



Mayne Pharma Group Limited

Company Presentation
Wilson HTM Companies Conference
3 June 2014

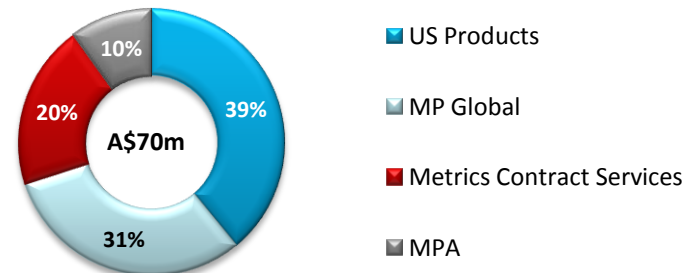


Mayne Pharma overview

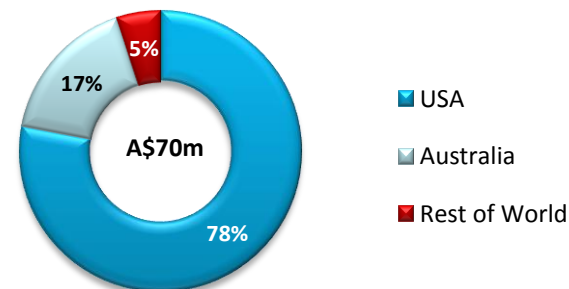
- A specialty pharmaceutical company with an increasingly diversified portfolio of products, pipeline, technologies and footprint
- Fully integrated pharmaceutical business with direct commercial presence in US and Australia
- 30-year history in drug delivery
- ~500 employees
- Vertical contract services platform offering analytical services, formulation and commercial manufacturing

