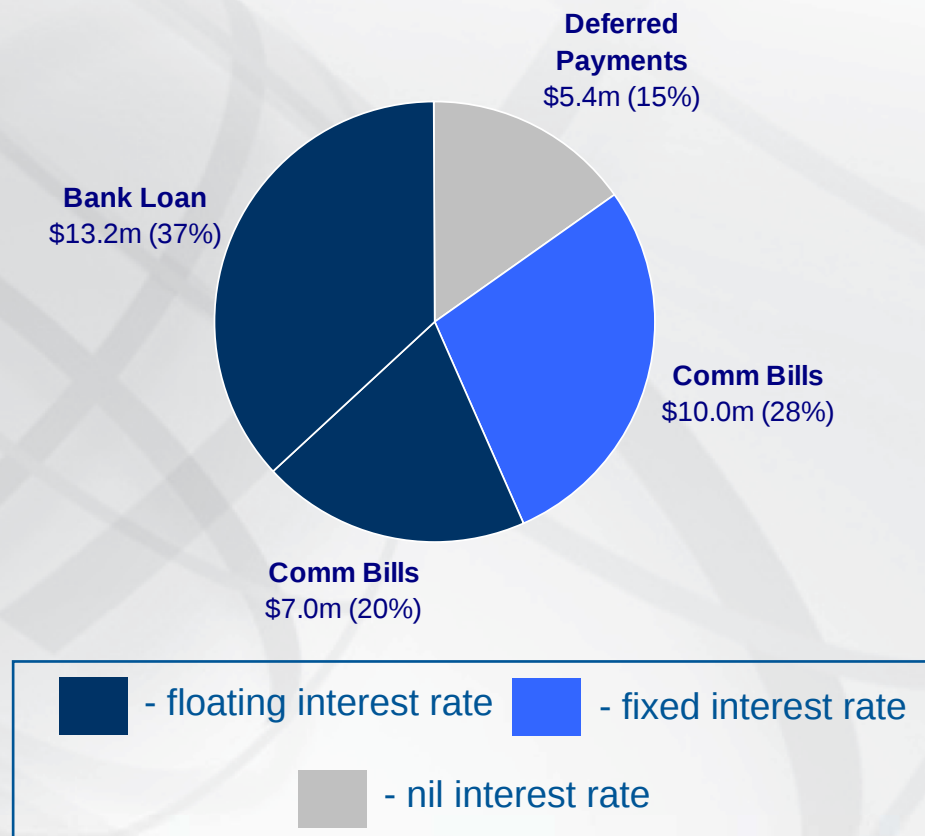
Debt to Equity D/(D+E)	25%	35%
Quick Ratio (CA – Inventory)/CL	1.53	1.53
Current Ratio CA/CL	2.05	1.89

- Strong cash position
- Growth in assets due to acquisitions and organic business growth
- Goodwill/intangible assets due to acquisitions: includes IP and technology assets
- Recent acquisitions funded by operating cash flows and debt
- SGE:
 - Investment \$4.5m book value (15m shares at cash cost \$300k);
 - Secured Loan \$13.0m (being repaid in cash from IPO FY09)
- Net debt of \$22.3m at 30 June 08
- Vendor finance reduced to \$3.1m on 31 July 08. Payable 31 July 2009
- Gearing 25% at 30 June 2008

Low Gearing



Composition of Debt at 30 June 2008



- Total debt as at 30 June 08 of \$35.6m (30 June 07 - \$40.4m)
- Gearing down to 25% (30 June 07 – 35%)
- Gearing reduced further to 24% on 31 July 08 with the repayment of \$2.3 million deferred payment
- Commercial bills are AUD based with \$10m capped at 7% p.a.
- Bank loan is SEK based and bears interest at ~7% per annum
- Deferred payments have no cash interest payments
- 43% of debt - fixed interest rates

FY08 Scorecard



Achieved

- | | |
|---|--------------|
| ▪ Integrate acquisitions | Yes |
| ▪ Deliver organic growth | Yes |
| ▪ Maintain superior customer service | Yes, ongoing |
| ▪ Maintain and extend global technology leadership | Yes, ongoing |
| ▪ Support global alliances | Yes, ongoing |
| ▪ Penetrate oil & gas market – DHI | Ongoing |
| ▪ Become 5 th global player in drilling fluids | Ongoing |
| ▪ Dispose of SGE investment | Ongoing |

