



2016 FULL YEAR RESULTS INVESTOR BRIEFING

7 SEPTEMBER 2016

PERFORMANCE SUMMARY FY16

AGAINST PREVIOUS CORRESPONDING PERIOD

Revenue

\$108.2m

FY15: \$133.8m

Statutory NPAT

(\$38.1m)

FY15: \$8.3m

* includes non-cash goodwill impairments of \$28.1m and onerous lease provision of \$4.2m

EBITDAI[^]

(\$4.2m)

FY15: \$12.1m

Cash balance

\$6.6m

*FY15: \$21.9m**

* includes project procurement pre-payments and prior to acquisitions and dividend payments

- Revenue and EBITDAI in line with guidance
- Net cash and no outstanding borrowings
- Restructure costs delivering an 18% reduction in overheads fully accounted for in FY16 results
- Strong growth prospects in key target markets including infrastructure
- Workforce of 450 people (FY15: 550)

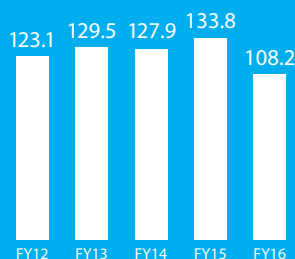
Total Recordable Injury
Frequency Rate



2.28
per million
hours worked
as at 30 June 2016



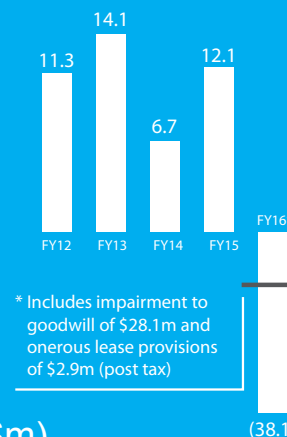
FINANCIAL SUMMARY FY16



Revenue (\$m)



EBITDAI (\$m)



NPAT (\$m)

REVENUE

- Maintained key capability and positions in hydrocarbons and minerals & metals sectors
- Approximately 90% of revenue derived from brownfield (sustaining) works
- Revenue growth and prospects increasing in infrastructure, particularly water

EBITDAI[^]

- Strong project performance across the portfolio
- More than \$8m in cost savings achieved in FY16 leading to improved margins in FY17

NPAT

- Includes:
 - \$28.1m impairment to goodwill
 - \$4.2m onerous lease provision
- No significant project issues or bad debts
- Strong earnings-to-cash conversion through highly effective working capital management

OUR BUSINESS

We deliver multi-discipline professional engineering, consulting and maintenance services to optimise the value and performance of our customers' assets.

Our business model applies across our core markets of Hydrocarbons, Minerals and Metals and Infrastructure. The model allows us to address a diverse range of our customers' needs and continue to develop our own growth opportunities.

HYDROCARBONS

- Offshore topsides
- Onshore processing facilities
- Compressor stations
- Coal seam gas, natural gas, LNG
- Petrochemical



MINERALS & METALS

- Materials handling & minerals processing
- Iron ore
- Coal
- Precious metals (gold)
- Base metals (copper)
- Rare earths
- Uranium
- Phosphates



INFRASTRUCTURE

- Power generation
- Water and wastewater treatment / production
- Onshore pipelines
- Defence
- Environmental/approvals
- Specialist consultancy



