ASX ANNOUNCEMENT

MAXITRANS DELIVERS RECORD PROFIT AND ANNOUNCES ACQUISITION

The Directors of MaxiTRANS Industries Limited are delighted to announce a record pre-tax profit of $11,606,000 for the year ended 30 June 2004, a 65% increase on the prior corresponding period ('pcp') of $7,053,000.

MaxiTRANS is Australia's largest supplier of road transport trailing equipment and solutions.

As a result of the continued improvement in performance the directors are pleased to announce that the Company will pay a final dividend of 2 cents per ordinary share on 18 October 2004, bringing the total dividends paid for the year to 3.5 cents per share (64% payout of NPAT), a 40% increase on the pcp. The record date for the payment of the dividend and lodgment of notices to participate in the MaxiTRANS Dividend Reinvestment Plan is 1 October 2004.

Other Highlights

- **Record net profit after tax (NPAT) of $8,821,000 (76% increase on the pcp)**
- **Record earnings before interest, tax, depreciation and amortization (EBITDA) of $17,731,000 (46% increase on the pcp)**
- **Record revenues of $160,682,000 (36% increase on the pcp)**
- **Pre-tax profit includes $4,616,000 for amortization and depreciation, the highest non-cash charge provided by the Company**
- **Entered the aluminium tipper market through the:**
  - **Acquisition of Lusty EMS Pty Ltd, a Brisbane based manufacturer of aluminium semi-tippers, in July 2003. The business was relocated to a new facility in Brisbane during the year. The Company also commenced manufacturing Lusty EMS aluminium tippers from its Ballarat manufacturing facility in November 2003**
  - **Acquisition of Hamelex White, a Melbourne based manufacturer of aluminium tippers, in March 2004. Hamelex White is Australia's largest aluminium tipper manufacturer**

These acquisitions provide MaxiTRANS with an exciting opportunity to further diversify into complementary markets within the trailing industry, while at the same time providing the opportunity to benefit from synergies between its current business operations and the operations of Lusty EMS and Hamelex White

- **Sold minority shareholding in Fuwa K Hitch (Australia) Pty Ltd in June 2004**

- **The Chinese panel manufacturing joint venture achieved record pretax earnings for the year with a 136% increase over the pcp.**

Outlook

- **The new financial year has commenced well with the order book remaining strong and the receipt of the largest order the company has ever received in July 2004 for more than 130 vans and trailers**

- **Four new Freighter and Maxi-CUBE products were launched to the market in July 2004, including the state of the art "Advance", a fully composite fibreglass van, which should impact favourably on sales volume and market share**

- **MaxiTRANS will increase its manufacturing capacity during the year, in particular for tippers, so that it is well placed to take advantage of the projected rural recovery and capital infrastructure projects over the next few years.**

- **Due to capacity constraints at our Chinese joint venture the factory in Yangzhou is to be extended by approximately 50% in order to meet the growing demand**

- **MaxiTRANS will continue to pursue acquisitions that are complementary to its strategy of providing our customers with a competitive advantage through the provision of high quality, innovative transport equipment, parts, services and solutions**

Truck And Trailer Parts Acquisition

The Directors are pleased to announce that the Company has reached agreement, subject to certain conditions precedent, to acquire a 70% interest in an incorporated joint venture which will acquire the Colrain truck and trailer parts business and the Ultraparts and Trail Truck divisions of MaxiTRANS, effective 1 November 2004. The merger of the two parts groups is a very good strategic fit and in line with MaxiTRANS' strategy to aggressively expand its parts operations. The projected cash consideration for MaxiTRANS' 70% interest is $9.6 million.

The Melbourne based JV will trade as Colrain in the wholesale market and as Colrain Trail Truck at the retail level and will generate sales of approximately $55 million per annum from a combined wholesale operation and 12 retail outlets in Victoria, S.A. and Queensland.

The merger will create one of the largest players in the truck and trailer parts distribution segment, committed to expanding the business nationally through high standards of customer service, provision of an extensive and expanding range of truck and trailer parts, competitive pricing and improved product sourcing.

