



Quarterly Financial Summary

Q4 2024
ASX: RKT

Disclaimer



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Financial Data

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We leverage AI and Autonomous Drones to provide Mission Critical Data Services for Enterprise Customers.

BARS Certified

Highest Safety Recognition

RocketDNA has been verified in both South Africa and Australia against the BARS standard - one of the highest commitments to safety in the contracted aviation world.

BVLOS Approved

Enabling Long-Range Operations

With approval from the local Civil Aviation & Safety Authorities, we are able to execute long-range Beyond Visual Line of Sight missions, unlocking cost efficiencies.

Remote Operations

Our Multiplier Effect

Deploying a swarm of autonomous xBot® units enables our data products at a global scale. Missions are conducted 24/7 from one of our worldwide remote operation centres.

AI-Enabled

Faster Geospatial Insight

A growing segment of our data products and insights are powered by AI tools, allowing us to process, quantify and report faster than previous manual calculations.



Company Snapshot



Enterprise Value (A\$)

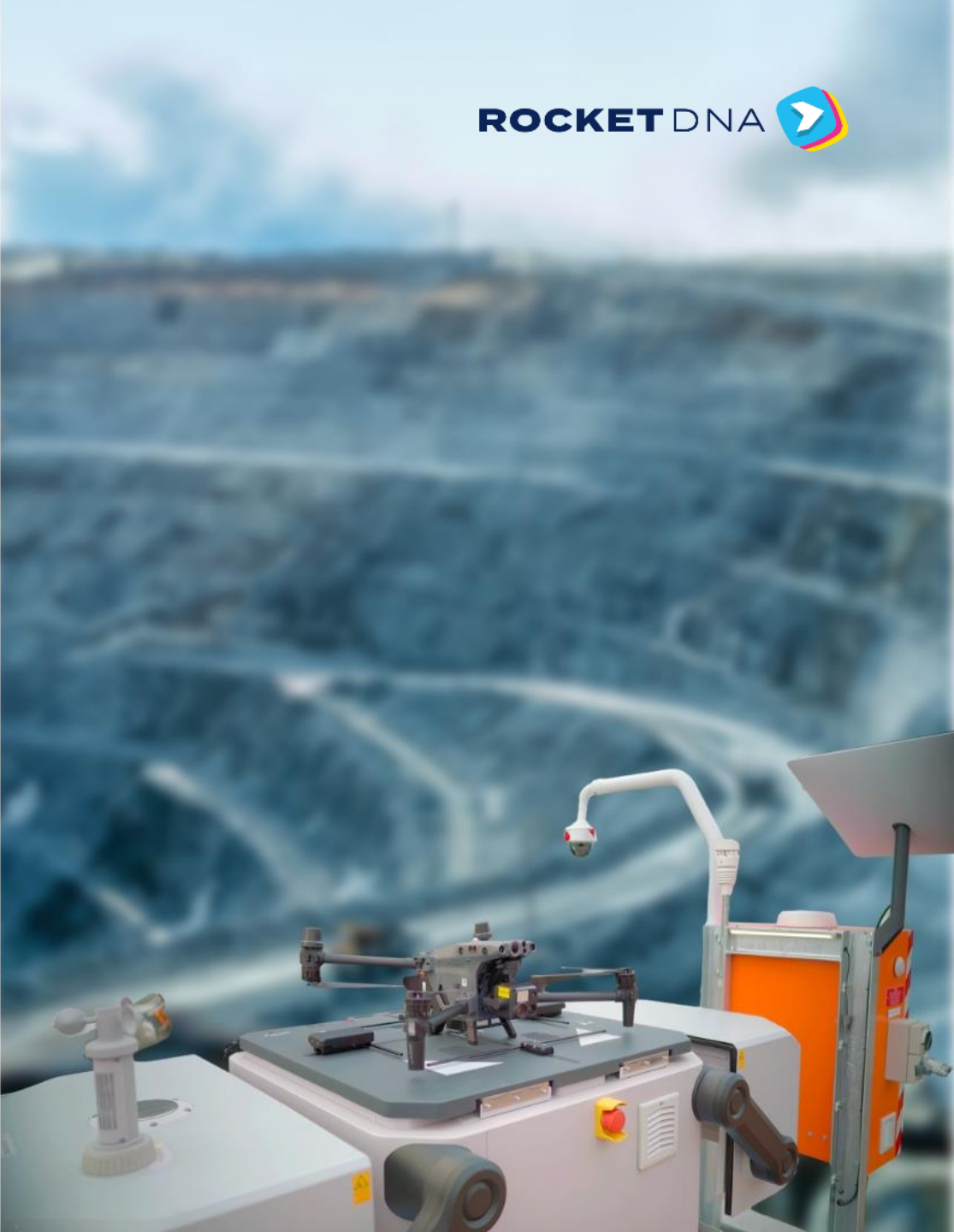
Market cap ¹	Share price \$0.010 on 22 Jan 2025	\$8.848M
Cash	As at 31 Dec 2024	\$3.406M
Debt ²	As at 31 Dec 2024	\$1.004M

Enterprise value	22 Jan 2025	\$6.446M
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Key Operating Metrics (A\$) (December Financial Year-End)

Revenue FY 2024 ³	End Dec 2024	\$7.241M	+18% compared to FY23
ARR ⁴	As at 31 Dec 2024	\$3.292M	+16% compared to FY23
TCV ⁴	As at 31 Dec 2024	\$3.933M	-21% compared to FY23

¹ 884,754,008 ordinary shares outstanding at the date, including those in voluntary escrow
² Shareholder loans, credit cards, motor vehicle and equipment loans and lease liabilities
³ Unaudited
⁴ Annual Recurring Revenue (ARR) | Total Contract Revenue (TCV)



