



MADER

1H FY25 FINANCIAL RESULTS

MADER GROUP LIMITED | 25 FEBRUARY 2025

WHO WE ARE

**HEAVY MOBILE
EQUIPMENT**



**FIXED
INFRASTRUCTURE**



**POWER GENERATION
& MARINE**



**TRANSPORT
& LOGISTICS**



**ENERGY
SECTOR**



GLOBAL WORKFORCE
3,500+
SKILLED EMPLOYEES



SERVICE VEHICLES
1,800
WORLDWIDE



WIDE NETWORK
540+
LOCATIONS

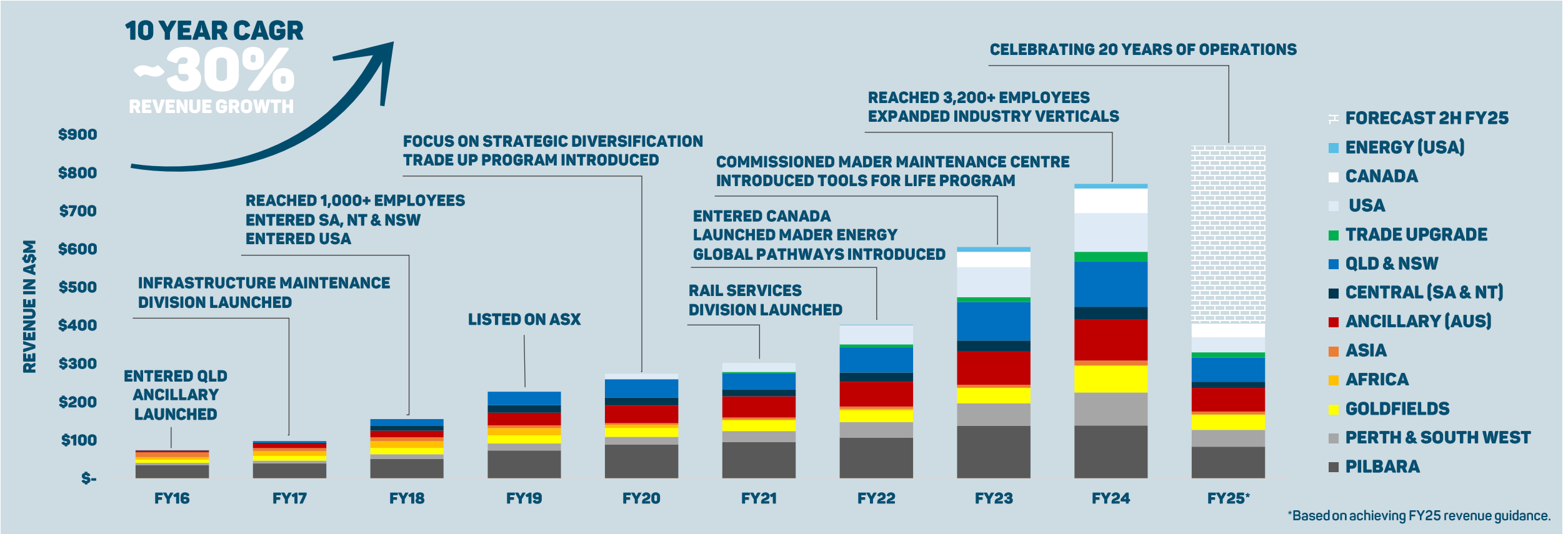


SUPPORTED
400+
CUSTOMERS



OPERATED IN
9 COUNTRIES

ORGANIC GROWTH



DIVERSIFIED
ACROSS MULTIPLE
INDUSTRIES



LAUNCHED FULLY
ORGANIC START UPS
IN NEW MARKETS



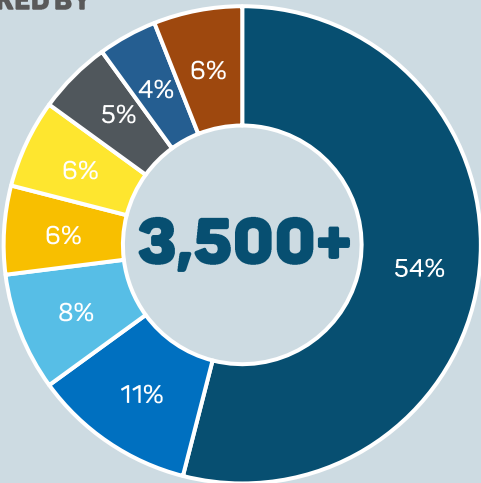
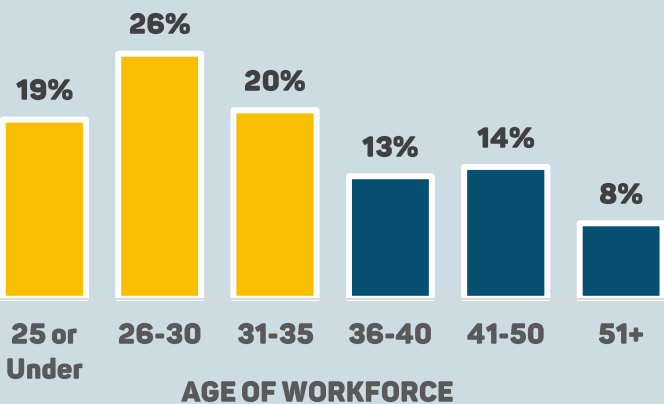
BROADENED
SUITE OF
TRADES



10 YEAR COMPOUNDING
ANNUAL REVENUE
GROWTH OF 30%

SPECIALISED WORKFORCE

WE LEAD THE MARKET IN DELIVERING SAFE AND HIGH-QUALITY EXPERTISE. OUR PURSUIT OF QUALITY IS BACKED BY YEARS OF INVESTMENT IN OUR PEOPLE AND CULTURE.