For more information please contact the Managing Director, Mr. Michael Brockhoff, on 03 8368 1180.

Alternately you may wish to visit our website at www.maxitrans.com.au

23 August 2004

Appendix 4E

Preliminary final report

Introduced 1/1/2003

Name of entity

MAXITRANS INDUSTRIES LIMITED

ABN 58 006 797 173	Year Ended 30 June 2004

Results for announcement to the market

				$A'000
Revenues from ordinary activities	up	35.8%	to	160,682
Profit (loss) from ordinary activities after tax attributable to members	up	76.3%	to	8,821
Net profit (loss) for the period attributable to members	up	76.3%	to	8,821

Dividends (distributions) - Note 7	Amount per security	Franked amount per security
Final dividend – Ordinary shares	2.00¢	2.00 ¢
Interim dividend – Ordinary shares	1.50¢	1.50 ¢
Previous corresponding period		
Final dividend – Ordinary shares	1.50¢	1.50¢
Interim dividend – Ordinary shares	1.00 ¢	1.00 ¢
Interim dividend – Preference shares	1.80 ¢	1.80 ¢

Record date for determining entitlements to the dividend and the last day for receipt of election notices for the dividend re-investment plan.	Ordinary shares - 1 October 2004

Refer attached ASX announcement regarding commentary on revenue, earnings and business outlook.

STATEMENTS OF FINANCIAL PERFORMANCE

FOR THE YEAR ENDED 30 JUNE 2004

	Note	Consolidated 2004 $'000	Consolidated 2003 $'000
Revenue from the sale of goods	1	153,123	110,773
Revenue from the rendering of services	1	5,805	6,451
Other revenues from ordinary activities	1	1,754	1,069
Total revenue		160,682	118,293
Changes in inventories of finished goods and work in progress		5,596	(684)
Raw materials and consumables used		(100,486)	(68,832)
Employee expenses		(38,790)	(27,413)
Depreciation and amortisation expenses	2	(4,616)	(3,869)
Borrowing costs	2	(1,509)	(1,235)
Other expenses from ordinary activities		(10,171)	(9,900)
Share of net profits of associates and joint ventures accounted for using the equity method	8	900	693
Profit from ordinary activities before related income tax expense		11,606	7,053
Income tax (expense) / benefit relating to ordinary activities		(2,785)	(2,049)
Net profit attributable to members of the parent entity	4	8,821	5,004
Non-owner transaction changes in equity			
Net exchange difference on translation of financial statements of self-sustaining foreign operations		(65)	(302)
Total changes in equity from non-owner related transactions attributable to members of the parent entity		8,756	4,702
Basic earnings per share (cents per share)	6	5.72¢	3.72¢
Diluted earnings per share (cents per share)	6	5.66¢	3.52¢

STATEMENTS OF FINANCIAL POSITION

FOR THE YEAR ENDED 30 JUNE 2004

	Note	Consolidated 2004 $'000	2003 $'000
Current Assets			
Cash assets		10	7
Receivables		19,436	13,367
Inventories		23,683	12,626
Other		295	123
Total Current Assets		43,424	26,123
Non-Current Assets			
Investments accounted for using the equity Method	8	3,168	3,861
Other financial assets		-	6
Property plant & equipment		30,256	25,722
Intangible assets		33,867	26,704
Deferred tax assets		1,768	1,095
Other		497	384
Total Non-Current Assets		69,556	57,772
Total Assets		112,980	83,895
Current Liabilities			
Accounts payable		17,690	16,234
Interest bearing liabilities		2,110	2,261
Current tax liabilities		1,841	1,617
Provisions		4,290	2,623
Total Current Liabilities		25,931	22,735
Non-Current Liabilities			
Interest bearing liabilities		17,162	13,470
Deferred tax liabilities		2,138	1,912
Provisions		424	378
Total Non-Current Liabilities		19,724	15,760
Total Liabilities		45,655	38,495
Net Assets		67,325	45,400
Equity			
Contributed equity	9	52,538	34,919
Reserves	10	7,324	7,389
Retained profits	4	7,463	3,092
Total Equity		67,325	45,400

