

## September 2019 Investment Update

The below pre-tax NTA figures are **before** the fully franked dividends due to be paid during October 2019.

Pre-tax NTA

**W | A | M Capital**

*The most exciting undervalued growth opportunities in the Australian market*

\$1.94

**W | A | M Leaders**

*Actively investing in the largest and highest quality Australian companies*

\$1.28

**W | A | M Global**

*The world's most compelling undervalued growth opportunities*

\$2.40

**W | A | M Microcap**

*The most exciting undervalued growth opportunities in the Australian micro-cap market*

\$1.43

**W | A | M Research**

*The most exciting undervalued growth opportunities in the Australian market*

\$1.24

**W | A | M Active**

*Market mispricing opportunities in the Australian market*

\$1.08

### Dear Fellow Shareholders,

The MSCI World Index (AUD) rose 2.0% in September, despite the escalating trade war between the United States (US) and China, rising political tensions in Hong Kong and the slowing European economy. These issues have helped drive equity markets higher during the month on expectations that central banks will respond with further stimulatory measures.

The Bank of England finally signalled the prospect of a rate cut amid the confusion surrounding Brexit. The United Kingdom (UK) is one of the only major economies to have left interest rates unchanged in 2019 and the announcement helped drive the FTSE 100 Index up 2.9% in local terms during the month. The European Central Bank cut rates further into negative territory, to -0.5%, in an attempt to stimulate growth, pushing the Euro Stoxx 50 Index up 4.3% in local terms in September.

In Australia, the S&P/ASX All Ordinaries Accumulation Index also increased during the month, rising 2.1%, despite data that showed weaker-than-expected economic growth, rising unemployment and sluggish wage growth. All of these factors contributed to the Reserve Bank of Australia deciding at its October meeting to cut the official interest rate for the third time this year to a new record low of 0.75%.

We remain cautious about the direction of equity markets as negative news continues globally. At the beginning of October, the World Trade Organisation downgraded its global trade growth forecast for this year and next, as the repercussions of the US-China trade war and a broader economic slowdown continue to play out.

Against this mix of weak economic data and dovish central bank policies, we continue to actively manage our investment portfolios to ensure we take advantage of new opportunities and preserve shareholder capital.

### Investment opportunities

It has been our pleasure to call shareholders of both WAM Global (ASX: WGB) and WAM Leaders (ASX: WLE) to receive their feedback and discuss the positive outlook for both companies. The vast majority of shareholders are long-term investors who see the benefits of solid investment portfolio performance, growing profits reserves (17.7\* cents per share for WGB and 16.0\*\* cents per share for WLE), tightening share registers and narrowing share price discounts to net tangible assets. Many, like me, have taken advantage of the recent discounts to increase their holdings.

Our calls continue, and if you have not yet heard from us, we look forward to speaking to you soon. Please call us on (02) 9247 6755 should you wish to get in touch.

### November 2019 Shareholder Presentations

Our November Shareholder Presentations are approaching. If you have not yet registered yourself and your guests, please register [here](#). I look forward to meeting you for a cup of tea next month.

Good luck investing,



**Geoff Wilson AO**  
**Chairman & Chief Investment Officer**

\*As at 30 September 2019 and before the inaugural fully franked dividend of 2.0 cents per share.

\*\*As at 30 September 2019 and before the FY19 fully franked final dividend of 3.0 cents per share.



# Fully franked dividends and key dates

|                           | Fully franked final dividend<br>(cents per share) | Ex-dividend date | Record date | Last election date<br>for the Dividend<br>Reinvestment Plan | Payment date |
|---------------------------|---------------------------------------------------|------------------|-------------|-------------------------------------------------------------|--------------|
| W   A   M <i>Capital</i>  | 7.75                                              | 17 October       | 18 October  | 22 October                                                  | 25 October   |
| W   A   M <i>Leaders</i>  | 3.0                                               | 11 October       | 14 October  | 16 October                                                  | 25 October   |
| W   A   M <i>Global</i>   | 2.0                                               | 11 October       | 14 October  | 16 October                                                  | 25 October   |
| W   A   M <i>Microcap</i> | 2.25 with a<br>2.25 special dividend              | 4 October        | 7 October   | 9 October                                                   | 18 October   |
| W   A   M <i>Research</i> | 4.85                                              | 4 October        | 7 October   | 9 October                                                   | 18 October   |
| W   A   M <i>Active</i>   | 2.95                                              | 4 October        | 7 October   | 9 October                                                   | 18 October   |

# W | A | M Active

Market mispricing opportunities in the Australian market.

## Portfolio update

The WAM Active investment portfolio increased 3.1% in September, outperforming the S&P/ASX All Ordinaries Accumulation Index by 1.0%.

