9 May 2024

Company Announcements Office
Australian Securities Exchange Limited
20 Bridge Street
SYDNEY NSW 2000

MACQUARIE CONFERENCE REFERENCE MATERIAL

Please find attached a reference slide pack to be utilised today by Mr Ryan Stokes AO, CEO and Managing Director of Seven Group Holdings Limited ("Seven Group"), at the Macquarie Australia Conference held at The Sheraton Grand Sydney Hyde Park.

This release has been authorised to be given to ASX by the CEO and Managing Director of Seven Group.

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Seven Group Holdings Limited is an Australian diversified operating group, with market leading businesses across industrial services, energy and media. In industrial services, SGH owns WesTrac and Coates, and holds a 87.51% interest in Boral. WesTrac is the sole authorised Caterpillar dealer in Western Australia, New South Wales and the Australian Capital Territory. Coates is Australia's largest industrial and general equipment hire business. Boral is Australia's largest and leading integrated construction materials business. In Energy, SGH has a 30.0% shareholding in Beach Energy, as well as interests in other energy assets in Australia and the United States. In Media, SGH has a 40.2% shareholding in Seven West Media, one of Australia's largest multiple platform media companies, including the Seven Network, 7plus and The West Australian.

Macquarie Conference Reference Slide Pack

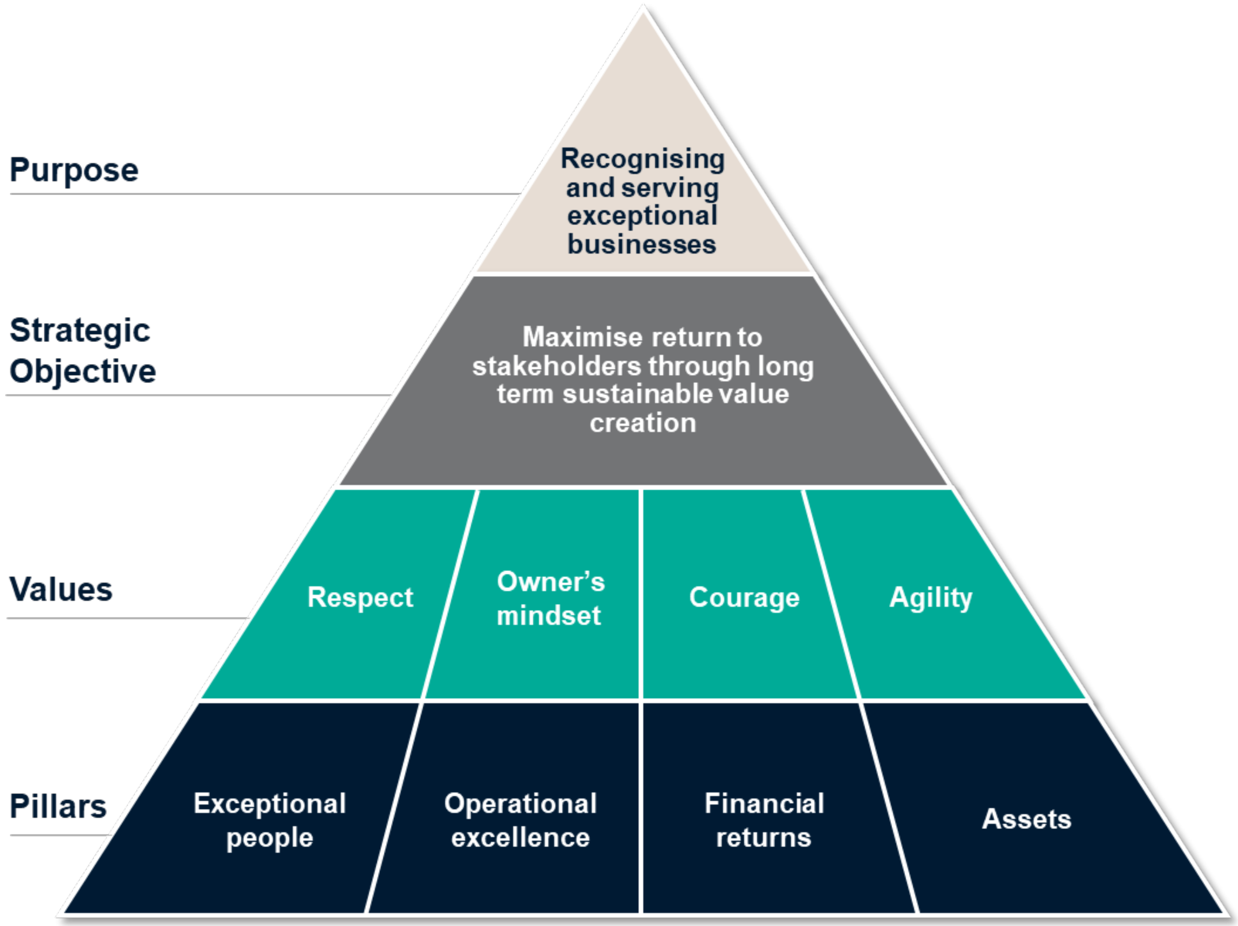
Ryan Stokes, SGH MD & CEO

SGH
SEVEN GROUP

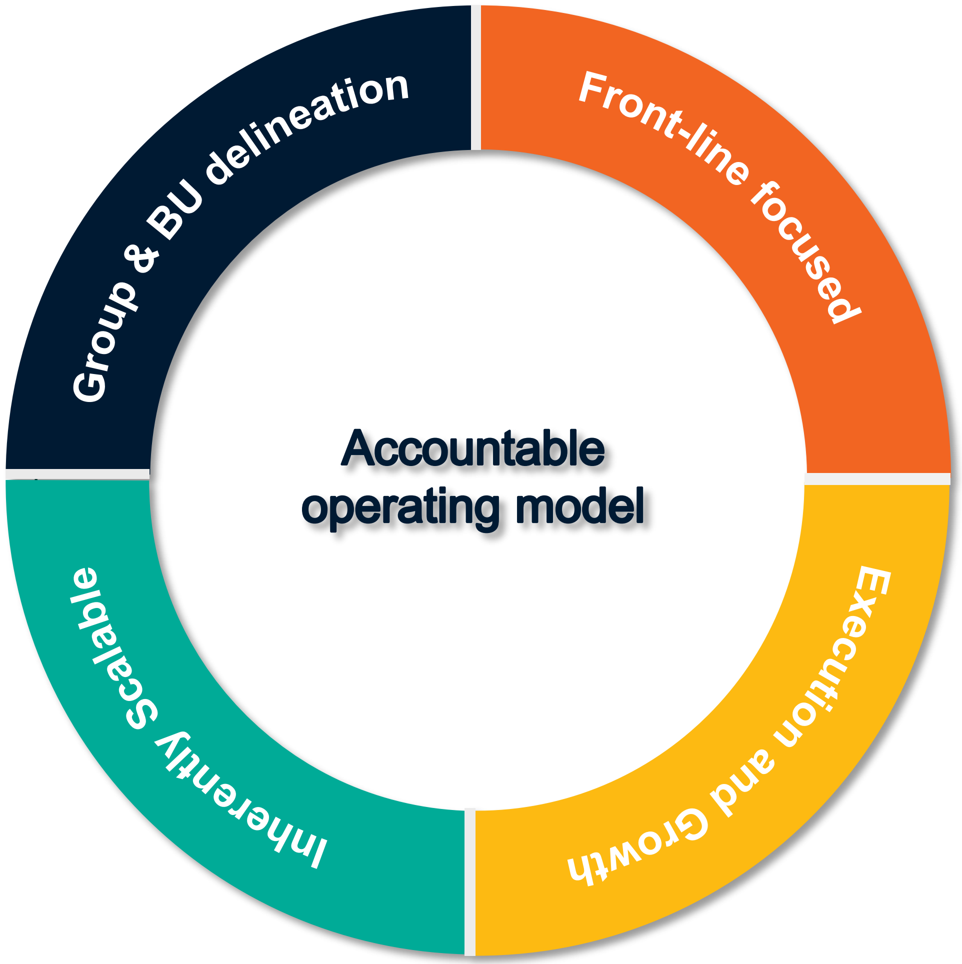
9th May 2024

Group – Reference Data

Group Purpose, Objectives and Values

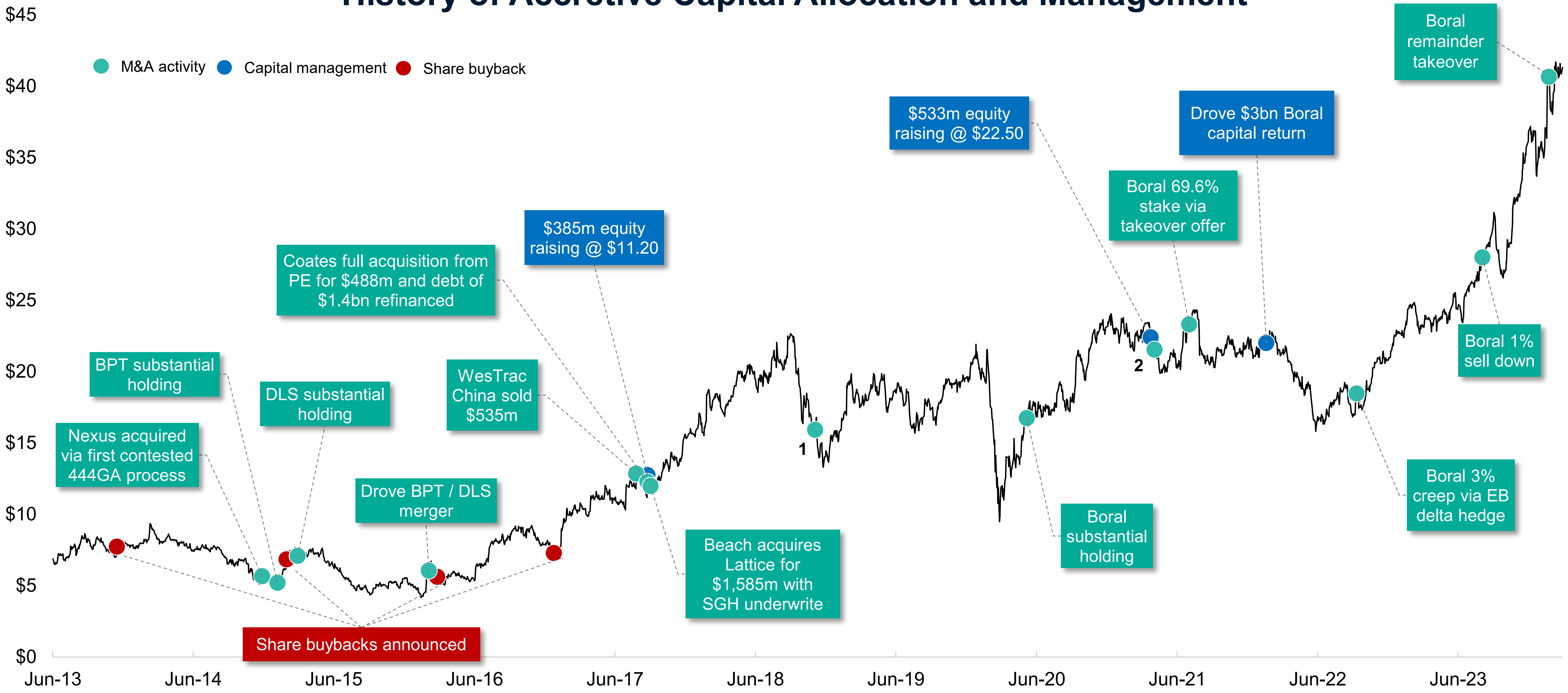


Accountable Operating Model



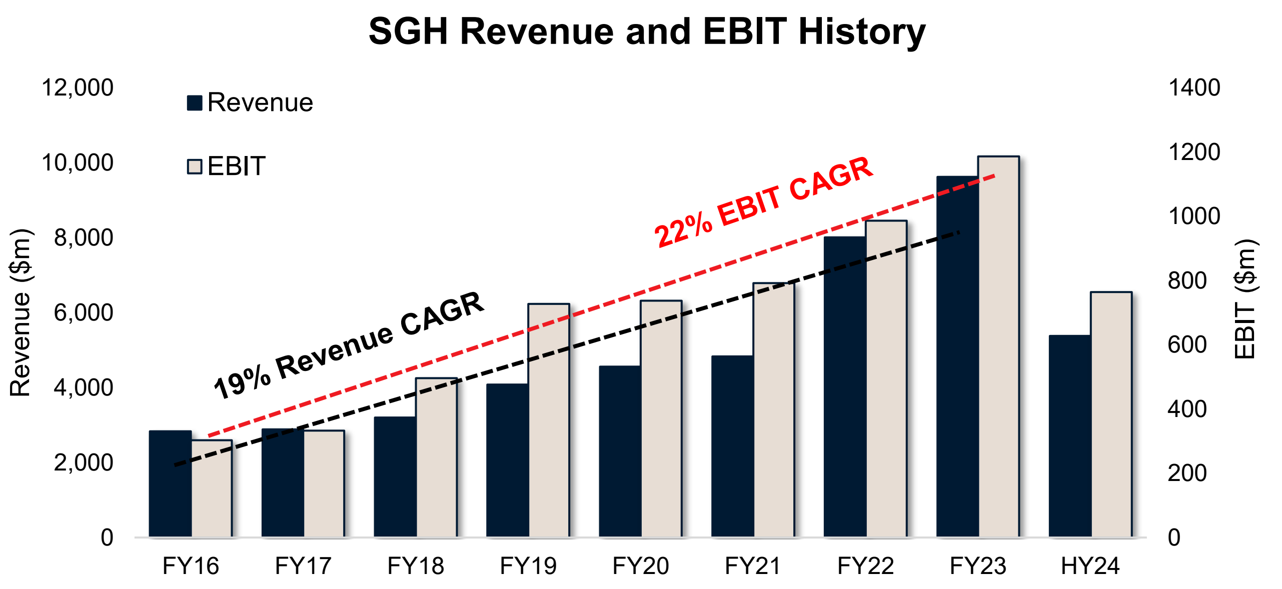
Group – Reference Data

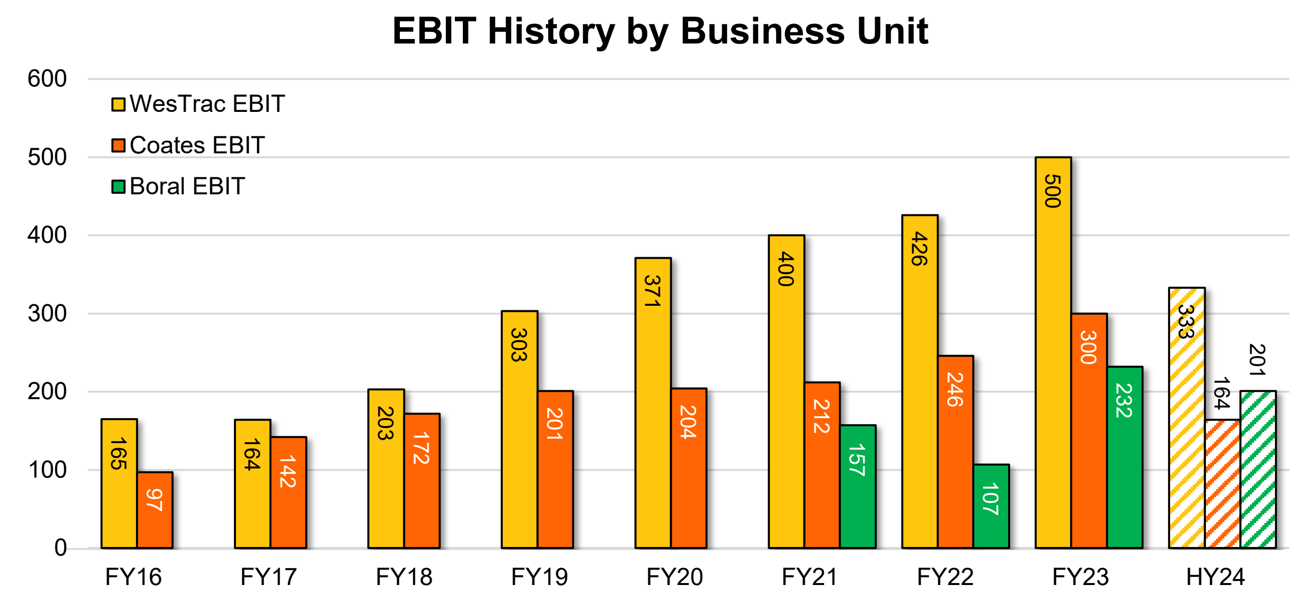
History of Accretive Capital Allocation and Management