STATEMENTS OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2004

	Consolidated	
	2004	**2003**
	$'000	**$'000**
Cash Flows from Operating Activities		
Receipts from customers	170,242	123,620
Payments to suppliers & employees	(162,774)	(114,958)
	78	-
Interest received	34	6
Interest & other costs of finance paid	(1,509)	(1,235)
Income tax paid	(2,729)	(274)
Net Cash Provided by (Used in) Operating Activities	3,342	7,159
Cash Flows from Investing Activities		
Payments for property, plant & equipment	(4,582)	(2,849)
Payments for business acquired	(8,640)	-
Loans repaid by other entities	705	377
Payments for controlled entities	(5,057)	-
Payments for investments	-	(1,093)
Payments for associates	(130)	-
Proceeds from sale of investment in associates	946	
Proceeds from sale of property, plant & equipment	567	921
Net Cash Provided By (Used in) Investing Activities	(16,191)	(2,644)
Cash Flows from Financing Activities		
Proceeds from share issues	13,749	-
Proceeds from borrowings	3,450	587
Converting preference share buy back		(3,130)
(Advancing) / repayment of borrowings	(767)	(331)
Dividends paid	(3,580)	(2,220)
Net Cash Provided by (Used in) Financing Activities	12,852	(5,094)
Net increase (decrease) in cash	3	(579)
Cash at beginning of year	7	586
Cash at End of Year	10	7
Reconciliation of cash		
Cash at bank and on hand	10	7
Non-cash financing and investing activities		
Acquisition of plant & equipment by means of finance leases	936	4,989

These acquisitions of plant and equipment are not reflected in the statements of cash flows.

During the period, 1,175,246 shares with a value of $869,870 were issued in accordance with the Company's ordinary share dividend re-investment plan (2003: 2,200,625 shares with a value of $540,246).
In addition to the payments for controlled entities set out above, 4,921,023 ordinary shares with a value of $3,000,000 were issued to the vendors of Lusty EMS Pty Ltd and Hamelex White as part of the cost of acquisition.

NOTES TO THE FINANCIAL STATEMENTS

	Consolidated 2004 $'000	Consolidated 2003 $'000
1. Revenue from Ordinary Activities		
Sale of goods	153,123	110,773
Rendering of services	5,805	6,451
	158,928	117,224
Other revenues:		
From operating activities		
- interest revenue from other parties	34	6
- other	207	142
From outside operating activities		
- proceeds on disposal of property, plant and equipment	567	921
- proceeds on disposal of associate	946	-
Total other revenues	1,754	1,069
Total Revenue from ordinary activities	160,682	118,293

2. Profit from Ordinary Activities

Profit from ordinary activities before related income tax expense has been determined after charging/(crediting) the following items:

	2004 $'000	2003 $'000
Cost of goods sold	119,809	94,114
Borrowing costs:		
- interest – bank loans and overdraft	1,160	791
- converting preference share dividends classified as interest expense	-	271
- finance lease charges	349	173
Total borrowing costs	1,509	1,235
Depreciation:		
- property	307	288
- plant and equipment	1,754	1,651
Total depreciation	2,061	1,939
Amortisation of non-current assets:		
- goodwill	374	374
- intellectual property	1,356	1,109
- brand names	69	69
- patents and trademarks	47	7
- capitalised leased assets	709	371
Total amortisation	2,555	1,930
Net expenses from movements in provision for:		
- employee entitlements	624	275
- warranty	190	157
- other	(72)	113
Net expense resulting from movements in provisions	742	545

		Consolidated 2004 $'000	Consolidated 2003 $'000
2.	**Profit from Ordinary Activities (continued)**		
	Net bad and doubtful debts expense including movements in provision for doubtful debts	15	42
	Rental expense on operating leases	1,487	1,370
	Research and development expenditure written off as incurred	438	306
	Crediting as income:		
	Net (gain) / loss on disposal of:		
	- property plant and equipment	(89)	(334)
	- investment in associates	(11)	(132)
		(100)	(366)
3.	**Individually Significant Items of Revenue and Expense**		
	Process improvement programs	-	(991)
	Converting preference share dividends classified as interest expense	-	(271)
	Other	-	(125)
	Net revenue/(expense) from individually significant items	-	(1,387)
	Income tax expense applicable	-	335
		-	(1,052)

