



# Euroz Hartleys Rottnest Conference

12 March 2025





# Important Notice and Disclaimer

## Disclaimer as to forward looking statements

This presentation contains forward looking statements, including statements of current intention, statements of opinion and predictions as to possible future events. These forward looking statements are based on, among other things, Macmahon Holdings Limited's ACN 007 634 406 (Macmahon) assumptions, expectations, estimates, objectives, plans and intentions.

Forward looking statements are subject to inherent risks and uncertainties. Although Macmahon believes that the expectations reflected in any forward looking statement included in this presentation are reasonable, no assurance can be given that such expectations will prove to be correct. Actual events, results or outcomes may differ materially from the events, results or outcomes expressed or implied in any forward looking statement.

Except as required by applicable law or the ASX Listing Rules, Macmahon does not undertake to update or revise these forward looking statements, nor any other statements whether written or oral, that may be made from time to time by or on behalf of Macmahon, whether as a result of new information, future events or otherwise.

None of Macmahon (nor any of its officers and employees), or any other person named in this presentation, or any person involved in the preparation of this presentation makes any representation or warranty (express or implied) as to the accuracy or likelihood or fulfilment of any forward looking statement, or any events or results expressed or implied in any forward looking statement, except to the

extent required by law. You are cautioned not to place undue reliance on any forward looking statement.

The forward looking statements in this presentation reflect views held only as at the date of this presentation.

The directors of Macmahon consider that they have used reasonable care in preparing forward looking financial information (Guidance) in this presentation. However, the Guidance is not fact, rather it is predictive in character and there are margins of uncertainty surrounding any assumptions about future conditions and anticipated performance.

The Guidance may differ materially from results ultimately achieved and does not take into account the potential impact of some risks, such as the unquantified contingent liabilities noted in Macmahon's Annual Report. You are cautioned not to place undue reliance on the Guidance. Forward looking information is by its very nature subject to uncertainties and can be affected by unexpected events, many of which are outside the control of Macmahon's directors. Any variation to the assumptions on which the Guidance has been prepared could be materially positive or negative to actual financial performance. Therefore Macmahon's directors cannot guarantee the achievement of the Guidance.

The Guidance should not be regarded as a representation or warranty with respect to its accuracy or the accuracy of the best estimate assumptions or that Macmahon will achieve, or is likely to achieve, the particular results.

This presentation does not take into account the individual investment objectives, financial or tax situation or particular needs of any person. It does not contain financial advice. You should consider seeking independent legal, financial and taxation advice in relation to the contents of this presentation.

## Non-IFRS Financial Information

This presentation uses non-IFRS financial information including EBITDA and EBIT which are used to measure both group and operational performance. Non-IFRS measures have not been subject to audit or review.

References to "Macmahon", "the Company", "the Group" or "the Macmahon Group" may be references to Macmahon Holdings Limited or its subsidiaries.

## Not a disclosure document

This presentation is not a disclosure document and should not be considered as investment advice or an offer or invitation to subscribe for or purchase any securities in Macmahon, or an inducement to make an offer or invitation with respect to such securities. This presentation does not purport to cover all relevant information about any potential investment in Macmahon or any decision relating to Macmahon.

This presentation was authorised for release by the CEO and Managing Director.

# Our Business

Macmahon is a leading, ASX listed (ASX:MAH) mining services and civil infrastructure company in Australia and Indonesia

## Trusted. Diversified. Experienced.

- ✓ **Extensive, proven track record** in surface mining, underground mining and civil infrastructure
- ✓ **Comprehensive range of integrated mining services:** engineering, rehabilitation, plant & maintenance and mine optimisation
- ✓ **Established long-term relationships with clients** predicated on a transparent, flexible partnership style approach
- ✓ **Delivered record financial results** in FY24 with a strong start to FY25

