

**STRATATEL**

AUSTRALIAN STOCK EXCHANGE

**STE000075**

3 February 2003

ASX ANNOUNCEMENT**Infratel hits Market with Instant sales for Stratatel**

Independent telecommunications management company Stratatel Ltd announced today that Australian Business Limited (ABL) and Landcorp had signed up for the company's recently released fixed line management system, Infratel.

Stratatel Ltd Managing Director Mike Fairclough said that "ABL and Landcorp have benefited from utilising MobileFleet to manage their mobiles and have recognised that Infratel will deliver substantial management benefits and savings for their fixed line telecommunications".

This is a significant step forward for the company as the Infratel product has only been on the market for a very short time.

Infratel is Stratatel's fixed line asset and expenditure management system identical to MobileFleet in that it is designed to manage a client's telephone carriers (to ensure all billing is correct) and just as importantly to manage the client's telephone users in line with their policy.

Mr Fairclough added, "many companies are complaining about incorrect charging and spiralling telephone usage costs, in an environment where call rates are now increasing."

According to Mr Fairclough Infratel can successfully reduce the administrative and usage costs associated with telephones, data lines, faxes and modems as well as provide detailed call profile analysis (for going to tender) in an easy to understand format. Infratel even has a personal number reporting module so the costs of non-work related calls can be reimbursed to the company.

Mr Fairclough summarized by saying "all in all, this is a state of the art management system that when integrated with MobileFleet, provides a total telecommunications cost reduction and asset management solution".



The Stratatel Managing Director went on to say, "that we are in the early stages of marketing Infratel and the interest in the product is exceptional. Already we have close to 5000 fixed line telephone extensions under negotiation from numerous prospects."

For further information contact:

Mike Fairclough
Managing Director

Telephone: +61 2 9966 9901
Facsimile: +61 2 9966 9902

About Stratatel

Stratatel Limited is a public company listed on the Australian Stock Exchange (ASX:STE). The business of Stratatel was formed in 1997 to provide specialist independent telecommunications advice, brokerage and facilities management services to the corporate sector.

Stratatel unique management systems are designed to enable the effective management, cost control and reduction of underlying telecommunications technologies.

Stratatel also conducts independent carrier comparisons for fixed and mobile telecommunications and as such is ideally positioned to broker the best telecommunications packages for Stratatel clients.