



TZ Limited

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11 July 2024

ASX Announcement

Investor Presentation — NWR Security Technology Small Cap Virtual Conference

TZ Limited (ASX: TZL)(**TZ** or the **Company**) will conduct an investor presentation at NWR Security Technology Small Cap Virtual Conference:

Time: 2:00pm (AEST) 11 July 2024

Presenter: John Wilson, CEO

Participants who wish to attend may register via the link:

https://us02web.zoom.us/webinar/register/WN_03IHkLZ_TfyInWFihETCUg#/registration

The presentation materials are attached.

Authorised for release by the Board of Directors.

For further information, please contact:

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For additional information on TZ Limited, please visit www.tz.net

Think SMART. Think TZ.



TZL Investor Presentation.

NWR Security Technology Small Cap Conference.

11 July 2024

Disclaimer

The information contained in this presentation has been prepared by TZ Limited ACN 073 979 272 (Company).

This summary presentation was prepared with due care and attention and is current at the date of the presentation.

The information in this presentation is an overview and does not contain all information necessary for investment decisions. In making investment decisions in connection with any acquisition of securities, investors should rely on their own examination and consult their own legal, business and/or financial advisers.

This presentation is not an offer, invitation, solicitation or other recommendation with respect to the subscription for, purchase or sale of any securities in the Company. This presentation has been made available for information purposes only.

TZ Limited is not licensed to provide financial product advice in respect to TZ Limited shares.

Future Performance

Forward looking statements, opinions and estimates provided in this presentation are based on assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends, which are based upon interpretations of current market conditions. Forward looking statements including projections, guidance on future earnings and estimates are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. An investment in TZ Limited shares is subject to investment and other known and unknown risks, some of which are beyond the control of TZ Limited. No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions contained in this presentation. To the maximum extent permitted by law, none of TZ Limited employees, directors or agents, nor any other person, accepts any liability, including, without limitation, any liability arising out of fault or negligence, for any loss arising from the use of information contained in this presentation. In particular, no representation or warranty, express or implied, is given as to the accuracy, completeness or correctness, likelihood of achievement or reasonableness of any forecasts, prospects or returns contained in this Presentation nor is any obligation assumed to update such information. Such forecasts, prospects or returns are by their nature subject to significant uncertainties and contingencies. Before making an investment decision, you should consider, with or without the assistance of a financial adviser, whether an investment is appropriate in light of your particular investment needs, objectives and financial circumstances.

Who we are ...



TZ LIMITED

Top 20 Shareholders
own 75% of Company

Quality Register

ASX: TZL

Global provider of smart locking, access control, and smart locker solutions





Where we participate ...
Smart Lockers

Smart Locker Solution Specialists

Preferred Supplier to the world's leading corporations

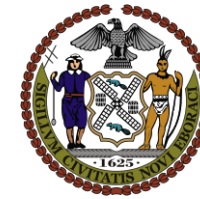


A perspective view of a modern data center aisle. The aisle is flanked by tall, white server racks with perforated doors. The floor is a light-colored, gridded metal mesh. The ceiling is white with recessed lighting and blue LED strips along the edges of the racks. The perspective leads the eye down the center of the aisle towards a bright light at the far end.

