

Dec 2005 Half Year Results Investors Presentation

1st March 2006



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In particular:

- the presentation includes no forecasts or budgets
- the travel industry is prone to being materially effected by factors such as terrorism, SARS and high oil prices
- that market conditions as they currently exist will continue substantially unchanged over the next 18 months
- that the Australian consumer acceptance of the internet as a vehicle for booking travel will continue to exhibit a level of growth similar to the experience of the last 12 months
- that there will be no material disruption due to strike or scheduled derangement domestically within the Australian travel market
- that media advertising rates remain similar to those prevailing over the last 12 months
- that current ACCC legislation continues largely unchanged insofar as it relates to retail pricing and competitive behavior

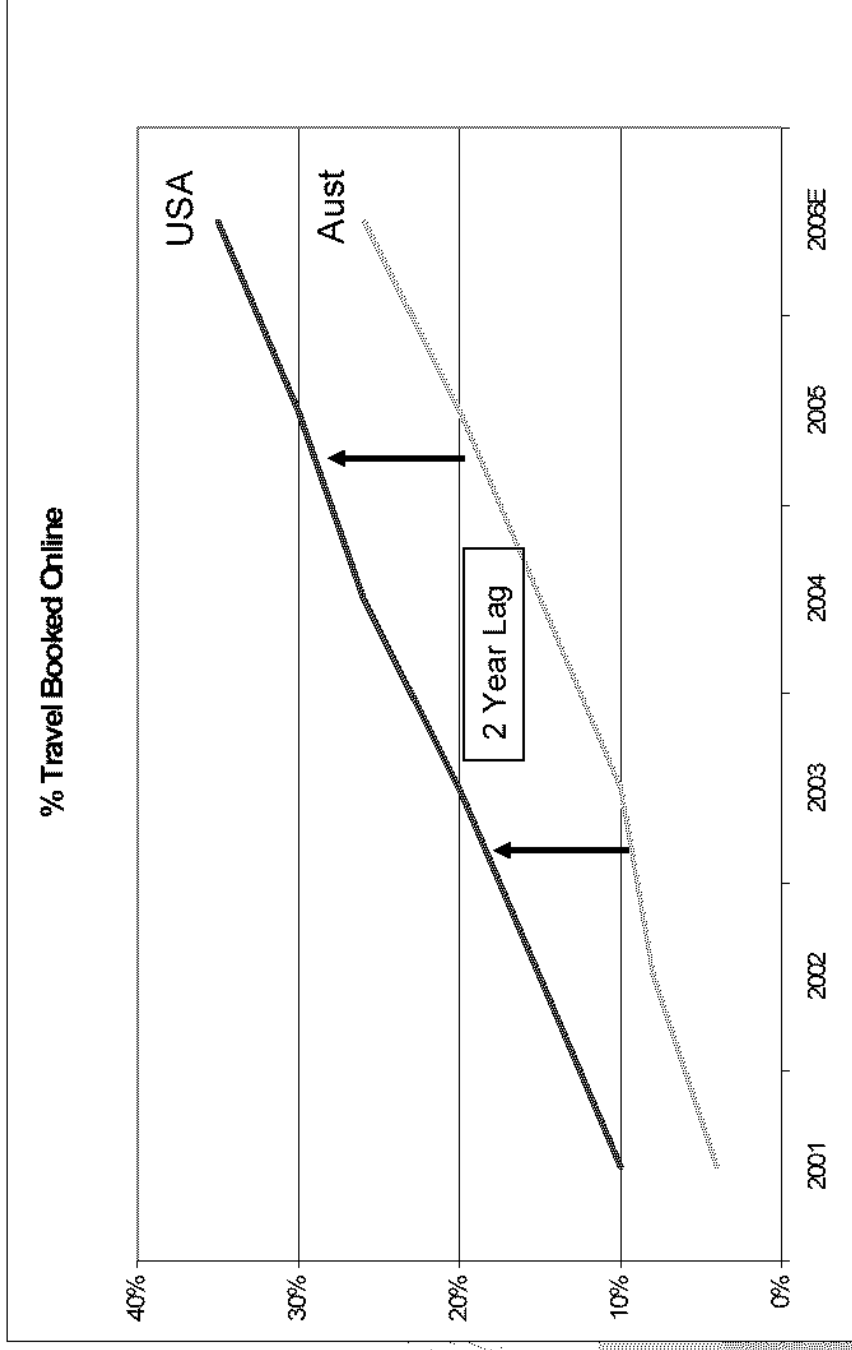
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Overseas Trends - Lagged



Source – Phocuswright WEB

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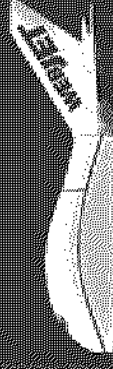
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Online Agents – Macro Trends

	FY04	FY05	FY06	FY07
Air Market - \$B*	12.0B	12.5B	13.0B	13.5B
% Booking Travel Online	15%	20%	26%	30%
Online Market - \$M	1800	2500	3380	4050
Online Agents % Market Share	10%	15%	20%	25%
Online Airlines % Market Share	90%	85%	80%	75%
Online Agents Market Size - \$M	180	375	676	1013
Online Agents % Total Air Market	1.5%	3.0%	5.2%	7.5%