BREAKDOWN OF TEAM:

- HEAVY DUTY DIESEL MECHANICS
- AUTO & HV ELECTRICIANS
- HRT & LV MECHANICS
- APPRENTICES
- FABRICATORS & WELDERS
- FIXED PLANT & INFRASTRUCTURE
- TRADE ASSISTANTS/SERVICEPEOPLE
- OTHER

AWARD RECOGNITION

LARGE BUSINESS OF THE YEAR
2024 FINALIST
WA BUSINESS AWARDS

EMPLOYER OF CHOICE
2024 FINALIST
AUSTRALIAN HR AWARDS

LARGE EMPLOYER OF THE YEAR
2024 FINALIST
WA TRAINING AWARDS

LARGE EMPLOYEE OF THE YEAR
2024 FINALIST
TAFE QUEENSLAND AWARDS

SAFETY INITIATIVE
2024 FINALIST
BOWEN BASIN MINING CLUB AWARDS

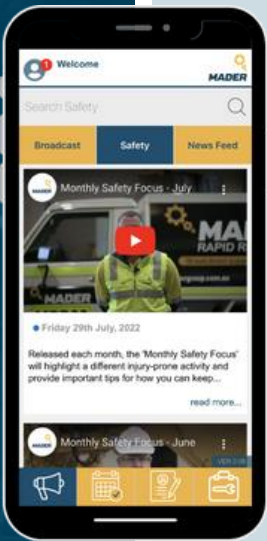
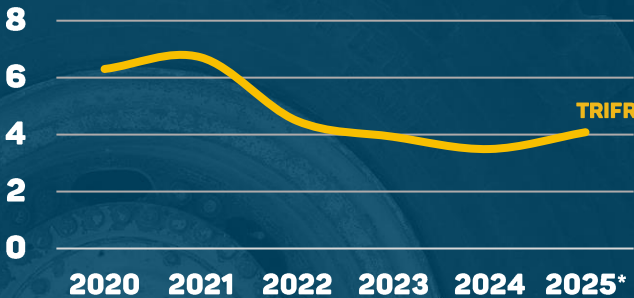
GEARED FOR SAFETY



"Our dedication to safety and excellence continues to be central to all operations. Education, innovation and investment in our 'Geared for Safety' culture is crucial to ongoing improvement."

Justin Nuich
Executive Director and CEO

INJURY FREQUENCY RATES



AT MADER, SAFETY ISN'T A CHOICE; IT'S PART OF OUR DNA AND ENGRAINED IN OUR CULTURE. IT'S A SHARED RESPONSIBILITY THAT EXTENDS TO OUR PEOPLE, CUSTOMERS AND LEADERSHIP TEAM.

TOGETHER, WE ARE GEARED FOR SAFETY.



EXECUTIVE OVERVIEW

JUSTIN NUICH | EXECUTIVE DIRECTOR & CEO



1H FY25 HIGHLIGHTS



RECORD REVENUE

**\$411.5M UP 10%
FROM \$374.4M PCP**



SOLID MARGINS

**NPAT OF \$26.0M AT 6.3%, UP
7% VS PCP OF \$24.2M AT 6.5%**



BALANCE SHEET STRENGTHENED

**NET DEBT AT \$23.2M, DOWN 26%
FROM \$31.2M PCP**



NET HEADCOUNT GROWTH

**INCREASED 300+
GLOBALLY**



CUSTOMER DEMAND IMPROVING



NORTH AMERICA RETURNS TO GROWTH



ON TRACK FOR STRATEGIC PLAN



GUIDANCE IN LINE WITH EXPECTATIONS



FINANCIAL REVIEW

PAUL HEGARTY | CFO

FINANCIAL PERFORMANCE

A\$'000	1H FY24	1H FY25
REVENUE	374,425	411,497
EBITDA	48,491	51,460
EBITDA MARGIN	13.0%	12.5%
EBIT	36,842	39,345
EBIT MARGIN	9.8%	9.5%
NPAT	24,250	26,010
NPAT MARGIN	6.5%	6.3%
EARNINGS PER SHARE (CENTS)	12.12	12.93
DIVIDENDS PER SHARE (CENTS)	3.80	4.00

HIGHLIGHTS



GROUP REVENUE GROWTH
(CONSOLIDATED)

10% VS PCP



NORTH AMERICA
REVENUE CONTRIBUTION

19% OF GROUP REVENUE



IMPROVED EARNINGS
PER SHARE

7% VS PCP



IMPROVED EARNINGS
(EBITDA)

6% VS PCP



INCREASED
DIVIDENDS

5% VS PCP

FINANCIAL POSITION

A\$'000	JUN 24	DEC 24
CASH & CASH EQUIVALENTS	30,121	21,783
TRADE & OTHER RECEIVABLES	171,162	159,612
PROPERTY, PLANT & EQUIPMENT	118,424	126,697
INVESTMENTS & OTHER ASSETS	18,238	31,724
TOTAL ASSETS	337,945	339,816
TRADE & OTHER PAYABLES	82,118	72,881
TAX LIABILITIES	18,607	13,598
PROVISIONS	7,181	8,831
BORROWINGS	61,299	45,021
OTHER	8,414	7,804
TOTAL LIABILITIES	177,619	148,135
NET ASSETS	160,326	191,681

