

September 2016 Quarter Results Confirms Profitability

- September 2016 Quarter Revenue increased to \$16.68 M, up by \$2.40 M (17%) over June 2016 Quarter Underlying Revenue
- September 2016 Quarter Revenue increased by \$6.68 M (67%) compared to September 2015 Quarter Underlying Revenue
- September 2016 Quarter Underlying EBITDA increased to \$0.40 M, up by \$0.92 M (178%) over June 2016 Quarter Underlying EBITDA
- September 2016 Quarter Underlying EBITDA increased by \$1.60 M (133%) compared to September 2015 Quarter Underlying EBITDA

Tuesday 8 November 2016: The Board of TPC Consolidated Limited (ASX: TPC) is pleased to report the unaudited quarterly results for the 3 months ended 30 September 2016 (FY 2017 Q1) showing positive EBITDA for the quarter for the TPC Consolidated.

Since its inception in April 2014, CovaU, a wholly owned subsidiary of TPC, which resells electricity and gas services to residential and business customers, has had rapid growth in customer numbers (from zero to over 12,000 customers to date) and has now achieved an average revenue of over \$5 million per month for the September 2016 Quarter. Despite unusually high energy prices which adversely affected the September 2016 Quarter of the energy business, TPC was able to move from a net loss position to a positive earnings position with positive cash flow, largely attributable to the increased scale of the energy business and the NSW retail rate raise effective from 1 July 2016. The energy business now represents 93% of the total revenue of the consolidated entity.

[A] September 2016 Quarter Result Compared to June 2016 Quarter Underlying Result and September 2015 Quarter Underlying Result

Underlying Quarterly Result	September 2016 Quarter	June 2016 Quarter	Improvement on Prior Quarter
Revenue	16,678,689	14,276,449	2,402,240 17%
EBITDA ⁽¹⁾	400,992	(516,228)	917,220 178%

Underlying Quarterly Result	September 2016 Quarter	September 2015 Quarter	Improvement on Previous Corresponding Quarter
Revenue	16,678,689	9,999,326	6,679,363 67%
EBITDA ⁽¹⁾	400,992	(1,199,405)	1,600,397 133%

⁽¹⁾ EBITDA is a non-IFRS measure and is used internally by management to assess the performance of the business. An amount of \$213,000 relating to costs incurred for consultancy and due diligence costs associated with potential merger and acquisition opportunities has been added back to calculate underlying EBITDA for the September 2016 Quarter.

Revenue of the consolidated entity for the quarter increased to \$16.68 million, up by \$2.40 million (17%) compared to the preceding quarter, and an increase of \$6.68 million (67%) compared to September 2015 Quarter.

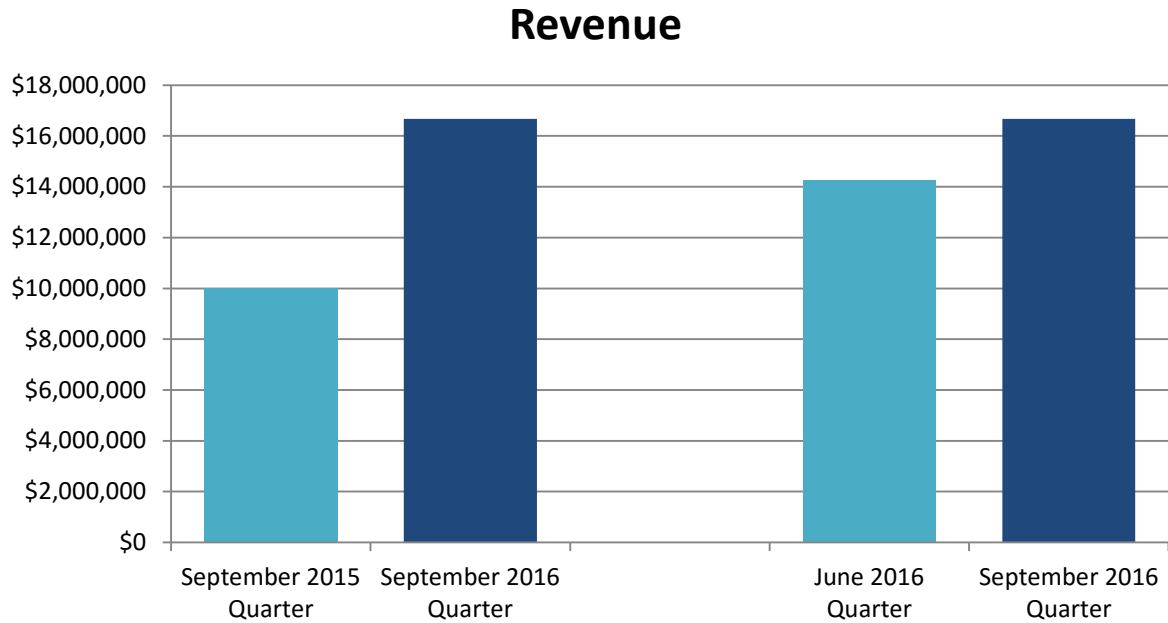
Underlying earnings before interest expense, taxation, depreciation and amortisation (EBITDA) increased to \$0.40 million from a loss of (\$0.52 million), improved by \$0.92 million (178%) compared to the preceding quarter, and an increase of \$1.60 million (133%) compared to September 2015 Quarter.