Significant contributors to the portfolio outperformance included fleet leaser Eclix Group (ASX: ECX) and nutrients producer Clover Corporation (ASX: CLV). We first invested in ECX following the new management team's strategy to reduce costs and focus on core operations. This month ECX sold its non-core division, commercial equipment finance, at a premium to its net tangible assets. In our view, ECX's new strategy will lead to a reduction in its operating expenses and rapidly de-leverage the balance sheet. We continue to hold ECX as the new management team executes its strategy. ECX closed up 11.2% in September.

CLV is a leading global manufacturer of omega-3 oils and bioactive ingredients, primarily used to meet essential nutritional requirements for infant formula providers. From February 2020, European regulations will require infant formula providers to increase the level of omega-3 oils that are included within their products. Since this was announced, China has introduced draft legislation that will require a similar step-up. We first invested in CLV as these regulations would drive revenue and earnings growth ahead of consensus expectations. CLV released its 2019 financial year results in September, reporting better-than-expected revenue and earnings. We hold CLV as it continues to identify new product and market opportunities for future growth. CLV closed up 34.2% for the month.

The below NTA figures are before the fully franked final dividend of 2.95 cents per share due to be paid on 18 October 2019. The shares traded ex-dividend on 4 October 2019.

**NTA before tax**      **Gross assets**      **Performance (pa since Jan 2008)**

108.15c      \$51.0m      12.4%

**NTA after tax and before tax on unrealised gains**      **Listed equities**      **Fully franked dividend yield**

108.05c      \$41.4m      5.3%<sup>#</sup>

**NTA after tax**      **Market capitalisation**      **Dividends paid since inception (per share)**

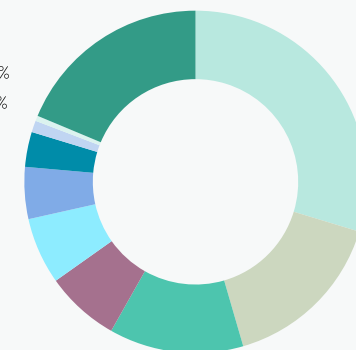
108.04c      \$51.8m<sup>^</sup>      65.75c

<sup>^</sup>Based on the 30 September 2019 share price of \$1.12 per share and 46,208,095 shares on issue.

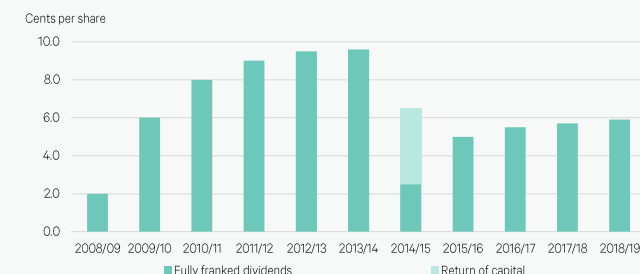
<sup>#</sup>Based on the FY19 fully franked full year dividend of 5.9 cents per share.

## Portfolio by sector

- Financials: 29.7%
- Consumer Discretionary: 15.8%
- Information Technology: 12.7%
- Industrials: 7.0%
- Materials: 6.3%
- Health Care: 4.9%
- Consumer Staples: 3.3%
- Real Estate: 1.1%
- Energy: 0.5%
- Cash: 18.7%



## History of fully franked dividends



## Top 20 holdings (in alphabetical order)

|     |     |     |     |     |     |     |     |     |     |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| ALU | APT | ASL | BWX | CAR | CKF | DMP | ECX | EML | EQT |
| IPH | KGN | MP1 | ORI | PIA | REA | SDF | SUL | SVW | TGG |

## Performance at 30 September 2019

|                                           | 1 mth        | Fin YTD      | 1 yr         | 3 yrs %pa    | 5 yrs %pa     | 10 yrs %pa   | Since inception %pa (Jan-08) |
|-------------------------------------------|--------------|--------------|--------------|--------------|---------------|--------------|------------------------------|
| WAA Investment Portfolio                  | 3.1%         | 6.5%         | 7.1%         | 10.4%        | 12.1%         | 10.9%        | 12.4%                        |
| S&P/ASX All Ordinaries Accumulation Index | 2.1%         | 2.8%         | 12.1%        | 11.7%        | 9.7%          | 8.2%         | 4.9%                         |
| <b>Outperformance</b>                     | <b>+1.0%</b> | <b>+3.7%</b> | <b>-5.0%</b> | <b>-1.3%</b> | <b>+2.4%</b>  | <b>+2.7%</b> | <b>+7.5%</b>                 |
| Bloomberg AusBond Bank Bill Index (Cash)  | 0.1%         | 0.3%         | 1.7%         | 1.8%         | 2.0%          | 2.9%         | 3.4%                         |
| <b>Outperformance</b>                     | <b>+3.0%</b> | <b>+6.2%</b> | <b>+5.4%</b> | <b>+8.6%</b> | <b>+10.1%</b> | <b>+8.0%</b> | <b>+9.0%</b>                 |

Investment performance and index returns are before expenses, fees and taxes.