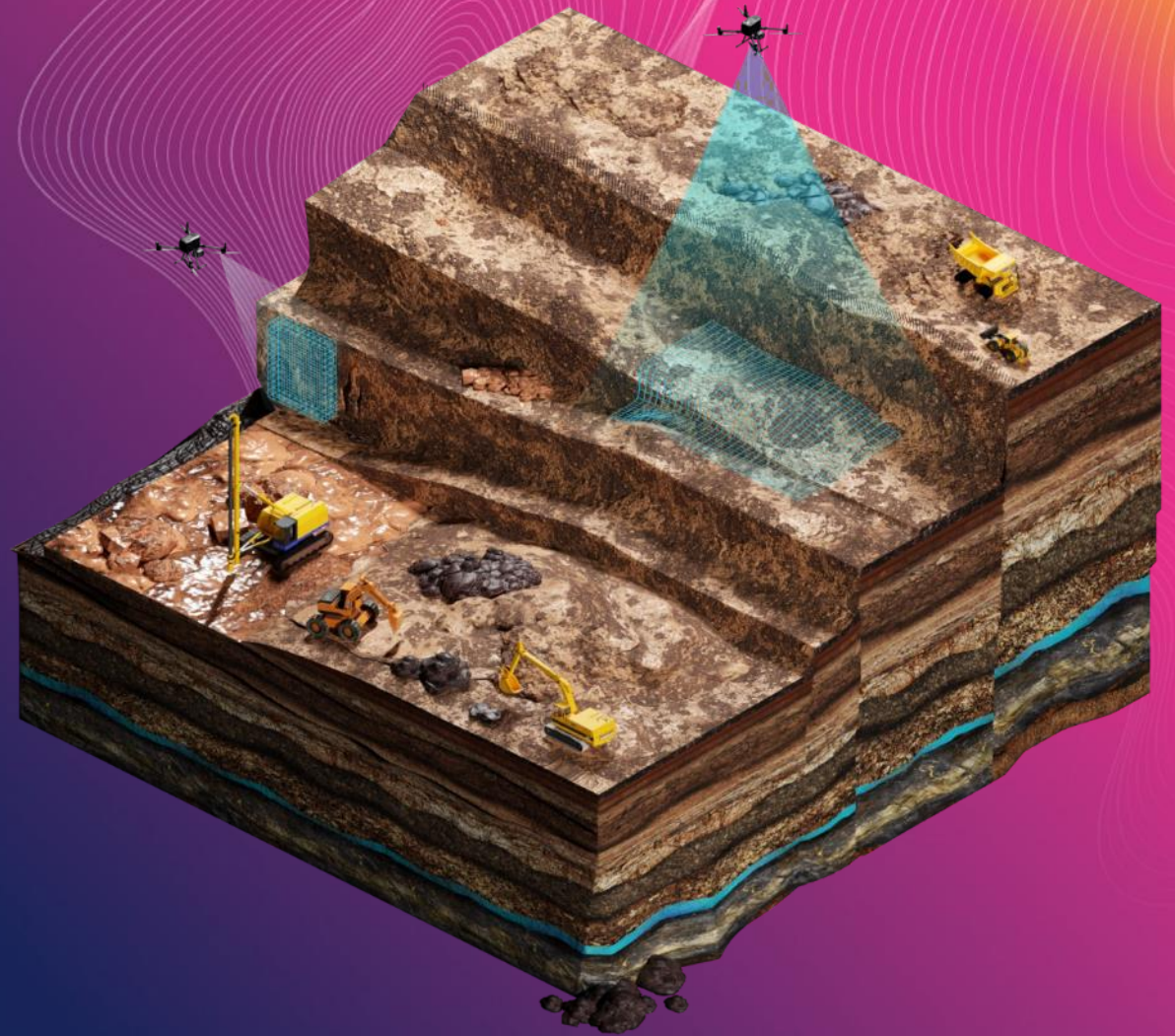
Quarterly Highlights



-  RocketDNA achieved its best revenue quarter to date, surpassing the \$2 million milestone for the first time, with a 21% quarter-on-quarter revenue increase to \$2.061m in the December quarter 2024. 2024 annual revenue was \$7.241 million, up 18% on FY2023 (note: unaudited, December financial year end)
-  RocketDNA exported its first xBot® autonomous drone platform to Kamo Copper S.A., marking its expansion into Africa's burgeoning resources sector, with the platform set to perform critical inspections and emergency responses at one of the world's largest high-grade copper mining complexes.
-  RocketDNA successfully secured cash commitments through a Share Placement, with funds strategically allocated to scaling xBot® production, accelerating the "Drone as First Responder" program, advancing the next phase of the xBot® platform, and driving growth across key sectors, including mining, security, law enforcement, and public safety.
-  The Company also raised \$880,240 through an oversubscribed Share Purchase Plan (SPP), reflecting strong support from shareholders. Combined proceeds from the Share Placement and SPP will be used to expand operations, enhance autonomous drone technology, and position RocketDNA for sustainable growth in global markets.



Financial Highlights



Quarterly Results – Highlights



Q4 FY2024 (Dec)

Milestone international expansion with xBot® deployment in Africa, strong capital raising success, and continued growth across mining, security, and public safety sectors.

ARR AND TCV

- ✓ ARR - \$3.292m
Down 19% on prior quarter (Q3 FY2024) and up 16% on Q4 FY2023
 - ✓ TCV - \$3.933m
Down 38% on prior quarter (Q3 FY2024) and down 21% on Q4 FY2023
- TCV is impacted by ongoing existing contract depletion (run-off)

Revenue & Cash Receipts

- ✓ Revenue Q4 – \$2.061m up 21% on the prior quarter and up 26% on Q4 FY23;
- ✓ Cash Receipts – \$2.402m up 21% on prior quarter and up 45% on Q4 FY2023;
- ✓ Contracted revenue accounted for 50% of total revenue (based on Q4 FY2024)

Operating Cash flow

- ✓ Net cash used in operating activities in Q4 2024 was \$103k, which improved slightly from \$106k in Q3 FY23
 - ✓ Net cash used in operating activities in FY24 was \$505k, which improved 48% from FY23
- The consistency is driven by growing cash receipts and strong cost management

RocketDNA CEO Christopher Clark said: "I am delighted to share that we've just delivered our strongest quarter yet—a testament to our team's unwavering commitment over the past year. Building and scaling a new technology product, within an enterprise environment, requires significant effort and consistency, from initial customer education to eventual on-site product trials. As our customers progress from proof-of-concept to paid commercial deployments, we are now starting to see a tangible positive impact on overall revenue growth.

Our recent capital raising underscores the high level of investor confidence in RocketDNA's strategic direction, while providing the necessary resources to expand xBot® production, fulfil our pipeline, and advance key initiatives such as the 'Drone as First Responder' program.

The deployment of our xBot® platform at the Kamoa Copper Mining Complex in the DRC marks a pivotal milestone, highlighting our technology's global scalability and versatility, even in challenging environments. This partnership serves as validation of our solutions' worldwide applicability and paves the way for further opportunities in resource-rich markets throughout Africa.

