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resources & energy



Investor Day 2012

Welcome, Stuart Bradie

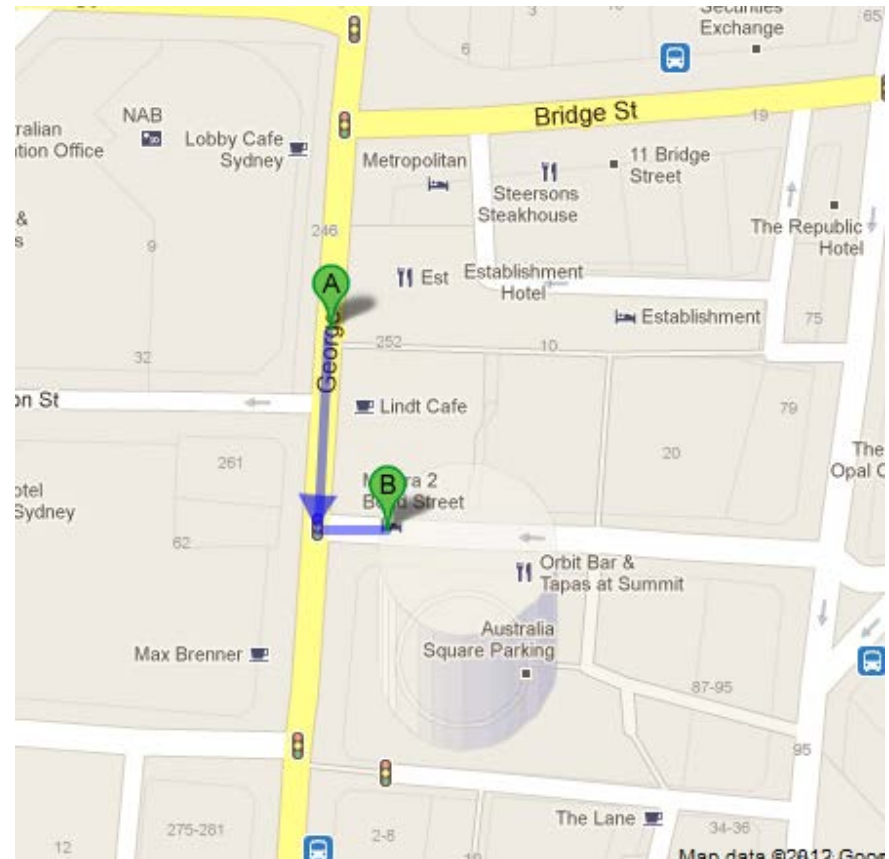
Venue evacuation



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In the event of a fire alarm activating the following process will commence:

- An alert tone will sound – Beep, Beep, Beep
- Followed by the evacuation tones – Whoop, Whoop, Whoop
- The head warden will make an announcement over the loud speakers
- Immediately following the direction of the warden/s who is a staff member wearing a hard hat.
- Do not use lifts in an emergency.
- If the emergency doors are closed when you approach, simply push on the push bars and open the door.
- Follow the wardens to the evacuation point, 2 Bond Street (outside Fitness First).





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Road safety

Marian McLean

The OneWay™ framework



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1. Leadership and Governance
2. **Risk Management**
3. **Caring for our People & the Environment**
4. Selection and Competency
5. Working with Customers
6. Engineering
7. Working with Vendors and Contractors
8. Field Execution
9. Management of Change
10. Crisis and Emergency Management
11. Incident and Behavior Analysis
12. Assessment and Improvement

through our
people....



...achieving our
vision.



committing to personal
leadership....

Expectations

Our behaviors
Our actions
What we deliver on

Zero harm to
people & assets

Zero
environmental
incidents

Road safety realities



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- ▶ 1.3 million people are killed on the world's roads each year
- ▶ Road crashes kill more people than Malaria
- ▶ 50 million people are injured, many disabled as a result
- ▶ 90% of these casualties occur in developing countries
- ▶ Annual deaths are forecast to rise to 1.9 million by 2020
- ▶ It is the No.1 cause of death for young people worldwide
- ▶ Road crashes are preventable



Joining the United Nations



Together
We can save
millions
of lives.

www.decadeofaction.org

United Nations Decade of Action for Road Safety

- ▶ WorleyParsons has signed the United Nations Global Road Safety Commitment Program
- ▶ By signing the commitment we have pledged to work towards zero deaths and severe injuries as a result of our operations

What are we doing?

1. Revising our driving standard and relevant guidelines
2. Developing local programs
3. Developing a marketing and awareness campaign
4. Initiating data collection and analysis



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collaboration

innovation future
partnership consistency
cooperation empowerment
competitive global
success local relationships
knowledge performance collective
delivery customer shared
common leadership transparency
agility teamwork unity



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Introduction

Andrew Wood, Chief Executive Officer

Key senior appointments



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Randy Karren
Group Managing Director – *Improve*



Simon Holt
Chief Financial Officer



Group outlook update



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“Subject to the markets for our services remaining strong, we expect to achieve good growth in FY2013 compared to FY2012 underlying earnings.

“Since this guidance was given, volatility in our markets has increased and there is greater uncertainty about them remaining strong which will make growth harder to achieve. Notwithstanding these challenges, we maintain our previous guidance.

“We have a clear growth strategy in place focused on improving margins and developing our skill set and geographic footprint across our four customer sectors. This will be achieved through organic growth as well as by taking advantage of acquisition opportunities that provide value for shareholders.

“We are confident that our medium term and long term prospects remain positive based on our competitive position, our diversified operations and strong financial capacity.”

October 2012



collaboration

innovation future
partnership consistency
cooperation empowerment
competitive global
success local relationships
knowledge performance collective
delivery customer shared
common leadership transparency
agility teamwork unity



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Strategy update

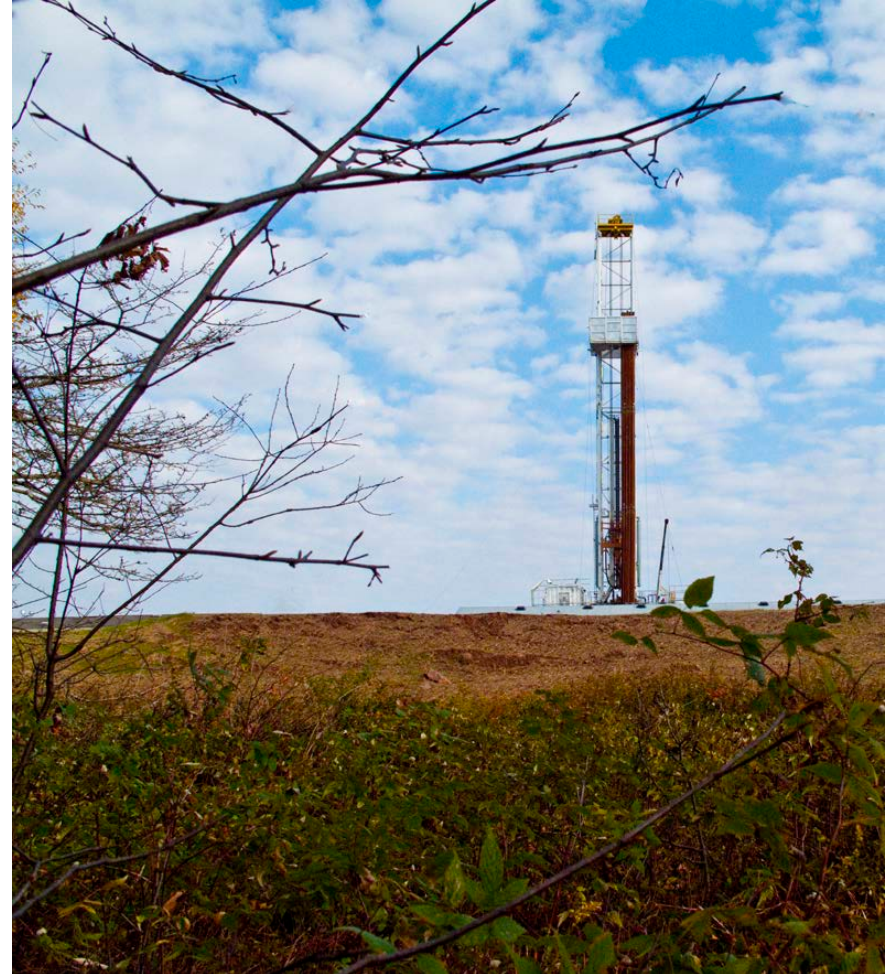
Iain Ross

Agenda



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- ▶ Local / global delivery
- ▶ Emerging trends
- ▶ Overarching corporate initiatives
- ▶ Customers perspective
- ▶ Focus Areas
 - Hydrocarbons
 - Minerals, Metals & Chemicals
 - Power
 - Infrastructure & Environment



Local delivery, global support



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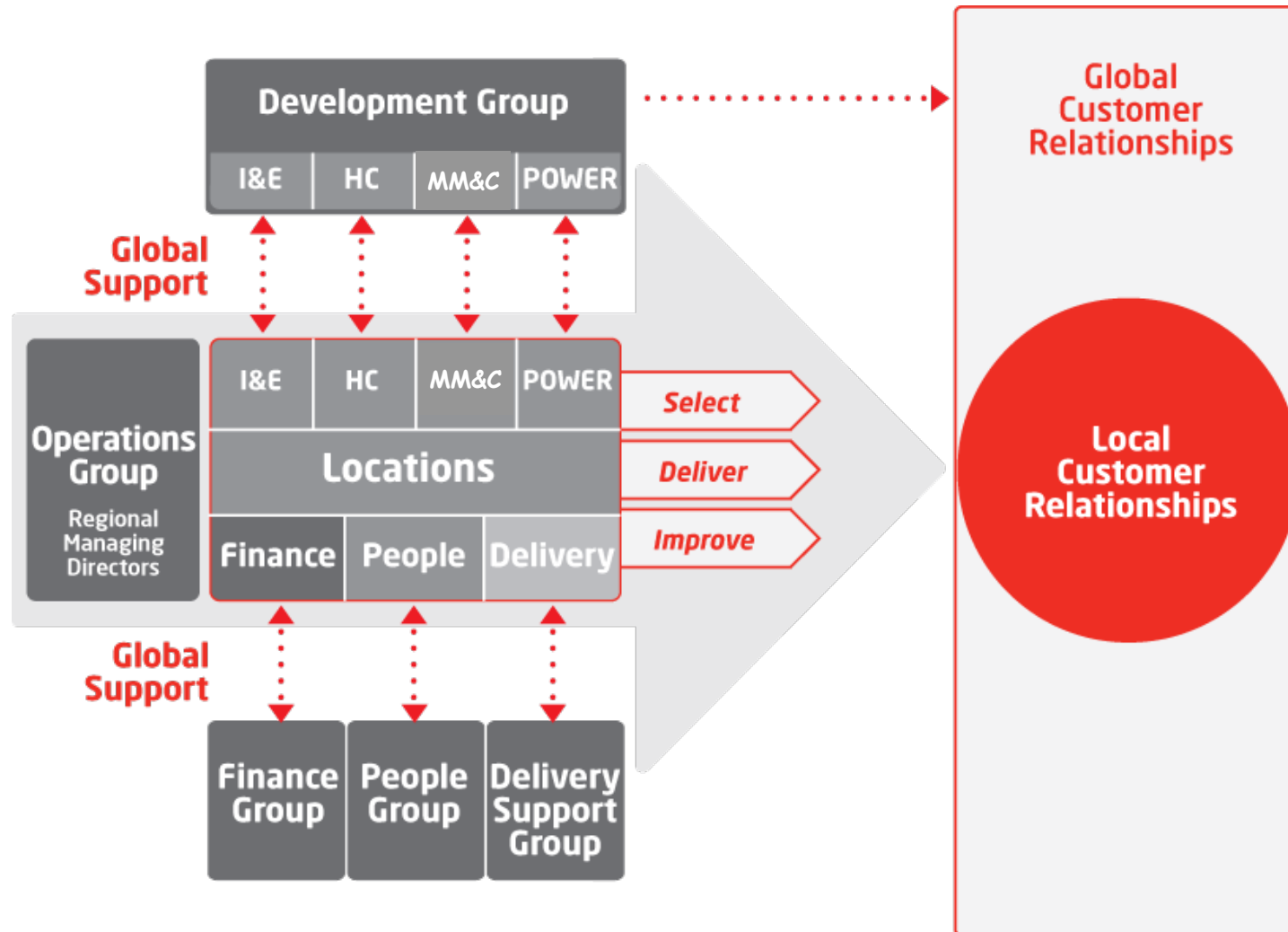
4.9 million workshare hours (FY2011: 3.4 million)

