

TERMS SHEET

22 February 2017

To: **NOMURA INTERNATIONAL PLC**

1 Angel Lane
London EC4R 3AB
United Kingdom

From: **KfW**

Palmengartenstraße 5-9
D-60325 Frankfurt am Main
Germany

KfW - Australian and New Zealand Medium Term Note Programme

We hereby confirm the following agreement for the issue by us of Notes, each having the terms and conditions set out below, and otherwise in accordance with the terms and conditions of the Deed of Terms and Conditions dated 16 March 2004 made by the Issuer, the Manager and the Registrar. Terms not defined herein have the meanings given to them in the Deed of Terms and Conditions.

Overall Note Details

Issuer:	KfW
Principal Amount (face amount) on the Issue Date of each Note:	A\$1,000 (Note: subject to minimum consideration within Australia of A\$500,000)
Number of Notes to be issued:	150,000 (to be consolidated and form a single Series with the 300,000 Notes comprising the Issuer's A\$300,000,000 5.00% Notes due 19 March 2024, issued on 19 September 2013, the 200,000 Notes comprising the Issuer's A\$200,000,000 5.00% Notes due 19 March 2024, issued on 13 November 2013, the 200,000 Notes comprising the Issuer's A\$200,000,000 5.00% Notes due 19 March 2024, issued on 23 January 2014, the 150,000 Notes comprising the Issuer's A\$150,000,000 5.00% Notes due 19 March 2024, issued on 26 February 2014, the 200,000 Notes comprising the Issuer's A\$200,000,000 5.00% Notes due 19 March 2024, issued on 10 April 2014, the 200,000 Notes comprising the Issuer's A\$200,000,000 5.00% Notes due 19 March 2024, issued on 15 May 2014 and the 150,000 Notes comprising the Issuer's A\$150,000,000 5.00% Notes due 19 March 2024, issued on 20 June 2014)
Total Principal Amount of the Series:	A\$1,550,000,000 (being the Total Principal Amount of this tranche with the A\$300,000,000 5.00% Notes due 19 March 2024, issued on 19 September 2013, A\$200,000,000 5.00% Notes due 19 March 2024, issued on 13 November 2013, A\$200,000,000 5.00% Notes due 19 March 2024, issued on 23 January 2014, A\$150,000,000 5.00% Notes due 19 March 2024, issued on 26 February 2014, A\$200,000,000 5.00% Notes due 19 March 2024, issued on 10 April

2014, A\$200,000,000 5.00% Notes due 19 March 2024, issued on 15 May 2014 and A\$150,000,000 5.00% Notes due 19 March 2024, issued on 20 June 2014)

Type of Notes:

- ☐ Amortised Notes
- ☐ Dual Currency Notes
- ☒ Fixed Rate Notes
- ☐ Floating Rate Notes
- ☐ High Interest (premium) Notes
- ☐ Indexed Notes
- ☐ Low Interest (discount) Notes
- ☐ Structured Notes
- ☐ Zero Coupon Notes
- ☐ Other (specify)

Maturity Date: 19 March 2024

Issued at:

- ☐ Par
- ☐ Discount
- ☒ Premium

Purchase Price: A\$170,220,000 (being 111.298 per cent. of the Principal Amount of A\$150,000,000 plus accrued interest payable for the period from and including 19 September 2016 to but excluding 24 February 2017 of 158 days of A\$3,273,000)

Issue Price: A\$170,520,000 (being 111.498 per cent. of the Principal Amount of A\$150,000,000 plus accrued interest payable for the period from and including 19 September 2016 to but excluding 24 February 2017 of 158 days of A\$3,273,000)

Issue Date: 24 February 2017

Clearing System (if any):

- ☒ Austraclear
- ☒ Euroclear
- ☒ Clearstream Banking
- ☐ Other (specify): _____

On admission to the Austraclear System, interests in the Notes may be held through Euroclear Bank SA/NV as operator of the Euroclear System ("Euroclear") or Clearstream Banking, société anonyme ("Clearstream, Luxembourg"). In these circumstances, entitlements in respect of holdings of interests in the Notes in Euroclear would be held in the Austraclear System by HSBC Custody Nominees (Australia) Limited as a nominee of Euroclear while entitlements in respect of holdings of interests in the Notes in Clearstream, Luxembourg would be held in the Austraclear System by a nominee of J.P. Morgan Chase Bank, N.A. as custodian for Clearstream, Luxembourg.

The rights of a holder of interests in Notes held through Euroclear or Clearstream, Luxembourg are subject to the respective rules and regulations for accountholders of Euroclear and Clearstream, Luxembourg, the terms and conditions of agreements between Euroclear and Clearstream, Luxembourg and their respective nominee and the rules and regulations of the Austraclear System.