Growing demand for autonomous drone solutions in sectors such as mining, security, law enforcement, and public safety positions RocketDNA for sustained expansion. We remain committed to advancing innovation and delivering cutting-edge solutions that meet the evolving needs of our enterprise customers around the globe."

Our xBot® Platform

Automating Drone Data Capture on a Global Scale



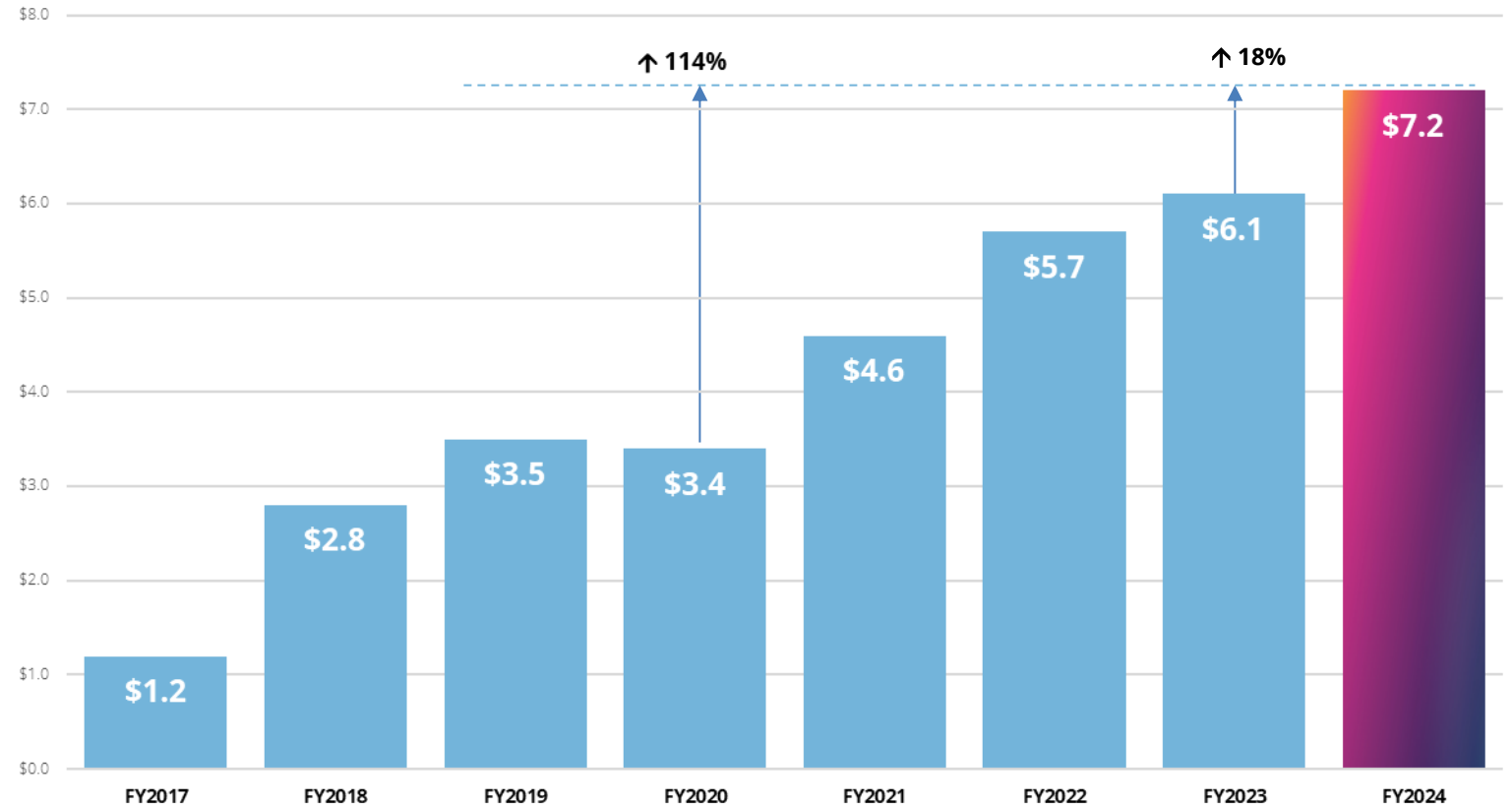
Update on Ongoing Strategic initiatives:

- ✓ Tier 1 Mining Vertical – During the quarter XBot® trial deployments commenced to tier 1 mining customers and further rollouts were locked in for Q1 2025. Sales were achieved through various channels, including a successful conversion of a trial unit to a commercial arrangement, ongoing paid trials and direct purchase orders.
- ✓ Public Safety & DFR Vertical - During the quarter, the first purchase order for a DFR system was received, with the xBot® unit completed by December 2024, ready for testing and delivery to the police department customer in January 2025.

Annual revenue growth¹

Growing track record

- ✓ 30% of Total Revenue is generated in Australia (based on Q4 2024)
- ✓ 50% of Total Revenue is multi-year contracted revenue (based on Q4 2024)