40,800 people 163 offices 41 countries

Local / global model



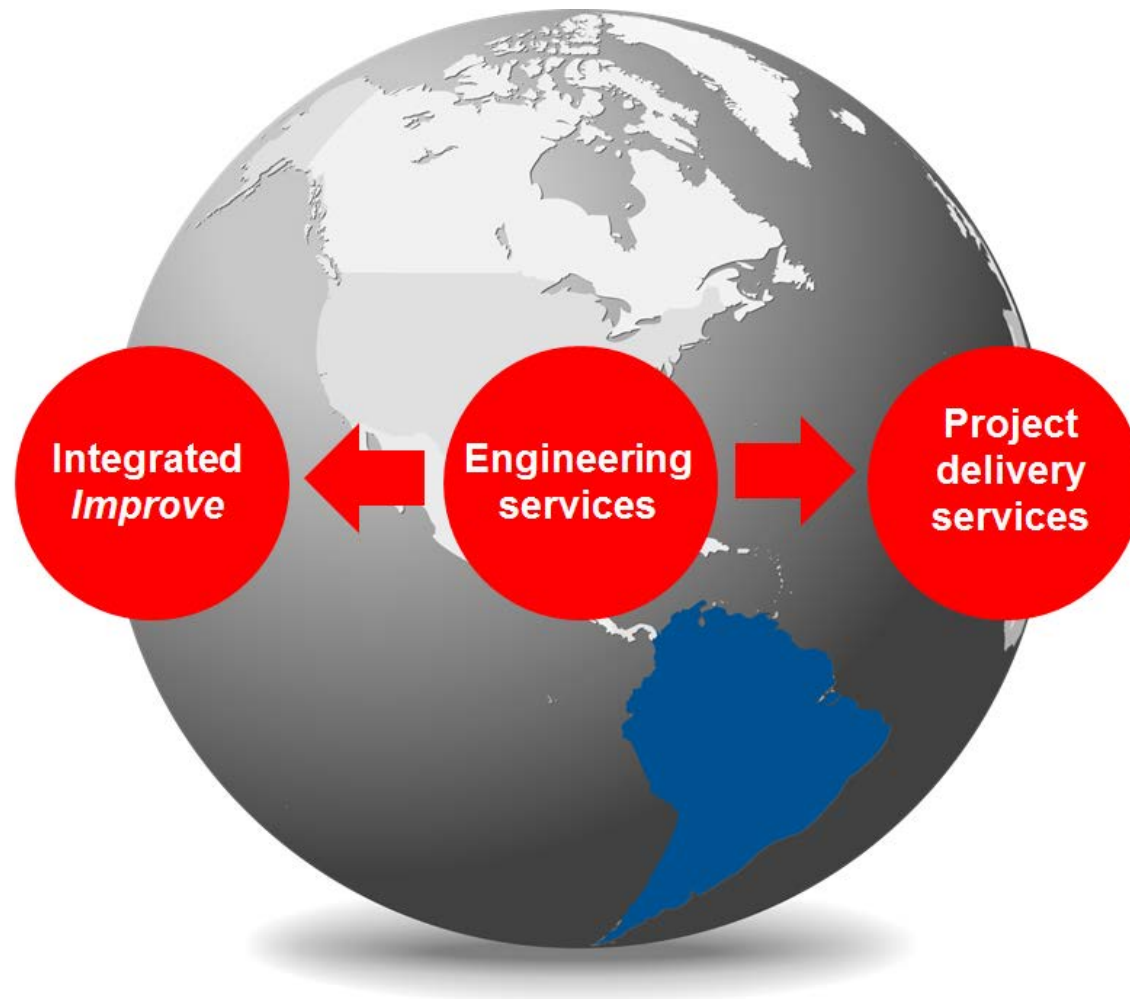
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Building full delivery capability



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Emerging trends



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- ▶ Game changing developments in unconventional gas
 - LNG/CNG for transport
 - US renaissance
- ▶ Asian fabrication yards playing an increasing role
- ▶ Large remote projects remain very dependent on front-end enabling
- ▶ Hydrocarbons and Minerals, Metals & Chemicals markets increasingly dominated by Tier 1 companies



Overarching corporate initiatives



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- ▶ Year of *Improve*
- ▶ Tier 1 companies deserve intense focus
- ▶ Participate in US renaissance
- ▶ China
- ▶ India – high value engineering
- ▶ Execution led delivery



Hydrocarbons focus areas



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- ▶ Integrated *Improve*
- ▶ Harness emergent LNG market
- ▶ Lead full field development in unconventional oil and gas
- ▶ Monetisation of low cost gas
- ▶ Houston *Select* capability
- ▶ Customer relationship management
- ▶ Latin American hubs



Minerals, Metals & Chemicals focus areas



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- ▶ Globalise Minerals, Metals & Chemicals
- ▶ Pit to port
- ▶ Chemicals rapid growth
- ▶ Latin America focus via Chile and Brazil
- ▶ Alumina refinery support package
- ▶ Extension of global customer relationship management
- ▶ Focus on *Improve* offering

Power focus areas



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- ▶ Fossil *Improve*
- ▶ Nuclear new-build and *Improve*
- ▶ Coal power execution centre
- ▶ Middle East and Sub-Saharan Africa
- ▶ Resource power
- ▶ Networks

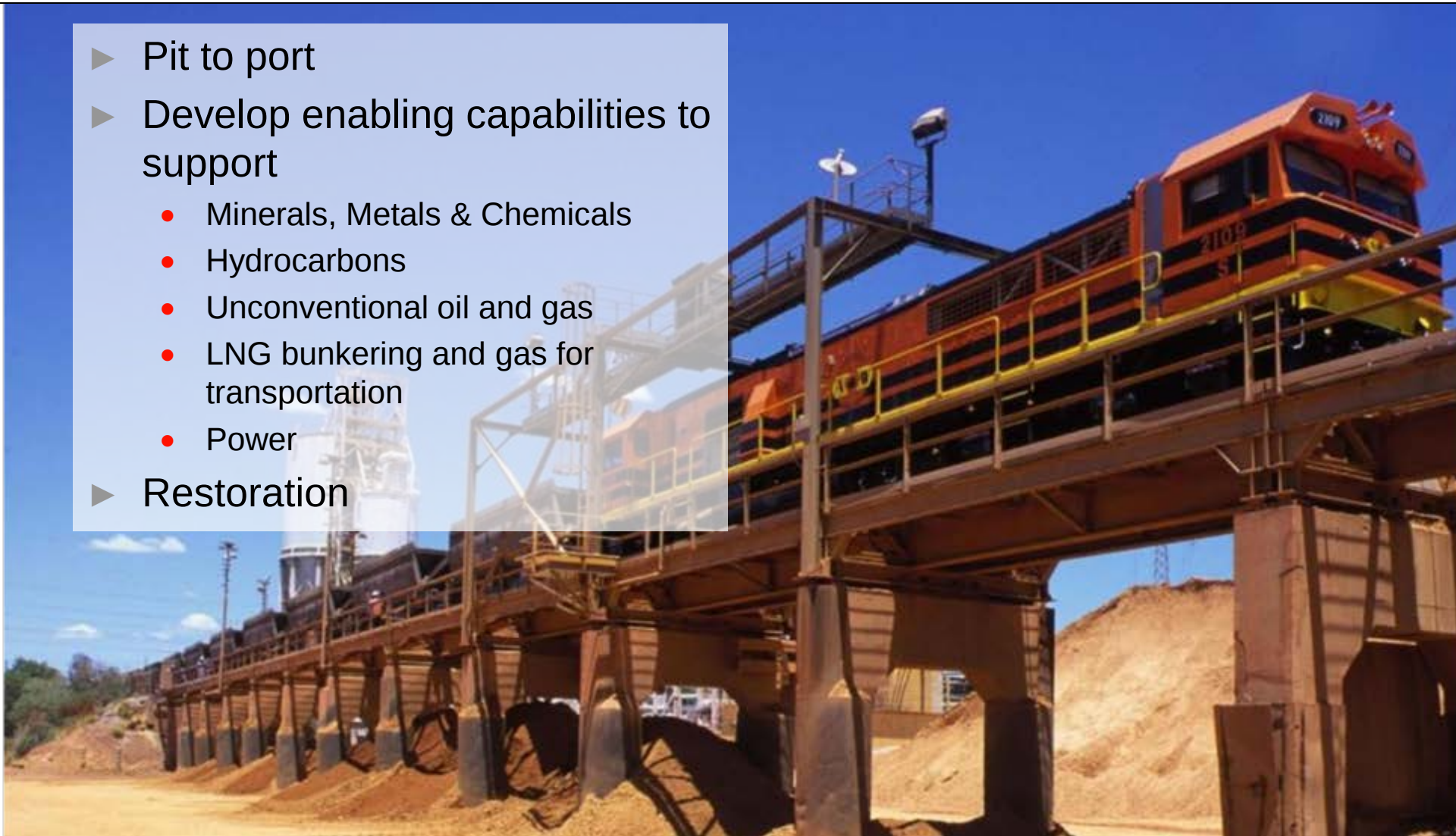


Infrastructure & Environment focus areas



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- ▶ Pit to port
- ▶ Develop enabling capabilities to support
 - Minerals, Metals & Chemicals
 - Hydrocarbons
 - Unconventional oil and gas
 - LNG bunkering and gas for transportation
 - Power
- ▶ Restoration





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innovation future
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Delivery Support Group

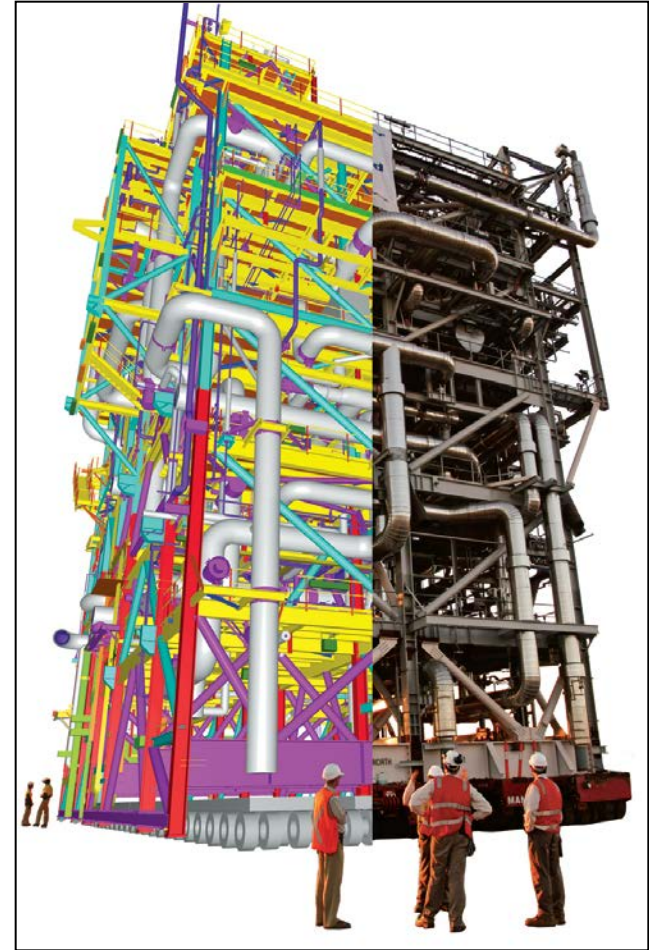
Dave Steele

Agenda



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- ▶ Historical approach to project delivery services
- ▶ Our Delivery vision
- ▶ Current initiatives
- ▶ Supporting project teams