HIGHLIGHTS



SIMPLE BALANCE SHEET

1,800+

SERVICE VEHICLES LOCATED
THROUGHOUT THE WORLD



NET DEBT REDUCTION

26%

NET DEBT REDUCED BY \$8.0M



INVESTED IN GROWTH

\$20.5M

GROWTH CAPITAL DEPLOYED IN 1H FY25



STRONG BALANCE SHEET

\$191.7M

NET ASSET POSITION



LOW NET LEVERAGE

0.2x

NET DEBT ÷ ANNUALISED
1H FY25 EBITDA

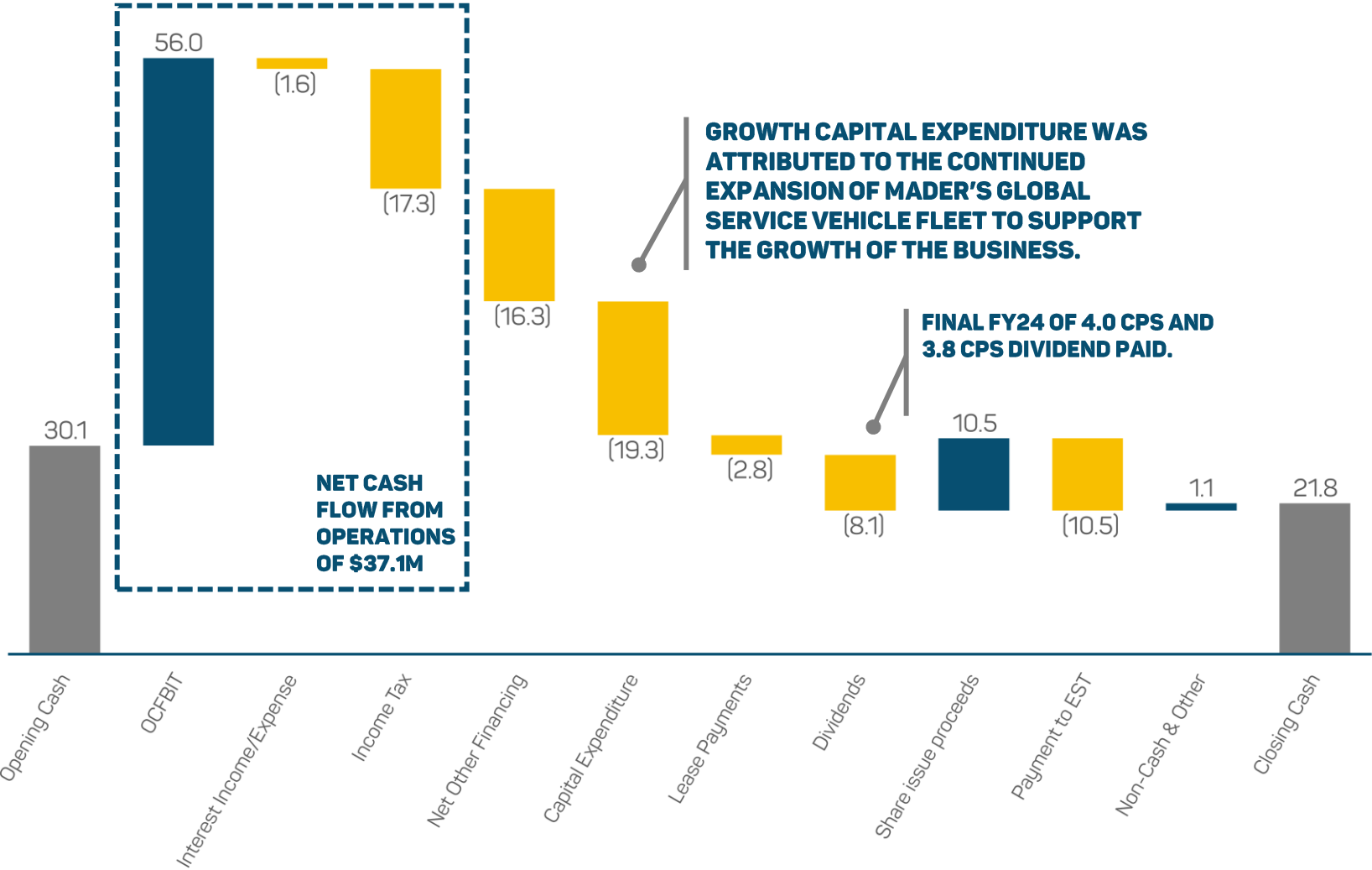


FUNDING FLEXIBILITY

\$124.4M

AVAILABLE GROWTH FACILITIES

CASH FLOW

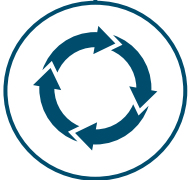


HIGHLIGHTS



SOLID OPERATING CASH FLOWS

\$37.1M



STRONG CASH CONVERSION

109%

OPERATING CASH FLOW BEFORE INTEREST AND TAX TO EBITDA



INVESTED IN GROWTH

\$19.3M

GROWTH CAPITAL CASHFLOW IN 1H FY25

A construction worker wearing a white hard hat and safety glasses stands in profile, looking towards the left. He is wearing a light-colored long-sleeved shirt and dark pants with a tool belt. In the background, a building with a sign that reads 'MADER' is visible. The entire image has a blue tint.

BUILDING TO THE FIRST BILLION

MADER GROUP LIMITED

STRATEGIC PLAN

“Four years ago, the Board laid the foundation for our future as a publicly listed business, by setting our current Strategic Plan. This blueprint guides our growth and reinforces our commitment to creating continued returns for shareholders.”

Justin Nuich
Executive Director & CEO

SET IN THE STRATEGIC PLAN:

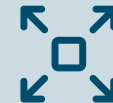
**GEOGRAPHICAL
DIVERSIFICATION**



**SERVICE LINE
DIVERSIFICATION**



**EXPAND INDUSTRY
VERTICALS**



**SCALE THE
EXISTING BUSINESS**

YEAR 1

**FY22 NPAT
TARGET:
\$24M**

YEAR 2

**FY23 NPAT
TARGET:
\$32M**

YEAR 3

**1H FY25 NPAT
TARGET:
\$40M**

YEAR 4

**FY25 NPAT
TARGET:
\$51M**

YEAR 5

**FY26 NPAT
TARGET:
\$65M**

THE BUILDING BLOCKS

CULTURE



170+

EMPLOYEES ON
OVERSEAS
GLOBAL PATHWAYS
ADVENTURES



60+

EXPERIENCES
DELIVERED BY
THREE GEARS

LEADERSHIP DEVELOPMENT



180+

TEAM LEADERS IN
GLOBAL OPERATIONS



70+

TRADE UPGRADE
GRADUATES IN 1H FY25

RESOURCES & MINERALS



AUSTRALIA

2.3B ROM

SITES ENGAGED IN 1H FY25: 400+
TOTAL MINES & PROJECTS: 544

NORTH AMERICA

6.9B ROM

SITES ENGAGED IN 1H FY25: 140+
TOTAL MINES & PROJECTS: 3,479



REST OF WORLD

11.0B ROM*

SITES ENGAGED IN 1H FY25: 9
TOTAL MINES & PROJECTS: 5,376

*ROM based on production in Africa, Asia and South America.
Source: Mines & Projects Database – Global Data, 2024.

INFRASTRUCTURE MAINTENANCE

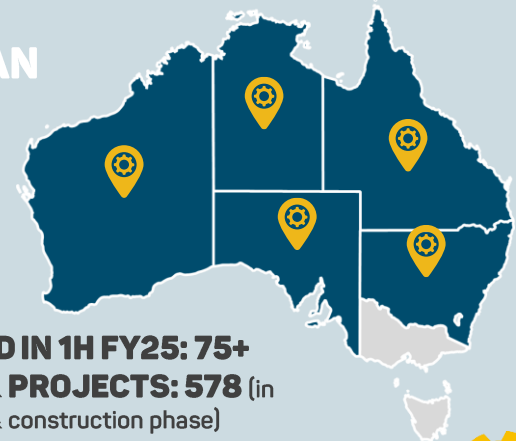


PROCESSING INFRASTRUCTURE
CRUSHERS, SCREENS,
CONVEYORS, STACKERS



**NON-PROCESSING
INFRASTRUCTURE**
WORKSHOPS, MINING CAMPS,
PROJECT MANAGEMENT

AUSTRALIAN MARKET



SITES ENGAGED IN 1H FY25: 75+
TOTAL MINES & PROJECTS: 578 (in
Australia, operation & construction phase)

Source: Mines & Projects Database – Global Data, 2024.