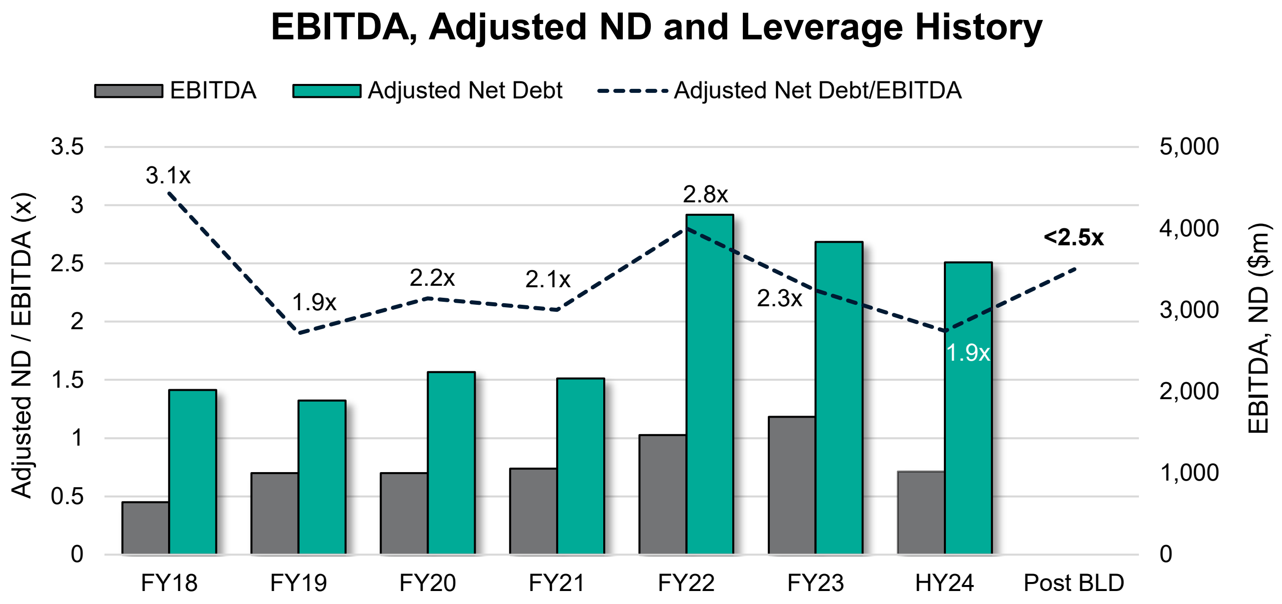


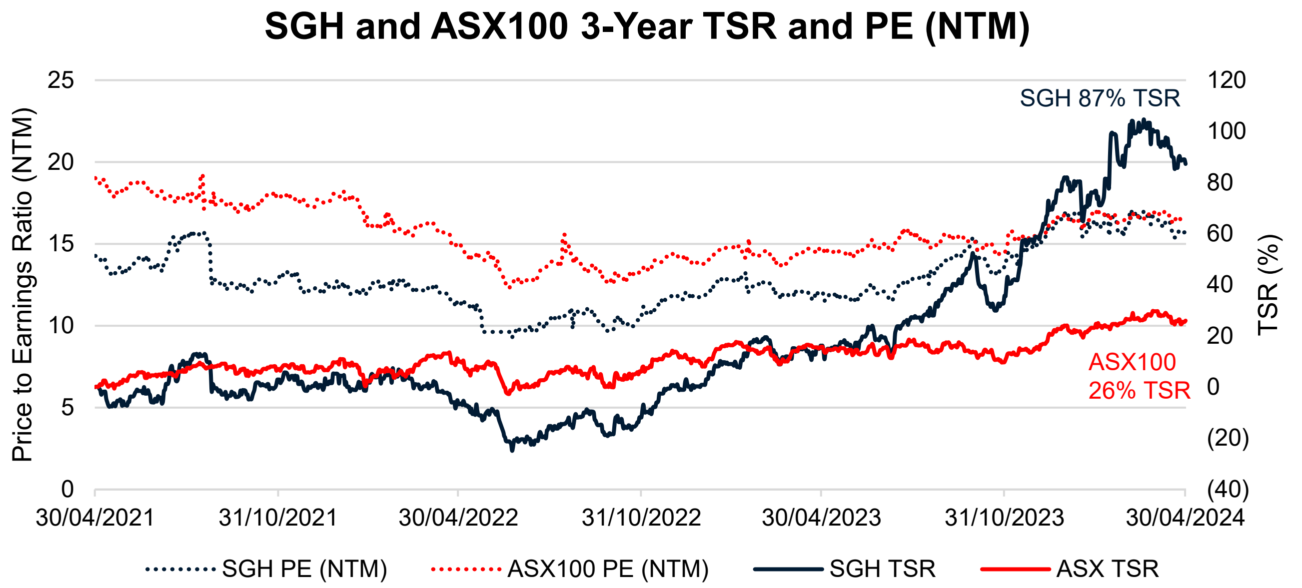
[1] $111m investment in Beach [2] Beach holding increased to 30%