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Looking forward – factors underpinning Imdex's strong growth



- Continue to build strong customer relationships
- Continue to diversify drilling fluids and down hole instrumentation into oil & gas industry
- Increase competitive advantage and points of differentiation
- Continue to invest in R & D – instruments easier to operate, more accurate information, multi functional leading to increased productivity for customers
- Expand manufacturing facilities in local jurisdictions – reduces freight/shipping costs
- Continue to implement rental model in down hole instrumentation
- Diligent cost control.
- Business model means profit per employee and EBITA margins highest amongst peer companies

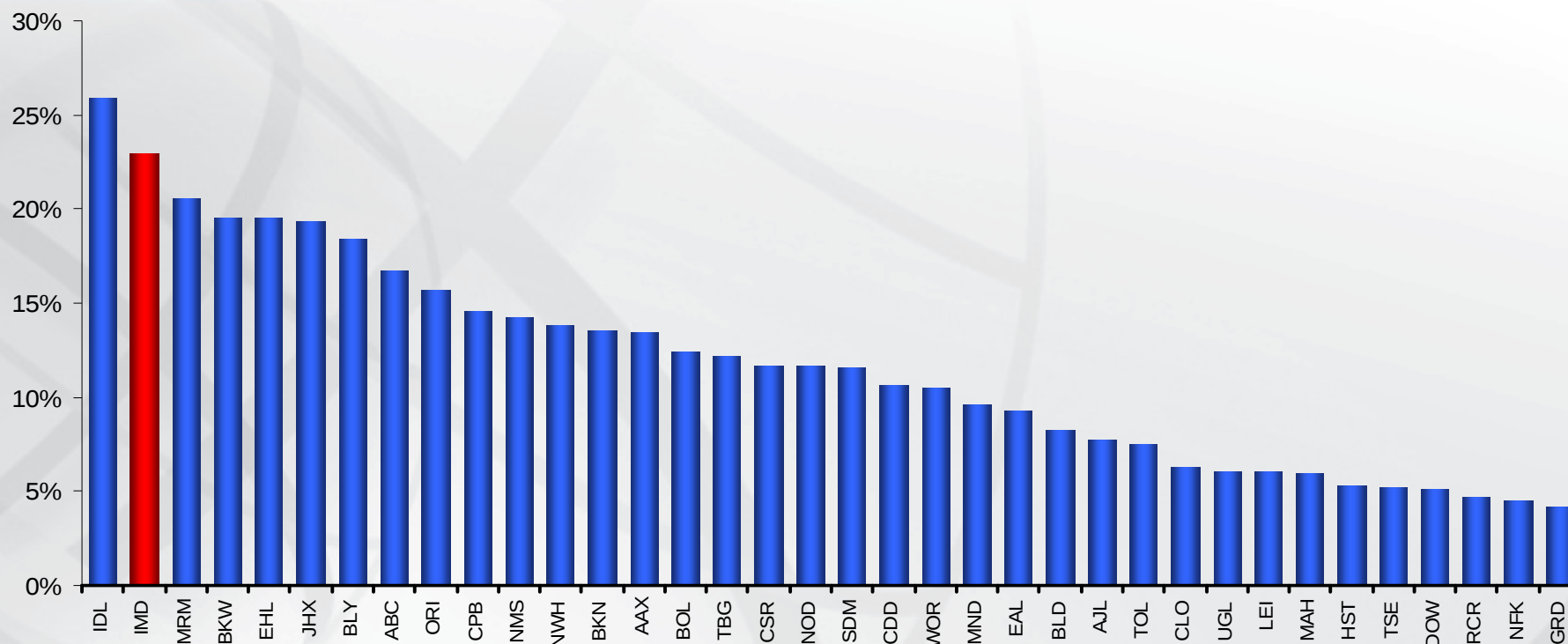


Onshore oil & gas drill rig

Looking forward – strong margins continuing to underpin growth



Forced ranking by EBIT margin, FY08A



Source: ABN AMRO Construction & Engineering Sector Research dated 3 September 2008