Consulting

High value solutions tailored to customer needs

Delivery

Delivery of engineering projects

Maintenance

Site based implementation, maintenance, completions, testing and shutdowns

REPRESENTATIVE CUSTOMERS



RioTinto



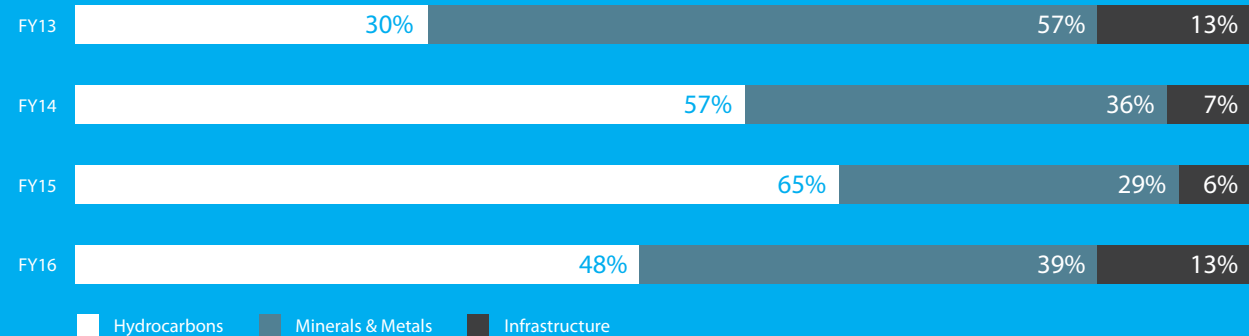
Santos



- Strengthened relationships with water utilities and anticipating further growth in FY17
- New contract wins in mid-stream oil and gas pipelines sector for services from concept design to EPC delivery. Solid investment in asset optimisation and new infrastructure continuing in this sector
- Competency Training continues to expand into new operational training services and new markets including PNG, Malaysia, Korea and Singapore

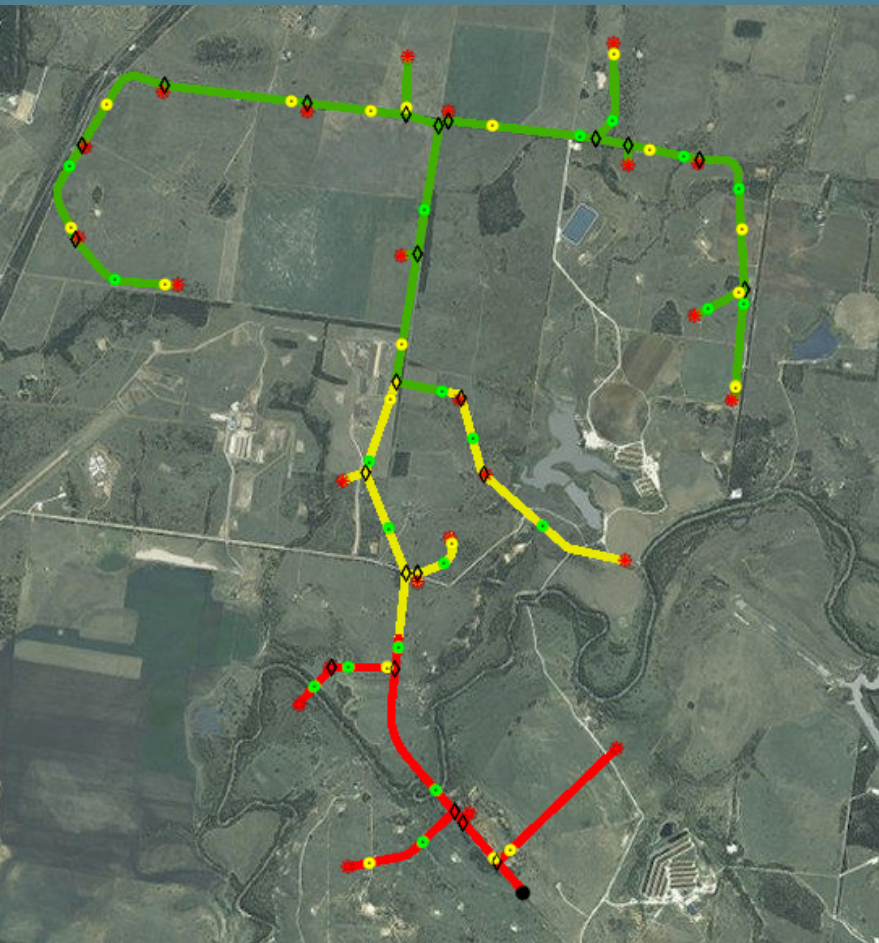
ADAPTING TO GROWTH SECTORS

Revenue by sector



- Continued investment and growth in infrastructure opportunities
- Strong project performance with hydrocarbons and minerals & metals customers
- Capitalise on recent award of Master Service Agreements with SEQ Water (Queensland), SA Water (South Australia) and Water Corp (Western Australia)
- Growing capabilities in maintenance services, including geographically from Western Australia and into Adelaide and the Hunter Valley
- Commenced projects in opportunities outside of traditional commodities, including grain handling, copper and timber

INVESTMENT IN TECHNOLOGY AND INNOVATION



LOGICAMMS' AUTOMATED INFRASTRUCTURE DESIGN ENGINE (AIDE)