Group – Reference Data



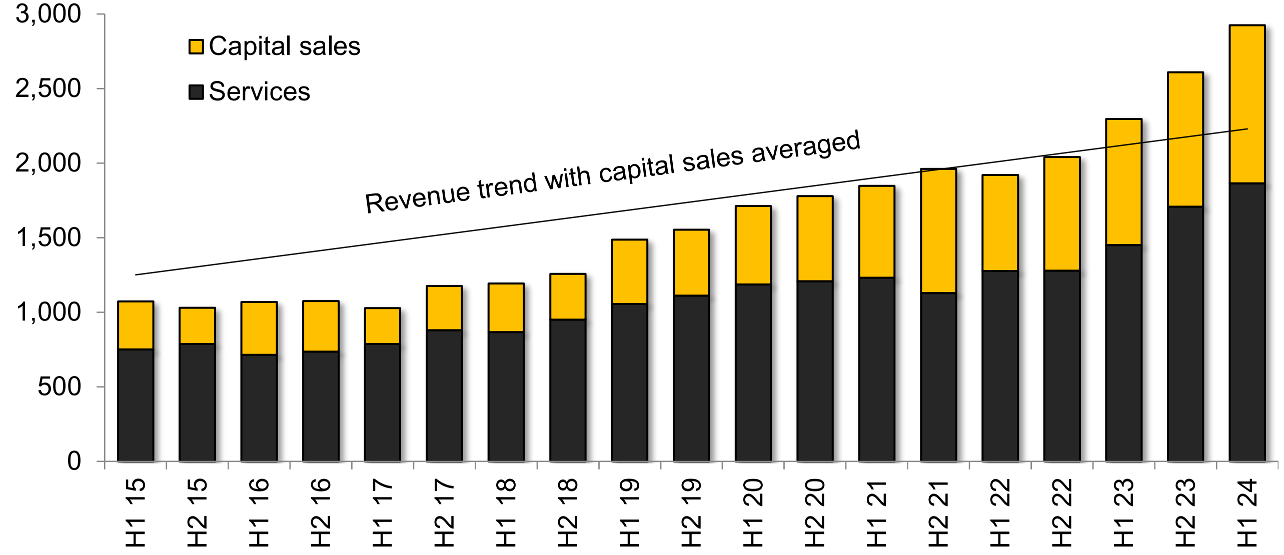




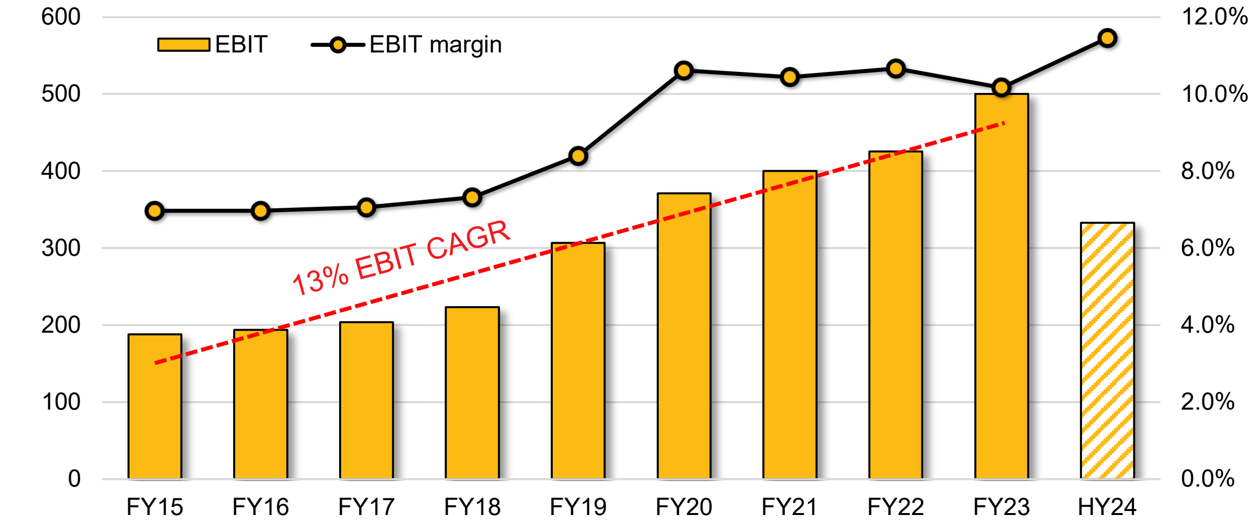


WesTrac – Reference Data

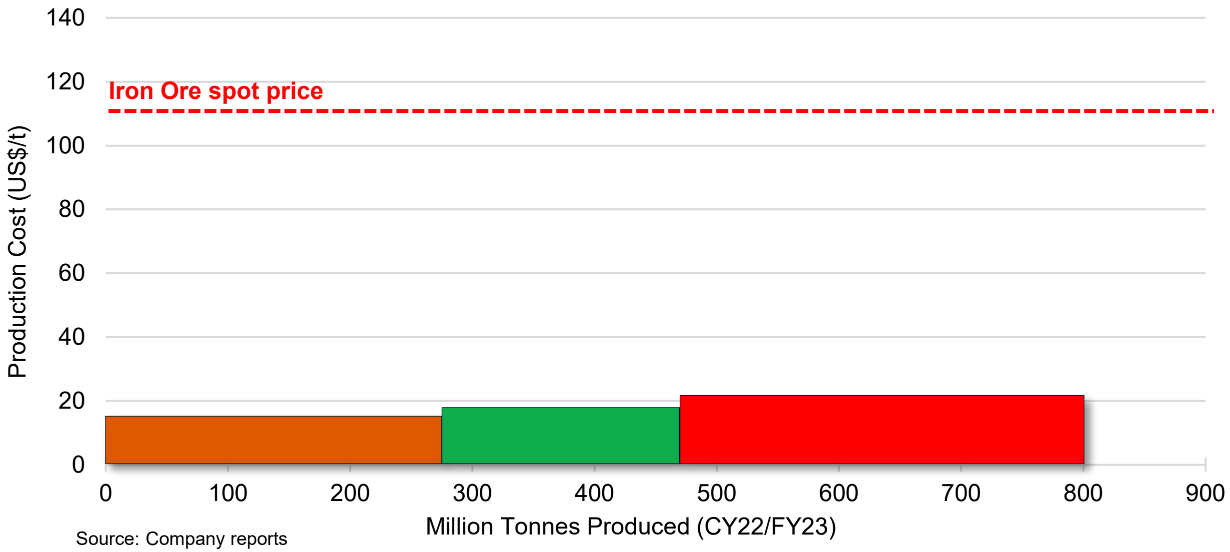
WesTrac Revenue Split by Half



WesTrac EBIT and Margin History

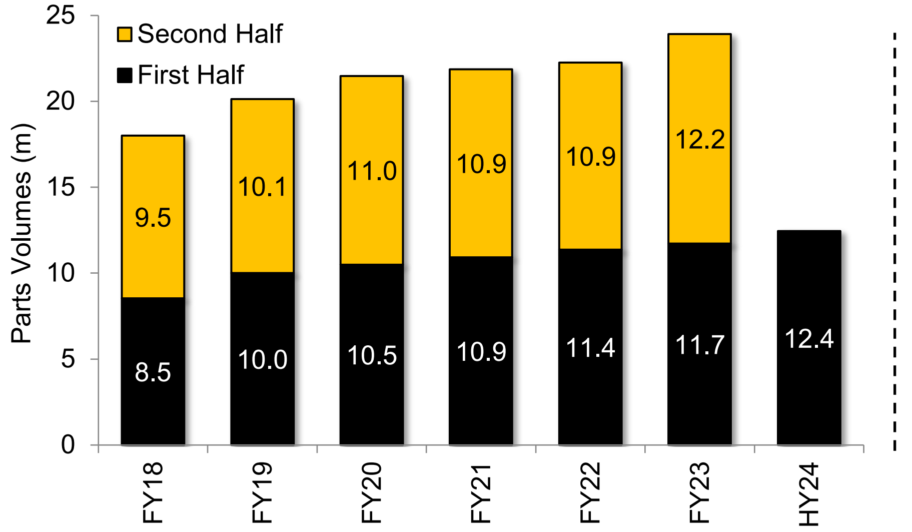


Australia's Low-Cost Iron Ore Producers



Source: Company reports

