ORCODA
ORGANISED CONNECTED DATA

Organising, Connecting and Optimising MOBILITY

March Quarterly FY23 Financial Highlights

19 April 2023



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ORCODA AT A GLANCE

Who we are

Orcoda Limited (ASX: ODA) is an integrated technology company that provides smart technology solutions for transport logistics and transport infrastructure services.

Our proprietary cloud-based, open ended, end-to-end software technology platforms have true optimisation capabilities, enabling clients to generate real time, fast, accurate and reliable information to make data-led decisions for the movement of people, parcels and goods, the assets they travel in and the infrastructure they travel on.

Our transport infrastructure services via Betta Group deliver value-add solutions primarily in major road, rail and air infrastructure projects and is an integral part of achieving our Vision.

Our clients come from a diverse array of industry sectors and include some of Australia's largest companies operating in the resources (mining, oil & gas and infrastructure), transport logistics and healthcare transport sectors.

Our Mission

To optimise our clients' transport operations and support their digital transformation

Our Vision

To develop an ecosystem of interconnected technology, integrating smart devices to provide big data for continual optimisation and digitisation of transport services and transport infrastructure

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THIRD QUARTER FY23 FINANCIAL HIGHLIGHTS

Robust growth in customer receipts and total income, accompanied by positive operating cash flows