		Note	Consolidated 2004 $'000	Consolidated 2003 $'000
4.	**Retained Profits**			
	Retained profits at beginning of year		3,092	713
	Net profit attributable to members of the parent entity		8,821	5,004
	Dividends	7	(4,450)	(2,625)
	Retained profits at end of year		7,463	3,092

		2004	2003
5.	**Net Tangible Assets Backing**	19.67¢	12.98¢

NOTES TO THE FINANCIAL STATEMENTS (CONT.)

6. Earnings per Share ('EPS')

Classification of securities as potential shares

The following securities have been classified as potential ordinary shares and included in diluted earnings per share only:

(i) converting preference shares; and
(ii) options outstanding under the Directors and Employees Options Plan.

Further details of these securities are contained in note 9.

	Consolidated	
	2004 **$'000**	**2003** **$'000**
Earnings reconciliation		
Net profit before preference share dividend (interest)	8,821	5,275
Preference share dividends (interest) not previously provided for paid during the year	-	(271)
Basic earnings	8,821	5,004
Preference share dividends (interest) paid during the year	-	271
Diluted earnings	8,821	5,275

	Consolidated	
	2004 **Number**	**2003** **Number**
Weighted average number of shares		
Number for basic earnings per share - ordinary shares	154,231,449	134,499,669
Effect of executive share options	1,536,182	1,251,750
Effect of converting preference shares	-	14,160,550
Number for diluted earnings per share	155,767,631	149,911,969

At 30 June 2004 all executive share options were dilutive and therefore were included in the calculation of diluted EPS at that date.

At 30 June 2003 all executive share options were dilutive and therefore were included in the calculation of diluted EPS at that date

7. Dividends

Dividends proposed or paid are:

	Cents per share	Total amount $'000	Date of payment	Tax rate for franking credit	Percent franked
2004					
Final – ordinary[(1)]	2.0	3,416	18 October 2004	30% (Class C)	100%
Interim – ordinary	1.5	2,250	16 April 2004	30% (Class C)	100%
Total franked amount		5,666			
2003					
Final – ordinary	1.5	2,200	17 October 2003	30% (Class C)	100%
Interim – ordinary	1.0	1,319	17 April 2003	30% (Class C)	100%
Final – preference	1.8	270	30 September 2002	30% (Class C)	100%
Interim – preference	1.8	136	31 March 2003	30% (Class C)	100%
Total franked amount		3,925			

[(1)] The financial effects of this dividend has not been brought to account in the consolidated entity financial statements for the year ended 30 June 2004 and will be recognised in subsequent financial reports.

Dividend franking account

	Consolidated	
	2004 $'000	2003 $'000
Class C (30%) franking credits available to shareholders of MaxiTRANS Industries Limited for subsequent financial years	3,107	2,144

The above available amounts are based on the balance of the dividend franking account at 30 June 2004 adjusted for franking debits that will arise from the payment of dividends recognised as a liability at year-end and franking credits that will arise from the payment of the current tax liability.

The Company has a dividend reinvestment plan ("DRP") for the benefit of shareholders who wish to participate. The terms of the DRP provide for additional shares to be issued in lieu of the cash dividend otherwise payable on participating shares.

The additional shares will be issued at a discount of 5% (or such other lesser discount as determined by the directors in their absolute discretion) to the average market price of ordinary shares of the last business day of each of the 4 weeks immediately prior to the record date.

The directors may, in their absolute discretion, vary the issue price of DRP shares, limit the amount of the dividend to which the DRP will apply, or suspend the plan.

Tax consolidation legislation

On 1 July 2002, MaxiTRANS Industries Limited and its wholly-owned subsidiaries adopted the Tax Consolidation legislation which requires a tax-consolidated group to keep a single franking account. The amount of franking credits available to shareholders of the parent entity (being the head entity in the tax-consolidated group) disclosed at 30 June 2004 and 30 June 2003 have been measured under the new legislation as those available from the tax-consolidated group.

