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Australian Stock Exchange Limited
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By Electronic Lodgement

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ASX ANNOUNCEMENT

The Company is pleased to provide the following update to its shareholders.

Sales momentum for the Companies MobileFleet[®] system has increased in recent weeks within the top 1000 Australian companies following the recruitment of two high-calibre sales professionals and the introduction of a lead-generation campaign and an advertising campaign.

Stratatel Ltd Managing Director, Mike Fairclough, said, "The recruitment of these individuals to our team, together with the support of a quality lead-generation campaign and an advertising campaign has seen our sales pipeline grow substantially. Early indications are that the company will make additional sales as a result of this extra investment, which in turn should increase revenues and earnings over the medium to longer term."

In addition the Company has secured three new contracts in recent weeks; MobileFleet[®] and Infratel[®] with a local government agency and a further MobileFleet[®] contract with a major hospital, while, disappointingly and for reasons of their own, one of our larger NSW Government Agency clients, in the normal course of business, has declined to re-sign.

For further details, please phone Manager Director, Mike Fairclough.

For further information contact:

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About Stratatel

Stratatel Limited is a public company listed on the Australian Stock Exchange (ASX:STE). The business of Stratatel was formed in 1997 to provide specialist independent telecommunications advice, brokerage and facilities management services to the corporate sector.

Stratatel's unique management systems are designed to enable the effective management, cost control and reduction of underlying telecommunications technologies.