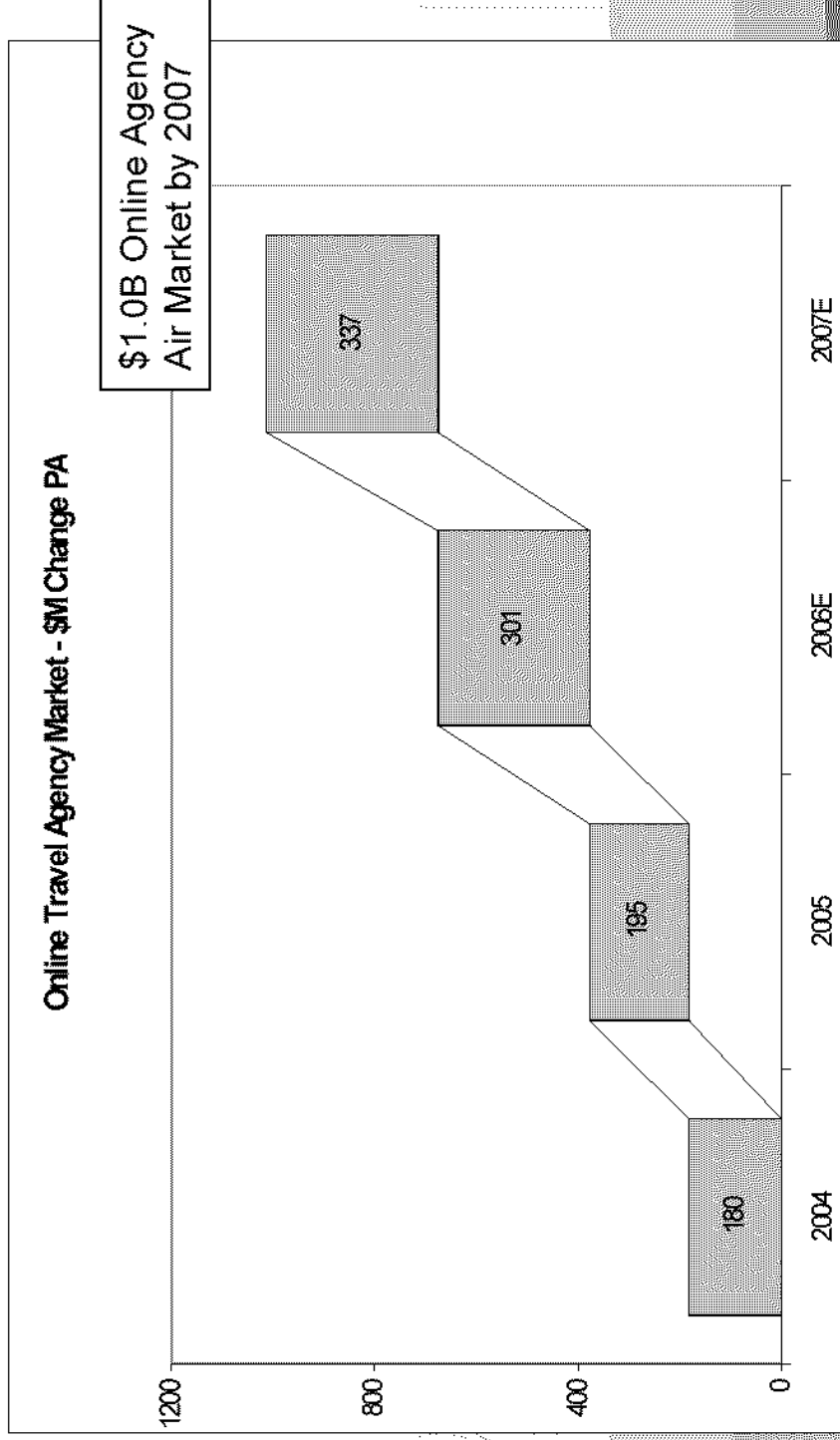
Source – IATA BSP agents 5.8B for calendar 2005
WEB estimates

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Online Agency Market Size



Source – IATA BSP agents 5.8B for calendar 2005
WEB estimates

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Capabilities

Booking Capability	High	Low
	TVL Zuji	Best Flts
	WEB	FLT

High

Low

Marketing



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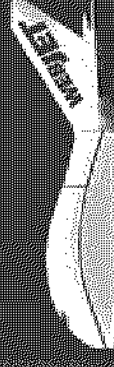
Visitors v Online Bookings

Webjet Largest by Sales
Second by Internet Visitors

Company	Visitors % Share	Online TTV (Est. FY06)
Flight Centre	30%	100M
Webjet	26%	160M
Travel.com.au	6%	30M
Zuji	6%	30M
Best Flights	7%	0M