# W | A | M Capital

The most exciting undervalued growth opportunities in the Australian market.

## Portfolio update

The WAM Capital investment portfolio increased 3.3% in September, outperforming the S&P/ASX All Ordinaries Accumulation Index by 1.2%.

### Research-driven portion of the investment portfolio:

A significant contributor to the portfolio outperformance was Australian retailer Myer Holdings (ASX: MYR). MYR released its 2019 financial year results, reporting its highest growth in net profit after tax in over nine years. The company reduced its corporate overheads and store footprint during the year and improved its product range and customer service. We continue to hold MYR as we believe the company will further future-proof its business, while benefitting from a rise in its online sales growth, which increased 25.6% in the 2019 financial year. MYR closed up 16.2% in September.

### Market-driven portion of the investment portfolio:

A significant contributor to the portfolio outperformance was nutrients producer Clover Corporation (ASX: CLV). CLV is a leading global manufacturer of omega-3 oils and bioactive ingredients, primarily used to meet essential nutritional requirements for infant formula providers. From February 2020, European regulations will require infant formula providers to increase the level of omega-3 oils that are included within their products. Since this was announced, China has introduced draft legislation that will require a similar step-up. We first invested in CLV as these regulations would drive revenue and earnings growth ahead of consensus expectations. CLV released its 2019 financial year results in September, reporting better-than-expected revenue and earnings. We hold CLV as it continues to identify new product and market opportunities for future growth. CLV closed up 34.2% for the month.

The below NTA figures are before the fully franked final dividend of 7.75 cents per share due to be paid on 25 October 2019. The shares will trade ex-dividend on 17 October 2019.

**NTA before tax**      **Gross assets**      **Performance (pa since Aug 1999)**

194.49c      \$1,413.7m      16.9%

**NTA after tax and before tax on unrealised gains**      **Listed equities**      **Fully franked dividend yield**

199.59c\*      \$1,125.7m      6.8%<sup>#</sup>

**NTA after tax**      **Market capitalisation**      **Dividends paid since inception (per share)**

195.54c\*      \$1,636.1m<sup>^</sup>      230.75c

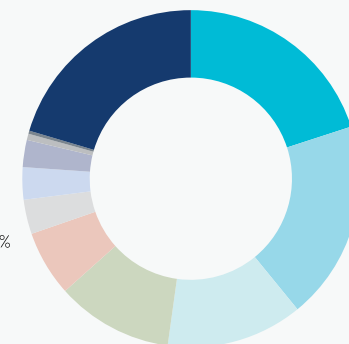
\*Includes 0.83 cents per share of tax assets resulting from the acquisition of unlisted investment companies.

<sup>^</sup>Based on the 30 September 2019 share price of \$2.28 per share and 717,571,132 shares on issue.

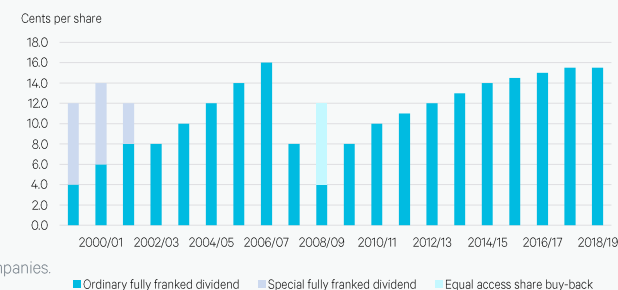
<sup>#</sup>Based on the FY19 fully franked full year dividend of 15.5 cents per share.