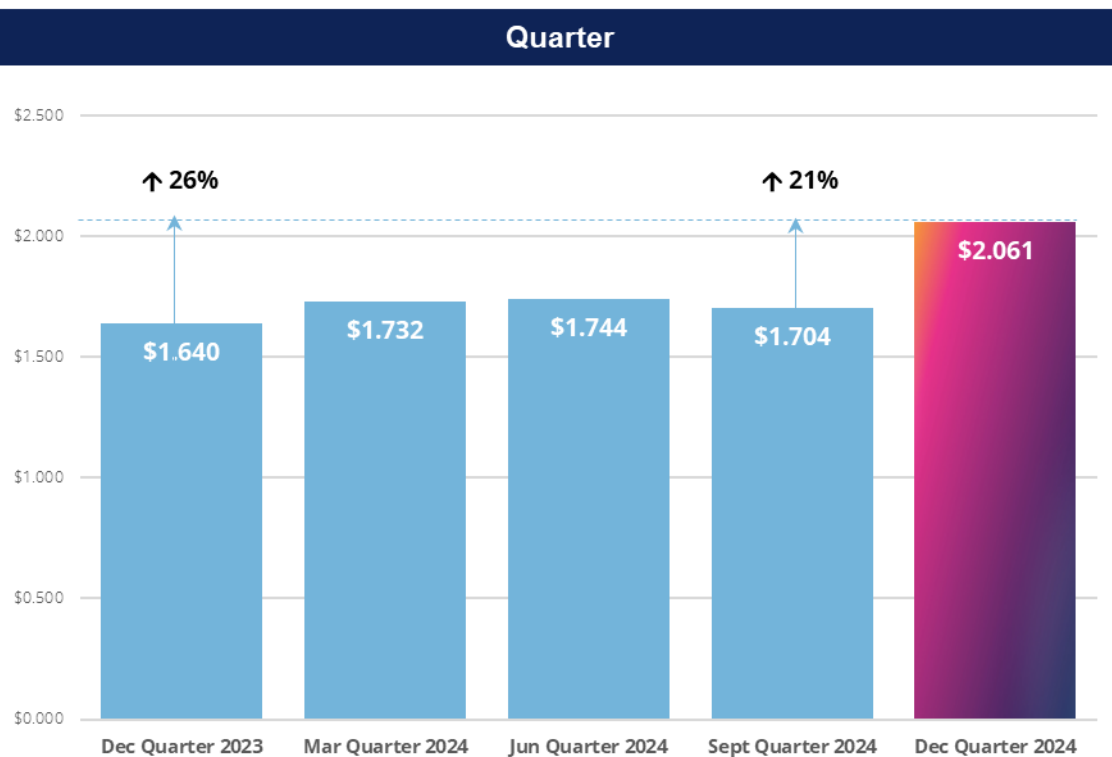


Quarterly results

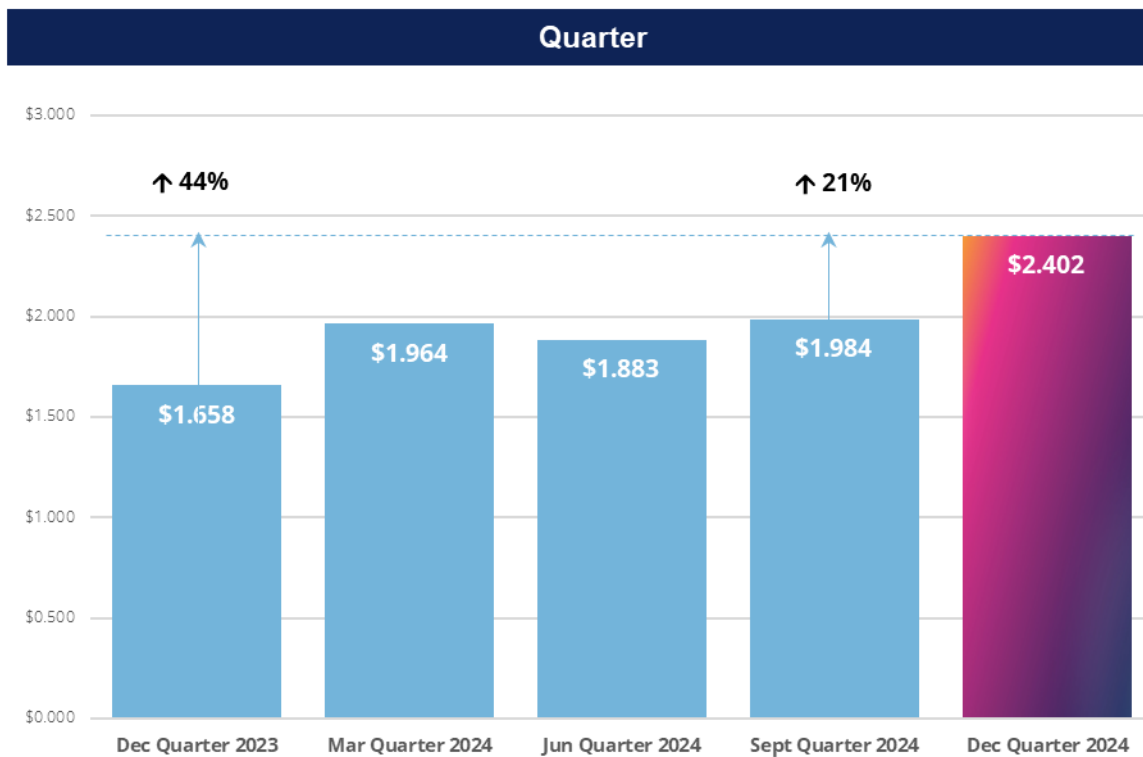
Revenue and Cash Receipts¹



Revenue, \$m



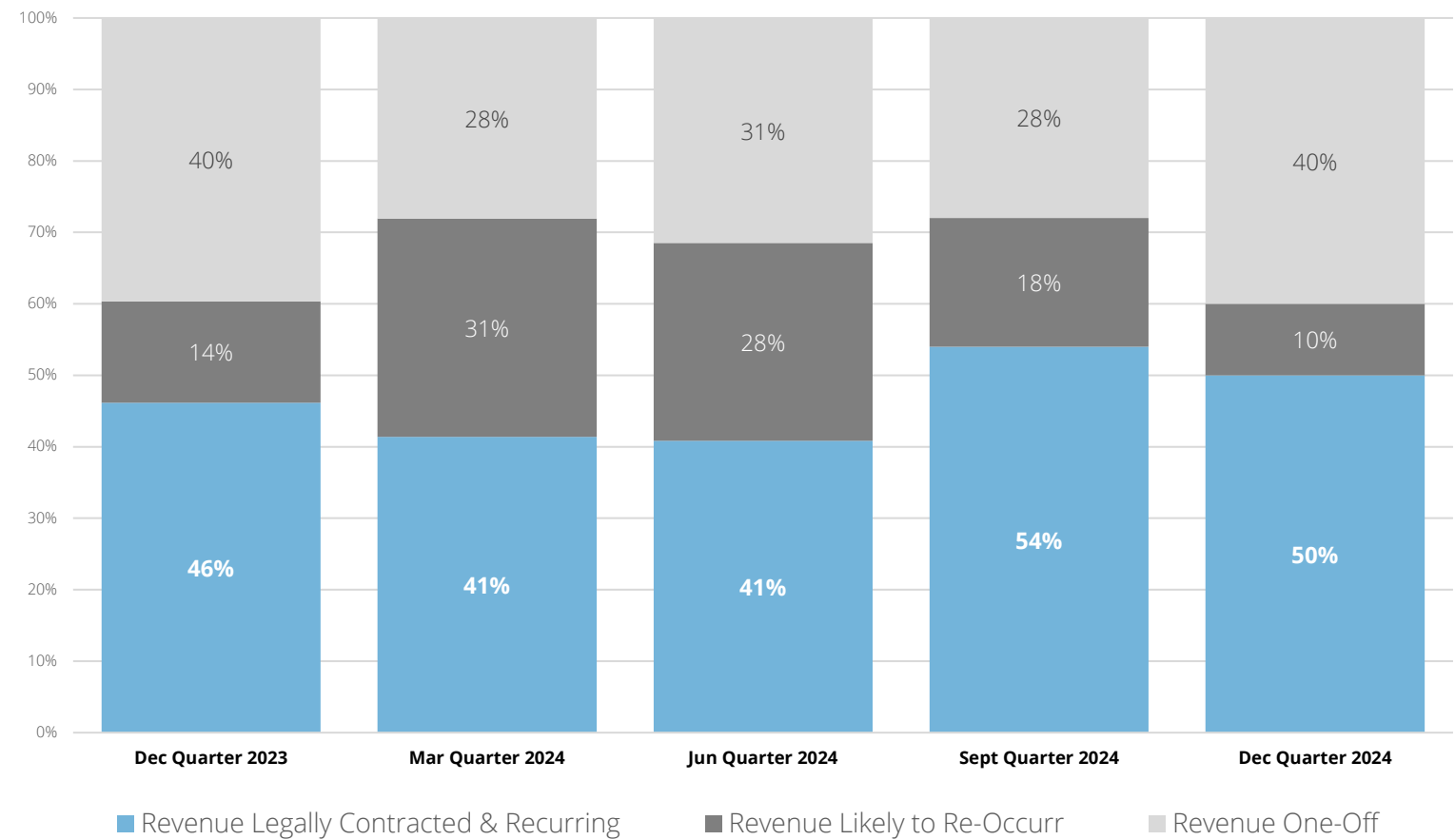
Cash Receipts From Customers, \$m



¹ FY2023 audited | Financial year end 31 December

Quarterly results

Revenue by Type, \$m¹



Revenue derived from contracts (linking to ARR) was 50%

Of total Revenue in December Quarter 2024

Revenue types

Revenue one-off
Revenue which does not meet the above definitions (these are typically one-off short projects)