WesTrac Parts Volumes and Services Revenue Growth

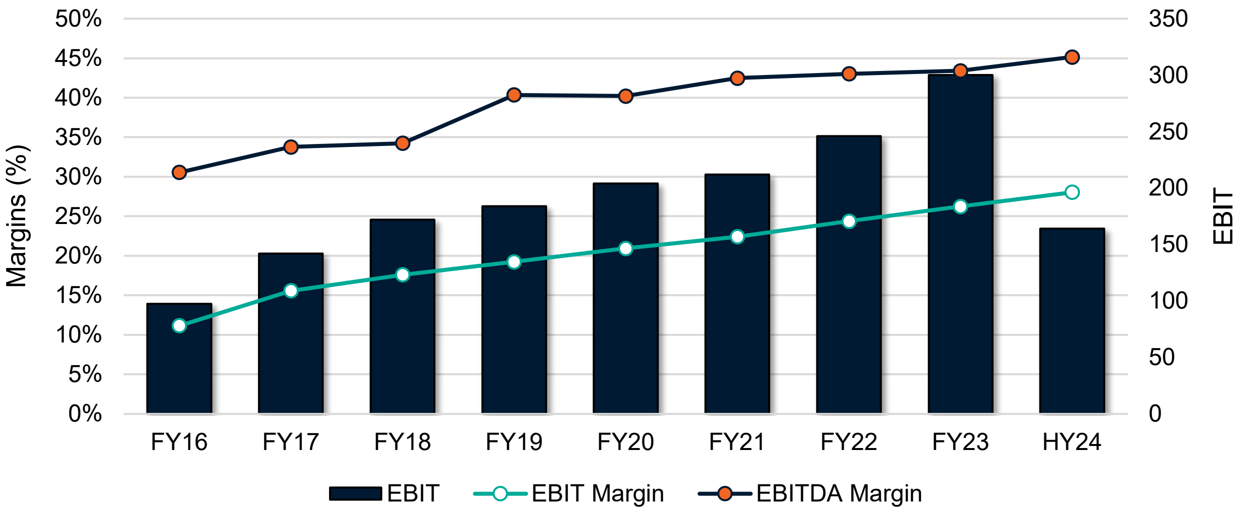


Services Revenue
3-Year CAGR
22%

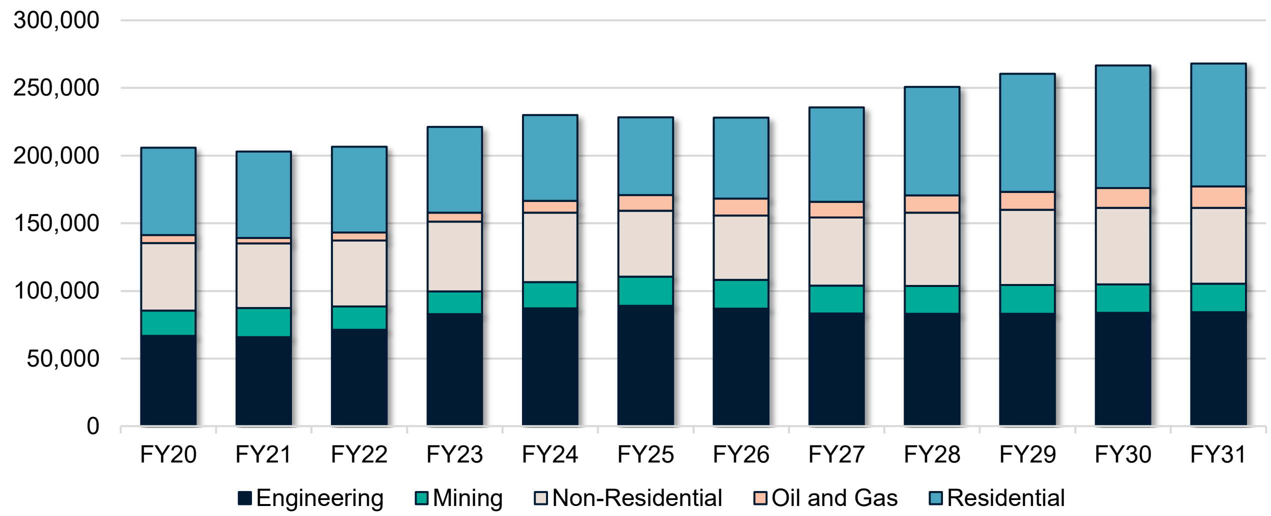
Services Revenue
6-Year CAGR
12%

Coates – Reference Data

Coates EBIT and EBITDA Margin History

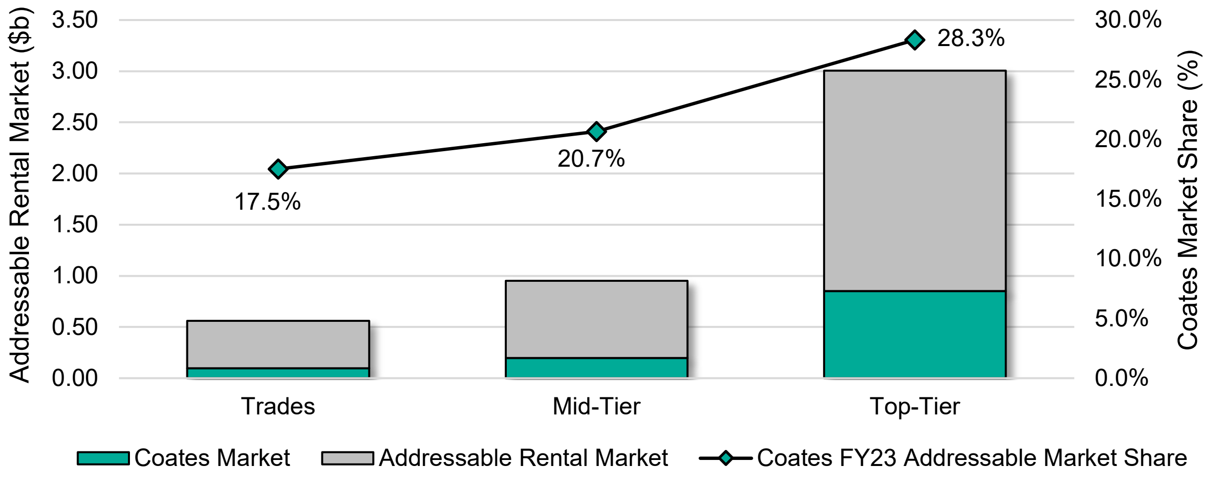


Australian Infrastructure and Construction Spend ($,000)