## Established

**1963**

## People<sup>1</sup>

**9,605**

54% Australia, 46% Indonesia

## 1H25 Dividend

**0.55cps** ▲ 22.2%

Fully franked

## 1H25 Revenue

**\$1.2bn** ▲ 22.0%

FY25 Secured Revenue \$2.2bn

## 1H25 Underlying EBIT(A)

**\$78.1m** ▲ 14.7%

6.6% EBIT(A) margin

## 1H25 Free Cash Flow

**\$49.0m**

Net Debt<sup>1</sup>: \$236.9m

## 1H25 ROACE<sup>3</sup>

**17.5%**

1H25 Annualised ROACE: 18.2%

## Orderbook<sup>2</sup>

**\$4.3bn**

Expected extensions<sup>4</sup>: \$1.6bn+

## Tender Pipeline<sup>1</sup>

**\$24.8bn**

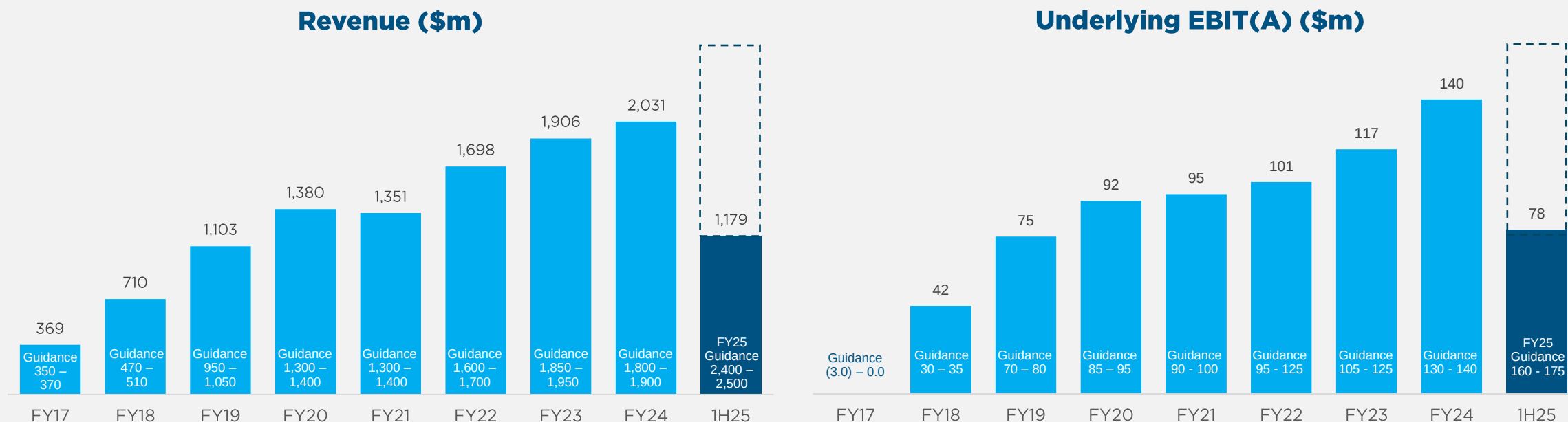
1. All results as at 31 December 2024

2. Orderbook includes the Awak Mas and Ison Road contracts awarded in January 2025. Excludes short term civil and underground churn work and future contract cost escalation recoveries

3. Rolling 12 months Underlying EBIT(A) / Average ((Total Assets excluding Cash) - (Current Liabilities excluding Debt)).

4. Two and three year term extensions and variations not yet secured

# Track Record of Delivering Growth



## On track to deliver FY25 Guidance

Supported by the commencement of new projects at Decmil and in Indonesia, renegotiated underground contracts effective 1 January 2025 and organic growth in existing projects

# 1H25 Highlights

## Surface Mining



- **Awarded \$500m+ of new work in Indonesia** (\$80m<sup>1</sup> Poboya gold project, \$463m<sup>1</sup> Awak Mas gold project awarded in January 2025)
- Signed a **Heads of Agreement with Cyprium Metals** to accelerate the redevelopment of the Nifty Copper Complex in January 2025

## Underground



- Targeting >50% revenue growth over the next 2-3 years
- **Awarded interim contract at Poboya gold project (estimated \$317m), two-year extension at Daisy Milano (\$90m) and strategically aligned extensions** at Ulysses, Olympic Dam and Fosterville