## Portfolio by sector

- Consumer Discretionary: 20.0%
- Financials: 19.1%
- Industrials: 13.1%
- Information Technology: 11.2%
- Materials: 6.3%
- Consumer Staples: 3.3%
- Health Care: 3.1%
- Telecommunication Services: 2.6%
- Real Estate: 0.6%
- Energy: 0.3%
- Cash: 20.4%



## History of fully franked dividends



## Top 20 holdings (in alphabetical order)

|                    |                      |               |                      |                       |                  |                                |                         |            |                    |
|--------------------|----------------------|---------------|----------------------|-----------------------|------------------|--------------------------------|-------------------------|------------|--------------------|
| <b>Altium</b>      | <b>AMAGROUP</b>      | <b>EAGERS</b> | <b>afterpaytouch</b> | <b>AUSTAL LIMITED</b> | <b>Bapcor</b>    | <b>BRICKWORKS</b>              | <b>carsales.com ltd</b> | <b>CFL</b> | <b>eclipx</b>      |
| ALU                | AMA                  | APE           | APT                  | ASB                   | BAP              | BKW                            | CAR                     | CKF        | ECX                |
| <b>IPH LIMITED</b> | <b>MYER MY STORE</b> | <b>ORICA</b>  | <b>PENGANA</b>       | <b>REA Group</b>      | <b>Steadfast</b> | <b>smart group corporation</b> | <b>servicesstream</b>   | <b>TGG</b> | <b>VOCUS GROUP</b> |
| IPH                | MYR                  | ORI           | PIA                  | REA                   | SDF              | SIQ                            | SSM                     | TGG        | VOC                |

| Performance at 30 September 2019            | 1 mth        | Fin YTD      | 1 yr         | 3 yrs %pa    | 5 yrs %pa    | 10 yrs %pa   | Since inception %pa (Aug-99) |
|---------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|------------------------------|
| WAM Investment Portfolio                    | 3.3%         | 7.6%         | 5.6%         | 8.1%         | 13.5%        | 13.9%        | 16.9%                        |
| S&P/ASX All Ordinaries Accumulation Index   | 2.1%         | 2.8%         | 12.1%        | 11.7%        | 9.7%         | 8.2%         | 8.6%                         |
| <b>Outperformance</b>                       | <b>+1.2%</b> | <b>+4.8%</b> | <b>-6.5%</b> | <b>-3.6%</b> | <b>+3.8%</b> | <b>+5.7%</b> | <b>+8.3%</b>                 |
| S&P/ASX Small Ordinaries Accumulation Index | 2.6%         | 3.1%         | 3.9%         | 8.8%         | 9.6%         | 4.5%         | 5.6%                         |
| <b>Outperformance</b>                       | <b>+0.7%</b> | <b>+4.5%</b> | <b>+1.7%</b> | <b>-0.7%</b> | <b>+3.9%</b> | <b>+9.4%</b> | <b>+11.3%</b>                |

Investment performance and index returns are before expenses, fees and taxes.

# W | A | M Leaders

Actively investing in the largest and highest quality Australian companies.

## Portfolio update

The WAM Leaders investment portfolio increased 2.6% in September, outperforming the S&P/ASX 200 Accumulation Index by 0.8%.

September saw a continuation of the same issues: an escalation of trade war rhetoric followed by a de-escalation; central banks globally continued their accommodative stance; geopolitical tensions flared, causing the volatility in gold and oil prices; and global markets moved on headlines rather than fundamentals. Closer to home, markets were buoyed following interest rate cuts and the subsequent improved sentiment in the housing market, as well as a rotation from growth to relative-value stocks. During the month, WAM Leaders Portfolio Manager John Ayoub visited the UK and France to meet with Australian companies and their competitors with overseas operations. John met with 25 companies' management teams to discuss their business strategies and operating procedures.

John also met with hospital operator Ramsay Healthcare (ASX: RHC) which primarily operates facilities in Australia, Europe and the UK. We first invested in RHC based on the growth in its brownfield projects; improving operating conditions in the UK and France and the realisation of synergies following the recent Capio acquisition. We increased our weighting in RHC during the month as we see gains from these developments begin to materialise and we expect improved operating trends to emerge in Australia through the 2020 and 2021 financial years.

Another contributor to the portfolio outperformance was oil and gas producer Santos (ASX: STO) during the month. In September, STO released results from a recent gas-flow test on its site in Dorado, Western Australia, indicating an abundance of high-quality natural gas. Other projects in Santos' portfolio have also seen recent appraisals and will contribute to positive future growth prospects and an improved balance sheet. We first invested in STO based on our belief that chief executive officer Kevin Gallagher would deliver positive cash flows and focus on long-life core assets. We continue to hold STO as the management team delivers on its promises. STO closed up 7.2% for the month.

The below NTA figures are before the fully franked final dividend of 3.0 cents per share due to be paid on 25 October 2019. The shares traded ex-dividend on 11 October 2019.