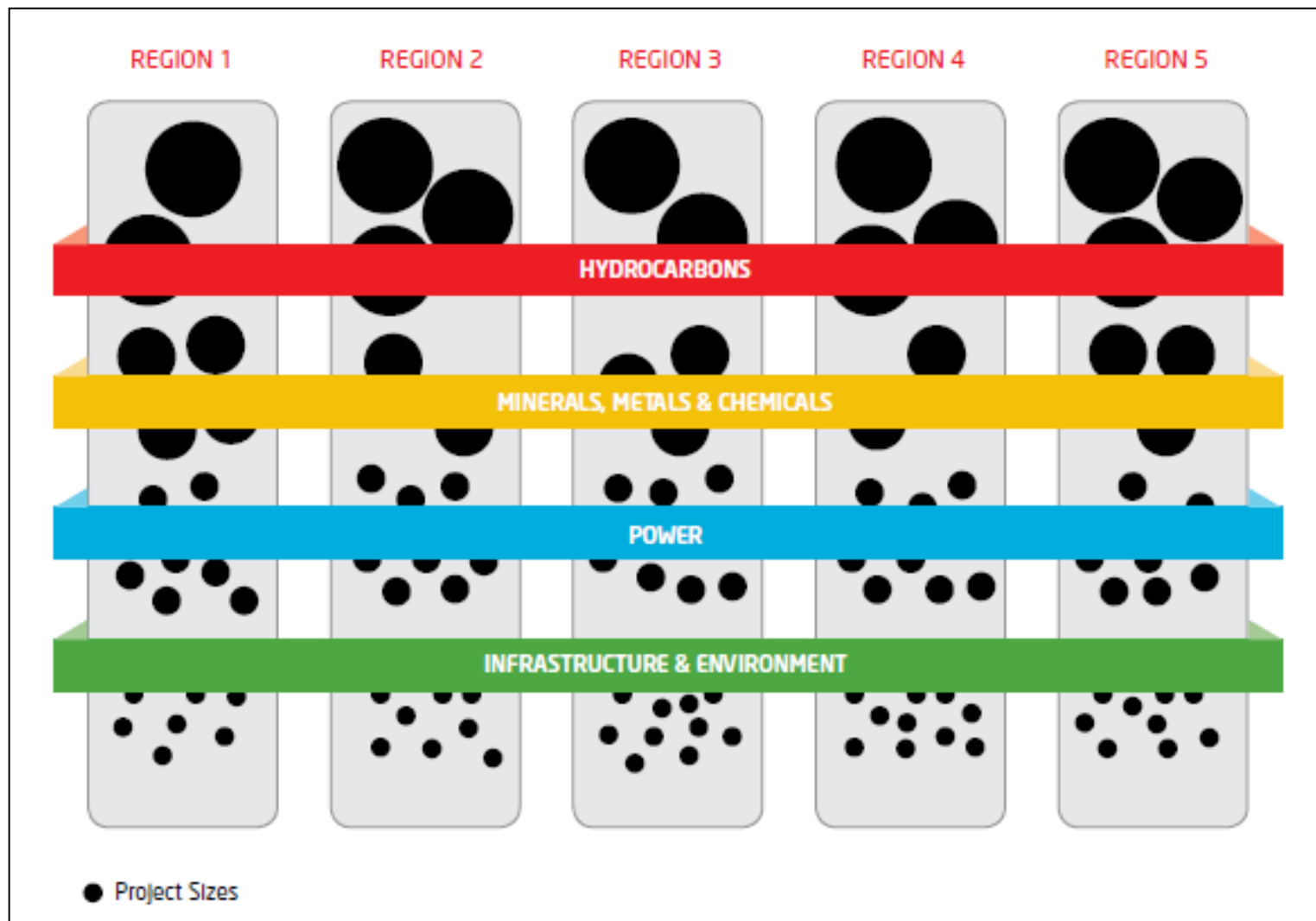


Historic approach



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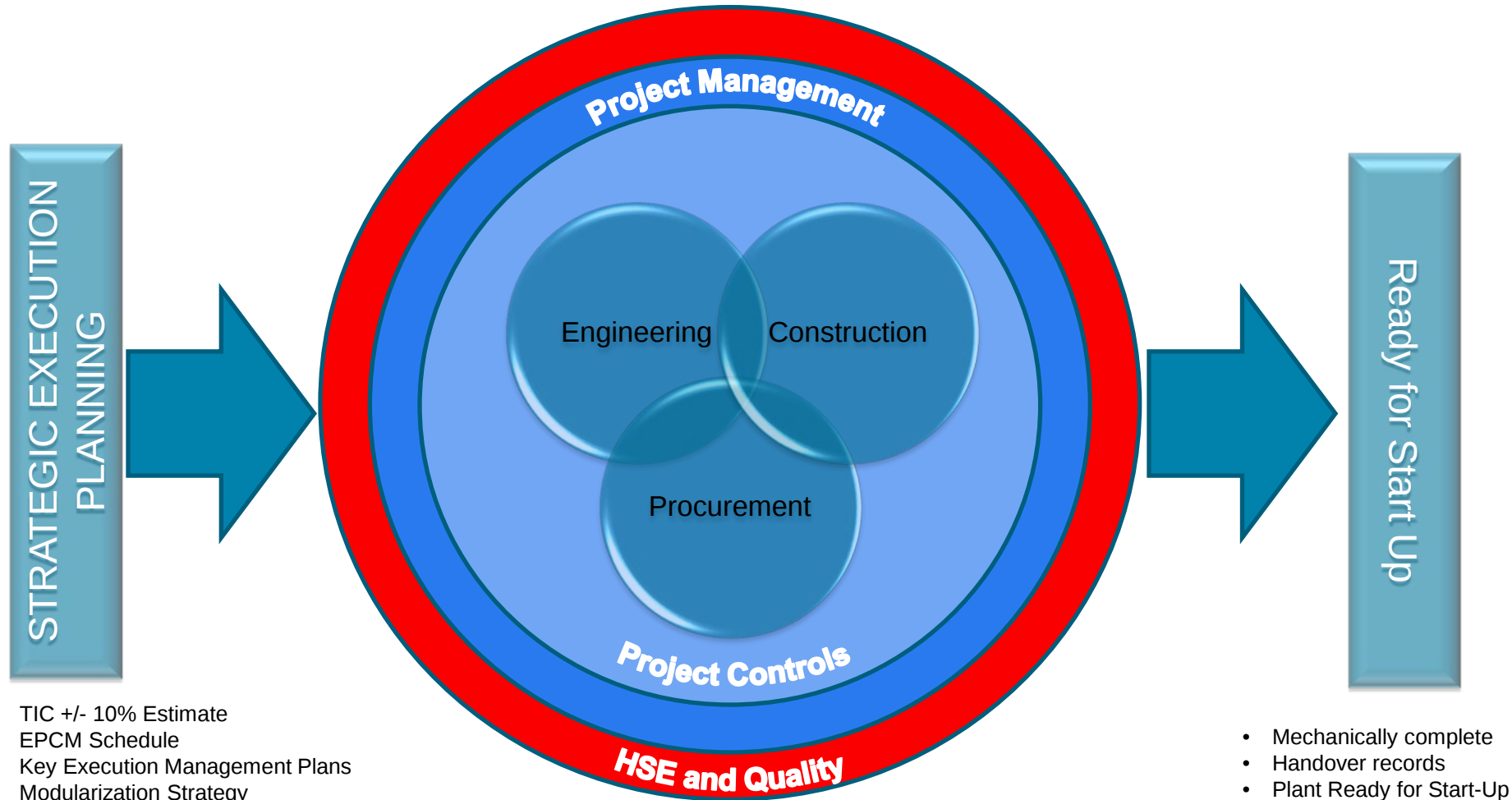
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EPCM execution



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- TIC +/- 10% Estimate
- EPCM Schedule
- Key Execution Management Plans
- Modularization Strategy
- Contracting Strategy
- Procurement Strategy
- Definition and Basis (FEL)
- 90 Day Plan

- Mechanically complete
- Handover records
- Plant Ready for Start-Up

OneWayTM
to zero harm



WPMP v3
WORLEYPARSONS PROJECT
MANAGEMENT PROCESS

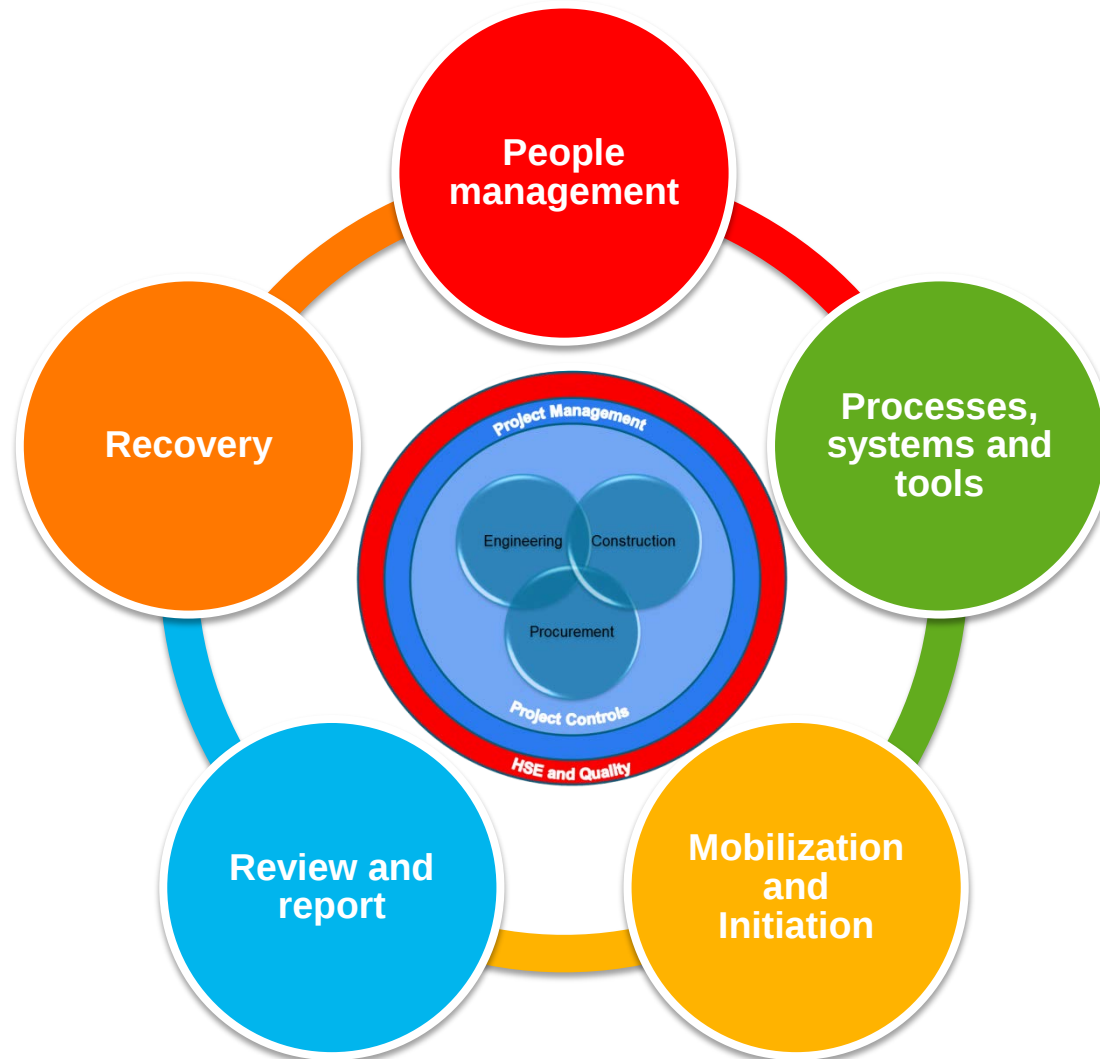
EMS v3
Policies
Business Processes

EcoNomicsTM

Support networks



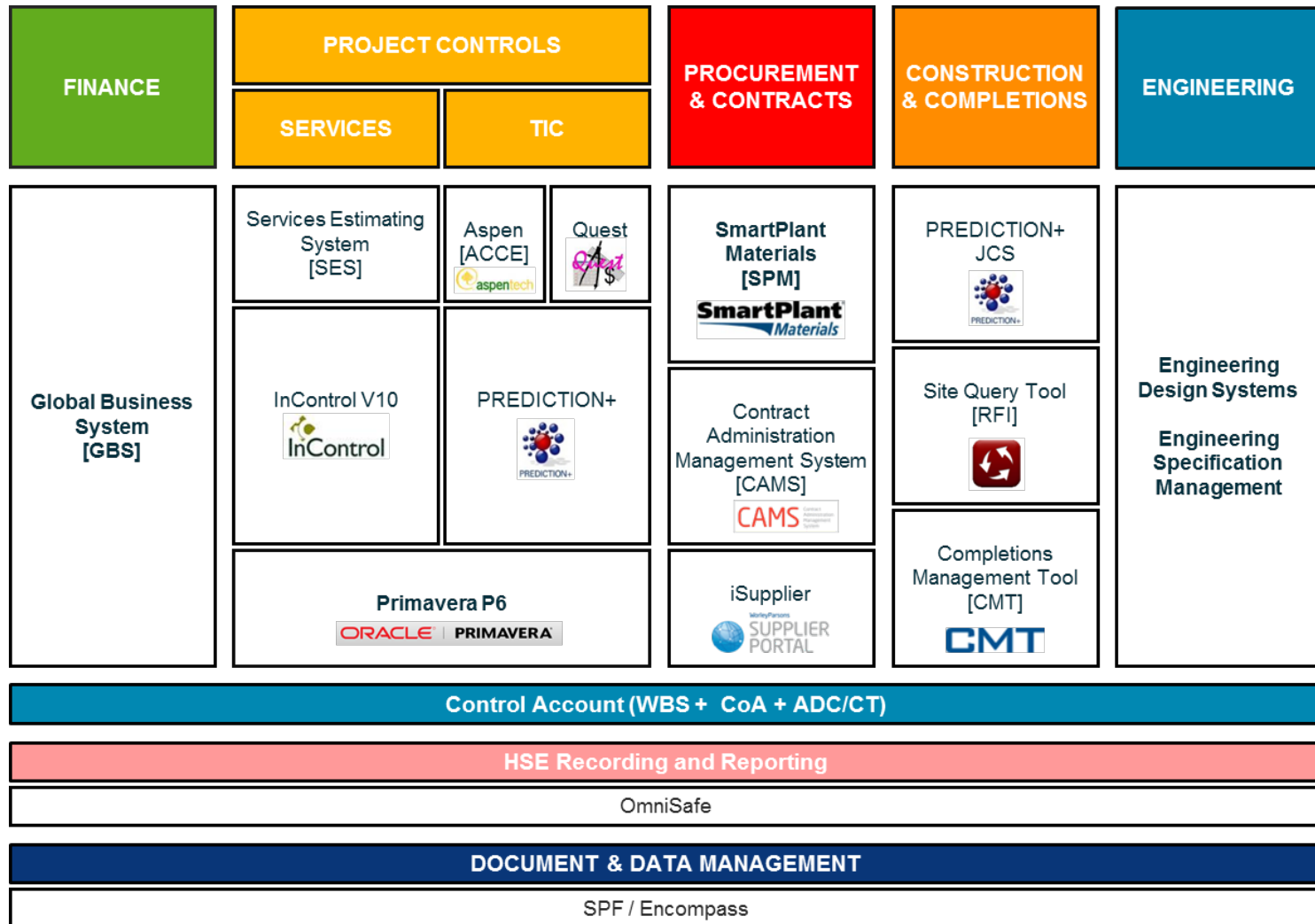
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Standard EPCM tools



