JUMBO

FY 2015 RESULTS PRESENTATION

September 2015

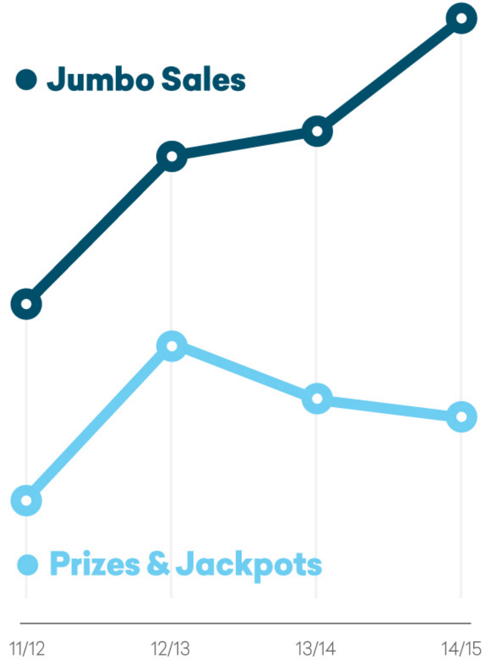
Mike Veverka
CEO and Founder

BUSINESS GROWTH WHEN JACKPOTS DOWN

- TTV up 21% to $130 million
- Major jackpots down 6%

WHY?

- Customer accounts up 11% to 1.92 million.
- Able to grow using technology, not just the size of the prize.



FY 2015 RESULTS

- TTV up 21% to $130 million
- Revenue up 18% to $29.2 million
- Expenses up 40% to $25.0 million
- EBITDA down 29% to $4.7 million
- NPAT down 80% to $663,261
- Income Tax $1.92 million

GERMANY

- First and most difficult year is behind us.
- Loss $3.6 million
- Significant restructure
  1. Move to Hamburg
  2. New Managing Director
  3. Lower cost base going forward
- Healthy lottery market
- Ticket sales on a growth path from €6.5 billion in 2012 to an estimated €12 billion by 2020, driven by internet growth. (Source: Deutscher Lotto & Totoblock (DLTB) lotteries, Deutscher Lottoverband (DLV), Leibniz University Hanover).

BALANCE SHEET

- Cash at Bank $23.8 million
- Net Assets $21.7 million
- Cash available to company $16.7 million
- Players Funds $7.1 million

GST ADJUSTMENT

Increased the cash available to the company by $2.8 million on an aggregate basis which was an accumulation of small adjustments over the past 8 years.

SHARE BUYBACK

Announced Friday 18 September

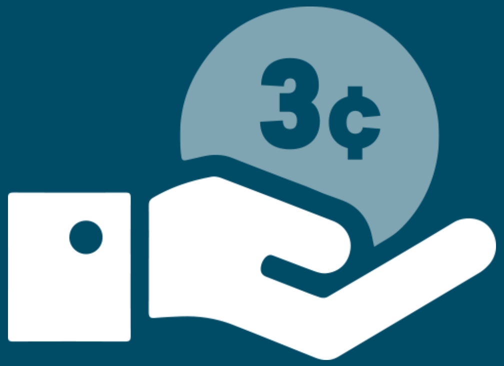
Indefinite on-market buyback up to 4.39 million shares

Ample cash for buyback and future expansion.

DIVIDENDS

3.0c full year fully franked dividend.

Directors maintain the view that dividends should continue during our growth phase.



MOBILE PENETRATION

Up to 50%, from 39% a year ago.

Continue to attract a younger demographics

Good for the future of the lottery industry

CHARITY LOTTERIES

- Additional Revenue
- June 2015 introduced 3 new games from the Surf Lifesaving Lottery, Act for Kids and the Prince of Wales Hospital foundation.

SURF LIFE SAVING LOTTERIES

Act for kids

PRINCE OF WALES HOSPITAL FOUNDATION

GOOD START TO FY 2016

$50 million Powerball in July

$60 million Oz Lotto in August

CONTACT

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we'd love to hear from you.

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