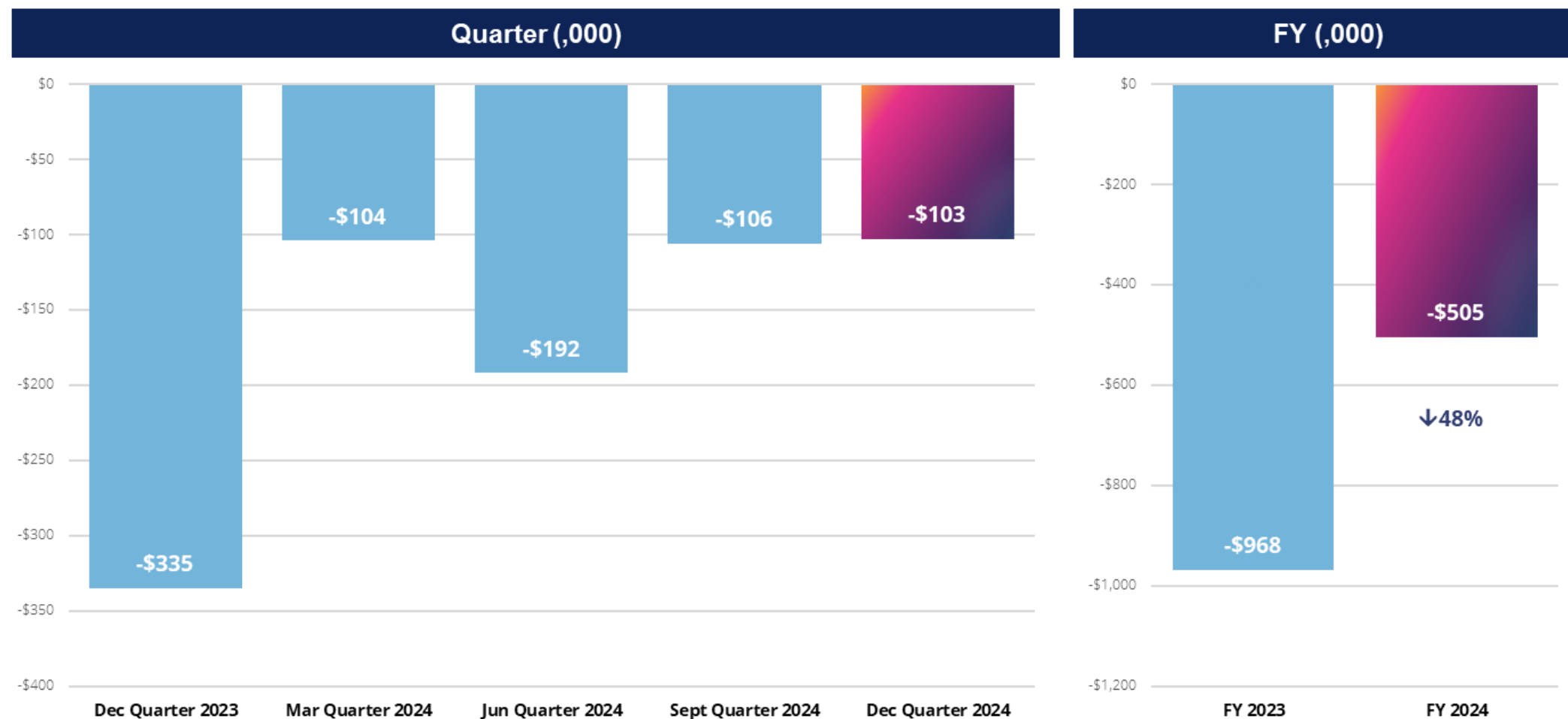
Revenue likely to re-occur
Revenue which management have a reasonable expectation will reoccur in the future either because it has been historically demonstrated to re-occur or because we hold rolling short term purchase orders or legal contracts which are less than 12 months in original length

Revenue legally contracted and recurring
Revenue from legal contracts with minimum original terms of 12 months, subject to normal termination provisions per each contract. The TCV and ARR measures contain only this type of contract.

