PROHIBITION OF SALES TO EEA RETAIL INVESTORS – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("**EEA**"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "**MiFID II**"); (ii) a customer within the meaning of Directive 2002/92/EC, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Directive 2003/71/EC. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

Series No.: 1

Tranche No.: 1

QNB

A$2,000,000,000 Debt Issuance Programme

Issue of

A$225,000,000 Floating Rate Notes due 1 February 2023
("**Notes**")

by
QNB Finance Ltd

unconditionally and irrevocably guaranteed by Qatar National Bank (Q.P.S.C.)

The date of this Pricing Supplement is 30 January 2018.

This Pricing Supplement (as referred to in the Information Memorandum dated 7 April 2016 ("**Information Memorandum**") in relation to the above Programme) relates to the Tranche of Notes referred to above. It is supplementary to, and should be read in conjunction with, the terms and conditions of the Notes contained in the Information Memorandum ("**Conditions**"), the Information Memorandum and the Note Deed Poll dated 7 April 2016 executed by the Issuer.

Unless otherwise indicated, terms defined in the Conditions have the same meaning in this Pricing Supplement.

This Pricing Supplement does not constitute, and may not be used for the purposes of, an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorised or to any person to whom it is unlawful to make such offer or solicitation, and no action is being taken to permit an offering of the Notes or the distribution of this Pricing Supplement in any jurisdiction where such action is required.

Neither the Issuer nor the Guarantor is a bank or authorised deposit-taking institution which is authorised under the Banking Act 1959 of Australia. The Notes are not guaranteed by the Commonwealth of Australia. Neither the Issuer nor the Guarantor is supervised by the Australian Prudential Regulation Authority. An investment in Notes issued under the Programme will not be covered by the depositor protection provisions in section 13A of the Australian Banking Act and will not be covered by the Australian Government's bank deposit guarantee (also commonly referred to as the Financial Claims Scheme).

The particulars to be specified in relation to the Tranche of Notes referred to above are as follows:

1	**Issuer**	:	QNB Finance Ltd
	Guarantor	:	Qatar National Bank (Q.P.S.C.)
2	**Type of Notes**	:	Floating Rate Notes
3	**If to form a single Series with an existing Series, specify the existing Series and the date on which all Notes of the Series become fungible, if not the Issue Date**	:	Not applicable
4	**Method of distribution**	:	Syndicated Issue
5	**Joint Lead Managers**	:	Australia and New Zealand Banking Group Limited (ABN 11 005 357 522) Merrill Lynch International QNB Capital LLC
6	**Purchasing Dealers**	:	Australia and New Zealand Banking Group Limited Merrill Lynch International QNB Capital LLC
7	**Principal amount of Tranche**	:	A$225,000,000
8	**Issue Date**	:	1 February 2018
9	**Purchase Price**	:	100.00 *per cent.* of the Principal Amount of Tranche
10	**Currency and denomination**	:	Australian dollars ("**A$**") A$10,000, provided that the aggregate consideration payable for the issue and transfer of Notes in Australia will be at least A$500,000 (or its equivalent in an alternative currency and, in either case, disregarding moneys lent by the offeror or its associates) or the offer or invitation does not otherwise require disclosure to investors under Parts 6D.2 or 7.9 of the Corporations Act. In addition, the issue and transfer of Notes in Australia will comply with Banking (Exemption) Order No. 82 dated 23 September 1996 promulgated by the Assistant Treasurer of Australia as if it applied to the Issuer *mutatis mutandis* (and which requires all offers of any parcels of Notes to be for a minimum principal amount of at least A$500,000).
11	**Maturity Date**	:	1 February 2023
12	**Status of the Notes**	:	Unsubordinated

13	**If the Notes are Fixed Rate Notes**	:	Condition 7 ("Fixed Rate Notes") applies: No
14	**If the Notes are Floating Rate Notes**	:	Condition 8 ("Floating Rate Notes") applies: Yes
	Interest Commencement Date	:	Issue Date
	Interest Rate	:	3 month BBSW Rate plus the Margin specified below, payable quarterly in arrear
	Interest Payment Dates	:	1 February, 1 May, 1 August and 1 November of each year, commencing on 1 May 2018 up to, and including, the Maturity Date, in each case subject to adjustment in accordance with the Business Day Convention specified below
	Business Day Convention	:	Modified Following Business Day Convention
	Margin	:	+1.75 per cent. per annum
	Day Count Fraction	:	Actual/365 (Fixed)
	Fallback Interest Rate	:	As per the Conditions
	Interest Rate Determination	:	BBSW Rate Determination
	BBSW Rate	:	As per Condition 8.6
	Linear Interpolation	:	Not applicable
15	**Business Days**	:	Sydney, London and New York
16	**Redemption Amount**	:	As per the Conditions
17	**Early redemption at the option of Holders (Holder put)**	:	Not applicable
18	**Early redemption at the option of Holders (Change of Control)**	:	Applicable
19	**Early Redemption Amount (Tax)**	:	As per Condition 10.2 ("Early redemption for taxation reasons")
20	**Other relevant terms and conditions**	:	Not applicable
21	**Registrar**	:	BTA Institutional Services Australia Limited (ABN 48 002 916 396)
22	**Issuing and Paying Agent**	:	BTA Institutional Services Australia Limited
23	**Calculation Agent**	:	BTA Institutional Services Australia Limited
24	**Clearing System**	:	Austraclear System. Interests in the Notes may also be traded through Euroclear and Clearstream, Luxembourg as set out on pages 8 and 9 of

			the Information Memorandum.
25	**ISIN**	:	AU3FN0040580
26	**Common Code**	:	176116030
27	**Selling restrictions**	:	As set out in the section entitled "*Selling Restrictions*" of the Information Memorandum.
28	**Listing**	:	It is intended that the Notes will be listed on the Australian Securities Exchange operated by ASX Limited (ABN 98 008 624 691).
29	**Rating**	:	The Notes are expected to be assigned the following credit ratings: Aa3 by Moody's Investors Service Ltd. A by S&P Global Ratings *A credit rating is not a recommendation to buy, sell or hold Notes and may be subject to revision, suspension or withdrawal at any time by the assigning rating agency.* *Credit ratings are for distribution only to a person (a) who is not a "retail client" within the meaning of section 761G of the Corporations Act and is also a sophisticated investor, professional investor or other investor in respect of whom disclosure is not required under Part 6D.2 or 7.9 of the Corporations Act, and (b) who is otherwise permitted to receive credit ratings in accordance with applicable law in any jurisdiction in which the person may be located. Anyone who is not such a person is not entitled to receive this Pricing Supplement and anyone who receives this Pricing Supplement must not distribute it to any person who is not entitled to receive it.*
30	**Other amendments**	:	Not applicable

CONFIRMED

For and on behalf of
QNB Finance Ltd

By: ....

Name: MARK ABRAHAMS

Title: AGM TRADING

Date: 30 January 2018

ACKNOWLEDGED

For and on behalf of
Qatar National Bank (Q.P.S.C.)

By: ....

A - 1121 - Nawaf Al - Naama

Name: ....

Title: ....

Date: 30 January 2018