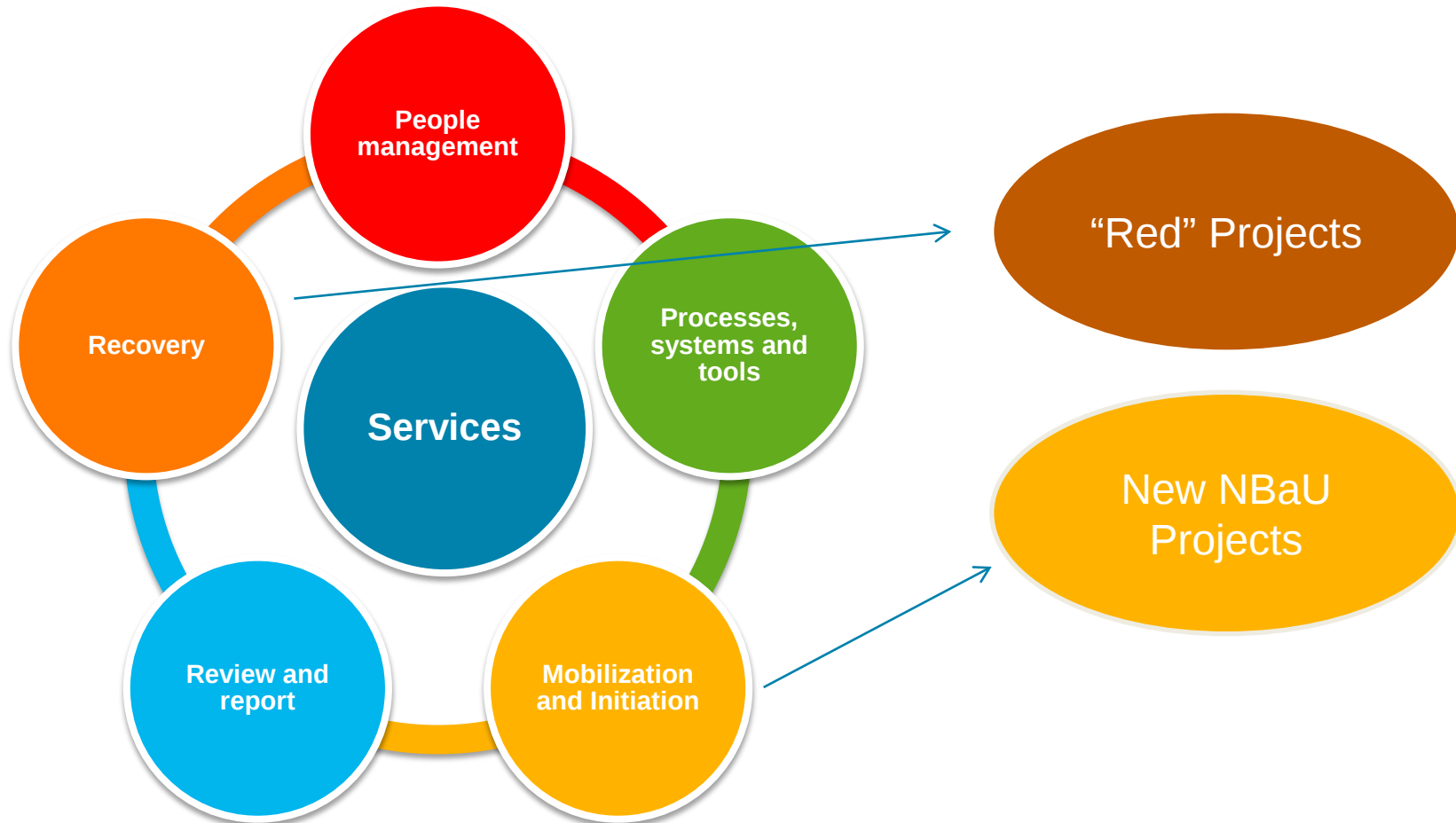
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Direct project support



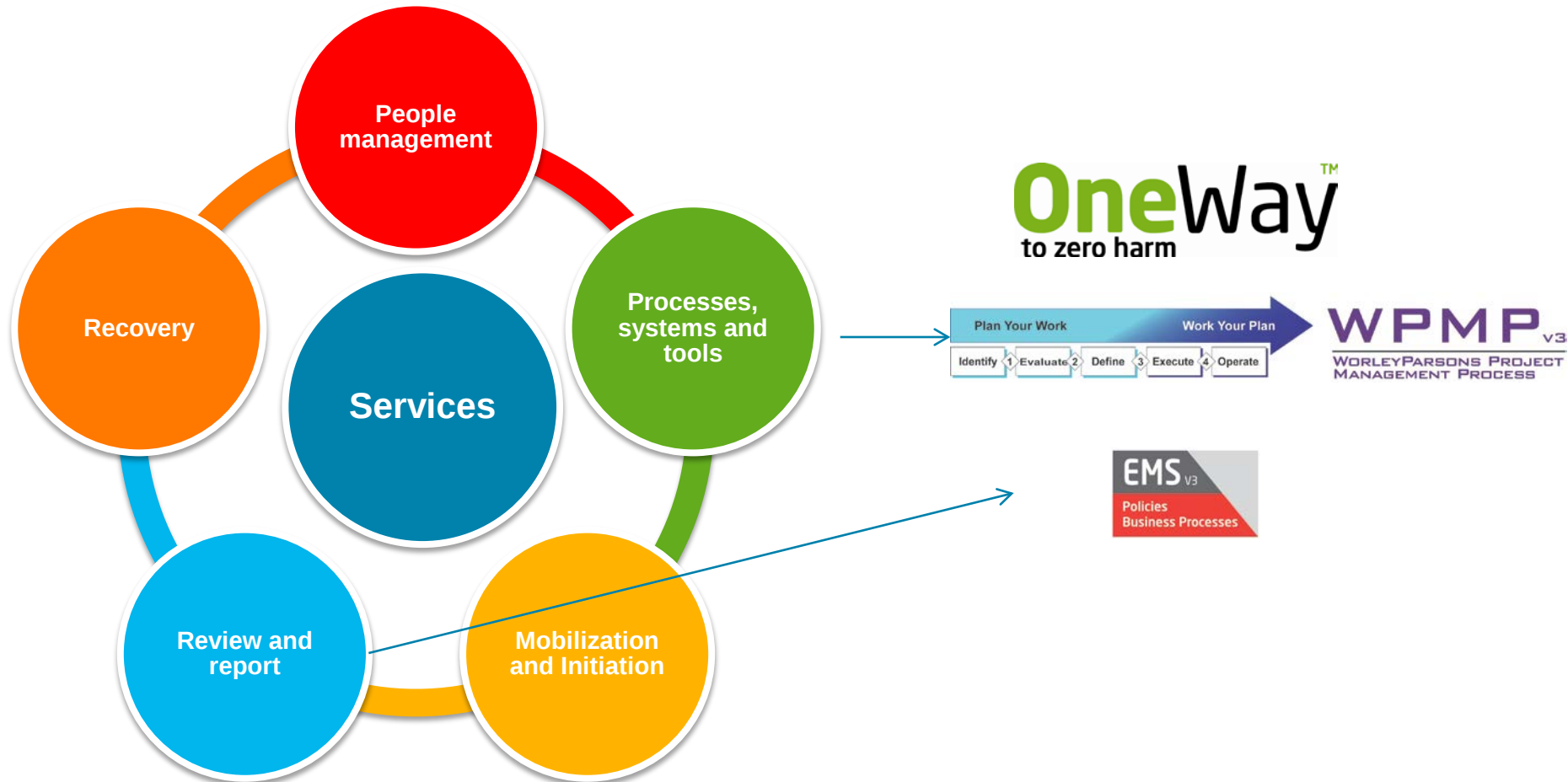
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Enhanced processes



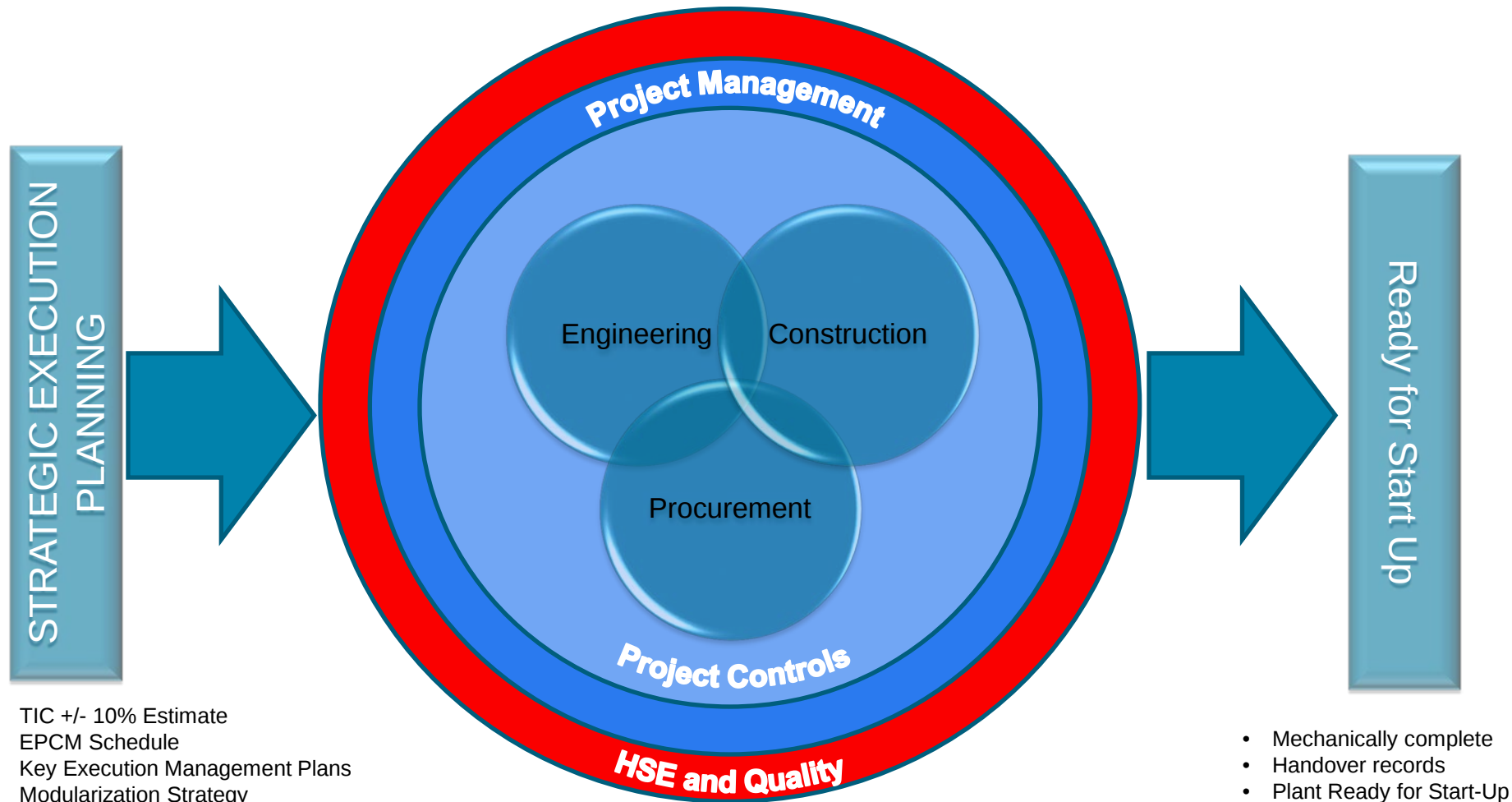
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EPCM execution



