QuickFee.

QuickFee Limited
2019 Annual General Meeting

28 November 2019

Welcome and introductions

Chairman’s address

CEO’s address

Formal business of the Meeting

Refreshments

CHAIRMAN'S ADDRESS

Barry Lewin

QuickFee.
Getting Paid Made Easy

CEO'S ADDRESS

Bruce Coombes

QuickFee.
Getting Paid Made Easy

90%

of users found that accounting and law firms offering Payment plans is very important

92%

Of users found the QuickFee payment plan application very or extremely easy

69%

of business users selected monthly payments to help with their cashflow

BORROWER SATISFACTION

What clients have to say about QuickFee

"As a small business with variable cashflow it meant being able to use the services of the providers we needed as we needed it without having a concern about payments"

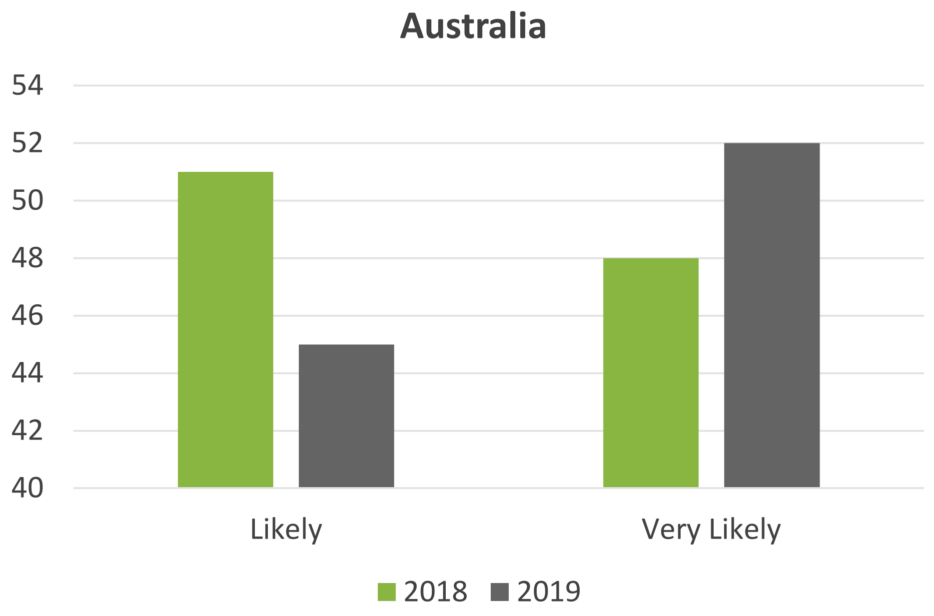
What clients have to say about QuickFee

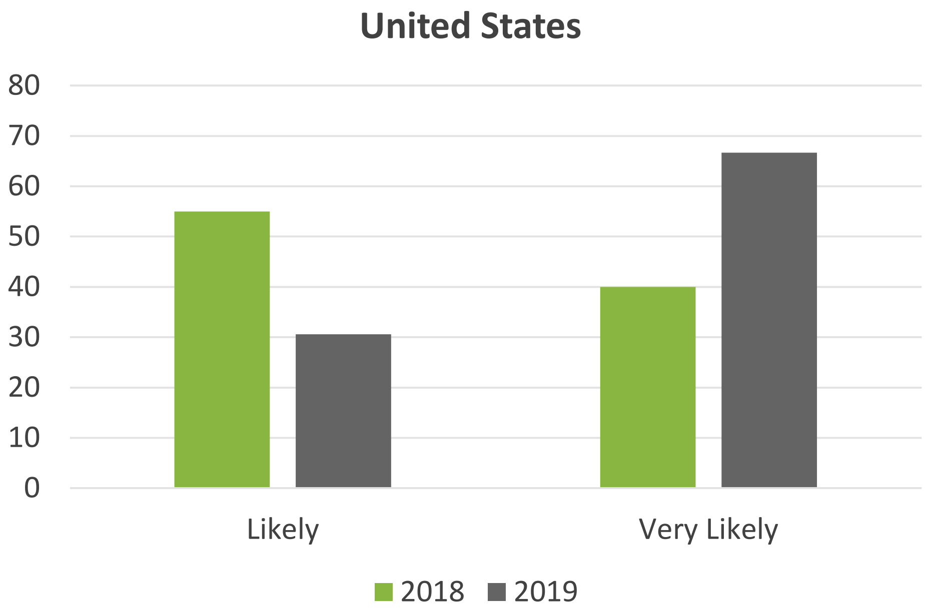
"We knew we needed a level of accounting advice we couldn't afford whilst also investing in the product development itself; QuickFee meant we could set up the business foundations the right way because it helped us spread the cost."

