



Symal Group Limited

Morgans Conference
October 2025



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Financial information

All dollar values are in Australian dollar (\$) unless otherwise stated. Figures in this presentation are subject to rounding.

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Past performance

Past performance of the Company cannot be assumed as indicative of the future performance. There is NO guarantee of future performance – actual results and future outcomes will in all likelihood differ from those outlined in this presentation.



Infrastructure



Power and
renewables



Utilities



Data centres



Defence



Buildings
and facilities

**A diversified
services provider
focused on
resilient end
markets.**



\$1.76bn

Work-in-hand¹



~\$1.5bn

Open early contractor
involvement (ECI) projects⁴



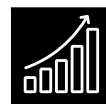
3.41 TRIFR

Below industry
average of 6.0²



~1,500

Office and site
based employees



\$117-127m

FY26 Normalised
EBITDA guidance³

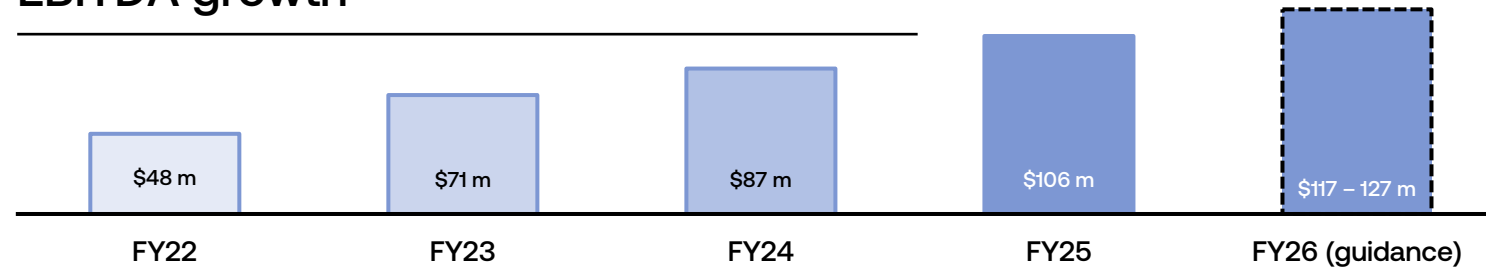


30-50%

Dividend payout ratio
as percentage of NPAT

A history of growth

EBITDA growth¹



Our transformation

2001-2008 →	2009-2019 →	2020-2024 →	2024-2025 →	2025-2030
Foundations and early growth	Strategic expansion	Integration and innovation	National scale	Ongoing expansion
	 	 	 	Expanding market share – organic and inorganic → end markets → capabilities → geographies → revenue mix



Strategically located and growing



Comprehensive east coast presence

Comprising 22 individual main offices, regional offices, yards and operational facilities.



Flexible workforce

Highly flexible traveling workforce, supported by >2,000 contractors able to deliver across the nation.

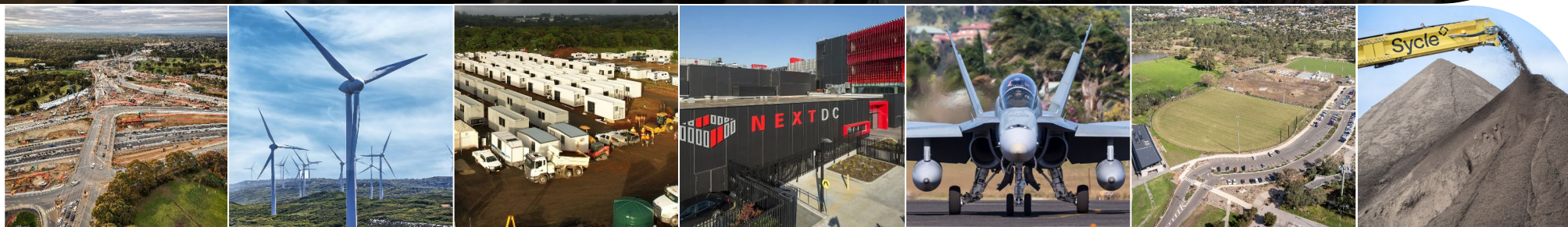


Acquisition growth

Actively searching for acquisition opportunities across the country to further geographical reach and capabilities. Prioritisation of Queensland, New South Wales and South Australia.



