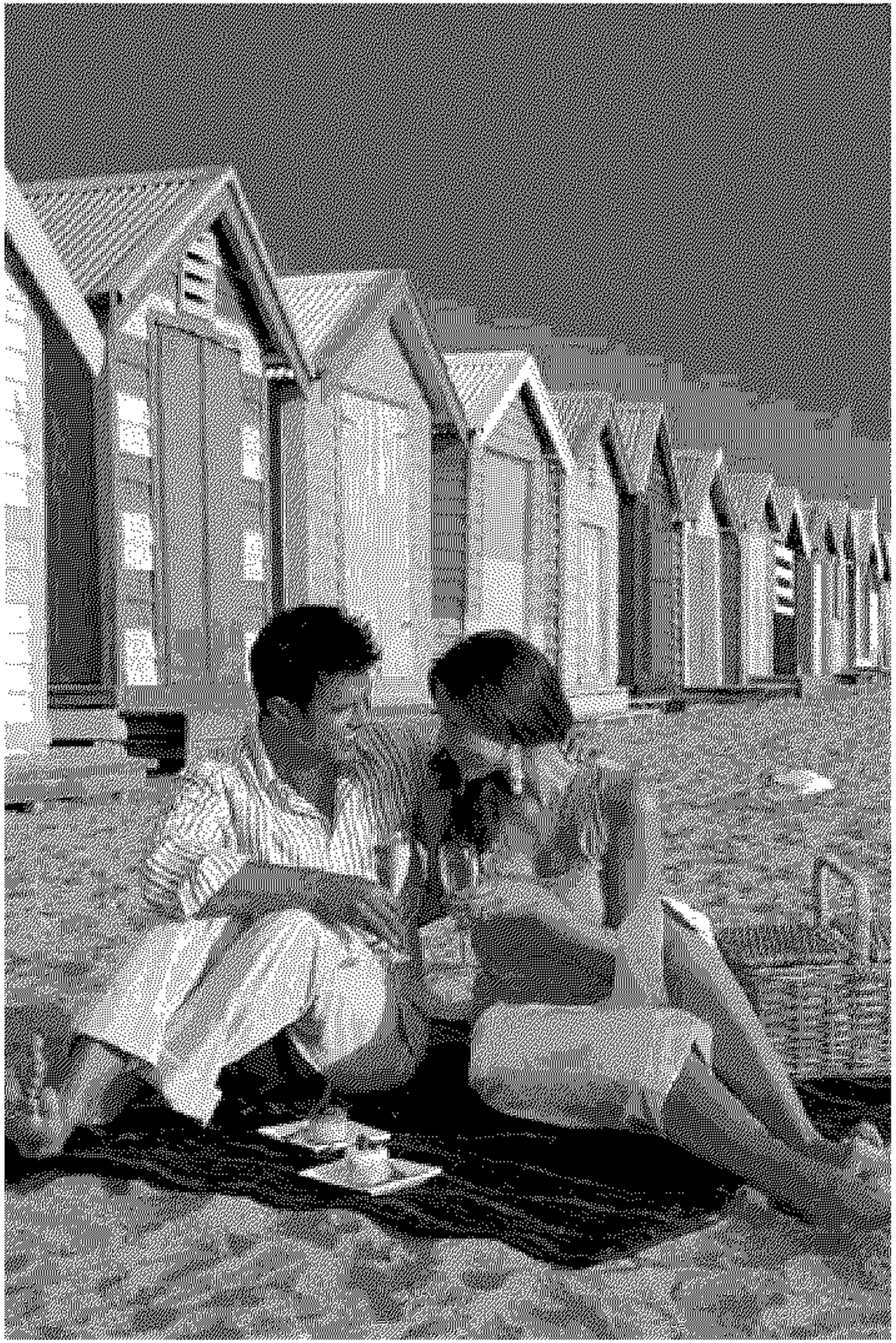


ORICA

Merrill Lynch Australasia Investment Conference

Presentation by

Jim Hall - Executive Director Finance

30 September 2004

Orica - presentation outline

- Some fundamentals

- Progress in the past year

- Strategy & Future direction

Fundamentals

Orica – snapshot

- Australian owned publicly listed company trading on the Australian Stock Exchange (ORI)
- Market capitalisation of A$4.7bn (US$3.3bn)*
- Ranked in top 50 Australian companies based on market capitalisation
- Operates in about 40 countries - 9000+ employees
- Comprises four business platforms - all leaders in their chosen markets
- Financial Year end - 30 September

