



WorleyParsons

Half Year Results

31 December 2004

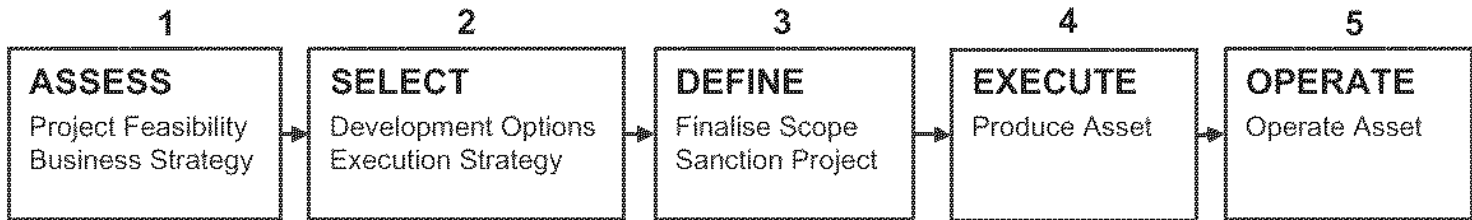
John Grill, Chief Executive Officer
David Housego, Chief Financial Officer

28 February 2005





- Leading professional services provider to the Energy, Resource and Complex Process Industries
- Across all phases of projects



- Organised into 4 Customer Sector Groups:

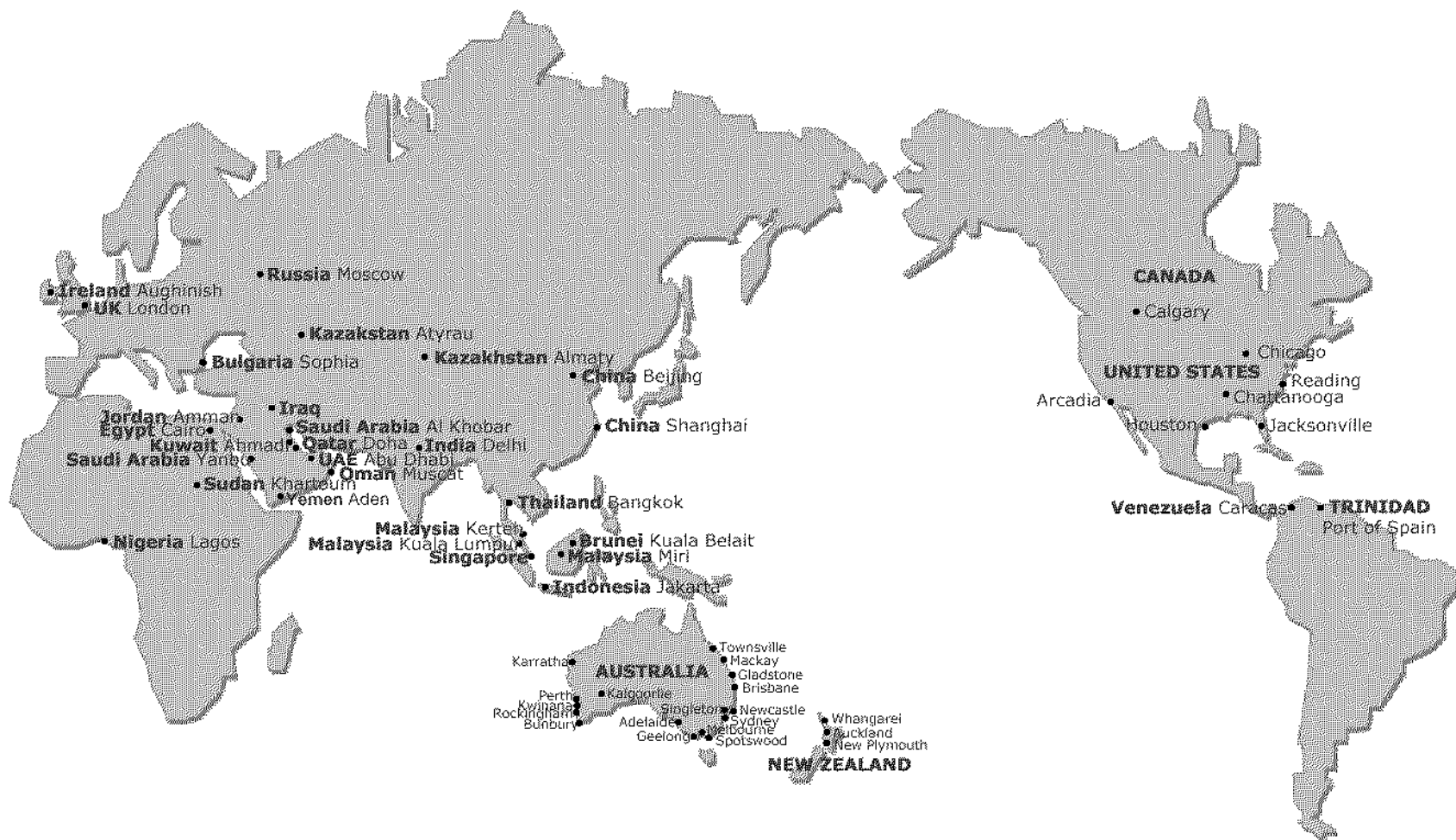
Hydrocarbons | Minerals, Metals & Chemicals | Industrial & Infrastructure | Power

