

ASX ANNOUNCEMENT AND MEDIA RELEASE

ASX CODE: [MBO](#)

Date: 29 April 2016

Mobilarm grows FY16 orders by 79% in Q3.

- Order performance up to \$4.4M after nine months from \$2.5M at the half year.
- Revenues of \$4.9M and receipts from customers of 5.5M for the nine months.

Global marine safety equipment provider Mobilarm Limited (ASX: MBO) today reported orders for the quarter reached \$1,939,658, along with revenues of \$1,572,109 and receipts from customers of \$1,949,862. That brings the nine month totals for revenues to \$4,908,070 and \$5,476,638 for receipts from customers.

Mobilarm Chief Executive Officer Ken Gaunt commented: "We started the second half of the financial year with improved results from our first half. We are working with customers to find unique solutions to optimise their safety needs. This consultative approach allows our customers to utilise our leading safety solutions at a better cost of ownership. We are improving the way equipment is managed letting our customers focus on their businesses knowing their personnel are in safe hands. Mobilarm continues to actively seek further areas of business growth."

Mobilarm Chief Financial Officer Jorge Nigaglioni commented: "We had a strong quarter, especially in our rental and service portion of the business. We generated positive operating cash flows and we can continue on this path even as we pursue new market segments using our technical know how and best in class customer service."

-Ends-

Further details

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Chief Executive Officer

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Mobilarm Limited (ASX: MBO) and its 100% owned subsidiary MRT (UK) is involved in the development, manufacturing and sale of a Man Overboard Safety Systems provided to the offshore oil & gas industries, commercial marine industries, defence, and government & regulatory agencies internationally. MBO currently operates in the UK, Australia, Nigeria and USA.

Appendix 4C

Quarterly report for entities admitted on the basis of commitments

Introduced 31/3/2000. Amended 30/9/2001

Name of entity
Mobilarm Limited

ABN	Quarter ended ("current quarter")
15 106 513 580	31 March 2016

Consolidated statement of cash flows

Cash flows related to operating activities	Current quarter \$	Year (9 Months) \$
1.1 Receipts from customers	1,949,862	5,476,638
1.2 Payments for		
(a) staff costs	(494,398)	(1,772,026)
(b) advertising & marketing	(10,548)	(46,697)
(c) research & development	(19,456)	(54,377)
(d) leased assets	-	-
(e) Other working capital	(663,298)	(2,084,206)
1.3 Dividends received	-	-
1.4 Interest and other items of a similar nature received	4,467	12,319
1.5 Interest and other costs of finance paid	(61,705)	(185,339)
1.6 Income taxes (paid)/received	216,036	216,036
1.7 Rental recoveries	-	-
1.7 Purchases of inventory	(482,070)	(1,377,980)
Net operating cash flows	438,890	184,368

+ See chapter 19 for defined terms.

Appendix 4C
Quarterly report for entities
admitted on the basis of commitments

		Current quarter \$	Year (9 Months) \$
1.8	Net operating cash flows (carried forward)	438,890	184,368
1.9	Cash flows related to investing activities		
	Payment for acquisition of:		
	(a) Net cash acquired on acquisition(item 5)	-	-
	(b) equity investments	-	-
	(c) intellectual property	-	-
	(d) physical non-current assets	(5,556)	(10,835)
	(e) other non-current assets	-	-
1.10	Proceeds from disposal of:		
	(a) businesses (item 5)	-	-
	(b) equity investments	-	-
	(c) intellectual property	-	-
	(d) physical non-current assets	-	-
	(e) other non-current assets	-	-
1.11	Loans to other entities	-	-
1.12	Loans repaid by other entities	-	-
1.13	Other (provide details if material)	-	-
	Net investing cash flows	(5,556)	(10,835)
1.14	Total operating and investing cash flows	433,334	173,533
	Cash flows related to financing activities		
1.15	Proceeds from issues of shares, options, etc.	-	900,489
1.16	Proceeds from sale of forfeited shares	-	-
1.17	Proceeds from borrowings	-	-
1.18	Repayment of borrowings	-	-
1.19	Dividends paid	-	-
1.20	Share issue expenses	-	-
	Net financing cash flows	-	900,489
	Net increase (decrease) in cash held	433,334	1,074,022
1.21	Cash at beginning of quarter/year to date	2,128,645	1,487,957
1.22	Exchange rate adjustments to item 1.20	-	-
1.23	Cash at end of quarter	2,561,979	2,561,979

+ See chapter 19 for defined terms.

Payments to directors of the entity and associates of the directors

Payments to related entities of the entity and associates of the related entities

		Current quarter \$A
1.24	Aggregate amount of payments to the parties included in item 1.2	(126,313)
1.25	Aggregate amount of loans to the parties included in item 1.11	-
1.26	Explanation necessary for an understanding of the transactions Payments were for salaries and director fees and travel.	

Non-cash financing and investing activities

- 2.1 Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows

- 2.2 Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest

Nil

Financing facilities available

Add notes as necessary for an understanding of the position. (See AASB 1026 paragraph 12.2).

	Amount available \$A	Amount used \$A
3.1 Loan facilities	\$2,971,525	\$2,971,525
3.2 Credit standby arrangements	-	-

The Company has \$2,000,000 in convertible notes entered into on the 30th of January 2016. These carry a 12% interest rate and are convertible at \$0.06 per share. These notes expire on 29th July 2016.

The Company also has an additional \$971,525 in convertible debt, convertible that expires on the 7th of March 2017 and carries an interest rate of 6.0%. The note is convertible by the noteholder upon giving the Company thirty days notice at the lower of \$0.007 per share or the price of any new Entitlements Issue. The note can be converted by the Company at the expiration date at a price that equals 80% of the trailing 30 day VWAP at the time of expiry.

+ See chapter 19 for defined terms.

Reconciliation of cash

Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.		Current quarter \$A	Previous quarter \$A
4.1	Cash on hand and at bank	2,561,979	2,128,645
4.2	Deposits at call	-	-
4.3	Bank overdraft	-	-
4.4	Deposits securing guarantees	-	-
Total: cash at end of quarter (item 1.22)		2,561,979	2,128,645

Acquisitions and disposals of business entities

	Acquisitions (Item 1.9(a))	Disposals (Item 1.10(a))
5.1	Name of entity	Nil
5.2	Place of incorporation or registration	
5.3	Consideration for acquisition or disposal	
5.4	Total net assets	
5.5	Nature of business	

Compliance statement

- 1 This statement has been prepared under accounting policies, which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does give a true and fair view of the matters disclosed.

Sign here:



Director

Date: 29 April 2016

Print name: Jorge Nigaglioni

+ See chapter 19 for defined terms.

Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
2. The definitions in, and provisions of, *AASB 1026: Statement of Cash Flows* apply to this report except for the paragraphs of the Standard set out below.
 - 6.2 - reconciliation of cash flows arising from operating activities to operating profit or loss
 - 9.2 - itemised disclosure relating to acquisitions
 - 9.4 - itemised disclosure relating to disposals
 - 12.1(a) - policy for classification of cash items
 - 12.3 - disclosure of restrictions on use of cash
 - 13.1 - comparative information
3. **Accounting Standards.** ASX will accept, for example, the use of International Accounting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.

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