* based on A$17.28 share price - 20 September

LARGE AUSTRALIAN DIVERSIFIED COMPANY

Orica – what we do

Mining Services
- Commercial explosives plus blast management

Chemicals
- Niche chemical distribution, value add and niche manufacturing

Consumer Products
- Paint, paint preparation, handyman and premium consumer garden care products

Incitec Pivot
- Fertilisers

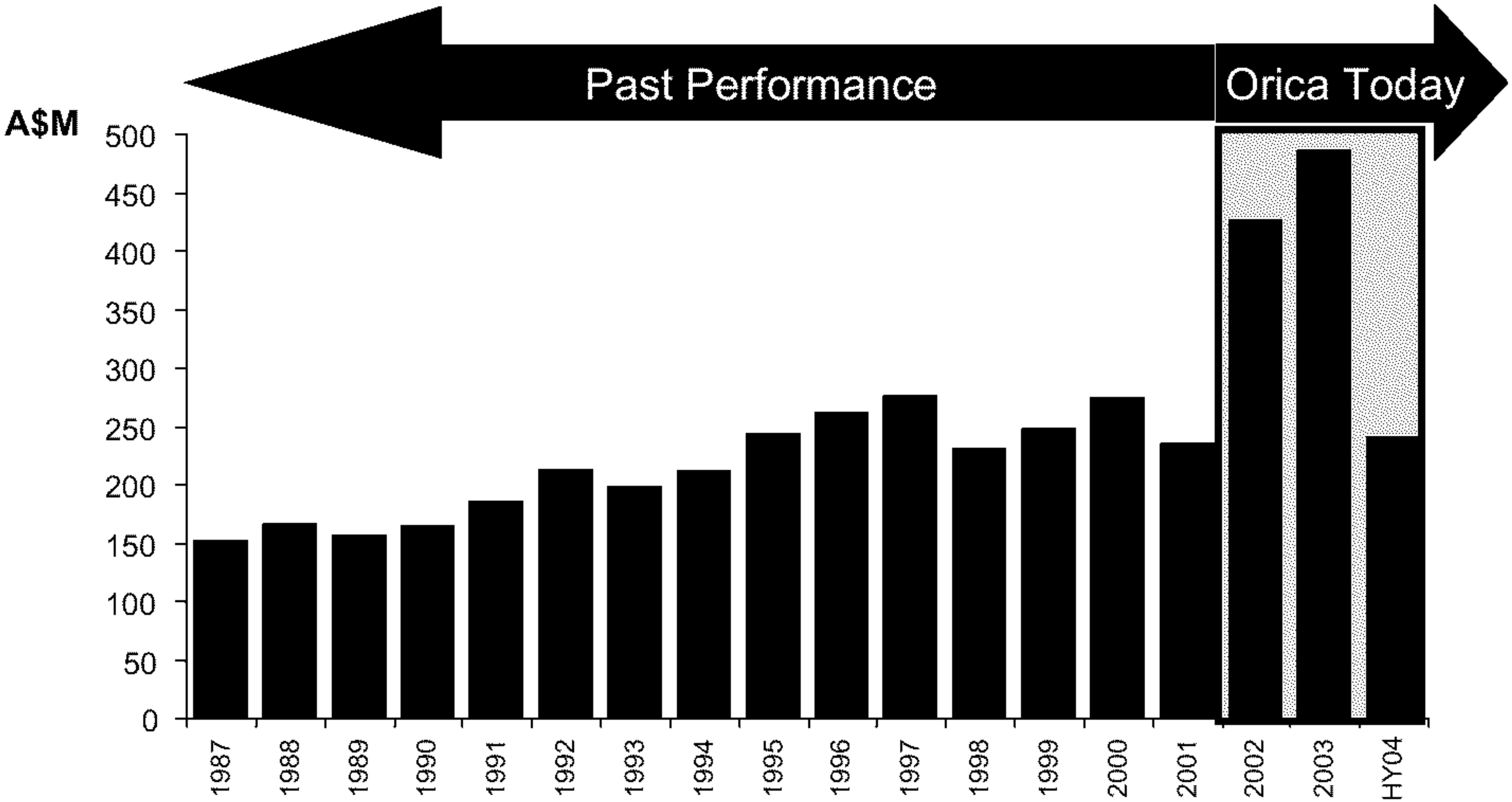
Businesses united by chemical sciences

- Market Leadership
- Leading Brands
- Privileged Assets
- Capable People
- Technology