Major Growth Initiative

Down hole instrumentation – oil & gas industry

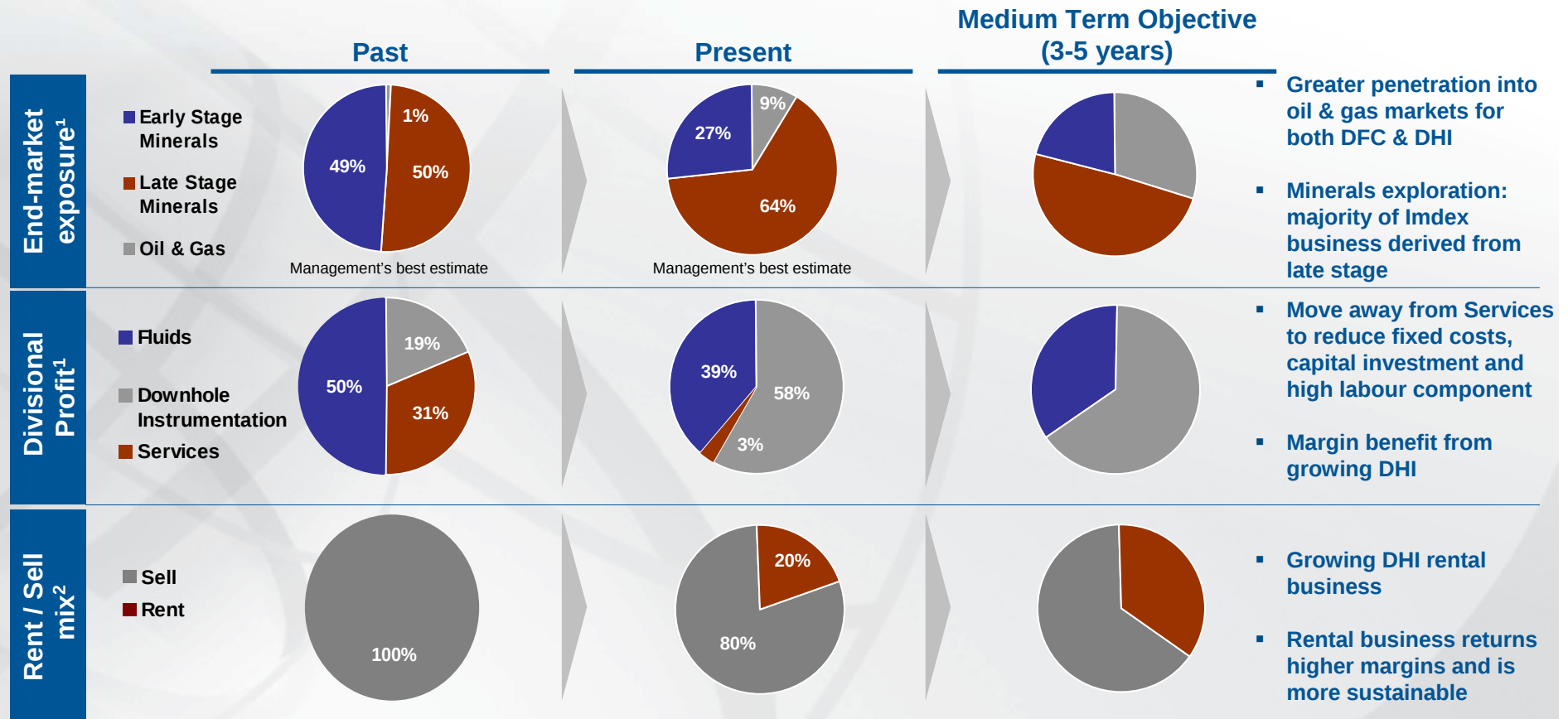


- Penetrate **oil & gas** down hole instrumentation market (Estimated market size US\$500m p.a.)
- Major service providers are Scientific Drilling and Gyrodata who use their proprietary technology (not available to other service providers)
- Index is beginning to provide **world class competing technology** to the independent service providers as follows:
 - **Target INS** – true inertial navigation system with north seeking capability
 - **GyroSmart** – MEMS based, solid state gyro
 - **High Temperature Multishot Tool** – multishot survey instrument
 - **Drop Tool** – stand alone gyro system