## Civil Infrastructure



- **Acquisition of Decmil (ASX: DCG) completed in August 2024, integration completed**
- **\$333m of new civil work awarded post acquisition** (\$64m balance of the \$123m Mount Holland Road Upgrade Project, \$61m Marble Bar Road Upgrade Project, \$111m Borumba Dam Project, \$47m Warradarge Wind Farm, \$50m Ison Road Extension)

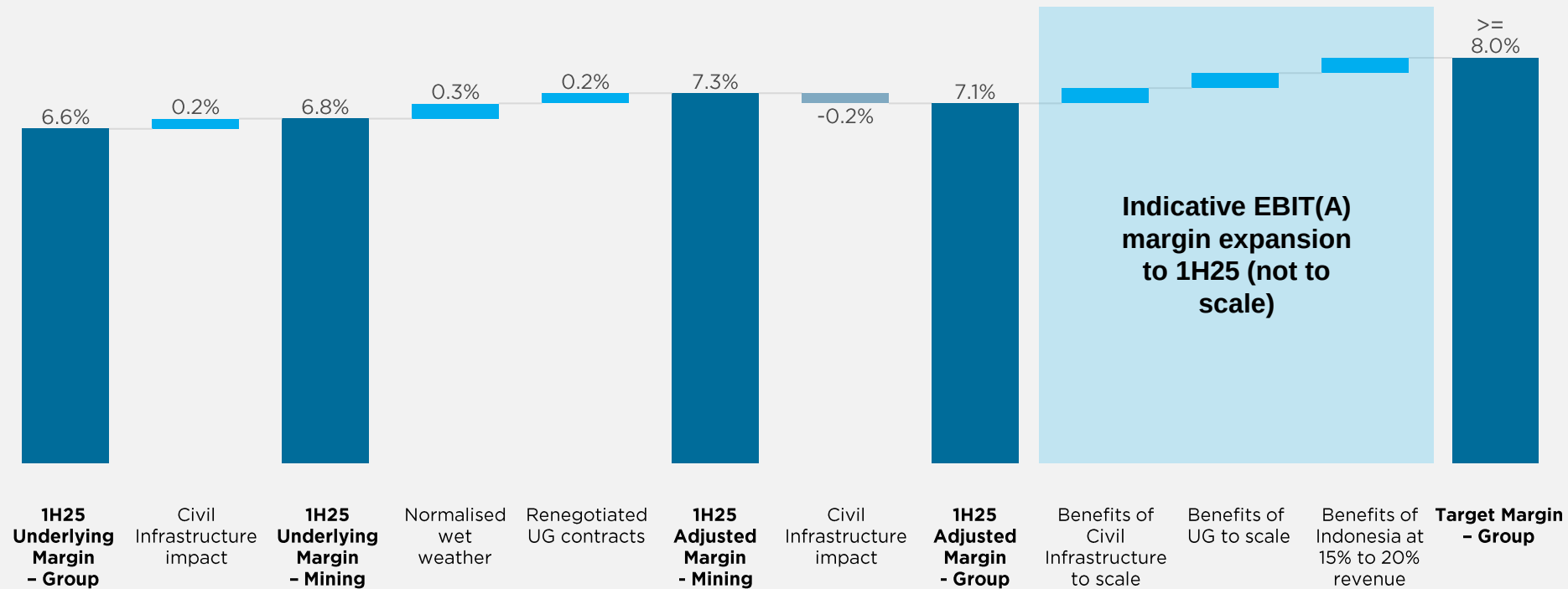
## Corporate

- Management are focussed on the **monetisation of the non-core Homeground** asset, a 1,392 bed, fully serviced accommodation village
- **Implementing new corporate operating model** to enhance divisional ownership and accountability

1. USD converted to AUD at 0.65



# Clear Pathway to Target EBIT(A) Margins



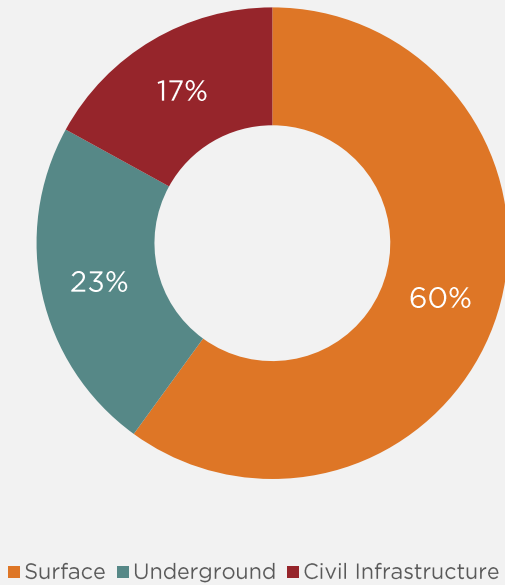
## Targeting EBIT(A) margins greater than 8%:

- Unseasonal wet weather experienced in first half returns to normality
- Several underground contracts renegotiated effective 1 January 2025
- Civil infrastructure and underground achieve scale in line with growth strategy
- Expand Indonesia business to circa 15% to 20% of group revenue

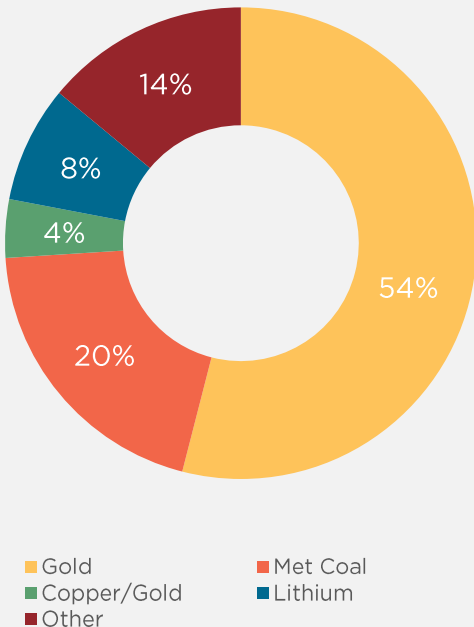
# 1H25 Revenue Diversification

Business revenue mix is diversified by service, commodity, region and client

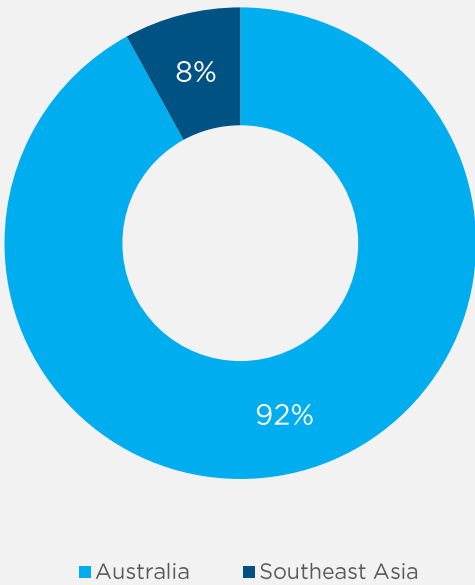
Service Offering



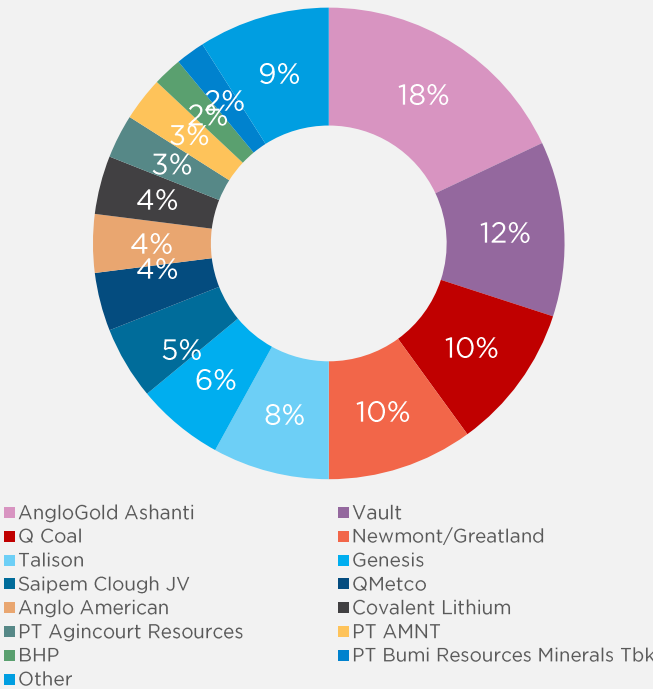
Commodity



Region



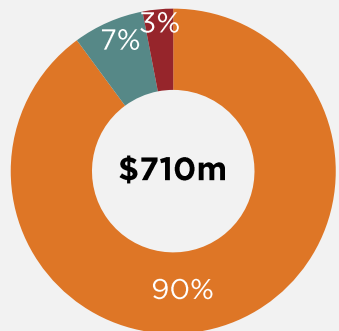
Client



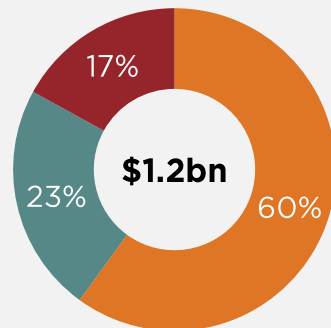