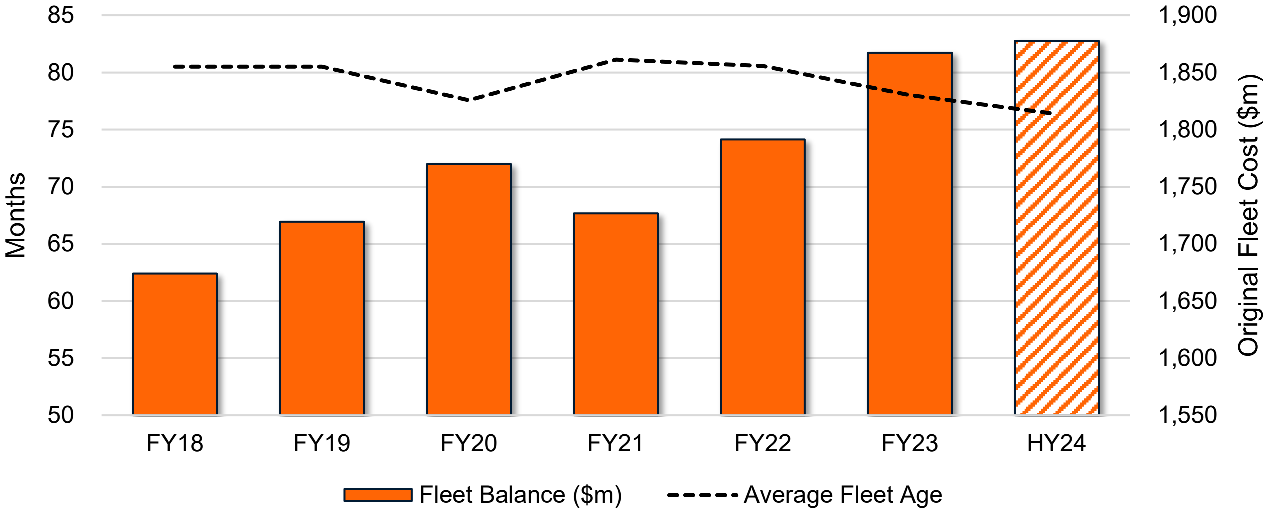
Source: Infrastructure Australia

Coates Market Share and Addressable Market



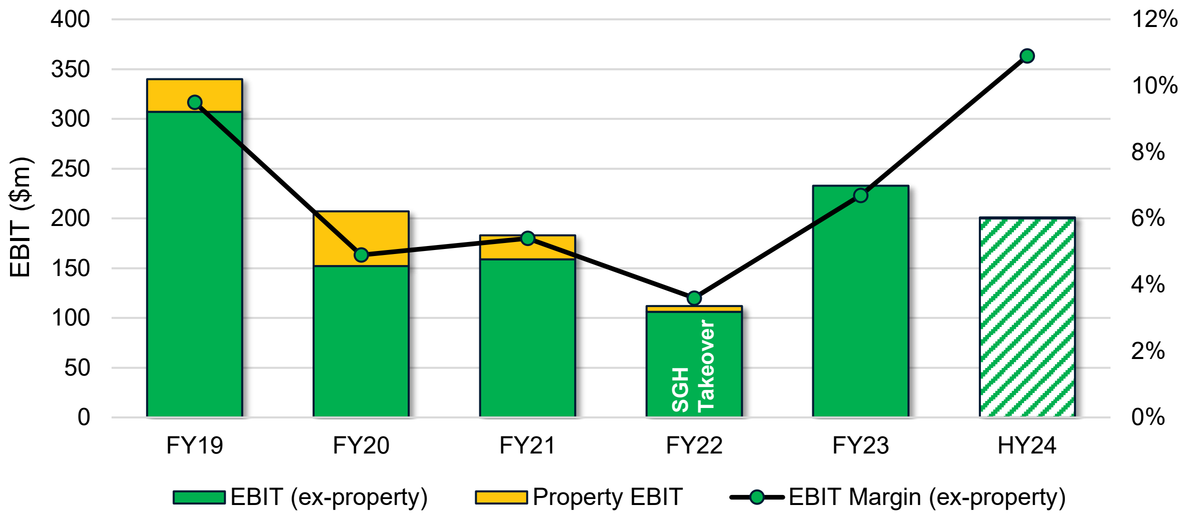
Source: IBIS World, Company data

Average Fleet Age and Original Cost

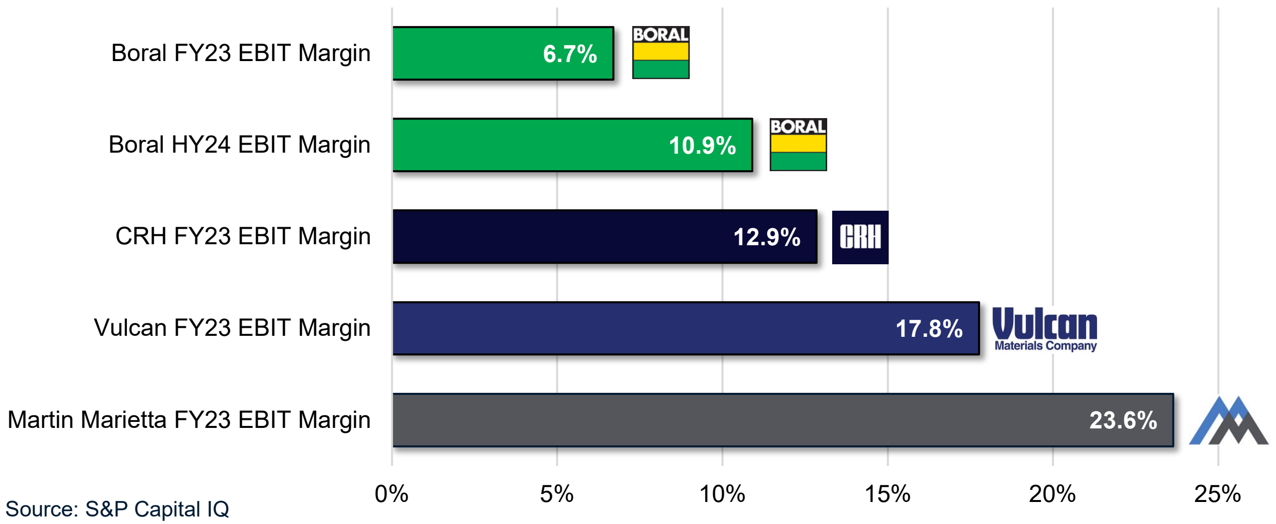