1H 2014 Sales analysis

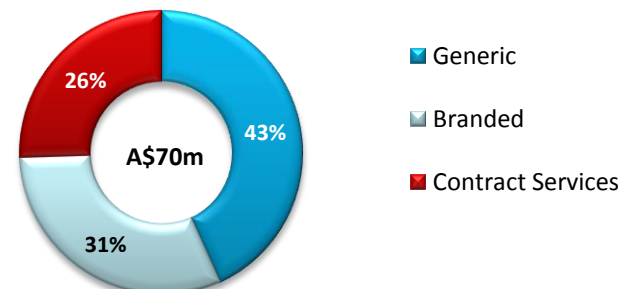
By business segment



By geography



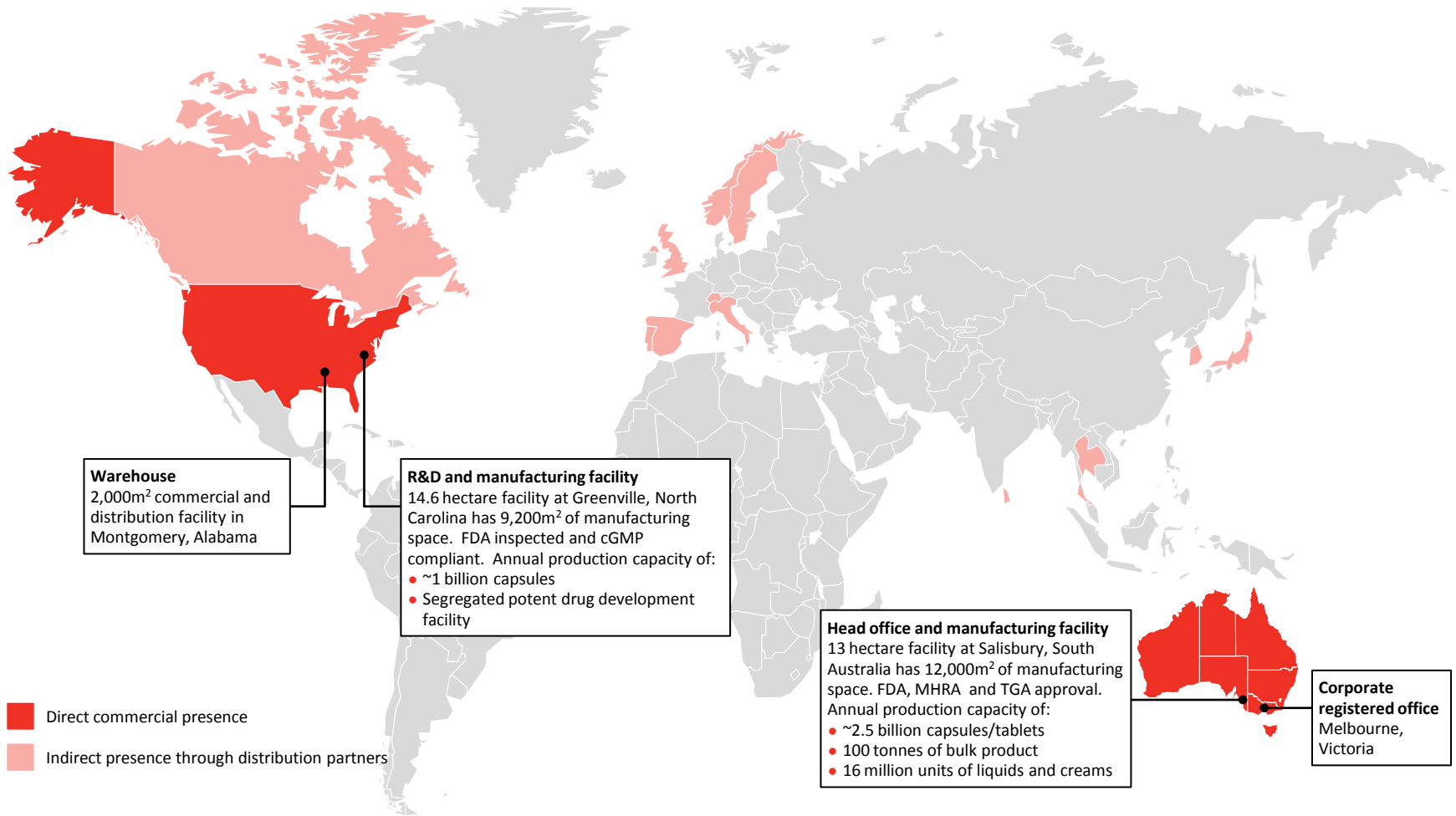
By product type



Mayne Pharma business segments

	Mayne Pharma Australia	Mayne Pharma Global	US Products	Metrics Contract Services
Overview	Manufactures, markets & distributes branded & generic products in Australia	Manufactures pharmaceuticals for 3rd parties globally	Manufactures, markets & distributes branded and generic products in the US	Provides contract pharmaceutical development services to 3rd parties globally
Key current products	- Kapanol™ - Astrix™ - Doryx™ - Eryc™ - Magnoplasm™ - Percutane™ - Licener™ - Lozanoc™ - Doxorubicin HCl	- Doryx™ - Kapanol™/Kadian™ - Eryc™ - Astrix™ - Lozanoc™ - Commercial contract manufacturing	- Liothyronine sodium - Nystatin topical powder - Bromfenac sodium - Oxycodone HCl - Doxycycline Hyclate - Erythromycin - ZEBUTAL™, ESGIC™, LORCET™	- Analytical services - Formulation development - Clinical trial batch manufacture - Potent and cytotoxic services - Commercial contract manufacturing
Pipeline products	14 products filed with the TGA 12+ further products under development		13 products filed with the FDA 12+ further products under development	n/a

Mayne Pharma's international footprint



Operating facilities

Facility location	Greenville, NC, USA	Salisbury, Australia	Montgomery, AL, USA
Location			
Inspections	FDA, MHRA inspected and cGMP compliant Last FDA inspection May 2014	FDA, TGA, MHRA inspected and cGMP compliant Last FDA inspection August 2013	FDA inspected and cGMP compliant Last FDA inspection May 2012
Technologies	High potency drug handling Matrix tablets Controlled substances (CII-CV)	Modified release beads Modified release tablets Microencapsulation utilising spray drying process	Distribute controlled substances (CIII-CV)
Scale	9,200m ² manufacturing space	12,000m ² manufacturing space	2,000m ² distribution facility
Key capabilities	• Research and development • Manufacturing • Quality control and assurance • Sales and marketing • Commercial	• Corporate headquarters • Research and development • Manufacturing • Quality control and assurance • Sales and marketing • Distribution • Commercial	• Commercial operations • Distribution • Sales and marketing • Customer service

