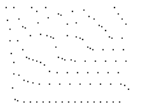
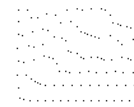
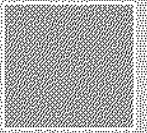




# USCOM



## Key India site installs USCOM

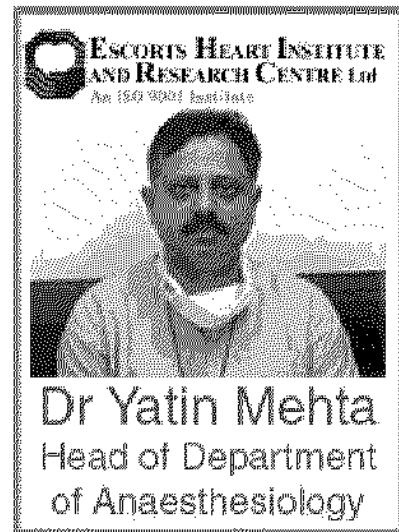
Monday, December 13, 2004: USCOM Ltd (ASX Code: UCM) today announced the sale of its non-invasive cardiac output system to one of the most prestigious cardiac centres in India, a strategic milestone in USCOM's marketing plan for South Asia.

The USCOM system has been purchased by the Anaesthesiology Department of the Escorts Heart Institute & Research Centre in Delhi, a centre of excellence in both patient care and state-of-the-art medical technology.

The order for the USCOM device was placed by the Head of the Department, Dr Yatin Mehta, who had been assessing the system through clinical trials since mid 2004.

The hospital's research was first presented in August this year by Dr Rajesh Chand to a meeting of 150 leading Indian clinicians in Delhi and Mumbai.

In a study of 50 cardiac patients, the hospital compared the accuracy of USCOM to the "gold standard" Pulmonary Artery Catheter method and found excellent correlations between the two methods. Dr Mehta said, *"We have tried USCOM in many of our patients against the Thermodilution method of cardiac output measurement at our Post Operative cardiac ICU and found excellent correlation between both the measurements."*

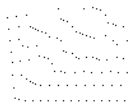
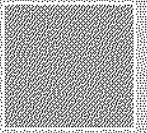


The Delhi sale was the end result of a collaborative effort between USCOM's local staff and marketing and distribution partners. The India distribution network is managed by Coefficient Systems' Director of South Asia, Mr Das Menon in conjunction with USCOM's India country manager, Mr K. Vaikunth. In Delhi, sales are managed by USCOM local distribution and marketing partner, Instrumedix, which covers the territory of Northern India.

Commenting on the sale today, the Chief Executive of USCOM, Mr Gary Davey said, *"India is an important market for the company. And to have a prestigious site such as the Escorts Heart Institute as one of our first major customers is an important milestone for the company. We could not have hoped for a more prestigious and sophisticated site as a reference for future sales in India."*



# USCOM

**About the Escorts Heart Institute:**

The hospital has more than 326 beds, 9 Operation Theaters, 4 Cath Labs, 2 Heart Stations besides a host of other facilities. The hospital has a total of 164 Critical Care beds to provide intensive care to patients after surgery or angioplasty, emergency admissions or other patients needing highly specialised management including tele-cardiology (ECG transmission through telephone).

The hospital is backed by the most advanced laboratories performing a complete range of investigative tests in the field of Nuclear Medicine, Radiology, Bio-chemistry, Haematology, Transfusion Medicine and Microbiology.

The EHIRC is unique in the field of Preventive Cardiology with a fully developed programme of Monitored Exercise, Yoga and Meditation for life-style management. The hospital has a vast computer network of over 300 nodes linked through ethernet, utilising the latest IT tools striving to support the best care and service to patients.