Boral – Reference Data

Boral EBIT and Margin History

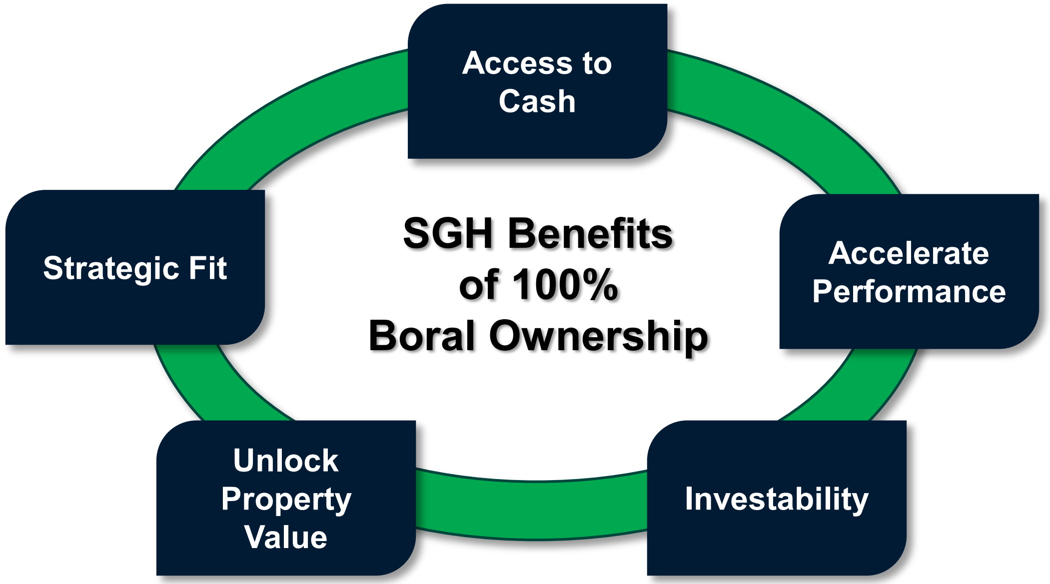


Boral and International Peer EBIT Margins



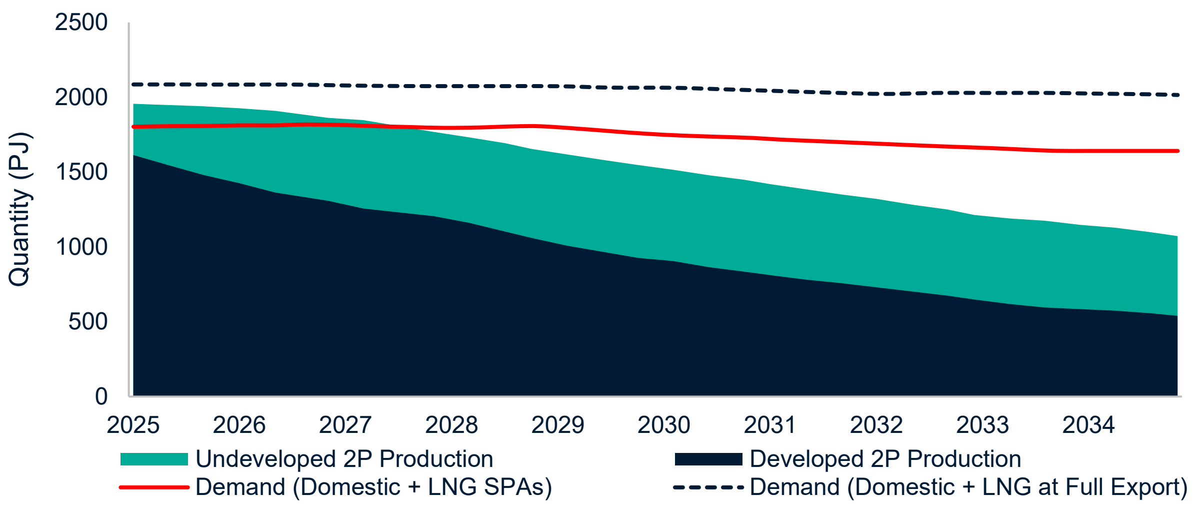
Source: S&P Capital IQ

Boral Revenue by Segment (% of total)



