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AUSTRALIAN STOCK EXCHANGE



EHO000043

Fax

To: ASX	From: Echo Technologies Ltd
Attn: Announcement Officer	Pages: 2 (including this page)
Fax: 1300 300 021	Date: Friday, 7 February 2003
Re: e-span Solutions Pty Ltd	cc:

Echo Technologies advises that it has entered into discussion to acquire e-span Solutions Pty Ltd (e-span). The terms and conditions are currently being negotiated and the market will be kept informed of its progress. It is anticipated that a Heads of Agreement will be entered into within 10 days.

e-span Solutions Pty Ltd is a Western Australian owned and operated company specialising in innovative technology, telecommunications bandwidth and communications software consulting. e-span has an impressive reputation for devising practical solutions for overcoming the tyranny of distance, eg. for remote travel agencies. e-span has recently acquired Coretel Communications along with its broadband network and these have been integrated into its existing business. e-span also has developed an innovative "last mile" delivery technology called "the MITE" which is already deployed in regional Western Australia to give users access to a full range of facilities (including internet) not otherwise available. e-span has contracts with government and private entities providing a projected annual revenue of \$3.2M per annum.

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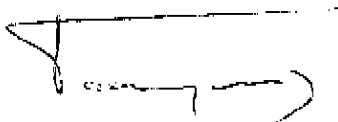
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Strong synergies exist between Echo and e-span and the e-span Directors intend to expand revenue growth of Echo at an increased pace. e-span plan to establish a national presence within the next 12 months, focussed on providing enhanced service solutions to large corporations as well as local and state governments. e-span has already targeted specific businesses throughout Australia and is currently negotiating for their acquisition into the group.

Echo requires considerable high quality, competitive bandwidth and the expertise to support it for its key projects - hence the synergy with e-span which has its own telecommunications carrier licence and high quality network infrastructure. Many of Echo's initiatives are national in scope, so e-span's track record in addressing regional needs will also be a crucial advantage in the marketplace.

Echo is confident that a mutually advantageous agreement will emerge which will maximise benefits to our shareholders as well as create an exciting new business organisation poised for accelerated growth.

Yours faithfully



FRANK VANSPEYBROECK
Managing Director

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