



TAG PACIFIC LIMITED ANNUAL GENERAL MEETING 2016

Hilton Sydney, 488 George Street, Sydney
28 October 2016

TAGPAC.COM
MPOWER.COM.AU

Strategically investing in power





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Our mission is to invest in niche areas of the power industry to create and enhance value and achieve above average returns

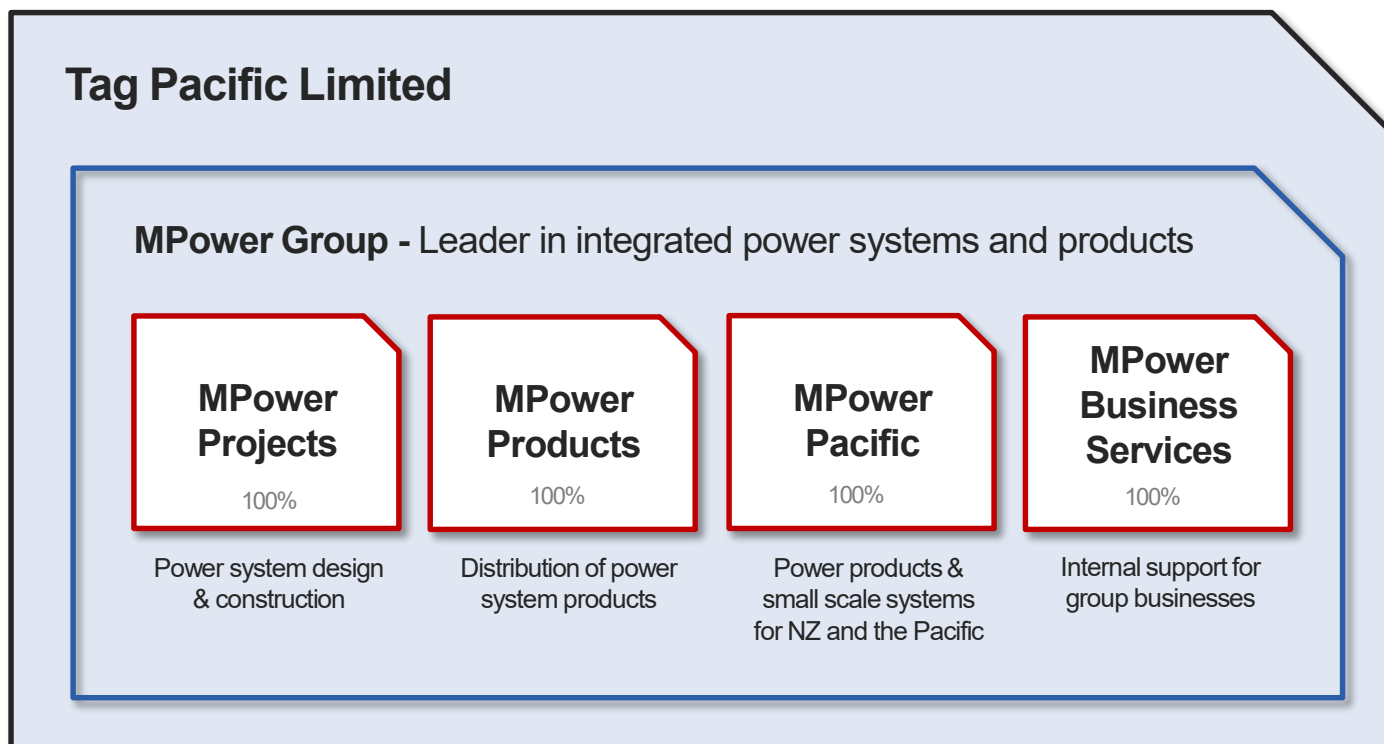
Our main investment is in a diverse range of companies and activities that have been brought together primarily to operate under the banner of MPower



OVERVIEW

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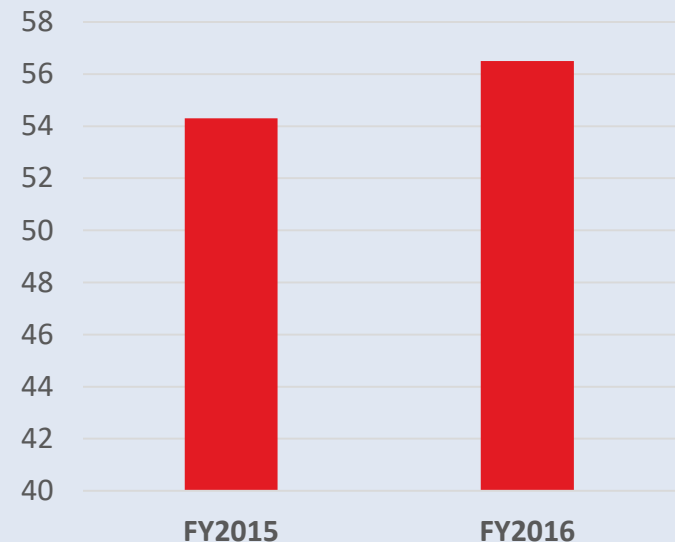
- Principal investment is MPower Group, a successful leader in quality integrated power systems and products