THE BUILDING BLOCKS

ENERGY MARKET

NATURAL GAS COMPRESSION IS ESSENTIAL TO THE PRODUCTION AND TRANSPORTATION OF NATURAL GAS.



PRODUCTION AT THE
WELLHEAD



STORAGE &
DISTRIBUTION



GAS PROCESSING
FACILITIES



TRANSPORTATION
(PIPELINES)

INTERSTATE PIPELINE

~1,300 GAS COMPRESSOR STATIONS SUPPORT THE PIPELINE NETWORK, **TOTALLING ~21 MILLION HORSEPOWER**

Source: ICF Resources INGAA Foundation, 2024.

TRANSPORT & LOGISTICS



241.8B

TONNE KILOMETRES
OF **FREIGHT** MOVED
BY ROAD IN
AUSTRALIA



75%

DOMESTIC RAIL
FREIGHT OF
IRON ORE & COAL



32,756KM

KILOMETRES OF
OPEN **RAILWAY**
ACROSS AUSTRALIA

CARRIED BY ROAD AND RAIL



LIVESTOCK



PETROLEUM PRODUCTS



BULK CARTAGE



MINED MATERIALS

Source 1: Bureau of Infrastructure and Transport Research Economics Statistical Report. Australian Government, 2023.
Source 2: Freight Australia Datahub, 2023.

EMERGING MARKETS



EXPLORING THE BUSINESS MODEL'S VIABILITY IN NEW LARGE ADDRESSABLE MARKETS



REVENUE DIVERSIFICATION; INTRODUCING NEW REVENUE STREAMS THROUGH DIVERSIFICATION



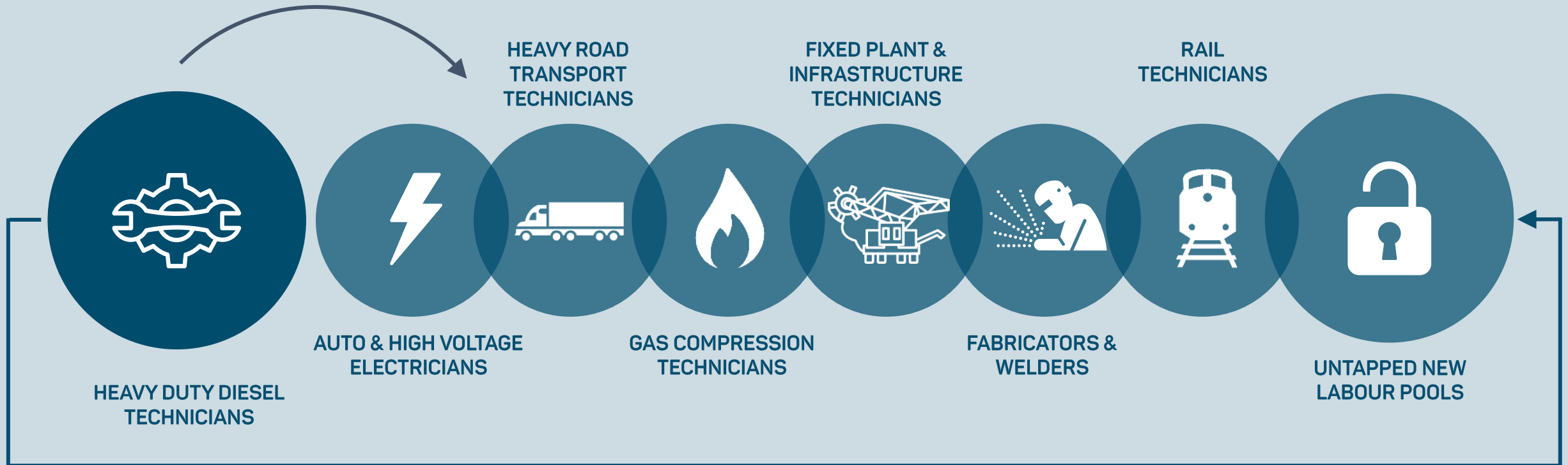
INDUSTRY AND GEOGRAPHICAL EXPANSION; EXTENDING SERVICE DELIVERY ACROSS MULTIPLE INDUSTRY VERTICALS, AND GEOGRAPHIES



