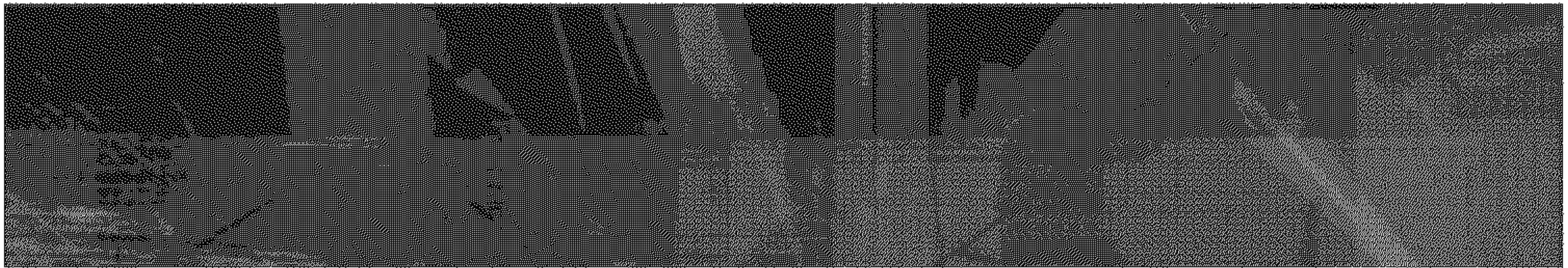
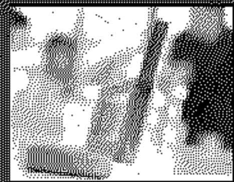