SATISFACTION OF BASIC HUMAN NEEDS BY

"TURNING SCIENCE INTO SOLUTIONS"

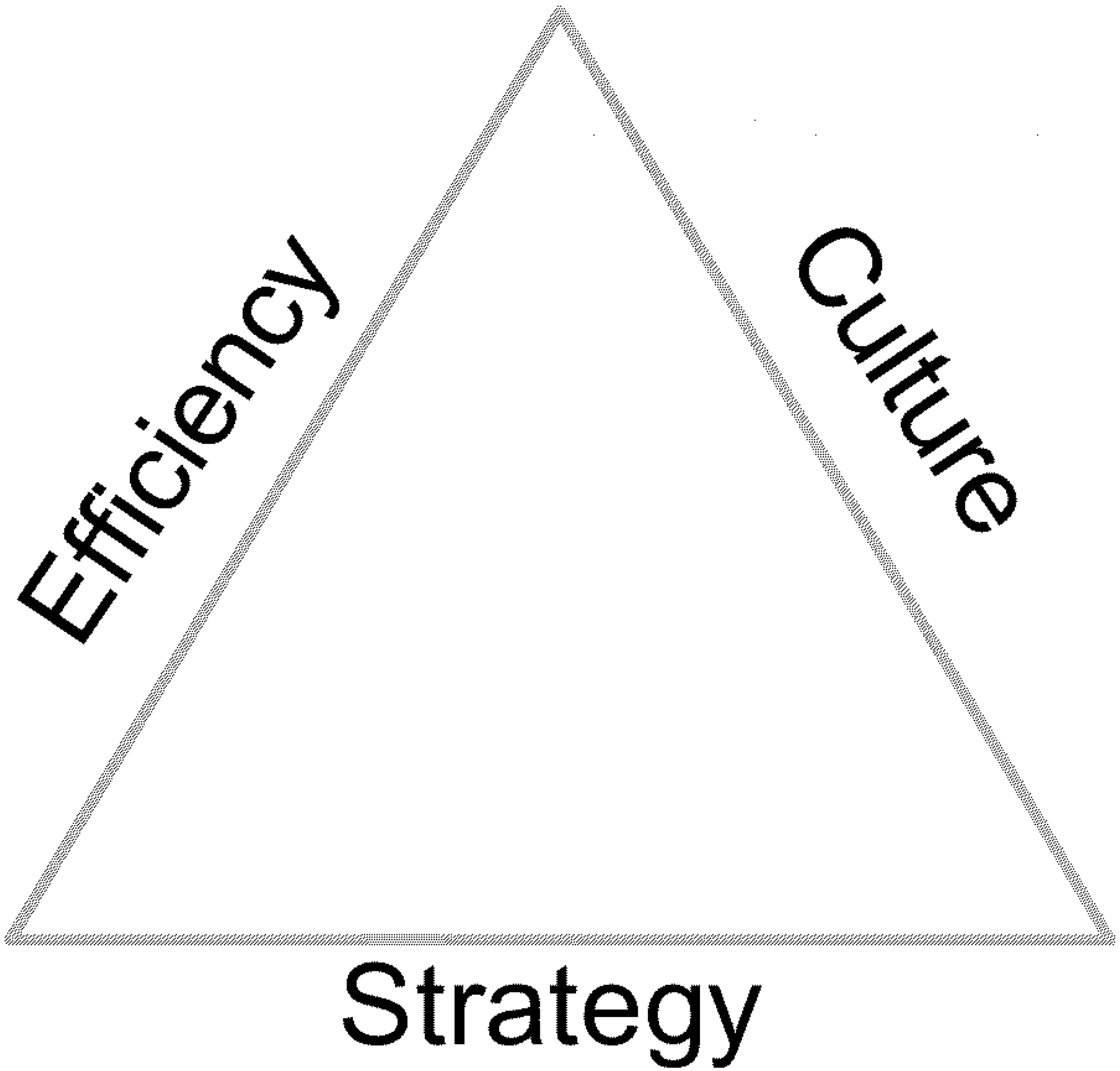
Orica – EBIT* performance of existing businesses



BUSINESS IS NO LONGER DEEPLY CYCLICAL

* excluding corporate costs

Orica - approach to how we do things



Progress in the past year

Orica - what we promised to do (a year ago)

1. Managing through strict financial criteria

2. Top line growth

3. Relentless focus on cost and capital efficiency

4. Bolt on acquisitions

…how have we performed against what we promised?