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- TIC +/- 10% Estimate
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OneWayTM
to zero harm



WPMP^{v3}
WORLEYPARSONS PROJECT
MANAGEMENT PROCESS

EMS^{v3}
Policies
Business Processes

EcoNomicsTM

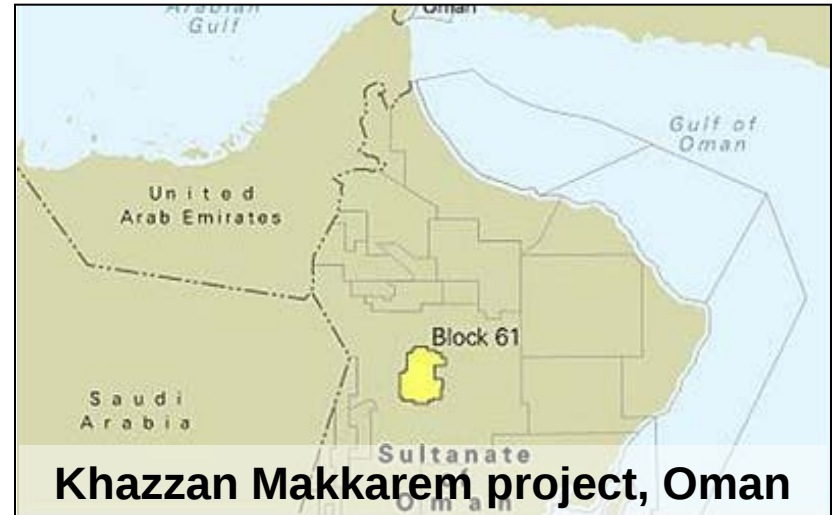
Supporting project teams



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Shondoni project, South Africa



Khazzan Makkarem project, Oman



QGC project, Australia



MAK project, Mongolia

The key to success



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collaboration

innovation future
partnership consistency
competitive cooperation empowerment
global
success local relationships
knowledge performance collective
delivery customer shared
common
leadership transparency
agility teamwork unity



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Unconventional oil
and gas
Brian Evans



Agenda

- ▶ Global unconventional reserves, production and trends
 - China
 - Australia
 - North America
- ▶ WorleyParsons' unconventional offering
- ▶ WorleyParsons' unconventional projects update



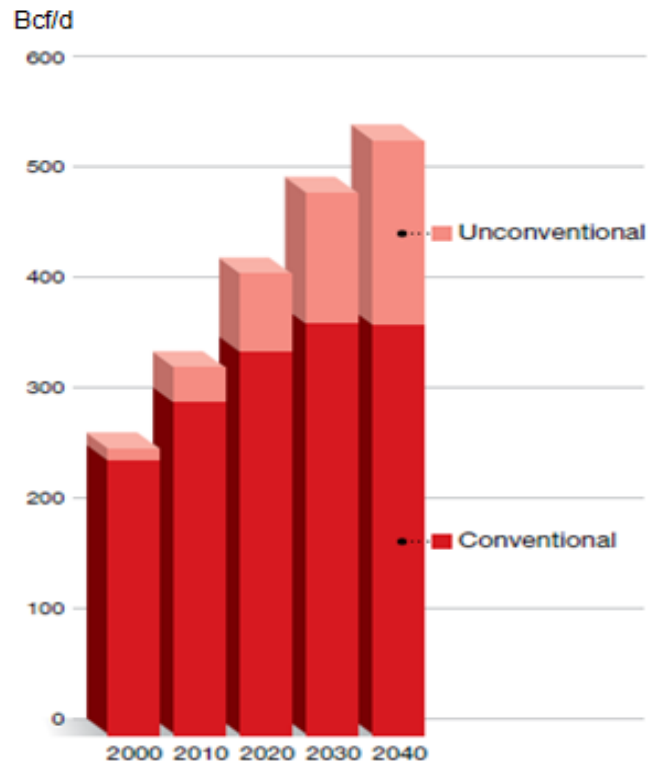
Global view to 2040

- Globally, unconventional gas production is forecast to comprise 30% of total production by 2040

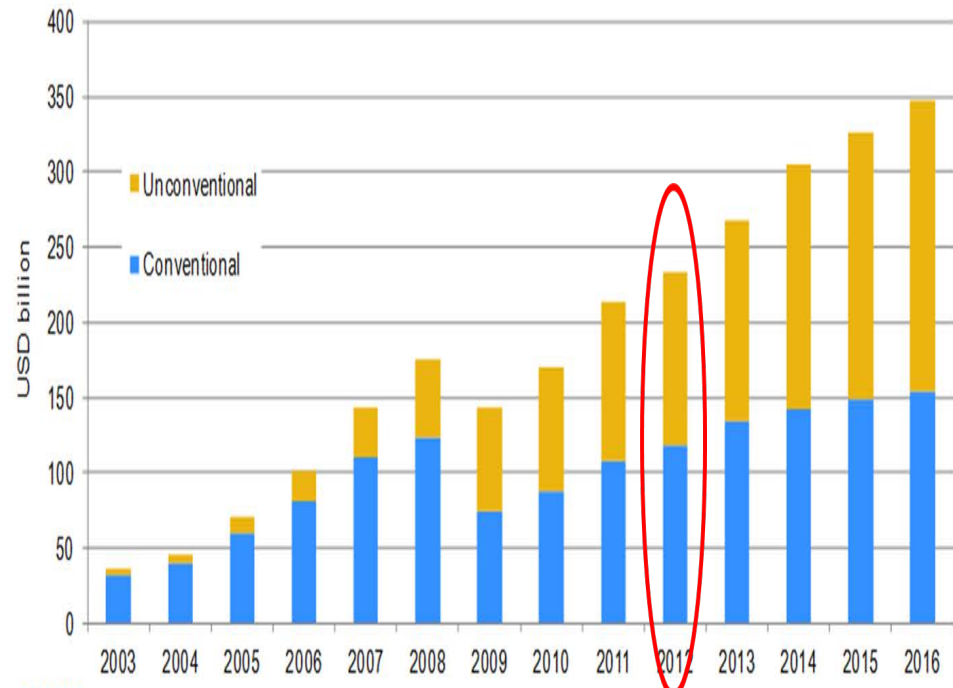


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Natural gas production by type



Global natural gas production by type
(ExxonMobil 2012)



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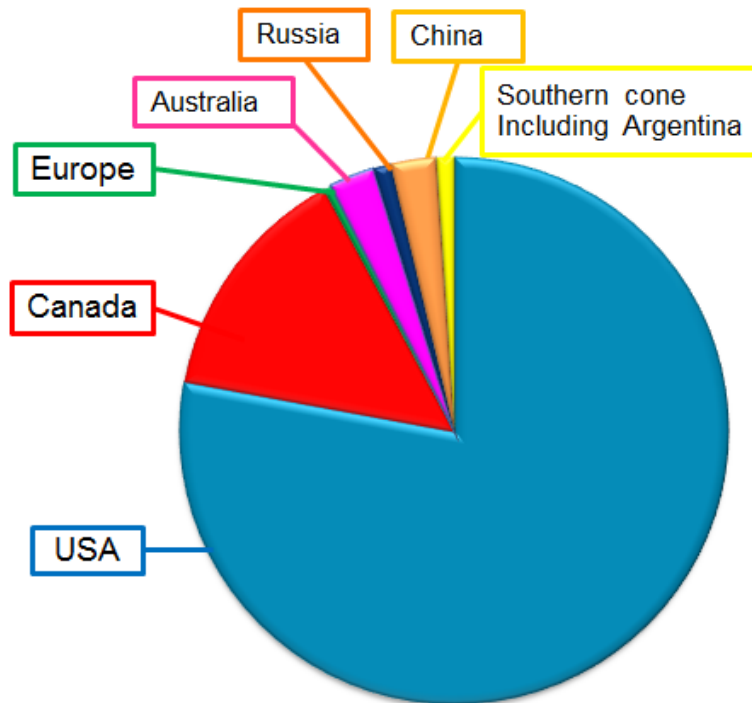
- But...in North America, 50% of capital is already spent on unconventional resources

Global view to 2015



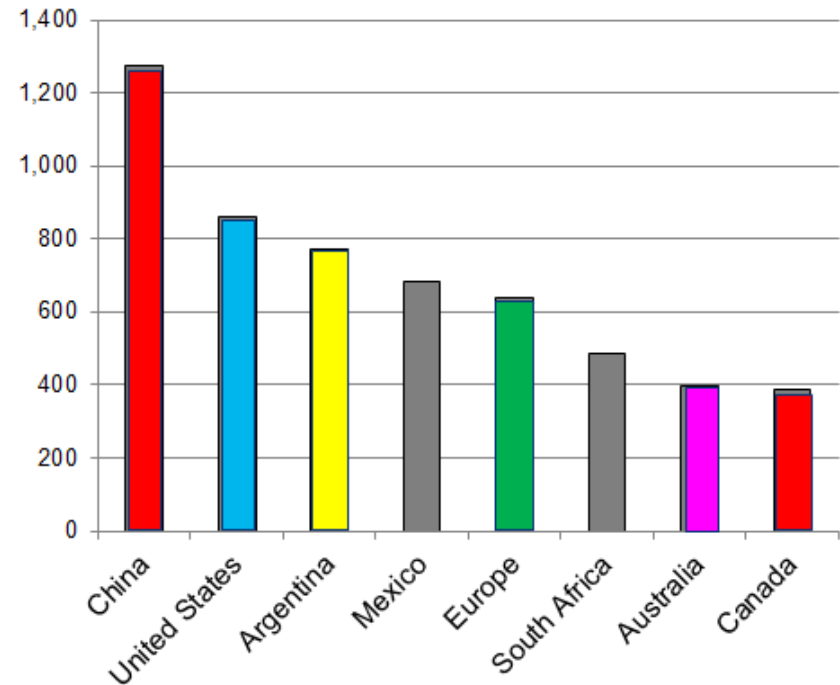
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Production



2015 Forecast global unconventional gas production by region
(EIA data, 2011)

Reserves

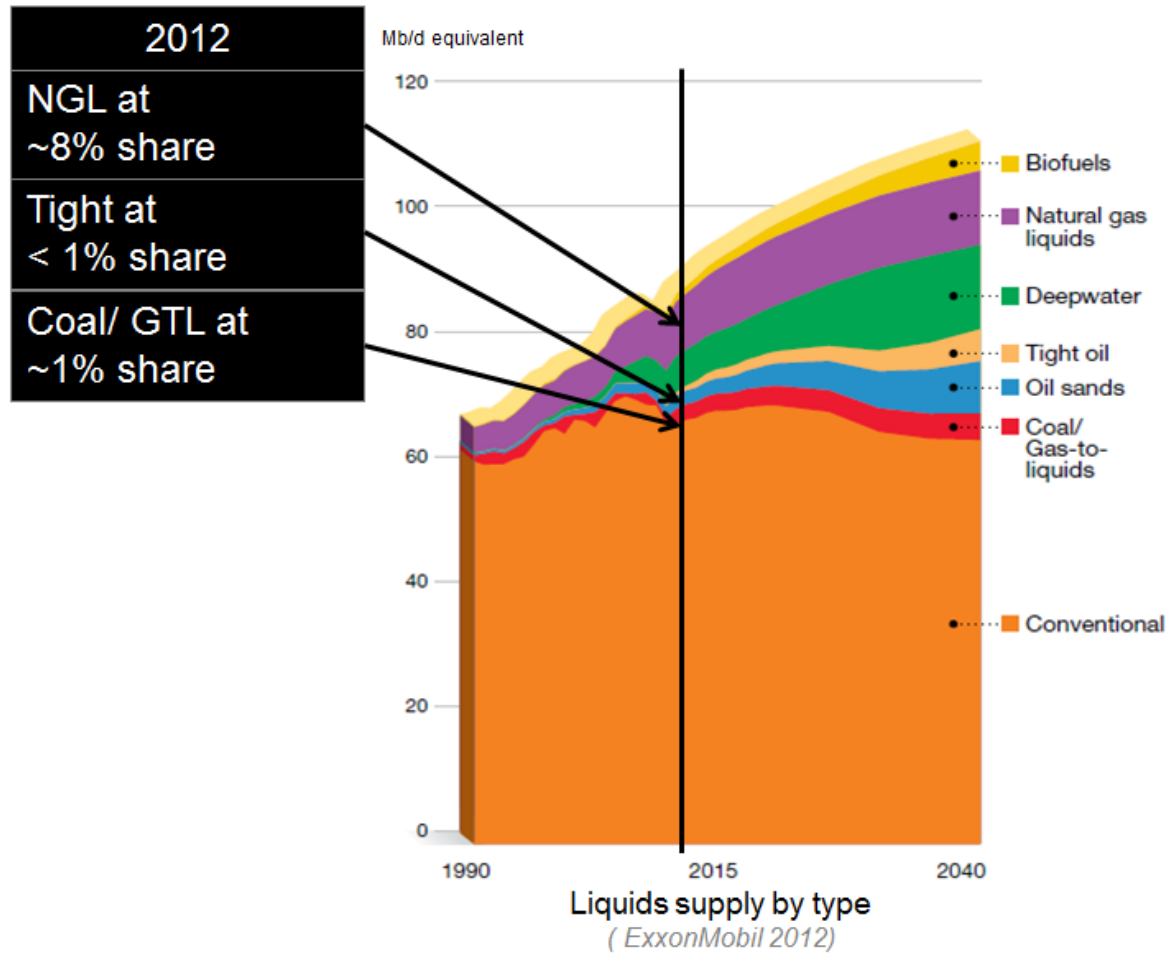


Technically recoverable shale gas by region
[Trillion cubic feet]
(EIA data, 2011)