STRATATEL



Stratatel Ltd

INVESTOR PRESENTATION

March 2026

Presented By

Mr Mike Fairclough
Managing Director
Stratatel Ltd

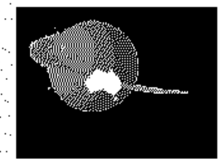
Setting the Standard

Australian Government Endorsed Supplier

Financial Resources

LISTED ON ASX

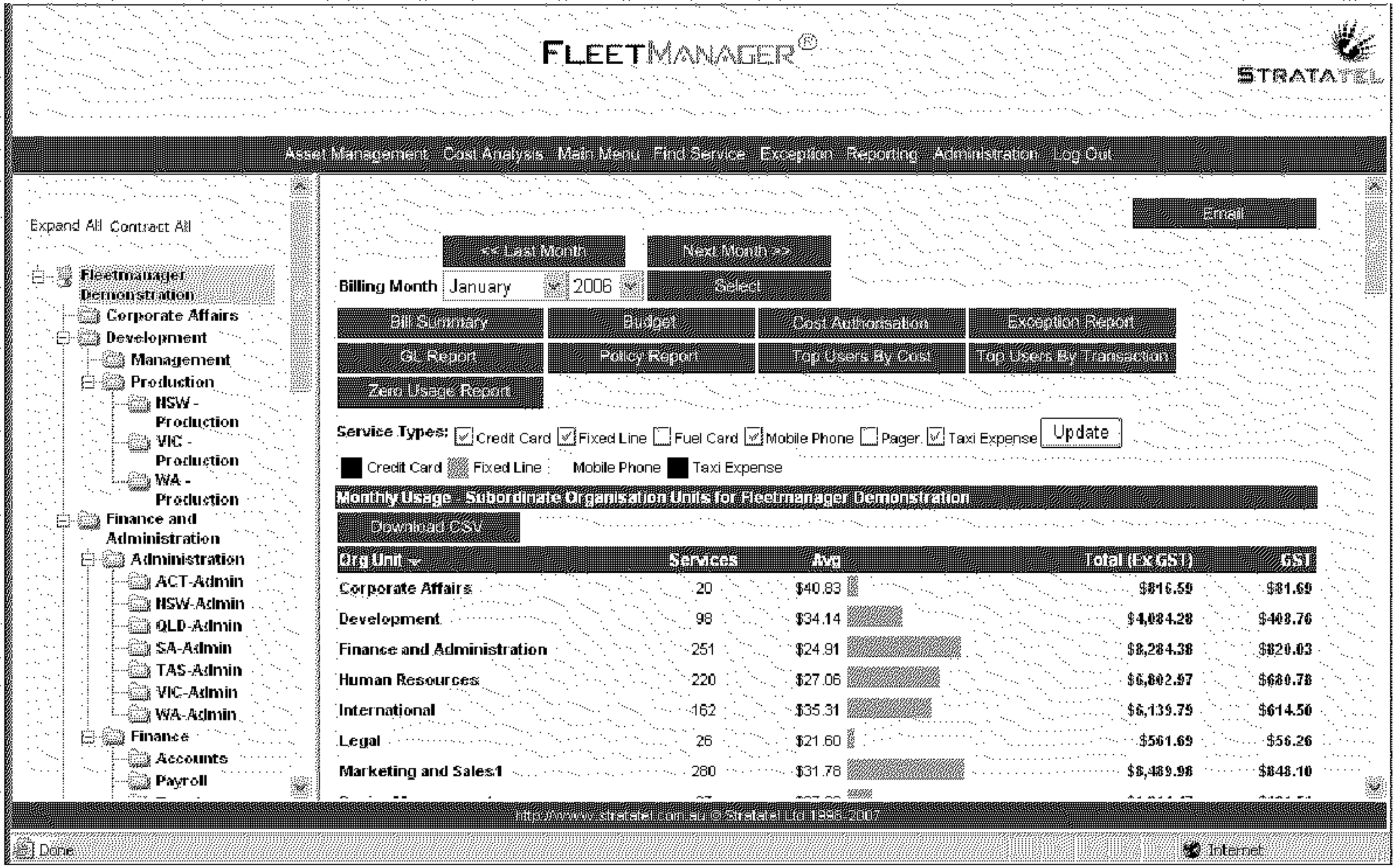
World Class Technology



STRATATEL'S SYSTEMS

- **FleetManager®**
  - is a SAAS; Software As A Service (accessed via the internet)
  - asset and expense management system for fuel cards, mobiles, fixed line, cabcharge, credit cards etc.
  - independent of all suppliers
  - cost recovery module; personal usage
  - integrates into client finance system
  - variety of tailored reporting options delivered to managers and staff PC via the internet
- **Objective**
  - generating sustainable and profitable recurrent revenue from proprietary software systems that deliver a swift ROI for clients and require little ongoing staff effort to deliver.

"ONE SYSTEM, ONE PASSWORD FOR LIFE, REGARDLES OF SUPPLIER"



THE NEED FOR FLEETMANAGER®

Lack of control and visibility over the supplier and usage of portable assets including mobile telephones, fuel cards, cabcharge for example:-

- **21% of a monthly mobile telephone bill is spent on personal phone calls.**
- **The way in which a mobile telephone is used is an indicator of how other portable assets are used.**
- **25% – 40% of corporate monthly mobile telephone bills are for calls made between 6 pm and 6 am.**
- **Lack of asset and user management. Who has what and how are they being used?**
- **Costly for finance to administer; high volume, low $ value transactions.**

The Value Proposition – reduces usage costs by up to 30%
– improves visibility and corporate governance
– allows cost recovery of personal calls/usage
– reduces administration and processing time by up to 75%
– ROI inside 6 months

WHAT CLIENTS SAY

Extract from SRA Testimonial
"...savings of approximately $1,000,000 per annum."
David Swan, Manager Telecommunication Technologies
State Rail Authority of NSW

Extract from ASX Announcement re: Managing Defence Mobiles
"NEC chose the Stratatel MobileFleet® system because it supported world class functionality and has the flexibility to make changes according to our customers business needs".
Peter Wellard, Senior Executive
NEC Business Solutions

Extract from NSW Area Health Service Testimonial
"The benefits have included; savings, effective management of the fleet, policy compliance for personal use and financial control. "...reduced our average monthly phone expenditure by around 28%".
John Bursford, Manager Telephone Services

THE MODEL

- Client nominates No. of units to be managed by FleetManager® system
- Once only Establishment fee (typically one months management fee in advance)
- Monthly fee per unit/month for duration of contract with auto rollover clause, plus:
  - CPI charge commences month 13
  - Historic billing charge commences month 13 (optional but take up is high)
- Client is trained on/and drives, the FleetManager® system
- Initial contract terms between 1 year and 5 years with auto rollover clause