Key growth priorities



Infrastructure

Power and renewables

Utilities

Data centres

Defence

Building and facilities

Recycling and repurposing

Organic

Expansion of market share

Growth of in-house electrical capabilities

Focus on recurring revenue, expand client base and expansion

Increase client base and national expansion

Increase defence opportunities and partnerships

Expansion of market share

Fuels and sales; circular precinct

Inorganic

QLD, NSW and SA – expand offerings and new clients

Broaden capabilities and acquire market share

Focus on water, gas and power

Additional services to increase data centre market share

Acquire defence focused businesses and expand beyond current capabilities

QLD, NSW and SA – expand offerings and new clients

Continue to build organically through acquired business

Market

\$310b over the next 5 years¹

\$110b over the next 5 years¹

\$52b over the next 5 years¹

\$26b over the next 5 years³

\$765b over the next 10 years²

\$120b over the next 5 years¹

23m tonnes per annum by 2030¹

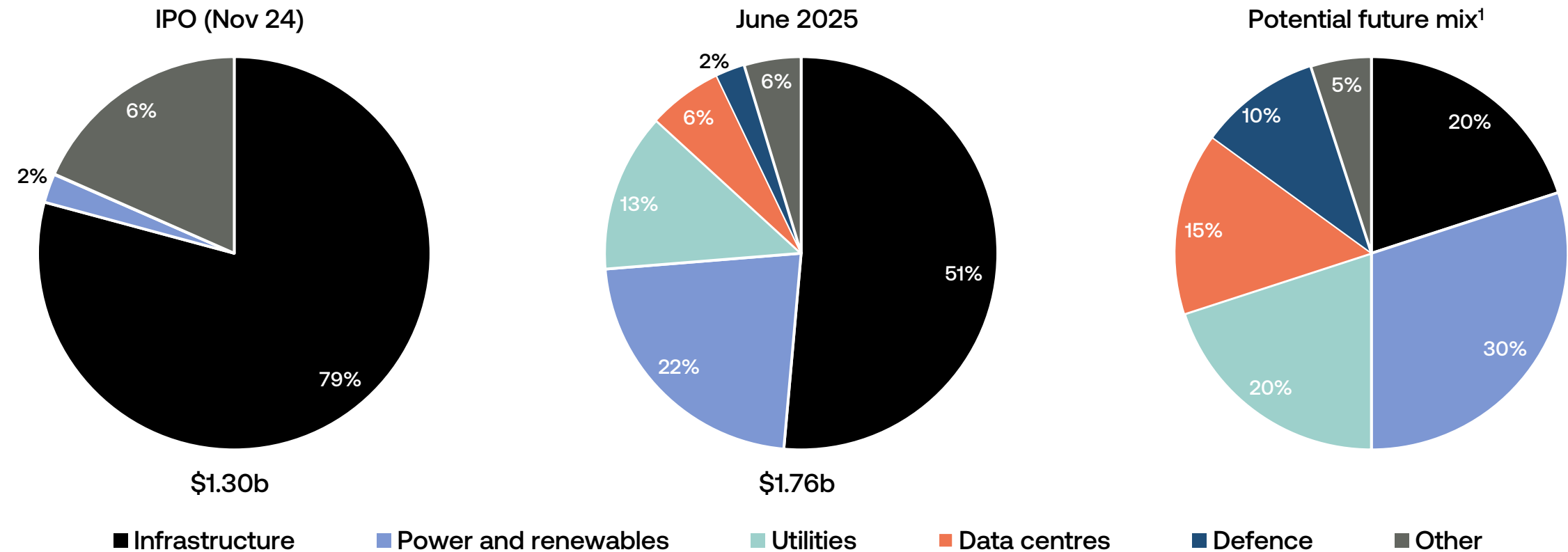
(1) Oxford Economics Civil Construction and Construction and Demolition Waste Outlook, August 2024. East coast expenditure.

(2) 2024 National Defence Strategy and 2024 Integrated Investment Program, Australian Government (2024). Total defence budget over the next 10 years is \$765 billion which includes all defence expenditure – both related and unrelated to infrastructure.

(3) Empowering Australia's Digital Future (October 2024), published by Mandala Research.

Continued end-market diversification

Work-in-hand mix over time



(1) Indicative estimates of potential future mix based on current pipeline and M&A opportunities. This is subject to change based on industry developments and new opportunities which may emerge.

Symal in summary



Founder-led and management aligned

Highly experienced, ambitious and passionate leaders and staff.



Diversified revenue streams

Lump sum, cost-plus, transactional, and recurring revenue streams across diverse geographies in resilient end markets



Disciplined risk approach

Conservative approach to pricing and managing risk on projects with clear risk framework



History of high growth and strong margins

25-year history of sustained growth, with limited access to capital



Strong cash generation and balance sheet

~100% target cash conversion and strong balance sheet capacity to fund growth



Future growth plans

Strong pipeline of future projects across our end markets with plans to accelerate through targeted acquisitions



