

'Silver Chef Limited'



2007 Results Presentation

Agenda

- **Company Profile**
- **Core Market Position**
- **Geographical Presence**
- **2007 Financial Highlights**
- **GoGetta Equipment Funding**
- **Strategy**
- **Outlook**



Rent. Try. Buy.®

www.silverchef.com.au

Company Profile



- **Financial products include Rent-Try-Buy® and Swift Option**
- **Gross rental return, net of depreciation, greater than 40% on average assets for last 3 years**
- **Highly predictable annuity style income streams**
- **71% of FY08 rental income is under contract in FY07**



www.silverchef.com.au

Core Market Position



- 400 approved dealer networks nationally
- Continued strong market presence in QLD
- Southern States – VIC, NSW, SA and TAS – have grown and achieved critical mass
- Successful rebrand and launch of new website – www.silverchef.com.au
- Development of alternate brand – GoGetta Equipment Funding – to launch into broader commercial equipment market
- Market leader in refurbishing and re-renting equipment
- Complete overhaul of internal software systems have laid the platform of future growth

Rent. Try. Buy.®

www.silverchef.com.au



silverchefTM
hospitality equipment funding
Rent. Try. Buy.[®]

Geographical Presence



National Dealers FY06 FY07

QLD/NT	108	151
NSW/ACT	92	126
VIC/SA/TAS	67	109
WA	9	14

- National dealer numbers increased by 45%
- Expansion to critical mass in Southern States

www.silverchef.com.au

Rent. Try. Buy.[®]



silverchefTM
hospitality equipment funding
Rent. Try. Buy.®

2007 Financial Highlights

	Year ended 30 June 05	Year ended 30 June 06	Year ended 30 June 07
	\$ ' 000	\$ ' 000	\$ ' 000
Rental Income	8,576	15,726	21,300
Total Revenue	9,198	16,435	21,890
Net Profit Before Tax	1,126	2,619	2,426
Income Tax Expense	(318)	(810)	(750)
Net Profit After Tax (NPAT)	808	1,809	1,676

Rent. Try. Buy.®

www.silverchef.com.au

Abnormal Items



- **Impairment loss of medical joint venture - \$488,000**
- **Non recognition of \$700,000 income for student accommodation – TSPD.**
- **Increase in Fair Value of investment properties of \$414,000**
- **Underlying trading result is up 22%**