Q3 CUSTOMER RECEIPTS

$5.3m

+33%

vs. Q3 FY22

Q3 TOTAL INCOME

$5.7m

+50%

vs. Q3 FY22

Q3 OPERATING CASH FLOWS

$1.0m

+240%

vs. Q3 FY22

YTD CUSTOMER RECEIPTS

$16.6m

+29%

vs. 1H FY22

YTD TOTAL INCOME

$15.5m

+28%

vs. 1H FY22

Q3 AVAILABLE WORKING CAPITAL

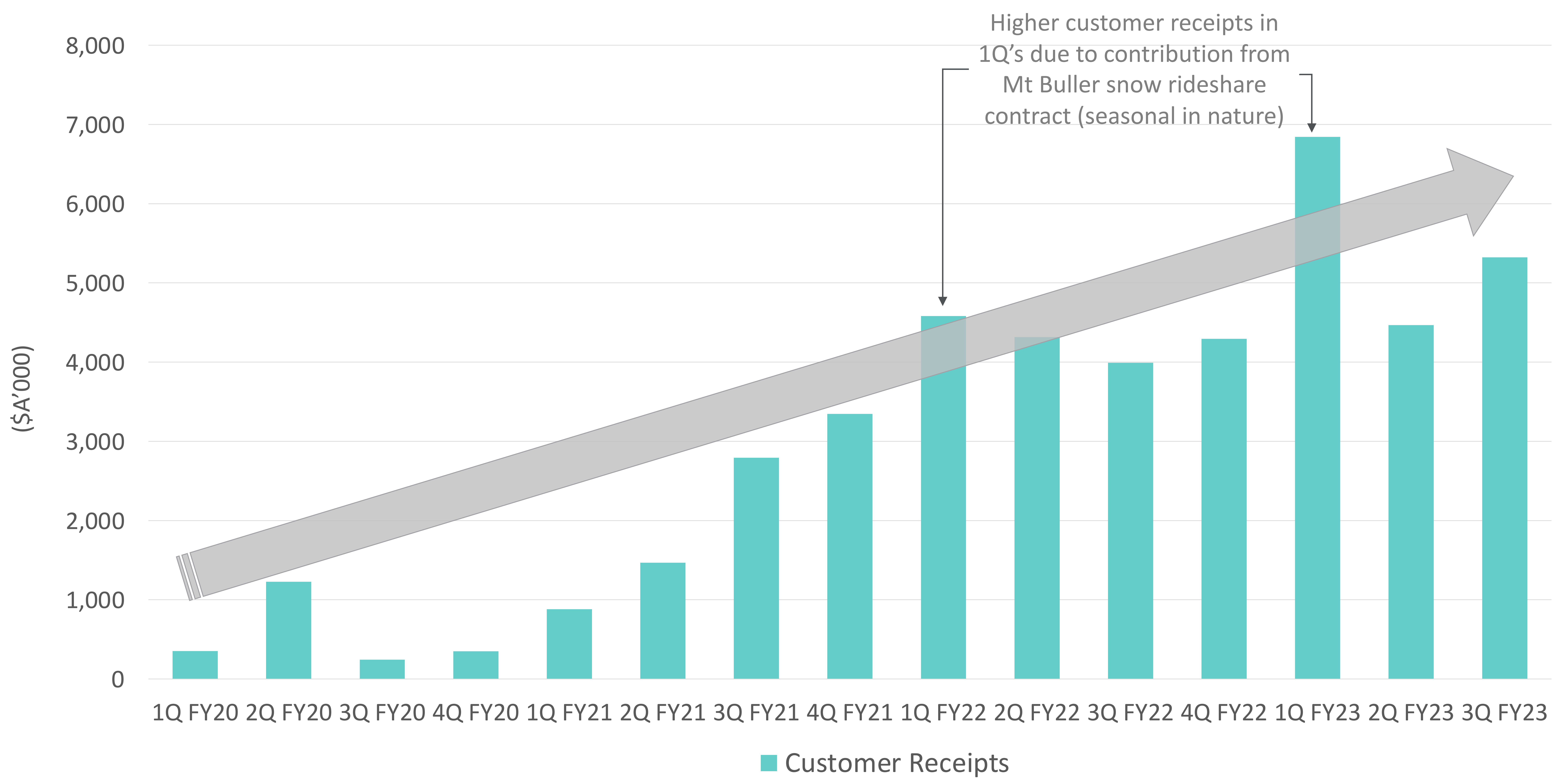
$5.4m

+82%

vs. last quarter end (31/12/2022)

Due to rounding, percentages may not precisely reflect the absolute figures; unaudited figures

POSITIVE MOMENTUM IN CUSTOMER RECEIPTS IN CONSECUTIVE QUARTERS



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THIRD QUARTER FY23 HIGHLIGHTS

- Continued growth and positive momentum in quarterly receipts from customers and total income, contributing to YTD $16.6 million customer receipts and $15.5 million total income, up 29% and 28% compared to the previous corresponding period, respectively, well on track to exceed FY2022 full year results
- Positive operating cash flows of $1.0 million in Q3, a return to positive territory compared to the previous quarter
- Several new contracts signed/awarded during the quarter, primarily as a result of the investments made in the previous quarters
  - Betta Group: $4.1 million works contracts with Yurika, part of Energy Queensland, for the Pembroke Olive Downs transmission line project for execution during 2H FY23
  - SaaS contract with Kestrel Coal to use the Orcoda Workforce Logistics System (OWLS) to manage workforce accommodation in their mine in Bowen Basin
  - Local government contract through Telstra from our Teaming Agreement with Teletrac Navman to manage their waste collection fleet, and SaaS contract with a leading trucking company to manage its fleet operations
- Developing a car management software product leveraging our existing booking platform technology and know-how. This is on the back of strong interests from prospective clients and market opportunities could be significant if successfully commercialised
- Preparation underway for the upcoming Mt Buller snow season pursuant to our 9-year Mt Buller rideshare contract
- Well capitalised to capture future growth opportunities
  - At quarter end, $4.4 million cash & cash equivalents and $5.4 million available working capital (inclusive of unused facilities)

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ORCODA'S EQUITY STORY IN SUMMARY