Unconventional liquids view to 2040



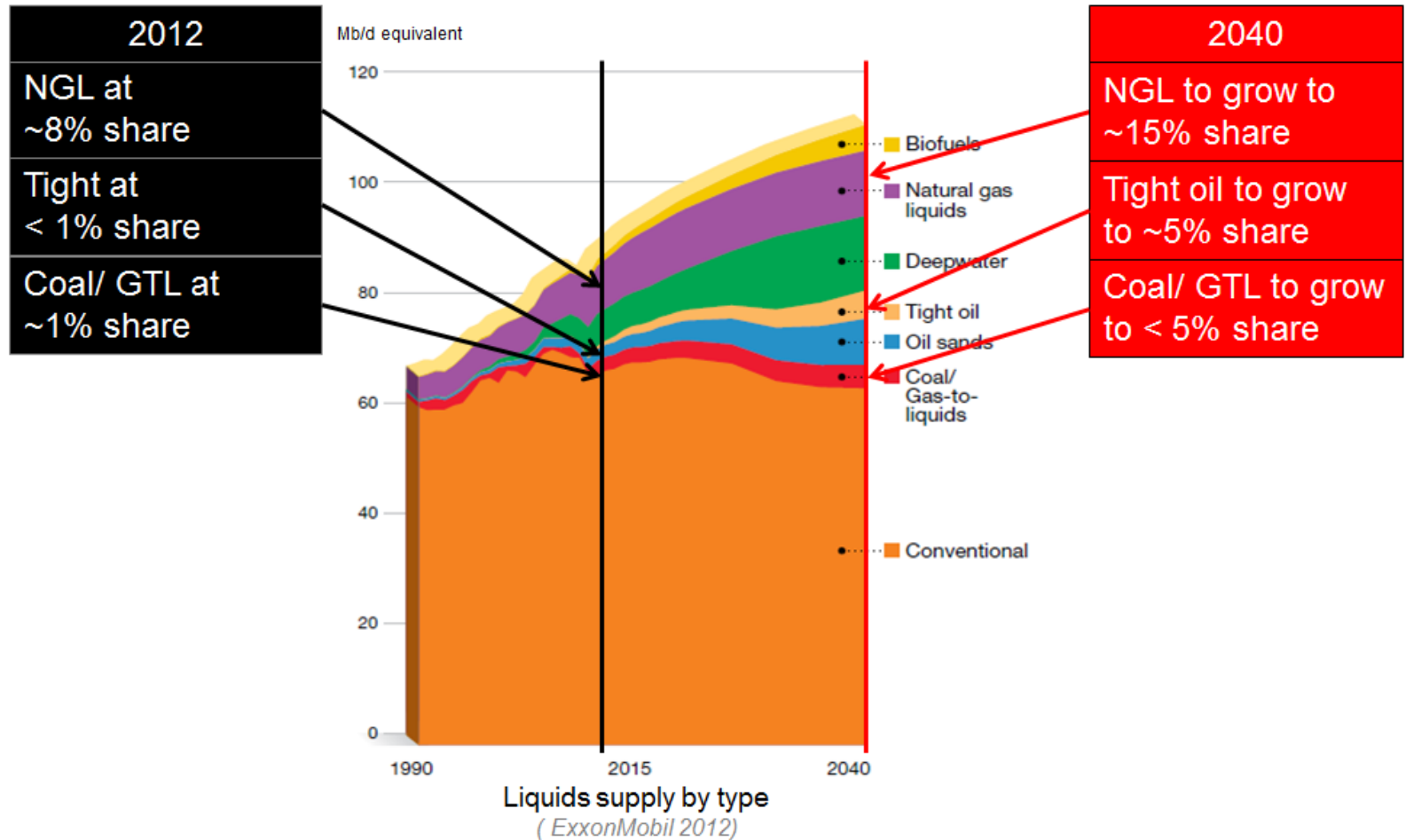
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Unconventional liquids view to 2040



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North American production



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North American
unconventional gas
production



Creation of significant
pricing disparity



\$3.31 / mmbtu
Average spot price of
gas in US
(Henry Hub,
Oct 19 2012)



\$17.70 / mmbtu
Spot price of LNG
in Asia (September 2012)

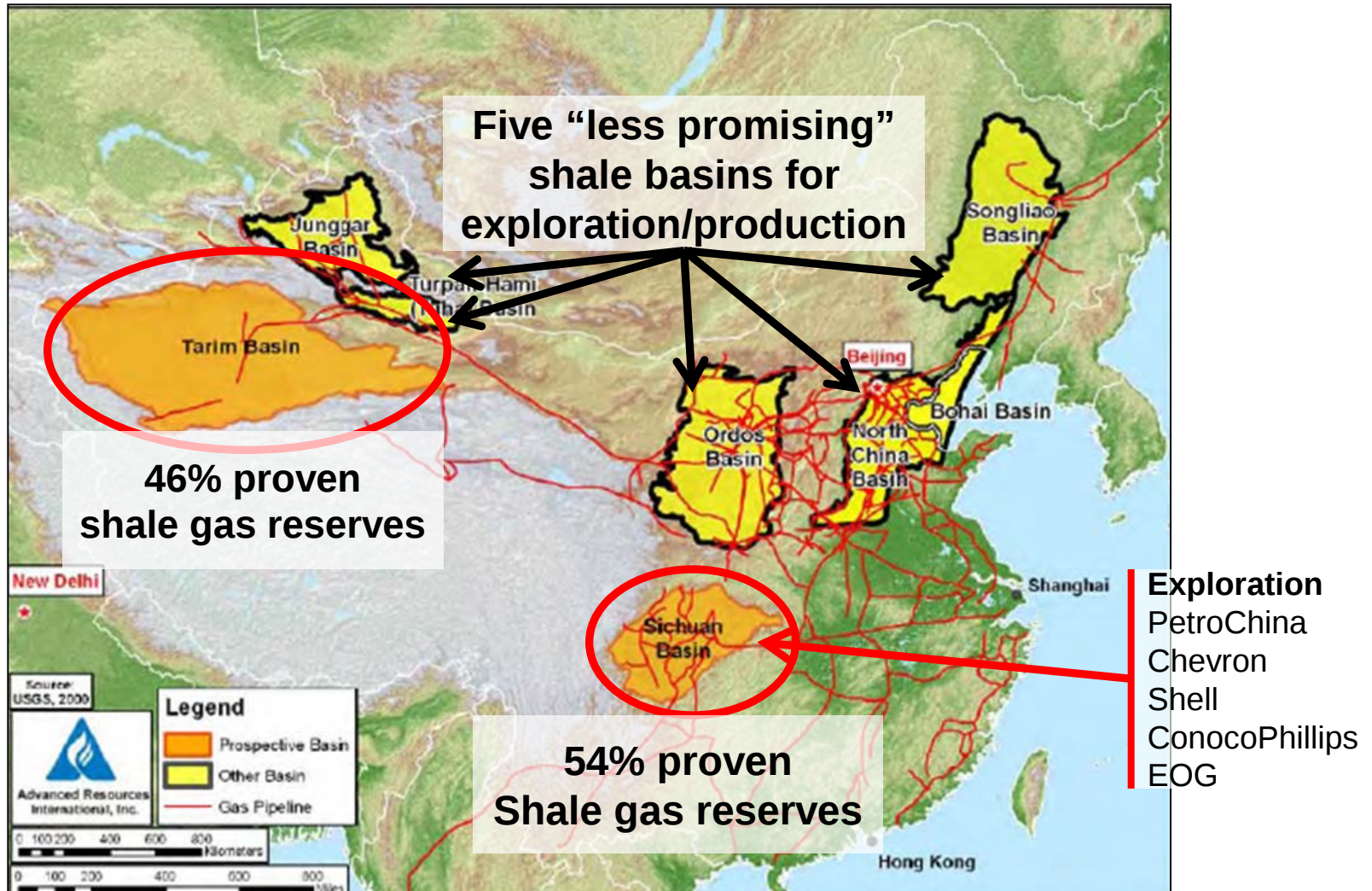


\$21.20 / mmbtu
Average price of oil in US
(energy equivalent based on
\$111/barrel Oct 19 Brent price)

Chinese shale gas plays



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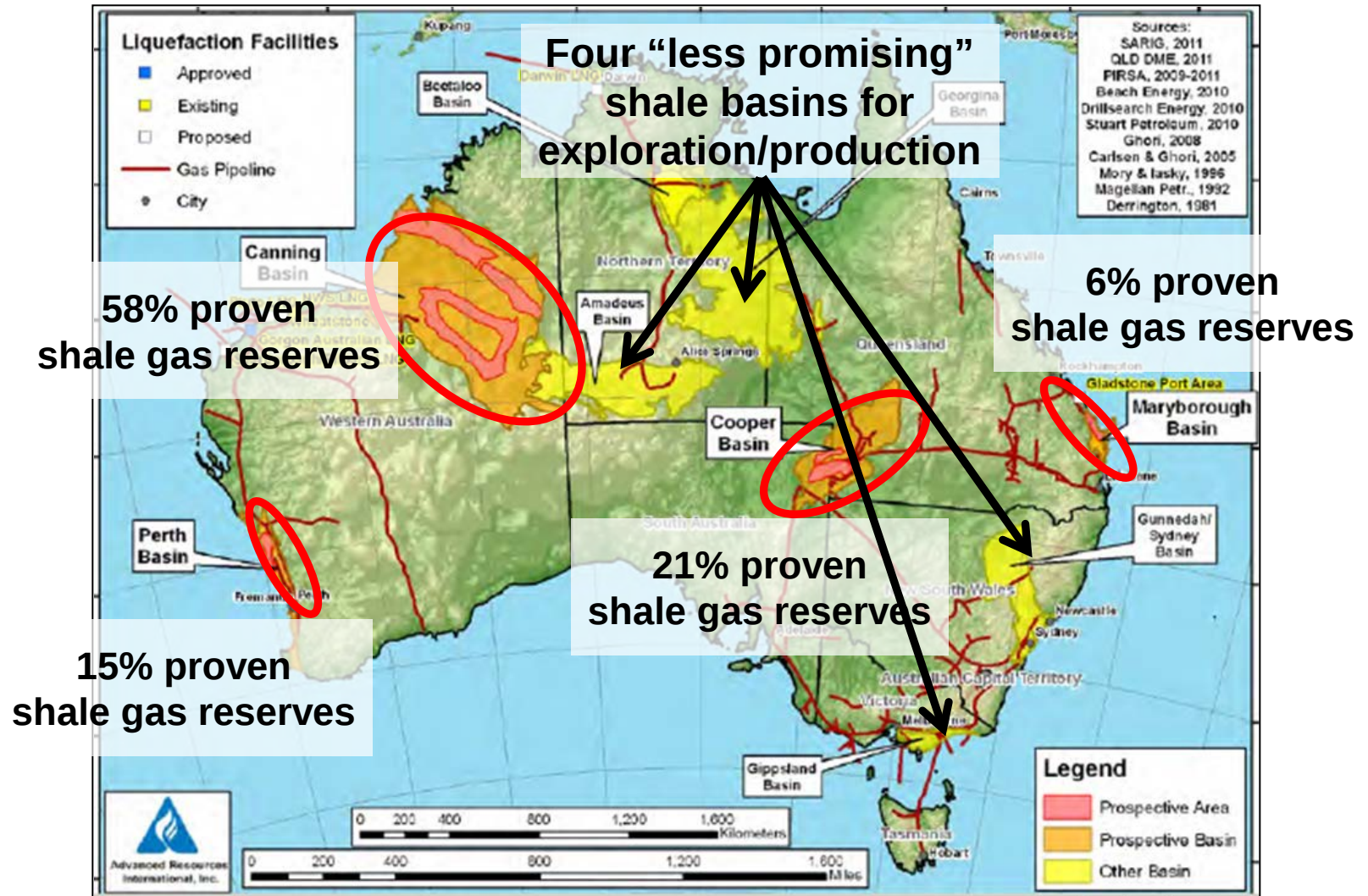