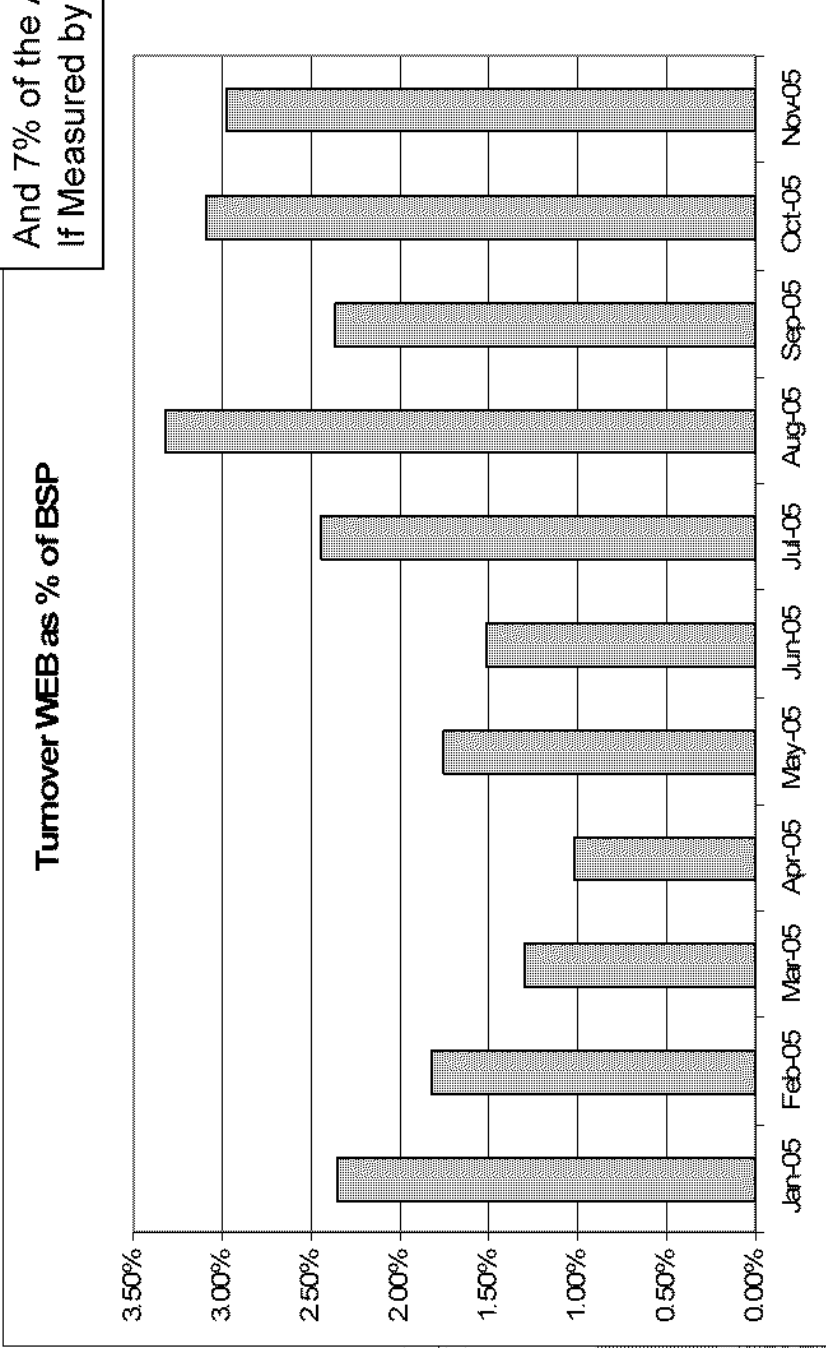
Source – Hitwise, Alexa averaged for market share
WEB estimates, FLT, TVL and TNS presentations/releases
Excludes Lastminute.com.au as primary hotel focus
Online bookings on own technology not pass throughs

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Webjet 3% of the Agency Market



Source - IATA BSP, WEB

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Why go to Webjet?