FY2016 RESULTS

- Revenue up 4% to \$56.5 million
- MPower EBITDA of \$0.8 million
- Tag Group improved result of \$1.1 million loss after tax and minorities
- Cash at 30 June 2016 of \$3.8 million
- NTA of 9.7cps at 30 June 2016
- Recent focus on upskilling management, cost control and logistics
- Increasing pipeline of opportunities since year end

Tag Group revenue by year
(\$ million)




MPOWER AT A GLANCE

Mpower is a leading provider of distributed power products and solutions, with particular expertise in renewable energy, hybrid systems and battery storage

- Concept to delivery: design, engineer, install and maintain
- Supply of products and solutions across Australia, New Zealand and the Pacific Islands
- A reputation for innovative and effective technical solutions
- Track record of designing, constructing and supplying power systems and products for critical applications





“What makes MPower different to other companies is how it combines new and old technologies with a skilled and experienced workforce to create products and power systems that go the distance.

Add state-of-the-art engineering and project management facilities, and MPower is equipped to deliver on all manner of power related projects, stamped with a degree of sophistication that is unparalleled in the region.”

Source: Business Review Australia, May 2016

DIVERSIFIED ACTIVITIES



Project activities

Renewables & battery storage

- Solar projects
- Energy storage
- Grid stability

Oil, gas & mining

- Power generation
- HVAC

Base business

- Standby power generation
- Spare parts
- Operations & maintenance

Distribution activities

Solar

- Solar panels
- Grid-connected inverters
- Off-grid inverters
- Balance of system

Battery storage

- Residential battery storage
- Commercial battery storage
- Off-grid & back-up battery storage
- Industrial applications

Bardic emergency lighting

- Emergency lighting
- Exit lighting
- Remote monitoring systems

UNIQUE HIGH-END FOCUS

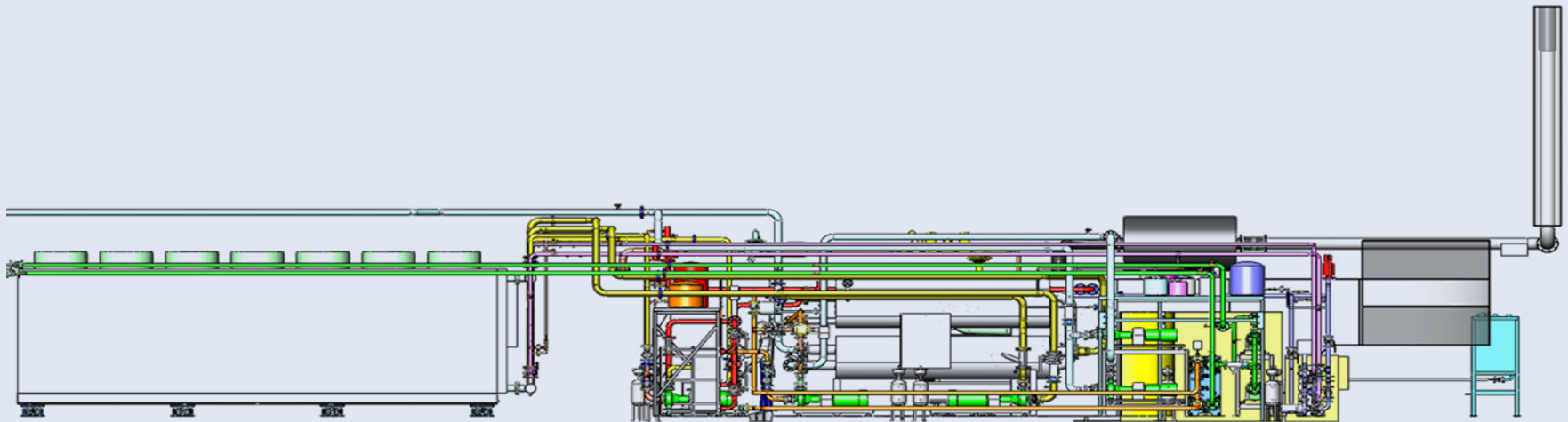
Large commercial and industrial solar systems