EIA, April 2011

Australian shale gas plays



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North American shale plays
(as of May 2011)

15% proven shale oil reserves

64% proven shale oil reserves

58% proven shale gas reserves

6% proven shale gas reserves

36% proven shale gas reserves

14% proven shale oil reserves

Legend:

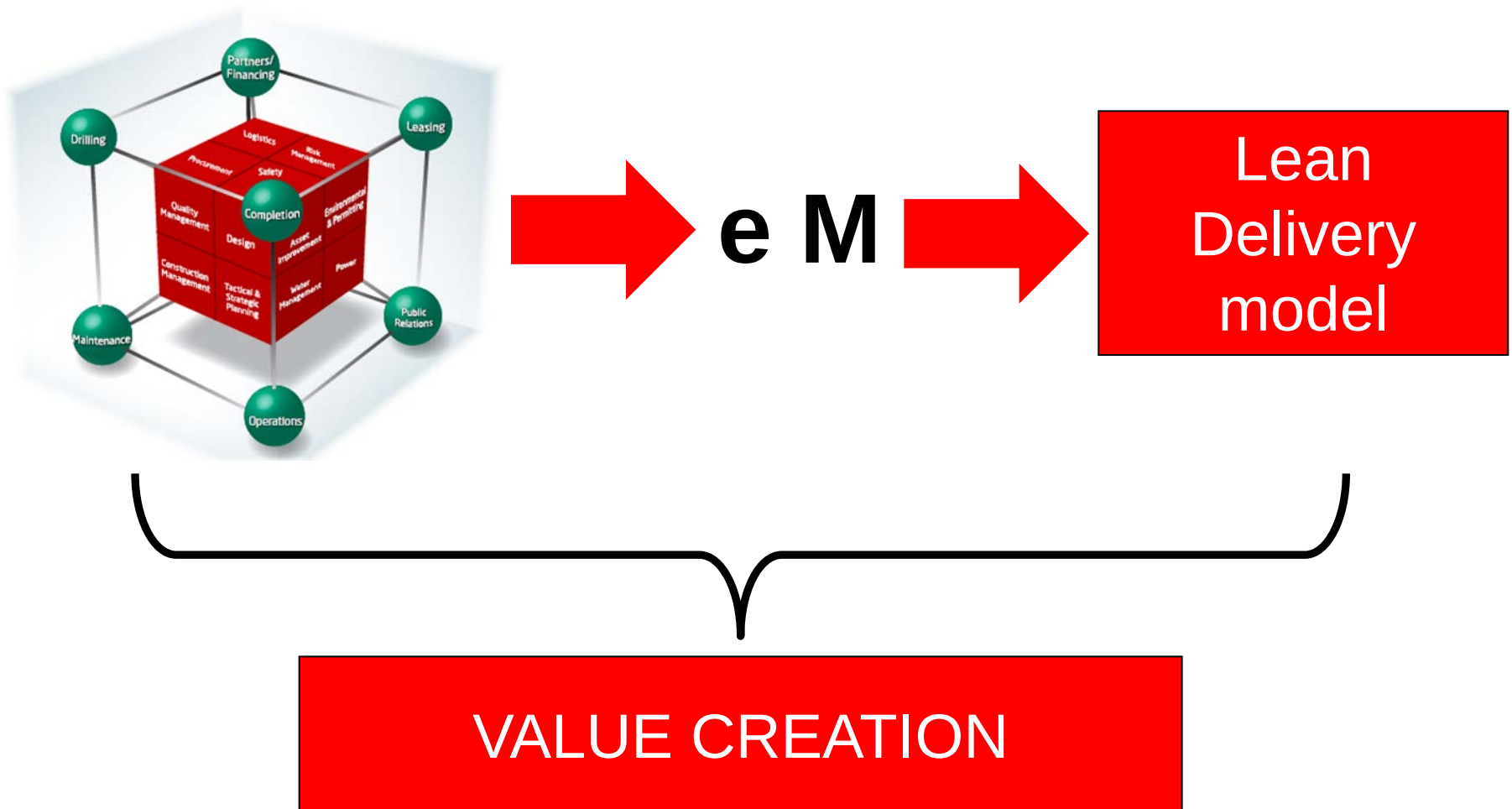
- Current shale plays
- Stacked plays
 - Shallowest / youngest
 - Intermediate depth / age
 - Deepest / oldest
- Mixed shale & chalk play
- Limestone play
- Tight dolomite-siltstone-sandstone play
- Prospective shale plays
- Basins

Scale: 0 to 800 Miles

Full field development leading to value creation



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Full phase delivery services



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CONCEPT / SELECT

- Environmental
- Stakeholder Management
- Pre FEED
- Early Works
- Source water options

**OUTCOME:
PROJECT VIABILITY
SOCIAL LICENCE TO
OPERATE**



PROJECT DELIVERY

- Planning / Logistics Management
- Design standardization
- Total Water Management
- Supply chain Management
- Modularization
- Global procurement

**OUTCOME:
LEAN DELIVERY MODEL**



ASSET IMPROVE

- Operational efficiency
- Maintain / optimize

**OUTCOME:
TECHNICAL EFFICIENCY
AND CONTINUED SOCIAL
VIABILITY**



International experience



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CANADA

Montey
Horn River
Farrell Creek
Duvernay
Onshore Gas



USA

2X Eagle Ford
Kansas Tight Oil
West Texas
Colorado Shale Oil
Marcellus
Bakken Shale Oil



EUROPE

France Shale
Spain Shale
Morocco Shale



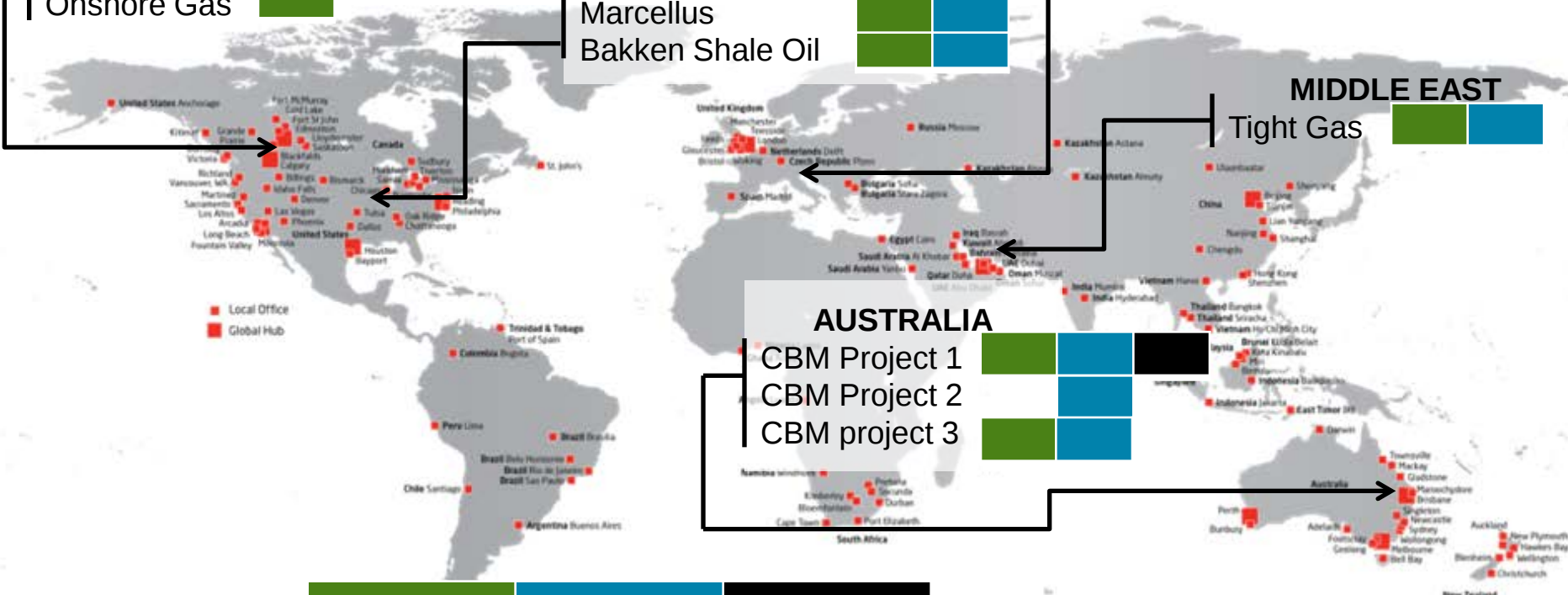
MIDDLE EAST

Tight Gas



AUSTRALIA

CBM Project 1
CBM Project 2
CBM project 3



SELECT

DELIVER

IMPROVE

South Texas shale programs



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Eagle Ford Project #1

106,000 Acre – Contiguous Block

- ▶ Approximate 900 well program
- ▶ Gas Processing – 600MM SCFD
- ▶ Stabilized Condensate – 60-90 kbpd
- ▶ Gas processing, gathering & pipelines
- ▶ Frac water recovery / prod. water treat.
- ▶ Instrumentation & electrification

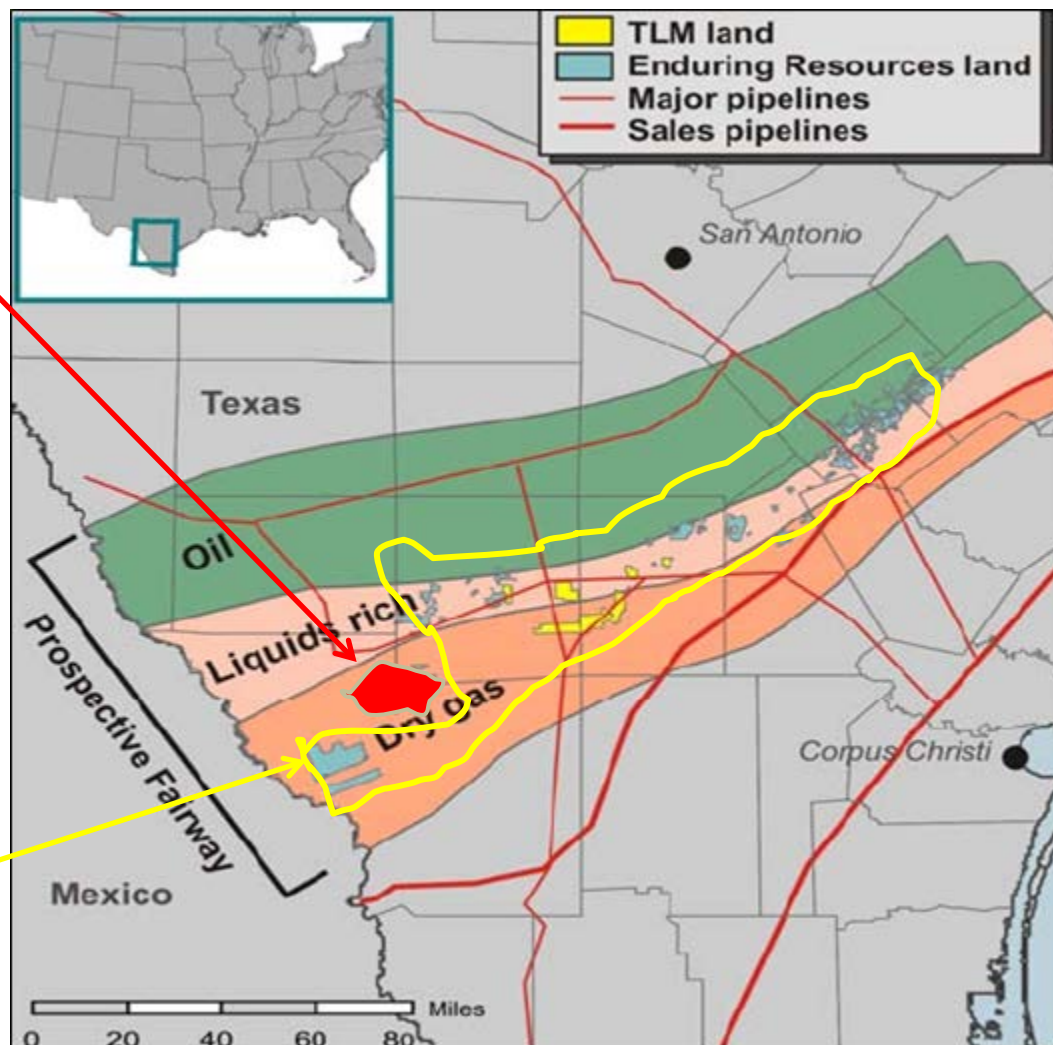
WorleyParsons: program manager

Eagle Ford Project #2

134,000 Acre – over 5 counties

- ▶ About 1,200 wells to be drilled
- ▶ 800 miles of pipeline installations
- ▶ Project Management
- ▶ Air / pipeline permitting support
- ▶ FEED engineering
- ▶ Detail engineering
- ▶ Construction drawing development