Book one Airline
One Way and
Another the
Return

High Standard
Of Customer
Service



Full Choice of
Flight, Time and
Price Options

Seat Price
Guarantee –
Seat held for 30
Minutes

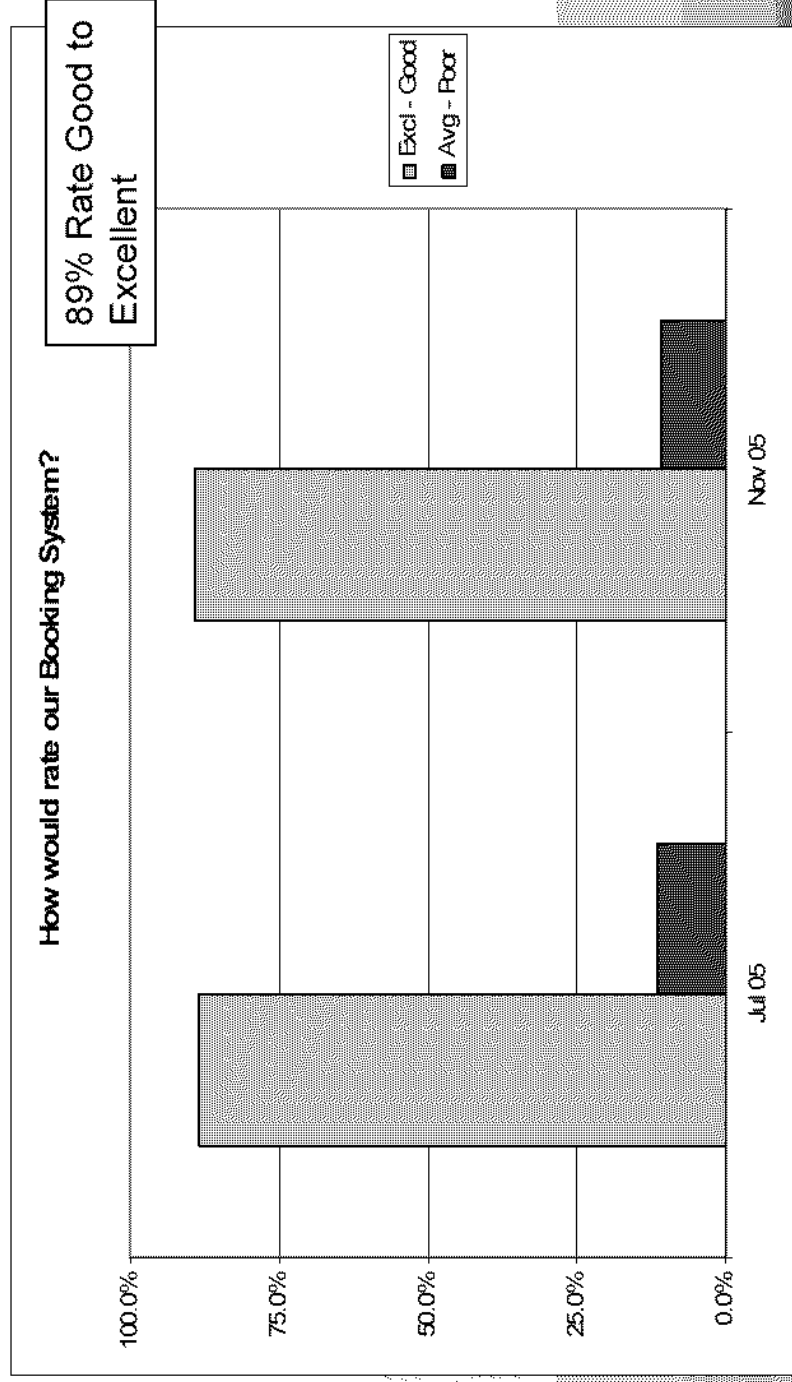
Book Domestic,
International
Flights, Cars &
Hotels together

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Because the TSA works



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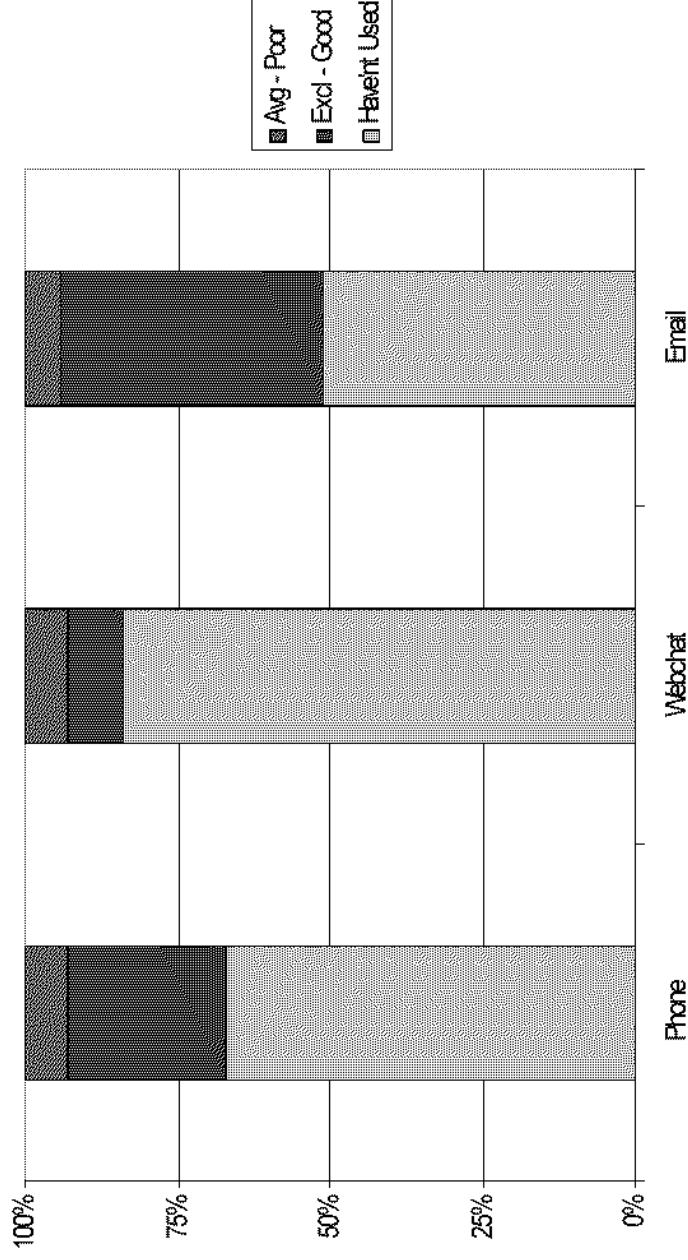