- US \$245m acquisition of Parsons E&C Corporation
Effective October 2004



WorleyParsons

Global Reach



29 countries, 59 offices, 9500 project services personnel



- **Improved safety performance in 2004**
- **80.5% rise in net profit after tax to \$23.0m**
- **EBIT growth of 123.6% to \$37.1m**
 - 40% EBIT growth from pre existing Worley businesses
 - Parsons E&C performs ahead of expectations
- **Interim dividend increased to 7.5 cents**
- **Integration of Parsons E&C operations on track**
- **Acquisition of Development Resources Pte Ltd (Singapore)**
- **Mr Eric Gwee to replace Mr John Schubert on the Board**



■ **PNG Gas project FEED for ExxonMobil**

EOS Joint Venture (KBR / WorleyParsons)

- ☐ PNG Gas to Australian Maritime Border

■ **Belene Nuclear Power Plant for NEK**

WorleyParsons (Reading, USA and Bulgaria)

- ☐ 2 x 1,000 megawatt units

■ **'Angel' Offshore Platform for Woodside**

EOS Joint Venture (KBR / WorleyParsons)

- ☐ Large unmanned platform. Gas and condensate to existing trunk line

■ **RasGas Consolidated Maintenance Contract**

Transfield Worley TRAGS

- ☐ LNG facilities Qatar



Increase in long term contracted revenue



Worley

Parsons E&C*

DRPL Acquisition (Phases 2-5)

BeMax Pooncarrie Project Feasibility
Confidential Alumina Pre Feasibility
Rusal Alumina Pre Feasibility
Orica Yarwun 3 Project
BG India FEED 3
Taiwan Subsea Pipeline 3-4
North Belut Development

Ash Disposal Kogan Creek Power Station
Defence CSIG Panel Contracts
BMA Peak Downs 9Mt/y CHPP
Shell Malaysia 2 Offshore Platforms
Kupe Detail Design
Shell Regional Services Contract MIRI
Oxy Qatar Offshore Platform
Rasgas Qatar Offshore Platform

Spencer Street Station Redevelopment

Delegate Winery TWNZ

ConocoPhillips Indonesia Offshore Asset Support
Collie Power Station WA O&M
Tomago Alliance Extension