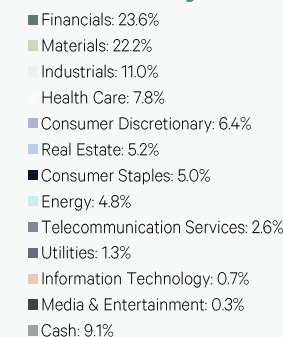
| NTA before tax | Gross assets | Performance (pa since May 2016) |
|----------------|--------------|---------------------------------|
| 128.01c        | \$1,018.2m   | 12.7%                           |

| NTA after tax and before tax on unrealised gains | Listed equities | Record fully franked full year dividend |
|--------------------------------------------------|-----------------|-----------------------------------------|
| 127.43c                                          | \$925.3m        | 5.65c                                   |

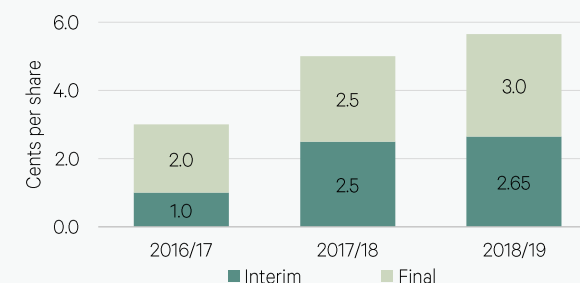
| NTA after tax | Market capitalisation | Dividends paid since inception (per share) |
|---------------|-----------------------|--------------------------------------------|
| 125.27c       | \$932.8m <sup>^</sup> | 10.65c                                     |

<sup>^</sup>Based on the 30 September 2019 share price of \$1.19 per share and 783,890,791 shares on issue.

## Portfolio by sector



## History of fully franked dividends



## Top 20 holdings (in alphabetical order)

|     |     |     |     |     |     |     |     |     |     |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| ALL | BHP | BXB | CBA | CSL | DOW | FMG | GMG | MQG | NAB |
| NCM | OSH | RHC | RIO | TCL | TLS | WBC | WES | WOW | WPL |

## Performance at 30 September 2019

|                                | 1 mth        | Fin YTD      | 6 mths       | 1 yr         | 2 yrs %pa    | Since inception %pa (May-16) |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|------------------------------|
| WLE Investment Portfolio       | 2.6%         | 3.2%         | 10.7%        | 13.5%        | 14.9%        | 12.7%                        |
| S&P/ASX 200 Accumulation Index | 1.8%         | 2.4%         | 10.5%        | 12.5%        | 13.2%        | 11.3%                        |
| <b>Outperformance</b>          | <b>+0.8%</b> | <b>+0.8%</b> | <b>+0.2%</b> | <b>+1.0%</b> | <b>+1.7%</b> | <b>+1.4%</b>                 |

Investment performance and index returns are before expenses, fees and taxes.

# W | A | M Global

The world's most compelling undervalued growth companies.

## Portfolio update

The WAM Global investment portfolio decreased 0.9% in September. The MSCI World Index (AUD) increased 2.0%. Financials, energy and utilities were the best performing sectors, while consumer staples, healthcare and communication services lagged. Major equity markets rose in local terms during the month: the US S&P 500 Index by 1.9%; the UK FTSE 100 Index by 2.9%; Japan's TOPIX by 5.9%; the Euro Stoxx 50 Index by 4.3%; and China's CSI 300 Index by 0.5%.

September saw a recovery in global markets and a reversal of August's flight to defensive stocks. Cyclically exposed companies rallied, such as bank, automotive and energy stocks. The WAM Global portfolio does not have significant exposure to these sectors given uncertainty around their earnings profiles in the current operating environment. While our portfolio construction impacted the relative performance in September, we believe it is prudent given the heightened level of global geopolitical risk and volatility.

The announcement that the US would levy USD7.5 billion on selected European Union goods, such as aircraft and food, weighed on the monthly performance of global alcohol producer Diageo (LON: DGE) and industry-leading aerospace company Airbus (EPA: AIR). We continue to hold both companies in the investment portfolio and do not believe this news materially impacts their long-term value. We recently met with Diageo management in London and note that Scotch whisky and Baileys represent only a small percentage of Diageo's sales and that blended Scotch whisky has been exempted from tariffs. As one of two global aircraft manufacturers, Airbus enjoys a strong demand tailwind from the rising global middle class and significant barriers to entry. Airbus's Alabama plant has been exempted from tariffs on imported parts.

Two contributors to performance during the month included US-listed multi-brand technology provider CDW Corporation (NASDAQ: CDW) and European securities exchange Deutsche Boerse (GY: DB1). CDW continues to benefit from increased information technology expenditure across its target customer base. The company's latest results saw guidance increased to an expected 8.0% revenue growth and 13.0% earnings per share growth for the 2019 financial year. Despite a series of earnings beats, we believe this year's updated guidance is potentially still too conservative providing further upside.