Orica - what we've delivered so far

1. **Managing through strict financial criteria**

- Only one of our strategic businesses units has yet to achieve our 18% RONA target
  - North America Mining Services is being restructured and we are confident it will exit this year with 18% RONA in sight
- All acquisitions are on track to meet our investment criteria (18% RONA in 3rd year and 15% IRR)
- Maintained gearing within current target range
- Successfully managed foreign currency exposure using "insurance approach"

Orica - what we've delivered so far

2. Top line growth

- Sales revenue growth of 11.5% in the first six months to 31 March 2004 driven by
  - New businesses
  - Underlying volume improvement following:
    - > partial drought recovery
    - > strong consumer confidence
    - > improved mining volumes in Australia and Latin America

Orica - what we've delivered so far

3. Relentless focus on cost and capital efficiency

- Total cost as a percentage of sales reduced by 500 basis points in the six months to 31 March 2004
- Completed 5% share buyback -13.9M shares bought back for $177M
- Maintained strong focus on working capital
- Added low cost ammonium nitrate capacity
  - 3rd nitric acid plant brought on line at Kooragang Island (NSW) 4 months ahead of schedule and under budget
- Sold surplus land at Deer Park (Victoria) and Waitawa (New Zealand) for $50M (estimated profit on sale of $38M)