Looking forward – what will Imdex look like in the medium term



Strong relationships, leading technology, sustainable growth and attractive end-markets



¹ Based on actual or anticipated EBITA contribution

² Based on actual or anticipated Revenue contribution

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Summary



▪ **Attractive market fundamentals**

- Robust mining and mineral exploration spend (late stage)
- Increased drilling in oil & gas with expenditure at 30 year highs
- Balanced global exposure
- Imdex supplies three of the world's largest drilling contractors servicing mining and exploration representing about 40% of the global market

▪ **Focused divisions**

- Fluids and chemicals – offers scale
- Down hole instrumentation – offers scale
- Further bolt-on acquisitions being pursued for both divisions

▪ **Strong business model**

- Continued implementation of rental model
- Market leadership using owned IP and ongoing investment in R&D
- Low capital intensity due to own manufacturing
- Comparatively low staff costs

Summary



▪ Strong growth in earnings

- FY08 was a record year for Group revenues and profit
- Fifth successive year of increased revenues and profits
- Profit margins and profit per employee highest amongst peers

▪ Outlook

- Strong track record in revenue and profit growth expected to continue in FY09
- The Board expects the current strong demand for Imdex products to persist and is forecasting revenue growth in FY09 of between 15%-20% at similar margins to those achieved in FY08

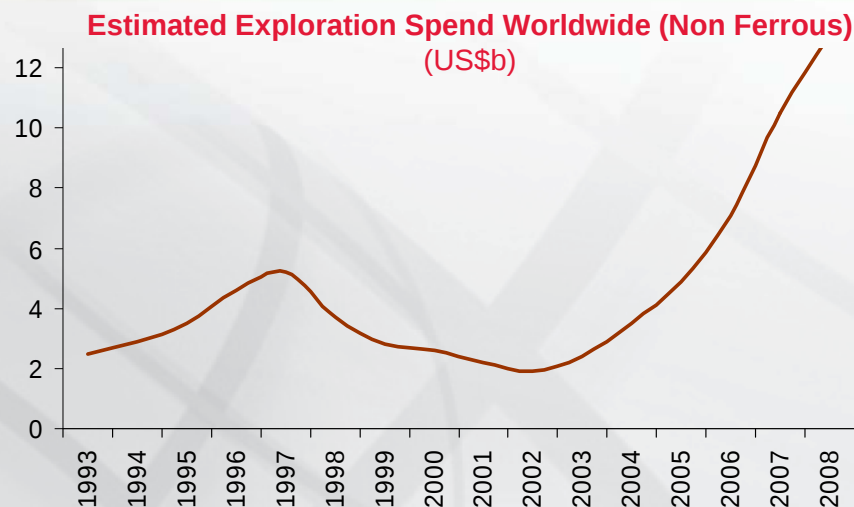
Strong financial and capital position supports Imdex's strategy of becoming a significant global company in "drilling fluids and down hole instrumentation"



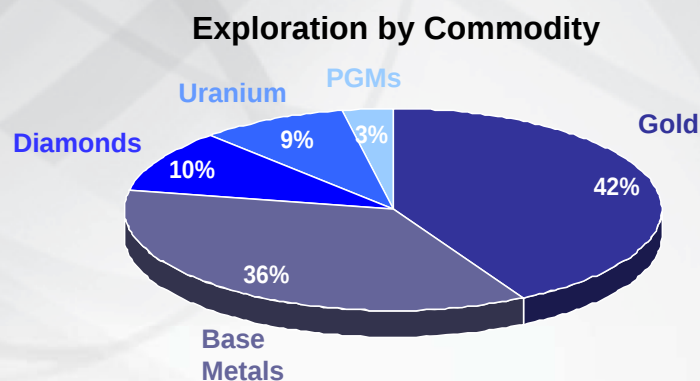
AMC Representative on site

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Appendix – Resources – market outlook for growth in global exploration spend



Data from the Corporate Exploration Strategies report of the Metals Economics Group – March 2008

