



ASX ANNOUNCEMENT

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Norwood's Corona CRM Now Available in the Oracle Cloud Marketplace

Perth, Australia – Norwood Systems Ltd (“Norwood” or the “Company”) (ASX: NOR), a leading provider of voice, messaging and data services to consumers, enterprises and carriers globally and member of Oracle PartnerNetwork (OPN), today announced that its Corona CRM is now available in the [Oracle Cloud Marketplace](#) offering added value to Oracle Sales Cloud customers. The Corona CRM enables automatic logging of smartphone calls and text messages between employees and clients to related records within Oracle Sales Cloud.

The Oracle Cloud Marketplace is a one-stop shop for Oracle customers seeking trusted business applications and service providers offering unique business solutions, including ones that extend Oracle Cloud Applications. [Oracle Cloud](#) is one of the industry's broadest and most complete public cloud, delivering enterprise-grade services at every level of the cloud technology stack including software as a service (SaaS), platform as a service (PaaS), infrastructure as a service (IaaS), and data as a service (DaaS).

“Organisations can now look to Norwood Systems to help them achieve unprecedented data coverage of voice call and text message sales interactions conducted over their employee's smartphones,” said Paul Ostergaard, CEO and Founder, Norwood Systems. “Norwood Systems' participation in the Oracle Cloud Marketplace further extends our commitment to the Oracle community and enables customers to easily reap the benefits of Corona CRM. We look forward to leveraging the power of the Oracle Cloud to help us achieve our business goals.”

The Oracle Cloud Marketplace offers an intuitive user interface to browse and search for available applications and services, as well as user ratings and reviews to help customers determine the best business solutions for their organization. With its new automated application installation features, customers can easily deploy provider business applications from a centralized cloud interface.

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For further information, please contact:

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Norwood is changing the way we globally connect

At Norwood Systems, we're passionate about revolutionising telecommunications. To actualise this goal, we have developed versatile and innovative service platforms that combine Norwood's cloud services and Apps with a wide range of best in class network providers for voice, SMS and Wi-Fi access. By connecting your smartphone effortlessly and simply to local networks around the world via our award-winning Apps, you get high quality connections, clear and secure conversations for a fraction of international roaming costs.

About Norwood Systems

Norwood Systems provides voice, messaging and data services to consumers, enterprises and carriers globally, leveraging its' federated telecommunications services network partnerships. Our mission is to deliver disruptive end-user communications apps that streamline and simplify how users around the world can access affordable, high-quality telecommunications services – anywhere, anytime.

Norwood has solutions that service Enterprise, Telco and Partner channels.

Our [Enterprise Solutions](#) deliver powerful, yet simple platforms to make business communications more cost effective, easier to manage, and regulatory compliant. This is made possible by Corona® Cloud and Corona GTS, with its suite of mobility Apps.

Norwood Systems' innovative [Telco Solution](#) addresses all three categories of telecommunication providers. Major carriers, mobile virtual network operators (MVNOs), and Data-only providers.

Our [Partner Solutions](#) are designed for the forward looking, customer driven Travel and Loyalty partner, providing an easy way to invigorate brand offerings with App based benefits.

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) is Oracle's partner program that provides partners with a differentiated advantage to develop, sell and implement Oracle solutions. OPN offers resources to train and support specialized knowledge of Oracle's products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to be recognized and rewarded for their investment in Oracle Cloud. Partners engaging with Oracle will be able to differentiate their Oracle Cloud expertise and success with customers through the OPN Cloud program – an innovative program that complements existing OPN program levels with tiers of recognition and progressive benefits for partners working with Oracle Cloud. To find out more visit: <http://www.oracle.com/partners>.

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