



Oneview Healthcare (ONE: AU)

ASX Small and Mid-Cap Conference

14 September 2021

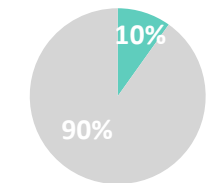


Corporate Overview

Ticker	ASX: ONE
Share Price (AUD)	\$0.38
Current shares on issue (undiluted)	435.3 m
Capitalisation	\$165.4 m
<u>Restricted Share Units & Share Options</u>	
Restricted Share Units	16.7 m
Share Options	13.3 m
Fully Diluted Shares	465.3 m
Values as at 10 September 2021	

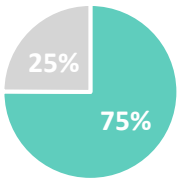


Board/Staff



■ Board/Staff ■ Other

Top 50 Shareholders



■ Top 50 ■ Other

Substantial Shareholders

James (Will) Vicars	25.1%
Fidelity International	6.8%

Introducing Oneview Healthcare

2008

Company founded
in Dublin, Ireland

76

Passionate full-time
staff, with 67% in
product design
and engineering

63

Hospitals using
Oneview solution
on 4 continents

17m

A\$ revenue
guidance for 2021

oneview





We partner with the best...



US



Australia & rest of world



Northern Health





Care eXperience Platform

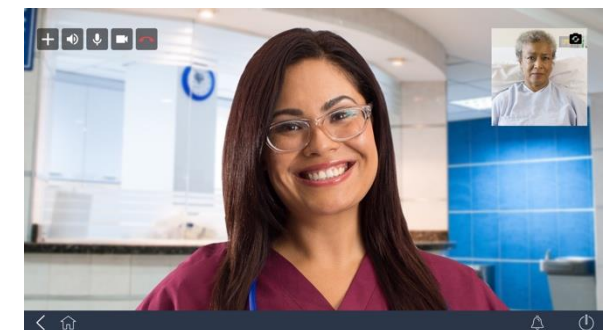
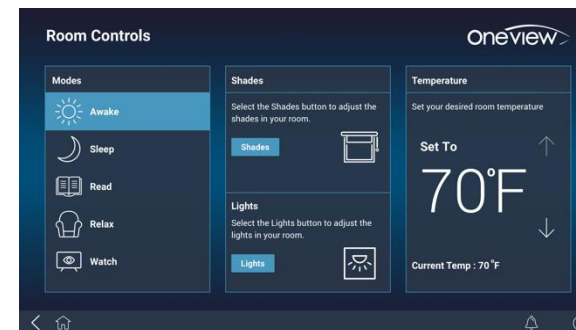
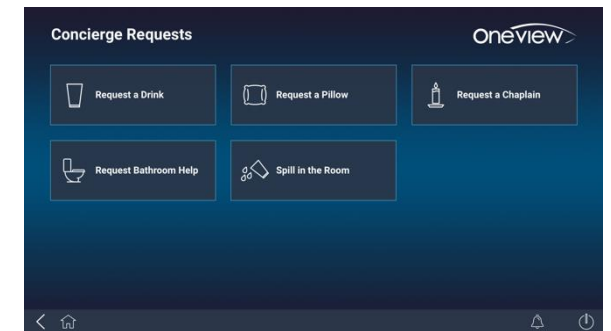
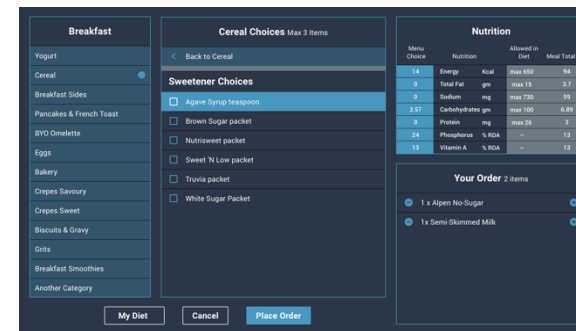
Users		Patients & Families			Care Teams		
 Use Cases		Patient Rooms	Patient Doors	Patient Chairs	Digital Signs	Nurse Stations	
 Solutions		Empower Patients & Families	Deliver Virtual Care	Manage Patient Experience	Optimize Patient Flow		
 Integrations		EHR	Smart Hospital & IoT	Clinical Communications	Virtual Care		
		Dietary	Patient Engagement	Calming	Entertainment		
 Platform		CXP Cloud Start	CXP Cloud Enterprise		CXP Enterprise On-Prem		
 Data Analytics		Cloud Data Analytics					