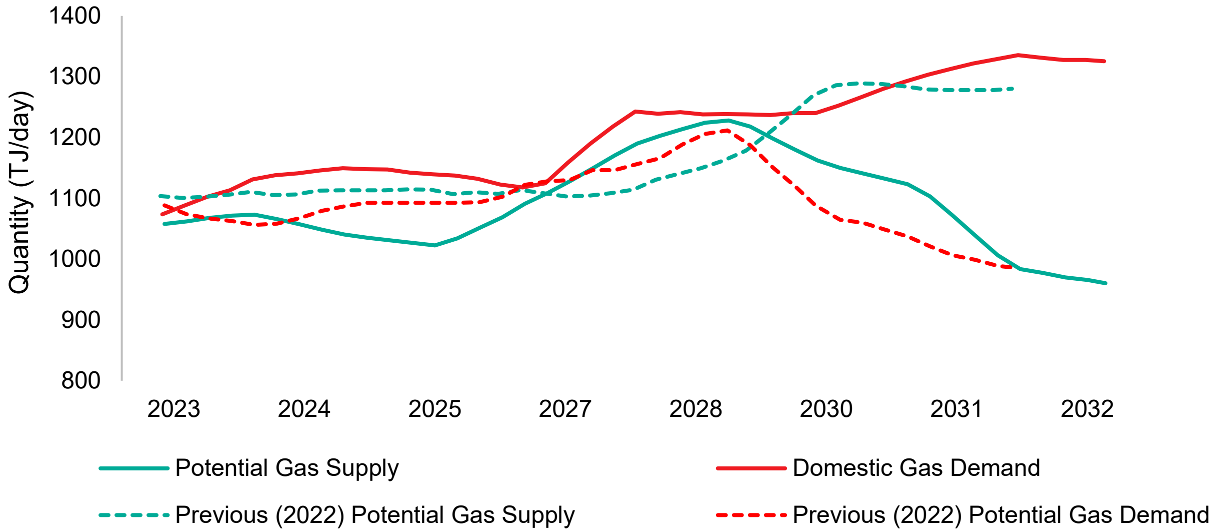
Energy – Reference Data

Forecast Gas Supply (from 2P) and East Coast Demand



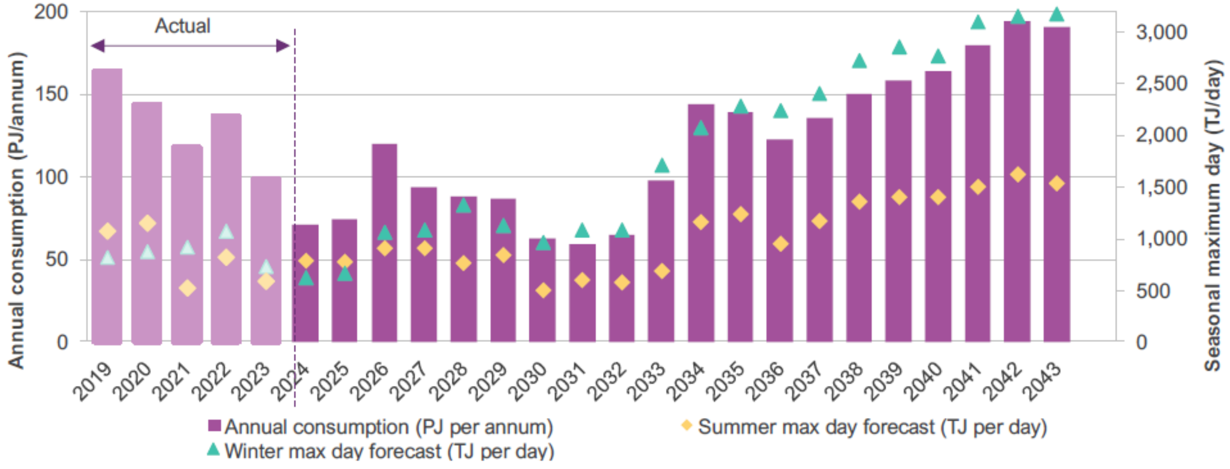
Source: ACCC analysis of data obtained from gas producers as at September 2023 and domestic demand from AEMO's March 2023 GSOO.

WA Gas Market Supply and Demand Balance



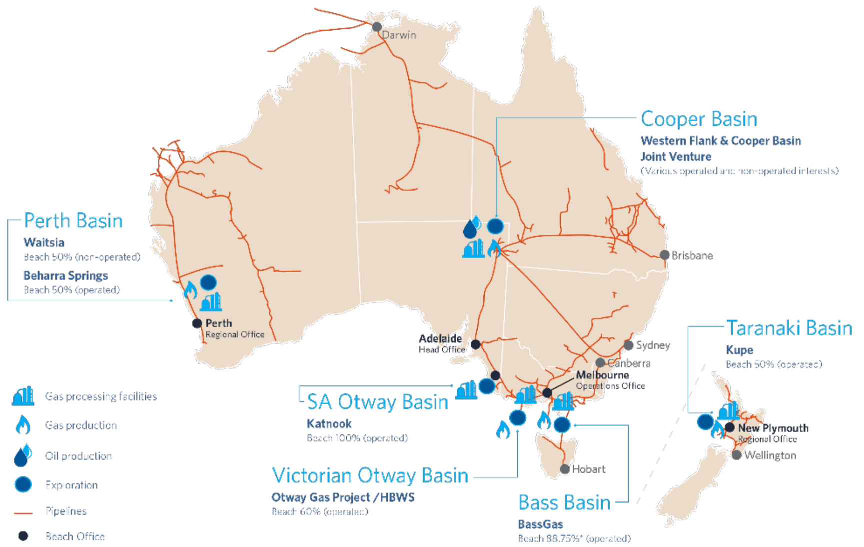
Source: AEMO WA GSOO 2023.

National Electricity Market – Gas Power Generation Forecasts



Source: AEMO GSOO Feb 2024

Beach Core Project Locations



Appendix – Businesses & Markets

Industrials	Industrials	Industrials	Energy	Media
WesTrac CAT	Coates	BORAL	beach SGH | Energy	7WM
100%	**100%**	**88%[1]**	**Beach 30% SGHE 100%**	**40%**
WesTrac is one of the largest CAT® dealers globally (by sales) operating the WA and NSW/ACT territories	Coates is Australia's largest industrial and general equipment hire company providing end-to-end solutions	Boral is Australia's largest construction materials and building products supplier with operations in all states & territories	Beach Energy is a leading mid-cap E&P business and a key supplier to a growing East Coast gas market	Seven West Media is a leading diversified media company in Australia
28 sites	150 sites	360 sites	five end-markets	Market leading in TV, publishing and digital
Focus on customers in direct mining, mining contractors, construction and infrastructure	Focus on large tier-one customers, mid-tier and trade, engineering and industrial solutions	Focus on infrastructure, non-residential and residential construction	Operated and non-operated interests including Crux LNG Project (15.5%)	Australia's #1 TV network and #1 BVOD service in 2023
~4,600 Employees	~2,100 Employees	~4,600 Employees	~750 (Beach) Employees	~2,400 Employees
Operating in Australia since 1923	**Operating in Australia since 1885**	**Operating in Australia since 1946**	**Operating in Australia since 1960**	**Operating in Australia since 1956**

[1] Economic interest as at 06/05/2024