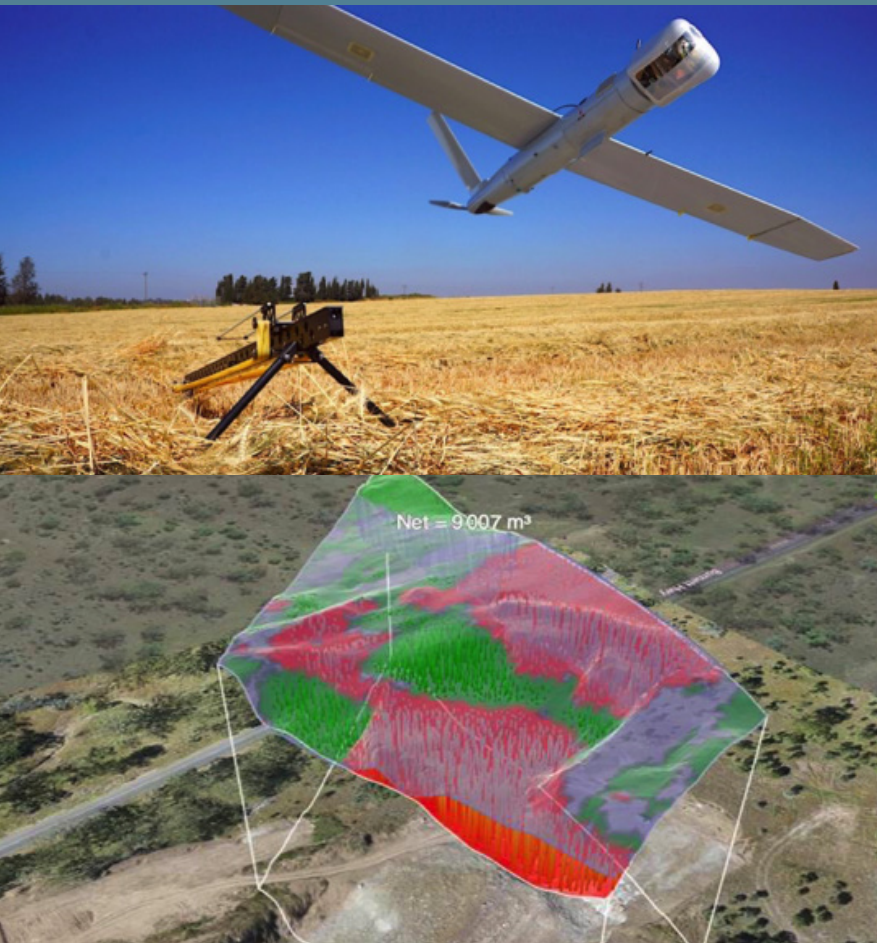
Our team of GIS experts and software engineers have developed cutting edge technology to lower design costs for linear infrastructure projects

- Ability to run many concept designs in parallel
- Collaboration platform enabling stakeholder engagement
- Single point of truth for project data
- Information available in the field via handheld tablet
- Construction 4D/5D capable.

1 day
turnaround on
design changes

>40%
reduction in
design time

INVESTMENT IN TECHNOLOGY AND INNOVATION



LOGICAMMS' UAV SURVEY AND MONITORING CAPABILITY

- Significantly reduced costs for monitoring, survey and data acquisition costs utilising our UAV capability.
- UAV outputs integrate seamlessly with Concept/Detailed Design inputs, AIDE (GIS) and Asset Management tools.

>30%

Overall survey savings over traditional methods

First in Australia

to gain operational approval for night flights, beyond visual line of sight flight and increased altitude approval above the 123m limit

OUTLOOK FY17

Following the restructuring of the business in FY16, LogiCamms is well positioned to deliver services at market competitive prices and maintain solid margins for shareholders.

Based on recent project wins, work in hand and the visible pipeline of opportunities, LogiCamms is confident of revenue growth in FY17, with EBITDA margins expected to be in the order of 6%.

APPENDICES

LOGICAMMS AT A GLANCE



LogiCamms is a professional engineering and consulting services company with offices across Australia and New Zealand.

Key industries:

- Hydrocarbons
- Minerals & metals
- Infrastructure

Our purpose is to enhance the value and performance of assets.