The patient's view

Digital tools to **enable patients and families** to control their experience and participate in care, **deliver virtual care** at the bedside, and collect feedback to **manage patient experience**



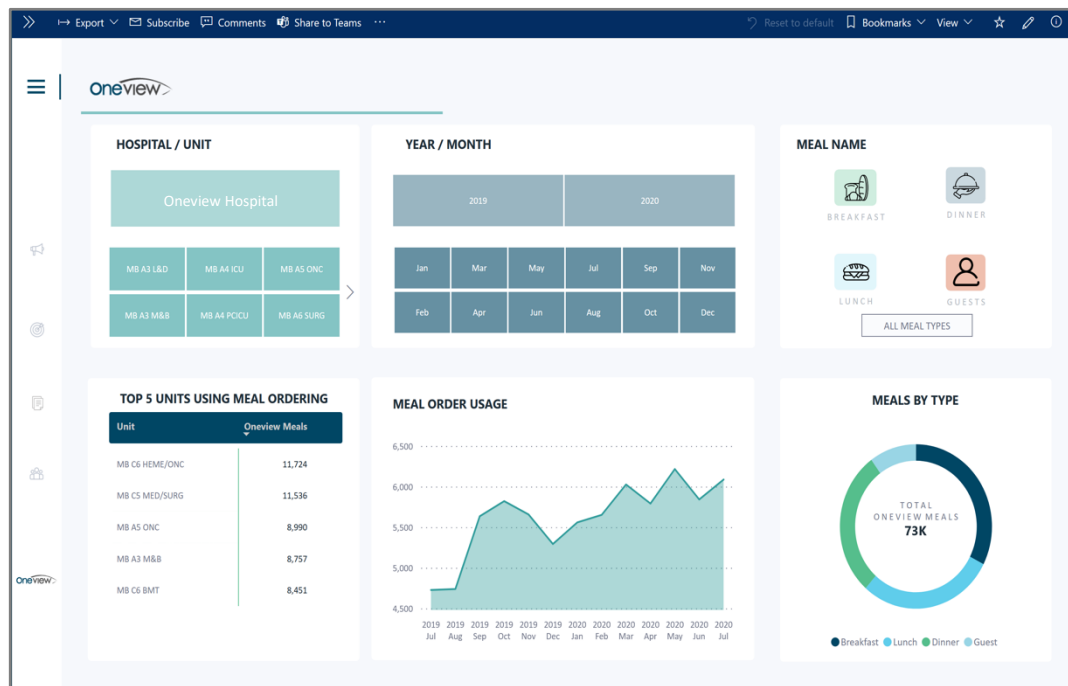
Personalized for patients



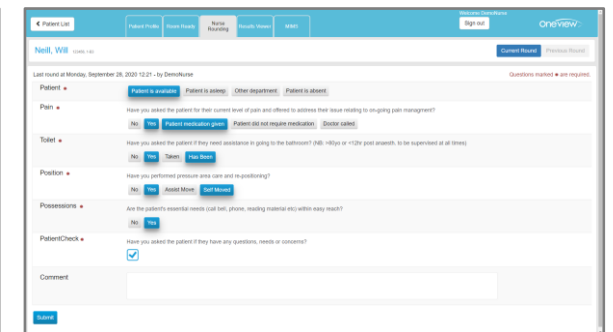
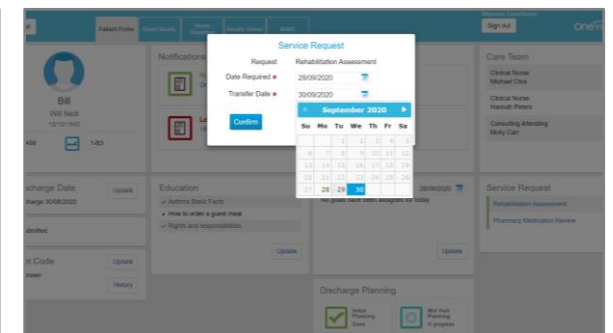
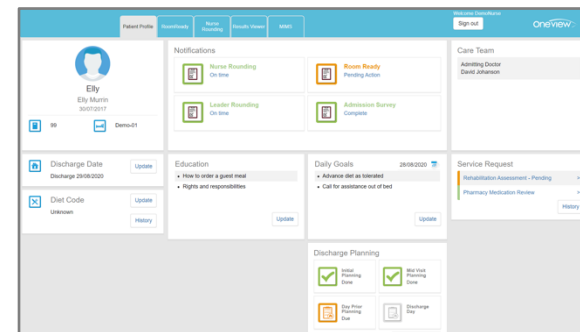
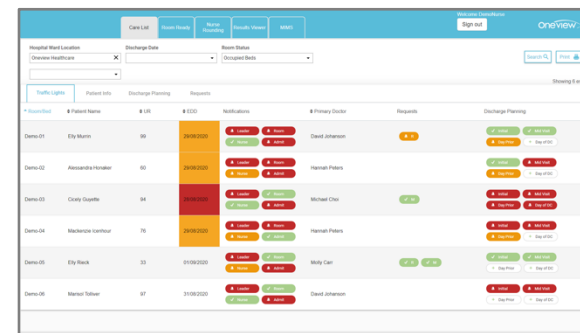
Engaging, informing and connecting