Where we participate ...
Data Centre Security

DC Micro-Security Solution Specialists

Preferred Supplier to the world's leading DC Operators



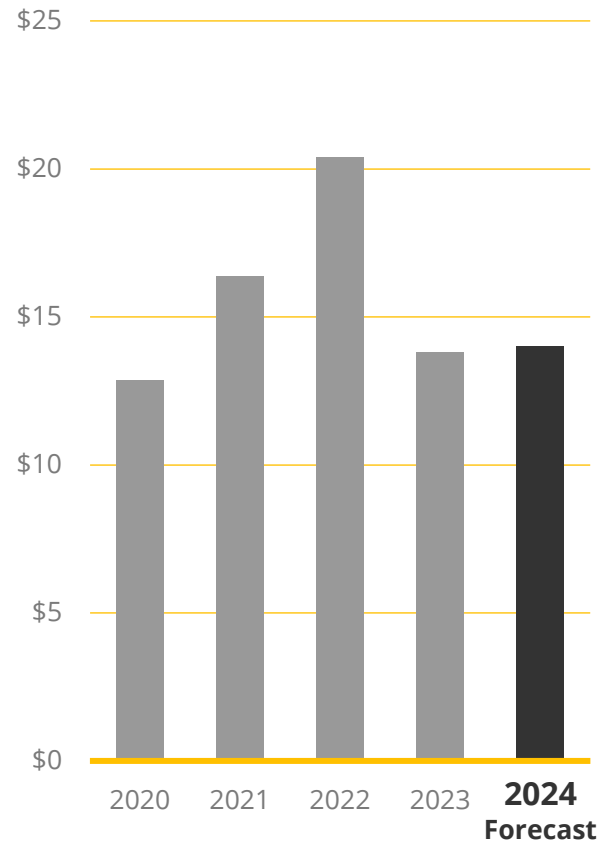
CANADIAN SECURITY INTELLIGENCE SERVICE



Business Snapshot (unaudited management accounts)

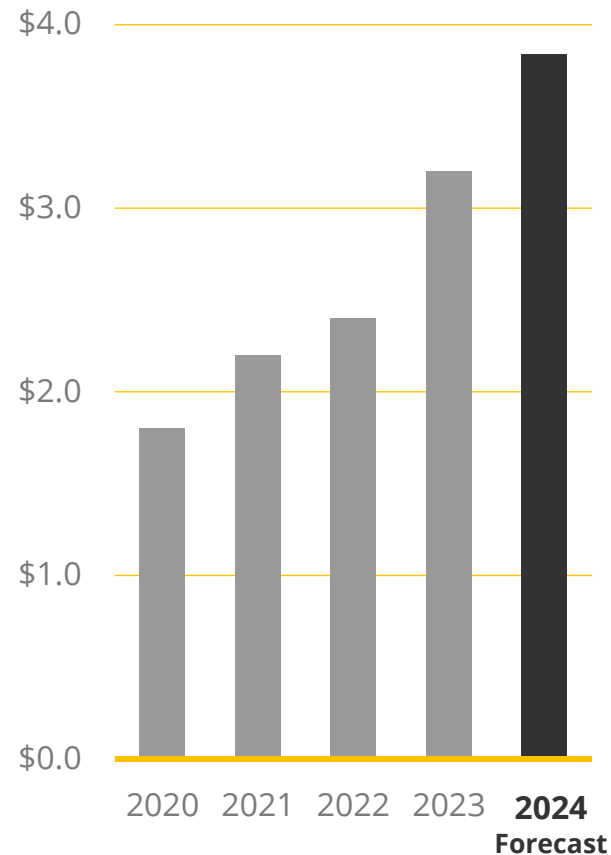
REVENUE
~ \$14m

Revenue
AUD \$m



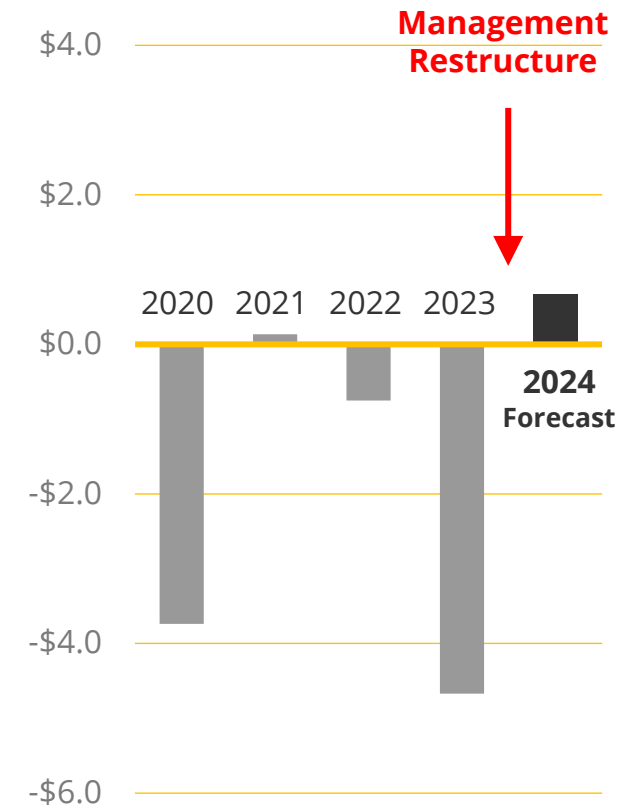
RECURRING REVENUE
\$3.8m (forecast)

Recurring Revenue
AUD \$m



EBITDA
~ \$0.7m

EBITDA
AUD \$m



We have some growth in established sectors



**Grow business in
US Educational Sector**

4,360 higher education institutions in the US.
Less than 500 are currently using Parcel Lockers.