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..... most customers don't contact

67% on Average Don't
Need to make contact

Customer Service Ratings



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Performance Highlights

	H1 2006	H1 2005	%	
TTV	76.9M	29.6M	+160%	↑
Revenue	4.7M	2.0M	+136%	↑
Expenses	-3.2M	-1.9M	+64%	
NPBT	1.5M	0.1M	+2184%	↑
EPS	0.41c	0.04c	+925%	↑

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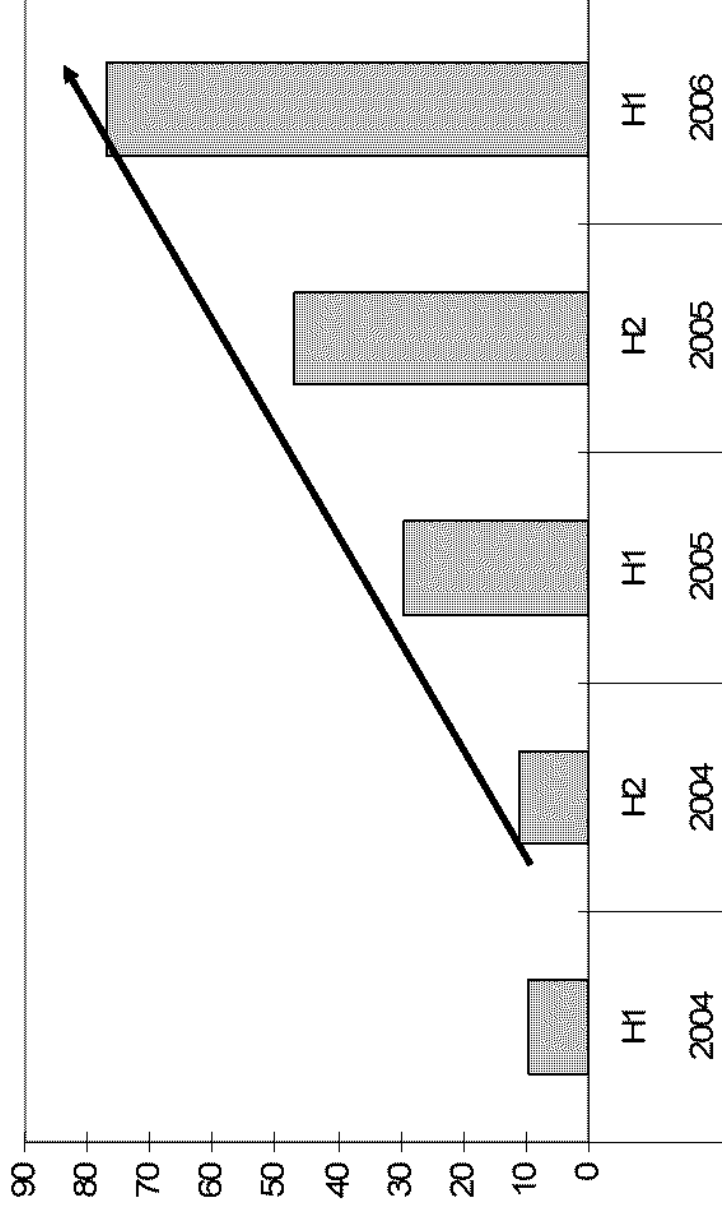


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TTV (Sales)