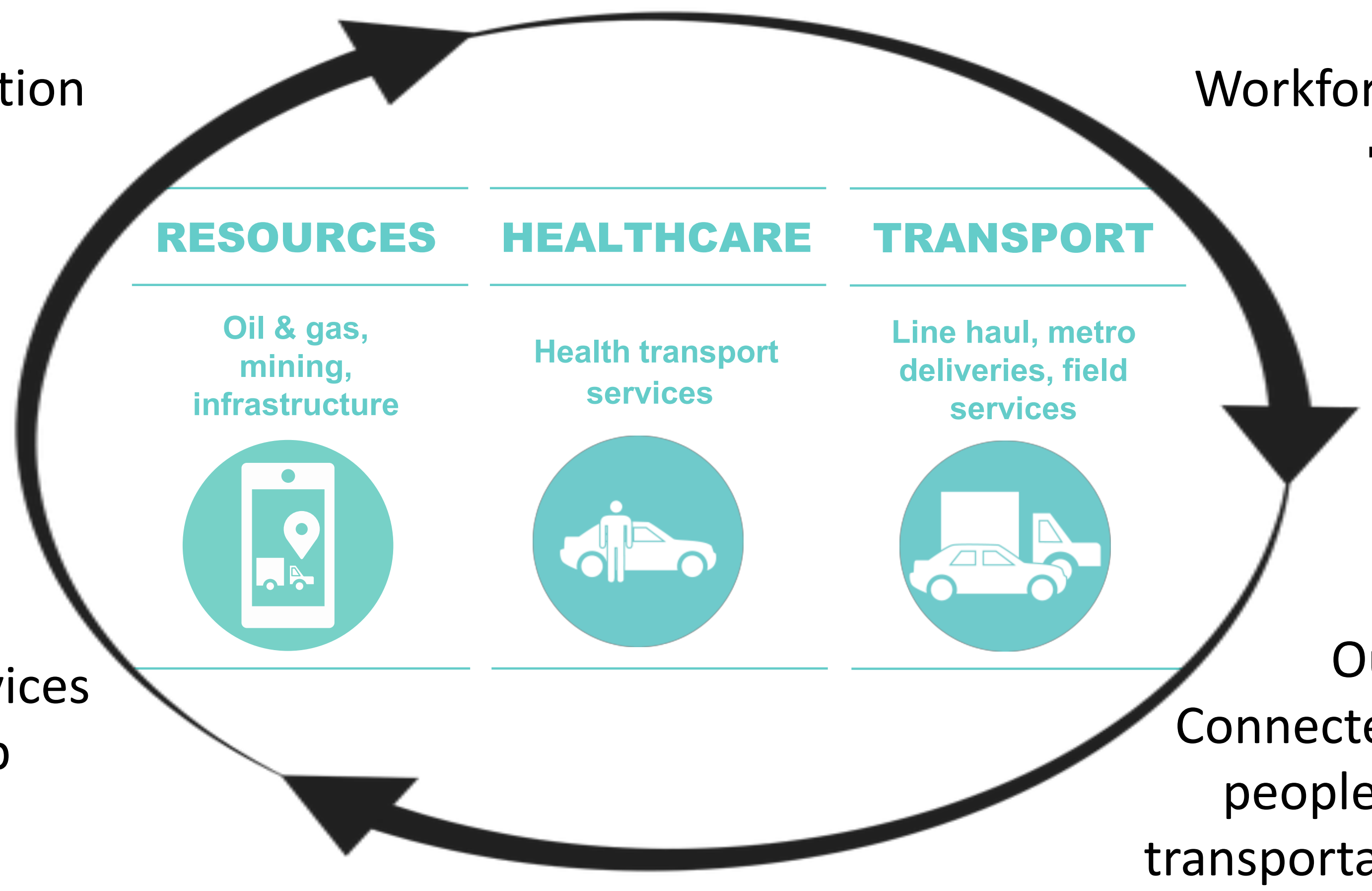
Organising, Connecting and Optimising Mobility

One Integrated Platform Streamlining Transit

People (Workforce) ⟺ **Assets (Transportation)** ⟺ **Infrastructure (Smart Cities)**