Large, high specification backup generation

Hybrid energy systems & mini-grids

Battery storage stabilisation & grid inter-connections

Oil, gas & mining systems in critical areas



REPUTATION FOR INNOVATION & CAPABILITY

- MPower has been recognised for its innovation and technical capabilities
- Projects completed include work for major utilities and global leading energy providers
- MPower has received awards for engineering, design, business performance and export commitment
- MPower's commitment to quality is reinforced by its accreditation to the International Quality Assurance Standard ISO9001, OH&S accreditation to AS4801 and Environmental accreditation to IS14001



PROJECT HIGHLIGHTS



WEIPA SOLAR FARM – STAGE 1



DESCRIPTION

First commercial diesel displacement solar plant of its size at a remote Australian mine site

Connects to a diesel mini-grid owned by Rio Tinto

SIZE

1.7 MW solar PV

LOCATION

Weipa, Queensland (800 km northwest of Cairns)

CLIENT

First Solar

Supplies power to Rio Tinto bauxite mine, processing plant, township and port

FEATURES

Provides 20% of the town's electricity needs (population 3,000)

Substantial saving of greenhouse gas emissions

SAMOA SOLAR PROJECT



DESCRIPTION

Design and construct large scale grid-connected solar PV plants across two sites

SIZE

5 MW solar PV

LOCATION

Samoa

CLIENT

First Solar

Power purchased by local power utility

FEATURES

International procurement

Offshore construction

Engaged & upskilled local labour

UQ ENERGY STORAGE FACILITY

DESCRIPTION

Landmark energy storage project at the University of Queensland

Australia's first large scale energy storage system to be operated alongside a solar power plant

SIZE

800 kilowatt hours utilising lithium-ion battery technology

LOCATION

Gatton, Queensland

CLIENT

University of Queensland

FEATURES

The scale, flexibility and capability built into the management and control systems allows for a wide variety of scenarios



DISTRIBUTION HIGHLIGHTS



NEXT GENERATION BARDIC RANGE

- The Bardic emergency lighting range has just been revamped
- The range now incorporates many smart features which save energy and facilitate remote monitoring and control
- New products have been designed in-house and manufactured overseas under contract
- Project opportunities are being targeted
- The pipeline for emergency and exit lighting solutions is building
- Branding has been unified under the Bardic brand, one of the oldest and most respected names in the industry

BARDIC



TRINABEST ALLIANCE



Trinabest

- MPower has announced an alliance with TRINAbest, a leader in battery storage products
- MPower will market TRINAbest's lithium-ion phosphate PowerCubes across Australia and New Zealand
- The system is AC-coupled, allowing it to operate independently of the grid during outages
- Modular lightweight design for ease of residential installation
- Ideal for existing residential solar systems – ability to retain existing inverter

LOOKING AHEAD



SPECIFIC GROWTH OPPORTUNITIES

Pre-packaged solutions

...the opportunity to offer existing bespoke solutions in a modularised form or as pre-packaged solutions

Complex hybrid power systems

...an extension of the existing business that broadens project and customer opportunities

Emergency lighting

...ongoing development of emergency and exit lighting technology to target larger opportunities

Large scale renewable projects

...new grid-connected projects on a larger scale (5MW+) extend project opportunities

Development and ongoing ownership

...an extension of the existing business into asset ownership, sale of power and increased scale

Solar & battery storage

...supplying solar and battery storage products for residential, commercial and off-grid applications

possibility of strategic collaborations with other parties

WELL TIMED TO MARKET CYCLES

- MPower is primed for a substantial increase in the scale of its operations
- The market for solar PV and hybrid power products and solutions in Australia and the Pacific is preparing for a super-growth phase driven by:
 - Reduction in the cost of renewables – solar PV in particular
 - Technical improvements in storage technology
 - Changing community and business attitudes on renewables
 - Supported by Australian government RET-mandated growth of renewables
- MPower is well positioned for the next phase of growth



SHARE INFORMATION

- 124.3 million shares on issue (ASX: TAG)
- 10.0 million listed options on issue (exercisable at \$0.1929) (ASX: TAGO)
- NTA of 9.7 cents per share at 30 June 2016

Shareholders

| | ordinary shares | listed options |
|---------------------------------|-----------------|----------------|
| Anthony Australia (Wise family) | 46%* | 50% |
| Sharp & associates | 7% | - |
| KV Management (Nominees) | 7% | 10% |
| 1,500 shareholders | 40% | 40% |

* Total relevant interest of 53%

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