The care teams' view

Digital tools for care teams to **optimize patient flow** and **manage patient experience**



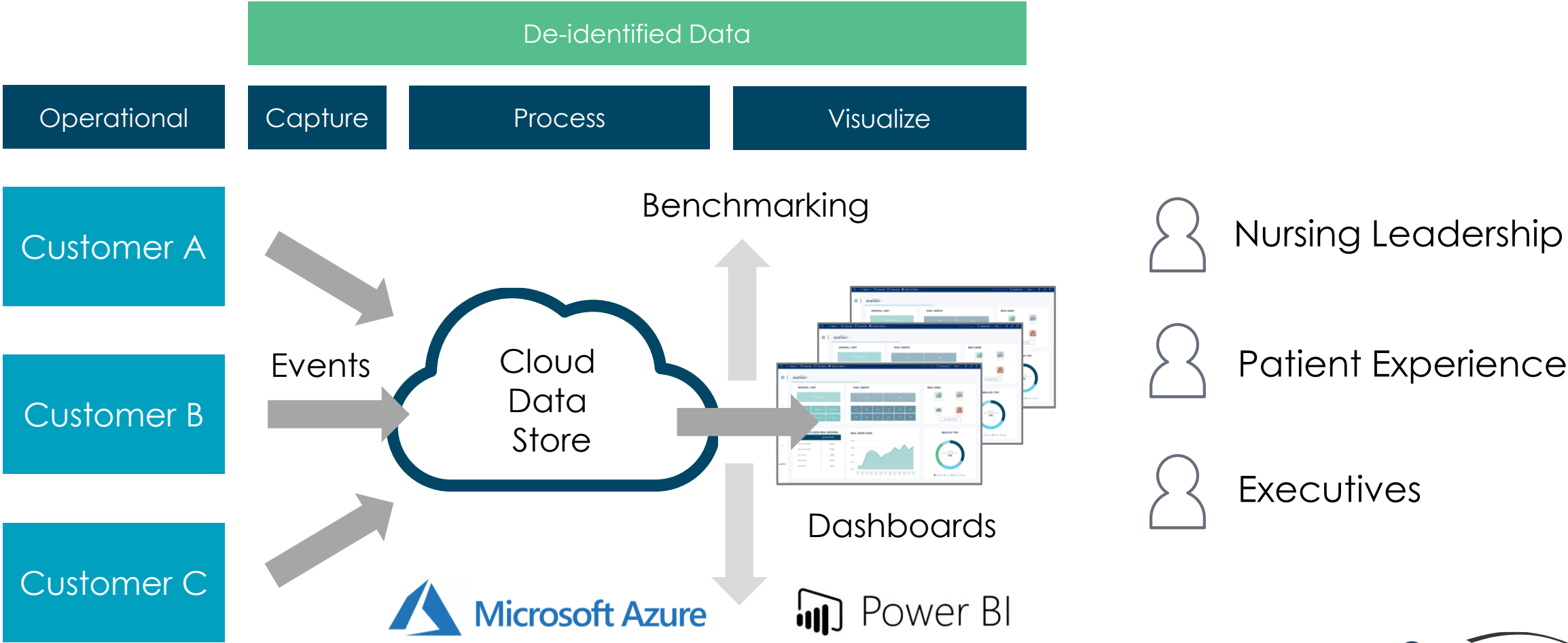
Self-service operational insight



Driving care team workflow

Cloud data analytics

Powerful near real-time **operational** and **analytical insight**



H1 was transformational



Transitioned the Care Experience Platform to the Cloud becoming the first company in our space to do so



