

Series: KFW233

Tranche: 3



KfW, Frankfurt/Main, Federal Republic of Germany
(an institution organized under public law of the Federal Republic of Germany)

**Australian and New Zealand
Medium Term Note Programme**

TERMS SHEET

in connection with the issue of

**A\$100,000,000 3.20% Australian Notes due 15 March 2028 ("Notes")
(to be consolidated and form a single Series with the Issuer's A\$150,000,000 3.20% Australian
Notes due 15 March 2028, issued on 6 September 2017 and A\$150,000,000 3.20% Australian
Notes due 15 March 2028, issued on 12 January 2018)**

The date of this Terms Sheet is 22 January 2018. This Terms Sheet is issued in relation to the Tranche of Notes described above. It is supplementary to, and should be read in conjunction with the Information Memorandum dated 20 December 2017 ("**Information Memorandum**") and the terms and conditions set out in the Second Deed of Terms and Conditions dated 27 February 2015 made by the Issuer, the Arranger and each Registrar in relation to the Programme. Terms not defined herein have the meanings given to them in the Second Deed of Terms and Conditions.

This Terms Sheet does not constitute, and may not be used for the purposes of, an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorised or to any person to whom it is unlawful to make such offer or solicitation, and no action is being taken to permit an offering of the Notes or the distribution of this Terms Sheet in any jurisdiction where such action is required.

The particulars to be specified in relation to the Tranche of Notes referred to above are as follows:

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| 1. | Issuer: | KfW |
| 2. | Joint Lead Managers: | Nomura International plc

Royal Bank of Canada (ABN 86 076 940 880) |
| 3. | Relevant Dealers: | Nomura International plc

Royal Bank of Canada |
| 4. | Registrar: | Computershare Investor Services Pty Limited (ABN 48 078 279 277) |
| 5. | Calculation Agent: | Computershare Investor Services Pty Limited (ABN 48 078 279 277) |

6.	Stabilisation Manager:	Not Applicable
7.	Principal Amount (face amount) on the Issue Date of the Notes:	A\$100,000,000
8.	Denomination:	A\$1,000 The aggregate consideration payable to the Issuer by the relevant Noteholder in Australia must be at least A\$500,000 (or its equivalent in an alternate currency, in each case disregarding moneys lent by the offeror or its associates)
9.	Number of Notes to be issued:	100,000 (to be consolidated and form a single Series with the 300,000 Notes comprising the Issuer's A\$150,000,000 3.20% Australian Notes due 15 March 2028, issued on 6 September 2017 and A\$150,000,000 3.20% Australian Notes due 15 March 2028, issued on 12 January 2018)
10.	Total Principal Amount of Series:	A\$400,000,000 (being the Total Principal Amount of this Tranche with the A\$150,000,000 3.20% Australian Notes due 15 March 2028, issued on 6 September 2017 and A\$150,000,000 3.20% Australian Notes due 15 March 2028, issued on 12 January 2018)
11.	If to form a single Series with an existing Series, specify date on which all Notes of the Series become fungible, if not the Issue Date:	Issue Date
12.	Type of Notes:	Australian Notes - Fixed Rate Notes
13.	Maturity Date:	15 March 2028
14.	Issue Price:	99.227% of the Principal Amount (plus accrued interest payable for the period from and including 15 September 2017 to but excluding 24 January 2018 of 131 days of A\$1,158,000)
15.	Purchase Price:	98.972% of the Principal Amount (plus accrued interest payable for the period from and including 15 September 2017 to but excluding 24 January 2018 of 131 days of A\$1,158,000)
16.	Issue Date:	24 January 2018
17.	Clearing System:	Austraclear System Interests in the Notes may also be traded through Euroclear and Clearstream, Luxembourg as set out in on page 8 of the Information Memorandum.

Interest Calculation and Payment, Repayment

18.	Amortised Notes	Not Applicable
19.	Dual Currency Notes	Not Applicable

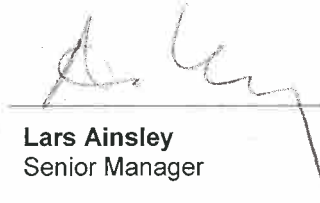
20.	Fixed Rate Notes	Applicable
	Fixed Interest Rate:	3.20% per annum
	Interest Commencement Date:	15 September 2017
	Interest Payment Dates:	15 March and 15 September in each year from, and including, 15 March 2018 to, and including, the Maturity Date
	Redemption Amount:	A\$1,000 per Note (100% of the Principal Amount)
	Business Day Convention:	Following Business Day Convention
	Day Count Fraction:	RBA Bond Basis
	Business Day:	Sydney
21.	Floating Rate Notes	Not Applicable
22.	High Interest (premium) Notes	Not Applicable
23.	Indexed Notes	Not Applicable
24.	Low Interest (discount) Notes	Not Applicable
25.	Structured Notes	Not Applicable
26.	Zero Coupon Notes	Not Applicable
Other terms and conditions		
27.	Partly Paid Notes:	Not Applicable
28.	Special Issuance Instructions:	Not Applicable
29.	Events Affecting Maturity:	Not Applicable
30.	Call Option (early redemption at the option of the Issuer):	Not Applicable
31.	Put option (early redemption at the option of the Noteholders) (give details):	Not Applicable
32.	Maturity Extension Option (option of the Noteholder to extend maturity, at the offer of the Issuer) (give details):	Not Applicable
	Minimum notice:	
33.	Other relevant terms and conditions:	Not Applicable
34.	Listed:	Australian Securities Exchange
35.	Additional Business Centre:	Not Applicable

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| 36. | ISIN: | AU000KFWHAG0 |
| 37. | Common Code: | 167787193 |
| 38. | Additional documents incorporated by reference: | Not Applicable |
| 39. | Selling Restrictions: | As set out in the section entitled "Selling Restrictions" in the Information Memorandum. |

The above details are confirmed by the Issuer, in respect of:



Jörg Graupner
Vice President



Lars Ainsley
Senior Manager

Date: 22 January 2018