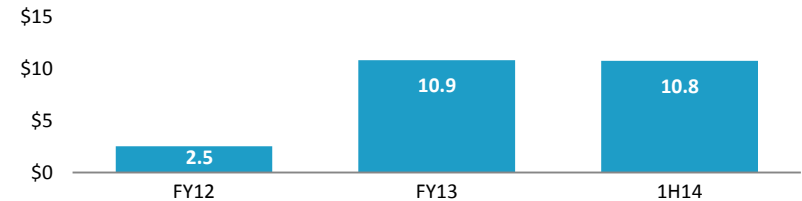
Key US on-market product portfolio

Type	Therapeutic area	Product	Form
Branded	PAIN	- ESGIC™ - ZEBUTAL™ - LORCET™	- IR Tablet, IR capsule - IR Capsule - IR Tablet
	DERMATOLOGY	Doryx™ (under license to Actavis)	DR Tablet
Generic	PAIN	- Oxycodone HCl - Oxycodone HCl/APAP - Oxycodone HCl/aspirin - Butalbital/APAP/caffeine - Hydrocodone/APAP	- IR Tablet, IR Capsule - IR Tablet - IR Tablet - IR Capsule - IR Tablet
	DERMATOLOGY	- Nystatin - Doxycycline Hyclate - Erythromycin	- Topical powder - DR Tablet - DR Capsule
	OTHER	- Liothyronine sodium - Bromfenac sodium - Amiodarone - Methamphetamine	- IR Tablet - Solution - IR Tablet - IR Tablet

Growing pipeline in various stages of development

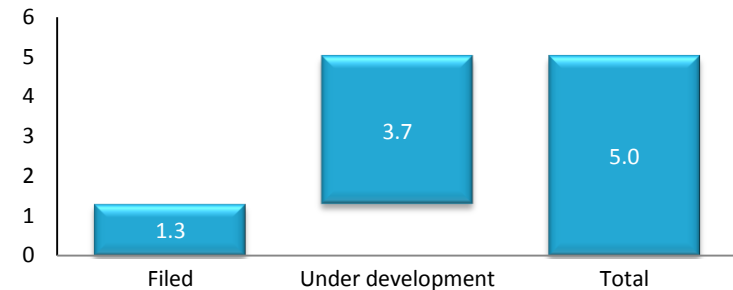
- R&D spend increased significantly over last 2 years to build US generic product portfolio
- Since 2012, R&D as a % of sales increased from 5% to 15%
- Team of 60 professionals in R&D with particular expertise in formulating complex oral dose forms including highly potent compounds, schedule II-V controlled substances, inherently unstable compounds, modified release, products with poor bioequivalence
- 25+ products under development targeting US markets with annual sales greater than US\$5bn¹:
 - 13 products now pending approval at FDA, targeting markets with >US\$1.3bn¹ in annual sales
 - Expect to file 6+ products with the FDA annually
- 26+ products under development targeting Australian markets with annual sales greater than A\$200m²:
 - 14 products now pending approval at TGA, targeting markets with >A\$70m² in annual sales
 - Recently signed two in-licensing agreements for 6 products from Demo S.A. and Gland Pharma
 - Expect to file 6+ products with the TGA annually

R&D spend (A\$m)



R&D % of sales	5%	13%	15%
# of US Filings	0	7	10

US Pipeline statistics – IMS market size (US\$bn)



Number of ANDAs

13

12+

25+

Contract services, manufacturing and license partners

- Vertically integrated model offering analytical services, formulation and commercial manufacturing
- Services over 100 customers in the pharmaceutical and biotechnology sectors, with approximately 75% being repeat customers
- Driven by a dedicated sales team, generating more than 700 quotes per year
- Specialises in the development and manufacturing of unique drug products that require non-traditional handling and testing, a niche that requires a high level of scientific expertise
- Formulation development and manufacturing is focused on oral solid dosage forms (tablets and capsules) but also includes oral liquids and topical powders
- Expertise in first time in human (FTIH), phase I, II, III clinical trial manufacturing having conducted 75 FTIH projects over the last 5 years for new chemical entities

Large and diversified customer base



Future catalysts for value