Dramatically improved our security posture across the company with ISO 27001 and ISO 27701 certifications



Renewed and expanded with our largest enterprise customer in Australia for a further 5 years



Signed our first Cloud customer in Australia



Signed significant GTM partnerships with Samsung and Caregility

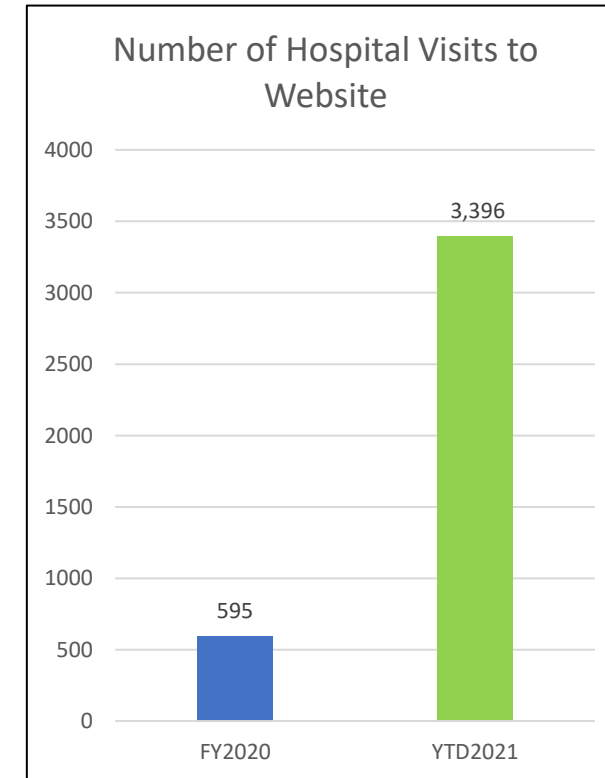
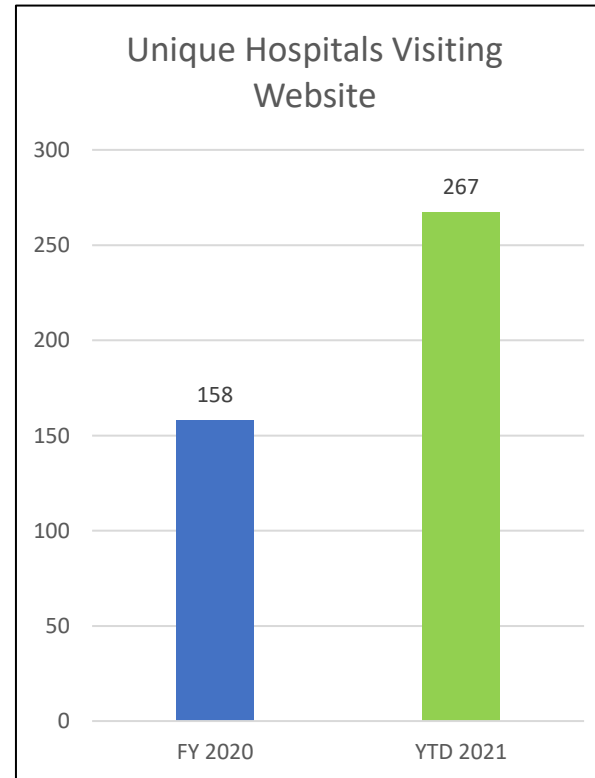


Accepted to Azure Marketplace as a transactable co-sell opportunity



Key customer testimonial from NYU Langone.
Click [here](#) to access a recording of the webinar

Commercial Activity – Key Indicators



*YTD Data as at August 27th. Source: Hubspot CRM

Market Conditions

The global pandemic helped to dramatically accelerate the overall demand for digital health and forced healthcare providers to think differently about new virtual models of care