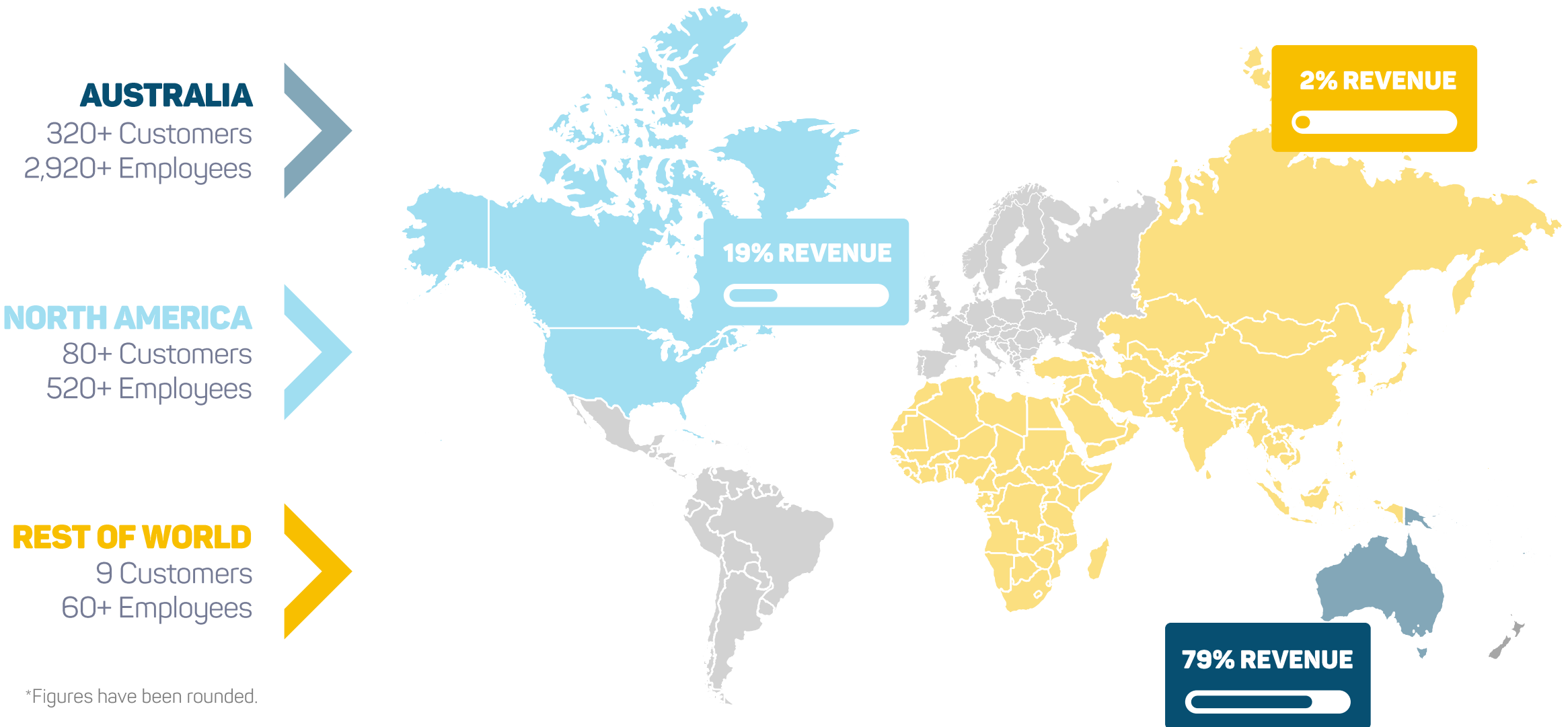
RESEARCH AND DEVELOPMENT CONDUCTING RESEARCH INTO EMERGING MARKETS, OPPORTUNITIES AND GAPS

AN **EVOLVING** BUSINESS

A PROVEN TRACK RECORD OF ORGANICALLY REPLICATING OUR UNIQUE BUSINESS MODEL ACROSS MULTIPLE INDUSTRY VERTICALS.

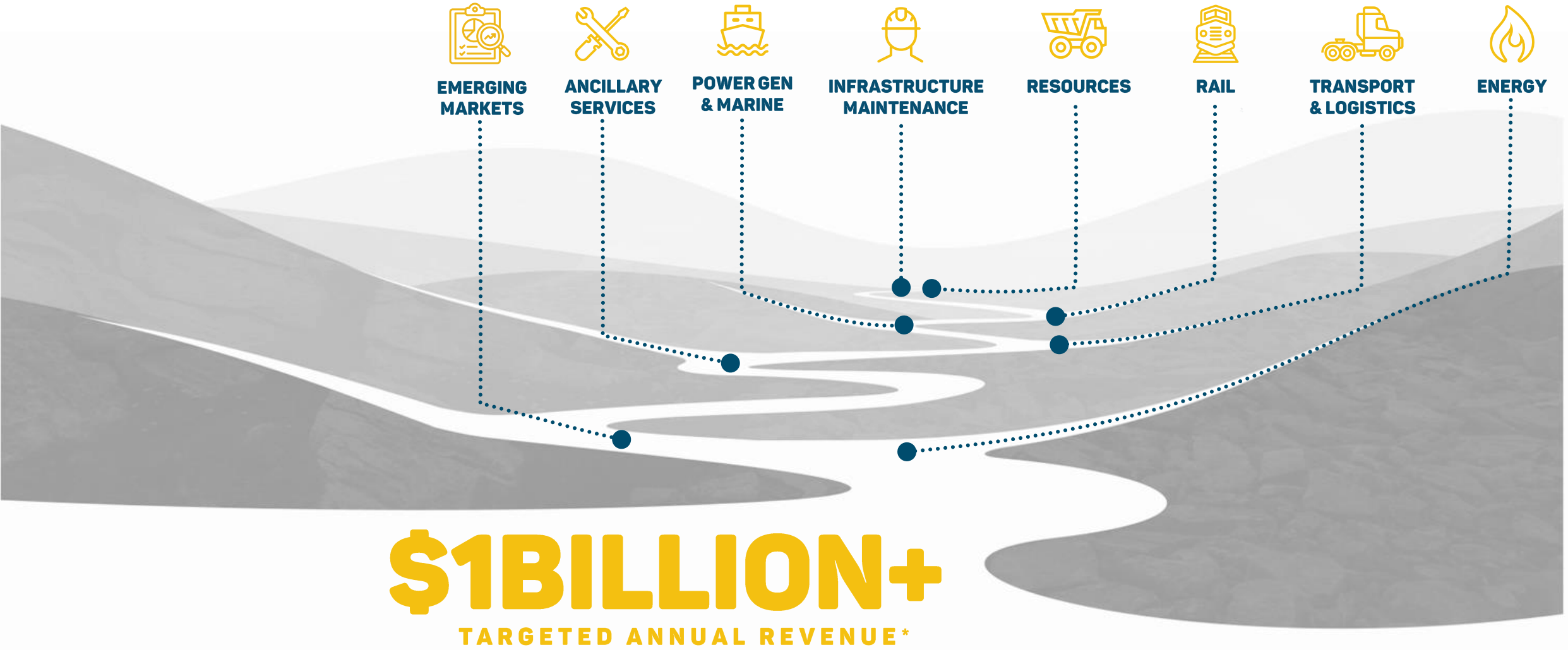


MULTIPLE BEACHHEADS TO TARGET GROWTH



*Figures have been rounded.

ON IT'S WAY



\$1BILLION+
TARGETED ANNUAL REVENUE *

*Targeted Annual Revenue of \$1B+ is an internal stretch target linked to the Company's five-year strategic plan. It is based on the continued replication of Mader's proven business model in large addressable markets.