"It allowed us to deal with a cashflow shortage. We required a lot of work to be carried out by our accountants which without QuickFee we would not have been able to finance."

"I could maintain the accountant of my choice and free up cashflow in my business."

How likely would you be to recommend QuickFee to other Accounting firms & Law firms?





FY19 Highlights

A year of strong growth for QuickFee

- **Achieved significant growth in lending to clients of professional firms**
  - Australia reached a record of $42 million of lending, up 15% on prior year
  - US hit a record high of US$8 million of lending, up 70% on prior year
- **Strong growth in the number of firms using the QuickFee platform**
  - 109 new firms in Australia
  - 117 new firms in the US
- **Recorded sustained growth in lending to legal firms, which now represents 24% of the total AU loan book**
- **Delivered our highest pre-tax profit of $850,000 in Australia**
- **Added experience and expertise to the team with a number of key hires to accelerate growth**
- **Successfully listed on the ASX on 10 July 2019, raising $13.5 million in a significantly oversubscribed IPO**

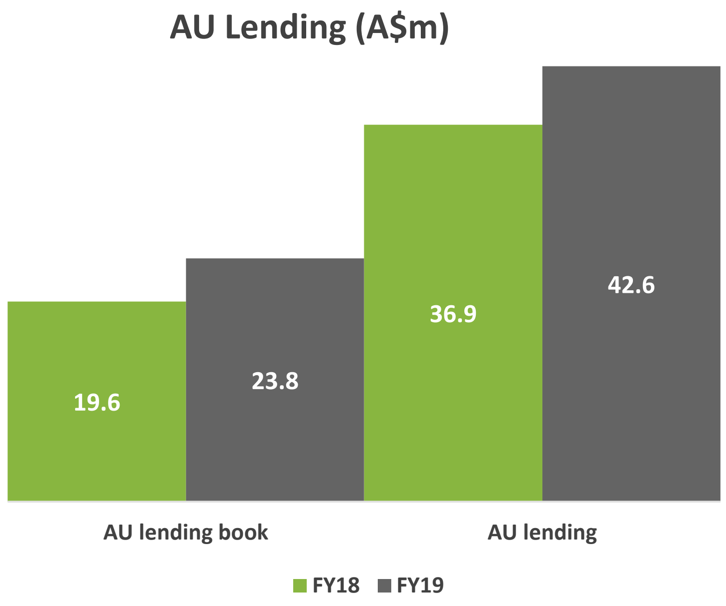
US 12 months progress

15 November 2018		15 November 2019
180 firms	→	315 firms
37% have done more than one loan	→	40% have done more than one loan
Loan book - USD2.3m	→	Loan book – USD4.3m
USD8.2m lent	→	USD17.8m lent[1]