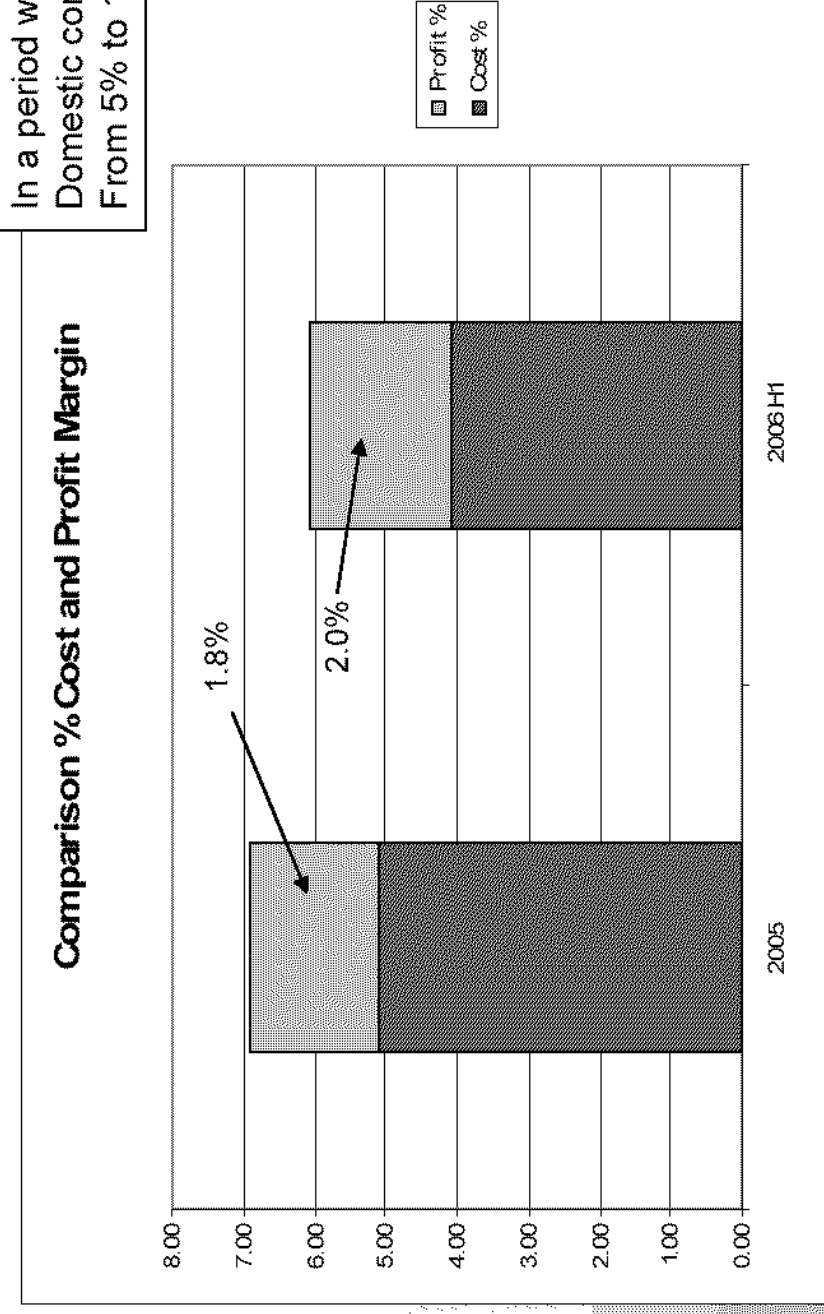
Webjet TTV \$M

First Half FY06 is same
TTV as whole of FY05

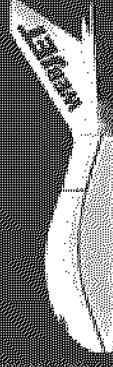


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Profit Margin Improves to 2.0%