OUTLOOK

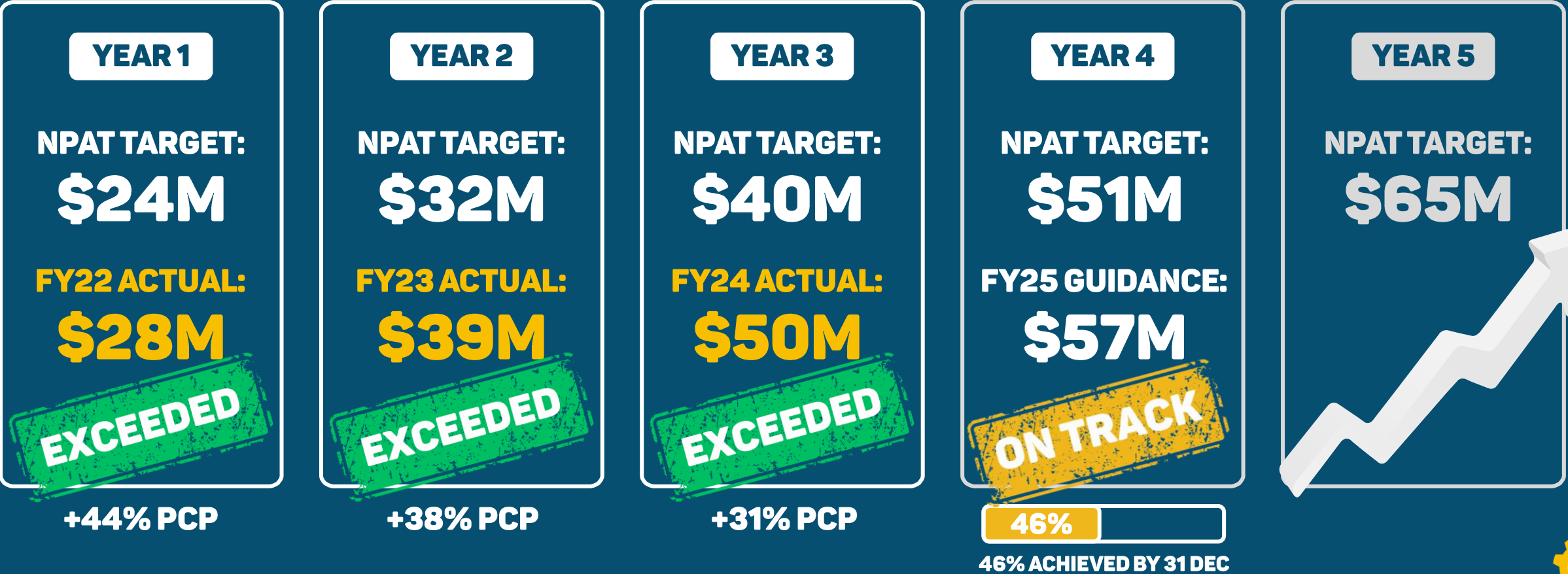
JUSTIN NUICH | EXECUTIVE DIRECTOR & CEO



STRATEGIC PLAN PROGRESS

“As we enter the final year of our current five-year strategic plan, we are more determined than ever to achieve the ambitious goals we set out four years ago.”

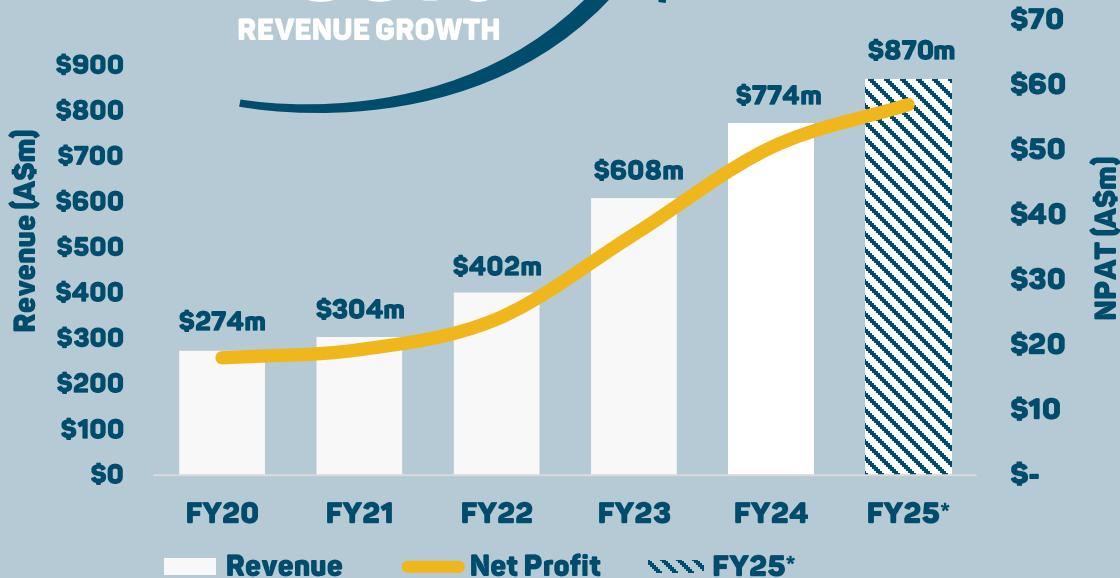
Justin Nuich
Executive Director & CEO



HIGH GROWTH AGENDA

REVENUE GUIDANCE FOR FY25 IS
EXPECTED TO BE AT LEAST **\$870M**,
DELIVERING AN NPAT OF AT LEAST **\$57M**

10 YEAR CAGR
~30%
REVENUE GROWTH



*Based on delivery of the Group's FY25 revenue and NPAT guidance.