During the month it was announced that DB1 would be added to the Euro Stoxx 50 Index. We recently met with the company in Germany and continue to like the structural tailwinds and ongoing opportunity to grow through its asset class extension and analytics strategies. When we initiated the position, DB1 traded at a discount to peers despite the quality of the business. Given recent share price strength this discount has narrowed somewhat so we have trimmed our holding but continue to own the position.

The below NTA figures are before the inaugural fully franked dividend of 2.0 cents per share due to be paid on 25 October 2019. The shares traded ex-dividend on 11 October 2019.

| NTA before tax | Gross assets | Performance (pa since June 2018) |
|----------------|--------------|----------------------------------|
| 240.49c        | \$510.2m*    | 9.3%                             |

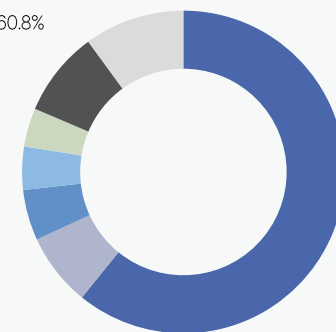
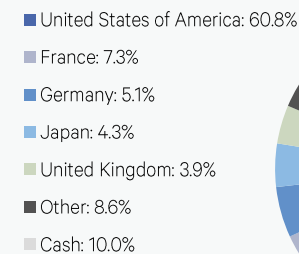
| NTA after tax and before tax on unrealised gains | Listed equities | Cash weighting |
|--------------------------------------------------|-----------------|----------------|
| 242.17c                                          | \$459.0 m       | 10.0%          |

| NTA after tax | Market capitalisation | Inaugural fully franked dividend |
|---------------|-----------------------|----------------------------------|
| 235.61c       | \$455.0m <sup>^</sup> | 2.0c                             |

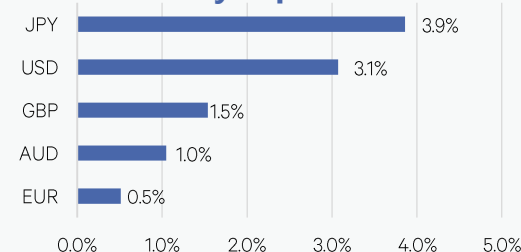
\*Gross assets exclude the \$3.9m offer costs receivable balance associated with the Initial Public Offer (repayable by the Investment Manager).

<sup>^</sup>Based on the 30 September 2019 share price of \$2.15 per share and 211,607,623 shares on issue.

## Portfolio by geographical exposure



## Cash currency exposure



## Top 20 holdings (in alphabetical order)

|                                                                                                           |                                                                                                     |                                                                                                  |                                                                                                                  |                                                                                                      |                                                                                                                       |                                                                                                               |                                                                                               |                                                                                                    |                                                                                          |
|-----------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|
|  神戶物産<br>KOBELCORP. LTD. |  BANDAI NAMCO     |  AIRBUS       |  AON                          |  AMERICAN EXPRESS |  DANONE<br>ONE PLANET. ONE HEALTH. |  CDW                       |  CME Group |  Deutsche Börse |  eOne |
| 3038 JP                                                                                                   | 7832 JP                                                                                             | AIR FP                                                                                           | AON US                                                                                                           | AXP US                                                                                               | BN FP                                                                                                                 | CDW US                                                                                                        | CME US                                                                                        | DB1 GY                                                                                             | ETO LN                                                                                   |
|  eventim               |  HCA Healthcare |  IHS Markit |  L3HARRIS<br>FAST. FORWARD. |  logitech       |  Nomad Foods                     |  ThermoFisher SCIENTIFIC |  UBISOFT |  ULTA BEAUTY  |  WM |
| EVD GR                                                                                                    | HCA US                                                                                              | INFO US                                                                                          | LHX US                                                                                                           | LOGN SW                                                                                              | NOMD US                                                                                                               | TMO US                                                                                                        | UBI FP                                                                                        | ULTA US                                                                                            | WM US                                                                                    |

## Performance at 30 September 2019

|                                        | 1 mth        | Fin YTD      | 6 mths       | 1 yr         | Since inception %pa (Jun-18) |
|----------------------------------------|--------------|--------------|--------------|--------------|------------------------------|
| WGB Investment Portfolio               | -0.9%        | 5.1%         | 12.8%        | 10.3%        | 9.3%                         |
| MSCI World Index (AUD)                 | 2.0%         | 4.6%         | 10.1%        | 9.2%         | 11.6%                        |
| <b>Outperformance</b>                  | <b>-2.9%</b> | <b>+0.5%</b> | <b>+2.7%</b> | <b>+1.1%</b> | <b>-2.3%</b>                 |
| MSCI World SMID Cap Index in AUD terms | 2.1%         | 3.6%         | 8.0%         | 4.2%         | 5.6%                         |
| <b>Outperformance</b>                  | <b>-3.0%</b> | <b>+1.5%</b> | <b>+4.8%</b> | <b>+6.1%</b> | <b>+3.7%</b>                 |

Investment performance and index returns are before expenses, fees and taxes.