8. Investments Accounted for Using the Equity Method

Investments in associates

Name of Entity	Principal Activity	Ownership Interest		Consolidated Carrying Amount	
		2004 %	2003 %	2004 $'000	2003 $'000
Freighter Maxi-Cube Queensland Pty Ltd	Trailer retailer	36.67	-	1,100	-
Freighter Maxi-Cube Queensland Trust	Trailer retailer	36.67	33.33	-	980
Yangzhou Maxi-Cube Tong Composites Co. Limited	Panel manufacturer	50.00	50.00	2,068	1,856
Fuwa K Hitch (Australia) Pty Ltd	Parts distributor	-	40.00	-	1,025
				3,168	3,861

	Consolidated 2004 $'000	Consolidated 2003 $'000
Movements in carrying amounts of investments in associates		
Carrying amount of investments in associates at the beginning of the financial year	3,861	2,753
Additional investment in associates during the period	130	1,093
Profit distribution and dividends from associates	(723)	(376)
Share of associates' profit	900	693
Sale of shares in associate	(935)	-
Share of decrement in foreign currency reserves	(65)	(302)
Carrying amount of investments in associates at 30 June 2004	3,168	3,861
Results of associates		
Share of associates profit from ordinary activities before income tax	1,082	692
Share of associates income tax (expense)/benefit relating to profit from ordinary activities	(142)	27
Share of associates net profit – as disclosed by associates	940	719
Adjustments:		
Amortisation of goodwill arising from investment	(40)	(26)
Share of associates net profits using the equity method	900	693
Share of post acquisition retained profits and reserves attributable to associates		
Retained profits		
Retained profits attributable to associates at the beginning of the financial year	731	414
Share of associates net profits using the equity method	900	693
Profits distributed from associates	(723)	(376)
Share in associate's losses on sale of shares	143	-
Share of associates retained profits at 30 June 2004	1,051	731

NOTES TO THE FINANCIAL STATEMENTS (CONT.)

9. Issued and Quoted Securities at End of Current Period

	Consolidated	
	2004 $'000	2003 $'000
Contributed Equity		
170,061,708 (2003: 143,993,893) fully paid ordinary shares	52,538	34,919
Total	52,538	34,919
Ordinary Shares - paid up capital at the beginning of the financial year 143,993,893 (2003: 130,644,937)	34,919	31,359
Shares issued during the year:		
- 1,268,690 on 18 October 2002[1]	-	240
- 11,148,331 on 31 March 2003[2]	-	3,020
- 931,935 on 17 April 2003[1]	-	300
- 2,639,220 on 18 August 2003[3]	1,000	-
- 606,471 on 17 October 2003[1]	403	-
- 2,250,000 on 12 December 2003[4]	382	-
- 600,000 on 18 December 2003[5]	138	-
- 2,281,803 on 5 March 2004[6]	2,000	-
- 10,000,000 on 5 March 2004[7]	8,000	-
- 7,121,546 on 7 April 2004[8]	5,541	-
- Transaction costs arising from the issue for cash pursuant to share placement and shareholder subscription	(312)	-
- 568,775 on 16 April 2004[1]	467	-
At end of financial year	52,538	34,919

Subject to the Constitution of the Company, holders of ordinary shares are entitled to vote as follows:

- every shareholder may vote;
- on a show of hands every shareholder has one vote;
- on a poll every shareholder has:

(i) one vote for each fully paid share; and

(ii) for each partly paid share held by the shareholder, a fraction of a vote equivalent to the proportion which the amount paid (not credited) is of the total amounts paid and payable (excluding amounts credited) on the share.

Subject to the Constitution of the Company, ordinary shares attract the right in a winding up to participate equally in the distribution of the assets of the Company (both capital and surplus), subject only to any amounts unpaid on shares.

(1) The additions to contributed equity were made in accordance with the Company's dividend re-investment plan applicable to dividends paid on ordinary shares.