Significant Changes

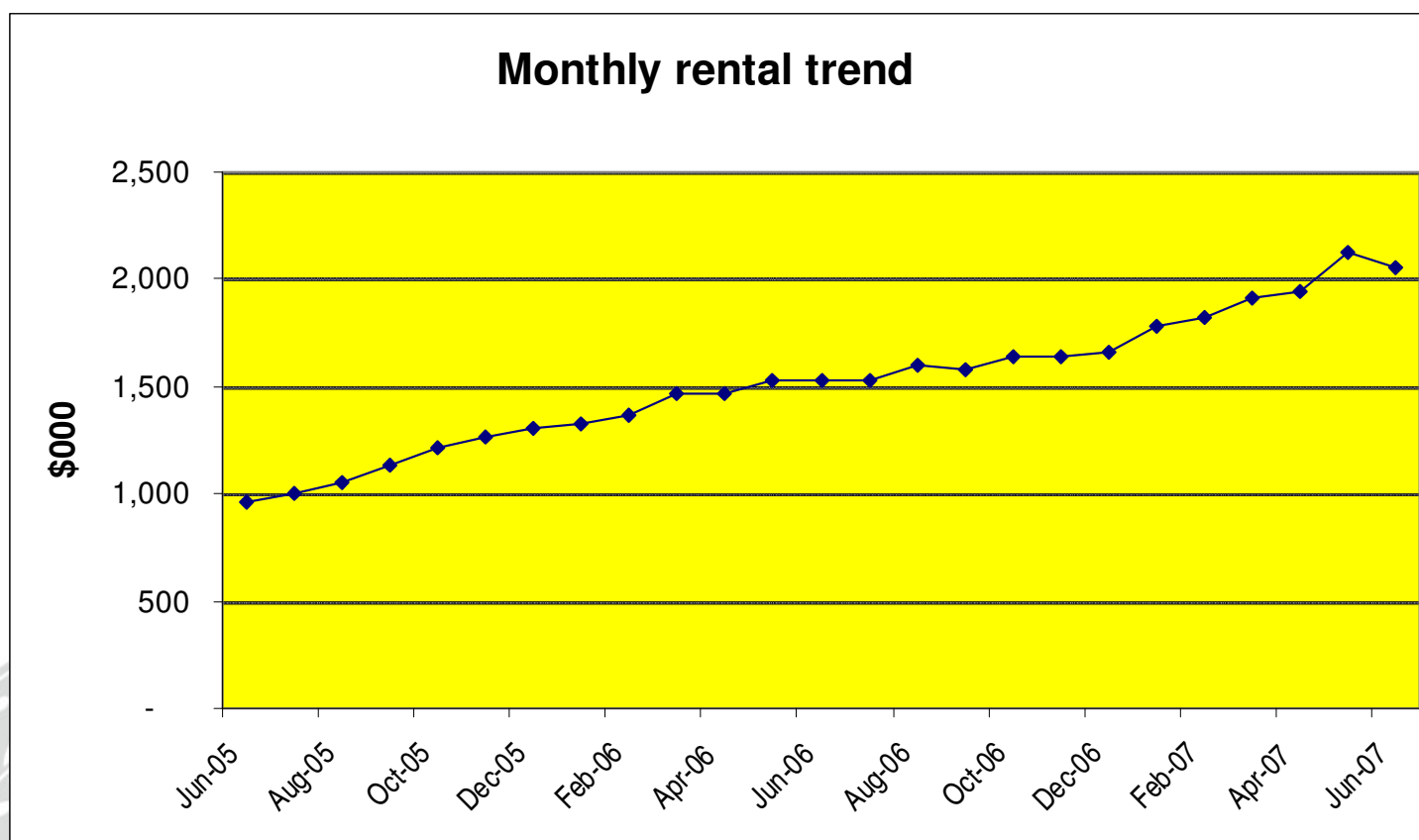
- **Repayment of \$13.4 million in unsecured notes**
- **Conversion of \$1.6 million of convertible notes into shares**
- **Increase in rental assets from \$30.2 million to \$40.1 million**
- **Total assets increased to \$49.7 million**





