



INDUSTRIAL & RESOURCES, COMMERCIAL, RESIDENTIAL, ENERGY, OIL & GAS, INFRASTRUCTURE

2011 ANNUAL GENERAL MEETING

29 NOVEMBER 2011, 10.30 am (WST)

HOLIDAY INN HOTEL, BURSWOOD, WESTERN AUSTRALIA

» AGENDA



- Chairman's Opening Address
 - Peter Wade
- Group MD Presentation
 - Enzo Gullotti
- Formal Business
 - Peter Wade



» BOARD and SECRETARY



- Peter Wade Chairman, Non Executive Director
- Enzo Gullotti Group Managing Director
- Sam Mangione Non Executive Director
- George Chiari Executive Director
- Michael Sertorio Executive Director
- Vince Gerasolo Company Secretary

» MARKET LEADER



Global Construction Services Limited (GCS) is a proudly owned and managed, Australian construction and maintenance services company that offers a diverse range of integrated products and services:

- Specialised workforce and site services
- Scaffold and access
- Shutdown and maintenance support
- Plant and equipment
- Formwork and concreting
- Site accommodation
- Design and Engineering

» ORGANISATIONAL STRUCTURE



**GLOBAL CONSTRUCTION
SERVICES LIMITED**

PARENT COMPANY



Ph: 139 GCS (139 427)

GLOBAL
INDUSTRIAL SERVICES (AUST)

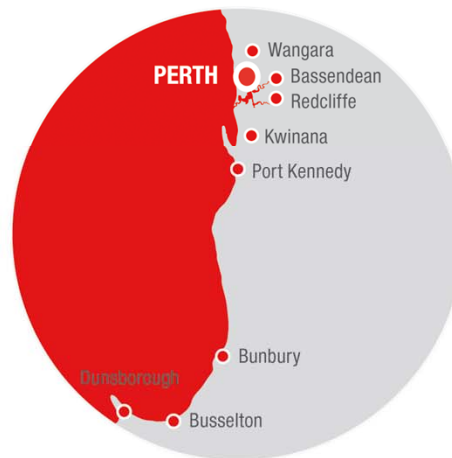
Ph: 1300 653 146



» CURRENT BRANCH LOCATIONS



» GCS has the infrastructure and operational flexibility to service clients in our key markets.



» CORPORATE HIGHLIGHTS FY11



^ 70%

NPAT \$19.4m (\$11.4m); margin 13.4% (12.5%)

^ 77%

EBIT \$29.9m (\$16.9m); margin 20.6% (18.6%)

^ 63%

EBITDA \$38.0m (\$23.3m); margin 26.2% (25.6%)

^ 37%

GEARING 37% (42%); (net debt/equity)

^ 60%

REVENUE \$146.4m (\$91.6m)

^ 61.7¢

NTA 61.7 cents per share (59.2¢)

^ 59%

EPS 20.8 cents per share (13.1¢)

^ 8.25¢

DIVIDEND 8.25 cents fully franked (5.5¢)



» CORPORATE HIGHLIGHTS FY11



- June 2011, GCS acquired 100% of specialised labour hire company GIS, diversifying the group and opening up significant new opportunities.
- August 2011, GCS made a strategic 50% investment in SmartScaff Pty Ltd, This provides GCS immediate access to the East Coast of Australia through an experienced management team.
- Board of Directors and Management team strengthened through key appointments of directors and high calibre executives.
- GCS is strongly placed to capture significant new contract awards in FY12 & FY13.



Commercial Division

- Key milestones achieved on Fiona Stanley Hospital & City Square projects.
- GCS awarded \$30m QEII Carpark project by Probuild.
- General plant hire division GCS Hire, making greater contributions and has an expanded footprint.



Residential Division

- Continues to increase market share in a competitive market.

Resources and Industrial Division

- Continued improvement in activity levels, significant pipeline of opportunities.
- Expansion of GCS Hire into the Northwest & Midwest of Western Australia.
- Consistent growth in Temporary Site Accommodation division, predominately in the Northwest.
- Opportunities to leverage and package specialised labour services through GIS.



