

Service Stream Limited

Executive Director's AGM Presentation

Brett Gallagher
23 October 2013



Overview Financial

- FY13 Revenue \$527m  (\$66m) from FY12
- A disappointing FY13 with EBITDA loss of (\$13.4m)  (\$51.4m) from FY12
- Fixed Communications' EBITDA loss of (\$32m) includes (\$19.9m) relating to SSM's share of the Syntheo Joint Venture
- Mobile Communications and Energy & Water both delivered improved results in line with expectation
- Net Debt \$52m  (\$10.2m) from June 12
- Operating Cashflow \$3.2m  (\$12.8m) from FY12
- Fixed Communications' goodwill written-down by (\$89.8m)
- No final dividend declared for FY13

Refer to the Financial Statements for Y/E 30 June 2013 for further details on the results for the year, SSM's agreement with its Syntheo Joint Venture partner, and the banking refinance.



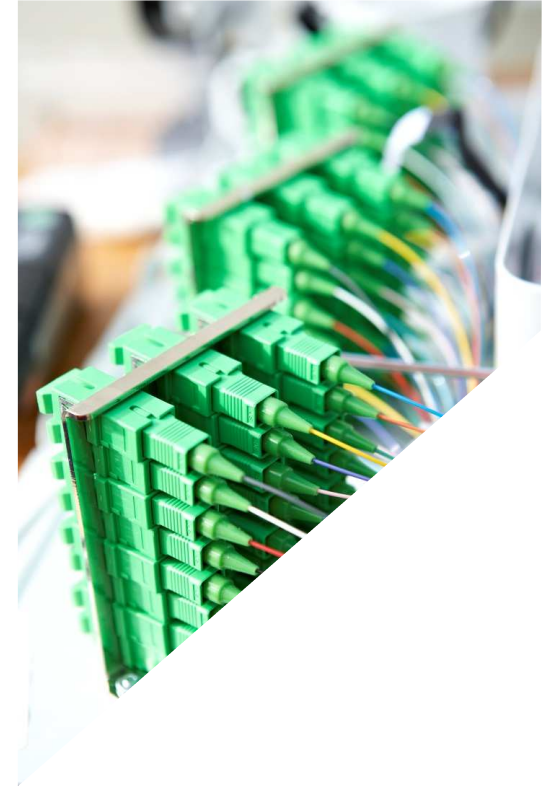
Overview Operational

- New arrangements with NBN Co and joint venture partner limit future exposure to Syntheo
- Key leadership changes made within Executive Team & the Fixed Communications Division
- Banking refinance secured out to 31 August 2014
- Appointment of Terry Sinclair as Managing Director - effective 6 November 2013
- Growth in Mobile Communications and Energy & Water segments
- Improved Safety Performance – Auditing & Reporting
- Staff salaries held at FY13 level

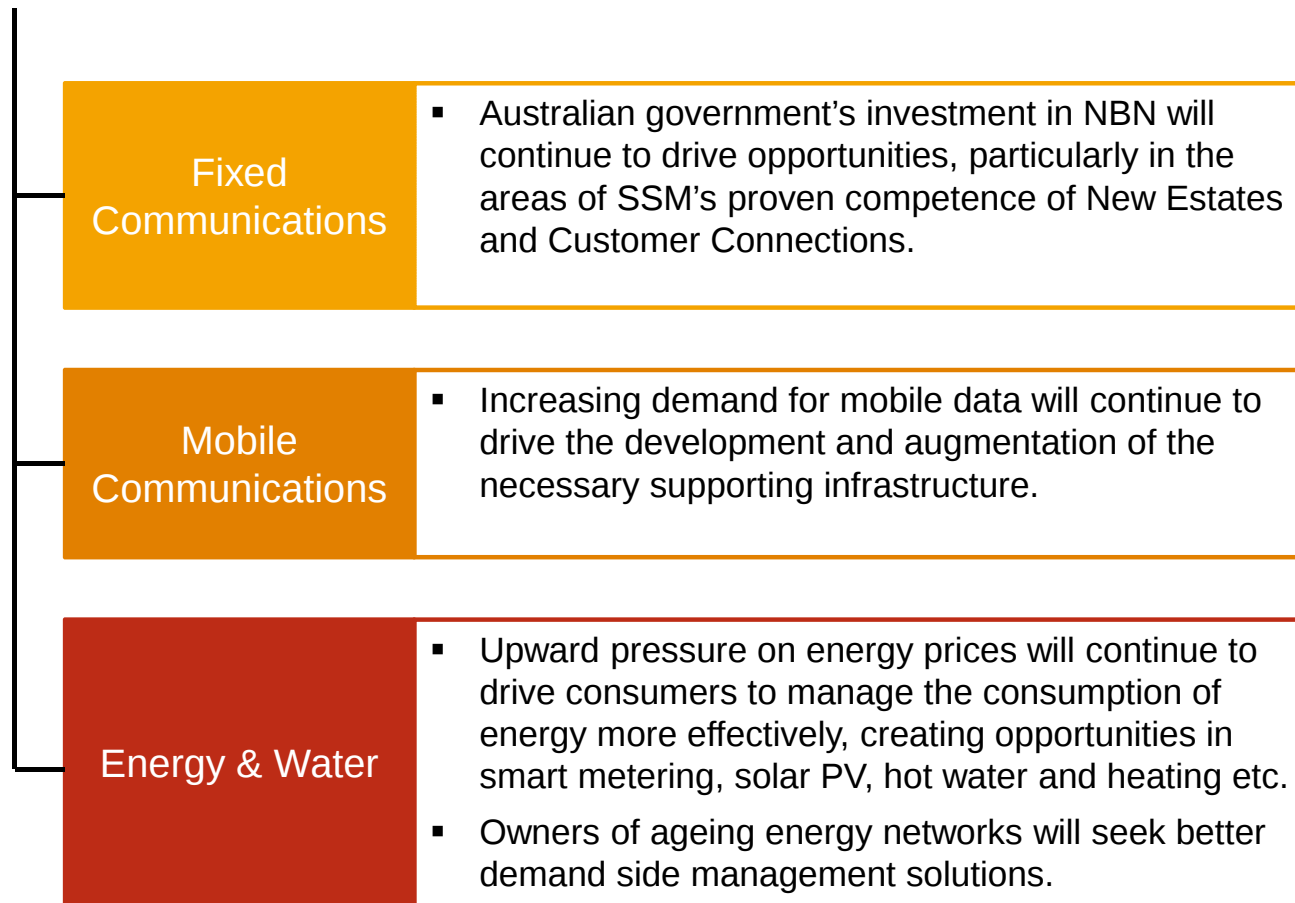


FY14 outlook

- No EBITDA impact of Syntheo in FY14 and agreed contributions have been factored into cash forecast
- Fixed Communications' recent success in winning a number of Telstra and NBN contracts will provide a solid platform for FY14 ... ongoing focus on division re-structure, cost control and contract execution
- Mobile Communications has secured a 2 year extension of its SAED contract with Telstra and is well placed for Construction growth in FY14
- Energy & Water is confident of securing extensions to various metering contracts that expire in FY14. The division also expects to extend its relationship with Origin Energy for in-home-services
- Board is confident of returning to a solid profitable position in FY14 anticipating EBITDA of around \$20m with a heavy bias to second half



Our business' medium term prospects are strong



Questions?