¹ FY2023 audited | Financial year end 31 December

Quarterly results

Net Cash Used in Operating Activities¹



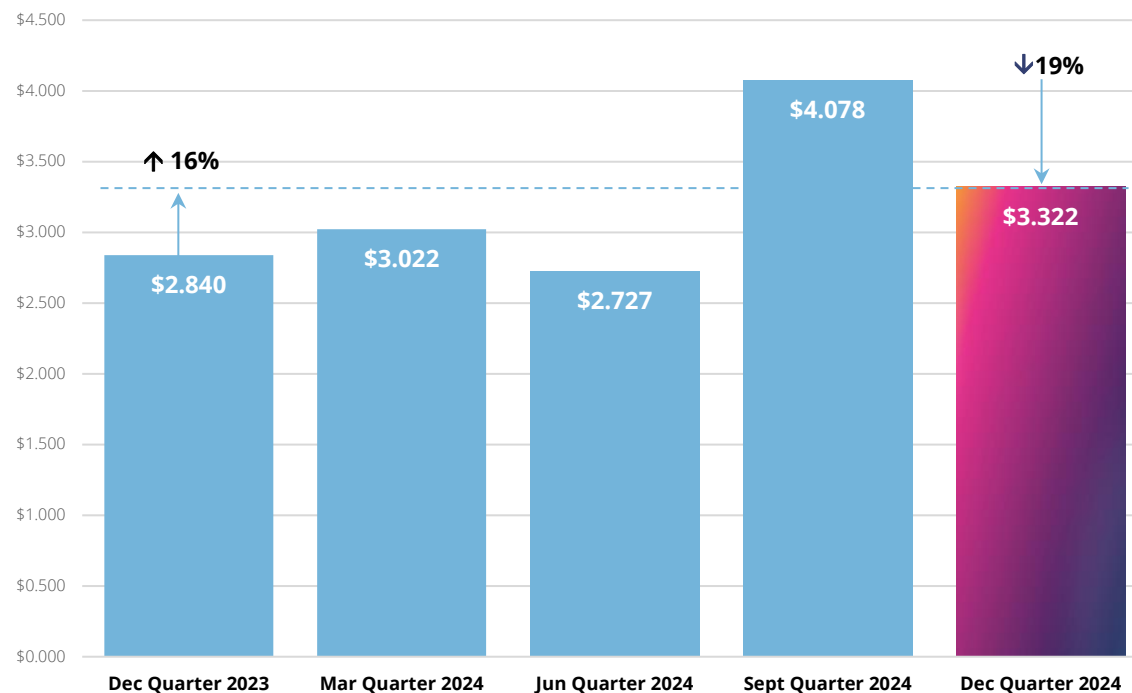
¹ FY2023 audited | Financial year end 31 December

Quarterly results

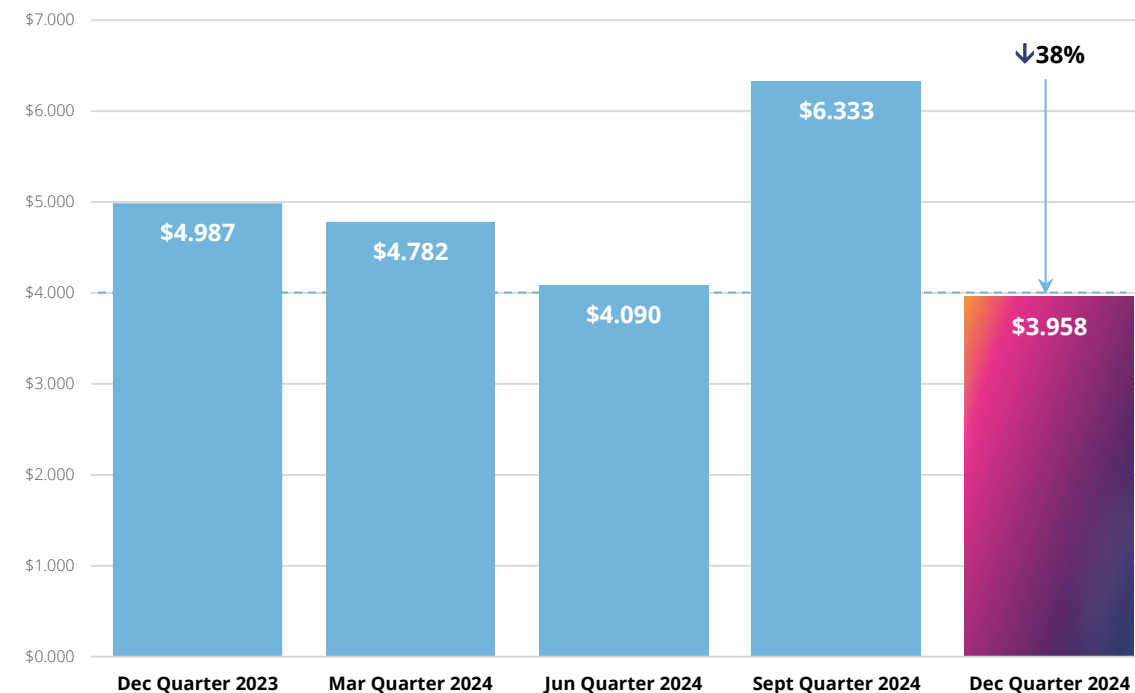
ARR & TCV¹



Annual Recurring Revenue - ARR (A\$M)



Total Contract Value - TCV (A\$M)



