

21 July 2014

**TREASURY GROUP LIMITED  
FUNDS UNDER MANAGEMENT  
AS AT 30 June 2014**

As at 30 June 2014, Treasury Group Limited (TRG) had funds under management (FUM) of \$25.42 billion, representing an increase of \$6.24 billion (or 32.5%) since 31 March 2014. During the quarter, TRG acquired an interest in ROC Partners which had \$5.28 billion in net committed FUM as at 30 June 2014.

Total average FUM for the three months to 30 June 2014 was \$21.65 billion.

FUM and flows by distribution channel for the three months to 30 June were as follows:

**Funds Under Management**

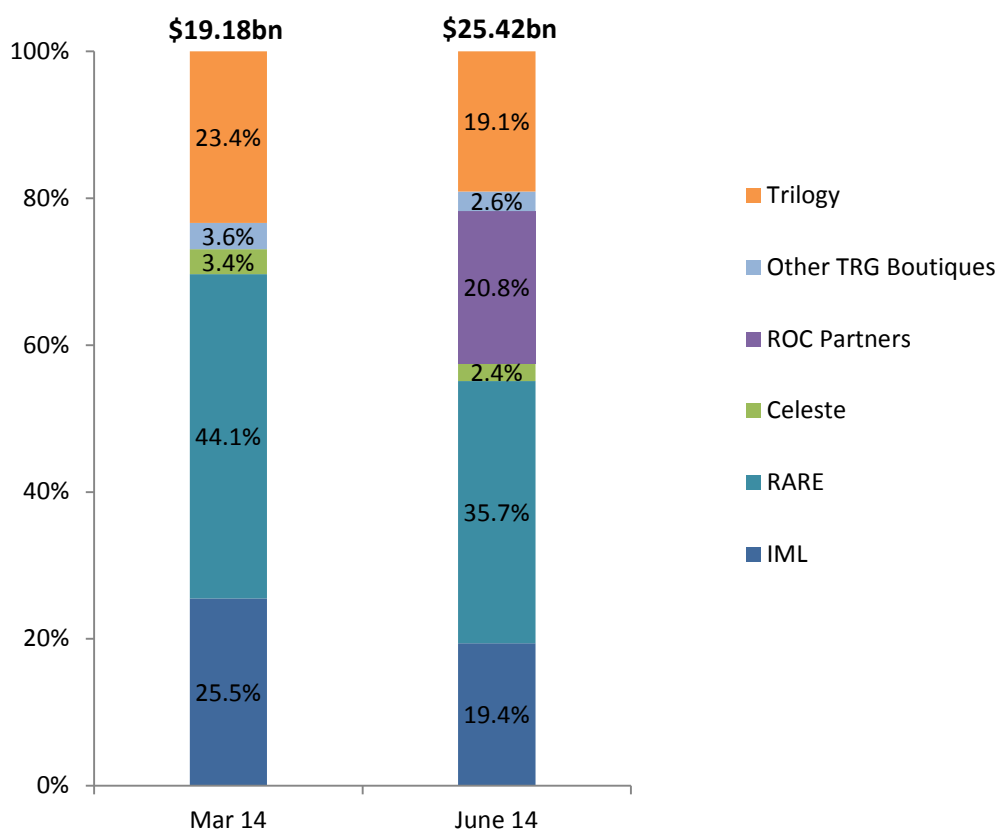
| <b>Channel (\$bn)</b> | <b>31-Mar-14 Closing FUM</b> | <b>Net Flows</b> | <b>Market/ Performance/ Other <sup>(1)</sup></b> | <b>30-Jun-14 Closing FUM</b> |
|-----------------------|------------------------------|------------------|--------------------------------------------------|------------------------------|
| Retail                | 5.42                         | 0.14             | 0.15                                             | 5.71                         |
| Institutional         | 13.76                        | 5.51             | 0.44                                             | 19.71                        |
| Total                 | 19.18                        | 5.65             | 0.59                                             | 25.42                        |

(1) Includes reinvestments, distributions, income and asset growth.

Excluding Trilogy, total FUM at TRG's Boutiques was \$20.57 billion, an increase of \$5.87 billion (39.94% increase) for the quarter mainly due to new boutique ROC Partners.

During the quarter Treasury Group Boutiques experienced net retail inflows of \$144 million primarily due to inflows at RARE and Investors Mutual.

## FUM at TRG Boutiques as at 30 June 2014



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