1. More lent in last 12 months than entire period from commencement to 15 November 2018

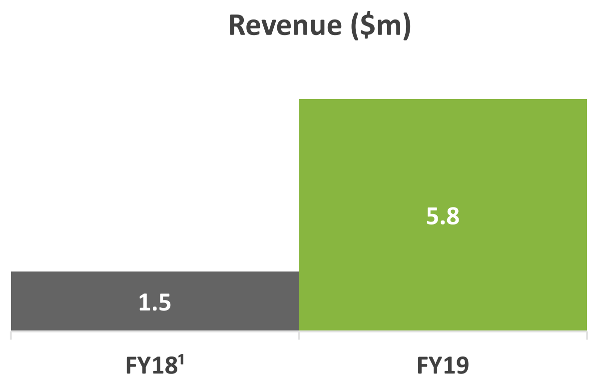
Australia progress

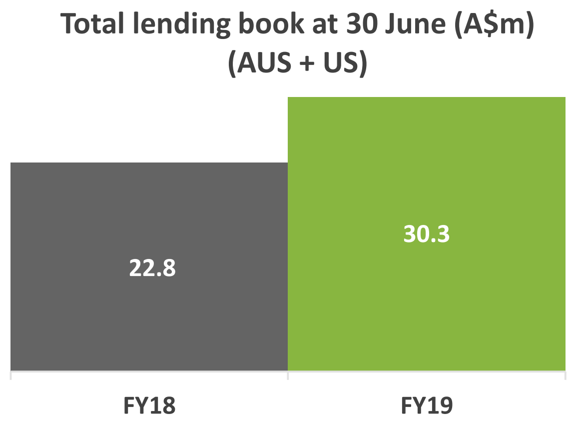
- Continued growth building on $42m lending in FY19
- AUD12.5 lent to 15 Nov 19
- Competitive market
- Firms demanding increased sophistication and automation

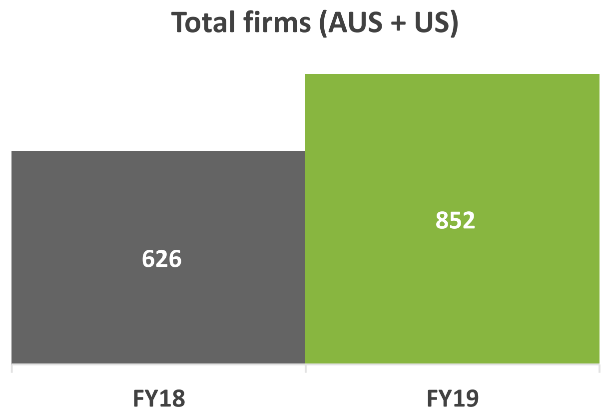


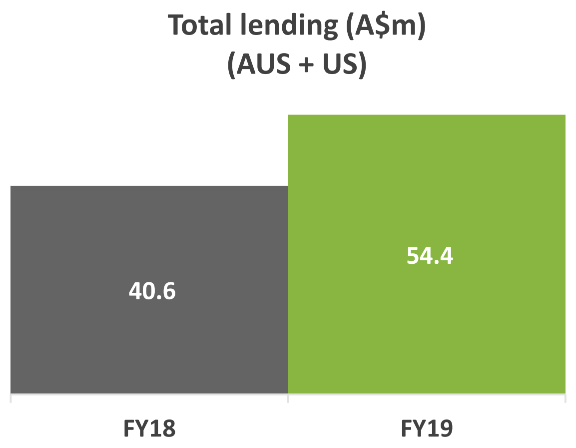
FY19 Financial Overview

Growth achieved across key metrics









1. Period from 15 February – 30 June 2018

* USD/AUD exchange rate of 0.68 used throughout presentation

QuickFee growth strategy

Capitalising on our first mover advantage in the US and consolidating our significant Australian market position

Build on the profitable operating history and significant market position in Australia

Take advantage of the largely untapped growth opportunity identified in the much larger USA market for professional services fee funding

QuickFee aims to enhance the following growth objectives:

Increase marketing and awareness → Acquire customers cost effectively across existing and new products → Rapidly increase scale → Leverage the low overhead and highly scalable model to maximise profits

Outlook

Well positioned for strong growth in FY20

Key priorities for FY20

- Continue to grow loan book in Australia and US; strong start to FY20
  - Growth in lending in Australia – up 17% for Q1 FY20 (vs Q1 FY19)
  - Substantial growth in lending in the US – up 77% for Q1 FY20 (vs Q1 FY19)
  - This will lead to increased revenues and scale benefits
- Continue to expand our team capabilities for accelerated growth
  - Appointed Mr Peter Zarin as CFO
  - Strengthening our sales and marketing capabilities in the US – four additional sales representatives and two account managers appointed in Q1
  - Recruiting into a CTO position
- Continue to grow integration partnerships with other service providers
- **Expect to grow our loan book and revenue strongly in the short term, and over the medium term to generate sustained, growing profitability**