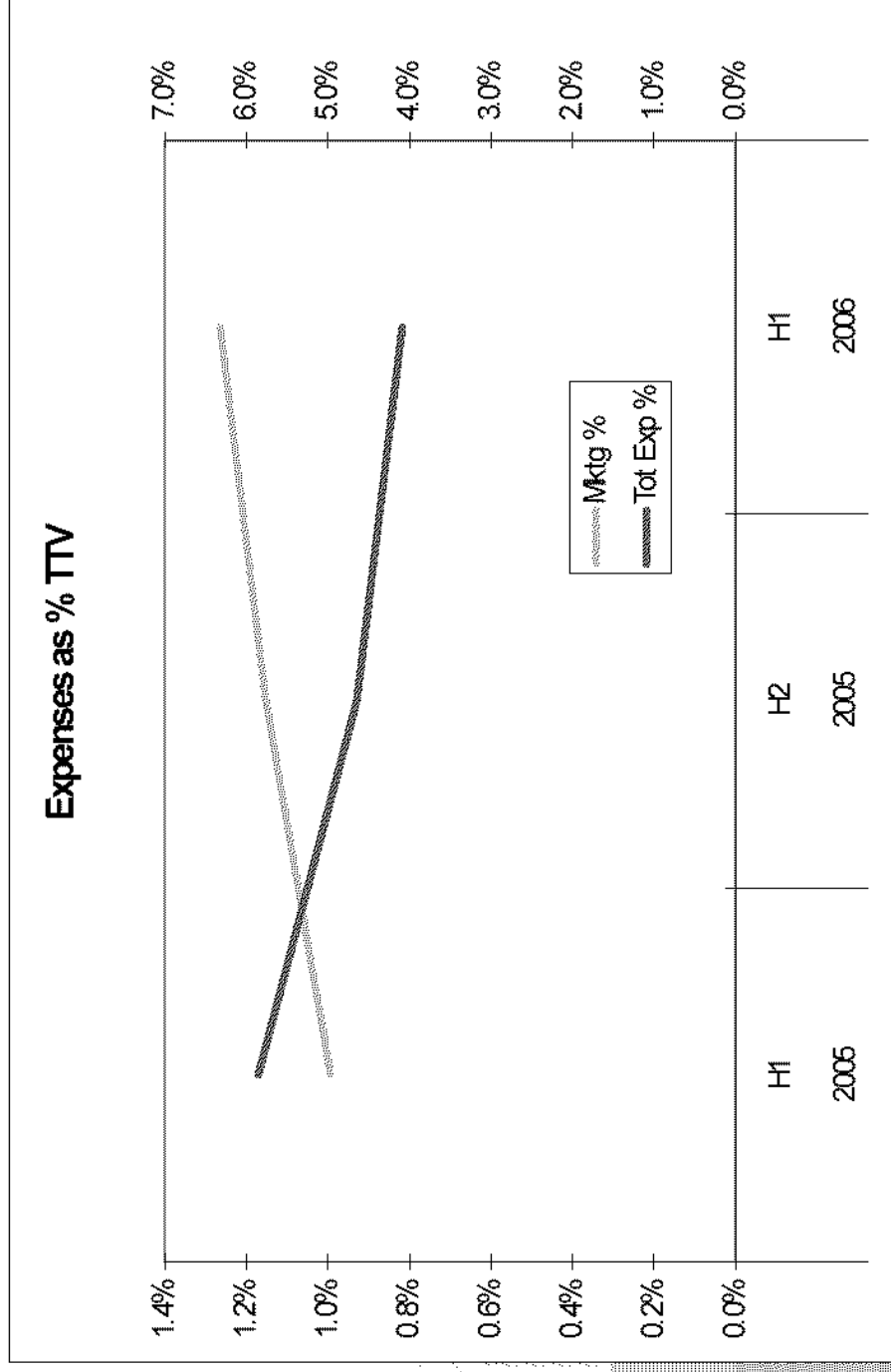


In a period when Qantas Domestic comm. dropped From 5% to 1%



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Exp % Drops as Marketing Rises