Interest Calculation and Payment, Repayment

(a) Amortised Notes

Redemption Amount: N/A

Redemption Price: N/A

Reference Price: N/A

Other details (specify): N/A

(b) Dual Currency Notes

Rate of Exchange: N/A

Determination of:

- ♦ rate of interest: N/A
- ♦ accrual of interest: N/A
- ♦ interest amounts: N/A
- ♦ interest payment dates: N/A
- ♦ other (specify): N/A

(c) Fixed Rate Notes

Fixed Interest Rate(s): 5.00 per cent. per annum payable semi-annually

Interest Payment Dates: 19 March and 19 September in each year from, and including, 19 September 2016 to, and including, the Maturity Date (subject to adjustment in accordance with clause 8.6 of the Deed of Terms and Conditions)

Redemption Amount: A\$1,000 per Note (100 per cent. of the Principal Amount)

Day Count Fraction:

- ☐ Actual/365 (fixed)
- ☐ Actual/365 or Actual/Actual (ISDA)
- ☐ 30/360, 360/360 or Bond Basis
- ☒ RBA Bond Basis
- ☐ 30E/360 or Eurobond Basis

(d) Floating Rate Notes

Floating Rate Basis:

- ☐ Bank Bill Rate
- ☐ Other (specify and detail source and procedures if not available)

Manner of determination:

☐ *ISDA Determination:*

- ♦ Floating Rate Option: N/A
- ♦ Designated Maturity: N/A

- ♦ Reset Date
 - ☐ BBSW
 - ☐ LIBOR
 - ☐ EURIBOR
 - ☐ Other (specify)
- ♦ Determined by
 - ☐ Manager
 - ☐ Other (specify)

or:

☐ *Screen Rate Determination*

- ♦ Reference Rate
 - ☐ BBSW
 - ☐ LIBOR
 - ☐ EURIBOR
 - ☐ Other (specify)
- ♦ Relevant Screen Page: N/A _____
- ♦ Determined by
 - ☐ Manager
 - ☐ Other (specify)

Margin(s) to Floating Rate Basis: +/- ____per centum per annum

Minimum Interest Rate: N/A

Maximum Interest Rate: N/A

Interest Payment Dates: N/A

Additional Business Centre: N/A

Redemption Amount: N/A

Day Count Fraction:

- ☐ Actual/365 (fixed)
- ☐ Actual/365 or Actual/Actual (ISDA)
- ☐ 30/360, 360/360 or Bond Basis
- ☐ RBA Bond Basis
- ☐ 30E/360 or Eurobond Basis

Interest Determination Date: N/A

(e) **High Interest (premium) Notes**

Premium: N/A

Interest Rate see:

- ☐ (c)
- ☐ (d)

Amortisation Yield: N/A

Reference Price: N/A

Other details (specify): N/A

(f) **Indexed Notes**

Index: N/A

Specify method of calculation of Variable Indexed Amount: N/A

Details to include:

- ♦ Source for index: N/A
- ♦ Person responsible for calculations: N/A
- ♦ Provision for calculation on early redemption, where reference to Index or formula is impossible or impracticable etc): N/A

Base Index Figure \$: N/A

Interest Payment Dates: N/A

Redemption Amount: N/A

(g) **Low Interest (discount) Notes**

Discount Rate: N/A

Interest Rate see: ☐ (c)
☐ (d)

Amortisation Yield: N/A

Reference Price: N/A

Other details (specify): N/A

(h) **Structured Notes**

Describe characteristics: N/A

(Give details including, as required, source, calculation arrangements, alternatives etc)

(i) **Zero Coupon Notes**

Redemption Price: N/A

Amortisation Yield: N/A

(j) **Other Options** (Give details) N/A

Other Issue Details

Partly Paid Notes (details): N/A

Special Issuance Instructions: N/A

Other Special Conditions
including, as appropriate:

Events Affecting Maturity: N/A

Put option (early redemption
at the option of the Noteholders)
(give details):

N/A

- ♦ Clause 9.3 applies: ☐ Yes ☐ No
- ♦ Put Option Date(s)
or
Put Option Period: N/A
- ♦ Put Option applies to all
Notes in Series
or
Details of Notes to which Put
Option applies: N/A

Maturity Extension Option
(option of the Noteholder to
extend maturity, at the offer
of the Issuer) (give details):

N/A

Minimum notice:

N/A

Other:

Application has been made for the Notes to be listed
on the Australian Securities Exchange operated by
ASX Limited (ABN 98 008 624 691).

In relation to the Notes, the following additional terms
and conditions shall apply:

In the fourth paragraph of clause 2.2 of the Deed of
Terms and Conditions, the words "Australian System"
are deleted and replaced with the words "Austraclear
System".

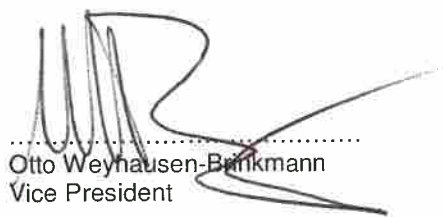
No Programme Limit applies on and from 27
February 2015.

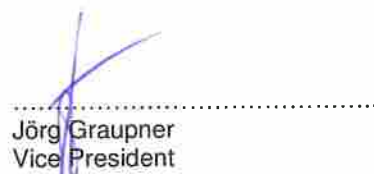
The Description of KfW is set out in the Information
Memorandum dated 27 February 2015.

The above details are confirmed by the Issuer, in respect of:

ISIN: AU0000KFWHX0

Common Code: 097267197


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Otto Weyhausen-Brinkmann
Vice President


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Jörg Graupner
Vice President

22 February 2017