ASSESS 1

Project Feasibility
Business Strategy

SELECT 2

Development Options
Execution Strategy

DEFINE 3

Finalise Scope
Sanction Project

EXECUTE 4

Produce Asset

OPERATE 5

Operate Asset

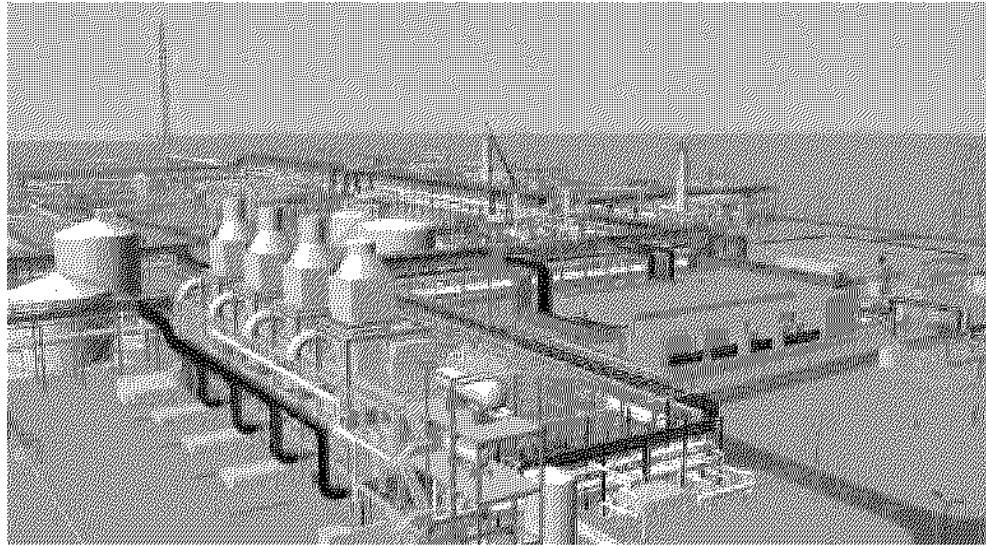
Marathon Oil LNG Study

ConocoPhillips ACX 3 Gas Plant Alaska
Sakhalin 11 OPF
TCO Crude Oil Tank Farm
Unocal Gas Plant Bangladesh
BG Gas Plant Trinidad

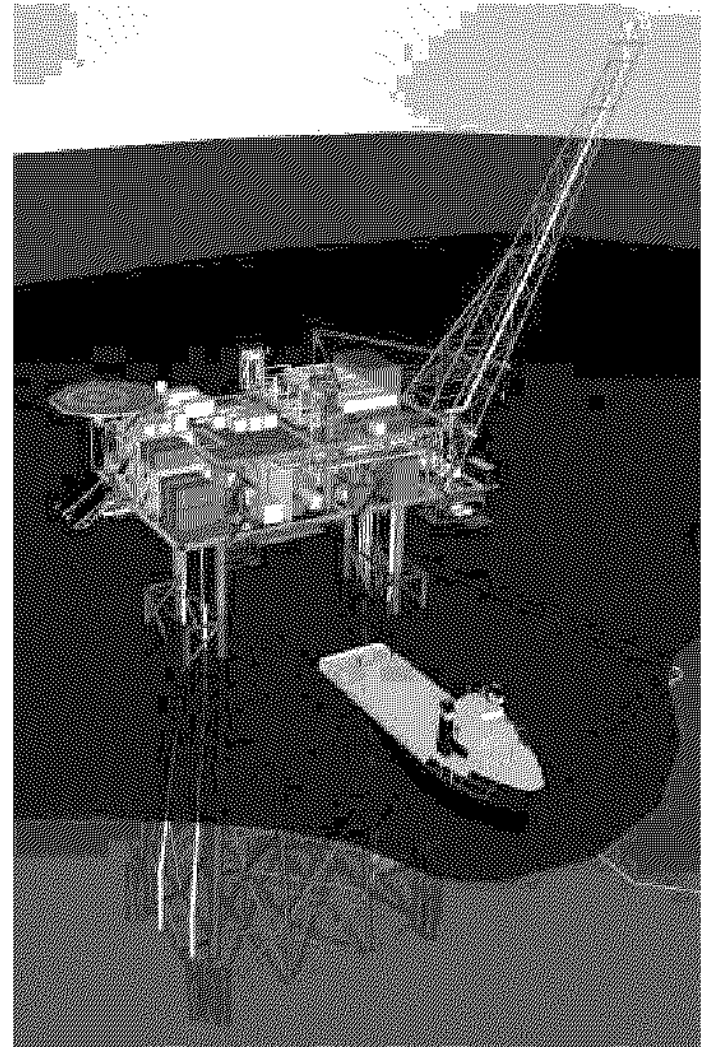
TVA Fossil/Hydro Project
Cedar Bay Power O&M Florida
Shell Martinez Continuing Services California
UCLA O&M Extension