The value proposition for bedside technology has been substantially rerated and care experience platforms have undoubtedly moved up the list of capital priorities

Cloud adoption has accelerated out of necessity due to pressure on IT budgets

HOWEVER

Health systems continue to be preoccupied caring for this latest wave of COVID-19 patients

Hospital budgets remain under pressure and are being continually reviewed to assess what the "new normal" operating model looks like

At Oneview we have continued to do everything in our power to:

- a) enable virtual care at existing customer locations, pro bono wherever possible;
- b) enhance the value proposition through partnership; and
- c) lower the total cost of ownership for our customers



Partnerships

Key partners

Solution Partners



Co-Sell/Resell Partners



SAMSUNG

Hospital Care Patient Engagement



Empowering the patient with Samsung and Oneview digital health solutions.

Hospitals can increase their patient satisfaction scores through technology solutions built by Samsung and its partners. Samsung is now providing single-SKU bundled solutions for patient engagement that include a secure mobile device and partner software applications. These bundles enable hospitals and healthcare providers to improve patient usability and functionality, while reducing the need for multiple generic devices. In addition, hospitals will now be able to own a fully integrated SKU solution that can be easily deployed within the hospital system.

- Help patients gain easy access to information
- Increase patient engagement
- Improve overall health outcomes



Increase patient satisfaction

- Intuitive touchscreens offer patients ease of use
- Empowering patients can lead to improved satisfaction scores
- Hospital staff can devote more resources where needed



Improve efficiency

- Samsung devices can handle a wide range of healthcare solutions, reducing the need for single-use devices
- Samsung devices can reduce clinician workload by providing patient access to multiple hospital sectors



Simplify remote device configuration and management

- The Samsung platform allows easy remote device enrollment, configuration and management
- Automatically provision devices, and update software, wallpapers, profiles and more



HIPAA-ready security

- Samsung Knox protects Protected Health Information (PHI) with end-to-end security, including a government-certified encryption module
- Enable factory resets while loading custom configurations, ensuring removal of data from devices and reducing recycle time by up to 75 percent
- Devices can be remotely wiped of all data if lost or stolen, including PHI

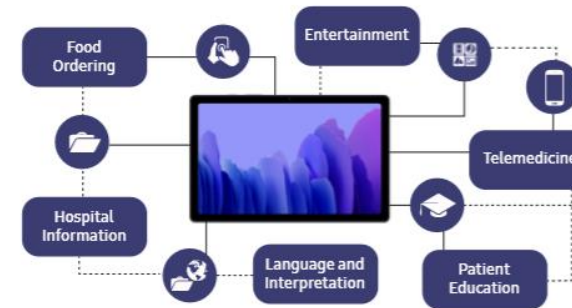
Contact Us: [samsung.com/healthcare](https://www.samsung.com/healthcare)

SAMSUNG

Hospital Care Patient Engagement

Easy-to-use mobile devices that are patient-ready right out of the box, with simplified user interfaces.

Empower patients to do more with a single device, maximizing provider efficiency and improving the patient experience.



Samsung Tab A7 for Interactive Patient Care Solution Bundle

Bundle Code: SDS-T5000VHE1

- Galaxy Tab A7 10.4" Wi-Fi
- Oneview Cloud Start 1-year license
- Fully provisioned and managed under Cloud EMM



Why Oneview?

- Cloud-hosted and built for the enterprise
- Data analytics for ROI measurement
- Live at 3 of the top 20 US hospitals

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SAMSUNG

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Integrations

Unifying systems at the bedside

EHR / EMR



Virtual Care & Interpretation



Middleware



Clinical Communications



Dietary



Task Management



IoT: RTLS & Building Automation



Identity



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Unifying content & services at the bedside

Patient Engagement



Hospital-owned or generated content in video, PDF or web formats can also be delivered

Calming & Distraction



Third-party calming services may require patients to have a personal subscription and are only accessible on touchscreens.

Entertainment & Gaming



Game consoles can be integrated with the Oneview system using HDMI switching

Consumer Streaming & Social



These services may require patients to have a personal subscription and are only accessible on touchscreens.

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oneview

Questions?



Unifying the care experience.