
ASX Announcement

Date: 21 February 2006

Objective Corporation half year results – revenue up 15%

Leading Enterprise Content Management company, Objective Corporation (ASX: OCL) today announced its first half results for the six months to 31 December 2005, with increased revenue and profit.

Revenue increased by 15% from the previous corresponding period to \$17.2 million (FY05 H1: \$15.0 million), a new first half record for the company. Net profit increased by 5% to \$3.2 million (FY05 H1: 3.0 million).

Asia Pacific operations achieved stand-out performance with revenue growth of approximately 52% over the previous corresponding period and segment profit growth of 50%. This represented the best first half revenue performance for the Asia Pacific region in company history.

European operations experienced an adverse impact from the delay in achieving certification by The National Archives, UK (TNA) electronic recordkeeping standard, TNA 2. This impacted the company's short term ability to win new business in the Public Sector market in the UK and resulted in a 24% drop in European revenue over the previous corresponding period. TNA 2 certification has now been achieved, and the company expects a strong rebound from European operations in the second half.

Financial Summary

Results summary for half year ended	31 Dec 2005 \$m	31 Dec 2004 \$m	% Change
Revenue	17.2	15.0	↑ 15%
Net profit after tax	3.2	3.0	↑ 5%
Net assets	18.7	13.4	↑ 40%
R&D (fully expensed)	2.5	2.1	↑ 18%
Asia Pacific Revenue	10.7	7.1	↑ 52%
European Revenue	5.9	7.7	↓ 24%
Earnings per Share	2.4 cps	2.3 cps	↑ 5%
No interim dividend			

Objective Corporation

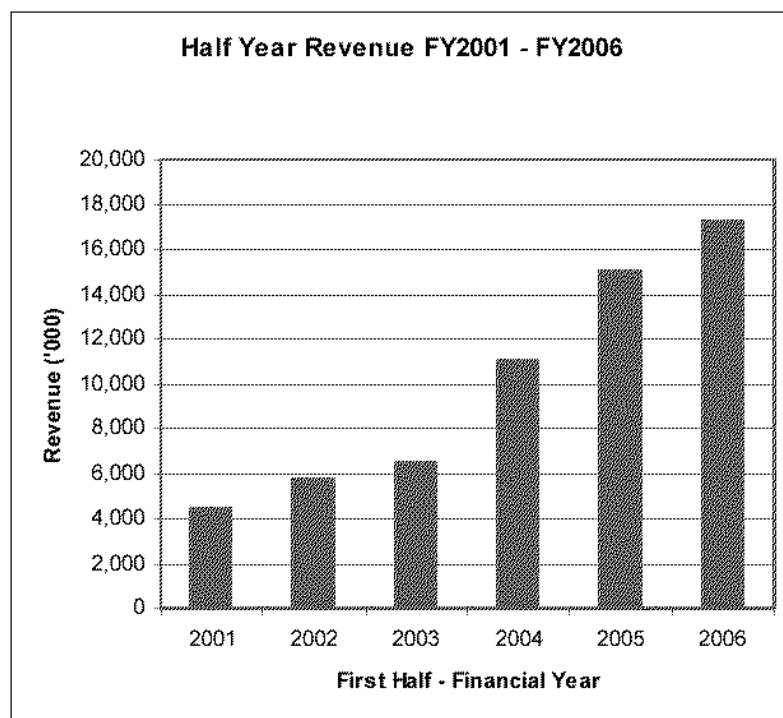
Objective Corporation (ASX:OCL) develops, markets, tailors and supports its own Enterprise Content Management (ECM) software solutions. Working with large, information intensive organisations including government departments and top 1000 corporations, Objective Corporation has established itself as one of the leaders in the ECM market, where its solutions have been consistent winners against international competition. Its solutions are open and integrate with existing applications and infrastructure, delivering clear outcomes and a measurable return on the client's investment.

www.objective.com

Objective

Earnings per share were 2.4 cents (FY05 H1: 2.3 cents). Objective's balance sheet continued to strengthen, recording a 40% increase in net assets to \$18.6 million (FY05 H1: \$13.5 million), with \$27 million in cash and receivables (FY05 H1: \$20.3 million). The company remains debt free and has no intangibles.

Consistent with the company's growth focus and previous years, an interim dividend was not declared. However, Objective expects to pay a full-year fully franked dividend.



Mr Tony Walls, Executive Chairman, Objective Corporation said: "The first half results are respectable.

"Clearly we are pleased with the outstanding performance of our Asia Pacific business.

"While our European financial result is disappointing, we are operationally strong; we have now achieved TNA 2 certification and are confident of growth in Europe in the second half.

"Throughout the first half, we made significant long term investments to support our growing customer base and to sustain the company's growth into the future. These investments include growing capability, capacity and management across all operational areas of the company – Engineering, Support, Professional Services, Marketing and Sales. These investments are borne and expensed as incurred, therefore the full benefits to our stakeholders will not be realised until future periods," said Mr Walls.

Operational Highlights

During the first half, the company maintained its focus on the further development of its world-class software in line with customer and market demand. The company invested a record amount in research and development with an 18% increase in expenditure over the previous corresponding period.

Objective has grown its leadership position in the Asia Pacific market. The company has supported many existing customers in upgrading and expanding their Objective solutions and has welcomed many new customers during the half including: Independent Transport Safety and Reliability Regulator of NSW; Crown Company Monitoring Advisory Unit, New Zealand; Department of Consumer and Employment Protection, Western Australia and Crime and Corruption Commission, Western Australia among others.

The European operations experienced the impact of a delay in achieving certification by The National Archives UK electronic recordkeeping standard, TNA 2. As previously announced, Objective was re-certified by TNA to its current standard, in September 2005, and is now able to more favourably compete for public sector business in the UK, a substantial market for Enterprise Content Management solutions. The long sales cycles in this market mean that the results of TNA 2 approval were not seen in the first half.

Objective maintained its leadership position within the Scottish government, supporting the ongoing roll-out of Objective to departments and agencies that comprise the Scottish Executive as well as other customers including Scottish Natural Heritage, General Registers of Scotland. The company also welcomed Places for People Group and Companies Registries Northern Ireland as new customers.

Outlook

"The outlook for Objective remains excellent and the company expects to deliver significant organic growth for the full financial year.

"We anticipate that Asia Pacific will maintain its strong performance and expect Europe to have a strong second half recovery," said Mr Walls.

The ECM market continues to grow. Objective will continue implementing its successful growth strategy, targeting new business in specific vertical markets in defined geographies and supporting our existing customers to optimise the business benefits they derive from their Objective implementations.

The Board and management of Objective Corporation would again like to thank the company's valued customers and staff for their commitment and contributions to the growth and success of the company.

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The logo for Objective Corporation Limited, featuring the word "Objective" in a bold, sans-serif font. The letters "i", "v", and "e" in "Objective" are stylized with a horizontal line through them. The logo is set against a dark, textured rectangular background.