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Oggetto : SYS-DAT Group acquires 80% of A&C group, a Cuneo-based company specialized in services for small and medium businesses

Testo del comunicato

Vedi allegato

PRESS RELEASE

SYS-DAT GROUP ACQUIRES 80% OF A&C GROUP, A CUNEO-BASED COMPANY SPECIALIZED IN SERVICES FOR SMALL AND MEDIUM BUSINESSES

SYS-DAT GROUP FURTHER STRENGTHENS ITS COMPETITIVE POSITION AND EXPANDS ITS OFFER OF VERTICAL MARKETS SOLUTIONS THANKS TO ITS FIRST ACQUISITION IN 2025 AND THE FOURTH ONE SINCE ITS IPO ON EURONEXT MILAN STAR SEGMENT IN 2024

Milan, 5 March 2025 - SYS-DAT S.p.A., a company listed on Euronext Milan, STAR segment ("**SYS-DAT**" or the "**Company**") (**SYS.MI**), a successful Italian operator in the ICT sector that offers innovative IT services and solutions for the main industrial segments and services market, announces that it has acquired 80% of A & C. Holding S.r.l. ("**A&C group**"), a group made up of five companies with solutions aimed at small and medium-sized businesses.

A&C group, based in Cuneo, was founded in 1978 and is made of five operating companies, with a presence within the country through 12 offices and with different specializations:

- Versya S.p.A. and BM Informatica S.r.l. offer solutions for companies belonging to the SME segment and professional firms;
- Velika S.r.l. offers solutions in some vertical market including Food;
- A. & C. Sistemi S.r.l. offers business automation solutions;
- Ager Technology S.r.l. is specialized in the agritech market.

The group has several software solutions for vertical markets including those for large-scale retail trade, food & beverage, logistics and professionals like notaries and accountants.

In 2024, the company generated total revenues of approximately Euro 25 million, EBITDA margin of approximately 14% and a Net Financial Position (cash positive) as of 31 December 2024 of approximately Euro 7 million.

EBITDA is defined as the difference between Total Revenue and Operating Costs, net of depreciation and amortization and provisions in the profit and loss statement.

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Net Financial Position is defined as the sum of cash and cash equivalents plus net receivables minus payables and debts including employee benefits for severance pay and director retirement benefits.

Matteo Neuronì, CEO of SYS-DAT, commented: *"A&C group, with solutions aimed at the small and medium-sized business market and presence in various vertical markets, fits perfectly within our project and evolutionary path, expanding the potential market and enriching our offer. We are very satisfied with the entry of Marco Salvagno and his team into SYS-DAT group; they fully share our values and our vision and they have demonstrated in recent years that they know how to develop a successful reality and I am sure they will contribute to the evolution of our project".*

Marco Salvagno, CEO of A&C group, added: *"In the continuous growth path carried out over the years we believe that this further step is essential and strategic in order to guarantee continuity and development. It is certainly gratifying to have attracted the attention of such a dynamic and cutting-edge group but above all what gives us great belief in this project is the full affinity in the values, vision and industrial plan. We are sure that our offer well complements the SYS-DAT group's one and that together we will be able to seize many cross-selling opportunities. Furthermore, we will be able to benefit from an expanded sales network to maximize our growth".*

Operation

A&C group, offers, through the companies of its group, services aimed at the small and medium-sized business market with different technologies and vertical solutions for different markets, helping companies to increase their productivity and improve their profitability.

With the entry of A&C group into SYS-DAT group, which marks the first acquisition in 2025 and the fourth acquisition after the admission to the Euronext Milan STAR segment on 2 July 2024, SYS-DAT further strengthens its competitive position and expands its potential market.

80% of the company is acquired at a valuation in line with the multiples of previous acquisitions, approximately 5 times the EBITDA. A Put&Call agreement was also signed for the purchase of the remaining 20% in 2028, using the same

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multiples. The total valuation of 100% of A&C group is therefore around Euro 25 million, including the Net Financial Position at 31 December 2024 of around Euro 7 million.

Payments will be made in the period 2025-2028, financed by SYS-DAT own means.

This press release is available in the "Investors" section of the website www.sys-datgroup.com.

For dissemination and storage of Regulated Information, the Company uses the "EMARKET STORAGE" system available at www.emarketstorage.com

SYS-DAT Group

SYS-DAT Group is one of the main Italian groups specialized in ICT. It has always been a highly innovative company and oriented to offer its customers, throughout the national and foreign territory, complete and integrated IT solutions for different market sectors. The services offered cover all mission critical business processes, starting from the ERP management area and then extending to different application areas including CRM, SCM, PDM, BI, GDPR and Retail & Distribution developed on-premise or cloud. All this thanks to various advanced technologies, including Cyber Security and Artificial Intelligence solutions. www.sys-datgroup.com

A&C group

A&C group, based in Cuneo, through the companies of its group and the 12 offices distributed throughout Italy, offers services to customers belonging to different market sectors, contributing to improve their productivity and efficiency. Through its specialized staff it addresses various vertical markets including large-scale retail trade, food & beverage, logistics and the world of professionals such as notaries and accountants. www.aec-group.it/

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