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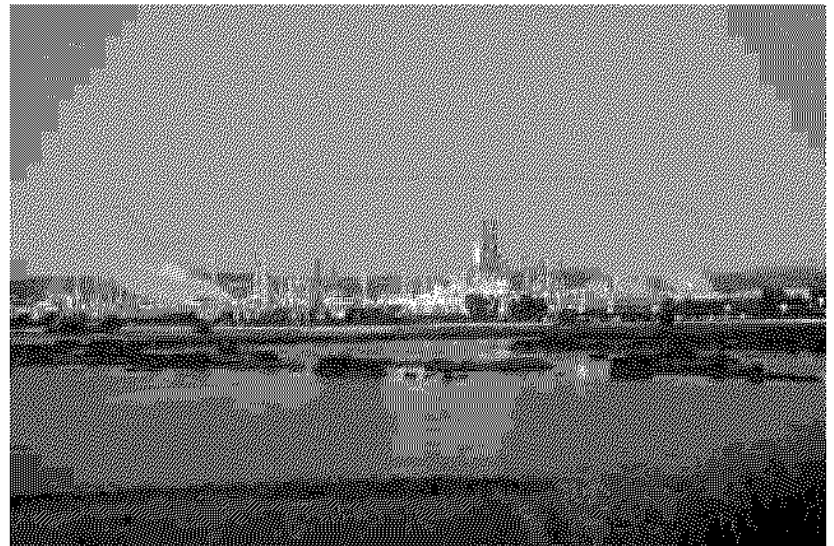
Sakhalin 11 OPF



Angel Gas Development FEED



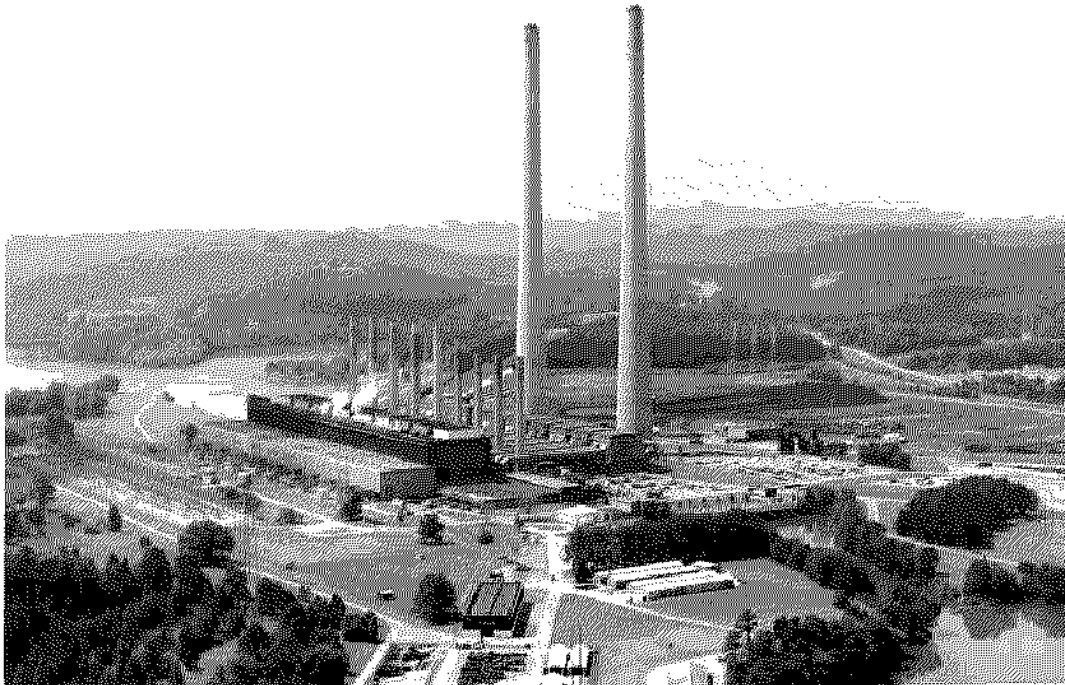
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Shell Martinez Continuing Services



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TV Kingston



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Nuclear Power Plant



- **Organisation performing strongly**
- **Performance of Parsons E&C ahead of expectations**
- **Transition implementation plan commenced**
- **Operations overlap agreed except Saudi operations**
- **Due Diligence items being closed out**

Generally more positive than expected (so far)

Number of items remaining (12 months)