¹ Financial year end 31 December

² Net of monthly contract depletion (run-off) in the quarter



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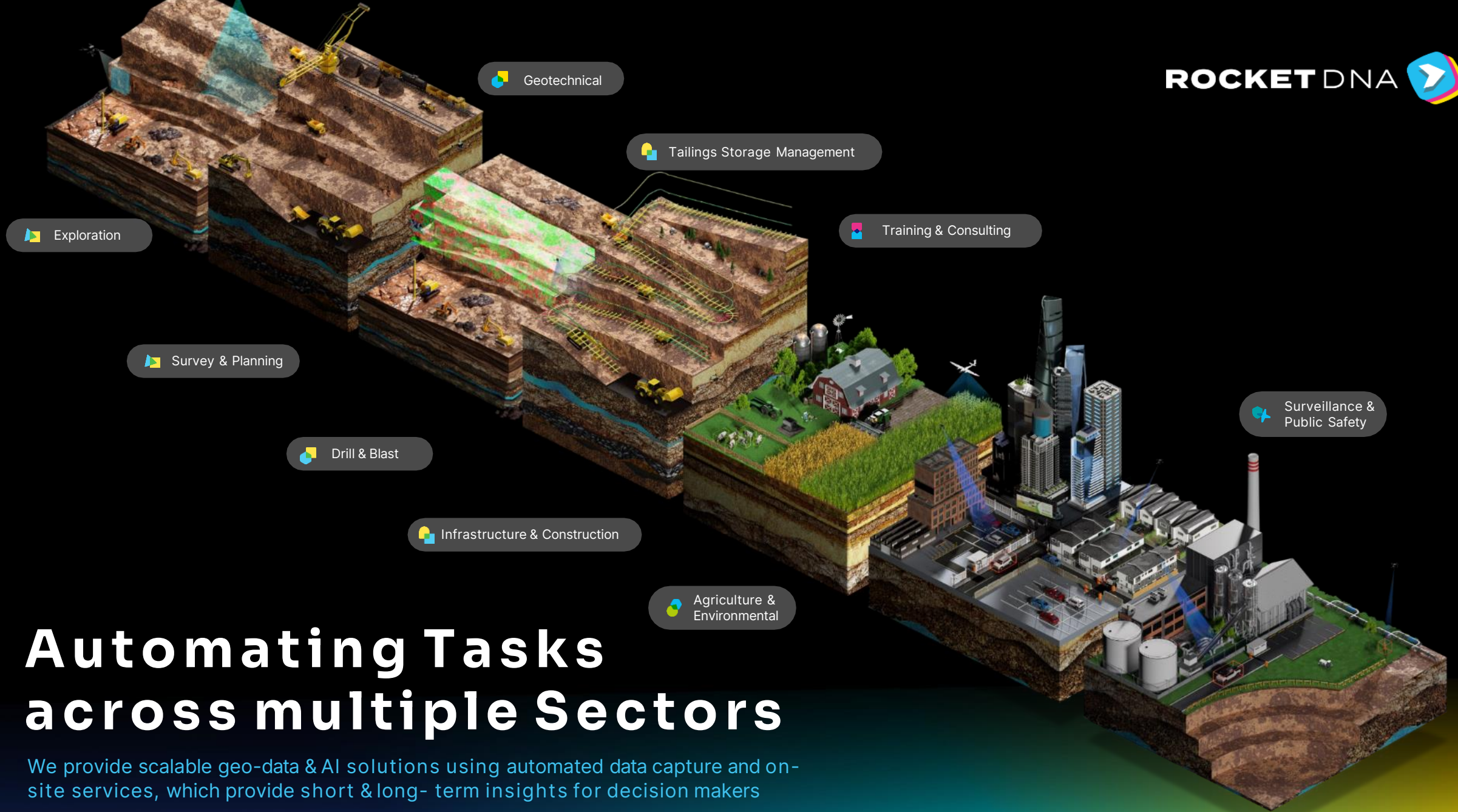
Our Customer Base



Growing tier-1 and tier-2 customer base;
trusted and used by these companies



📍 Offices 🏠 Operations



Automating Tasks across multiple Sectors

We provide scalable geo-data & AI solutions using automated data capture and on-site services, which provide short & long- term insights for decision makers

