ORCODA optimise everything

OPERATIONAL EFFICIENCY SPECIALISTS

MARKET UPDATE

March 2021

ORCODA LIMITED ASX:ODA

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transact. mobilise. manage.

Diversified Transport Logistics and Services business in Oil & Gas, Mining, Road, Rail and Air. The Company has 20 years' experience developing transport technology, contracting and managing; the people, the assets and the infrastructure they travel on.

ORCODA CORPORATE OVERVIEW

DIRECTORS

Nicholas Johansen
Non-Executive Chairman
Chair Audit Committee.
Partner Cozens Johansen Law.

Brendan Mason
Non-Executive Director
Chairman Rem Committee.
Ex Caterpillar, Cochlear, Boral, Lucent/Bell Labs.

Geoff Jamieson
Managing Director MAICD
Member Audit committee.
MD Resource Connect, Ex Merchant banker.

Stephen Pronk
Non-Executive Director
Member Rem Committee.
Founder and Director of AimLab.

Geoff Williams
Executive Director & GM Betta Group
21 years experience
Ergon Energy Queensland.

OPERATIONAL MANAGEMENT

Simon Anthonisz
Chief Operating Officer
HR expert and extensive experience across UK and Australia rail & infrastructure projects.

Greg Khan
Chief Financial Officer & GM Healthcare Logistics
Extensive experience in financial, management and cost accounting.

Warren Preston
GM Resource Logistics
B Bus
Ex Director Chartered Acct Firm.

Grant Boydell
Chief Technology Officer & GM Transport Logistics
Transport expert.
Ex accountant CPA.

Sean Hardman
GM Sales & Marketing
Director Orcoda Resource Logistics Pty Ltd. Ex PWC

QoQ Cash Receipts Growth for first half FY21

+160%

Receipts from Customers Jan & Feb 21

$2m

Consolidated EBITDA (unaudited & Includes Betta for period) YTD to Feb 21

$1.7m

Consolidated Revenue (unaudited & includes Betta for period) YTD to Feb 21

$8.2m

ASX Ticker	ODA
Share Price	$0.165
Shares on issue	147.48m
Market Cap	$23.6m
Cash balance (12 Mar 2021)	$2.2m
Top 20 shareholdings	79%
Director & Management shareholding	Geoffrey Williams (11%) Stephen Pronk (9%) Geoffrey Jamieson (7%) Warren Preston (6%) Sean Hardman (6%) Brendan Mason (1%) Simon Anthonisz (1%)

BUSINESS OVERVIEW

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Orcoda Elevator Pitch		**Diversified Transport Logistics and Services business in Oil & Gas, Mining, Road, Rail and Air. Twenty (20) years' experience developing transport technology, contracting and managing; the people, the assets and the infrastructure they travel on.**
Orcoda Strategy		**Deliver operational efficiency to major transport infrastructure projects through the Company's proprietary technology products.** **Active strategy to scale existing tech and pursue value accretive acquisitions.**
Corporate	**Logistics Technologies**	• Proprietary SaaS and enterprise technology focused on efficient logistical planning and resource management. • Interconnection of our existing technology platforms to smart transport infrastructure e.g. Orcoda smart poles. • The company is in three established markets: Healthcare transport, Industrial transport & Resources / Infrastructure transport. ○ Helps efficient fleet scheduling and routing in the **healthcare** sector. ○ Optimises job scheduling and improves fleet visibility in the industrial **transport** sector. ○ Helps simplify mass workforce deployments in the **resources** sector (oil & gas, mining and transport infrastructure).
	Infrastructure Services	• Orcoda Resource Logistics has been managing transport services infrastructure projects since 2012 and has acquired Betta Power. • Betta serves the transport sector in electrical construction and maintenance and has expertise in installation of smart poles. • Strong Federal, State, Local Government and Commercial contract pipeline. • Build, install and connect bids for additional rail, road, air and mining currently under tender. • Well positioned to leverage government transport infrastructure spend of $110 billion over next 10 years.
	Smart Pole Technology	• Orcoda has developed smart pole technology to connect its transport logistics technology into transport corridors of the future. • Orcoda has formed RC Birli, an Indigenous owned corporation, in conjunction with Dickerson Digital. • Orcoda & RC Birli commenced marketing to roll out smart pole technology in road, rail & air projects. • Road, rail and air infrastructure will require smart technology to enable the management of transport into the future. • Forefront of transport focused digital revolution utilising specialised artificial intelligence, augmented reality and IoT expertise.
	Acquisitions	• Growth of divisions organically together with value accretive acquisitions. • Several potential acquisition targets at later stage of due diligence. • Significant synergies with existing logistic technology and/or business units.