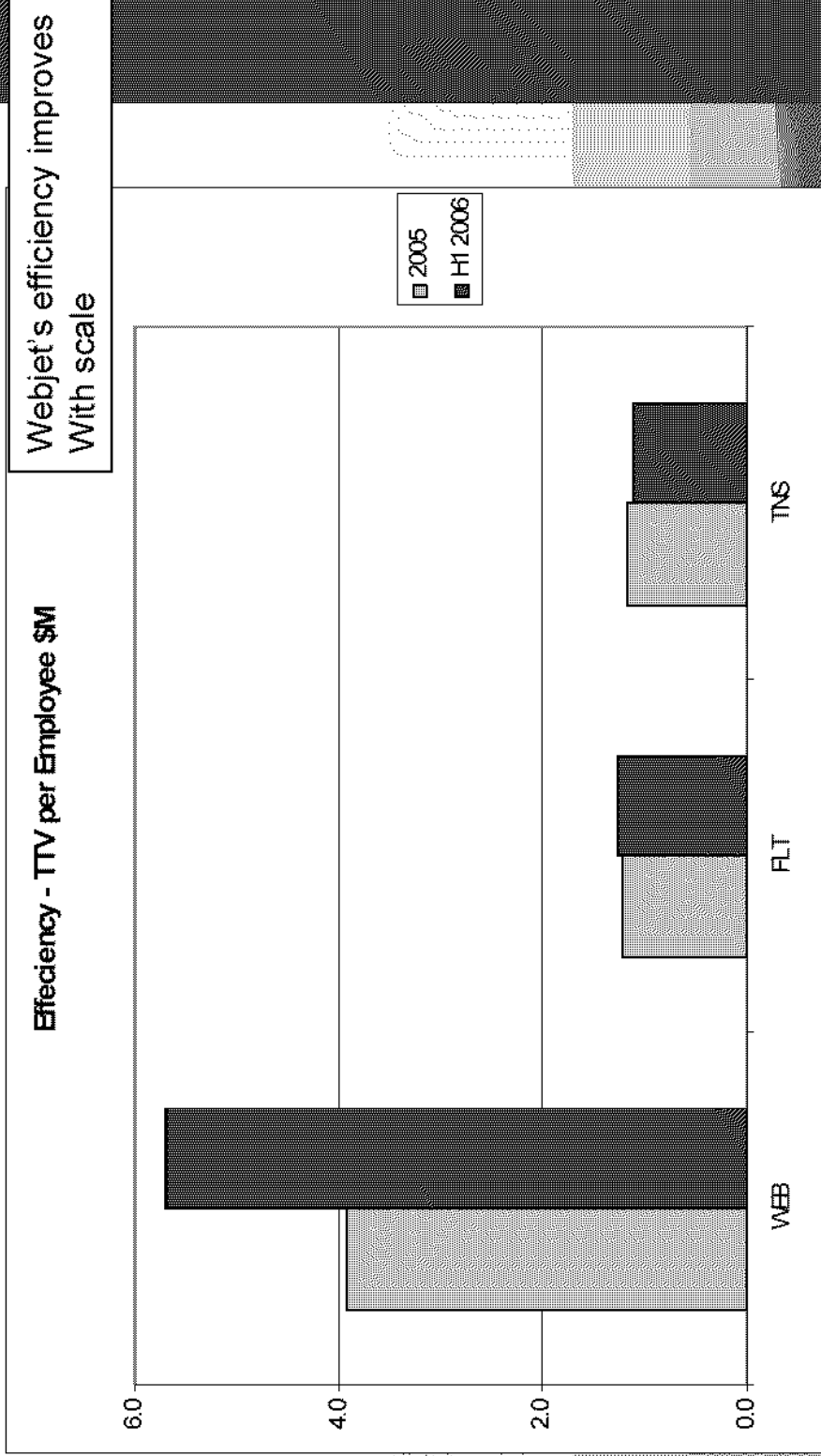


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TTV per Employee Benchmark



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Balance Sheet

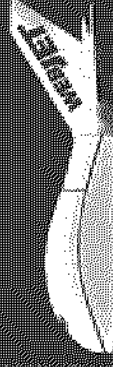
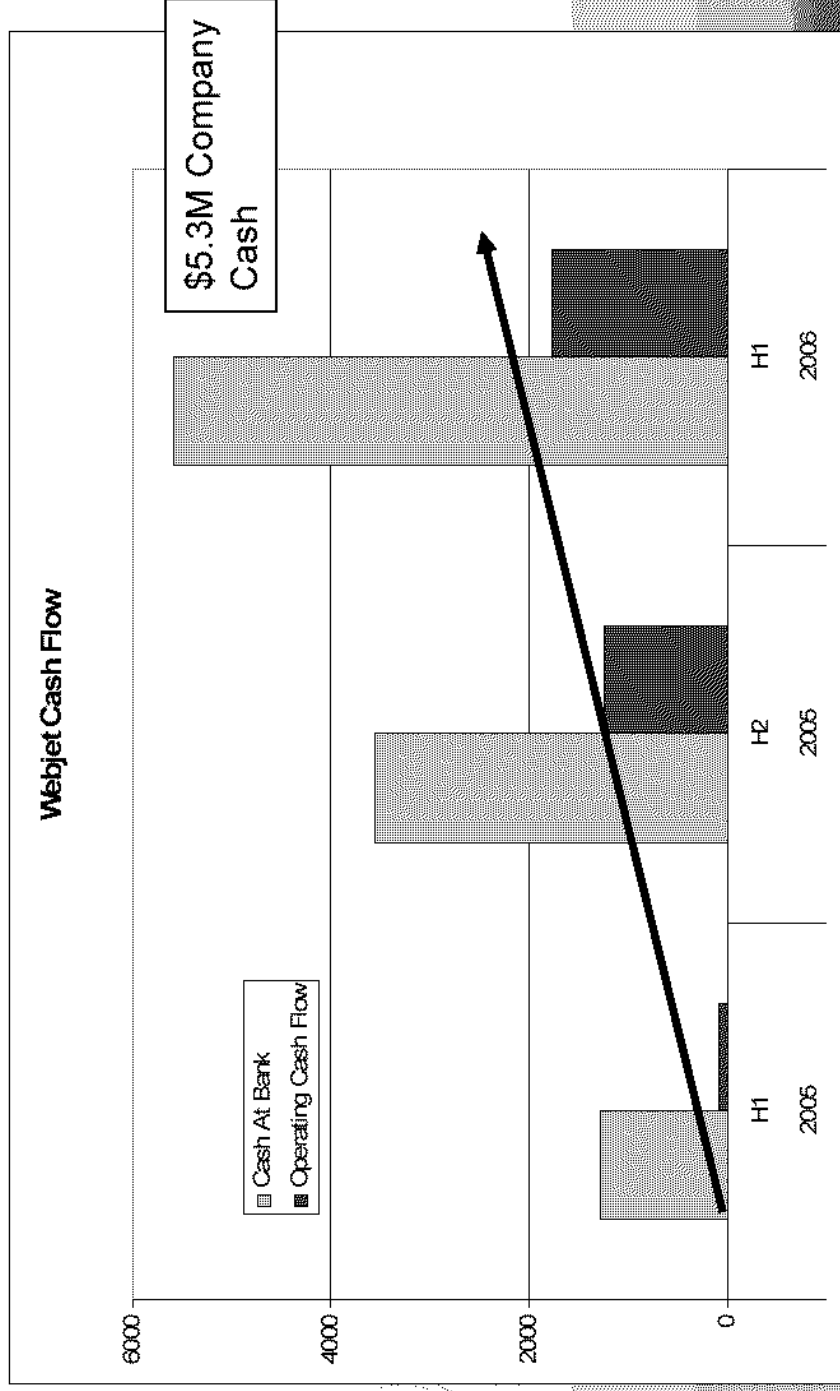
All \$M	2004	2005	H1 2006
Cash	0.8	3.5	5.6
Total Assets	3.0	8.4	10.1
Total Liabilities	-1.8	-1.4	-1.6
Shareholders Equity	1.2	7.0	8.5
Net Current Assets	-0.4	+3.7	+5.8

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\$5.6M at Bank at 31 Dec 2005



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