# Strategic Journey Towards Lower Capital Intensity Services

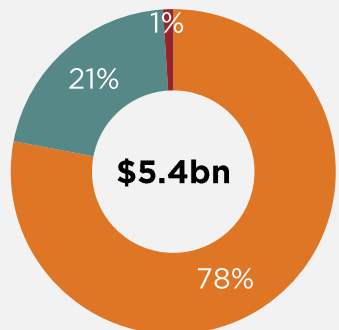
FY18<sup>1</sup> Revenue Mix



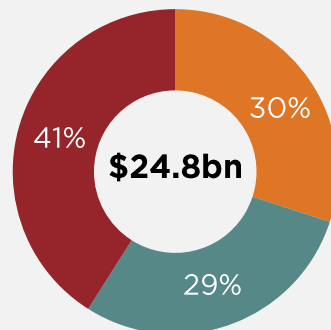
1H25 Revenue Mix



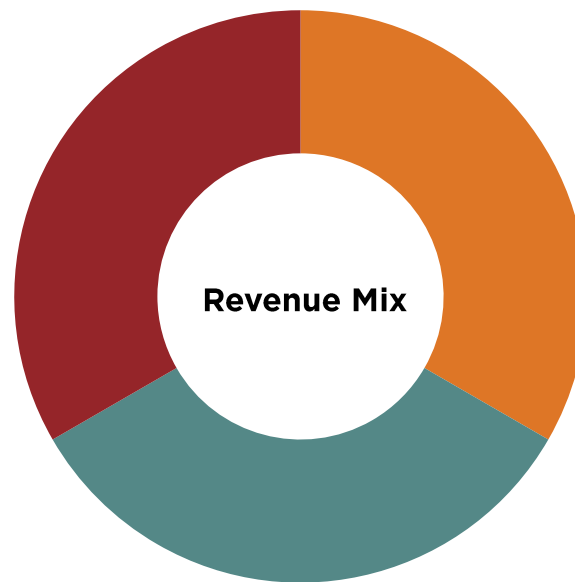
FY18<sup>1</sup> Pipeline



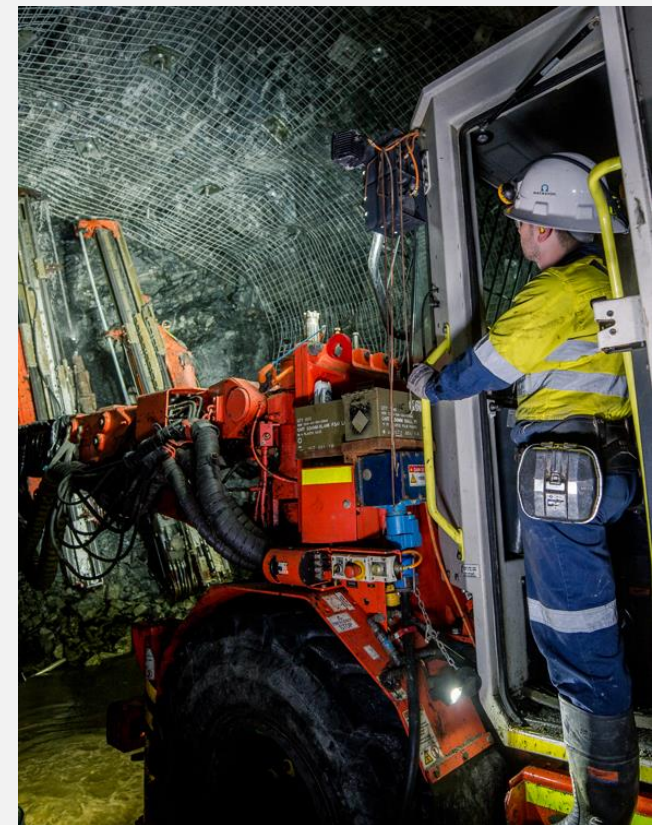
1H25 Pipeline



## Our Strategic Target



**ROACE TARGET<sup>2</sup> >20%**



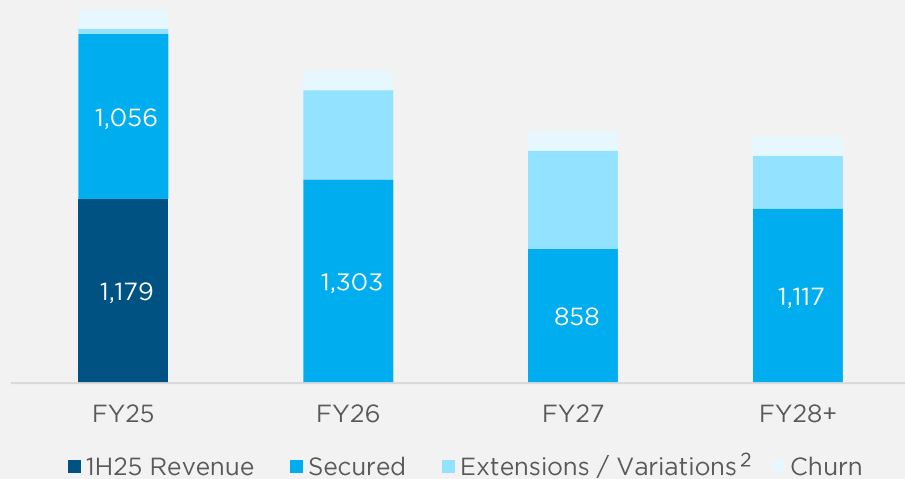
1. Capital light strategy established in FY18

2. Rolling 12 months Underlying EBIT(A) / Average ((Total Assets excluding Cash) - (Current Liabilities excluding Debt)).

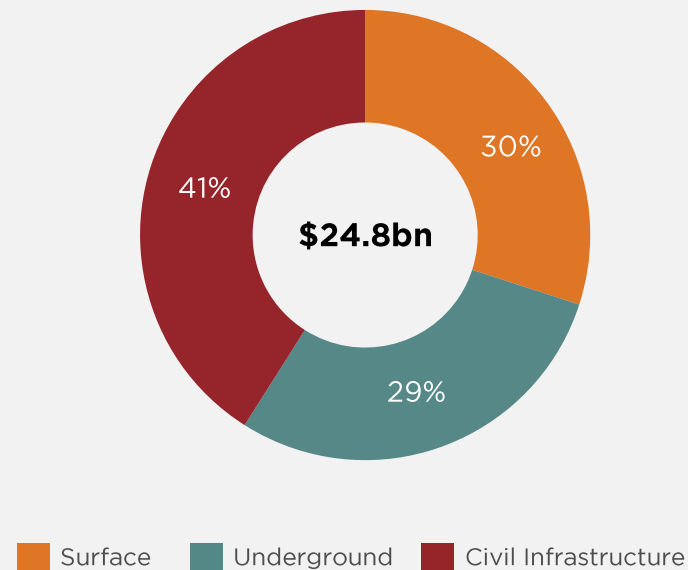


# Work in Hand & Tender Pipeline

## \$4.3bn Order Book<sup>1</sup> Secured, excludes \$1.6bn Expected Extensions/Variations<sup>2</sup> (\$m)



## Tender Pipeline<sup>3</sup>



- ~\$2.2bn<sup>1</sup> of FY25 revenue secured
- \$4.3bn Order Book<sup>1</sup> excludes:
  - Contract Extensions/Variations<sup>2</sup> expected to be circa \$1.6bn
  - Short term civil and underground churn work, which historically delivers \$100m - \$150m annual revenue
  - The recently awarded circa \$317m Poboya underground project
- Order Book includes contracts awarded in 2025 including Awak Mas and the Ison Road Extension
- \$24.8bn Tender Pipeline<sup>1</sup> with \$6.4bn of outstanding tenders submitted