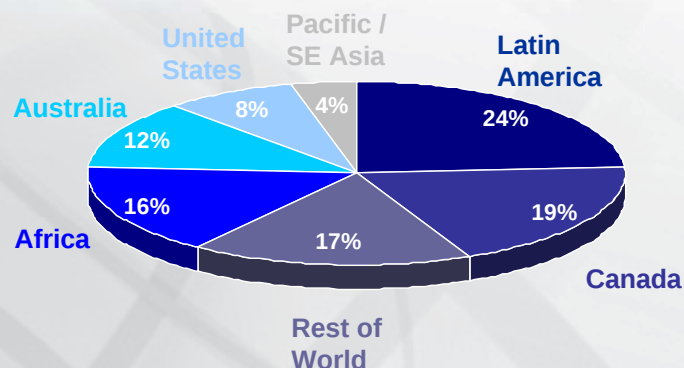


- Record minerals exploration spend and increased production activity
 - US\$13.1b in 2008 – up 25% on US\$10.5b in 2007
- Exploration by commodity is Gold (42%), Base Metals (36%), Diamonds (10%), Uranium (9%), PGM's (3%)
- Uranium exploration US\$936m, up from US\$92m four years ago
- Production capacity constraints – longer for supply to meet demand
 - Deeper and more complicated ore bodies
 - Longer timeframes from discovery to production
 - Rising exploration, development and production costs

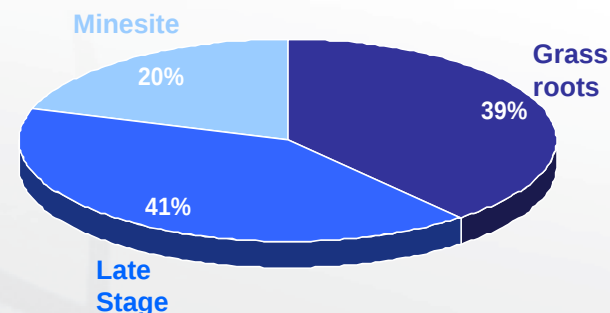
Appendix – Resources – market outlook by geography and stage of development



Worldwide Exploration Budgets*
by Region 2007 (%)



Worldwide Exploration Budgets*
by Stage 2007 (%)



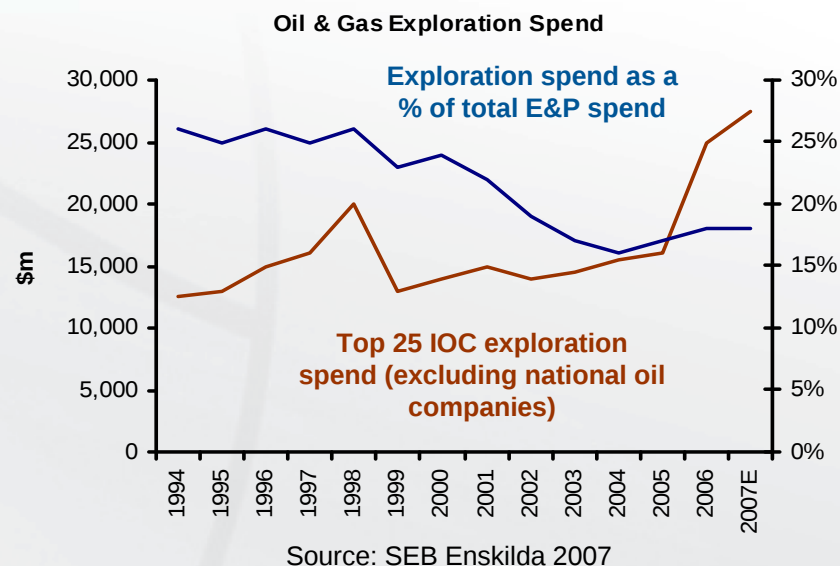
* 1,980 companies' budgets totalling US\$11.4B. Source: MEG, Mar 2008

- In Latin America, 83% of expenditure is undertaken in Mexico, Peru, Chile, Brazil and Argentina
- In Africa, major exploration destinations include South Africa, DRC, Angola, Tanzania, Botswana and Ghana representing two thirds of Africa's total spend
- Late stage exploration exceeds grassroots exploration for the third consecutive year

