

ASX Announcement
21 April 2020

First tranche of licences sold through Stellar reseller agreement

- Stellar buys first tranche of Knosys KIQ Cloud licences to support one of its existing clients
- 360 new KIQ Cloud users across multiple sites throughout Asia-Pacific
- Contracted annual revenue of between \$45,000-\$60,000 (AUD)

Knosys (ASX: KNO) is pleased to announce that Stellar Asia Pacific Pty Ltd (Stellar), a new reseller of Knosys' market leading KIQ Cloud solution, has signed up for its first KIQ Cloud licences in support of one of its clients. Stellar provides consultancy, technology, technical support and contact center services for this client under agreement. This commercial arrangement now includes the deployment and purchase of 360 user licences for KIQ Cloud software.

"This is a great start to our reseller arrangement with Stellar. Working on the first client together will cement the relationship between the companies. It is also exciting that the licences will be utilised in the Asia-Pacific region, which aligns well with our plans to expand in the region." said Knosys' Managing Director, John Thompson.

Stellar will commence the deployment of KIQ Cloud licences in late April, with Knosys initially providing training, followed by the configuration and setup of the system to support Stellar and its client's particular business operations. The solution will be used by both Stellar and the client staff located across Australia and Asia during the initial deployment and for ongoing operations.

"Knowledge management is a critical business tool in any company that wishes to deliver an exceptional customer experience. Be it through their call center agents, support teams or via their websites, facilitating smarter customer interactions is a key objective. High growth, service based companies like Stellar and its client understand this and we look forward to working with them and other similar businesses in the years ahead." said John Thompson.

ABOUT KNOSYS

Knosys is a fast-growing Australian cloud software company that is simplifying enterprise knowledge to improve the productivity of employees and improve customer experience. Our KIQ Cloud service is the knowledge management solution transforming the digital workplace by ensuring all forms of knowledge are accurate, relevant to the user, compliant and easy to find. The KIQ Cloud knowledge management platform is intuitive and does the hard work. It uses the knowledge of real experts and the analytic power of machine learning to organise and share information for greater productivity. It is an organisation-wide solution for all industries, trusted by businesses and enterprises in the banking, telecommunications and government sectors.

ABOUT STELLAR

Stellar is a leading customer experience organisation, operating across Australia, Asia, North America and Africa. Stellar designs and deploys solutions anchored around the delivery of exceptional customer experiences through its Customer Management Outsourcing, Consulting and Intelligent Automation businesses. For over 20 years, Stellar has designed solutions that respond to the changing needs and expectations voiced by customers and employees alike. Organisations turn to Stellar for help in converting their customer needs into actions. Understanding client's strategic drivers and business goals enables Stellar to deliver the right solution as a trusted partner, augmenting people with technology to bring out the best in both. With expertise across multiple industries and key business functions, Stellar delivers outstanding experiences, driving innovation to improve the way business is done.

For more about Stellar, visit their website www.stellarxm.com



For further information please contact:

John Thompson, MD

Knosys Limited

T: +61 3 9046 9700

E: cosec@knosys.it