[B] Cash Flow Summary for September 2016 Quarter

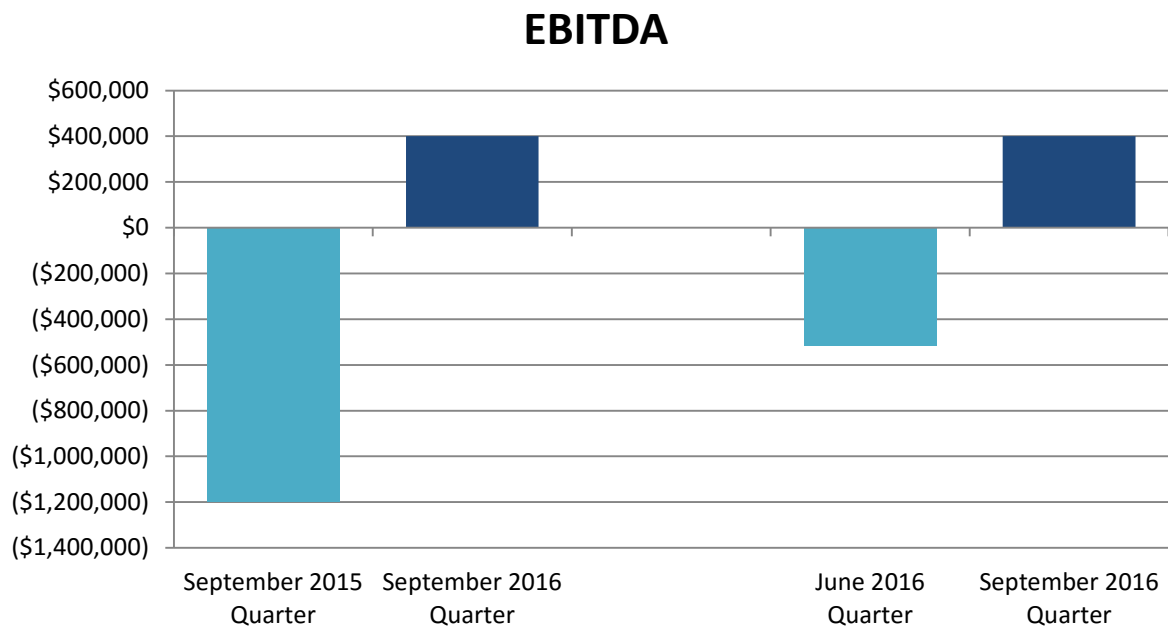
	September 2016 Quarter	June 2016 Quarter
Cash and cash equivalents at beginning of the quarter	1,198,069	464,737
Net cash from operating activities (receipts from customers less payments to suppliers and employees)	109,327	169,737
Net cash used in investing activities (investment in associated company and term deposits)	(76,269)	(263,247)
Net cash (used in)/provided by financing activities ((repayment of) / proceeds from borrowings)	(513,108)	826,842
Cash and cash equivalents at end of the quarter	718,019	1,198,069

Net cash from operating activities of the consolidated entity for the quarter ending 30 September 2016 amounted to \$0.10 million (June 2016 Quarter: \$0.17 million).

[C] September 2016 Quarter Revenue compared to June 2016 Quarter Underlying Revenue, and September 2015 Quarter Underlying Revenue



[D] September 2016 Quarter Underlying EBITDA compared to June 2016 Quarter Underlying EBITDA, and September 2015 Quarter Underlying EBITDA





The quarterly results indicate that TPC is on track with our growth direction and support our expectations of full year profitability.

For more information please contact:

Charles Huang
CEO, TPC
(02) 8448 0663
www.tpc.com.au

About TPC

Established in 1996, TPC (formerly Tel.Pacific) was a significant participant in the Australian communications market. The Company's core business centred around its mobile customer acquisition and the development of the MRTM platform (Mobile Real Time Monitoring) which is an intelligent network connected to a leading mobile network. The Company sold its pre-paid phone card business in April 2014, retaining the MRTM platform and a relatively small pre-paid mobile sim business. The Company still has wholesale customers on its MRTM platform.

Having been granted licences by the Australian Energy Regulator and Essential Services of Victoria, the Company through a specially created wholly owned subsidiary, CovaU Pty Limited, entered the electricity and gas business. The services have been rolled out from April 2014, and its focus has been on growth opportunities in the electricity and gas business along with its mobile business. TPC intends to further expand its business activities as part of its long-term growth strategy.

The CovaU energy service focuses on the SME sector and residential consumers.