2
Logistics Optimisation
→ OLMS

1
Workforce management
→ OWLS



3
Infrastructure services
→ Betta Group

4
Our Vision…
Connected Smart Cities of people, transport and transportation infrastructure

Best-in-category: Market-leading optimisation algorithm for people, parcel and goods mobility and asset logistics

- Incorporates and extends typical fleet management tools – ie. telematics and real-time data insights – with an automated logistics optimization algorithm, which accounts for a multitude of customizable constraints and makes decisions that are continuously refined in real-time through machine learning

Patented technologies

- USA and Australia patent for fully integrated logistics + bookings optimisation; providing a Service Orientated Architecture of one database that connects all personnel, service and asset provider databases

Complementary transport infrastructure services with smart device installation and electrification expertise

- Through Betta Group, Orcoda is well positioned to benefit from the Government's budgeted transport infrastructure spend of $110bn over next 10 years and smart transport infrastructure build-out

Profitable and scalable, with strong revenue growth and the balance sheet to support our strategic plans

- Strong revenue growth, sustained profitability and positive operating cash flows generation
- SaaS model for our technology platform is highly scalable
- ~$5.4m working capital as of March FY23 quarter end

Large and global total addressable market

- Across Healthcare, Transport and Resources industry verticals where there are significant operational improvement opportunities
- Digital transformation trend is accelerating – strong tailwinds of growth in OLMS and OWLS adoption
- Benefitting from accelerating technology adoption, and large government and commercial capital investment into building smart-cities / smart road, rail & air infrastructure

CORPORATE SNAPSHOT

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Experienced leadership | Long-term shareholder support | Balance Sheet for growth

Board

Nicholas Johansen
Non-Executive Chairman
Chair Audit Committee
Partner Cozens Johansen Law

Brendan Mason
Non-Executive Director
Chairman Rem Committee
Ex Caterpillar, Cochlear, Boral, Lucent/Bell Labs

Geoffrey Jamieson
Managing Director, MAICD
Member Audit Committee
MD Resource Connect, Ex Merchant banker, 35+ years experience as MD or CFO for ASX listed companies

Management Team

Samuel Yue
Chief Financial Officer
MD Barclays Investment Bank, VP Corp Dev Carlsberg, Goldman Sachs

Julian Rockett
Company Secretary
Principal Partner Karma Lawyers, Practised lawyer and 10+ years experience as company secretary for ASX listed companies

Simon Anthonisz
GM Healthcare and Transport Logistics Division and Group Operating Officer
HR expert / extensive experience across UK & Australia rail & infrastructure projects

Rae Jeffrey
GM Betta Group
Ex Ventia Utility Services Central Queensland last 10 years and grew business from $7m p.a. to $31m p.a.

Market information	
Share price at 17-April-2023 (rounded)	$0.18
Shares on issue	167m
Market capitalisation	**$30m**
Cash and cash equivalents	$4m

Shareholders > 5% of Issued Shares	
Geoffrey Williams	9.8%
Pronk Holdings Group	9.1%
Blamnco Trading and Chembank	7.2%
Ravenslea Nominees	6.4%
Janegold Pty Ltd	5.3%
Halcyon United Pty Ltd	5.2%

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GEOFF JAMIESON

MANAGING DIRECTOR

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This presentation has been authorised by the Orcoda Board of Directors.

Orcoda Limited (ASX:ODA) is a leading provider of smart technology solutions for transport logistics and transport services with expertise in business efficiency and optimisation of processes. We are operational efficiency specialists who supply best-in-class solutions combining technology, management expertise and contracting services that makes our clients among the most productive and cost-effective organisations in their respective industries.

Our clients come from a diverse array of industry sectors and include some of Australia's largest companies operating in the resources (mining, oil & gas and infrastructure), transport logistics and healthcare transport sectors.

Orcoda's combined expertise is focused on three key sectors of transport logistics technology and transport services: road, rail and air. We pride ourselves on enabling our clients to generate fast, accurate and reliable information, ensuring they are able to make the best business decisions the first time, every time and on time.

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