

ASX Announcement
31 March 2021

Janison's global partnership with the OECD gains momentum in multiple countries

Janison Education Group Limited (ASX:JAN) ("Janison" or the "Company"), is pleased to provide an update on its EdTech partnership with the Organisation for Economic Cooperation and Development (OECD) to roll out the new PISA for Schools assessment across the 90 PISA countries.

PISA for Schools is an online assessment that supports individual school improvement efforts using benchmarking based on the OECD's Programme for International Student Assessment (PISA).



Rollout Update

Rollout is now currently underway in ten (10) countries.

	Country	Janison's Role	Status	Date Signed
1	Brazil	Platform Provider	Scheduled for 2021	June 2019
2	Russia	Platform Provider	1,750 schools delivered in 2020, 2000 planned Nov 2021	September 2019
3	USA	National Service Provider	Delivered in 2020/21, preparing for growth in 2021/22	October 2019
4	Portugal	Platform Provider	<200 schools delivered 2021	January 2020
5	Spain	Platform Provider	Scheduled for Oct 2021	January 2020
6	Pakistan	Platform Provider	Delayed until 2022	February 2020
7	Japan	Platform Provider	<200 schools delivered in 2021, scheduled for 2022	February 2020
8	Thailand	Platform Provider	<200 schools delivered 2021, scheduled for 2022	July 2020
9	Australia	National Service Provider	In progress	March 2021
10	*NEW* China	Platform Provider	Delivering 2021 & 2022 – 1,000+ schools	March 2021

Australia

There is significant demand in Australia with **68 schools now contracted** in only the first three weeks of the assessment being available. Each school pays a licence of A\$7,000 p.a.

China

In March Janison signed a two-year agreement with BenBen Education Technology – the national service provider accredited by the OECD to deliver the assessment across mainland China. Janison will supply the platform for BenBen to deliver the end-to-end process within China. The assessment and data captured from schools in China will be hosted within China, independent of all other Janison operations. As the International Platform Provider (IPP) Janison will receive a A\$150,000 platform fee p.a.

Description of Contractual Arrangement

IPP – ‘International Platform Provider’

Janison has an exclusive international agreement with the OECD for 5 years to licence its digital assessment platform to deliver the PISA for Schools assessment. Janison’s role in this arrangement is known as the International Platform Provider (IPP).

- **Janison charges a minimum A\$100,000 (Eur 60,000) p.a. for the licence of its platform, plus an additional A\$250 (Eur 150) for every school above 200. Janison expects the average revenue per country to be approximately A\$200,000 p.a.**

NSP – ‘National Service Provider’

The entity chosen by the OECD to manage the in-country end-to-end process (recruitment, onboarding, training and support) for the PISA for Schools assessment is known as the National Service Provider (NSP). Janison provides the NSP with a licence to its assessment platform.

- **Where Janison is the NSP it receives A\$7,000 per school p.a.**
- **Janison is currently accredited by the OECD to be the NSP in Australia and the USA.**

“For us, this is our mission – to be a global force for good by powering best-in-class educational assessments with passion and purpose. I congratulate the Janison team for working seamlessly with the OECD’s team to bring us to where we are today. We are seeing schools around the world unpacking the data in their confidential, customised reports and using the evidence to set strategic goals, address the gap between the least and most advantaged, leverage a global peer learning community and benefit from a holistic view which brings together heart and mind through the power of student voice.” said **Janison CEO David Caspari**

International agreement with the OECD

On 29th April 2019, Janison entered into a five-year exclusive partnership with the OECD to provide the digital solution for its PISA for Schools assessment globally.

PISA for Schools is an online assessment that supports individual school improvement efforts using benchmarking based on the OECD's Programme for International Student Assessment (PISA). It tests a sample of 15-year-old school students with two components:

- A cognitive test in reading, mathematics and science using scenario-based real-life questions - testing the application of knowledge.
- A questionnaire about a student's situation at home and school, reactions to the learning environment, and confidence and motivation for doing well at school.

Educators are reporting that this provides a low-stakes, high value opportunity for schools to benefit from reliable PISA data to drive improvement. Around the world they are unpacking the data in confidential, individualised reports and using the evidence to set strategic goals, address the gap between the least and most advantaged, leverage a global peer learning community and benefit from a holistic view which brings together heart and mind through the power of student voice.

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This release has been approved by the board.

For further enquiries, please contact Stuart Halls at: IR@janison.com

About Janison

Janison is a global force for good seeking to change the world through digital educational assessments.

Our team of educators, technologists and change agents are passionate about empowering teachers and students to achieve better outcomes.

Our assessments are authentic and provide greater student insight and more reliable data within a faster timeframe; our technology platform supports a commitment to equity and accessibility for all.

We are an Australian success story now thriving on the global stage by delivering more than 10-million best-in-class assessments annually in 120 countries.

From the spare room of a teacher's house in regional NSW, Janison is now a trusted EdTech partner of the OECD, governments and private educators.

Forward-looking statements

This announcement contains forward looking statements. All statements that address events or developments that Janison expects or anticipate will or may occur in the future and guidance on financial performance are forward looking statements. These forward-looking statements are based on the Board or management's beliefs and expectations based on information currently available to the Board and management. The Company believes that these forward-looking statements are reasonable as and when made. However, you should not place undue reliance on any such forward looking statements which are inherently uncertain. Janison does not undertake any obligation to publicly update or revised any forward-looking statements whether as a result of new information, future events or otherwise except as required by law or the ASX Listing Rules. Forward looking statements are subject to certain risks and uncertainties many of which are outside its control that could cause actual results, events and developments to differ materially from Janison's historical experience, or its present expectations or projections.