Appendix – Oil & Gas - market outlook for growth in global exploration spend



- Strong investment into exploration and development of new reserves
- Significant uplift in exploration spend over past 4 years
- Worldwide exploration spend in 2007 was ~US\$332b (approx. 30 times that of minerals sector)
- Interest in new exploration in all parts of the industry – highest for 30 years
- Complex exploration places a premium on technologies that improve performance and reduce risk
- Imdex is well positioned to benefit from this long-term opportunity through our developing technology portfolio and competitive drilling fluids



Financial Results Overview



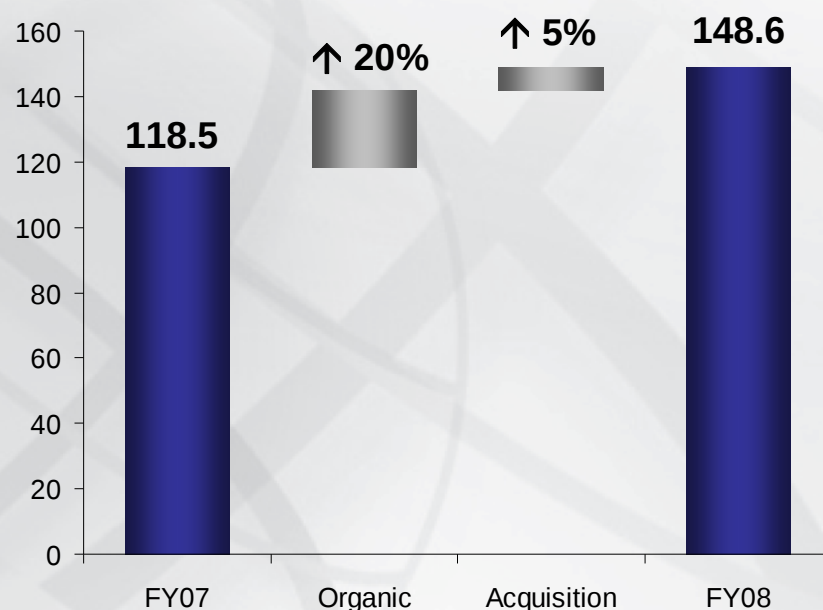
	FY08 \$000's	FY07 \$000's	Change
Fluids and Chemicals Revenue	85,711	62,353	↑ 37%
Down Hole Instrumentation Revenue (incl Surtron)	62,882	56,139	↑ 12%
Normalised Revenue	148,593	118,492	↑ 25%
 EBITA (incl Surtron trading, excl profit on disposal)	 40,071	 24,707	 ↑ 62%
 EBIT (incl Surtron trading, excl profit on disposal)	 34,016	 21,277	 ↑ 60%
 Profit on sale of Surtron (before tax)	 12,139	 -	 -
 Net Profit after Tax	 32,002	 13,518	 ↑ 137%
 Earnings per Share (continuing operations)	 11.22c	 7.72c	 ↑ 45%
Return on Equity	38%	32%	↑ 19%
 Operating Cash Flow before Tax	 25,323	 21,533	 ↑ 18%

Appendix – FY08 Revenue Growth



Normalised Revenue Growth

(\$m)



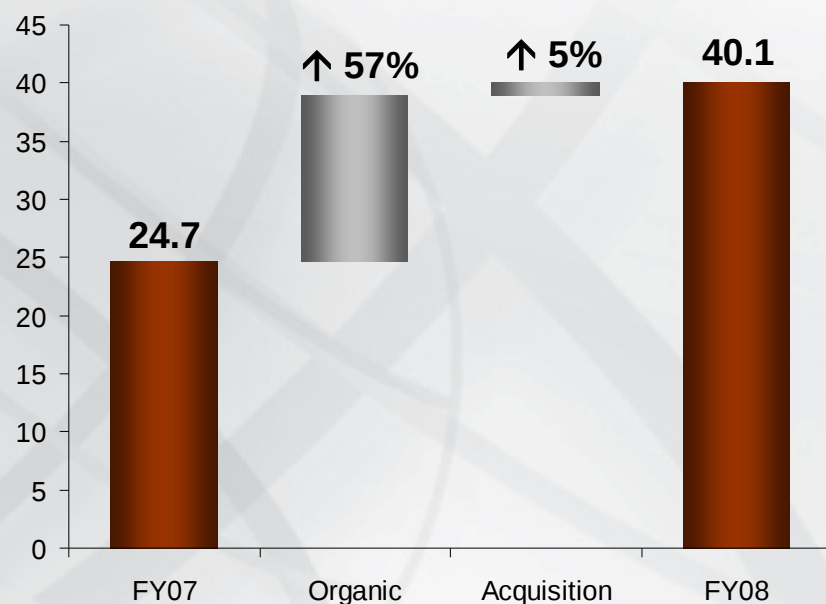
Normalised results include discontinued operations and exclude non-operational items

