

ASX Announcement

14 November 2013

SEALINK SECURES SYDNEY HARBOUR CHARTER CONTRACT

Highlights

- **Agreement to charter 3 passenger vessels to Harbour City Ferries for Sydney routes**
- **3 year contract**
- **Anticipated to contribute to earnings in FY 2014-2015**

SeaLink Travel Group ("SeaLink") (ASX:SLK), today signed an agreement with Harbour City Ferries to provide charter vessels through its subsidiary Captain Cook Cruises for additional passenger ferry services on Sydney Harbour.

Under the agreement, charter operator Captain Cook Cruises will provide three fully crewed, fast, low-wash ferries to Harbour City Ferries for three years.

Service commencement dates will be progressive, and aligned to the construction of additional vessels by SeaLink.

A newly constructed state-of-the-art passenger vessel, Elizabeth Cook, will be delivered to Captain Cook Cruises in Sydney this week and will commence services for Harbour City Ferries from 1st February 2014.

The 24 metre catamaran will have the capacity to carry up to 200 passengers and offers a new level of comfort including large windows, professional marine interior and a 360-degree viewing sundeck. Other features include televisions, quiet fuel efficient engines, environment friendly hull design reducing wake, safe infrared night vision, high speed radar and CCTV throughout.

Two additional vessels have been ordered today and are being built in Hobart to the same specifications, for delivery in mid-2014. The cost associated with the construction of the three new vessels will be around \$9 million and will be funded from the proceeds of the recent IPO.

SeaLink Travel Group Managing Director, Jeff Ellison, said the public transport contract win was a strong endorsement of the high quality services provided by Captain Cook Cruises.

"Captain Cook Cruises is already a well-established name in tourism, charter, sightseeing and leisure, and the new vessels will provide a superior level of comfort and amenity to commuters on Sydney Harbour", Mr Ellison said.

“These ferries are the next generation in marine transport and were specifically designed to SeaLink requirements to create flexibility of operation.”

The new Captain Cook vessels can operate on Sydney Harbour, from Parramatta to Manly, giving Sydney Ferries flexibility to use the vessels on all routes.

SeaLink expects the deal to have a positive effect on earnings from FY2014-15.

For more information please call:

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About SeaLink Travel Group

SeaLink Travel Group is one of Australia’s most dynamic tourism and transport company bringing the nation’s best tourism experiences to the world. With more than 600 staff across the country and more than two million customers annually, the Adelaide-based company has undergone a remarkable period of growth, emerging as a significant players on the national tourism and transport scene.

SeaLink’s operations extend across New South Wales, Queensland, Northern Territory and South Australia and include:

- cruises and ferry services on Sydney Harbour and on the Murray River
- passenger ferry services in Townsville, Queensland and Darwin in the Northern Territory
- passenger, vehicle and freight ferry services between Kangaroo Island and the South Australian mainland
- day tours, extended touring and charter operations on Kangaroo Island and on the South Australian mainland
- tour wholesaler to the travel trade
- exclusive 4WD foreign language tours adventure based tours
- retail travel agencies in Adelaide, Sydney and Townsville

The SeaLink Travel Group Limited incorporates:

Adelaide Sightseeing • Australian Holiday Centres, Adelaide and Sydney • Captain Cook Cruises • Kangaroo Island Adventure Tours
Kangaroo Island Odysseys • SeaLink Kangaroo Island • SeaLink Northern Territory • SeaLink Queensland
The Ski Connection • TravelLink Technology • Vivonne Bay Lodge

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