» SEGMENT INFORMATION FY11



Segment Size	72.8% COMMERCIAL	15.3% RESIDENTIAL	11.9% RESOURCE & INDUSTRIAL
Revenue	$\wedge$ 77% FY11 \$105.6m, FY10 \$60.0m	$\wedge$ 19% FY11 \$22.2m, FY10 \$18.8m	$\wedge$ 40% FY11 \$17.3m, FY10 \$12.3m
Adjusted EBITDA	$\wedge$ 77% FY11 \$33.0m, FY10 \$18.7m	$\wedge$ 31% FY11 \$5.1m, FY10 \$3.9m	$\wedge$ 34% FY11 \$3.4m, FY10 \$2.6m
Net Assets	$\wedge$ 87% FY11 \$43.7m, FY10 \$23.4m	$\wedge$ 20% FY11 \$18.9m, FY10 \$15.7m	$\wedge$ 52% FY11 \$3.4m, FY10 \$2.2m



» OUTLOOK FOR FY12



- Prospects for 2012 and beyond remain buoyant, although GCS remains alert to the impacts of global uncertainty.
- FY12 earnings are expected to be in line with FY11, subject to award and commencement of new projects across all sectors.
- GCS is confident of an uplift in earnings from FY13 and onwards as a result of anticipated project awards during FY12.
- GCS Group remains committed to its Growth Strategy.



» GROWTH STRATEGY



- Continue to leverage strong position in WA economy whilst commencing expansion into the East Coast via the strategic investment in SmartScaff Pty Ltd.
- Diversify into related industries and sectors.
- Maintain a disciplined approach to acquisitions, targeting businesses that are:
 - profitable, with growth potential
 - synergistic with GCS's existing operations
 - earnings accretive
- Continue to deliver organic growth.





Safety.
Performance.
Reliability.



Resolution 1



Non Binding Resolution to Adopt Remuneration Report

To consider and, if thought fit, to pass, with or without amendment, the following Resolution as an ordinary resolution:

"That the Remuneration Report as set out in the Annual Report for the year ended 30 June 2011 be adopted."



Resolution 1



Non Binding Resolution to Adopt Remuneration Report

The following proxies have been received:

Vote Type	Voted	%	% all securities
For	35,272,740	99.32	30.36
Against	177,782	0.50	0.15
Open	62,475	0.18	0.05
Excluded	35,887,000	N/A	30.89
Abstain	119,100	N/A	0.10

Securities on Issue 116,165,628



Resolution 2



Re-election of Mr George Chiari

To consider and, if thought fit, to pass, with or without amendment, the following Resolution as an ordinary resolution:

"That Mr George Chiari, who retires as a director in accordance with Clause 6.3 of the Company's Constitution and, being eligible and offering himself for re-election, be re-elected as a director of the Company with immediate effect."



Resolution 2



Re-election of Mr George Chiari

The following proxies have been received:

Vote Type	Voted	%	% all securities
For	67,579,493	94.49	58.18
Against	3,716,068	5.20	3.20
Open	220,626	0.31	0.19
Abstain	45,388	N/A	0.04

Securities on Issue 116,165,628



Resolution 3



Election of Mr Michael Sertorio

To consider and, if thought fit, to pass, with or without amendment, the following Resolution as an ordinary resolution:

"That Mr Michael Sertorio, having been appointed as an additional director of the company on 5 July 2011, who retires as a director in accordance with Clause 6.3 of the Company's Constitution and, being eligible and offering himself for election, be elected as a director of the Company with immediate effect."



Resolution 3



Election of Mr Michael Sertorio

The following proxies have been received:

Vote Type	Voted	%	% all securities
For	67,613,604	94.50	58.20
Against	3,716,068	5.20	3.20
Open	220,626	0.31	0.19
Abstain	11,277	N/A	0.01

Securities on Issue 116,165,628





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