**Grow Corporate Locker
business with
Large Enterprise Customers**



FY25: A new growth path ...



368,000 high rise residential
apartments in Australia
Over 5M condos in the USA

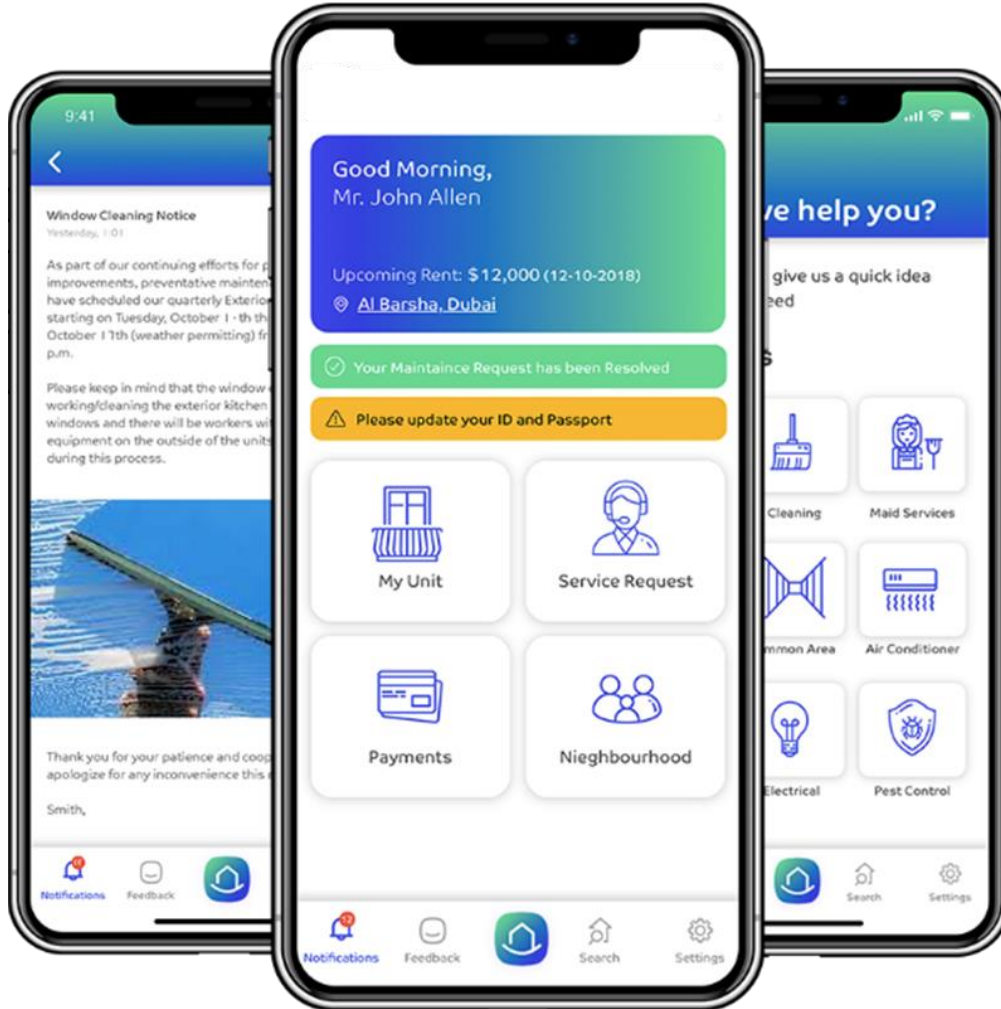
**Grow by Acquisition
(debt-funded)**

Tenant App / Residential Play

High-rise Residential, Mixed Use,
Build to Rent, Aged Care

All high growth sectors

What is a Tenant App?



A mobile app that provides tenants with a platform to access a range of Tenant services ...

- > Facility Bookings
- > Tenant Communication
- > Payment Services
- > Rental Administration

A micro-social platform

Synergy?



The Tenant App Market



Brookfield
Properties

essensys



RoamerTM

CBRE Host Digital

High growth sector with big players in the market

Strong Market Activity

acquisitions, expansion capital, etc..

- > Essensys – \$45M cap raise
- > VTS – over \$300M in acquisitions (LANE and RISE)