Sietel LIMITED
ACN 004 217 734 Incorporated in Victoria

29 November 2018

Company Announcements Office
Australian Securities Exchange Limited
20 Bridge Street
SYDNEY NSW 2000

Dear Sirs,

Announcement to the market

In accordance with Australian Stock Exchange (ASX) Listing Rule 4.3A, Sietel Limited has attached its Appendix 4E – Preliminary final report for the year ended 30 September 2018.

An audit report has not been issued at this stage, however the directors have received no indication from the audit staff that a qualified opinion is being considered.

Yours sincerely
Sietel Limited

Richard Rees
Managing Director

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Appendix 4E

Preliminary final report

Period ended 30 September 2018

Name of entity

SIETEL LIMITED

ABN or equivalent company reference	Half yearly *(tick)*	Preliminary final *(tick)*	Financial year ended ('current period')
004 217 734		✓	**30 SEPTEMBER, 2018**

Results for announcement to the market

				$
Revenues from ordinary activities	Up	7%	to	8,713,010
Profit (loss) from ordinary activities after tax attributable to members	Down	10%	to	1,234,077
Net profit (loss) for the period attributable to members	Down	10%	to	1,234,077

Dividends (distributions) – Ordinary Shares	Amount per security	Franked amount per security
Final dividend Interim dividend	Nil ¢	Nil ¢
Previous corresponding period	Nil ¢	Nil ¢

+Record date for determining entitlements to the dividend, (in the case of a trust, distribution)	N/A

Dividends (distributions) – Preference Shares	Amount per security	Franked amount per security
Final dividend – Paid 5 Jan 2018 – Record date 2 Jan 2018	5 ¢	Nil ¢
Interim dividend – Paid 5 July 2018 – Record date 2 July 2018	5 ¢	Nil ¢
Previous corresponding period		
Final dividend – Paid 6 Jan 2017 – Record date 3 Jan 2017	5 ¢	Nil ¢
Interim dividend – Paid 7 July 2017 – Record date 3 July 2017	5 ¢	Nil ¢

The directors announce a profit after tax attributable to members for year ended 30 September 2018 of $1,234,077.

Ratios and Other Measures

	Current period	Previous corresponding Period
Profit before tax / revenue Consolidated profit (loss) before tax as a percentage of revenue	12.46%	19.59%
Profit after tax / +equity interests Consolidated net profit (loss) after tax attributable to members as a percentage of equity (similarly attributable) at the end of the period	1.82%	2.11%

Earnings per security (EPS)

$$\text{Basic EPS} = \frac{\text{Profit/(loss) for the period}}{\text{No. Of ordinary securities}} = \frac{1{,}234{,}077}{8{,}007{,}479} = 15.41¢$$

$$\text{Diluted EPS} = \frac{\text{Profit/(loss) for the period}}{\text{No. Of ordinary securities + Preference securities}} = \frac{1{,}234{,}077}{8{,}007{,}479+75{,}000} = 15.27¢$$

NTA backing	Current period	Previous corresponding Period
Net tangible asset backing per +ordinary security	848 CENTS	810 CENTS

Sietel Limited
Preliminary final report
Year Ended 30 September 2018

SIETEL LIMITED
CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 SEPTEMBER 2018

	Year Ended 30 Sept 2018	Year Ended 30 Sept 2017
	$	$
REVENUE		
Sales revenue	3,058,766	3,167,944
Dividends received	1,391,243	1,298,611
Interest received	98,919	174,434
Rent revenue	3,285,806	3,132,648
Other revenue	641,686	418,539
	8,476,420	**8,192,175**
Profit on disposal of property, plant and equipment	3,500	-
Profit/(loss) on disposal of investments	233,090	(14,062)
Total Revenue	**8,713,010**	**8,178,114**
EXPENSES		
Costs of goods sold	2,102,020	1,860,810
Overheads (Operating)	4,139,652	3,503,500
Administration expenses	1,215,110	809,429
Selling expenses	63,039	31,479
Finance expenses	-	-
Impairment of goodwill	-	-
Impairment loss – Note 5	107,800	370,785
Total Expenses	**7,627,621**	**6,576,003**
Profit/(loss) before income tax	1,085,389	1,602,111
Income tax revenue/(expense)	148,688	(232,631)
Profit/(loss) after income tax	**1,234,077**	**1,369,480**
Profit after income tax from discontinued operations	**-**	**-**
Net profit/(loss) attributable to members of the Company	**1,234,077**	**1,369,480**
Other comprehensive income		
Items that may be reclassified subsequently to profit or loss		
Net gain/(loss) on available for sale financial assets - Note 5	1,878,093	1,638,197
Total comprehensive income/(loss)	**3,112,170**	**3,007,677**
Earnings per share (EPS)		
Basic EPS (cents per share)	15.41	17.10
Diluted EPS (cents per share)	15.27	16.94

SIETEL LIMITED

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 SEPTEMBER 2018

	Year Ended 30 Sept 2018	Year Ended 30 Sept 2017
	$	$
Profit for the year attributable to:		
Owners of the Parent	1,234,077	1,369,480
	1,234,077	**1,369,480**
Total comprehensive income for the year attributable to:		
Owners of the Parent	3,112,170	3,007,677
	3,112,170	**3,007,677**

SIETEL LIMITED
CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 30 SEPTEMBER 2018