- 25% revenue growth – 20% organic growth and 5% acquisition growth
- Organic growth - all geographic areas
- Highest organic growth - AMC and Reflex
 - The growth in AMC was driven by increased mining and mineral exploration activity - Asia Pacific and Africa
 - Reflex's growth driven by increased market penetration - Asia Pacific, Africa and Canada

Appendix – FY08 EBITA Growth



Normalised EBITA Growth (\$m)



Normalised results include discontinued operations and exclude non-operational items

- 62% EBITA growth – 57% organic growth and 5% acquisition growth
- Growth in margins achieved by:
 - Growing economies of scale
 - Controlling back office costs, particularly in newly acquired operations
 - Continued implementation of the Index business model in all overseas operations

Appendix – Senior Management – breadth and depth



Strong operational management

Gary Weston	<i>Group GM – founder of AMC and over 30 years experience, Imdex and Baroid</i>
Derek Loughlin	<i>Divisional Manager – Instrumentation – 19 years experience, Boart Longyear and others</i>
Paul Mander	<i>Divisional Manager – Fluids – 17 years industry experience, Boart Longyear and others</i>
Peter Jacobs	<i>GM Reflex – 21 years experience, Boart Longyear and others</i>
Richard Parfitt	<i>Vendor of Chardec, ex Schlumberger. Full time – Product Development</i>
Dag Billger	<i>GM Flexit/R & D Manager – PhD, qualified scientist, MEMS gyro expert</i>
Peter Wright	<i>GM Latin America – over 20 years, incl Latin America, African experience with Ausdrill</i>
Nick Santarelli	<i>Oilfield Manager – over 20 years industry experience, Baker Hughes and others</i>
Joe Barker	<i>GM Samchem – 25 years experience, Baroid and others globally</i>
Dieter Goetze	<i>Technical Manager, SEG – over 40 years of tech. development, inertial navigation systems</i>
John Sullivan	<i>Key Account Manager – many years experience, Boart Longyear and others</i>

Appendix – Board of Directors



- **Non Executive Chairman, Ian Burston AM**
 - Appointed Chairman 2000
 - Experienced leader of many mining and exploration companies including Hamersley Iron, Kalgoorlie Consolidated Gold Mines, Aurora Gold Ltd and Portman Limited
 - Current Chairman of NRW Holdings and Director of Mincor Resources
- **Managing Director, Bernard Ridgeway B Bus (ACCTG) ACA, AICD**
 - Appointed MD in 2000
 - Led the turnaround performance over recent years & key driver of Imdex's current strategy
 - Hands-on management style with extensive expertise in finance, administration, marketing and business development
- **Non Executive Director Ross Kelly BE(Hons) FAICD**
 - On the Board of the WA Football Commission
 - Former Chairman of Clough Limited, Sumich Group Limited, Orbital Engine Corporation Limited, Beltreco Limited and a former director of Aurora Gold Ltd, PA Consulting Services Ltd and the Fremantle Football Club
 - Specialised in the mining and heavy process industries
 - Consulted to many of Australia's major mining companies and Government
- **Non Executive Director Kevin Dundo BCom, LLB**
 - Practicing lawyer – specialising in the commercial and corporate areas
 - Expertise in M & A within resources, mining service and financial services sectors
 - Current director of Intrepid Mines and Computercorp Limited
 - Previous director of St Barbara Mines and Defiance Mining Corporation
- **Non Executive Director Magnus Lemmel B.A.**
 - Appointed in 2006 in conjunction with the Reflex acquisition
 - Management consultant based in Brussels, with business interests in Sweden
 - Former Senior VP Ericsson Telecommunications, CEO Federation of Swedish Industries and Director General for Enterprise Policy of the European Commission
 - European and international network brings significant value to the Board

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