silverchefTM
hospitality equipment funding
Rent. Try. Buy.®

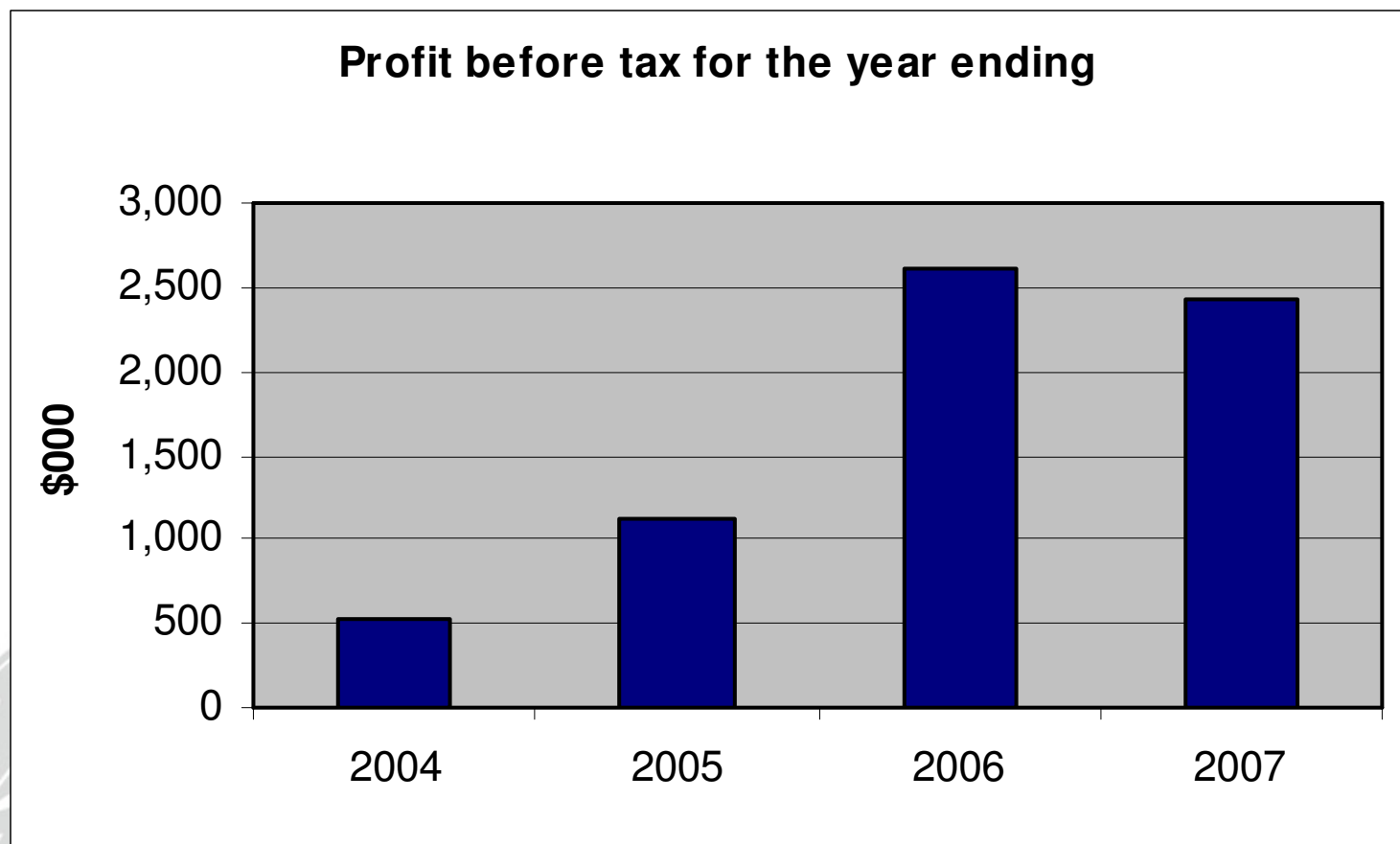
Monthly Rental Trend



Rent. Try. Buy.®

www.silverchef.com.au

Profit before Tax for the year ending



Capital Structure

As at 30 October 2007



Ordinary Shares

14,695,443

Convertible Notes

3,096,950

**If converted at current
Share Price**

2,428,980 Ordinary Shares



www.silverchef.com.au



gogettaTM
equipment funding

Rent. Try. Buy.®



silverchefTM
hospitality equipment funding
Rent. Try. Buy.®



Rent. Try. Buy.®

www.silverchef.com.au

GoGetta Equipment Funding



- **A new brand that is relevant to the non-hospitality commercial equipment market**
- **Our brand's mission is to get them what they need today so that they can achieve what they want tomorrow**
- **Our name is linked to our clients personal vision - entrepreneurs see themselves as a GoGetta**
- **Taken to market via a Finance Broker Model**
- **We have formed a strategic alliance to introduce the Rent-Try-Buy® Solution into the commercial equipment market**
- **Assets Funded with a Remarketing Agreement in place**

Rent. Try. Buy.®

www.silverchef.com.au



silverchefTM
hospitality equipment funding
Rent. Try. Buy.[®]

Strategy

- **GoGetta Equipment Funding - The broader commercial equipment market!**
- **Develop Alliance Partnerships in new industries and sectors**
- **Target Major Accounts and Franchises**
- **10 minute turn-around approval time for applications 24/7**
- **Increase web marketing to gain leverage in launching new products and take advantage of emerging opportunities**

Rent. Try. Buy.[®]

www.silverchef.com.au

2007 – 2008 Outlook



- **Revenue growth from increased number of dealers and new products**
- **Continued expansion into immature markets eg. WA & SA**
- **Growth via broker strategy into broader commercial equipment market**
- **Strong dividend returns for shareholders (at least 12¢)**
- **Targeting profit growth of 30%**
- **Strengthen internal systems to provide improved analysis and reporting in relation to marketing and sales initiatives**

Rent. Try. Buy.®

www.silverchef.com.au

2008 Forecast



Rental Income	\$28.5 M
Net Profit after Tax	\$ 2.2 M
Earnings Per Share on current Ordinary Shares	\$ 0.15 / per share



www.silverchef.com.au

Profit Trends



	<i>2005</i>	<i>2006</i>	<i>2007</i>	<i>2008</i>	<i>Average Increase</i>
Rental Income	8,576	15,726	21,300	28,500	50.9%
Net Profit before Tax	1,126	2,619	2,426	3,157	51.8%
Net Profit after Tax	808	1,809	1,676	2,210	49.5%

Rent. Try. Buy.®

www.silverchef.com.au

Thank you.



silverchefTM
hospitality equipment funding
Rent. Try. Buy.®

www.silverchef.com.au