450
people

8
offices

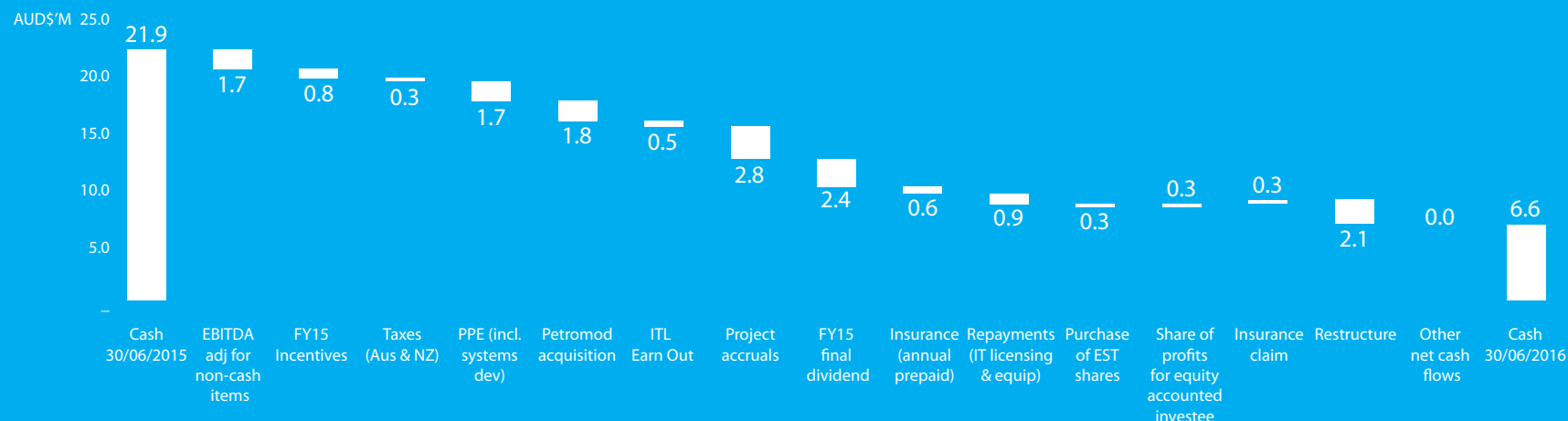
FINANCIAL SUMMARY FY16

A\$m	FY16	FY15 Comparison	
	Statutory Results to 30 June 2016	Statutory Results to 30 June 2015	Change
Revenue	\$108.2m	\$133.8m	(19%)
Gross Profit	\$34.7m	\$51.4m	(32%)
Gross Profit %	32.1%	38.4%	
EBITDA*	(\$4.2m)	\$12.1m	(135%)
EBITDA Margin %	(3.9%)	9%	
EBIT*	(\$8.2m)	\$9.9m	(183%)
NPAT*	(\$38.1m)	\$8.3m	(559%)
NPAT Margin (%)	(35.2%)	6.2%	
Operating Cash Flow	(\$8.3m)	\$18.6m	(145%)
EPS (Basic) (cents per share)	(55.5c)	12.0c	(562%)
DPS (cents per share)	0c	7.0c FF	

FF = Fully franked

BALANCE SHEET (JUNE 2016) – KEY ITEMS

Balance Sheet Item	30 June 2016	Comparison to 30 June 2015	Comments
Cash	\$6.6m	\$21.9m	Continue to operate from positive cash reserves. June 2015 position included pre-payments for project procurement and prior to acquisition costs and dividend payments.
Trade and Other Receivables (current)	\$20.8m	\$23.0m	Strong cash collection cycle, highly effective and efficient working capital and project management.
Current Trade and other Payables	\$10.3m	\$12.6m	



DISCLAIMER AND NOTES

- The purpose of this presentation is to provide general information about LogiCamms Limited (Company). It is not recommended that any person makes any investment decision in relation to the Company based solely on this presentation. This presentation does not contain all information which would be material to the making of a decision in relation to the Company. Any investor should make its own independent assessment and determination as to the Company's prospects prior to making any investment decision, and should not rely on the information in this presentation for that purpose.
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End notes

^ The directors believe the presentation of certain non-IFRS financial measures is useful for the users of this document as they reflect the underlying financial performance of the Group. The non-IFRS financial profit measures are used by the Managing Director to review operations of the Group and include but are not limited to:

- EBITDAI – Earnings before interest, tax, depreciation, goodwill impairment and losses on onerous leases.

The above non-IFRS financial measure has not been subject to review or audit. This non-IFRS financial measure reconciles to the profit before and after income tax as reported in the Consolidated Statement of Profit or Loss on page 28 of the Annual Financial Report as follows.

In millions of AUD	30 June 2016	30 June 2015
Net profit / (loss) before tax	(40.6)	10.2
Net finance income	(0.1)	0.3
Depreciation	4.0	2.1
Onerous lease charge	4.2	1.3
Goodwill impairment charge	28.1	–
EBITDAI	(4.2)	13.3

FURTHER INFORMATION

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OUR VALUES

Teamwork

Commitment to people

Can do approach

Integrity

Delivering quality results