**PATHWAY TO
NET CASH**

TARGETING NET CASH
POSITION IN THE
SHORT TERM



**TARGETED
GROWTH IN
NORTH AMERICA**

A SIGNIFICANT PILLAR IN OUR
LONG-TERM GROWTH
STRATEGY



**GEOGRAPHICAL
DIVERSIFICATION**

TARGETING NEW REGIONS
AROUND THE WORLD



**SERVICE
DIVERSIFICATION**

TARGETING NEW
MARKETS AND SERVICE
OFFERINGS



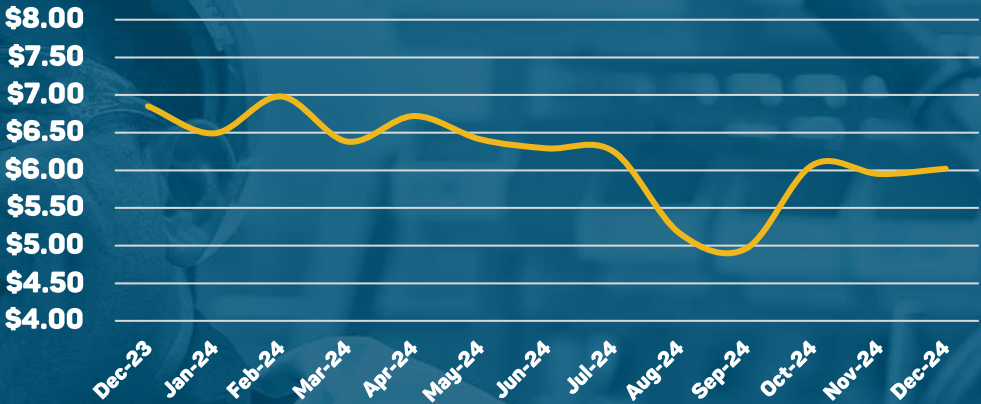
INVESTMENT CASE

MARKET CAP
\$1.25B
AT MARKET CLOSE
24 FEBRUARY 2025

SHARES
202M
ON ISSUE*

SHARE PRICE
\$6.18
AT MARKET CLOSE
24 FEBRUARY 2025

SHARE PRICE



**PROVEN
TRACK
RECORD**

**DISRUPTIVE
BUSINESS
MODEL**

**UNIQUE
WORKPLACE
CULTURE**

**SUSTAINABLE
GROWTH
PROSPECTS**

**LARGE
ADDRESSABLE
MARKETS**

**POSITIVE
INDUSTRY
TRENDS**

**CAPITAL
LIGHT
OPERATIONS**

**SIMPLE BALANCE
SHEET & FINANCIAL
FLEXIBILITY**

Capital Structure excludes 1.8m vested but unexercised FY24 Share Appreciation Rights and 7.84m FY26 Performance Rights.



APPENDICES

MADER GROUP LIMITED

BOARD OF DIRECTORS



LUKE MADER

Founder &
Executive Chair

Founder of Mader, Luke is trade qualified with over 25 years' experience in the mining services industry. Luke leads Mader's strategic growth and development and has built Mader into a leading global provider of specialist technical services across multiple industries.



JUSTIN NUICH

Executive Director &
Chief Executive Officer

Justin has over 20 years' experience in the mining and energy industries in Australia and globally. Currently Mader's Executive Director and CEO, Justin is well versed with the business having sat on the Board since January 2019.



PATRICK CONWAY

Executive Director &
Director of Emerging
Businesses

Formerly the CEO and CFO of Mader, Patrick has been with the Company for over ten years and has a background in Public Practice accounting and business advisory. Patrick plays a pivotal role in influencing the Group's strategic direction as the Director Emerging Business.



CRAIG BURTON

Non-Executive
Director

Craig is a venture capital investor in emerging projects and businesses. He has a track record of providing financing backing and strategic advice to successful management teams and start-up entrepreneurs.

OUR SERVICES

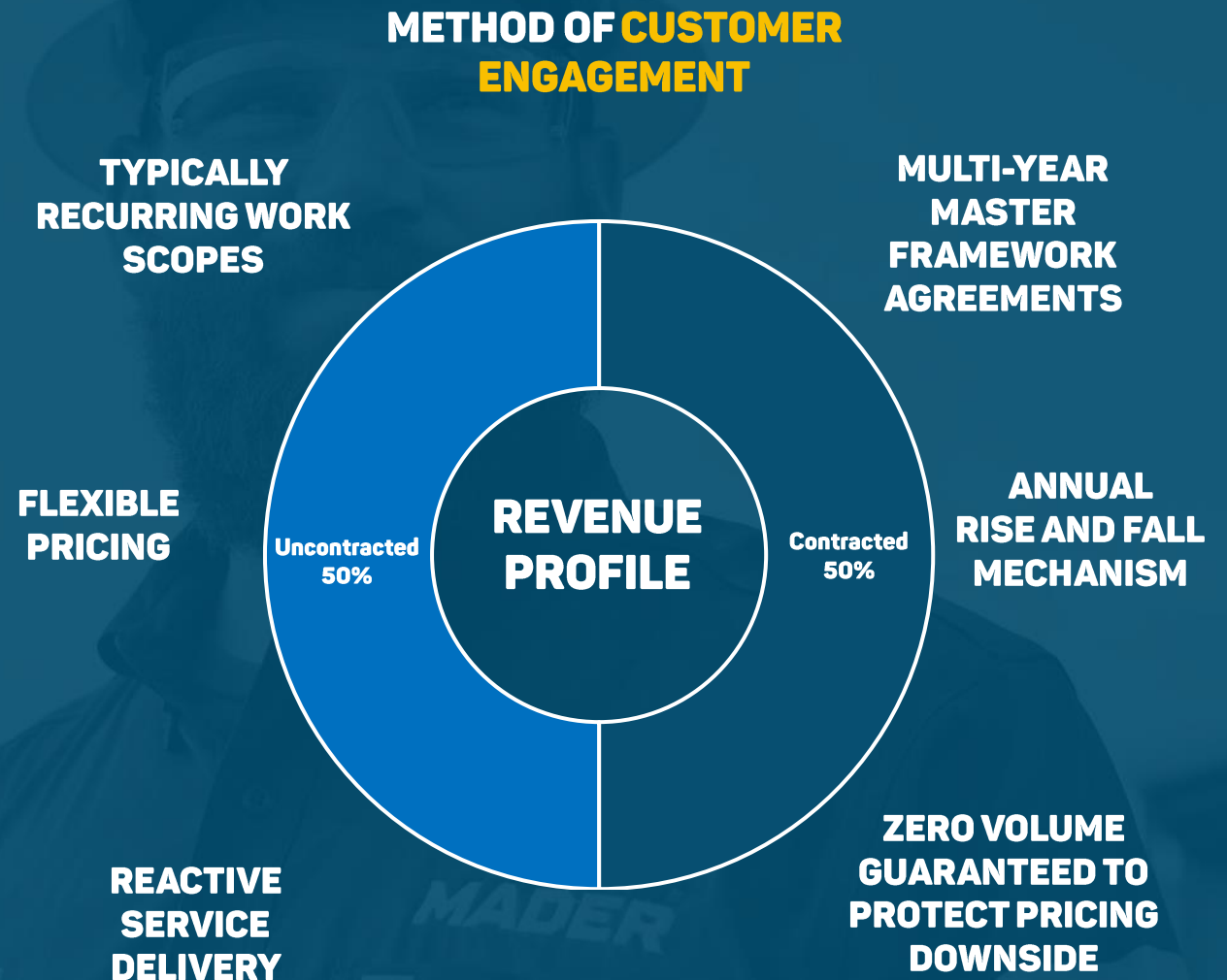
OUR SELECTION OF SPECIALIST SERVICES ARE DESIGNED TO HELP CUSTOMERS MAKE LIGHT WORK OF HEAVY EQUIPMENT MAINTENANCE.