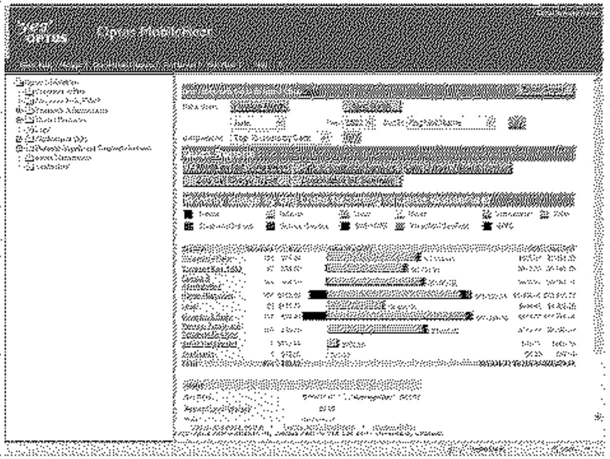
Example: Client has 2,000 mobile telephones
Stratatel charges $4/mobile/month (ex. GST)
Therefore, Establishment Fee $8,000
Monthly Management Fee $8,000/month
Auto CPI increase at month 13 of approx. 3%
Auto Historic billing charge at month 13 of $25/month of data (compounding)

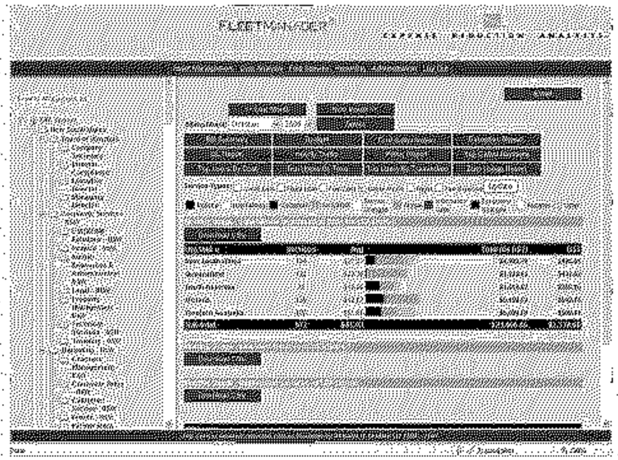
FLEETMANAGER® SALES PARTNERS

- Optus – Optus MobileFleet
  – marketed through Optus Account Executives throughout Australia
  – generating recurrent revenues
  – forecast sales growth

- Expense Reduction Analysts – marketed through ERA consultants (approx. 40) throughout Australia

- Tollring/Azzurri – used by Azzurri corporate clients in UK





CURRENT POSITION & STRUCTURE

Offices: Melbourne, Sydney, Perth
25 staff

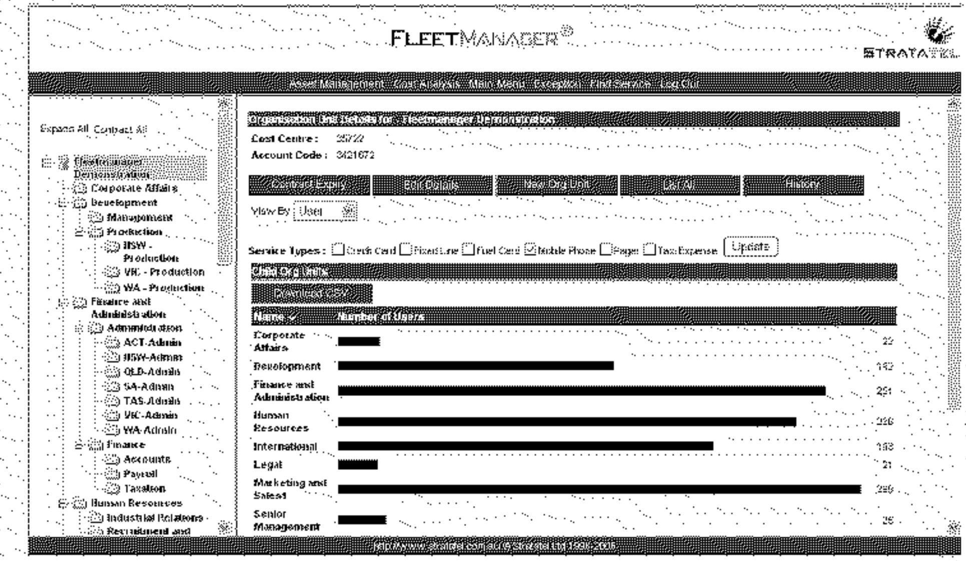
Stratatel

- **Sales** – GM Sales
- **Operations** – GM Operations
- **Technical Board**
- **Finance & Administration** – CFO
- **Development** – GM Development