Orica - what we've delivered so far

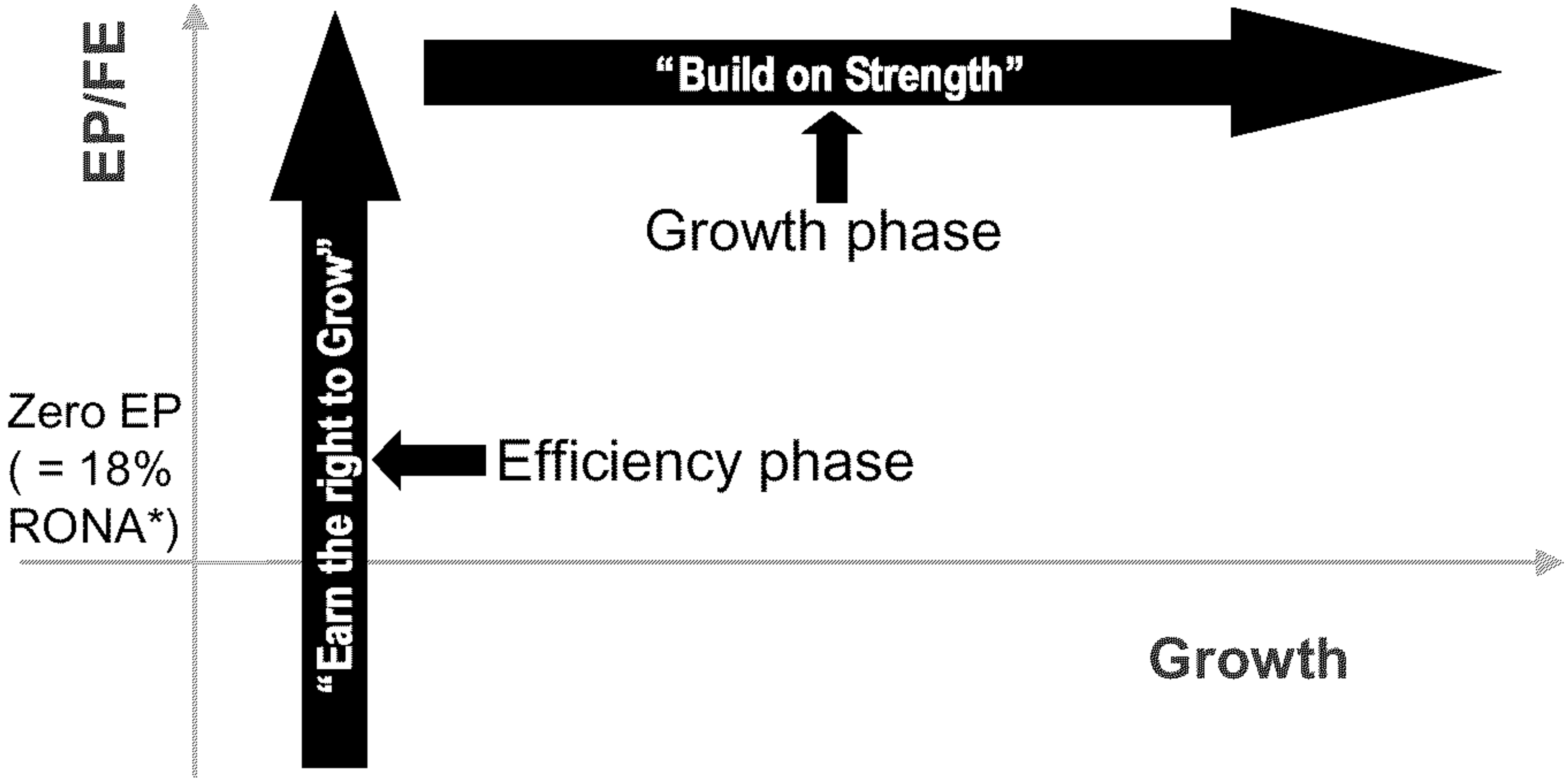
4. Bolt on acquisitions

- Completed acquisition of Indian Explosives and Initiating Explosives Systems India (Oct 2003)
- Completed the acquisition of Australian & NZ Yates Consumer Lawn and Garden Care business (Nov 2003)
- Acquired Bronson and Jacobs food and speciality chemicals business (June 2004)
- Acquired Sasol electronic detonator technology in South Africa (Jul 2004)
- Acquired Australian/NZ Marplex speciality polymer business (Sep 2004)