(2) On 7 January 2003 the Company made an on market buyback of 7,453,000 converting preference shares ("CPS") for consideration of $3,130,000. On 31 March 2003 the remaining 7,547,000 CPS were converted to ordinary shares in accordance with the terms of issue of the CPS resulting in the issue of 11,148,331 ordinary shares.

The rate of conversion of the converting preference shares into ordinary shares was based on the market value of the ordinary shares at the time of conversion. As a result, $3,020,000 ($2,784,000 from debt and $236,000 from CPS – equity) was transferred into ordinary contributed equity on that date.

(3) 2,639,220 shares were issued in conjunction with the acquisition of Lusty EMS Pty Ltd.

9. Issued and Quoted Securities at End of Current Period (Cont.)

(4) 2,250,000 options held by Mr Michael Brockhoff were exercised at an exercise price of 17 cents per share pursuant to the exercise of options granted in accordance with his employment contract.

(5) 600,000 options held by Mr John Nolan were exercised at an average exercise price of 23 cents per share pursuant to the exercise of options granted in accordance with his employment contract.

(6) 2,281,803 shares were issued in conjunction with the acquisition of Hamelex White.

(7) 10,000,000 shares were issued by a placement to professional investors.

(8) 7,121,546 shares were issued to shareholders through a share purchase plan.

On 8 July 2004 750,000 shares were issued to Mr Michael Brockhoff upon the exercising of options at a price of 17 cents per share.

	Consolidated	
	2004 $'000	2003 $'000
10. Reserves		
Capital redemption	276	276
Foreign currency translation	48	113
Asset revaluation	7,000	7,000
Total	7,324	7,389
Foreign currency translation reserve – movements during the period		
Balance at beginning of year	113	415
Net exchange difference on translation of foreign associate	(65)	(302)
	48	113
Capital redemption – movements during the year:		
Balance at beginning of year	276	425
Premium on buyback of converting preference shares	-	(149)
Balance at end of year	276	276

Nature and purpose of reserves

Capital redemption reserve

The capital redemption reserve includes amounts transferred from profits to be available for the redemption of preference shares.

Foreign currency translation reserve

The foreign currency translation reserve records the foreign currency differences arising from the translation of self-sustaining foreign operations, the equity accounting of foreign associates, the translation of transactions that hedge the Company's net investment in a foreign operation or the translation of foreign currency monetary items forming part of the net investment in a self-sustaining operation.

Asset revaluation reserve

The asset revaluation reserve includes the net revaluation increments and decrements arising from the revaluation of non-current assets.

NOTES TO THE FINANCIAL STATEMENTS (CONT.)

11. Segment Reporting

Segment Information

Inter segment pricing is determined on an arm's length basis.
Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items mainly comprise income-earning assets and revenue, interest-bearing loans, borrowings and expenses, and corporate assets and expenses.

Year ended 30 June 2004

Business Segments	Sales of New Trailer and Tipper Units	Sales of Parts & Service	Other	Eliminations	Consolidated
	$'000	$'000	$'000	$'000	$'000
Revenue					
External segment revenue	132,838	18,759	7,331	-	158,928
Inter-segment revenue	1,170	1,752	-	(2,922)	-
Total segment revenue	134,008	20,511	7,331	(2,922)	158,928
Other unallocated revenue					1,754
Total revenue					160,682
Result					
Segment result	9,513	139	67	-	9,719
Share of net profit of equity accounted investments					900
Unallocated corporate expenses					987
Profit from ordinary activities before related income tax expense					11,606
Income tax expense					(2,785)
Net profit					8,821

Depreciation and amortisation	3,048	641	152	-	3,841
Unallocated depreciation and amortisation					776
Total depreciation and amortisation					4,616
Assets					
Segment assets	80,713	12,957	4,108	-	97,778
Unallocated corporate assets					15,202
Consolidated total assets					112,980
Liabilities					
Segment liabilities	9,915	2,465	25	-	12,405
Unallocated corporate liabilities					33,250
Consolidated total liabilities					45,655

Acquisitions of non-current assets	6,474	647	216	-	7,337
Acquisitions of unallocated non-current assets					422
Consolidated total acquisitions of non-current assets					7,759