Our strategy is to create a diversified transport logistics & services business based on expertise and technology and grow each division through acquisitions that fit within each division and interconnect through technology

OUR DIVISIONS

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OUR CUSTOMERS PAST & PRESENT

australbricks
VICTORIA State Government
bam WINE LOGISTICS
SIGMA
THIESS
Holy Cross Laundry Established 1889
MINSET
KINGS
CALENDAR CHEESE COMPANY
BRICKWORKS LIMITED
SGS LOGISTICS
LEIGHTON
CPB CONTRACTORS
MPC GROUP
OTR we never close!
BAYCORP
CEVA
MtBuller
TransitCare ndis REGISTERED PROVIDER
POSCO

HEALTHCARE LOGISTICS

Health transport services

Transport Logistics

Resource Logistics

SAAS AND VEHICLES FOR HEALTHCARE LOGISTICS

Orcoda's healthcare focused product - *Orcoda Connect*, is a SaaS product providing healthcare providers optimised scheduling and routing for their vehicle fleet and provides a platform for us to manage our own fleet.

The technology streamlines the experience of community members who can't drive or take public transport and rely on dedicated transportation.

KEY BENEFITS:

- Optimise route and scheduling
- Minimise trip costs
- Integration with field devices for live reporting and comms
- Automated end of day reporting
- Information aggregation
- Supply of Orcoda vehicles and management of drivers
- Integration with smart poles

FY21 revenue to end Feb: $1.2m.

Healthcare Logistics

TRANSPORT LOGISTICS

Line haul, metro deliveries, field services

Resource Logistics

SAAS AND VEHICLES FOR INDUSTRIAL TRANSPORTATION

Orcoda's transport focused product - *Orcoda Transport Logistics*, is a SaaS cloud product providing enterprise customers with large transport fleets optimised job scheduling and enhanced fleet management and also provides a platform to manage our own fleet.

This allows both internal and external stakeholders to gain enhanced visibility and control over their logistical operations.

KEY BENEFITS

- Electronic driver workbooks and safety compliance
- Schedule management
- Driver tracking
- Automated customer notification on delivery timelines
- Proof of delivery
- Customer service reports
- Smart Bin technology linked to platform for waste management
- Supply of Orcoda vehicles and management of drivers
- Integration with smart poles

FY21 revenue to end Feb: $600k

Healthcare Logistics

Transport Logistics

RESOURCE LOGISTICS

Oil & gas, mining, infrastructure

TECH FOR RESOURCES AND CONTRACTING

Orcoda's resources focused product - *Resource Logistics*, is a technology product helping energy, mining and infrastructure companies simplify the management complexity of mass workforce and people deployments.

This is achieved by digitally tracking individual asset statuses through a single digital interface.

Orcoda has managed up to 5,000 people movements per day with that number increasing to 7,000 people movements per day on current project.

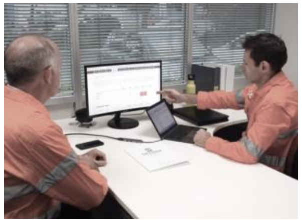
KEY BENEFITS

Digitally tracks personnel, contractors and suppliers in real time with live manifests

- Reduces administration time, effort, error rate, increases worksite productivity and safety
- Ensures workforce compliance through automated tracking of accreditations, qualifications and competencies
- Integration with smart poles

FY21 revenue to end Feb: $6.4 million (includes Betta for full period).