Delivered on our promises ....again

Strategy & Future Direction

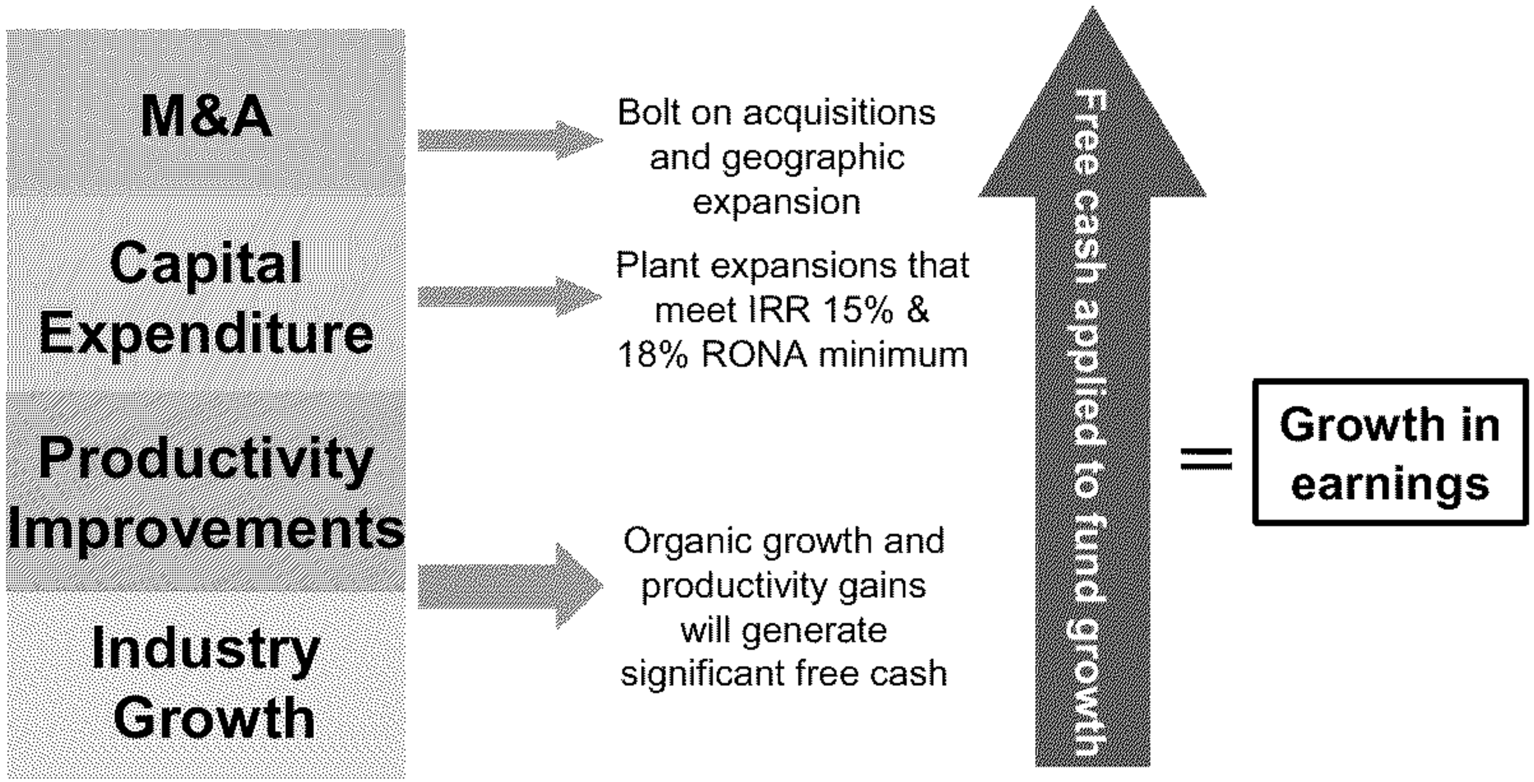
Orica – strategy and execution



* RONA = EBIT/(Working capital and fixed assets)

EFFICIENCY IMPROVEMENT AND GROWTH

Orica – simple strategy, superior results



ABOVE AVERAGE MARKET RETURNS

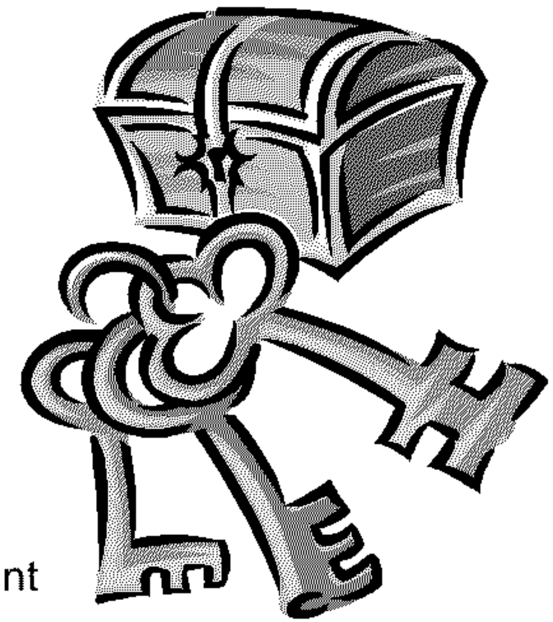
Orica - Where do growth opportunities lie?

Mining Services

- New geographies
- Plant expansions
- Organic growth

Consumer Products

- Further category expansion
- Geographic expansion
- Ongoing product development and innovation



Chemicals

- Leverage off existing acquisitions
- Organic and acquisitive growth
- Commercialisation of new technologies
- Sustainability - energy, water & greenhouse

Fertilisers

- Capturing synergy benefits
- Supply chain optimisation

Orica - recent growth scorecard

A$M	**2003**	**2004**	**Total**
Geographic expansion		21	21
Plant expansion	57	114	171
Category expansion	45		45
Mergers and acquisitions	446	154	600
	548	289	837