Year ended 30 June 2003

Business Segments	Sales of New Trailer Units	Sales of Parts & Service	Other	Eliminations	Consolidated
	$'000	$'000	$'000	$'000	$'000
Revenue					
External segment revenue	95,654	15,140	6,430	-	117,224
Inter-segment revenue	-	2,746	80	(2,826)	-
Total segment revenue	95,654	17,886	6,510	(2,826)	117,224
Other unallocated revenue					1,069
Total revenue					118,293
Result					
Segment result	8,379	290	244	-	8,913
Share of net profit of equity accounted investments					693
Unallocated corporate expenses					(2,553)
Profit from ordinary activities before related income tax expense					7,053
Income tax expense					(2,049)
Net profit					5,004

Depreciation and amortisation	2,914	514	137	-	3,565
Unallocated depreciation and amortisation					304
Total depreciation and amortisation					3,869
Individually significant revenues/(expenses) included in profit from ordinary activities before income tax					
Process improvement programs	(991)				(991)
Interest on converting preference shares					(271)
Other		(125)			(125)
Assets					
Segment assets	55,372	9,968	1,922	-	67,262
Unallocated corporate assets					16,633
Consolidated total assets					83,895
Liabilities					
Segment liabilities	6,505	412	1	-	6,918
Unallocated corporate liabilities					31,577
Consolidated total liabilities					38,495

Acquisitions of non-current assets	3,595	1,742	416	-	5,753
Acquisitions of unallocated non-current assets					2,084
Consolidated total acquisitions of non-current assets					7,837

SECONDARY REPORTING

The consolidated entity's external revenues are predominantly derived from customers located within Australia.
The consolidated entity's assets and acquisitions of non-current assets are predominantly located within Australia.

NOTES TO THE FINANCIAL STATEMENTS (CONT.)

International Financial Reporting Standards

For reporting periods beginning on or after 1 January 2005, the consolidated entity must comply with International Financial Reporting Standards (IFRS) as issued by the Australian Accounting Standards Board.

The key potential implications of the conversion to IFRS on the consolidated entity are as follows:[1]

- Financial instruments must be recognised in the statement of financial position and all derivatives and most financial assets must be carried at fair value
- Income tax will be calculated based on the "balance sheet" approach, which will result in more deferred tax assets and liabilities and, as tax effects follow the underlying transaction, some tax effects will be recognised in equity
- Revaluation increments and decrements relating to revalued property, plant and equipment and intangible assets will be recognised on an individual asset basis, not a class of assets basis
- Intangible assets:
  - Internally generated intangible assets (except development phase expenditure in certain circumstances) will not be recognised
  - Intangible assets can only be revalued if there is an active market
- Goodwill with an indefinite useful life will be tested for impairment annually and will not be amortised
- Impairments of assets will be determined on a discounted basis, with strict tests for determining whether goodwill and cash-generating operations have been impaired
- Equity-based compensation in the form of shares and options will be recognised as expenses in the periods during which the employee provides related services
- Changes in accounting policies will be recognised by restating comparatives rather than making current year adjustments with note disclosure of prior year effects.

A formal project, has been established to achieve transition to IFRS reporting, beginning with the half-year ending 31 December 2005. The company's implementation project consists of three phases as described below.

<u>Assessment and planning phase</u>

The assessment and planning phase aims to produce a high level overview of the impacts of conversion to IFRS reporting on existing accounting and reporting policies and procedures, systems and processes, business structures and staff.

This phase includes:

- High level identification of the key differences in accounting policies and disclosures that are expected to arise from adopting IFRS
- Assessment of new information requirements affecting management information systems, as well as the impact on the business and its key processes
- Preparation of a conversion plan for expecting changes to accounting policies, reporting structures, systems, accounting and business processes and staff training.

The company considers the assessment and planning phase to be complete in most respects as at 30 June 2004.

NOTES TO THE FINANCIAL STATEMENTS (CONT.)