RESOURCE LOGISTICS: A COMPLETE SOLUTION



THE ORCODA SUPPLY CHAIN BOOKING & MANAGEMENT SYSTEM

ONE INTEGRATED, AUTOMATED, CONTINUOUS SUPPLY CHAIN.

Recruitment — Compliance Documentation — Medicals — Induction and Training — RPT Flights — Air Charter — Bus Charter — Light Vehicle — Accommodation — Worksite Compliance

REAL TIME

- Integrates multiple databases of our clients' workforce supply chain into one digital database, integrating the total supply chain and optimising all processes.
- All project personnel are electronically booked and communicated through worker profiles and Smart phones.

- Client outsources total management of all supply chain transport contractors to Orcoda to mobilise all workers on/off assets and to/from work during their R&R cycle
- The real time digital platform allows for real time manifests at each connection point so management can access dashboard results with current information.

RESOURCE LOGISTICS: A BETTA ACQUISITION

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ORCODA'S TRANSPORT INFRASTRUCTURE SERVICES was boosted by the acquisition of Betta Group in late 2020. Betta group carry out major installations and maintenance contract works for a number of predominant Queensland commercial and government customers.

In order to deliver projects to the highest standard, Betta Group's approach focuses on high quality, visibility and adherence to compliance and standards.

This is achieved through the company's vast industry knowledge and experience, highly skilled and motivated workforce and extensive project management capability.

Betta Power's expertise in smart pole installation delivers Orcoda the ability to win large contracts for the installation of Smart Poles in major transport corridors being built over the next 10 years within the Federal Government $110 billion transport infrastructure spend in road, rail & air.

OUR CUSTOMERS

Zinfra

CURRAGH

Australian Government
Department of Defence

ERGON. ENERGY

AURIZON

SPOTLESS
A Downer Company

JOYGLOBAL

PRIME RENTALS

Rockhampton Regional Council

BETTA GROUP: RECENT CONTRACTS

Betta has proven results with a portfolio of successful and high profile projects delivered with utmost efficiency and quality.

CURRAGH MINE HIGH VOLTAGE WORKS PROJECT

Principal	Wesfarmers
Betta Component	**$500,000**
Project	Carried out all routine maintenance of the overhead poles, ABS's and Transformers on the private Curragh 66kV/22kV Networks.

AURIZON POLE & SWITCHBOARD PROJECT

Principal	Aurizon
Betta Component	**$750,000**
Project:	Carried out services to change more than 100 power poles and 50 CMP switchboards.

CANOONA ROAD AIRFIELD LIGHTING PROJECT

Principal	Spotless
Betta Component	**$100,000**
Project:	Carried out installation of lighting for the helicopter landing zones for the Chinook and Apache helicopters for the Singaporean Army.

SOUTHERN OIL PROJECT

Principal	Electrix
Betta Component	**$350,000**
Project:	HV overhead and underground component for the electrical infrastructure to the new Southern Oil Refinery at Yarwun near Gladstone.

NEXT GENERATION INFRASTRUCTURE

Orcoda have partnered with Dickerson Digital through RC Birli to develop the next generation of connected poles for use in the company's connected transport infrastructure projects.

Importantly, the poles can act as a relay for 5G base stations to increase signal strength. Combined with inbuilt video capabilities, this can allow operators to apply internet connectivity and AI processing across large areas. These benefits can be realised across all business divisions.

KEY FUNCTIONALITY

- Smart Lighting
- Video enabled monitoring and alerts
- Vehicle speed tracking and monitoring
- Internet/5G connectivity
- Rail signalling
- Wireless charging
- AI, ML IoT, VR and AR

The Smart Pole market expected 5 year compound annual growth rate (CAGR) is 18%
Worldwide take up in 2020 was US$30 billion*

*www.mordorintelligence.com/industry-reports/smart-pole-market)

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