- **In excess of 100,000 units under management at 28/02/07.**
- **$1.56m cash at bank as at 31/12/06.**
- **0.55c earnings per share as at 31/12/06.**
- **Strong sales opportunity pipeline of approx. $3 million of recurrent revenue.**

HIGHLIGHTS

- **Strong growth in units under management**
- **Strong revenue growth**
- **Profitable (earnings of $413,142 compared to loss of $275,509 same time last year)**
- **Cash flow positive**
- **Acquisition of Vircom; earnings accretive**



STRATEGIC DIRECTION

Organic Growth

- new business growth direct and channel
- client retention
- growth in units under management
- continuous growth in earnings

+

Good Fit Acquisitions

- strong recurrent revenue flavour
- earnings accretive
- benefit from integration
- increased growth through upsell and cross sell to larger client base
- decrease costs through efficiencies
- improve margins of business model
- increase critical mass

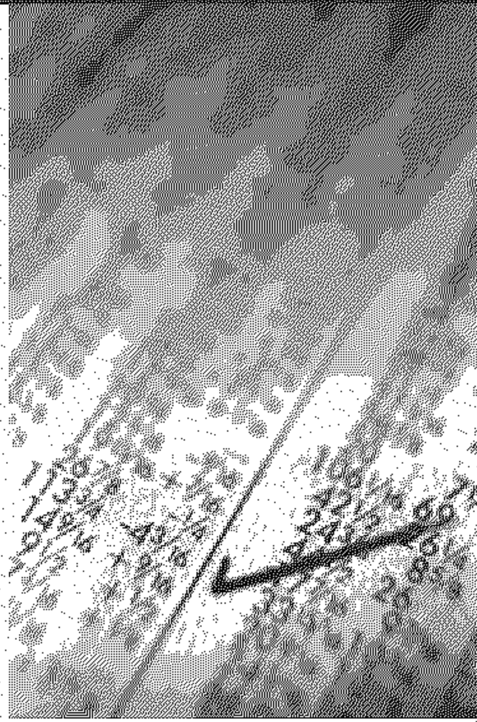
=

Change the Game

- strong annuity revenue
- diversified income base
- captured client base for further product opportunities
- larger sales footprint
- greater earnings
- greater financial capacity to pursue international growth
- higher share price
- dividends

CAPITAL STRUCTURE

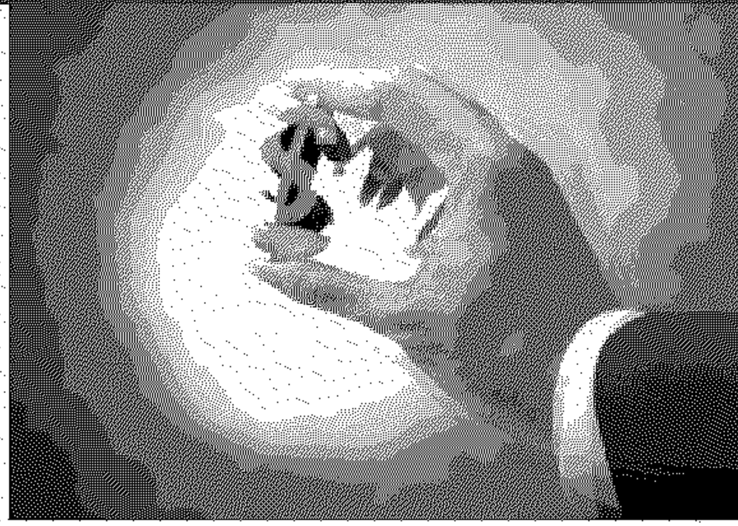
- 79,570,496 shares on issue
- 2.3m unlisted employee options on issue
- Share price 8.5c at 28/02/07
- Market Cap $6.76m
- No debt
- Strongly cash flow positive and profitable



WHAT'S IN IT FOR INVESTORS/SHAREHOLDERS?

- Capital growth
- Share price, Earnings Sensitivity

Earnings	X 10	X 15	X 20
$600k	7.5c	11.3c	15.1c
$1 mill	12.5c	18.9c	25c
$1.5 mill	18.9c	28c	37.7c



- Future dividends
- Low risk