Design phase

The design phase aims to formulate the changes required to existing accounting policies and procedures and systems and processes in order to transition to IFRS. The design phase will incorporate:

- Formulating revised accounting policies and procedures for compliance with IFRS requirements
- Identifying potential financial impacts as at the transition date and for subsequent reporting periods prior to adoption of IFRS
- Developing revised IFRS disclosures
- Designing accounting and business processes to support IFRS reporting obligations
- Identifying and planning required changes to financial reporting and business source systems
- Developing training programs for staff

The company has commenced its design phase, with work progressing in each of the areas described above. The design phase is expected to be completed during the upcoming financial year.

Implementation Phase

The implementation phase will include implementation of identified changes to accounting and business procedures, processes and systems and operational training for staff. It will enable the company to generate the required disclosures of AASB 1 as it progresses through its transition to IFRS.

Except for certain training that has been given to operational staff, the company has not yet commenced the implementation phase. However, the company expects this phase to be substantially complete by 30 June 2005.

Material factors affecting the revenues and expenses of the economic entity for the period.

The Company acquired 100% of Lusty EMS Pty Ltd, a Brisbane based designer and manufacturer of aluminium semi–tippers, with effect from 1 July 2003. The acquisition of Lusty is in line with MaxiTRANS' strategic direction to diversify and grow the business through entry into segments complementary to MaxiTRANS' existing range of products. The directors consider that the acquisition provides MaxiTRANS with an exciting opportunity to expand its areas of activity, while at the same time providing the opportunity to benefit from synergies between its current business operations and the operations of Lusty EMS.

The Company also acquired the business of Hamelex White, a Melbourne based manufacturer of aluminium trailers, as at 1 March 2004. This acquisition is a complementary fit to our acquisition in July 2003 of Lusty EMS.

NOTES TO THE FINANCIAL STATEMENTS (CONT.)

Material factors affecting the revenues and expenses of the economic entity for the period (Continued)

Acquisition of entity

During the financial year the consolidated entity purchased 100% of the voting shares of Lusty EMS Pty Ltd. Details of the acquisition are as follows:

	Consolidated 2004 $'000	Consolidated 2003 $'000
Lusty EMS Pty Ltd		
Total consideration	6,000	-
Shares issued as consideration	(1,000)	-
Outflow of cash	5,000	-
Fair value of net assets acquired:		
Property, plant and equipment	378	-
Deferred tax asset	55	-
Cash assets	76	-
Inventories	944	-
Receivables	963	-
Intellectual property and patents	4,634	-
Payables	(942)	-
Other provisions	(108)	-
Consideration (cash and shares)	6,000	-

Lusty EMS Pty Ltd was acquired on 1 July 2003 and the operating results of the entity from that date have been included in the consolidated operating profit.
The entity manufactures aluminium tippers.

Acquisition of business

During the financial year the consolidated entity purchased specific assets and liabilities of the business of Hamelex White. Details of the acquisition are as follows:

	Consolidated 2004 $'000	Consolidated 2003 $'000
Hamelex White		
Total consideration	10,571	-
Shares issued as consideration	(2,000)	-
Outflow of cash	8,571	-
Fair value of net assets acquired:		
Property, plant and equipment	2,242	-
Deferred tax asset	255	-
Inventories	4,675	-
Intellectual property	4,249	-
Other provisions	(850)	-
Consideration (cash and shares)	10,571	-

The business of Hamelex White was acquired on 1 March 2004 and the operating results of the business from that date have been included in the consolidated operating profit.
The entity manufactures aluminium tippers.

Events Subsequent to Reporting Date

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the group, the results of those operations, or the state of affairs of the group, in subsequent financial years other than agreement has been reached, subject to certain conditions precedent, to enter into a joint venture which will acquire the Colrain parts group and the MaxiTRANS parts group, effective 1 November 2004. The cash consideration payable by MaxiTRANS for its 70% interest in the joint venture is approximately $9.6 million.

Unless disclosed the accounting policies, estimation methods and measurement bases used in this report are the same as those used in the last annual report.

The annual financial report is in the process of being audited.

Sign here: Neil F Gillies Date: 23 August 2004

(Company Secretary)

Print name: NEIL F GILLIES