



Incorporating Sonacom

The Manager ---Listings

The Australian Stock Exchange Ltd

Via: Fax E-lodge ANNOUNCEMENT

Dear Sir,

**ZYLOTECH SOLUTION SELECTED BY CHUBB TO WIN RMIT
UNIVERSITY CCTV SECURITY CONTRACT**

Zylotech is pleased to announce that Zylotech with Chubb has won a public tender for a prestigious CCTV security contract at Royal Melbourne Institute of Technology (RMIT) University for their Melbourne CBD campus. Chubb was the successful Prime Tenderer with Zylotech's latest 4th generation digital video surveillance software and hardware solutions being supplied as the core technology.

Pro-Safety Consultants were retained as the independent consultant by RMIT to specify their requirements and oversee the vendor selection process.

RMIT is one of Australia's leading educational institutions. RMIT University began as the Working Men's College in La Trobe Street, Melbourne in 1887. The university has grown to become one of the largest in the country and has built a worldwide reputation for excellence in vocational and technical education and research.

RMIT offers more than 200 TAFE and higher educational programs across a broad range of fields. Many specialist programs are regarded as among the best of their type in Australia. Traditional strengths such as engineering, business and IT sit beside popular contemporary fields including life sciences, communications and fashion.

Over 59,000 students study at RMIT campuses in Melbourne, regional Victoria, and as far away as Vietnam, online, by distance education, and at partner institutions throughout the world. A vibrant alumni community now stretches across more than 100 countries.

Zylotech has teamed with Chubb on previous CCTV contract successes. The on-going relationship with Chubb is of strategic importance to Zylotech moving forward, as it is a Tier 1 international company with a very high professional standing in the CCTV and electronic security markets. Chubb's embracing of our latest IP solutions in this most recent RMIT success is



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particularly pleasing to Zylotech as it is a prestigious university, within its field.

Chubb opened in Sydney in 1896 and employs over 11,000 people in Australia. Chubb worldwide has a sales turnover of over \$US3.9 billion and employs over 49,000 people

Our market strategy of penetrating the digital IP based video surveillance markets in alliance with a variety of Tier 1 integrators in the local and international arenas, is timely due to the challenges, on national and asset security fronts, which face governments, corporations and private citizens alike.

Zylotech is pleased that Chubb and RMIT have chosen an Australian Showcase Company in Zylotech in this instance, as it demonstrates once again our competitiveness and our ability to successfully work with a variety of Tier 1 system integrators on large and diverse, significant revenue generating projects.

Yours Faithfully

Bernard Mc George
CEO & Managing Director

For additional information on the companies mentioned above see-

RMIT can be found at www.rmit.edu.au

Chubb can be found at www.chubb.com.au

Zylotech Ltd can be found at www.zylotech.com.au