# W | A | M Microcap

The most exciting undervalued growth opportunities in the Australian micro-cap market.

## Portfolio update

The WAM Microcap investment portfolio increased 5.7% in September, outperforming the S&P/ASX Small Ordinaries Accumulation Index by 3.1%.

Significant contributors to the portfolio outperformance included Generation Development Group (ASX: GDG) and fashion retailer City Chic Collective (ASX: CCX). GDG, formerly Austock Group, provides life insurance and investment products. GDG recently announced that its funds under management had increased by 21.0% over the 2019 financial year and that sales in July 2019 were its “strongest on record”, showing that momentum was continuing into the next financial year. We first invested in the company following regulatory caps on superannuation contributions and therefore anticipated a rebound in the investment bond market. We believe GDG will be able to continue to capture the demand from these regulatory restrictions in the market. GDG closed up 31.0% in September.

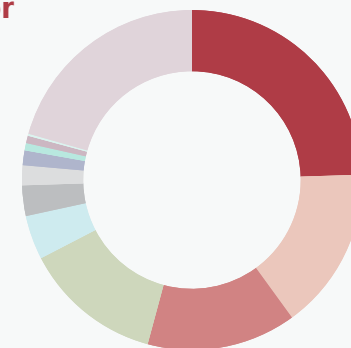
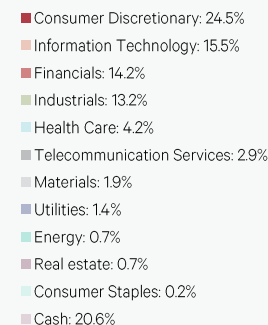
CCX, which was previously known as Specialty Fashion Group, is a leading retailer in plus-sized female fashion. We first invested in CCX in April 2018 after it sold five of its six brands to Noni B in order to concentrate on the City Chic brand and improve its balance sheet. We hold CCX as we believe it can continue to generate strong top line growth, execute its US strategy and grow its online offering. CCX closed up 15.8% for the month.

The below NTA figures are before the fully franked final dividend of 2.25 cents per share and fully franked special dividend of 2.25 cents per share due to be paid on 18 October 2019. The shares traded ex-dividend on 4 October 2019.

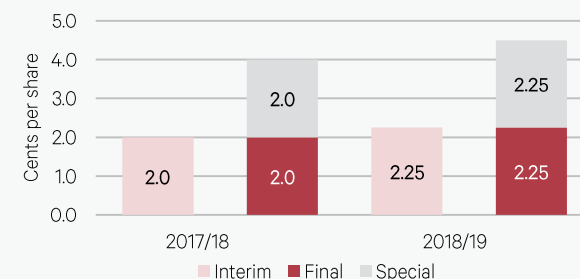
| NTA before tax                                   | Gross assets          | Performance (pa since June 2017) |
|--------------------------------------------------|-----------------------|----------------------------------|
| 143.37c*                                         | \$207.7m              | 22.2%                            |
| NTA after tax and before tax on unrealised gains | Listed equities       | Fully franked full year dividend |
| 143.01c                                          | \$165.0m              | 4.5c                             |
| NTA after tax                                    | Market capitalisation | Fully franked special dividend   |
| 137.61c                                          | \$200.0m^             | 2.25c                            |

\*The NTA before tax is after the payment of \$574k (0.4 cents per share) in tax during the month.  
^Based on the 30 September 2019 share price of \$1.42 per share and 140,861,776 shares on issue.

## Portfolio by sector



## History of fully franked dividends



## Top 20 holdings (in alphabetical order)

|     |     |     |     |     |     |     |     |     |     |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| AFG | AQZ | BLX | BSA | CCX | CNW | CUP | DTL | ECX | EGG |
| EOF | IFM | JLG | MAD | MYR | NVL | PGL | PSI | TNK | TPW |

## Performance at 30 September 2019

|                                             | 1 mth        | Fin YTD       | 6 mths        | 1 yr          | Since inception %pa (Jun-17) |
|---------------------------------------------|--------------|---------------|---------------|---------------|------------------------------|
| WMI Investment Portfolio                    | 5.7%         | 13.5%         | 21.8%         | 14.0%         | 22.2%                        |
| S&P/ASX Small Ordinaries Accumulation Index | 2.6%         | 3.1%          | 7.0%          | 3.9%          | 12.1%                        |
| <b>Outperformance</b>                       | <b>+3.1%</b> | <b>+10.4%</b> | <b>+14.8%</b> | <b>+10.1%</b> | <b>+10.1%</b>                |

Investment performance and index returns are before expenses, fees and taxes.