1. As at 31 December 2024 and includes the Awak Mas and Ison Road contracts awarded in January 2025. Excludes short term civil and underground churn work and future contract cost escalation recoveries

2. Two and three year term extensions and variations not yet secured

3. As at 4 February 2025

# Capital Allocation to Balance Growth and Shareholder Returns

## Our Priorities

Maintain resilient balance sheet, ensure appropriate liquidity and gearing

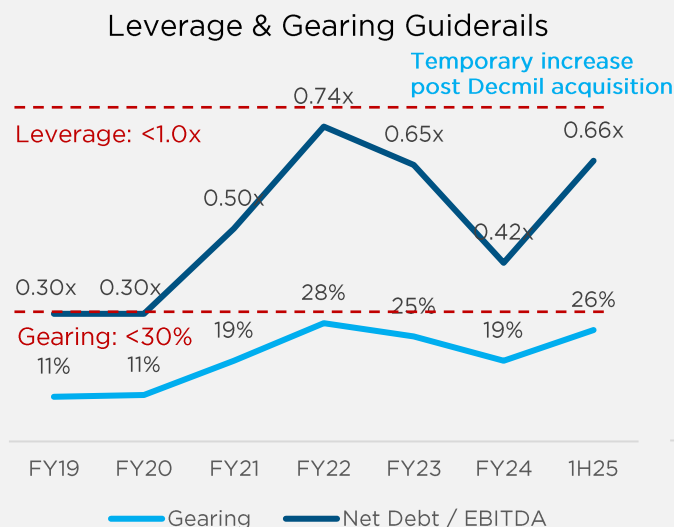
Retain flexibility to fund organic growth and accretive acquisitions

Increase cash return to shareholders

## Our Record

### Maintain Financial Strength

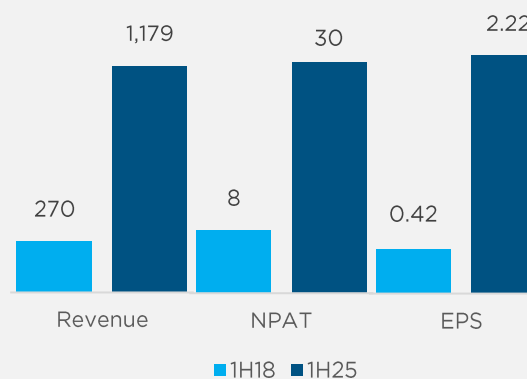
Continue to reduce gearing and net debt



### Investment in Growth

Growing civil infrastructure and underground businesses provide capital light growth

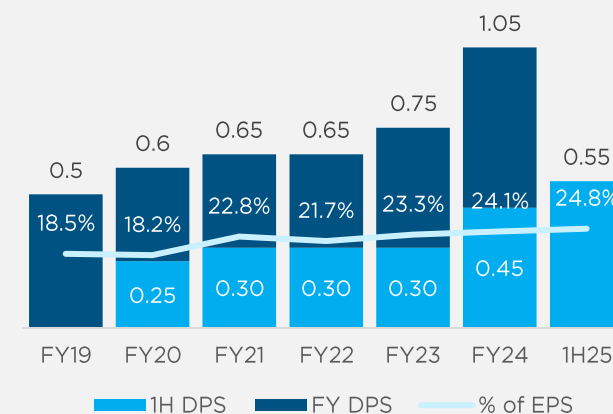
Increase in Revenue (\$m), NPAT (\$m) and EPS (cps)



### Return Cash to Shareholders

Dividend payout ratio range 20% to 35% of underlying EPS

Historical Dividend Payout Ratio (% of EPS) and DPS (cps)