Remote Operating Centre

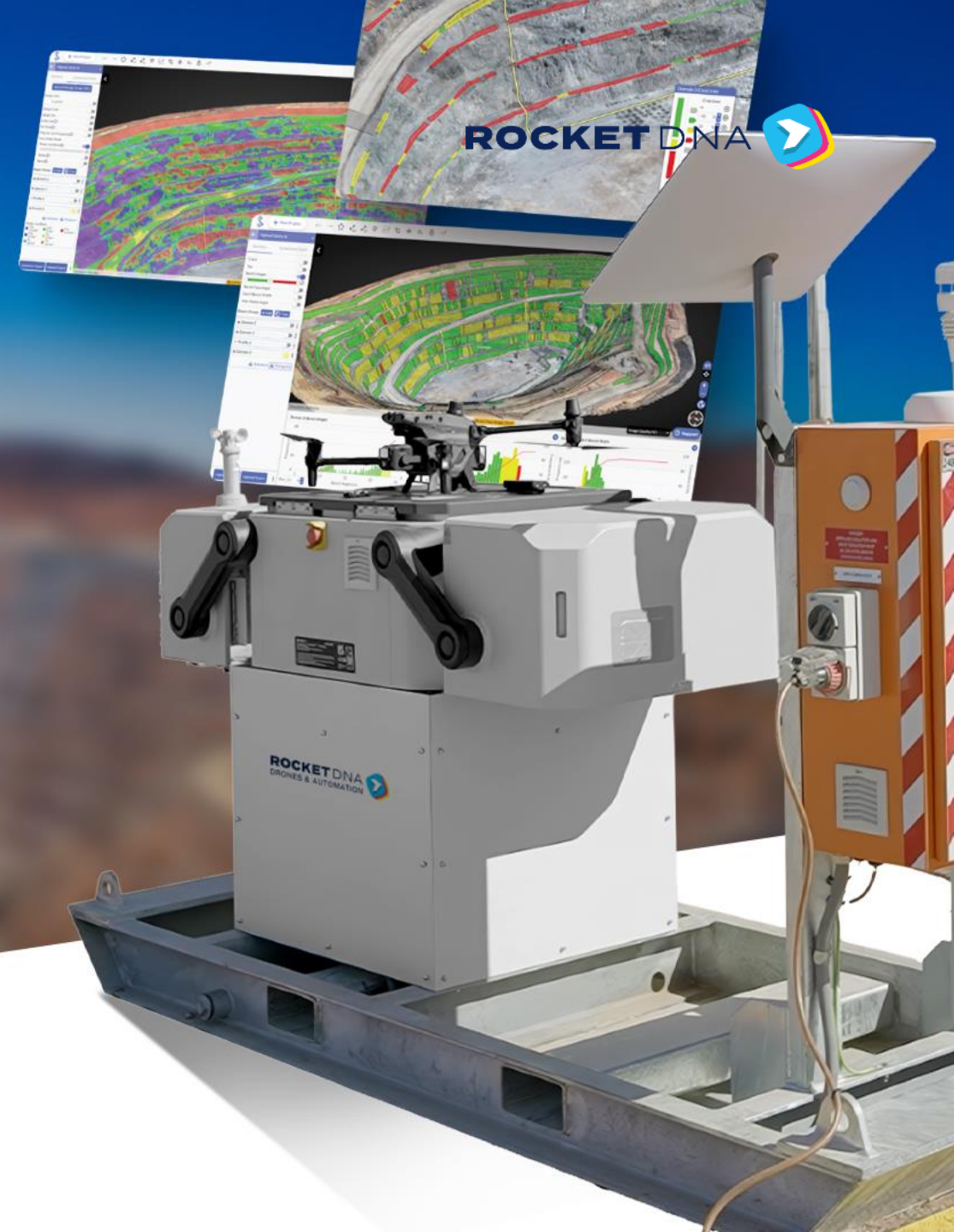
Worldwide Availability 24/7



SurveyBot

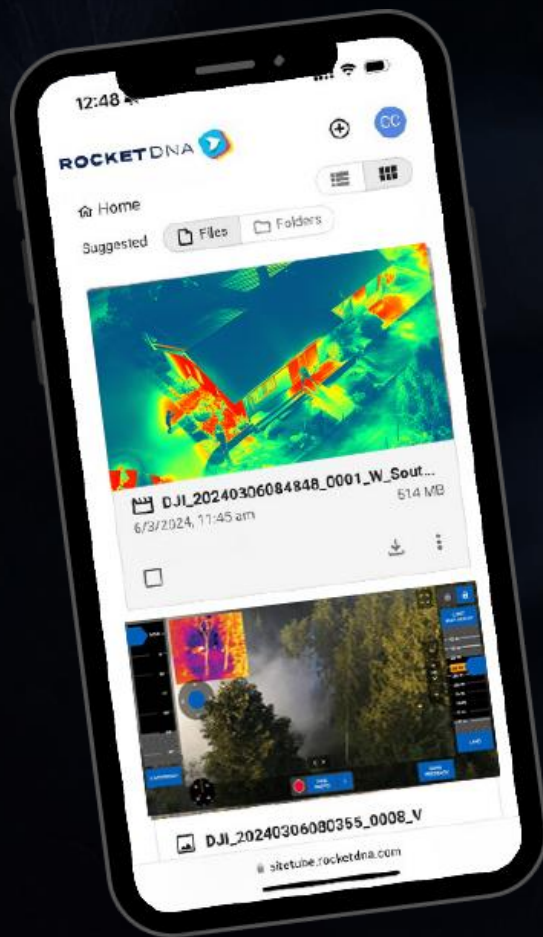
Automating Frequent Survey Tasks

- ✓ Automated Stockpile Volumes Reporting Open Pit &
- ✓ Earthworks Volumetrics Conformance-to-Design
- ✓ Reporting Cultural Heritage Monitoring
- ✓ Daily 360-deg Panoramas & Video On-demand
- ✓ Live Streaming



PatrolBot

Automating Front-line Surveillance & Perimeter Monitoring



- ✔ Identify and qualify all/any threat
- ✔ Share live feed and location with ground team
- ✔ Coordinate with on-site ground team to identified suspect location





Strategy, Market & Growth Pathway



Market Opportunity

By 2043, total drone flights in Australia are expected to reach 60 million per year¹



The Mining Industry will operate over 500,000 drone flights¹



Over 300,000 flights will be used to assist frontline Policing efforts¹

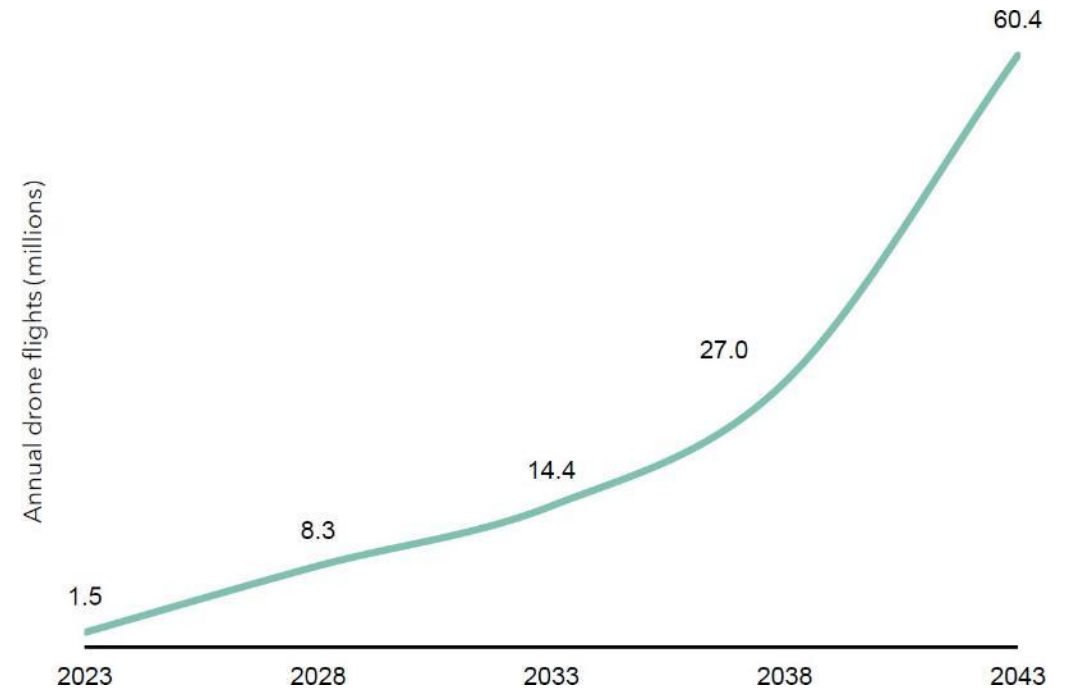


Chart: Total Number of annual drone flights (millions): 2023 – 2043¹

¹ Source: Scyne Advisory: Sizing the future drone and advanced air mobility market in Australia (www.scyne.com)

Growth Pathway

Our focus



Business Model

- ✓ Multi-Year Contracts
Conversion of current customers into long-term agreements
- ✓ AI & GIS Data Products Sales
Immediate productivity and cost benefit for mining customers
- ✓ Automated xBot® Data Capture
We continue to receive strong demand across the continent for ad-hoc projects



OP & Financial Efficiency

- ✓ Initiatives that bring us closer to break-even
- ✓ Continue to contain & reduce corporate overheads, fees & consulting
- ✓ Improve operational process flows (data capture and processing)
- ✓ Utilise debt-sourced funding for operational 'growth' purposes, such as scaling new contracts



Customer Growth

- ✓ Tier 1 Mining Strategy
- ✓ Tier 2 & 3 Mining Strategy
- ✓ New Sectors: Public Safety & Critical Asset Surveillance



Acquisitions

- ✓ Pursue complementary opportunities that add value to our business and help us build further economies of scale