■ Revenue opportunities emerging

Early wins are encouraging

- ☐ Marathon Oil LNG study
- ☐ Unocal Bangladesh
- ☐ BG Gas Plant Trinidad
- ☐ PNG FEED ExxonMobil

■ Cost synergies in line / ahead

Insurance (now)

IT Services (2006)

■ Access to resources and capability

High value offices in China and South East Asia

Opportunity to balance demand across operations

➡ **Early days, but positive start**



- **Aggregated revenue \$416.6m; from \$169.6m**
 - 145% from prior period
 - Approximately 60% of business on proforma basis
- **Parsons E&C operations very strong and ahead of expectations, particularly Kazakhstan**
- **Operations in Australia, South East Asia at expectations**
- **Middle East improving**
- ➡ **Sector activity very strong**
- ➡ **Global coverage and full range of services**



- **Aggregated revenue \$80.3m**

117% from \$37.0m

- **High activity levels across operations**

Pre feasibility studies for alumina and iron ore

EPCM project activity

Alliancing

- **Will benefit from Parsons E&C's resources and EPCM capability**



High levels of planned and committed CAPEX in industries



- Aggregated revenue \$64.6m

 - Up 234%

 - Second largest sector on proforma basis

- Parsons E&C capability is impressive

 - Coal de-sulphurisation

 - Nuclear (balance of plant)

 - Transmission and distribution

 - Operations and maintenance

- Global opportunity



■ **Esperance Energy Project**

Operation in line with expectation

Additional A Class equity – \$3.4m for 12.5%

□ Hold 37.5% direct and 6.25% indirect

Revaluation to be performed prior to 30 June 2005

■ **Exmouth Energy Project**

Financial Close expected March / April 2005

\$30m CAPEX

WorleyParsons will subscribe for 100% equity – \$6.4m



- Project services group of Singapore Power
- Outsourcing of capability from Singapore Power
- Integrate and combine with existing WorleyParsons operations
- Regional resource for power projects
- Adds to Parsons E&C capability
- Approximately 140 professional staff (now 270 in Singapore)
- Acquisition SGD \$6.8m (AUD \$5.2m) / 4.0 x 2004 EBIT



			Consolidated Half-year	
			2004	2003
			\$'000	\$'000
		%		
Aggregated revenue	UP	142.0	586,537	242,335
Earnings before interest and tax (EBIT)	UP	123.6	37,067	16,578
Profit before tax	UP	109.0	35,135	16,813
Net profit after tax	UP	90.3	24,292	12,762
Net profit attributable to members of WorleyParsons Limited	UP	80.5	23,049	12,772
Basic earnings per share before amortisation of goodwill and trade name (cents per share)	UP	91.8	18.6	9.7
Basic earnings per share (cents per share)	UP	62.8	14.0	8.6
EBIT Margin*			6.3%	6.8%
Effective Tax Rate			30.9%	24.1%
Net Margin*			3.9%	5.2%

*Aggregated Revenue



Cashflow	Half Year	
	2004	2003
	\$m	\$m
Operations	42.2	4.6
Investing	(388.6)	(6.2)
Financing	312.6	(8.2)
	(33.8)	(9.8)
Cash at Start	16.9	32.8
Cash Acquired	94.6	-
Foreign Exchange	7.4	(1.6)
	85.2	21.3
Interest cover	17.1 x	-
Gearing (ND / ND+E)	5.9%	-



Interim Dividend

- Fully franked interim dividend 7.5 cents per share (5.5c)
- Record Date - 22 March 2005 : Payable 7 April 2005
- Payout ratio of 66%

Foreign Exchange Impact

- USD average rate to AUD
2005 – 73.6c : 2004 – 68.9c



“It is likely that the market for WorleyParsons’ services will continue to be very strong. Our key markets and sectors continue to experience positive conditions.

“We indicated our expectation that the acquisition of Parsons E&C would be earnings per share accretive (pre amortization) on the expected nine month contribution for the year ended 30 June 2005. We are pleased with the result for the half year but would note that the unusually strong contribution from the newly acquired Parsons E&C group reflects specific operational circumstances that may not be duplicated in the remainder of the financial year.

“Even so, based on the results achieved so far and subject to reasonable conditions in the markets in which we operate for the remainder of this financial year, we expect to deliver on our prospectus undertaking and would expect further earnings growth in the second half of the year.”