The most exciting undervalued growth opportunities in the Australian market.

## Portfolio update

The WAM Research investment portfolio increased 3.6% in September, outperforming the S&P/ASX All Ordinaries Accumulation Index by 1.5%.

Significant contributors to the portfolio outperformance included Australian retailer Myer Holdings (ASX: MYR) and building materials company Brickworks (ASX: BKW). MYR released its 2019 financial year results, reporting its highest growth in net profit after tax in over nine years. The company reduced its corporate overheads and store footprint during the year and improved its product range and customer service. We continue to hold MYR as we believe the company will continue to future-proof its business, while benefitting from a rise in its online sales growth, which increased 25.6% in the 2019 financial year. MYR closed up 16.2% in September.

BKW is a diversified group of companies focused on manufacturing and distributing building materials. BKW recently announced its 2019 financial year results, highlighting the 68.1% growth in earnings before interest, tax, depreciation and amortisation from its global property division and better-than-expected revenue from its United States brick-making operations. We first invested in BKW on the expectation of a rebound in the domestic housing construction market supported by improved lending conditions. We continue to hold BKW as this thesis plays out, supported by a large and growing industrial property portfolio and expansion into the United States housing market. BKW closed up 10.1% for the month.

The below NTA figures are before the fully franked final dividend of 4.85 cents per share due to be paid on 18 October 2019. The shares traded ex-dividend on 4 October 2019.

| NTA before tax | Gross assets | Performance (pa since July 2010) |
|----------------|--------------|----------------------------------|
| 123.88c        | \$244.8m     | 16.7%                            |

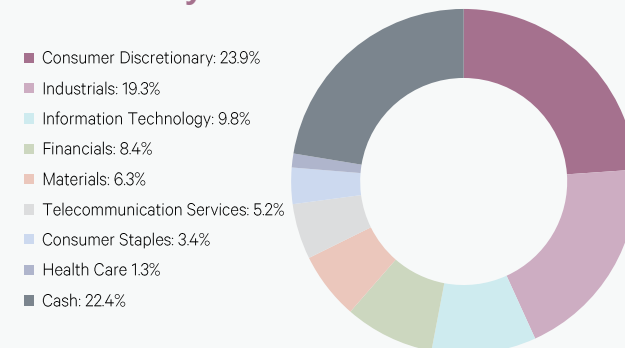
| NTA after tax and before tax on unrealised gains | Listed equities | Fully franked dividend yield |
|--------------------------------------------------|-----------------|------------------------------|
| 126.51c                                          | \$190.0m        | 6.5% <sup>#</sup>            |

| NTA after tax | Market capitalisation | Dividends paid since inception (per share) |
|---------------|-----------------------|--------------------------------------------|
| 122.29c       | \$284.5m <sup>^</sup> | 99.45c                                     |

<sup>^</sup>Based on the 30 September 2019 share price of \$1.49 per share and 190,907,874 shares on issue.

<sup>#</sup>Based on the FY19 fully franked full year dividend of 9.7 cents per share.

## Portfolio by sector



## History of fully franked dividends



## Top 20 holdings (in alphabetical order)

|     |     |     |     |     |     |     |     |     |     |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| AFG | AMA | APE | ASB | BAP | BKW | CCX | CDA | CWY | FXL |
| HVN | IFM | IMD | JLG | MYR | PSI | SIQ | SSM | VOC | XRO |

## Performance at 30 September 2019

|                                           | 1 mth        | Fin YTD      | 1 yr         | 3 yrs %pa    | 5 yrs %pa    | 7 yrs %pa    | Since change in investment strategy %pa (Jul-10) |
|-------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------------------------------------------|
| WAX Investment Portfolio                  | 3.6%         | 8.6%         | 5.2%         | 6.6%         | 14.8%        | 17.7%        | 16.7%                                            |
| S&P/ASX All Ordinaries Accumulation Index | 2.1%         | 2.8%         | 12.1%        | 11.7%        | 9.7%         | 11.0%        | 9.6%                                             |
| <b>Outperformance</b>                     | <b>+1.5%</b> | <b>+5.8%</b> | <b>-6.9%</b> | <b>-5.1%</b> | <b>+5.1%</b> | <b>+6.7%</b> | <b>+7.1%</b>                                     |

Investment performance and index returns are before expenses, fees and taxes.