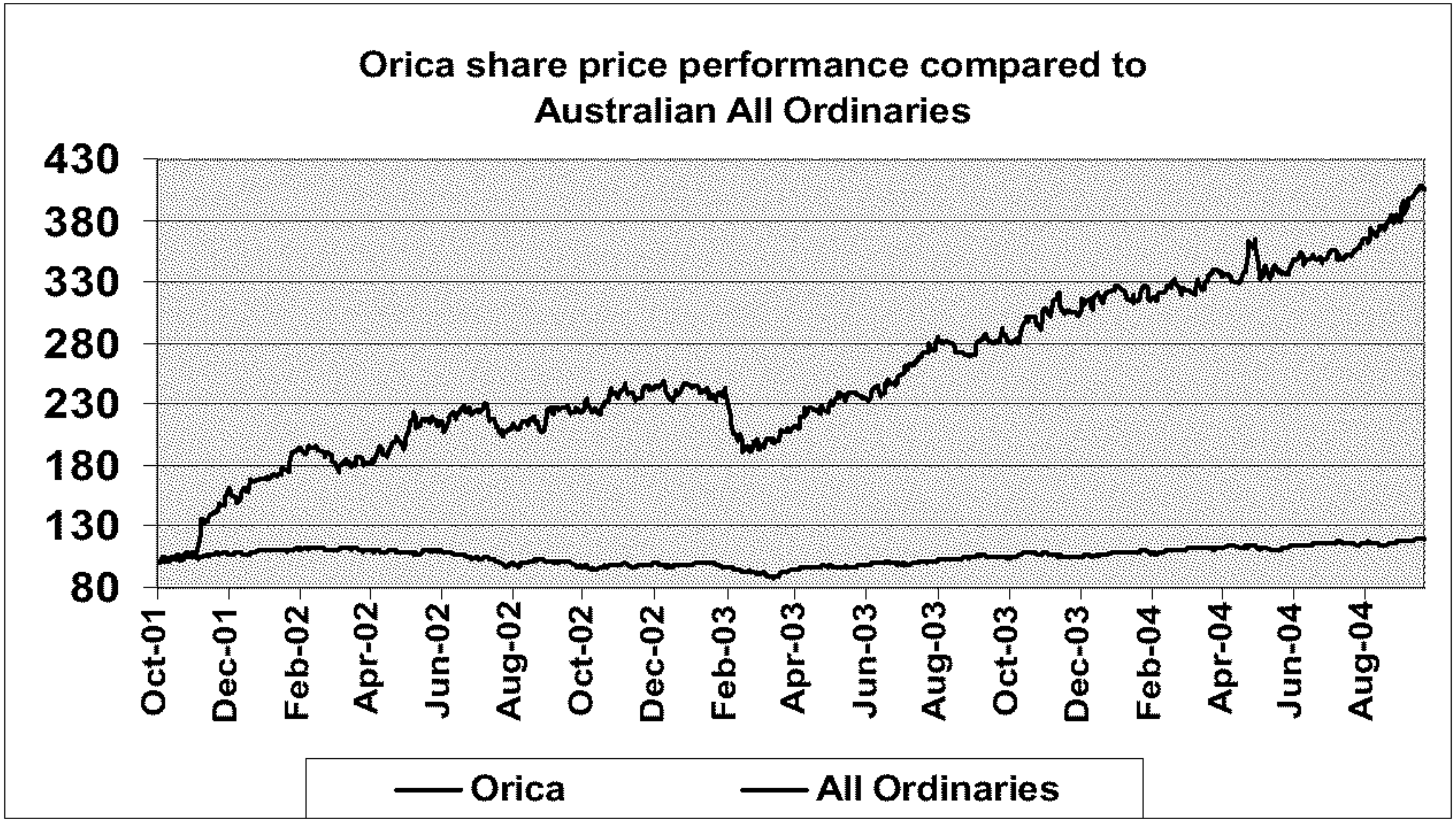
$800M+ funds committed to growth in past two years

Orica - what are we aiming to do going forward

- Orica is positioning to be the number one global “niche” chemical company through:
  - market leadership in niche markets and/or selected geographies
  - significant plant expansion opportunities
  - the delivery of consistent economic profits
  - the development of sustainability businesses
- Our aim is to deliver above average market returns

SUSTAINABLE ADVANTAGE

Orica - creating value for shareholders



ABOVE AVERAGE MARKET RETURNS

Orica - summary

- Continued focus on **EFFICIENCY** and **CULTURE**
- Continued focus on low risk growth **STRATEGY**
- Above average market returns
- Performance based culture

DELIVERING PROMISES

Disclaimer

In addition to historical information, this report contains forward-looking statements. Such statements include those concerning Orica Limited's ("the Company") expected financial performance and its strategic and operational plans, as well as all assumptions, expectations, predictions, intentions or beliefs about future events. You are cautioned that any such forward-looking statements are not guarantees of future performance and involve a number of risks and uncertainties that could cause actual results to differ materially from those stated in the forward-looking statements such as, but not limited to, economic factors, regulatory changes, management changes, investment risks and competition risks. All information set forth in this presentation is as of 20 September, 2004, and the Company undertakes no duty to update this information.