

EXCHANGE CENTRE
LEVEL 12
20 BRIDGE STREET
SYDNEY NSW 2000
GPO BOX 7039
SYDNEY NSW 2001
T: 02 8248 7000
F: 02 8248 7200
WWW.HJB.COM.AU



ASX Release

Hamilton James & Bruce UPDATE ON FINANCIAL AND OPERATIONAL ISSUES

7 July 2009 – Hamilton James & Bruce is pleased to provide an update to the market on the implementation of key initiatives that were announced at half year.

- As previously announced, Hamilton James & Bruce has successfully completed the transition to a new financier, Affiniti Capital. The Affiniti offering is a more flexible replacement for the previous Invoice Finance facility provided by ANZ
- As previously announced, Hamilton James & Bruce has successfully negotiated the surrender of one floor (Level 11 – 1500m2) of its Sydney Exchange Centre lease
- Hamilton James & Bruce has significantly improved its cash collection processes resulting in the average outstanding debtors balance now being within trading terms
- Hamilton James & Bruce has continued to generate cost savings from within the business, including renegotiating with suppliers, commitment to productivity efficiencies, introduction of 9 day fortnights and voluntary executive pay reductions
- The above cash flow initiatives have allowed for the process of retiring the previous payment arrangements
- To improve the ongoing profitability and resilience of the business, Hamilton James & Bruce has secured a commitment of approximately \$1.5million in additional working capital via a convertible loan note (CLN), raising up to \$2.0 million. This is subject to shareholder approval at an Extraordinary General Meeting in August 2009. Details of the CLN will be contained in a separate announcement being the Notice of Extraordinary General Meeting.

Ms. Deborah Wilson, Chief Executive Officer of Hamilton James & Bruce said, "Despite these positive steps we are still in challenging and uncertain economic trading times however we believe there are opportunities for an experienced business such as Hamilton James & Bruce to find traction and produce positive returns."

"We believe that the hard work we have done to streamline our business operations will benefit shareholders over the coming years."

EXCHANGE CENTRE
LEVEL 12
20 BRIDGE STREET
SYDNEY NSW 2000
GPO BOX 7039
SYDNEY NSW 2001
T: 02 8248 7000
F: 02 8248 7200
WWW.HJB.COM.AU



Celebrating 30 Years in Business

2009 sees Hamilton James & Bruce celebrate 30 years in business. The value that has been built up within the Hamilton James & Bruce brand over the past 30 years is one of the company's greatest assets. Few recruitment companies can claim to have been trading for 30 years while still carrying the same brand identity. We are still Australian owned and operated. We have a great management team and a committed group of high performing employees.

NSW Government C100 Contract

Hamilton James & Bruce was recently confirmed as a preferred supplier on the prestigious NSW Government C100 contract, the largest of its kind in Australia, with an estimated total value of over \$400million per annum.

Ms. Wilson said, "These are good news stories and I am excited about the opportunities that lie ahead for our company, and in taking this well known and highly regarded brand forward."

Media Enquiries:

Hamilton James & Bruce

Kirsty Janney

Marketing & Communications Manager

T: 02 8248 7068 or 0413 084 181

More about Hamilton James & Bruce Group Limited

Hamilton James & Bruce have been providing excellence in recruitment and associated services for over 30 years. The company is still 100% Australian owned and operated, a claim of which we are very proud.

Hamilton James & Bruce is an acknowledged leader in the Australian recruitment industry. Having placed thousands of people in the financial, commercial, government and not for profit sectors since our inception in 1979, we have forged an enviable reputation as the recruitment company that gets it right.

Knowing people is at the core of our business. Be they executives, middle management or office support staff, Hamilton James & Bruce has the specialist resources, skills and processes to find the people you need.

We focus our business along the ten specialisation areas of Accounting, Banking & Finance, Government, Hospitality, Human Resources, Legal, Operations & Engineering, Sales, Marketing & Communications, Technology and Business Services.

The Hamilton James & Bruce Group Limited comprises the brands Hamilton James & Bruce, Hamilton James & Bruce Bowdens, and Provincial Personnel.

With offices in NSW, VIC, ACT and QLD, and alliance partners in WA, NT and SA and overseas - the Hamilton James & Bruce Group Limited can build an international, national or local solution to meet your recruitment needs.

RECRUITMENT ADVICE & CONSULTING

Hamilton James & Bruce Pty Limited ABN 11 002 921 468