

## Company announcement

# PME signs \$31M – 7 year contract with a major University Health System in the United States

16 February 2021

### HIGHLIGHTS

- **PME signs 7-year, A\$31M deal with a major academic health systems comprising UCSF, UCLA, UCSD, UC Davis and UC Irvine**
- **Visage to replace multiple legacy PACS systems unifying all 5 academic campuses on a single diagnostic imaging platform**
- **Visage 7 to be deployed in the public cloud**
- **Further extends PME's footprint in tier 1 academic health systems**
- **Provides an option for affiliates to adopt the Visage platform**
- **Transaction based model with potential upside**

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly owned U.S. subsidiary, Visage Imaging, Inc., has signed a 7-year contract which comprises five academic health systems: UC Los Angeles (UCLA), UC San Francisco (UCSF), UC San Diego (UCSD), UC Davis (UCD) and UC Irvine (UCI).

The contract, based on a transactional licensing model, will see the company's Visage 7 Viewer implemented across the five diagnostic imaging departments, the first time the entire system will be unified on a single diagnostic imaging platform.

The contract also provides the option for the health system's affiliates to standardize on the Visage platform providing potential upside in addition to that provided by the transaction-based model.

Planning for the rollout is to commence immediately with initial go lives targeted for the second half of the calendar year with all campuses to be deployed over an 18-24 month period.

"This was a highly sought after, extremely competitive tender and as you would expect for such a large and highly sophisticated client, they underwent a very extensive evaluation process that

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included onsite pilots involving all five main campuses“ said Dr Sam Hupert Pro Medicus CEO.  
“The fact that we won unanimous endorsement speaks to the strength of our offering.”

Dr Hupert continued, “We have won six out of six of the major contracts in our market over the last seven months. These have been across a broad range of opportunities in both the academic and non-academic-IDN space, five in North America and one in Europe. Two have been for more than one of our products and three will be deployed in public cloud. This confirms our view that our solution, more so than any other, is ideally suited to a large percentage of the total addressable market.

Authorised by the Board of Pro Medicus Limited.

**For further information:**

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**About Pro Medicus Limited:**

Pro Medicus Limited [ASX: PME] is a leading medical imaging IT provider. Founded in 1983, the company provides a full range of radiology IT software and services to hospitals, imaging centres and health care groups worldwide. In late January 2009, the company announced the purchase of Visage Imaging, which has become a global provider of leading edge enterprise imaging solutions, pioneering the best-of-breed, or Deconstructed PACS® enterprise imaging strategy. Visage 7 technology delivers amazingly fast, multi-dimensional images streamed via an intelligent thin-client viewer. The company offers a leading suite of RIS, PACS and e-health solutions constituting one of the most comprehensive end-to-end offerings in radiology. Pro Medicus has global offices in Melbourne, Berlin and San Diego. [www.promed.com.au](http://www.promed.com.au)