	As At 30 Sept 2018 $	As At 30 Sept 2017 $
Current Assets		
Cash and cash equivalents	2,158,459	7,508,887
Trade and other receivables	900,719	666,182
Inventories	569,304	335,996
Other current assets	366,394	333,184
Current tax receivables	319,312	-
Total Current Assets	**4,314,188**	**8,844,249**
Non-Current Assets		
Financial assets	31,960,079	30,429,101
Property, plant and equipment	2,713,919	2,717,023
Investment property	31,901,908	25,392,509
Deferred tax assets	847,020	763,637
Total Non-Current Assets	**67,422,926**	**59,302,270**
Total Assets	**71,737,114**	**68,146,519**
Current Liabilities		
Trade and other payables	880,573	541,036
Financial liabilities	333,298	318,677
Provisions	1,071,804	1,058,456
Current tax liabilities	-	70,319
Total Current Liabilities	**2,285,675**	**1,988,488**
Non-Current Liabilities		
Deferred tax liabilities	1,512,083	1,323,345
Total Non-Current Liabilities	**1,512,083**	**1,323,345**
Total Liabilities	**3,797,758**	**3,311,833**
Net Assets	**67,939,356**	**64,834,686**
Equity		
Issued capital	4,257,129	4,257,129
Reserves	6,846,740	4,968,647
Retained earnings	56,835,487	55,608,910
Total Shareholders' Equity	**67,939,356**	**64,834,686**

SIETEL LIMITED
CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 SEPTEMBER 2018

Economic Entity	**Issued Capital**	**Reserves**	**Retained Earnings**	**Non-Controlling Interest (NCI)**	**Total Equity**
Balance at 1 October 2016	4,257,129	3,330,450	54,192,843	(65,352)	61,715,070
Net profit (loss) for the period	-	-	1,369,480	-	1,369,480
Other comprehensive income	-	1,638,197	-	-	1,638,197
Dividends paid	-	-	(7,500)	-	(7,500)
Elimination of Minority Interest in AAA	-	-	-	65,352	65,352
Consolidation of Minority Interest in AAA	-	-	54,087	-	54,087
Balance at 30 September 2017	4,257,129	4,968,647	55,608,910	-	64,834,686
Net profit (loss) for the period	-	-	1,234,077	-	1,234,077
Other comprehensive income	-	1,878,093	-	-	1,878,093
Dividends paid	-	-	(7,500)	-	(7,500)
Balance at 30 September 2018	4,257,129	6,846,740	56,835,487	-	67,939,356

SIETEL LIMITED
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

	Year Ended 30 Sept 2018 $	Year Ended 30 Sept 2017 $
Cash flows from Operating Activities		
Receipts from customers	6,557,879	6,566,889
Payments to suppliers & employees	(5,790,748)	(5,007,960)
Income tax paid	(309,997)	(345,930)
Interest received	102,758	191,556
Dividends received	1,381,246	1,310,377
Finance costs	-	-
Net cash provided by operating activities	**1,941,138**	**2,714,932**
Cash flows from Investing Activities		
Proceeds from sale of financial assets	3,254,805	43,515
Purchase of property, plant & equipment	(428,128)	(287,700)
Purchase of investment properties	(7,515,468)	(209,345)
Purchase of financial assets	(2,595,275)	(2,648,832)
Net cash provided by/(used in) investing activities	**(7,284,066)**	**(3,102,362)**
Cash flows from Financing Activities		
Dividends paid	(7,500)	(7,500)
Net cash provided by (used in) financing activities	**(7,500)**	**(7,500)**
Net increase/(decrease) in cash flows	(5,350,428)	(394,930)
Cash as at beginning of period	7,508,887	7,903,817
Cash and cash equivalents at the end of the year	**2,158,459**	**7,508,887**

SIETEL LIMITED

CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 2018

1. Basis of Preparation of the Financial Statements

This preliminary final report has been prepared in accordance with ASX Listing Rule 4.3A and the disclosure requirements of the ASX Appendix 4E.

The accounting policies adopted in the preparation of this preliminary final report are consistent with those to be adopted and disclosed in the 2018 annual report.

2. Related Party Transactions

The Group had a related party transaction during the year ended 30 September 2018, which related to an insurance payout for a claim put forth by Richard Rees as Managing Director. Arrangements with related parties continue to be in place similar in nature to those for the year ended 30 September 2017.

3. Subsequent Events

No other matter or circumstance has arisen since 30 September 2018 that has significantly affected or may significantly affect the operations, results or state of affairs of the Group in the near future.

4. Audit

This report is based on the accounts which are in the process of being audited.

5. Movement in reserves

Movement in available for sale financial assets

Sietel Limited complies with AASB 139 in regards to the measurement of financial assets.

	Year Ended 30 Sept 2018	Year Ended 30 Sept 2017
New impairment	107,800	370,785
Impairment Loss/(Gain)	**107,800**	**370,785**
Gain transferred to equity	1,594,042	1,159,729
Less Reversal from equity	(1,109,937)	(419,135)
Add Reversal of impairment	1,423,663	914,578
Less Re-Impair previous impairment reversals	(29,675)	(16,975)
Net gain/(loss) on available for sale financial assets	**1,878,093**	**1,638,197**

Gains transferred to equity are net of income tax at the rate of 27.5% (2017: 27.5%), impairment reversed to equity are at the gross values.

Sietel Limited
Preliminary final report
Year Ended 30 September 2018

6. Segment Reporting

	Revenue		Results		Assets		Liabilities		Depreciation	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
	$'000	$'000	$'000	$'000	$'000	$'000	$'000	$'000	$'000	$'000
Continuing operations										
Investments	5,643	4,975	1,897	1,660	68,154	65,616	3,041	2,931	1,252	1,207
Operations	3,070	3,203	(663)	(291)	3,583	2,531	757	381	99	30
TOTAL	8,713	8,178	1,234	1,369	71,737	68,147	3,798	3,312	1,351	1,237