US Team

Richard Formoe
Chief Revenue Officer

Damien Kennedy
Director of New Partnerships and Channel Sales

Business Development

Nick Hellman
Sr. Business Development Manager

Kenneth Horne
Sr. Business Development Manager

Julie Wilton
Sr. Business Development Manager

Grahm Goldstein
Sr. Business Development Manager

Dustin Mena
Sr. Business Development Manager

Account Management

Laura Balsarini
Account Manager

Clarissa Gouveia
Account Manager

MEETING FORMALITIES

Barry Lewin

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Meeting Formalities

Item 1: Financial Statements and Reports

“To receive and consider the annual financial report of the Company for the financial year ended 30 June 2019 together with the declaration of the Directors, the Director’s report, the Remuneration Report and the auditor’s report.”

Meeting Formalities

Item 2: Resolution 1 – Adoption of Remuneration Report

"That, for the purposes of section 250R(2) of the Corporations Act and for all other purposes, approval is given for the adoption of the Remuneration Report as contained in the Company's annual financial report for the financial year ended 30 June 2019."

Meeting Formalities

Item 2: Resolution 1 – Adoption of Remuneration Report

Proxy results

For	Against	Open	Total	Abstain
51,369,984	427,317	794,654	52,591,865	223,092
97.7 %	0.8%	1.5%	100%	

Meeting Formalities

Item 3: Resolution 2 – Election of director – Barry Lewin

"That, for the purpose of clause 14.4 of the Constitution, ASX Listing Rule 14.4 and for all other purposes, Barry Lewin, a Director who was appointed as an additional Director on 1 May 2019, retires, and being eligible, is elected as a Director."

Meeting Formalities

Item 3: Resolution 2 – Election of director – Barry Lewin

Proxy results

For	Against	Open	Total	Abstain
54,342,563	31,118	768,429	55,142,110	275,123
98.5%	0.1%	1.4%	100%	

Meeting Formalities

Item 4: Resolution 3 – Re-election of director – Dale Smorgon

"That, for the purpose of clause 14.2 of the Constitution, ASX Listing Rule 14.5 and for all other purposes, Dale Smorgon, a Director, retires by rotation, and being eligible, is re-elected as a Director."

Meeting Formalities

Item 4: Resolution 3 – Re-election of director – Dale Smorgon

Proxy results

For	Against	Open	Total	Abstain
54,371,359	24,210	746,541	55,142,110	275,123
98.61%	0.04%	1.35%	100%	

Meeting Formalities

Item 5: Resolution 4 – Approval of 10% Placement capacity

"That, for the purposes of Listing Rule 7.1A and for all other purposes, approval is given for the Company to issue up to that number of Equity Securities equal to 10% of the issued capital of the Company at the time of issue, calculated in accordance with the formula prescribed in ASX Listing Rule 7.1A.2 and otherwise on the terms and conditions set out in the Explanatory Statement."

Meeting Formalities

Item 5: Resolution 4 – Approval of 10% Placement capacity

Proxy results

For	Against	Open	Total	Abstain
46,508,622	7,986,109	744,841	55,228,572	188,661
84.21%	14.46%	1.33%	100%	

Meeting Formalities

Item 6: Resolution 5 – Replacement of Constitution

"That, for the purposes of section 136(2) of the Corporations Act and for all other purposes, approval is given for the Company to repeal its existing Constitution and adopt a new constitution in its place in the form as signed by the chairman of the Meeting for identification purposes."

Meeting Formalities

Item 6: Resolution 5 – Replacement of Constitution

Proxy results

For	Against	Open	Total	Abstain
53,977,772	172,373	775,810	54,925,955	491,278
98.28%	0.31%	1.41%	100%	

Contact Details:

Bruce Coombes, CEO
P: +61 418 286 842
E: bruce@quickfee.com.au

Disclaimer

The material contained in this document is a presentation of general information about QuickFee Limited activities current as at the date of this presentation (27 August 2019) and is supplementary to the Group's financial results released to the ASX on 27 August 2019 and previous ASX filings as applicable.

It is provided in summary and does not purport to be complete. You should not rely upon it as advice for investment purpose as it does not take into account your investment objectives, financial position or needs. These factors should be considered, with or without professional advice when deciding if an investment is appropriate.

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