CORE MECHANICAL SERVICES

- ⚙ MOBILE PLANT MAINTENANCE
- ⚙ RAPID RESPONSE TEAMS
- ⚙ EXCAVATOR SUPPORT TEAMS
- ⚙ DRILL SUPPORT TEAMS
- ⚙ EQUIPMENT SHUTDOWN TEAMS
- ⚙ MAINTENANCE PROJECTS
- ⚙ TRAINING AND MENTORING
- ⚙ ROSTERED SUPPORT

GROWTH STRATEGY

- ⚙ INFRASTRUCTURE MAINTENANCE
- ⚙ FABRICATION AND LINE BORING
- ⚙ ELECTRICAL MAINTENANCE
- ⚙ MARINE AND POWER GENERATION
- ⚙ RAIL MAINTENANCE
- ⚙ CLEAN TEAM
- ⚙ OIL AND GAS INDUSTRIES
- ⚙ ROAD TRANSPORT MAINTENANCE
- ⚙ RESEARCH AND DEVELOPMENT INTO EMERGING MARKETS

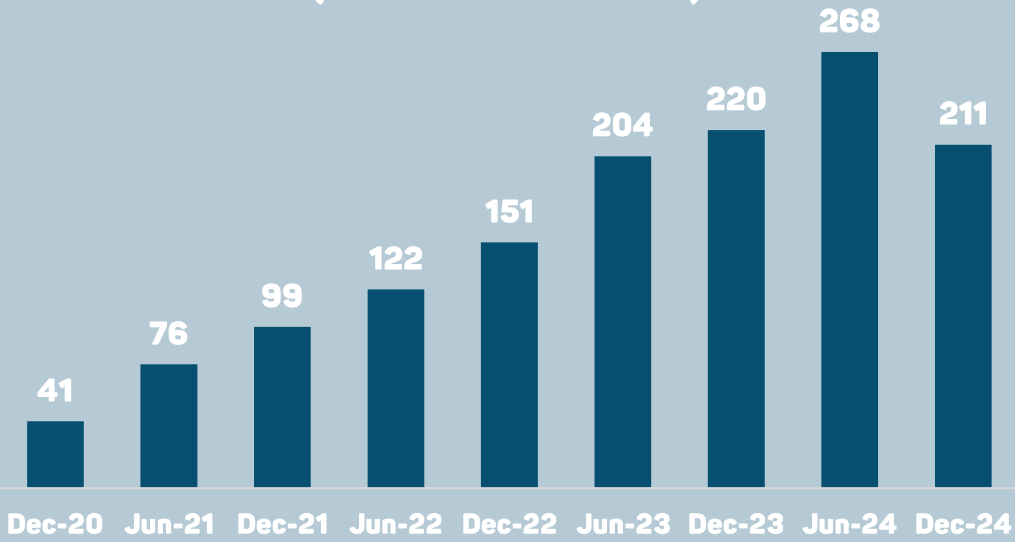


FUTURE PLANNING

OUR TRADE UPGRADE PROGRAM AIMS TO BRIDGE THE SKILLS GAP. THROUGH THIS INITIATIVE, WE WORK CLOSELY WITH OUR INDUSTRY PARTNERS TO FEED QUALITY TRADESPEOPLE INTO MINING ACROSS WESTERN AUSTRALIA, QUEENSLAND, NEW SOUTH WALES AND CANADA.

WE ARE PROUD TO HAVE INDUCTED 570+ APPRENTICES INTO OUR TRADE UPGRADE PROGRAM SINCE INCEPTION IN 2019.

TRADE UP PROGRAM PARTICIPANTS
(ACTIVE IN PROGRAM)



210+
ACTIVE
IN 1H FY25



40+
INDUCTED IN
1H FY25



4
GLOBAL
DELIVERY
LOCATIONS

TOOLS FOR LIFE

TOOLS FOR LIFE AIMS TO EQUIP INDIVIDUALS AND COMMUNITIES WITH THE TOOLS THEY NEED TO BUILD A BETTER FUTURE AND SUCCEED IN LIFE.

WITH A FOCUS ON **YOUTH, EDUCATION AND SUPPORT**, WE ARE PROUD TO BE ENCOURAGING THE FUTURE GENERATION TO IDENTIFY AVAILABLE PATHWAYS AND BUILD SUSTAINABLE CAREERS WITHIN THE INDUSTRY.

SPONSORSHIPS



GOT INVOLVED IN THE LOCAL COMMUNITY,
SPONSORING THE BENGALLA COMMUNITY OPEN DAY
BENGALLA, NEW SOUTH WALES

CHARITY



PARTICIPATED IN RONALD MCDONALD HOUSE
CHARITIES 'HOME FOR DINNER' PROGRAM
WORLDWIDE

TOOLS FOR LIFE



PROUDLY SPONSORED THE NICKEL CITY CUBS, IN AN
EFFORT TO EMPOWER AND INVEST IN YOUTH
ONTARIO, CANADA

GLOSSARY

CAGR	COMPOUNDING ANNUAL GROWTH RATE
TRIFR	TOTAL RECORDABLE INJURY FREQUENCY RATE PER ONE MILLION HOURS WORKED
HV ELECTRICIAN	HIGH VOLTAGE ELECTRICIAN
LV MECHANIC	LIGHT VEHICLE MECHANIC
HRT MECHANIC	HEAVY ROAD TRANSPORT MECHANIC
PCP	THE PRIOR CORRESPONDING PERIOD, BEING 1H FY24
EBITDA	EARNINGS BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION
EBIT	EARNINGS BEFORE INTEREST AND TAX
NPAT	NET PROFIT AFTER TAX
NET LEVERAGE	NET DEBT / ANNUALISED EBITDA
EPS	EARNINGS PER SHARE
CPS	CENTS PER SHARE
1H FY25	THE PERIOD 1 JULY 2024 TO 31 DECEMBER 2024
1H FY24	THE PERIOD 1 JULY 2023 TO 31 DECEMBER 2023
OCFBIT	OPERATING CASH FLOW, BEFORE INTEREST AND TAX

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