# FY25 Guidance & Priorities

Achieved guidance for eight consecutive years and on track for FY25

## FY25 PRIORITIES

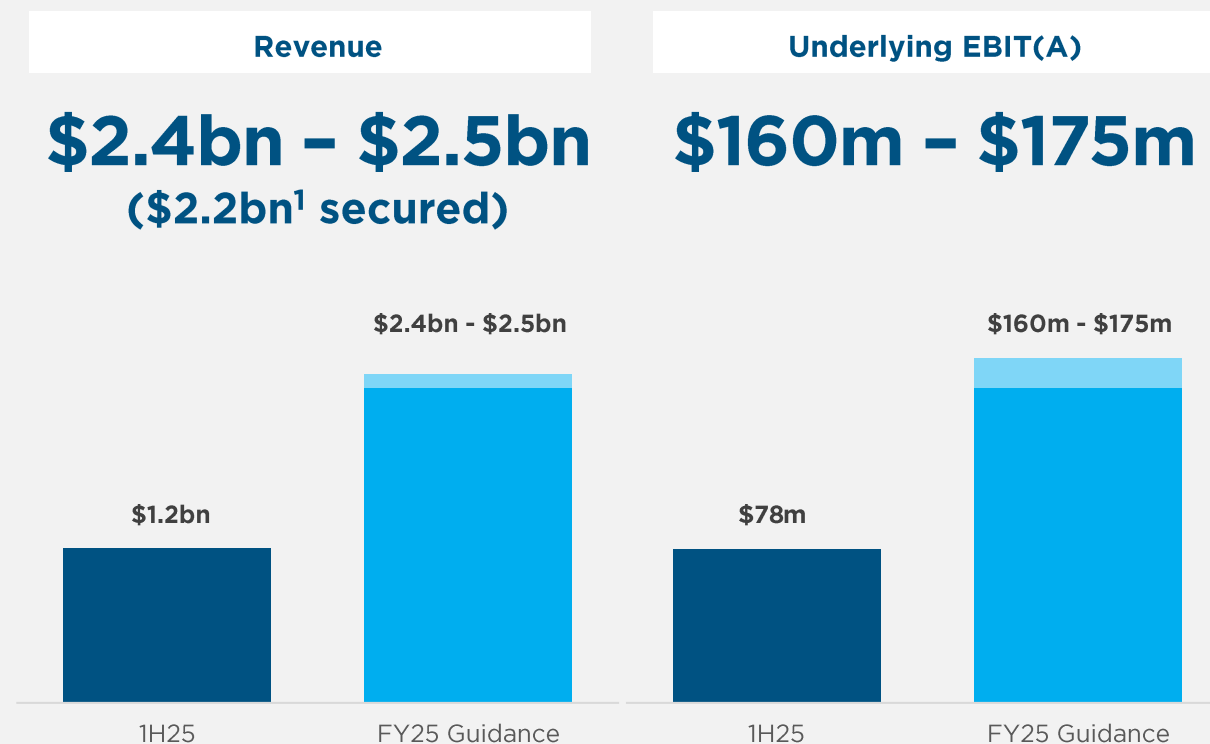
- No life changing events, reduction in TRIFR
- Continuing to drive operational improvements
- Reducing Net Debt post the Decmil acquisition with continued strong Free Cash Flow generation into the second half
- Remain focussed on increasing Margins, ROACE and Free Cash Flow
- Progress capital light strategy with a focus on growth in Underground and Civil Infrastructure in both Indonesia and Australia
- Grow and develop our team to ensure we have the capabilities needed to deliver our existing and future pipeline
- Invest in technology to deliver efficiencies and sustainability outcomes
- Monetisation of the non-core Homeground asset

## POSITIVE OUTLOOK

- ✓ **Order Book of \$4.3bn<sup>1</sup> (excludes \$1.6bn Extensions<sup>2</sup>)**
- ✓ **Tender Pipeline of \$24.8bn**
- ✓ **\$2.2bn<sup>1</sup> of secured revenue for FY25**

1. As at 31 December 2024 and includes the Awak Mas and Ison Road contracts awarded in January 2025. Excludes short term civil and underground churn work and future contract cost escalation recoveries  
2. Two and three year term extensions and variations not yet secured

## FY25 GUIDANCE



# Thank You

[www.macmahon.com.au](http://www.macmahon.com.au)