WorleyParsons: engineering & procurement manager



Oman tight gas program



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► Full field project scope

~500km of gas gathering pipeline system

~330 gas wells, 8 -10 drilling rig program

Gas processing plant of capacity 1.2 billion scf/d

~150km export pipelines for gas and condensate products into Oman markets

Construction manpower peak of ~8,000 people

► Execution: London and Muscat

Finalising FEED for field infrastructure – late 2012

Extended FEED for export pipelines

Early infrastructure works – water supply, camps, roads, drilling support



World-class mega project
Multi-billion dollar investment by tier 1 global energy company



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innovation future
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Improve

Graeme Henderson

EcoNomics

Agenda



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- ▶ Background
- ▶ Progress Update
- ▶ Significant trends in *Improve* market
- ▶ Extending existing services
- ▶ Leveraging know how
- ▶ Entering new geographic markets



Improve background



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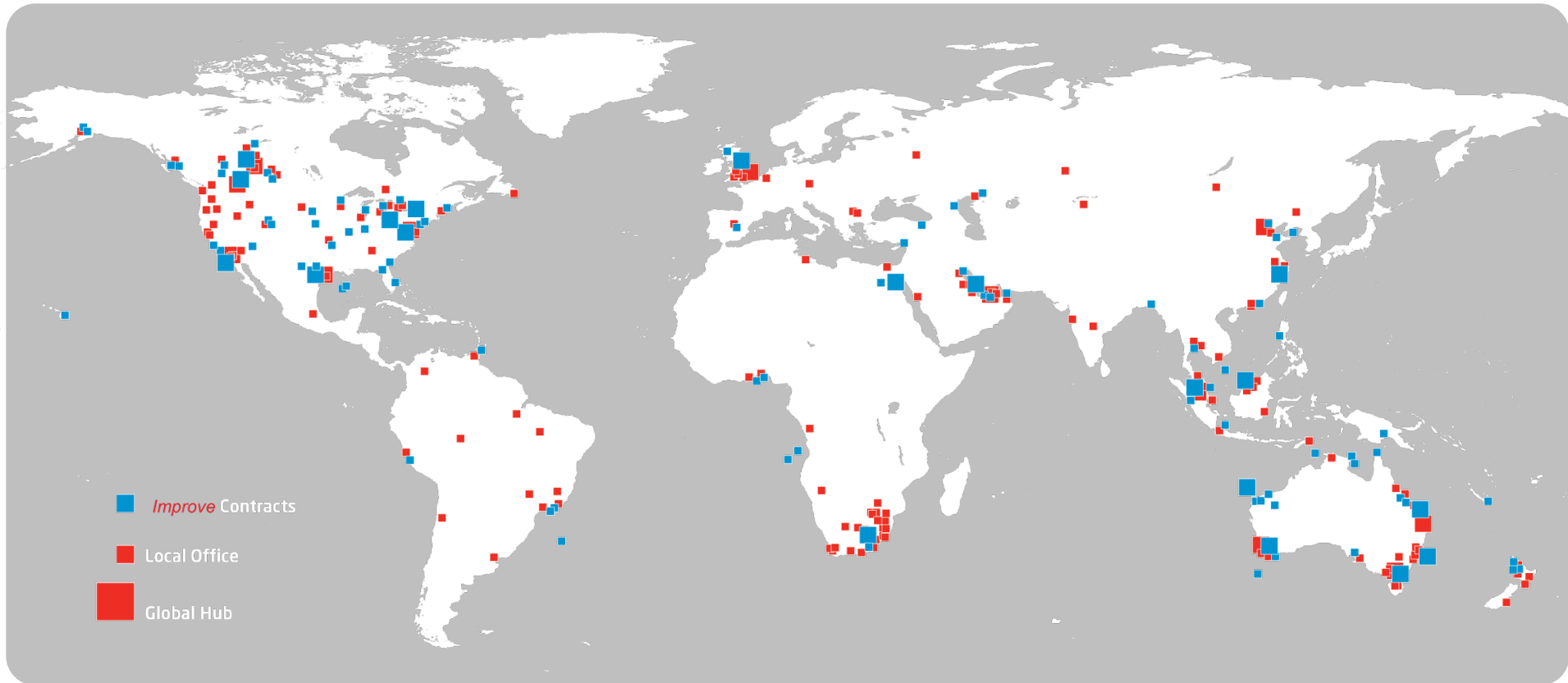
- ▶ WorleyParsons' *Improve* teams work with our customers in long-term partnerships to optimise the performance of their ongoing operations
- ▶ We integrate our success with the owner/partner by linking our performance to compensation
- ▶ We tailor our offering to meet the unique needs of individual customers and sites
- ▶ We use our know how to leverage operational cashflow



Improve global reach



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260+ long term contracts

Recent success



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12 New Power long term contracts

7 New Minerals, Metals & Chemicals long term contracts

4 New Infrastructure & Environment long term contracts

14 New Hydrocarbons long term contracts

Improve multi-site wins



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► Selection criteria for multi-site agreements is often based upon:

- Recognition of our leadership position in long term contracts
- Proven safety performance
- Global footprint
- Global systems and processes



Key new contract wins



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USA	INDONESIA	USA	AUSTRALIA
Bruce Power Sustaining Projects	Chevron Pacific Engineering and Construction Management	LyondellBasell Small Projects Alliance	BHPB Iron Ore Sustaining Capital Delivery
Annual renewal	5 years	3years	3 years

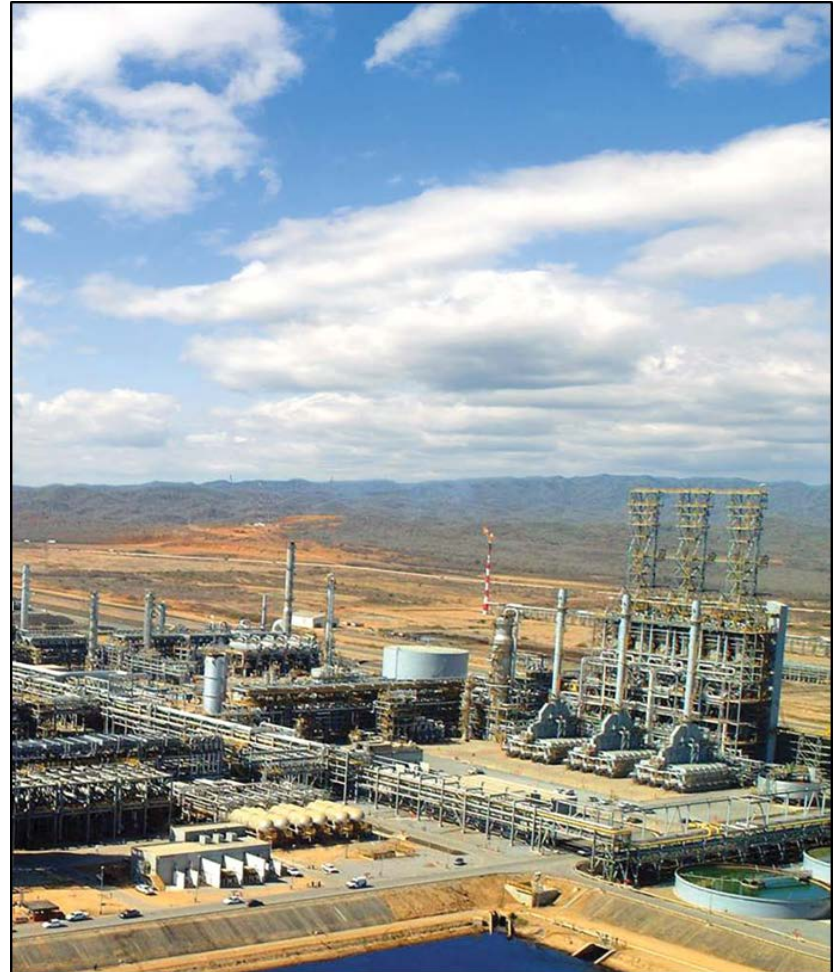


Significant market trends



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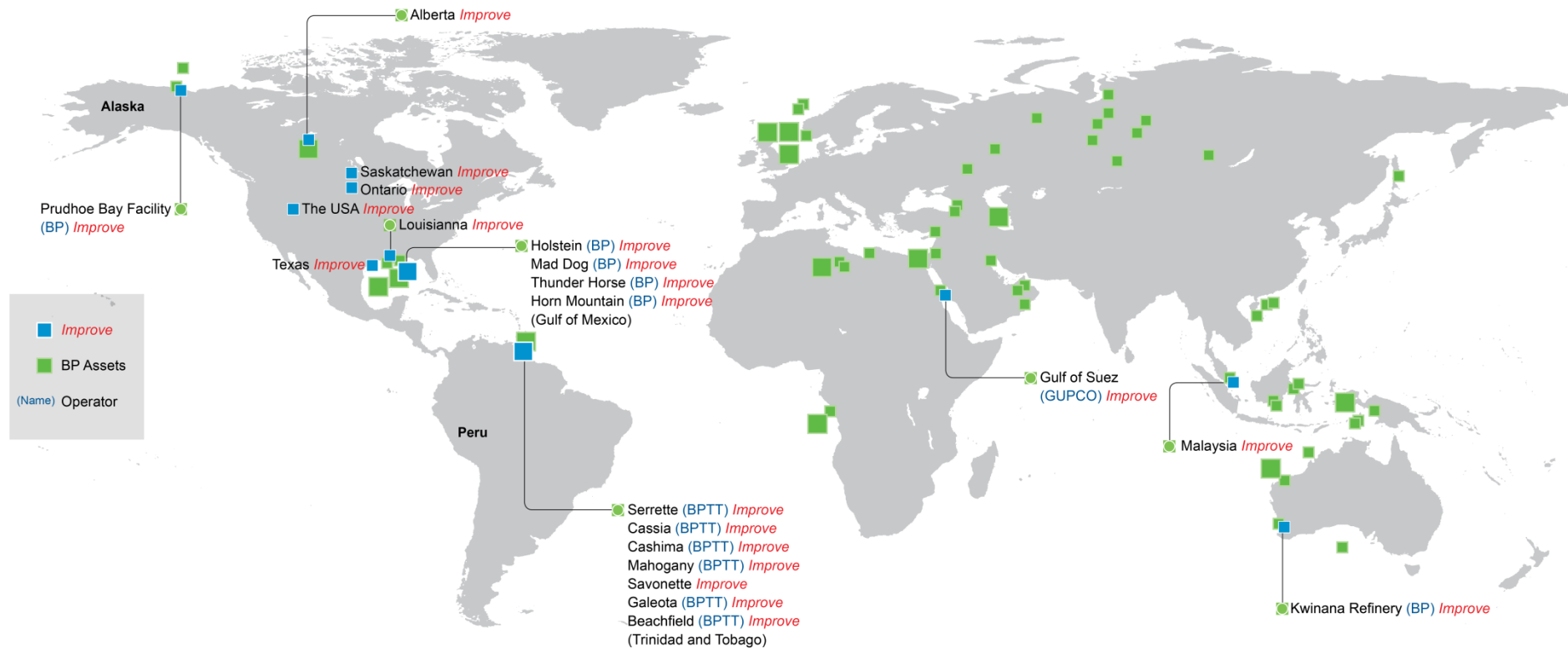
- ▶ Globalization
 - Collaboration and consistency
- ▶ Concentration on buyer and supply side
- ▶ Increased focus on operational effectiveness
- ▶ Major re-calibration in mining customers
- ▶ Profitable sustainability
- ▶ Increasing asset base
- ▶ Asset integrity



BP relationships



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Source: bp.com

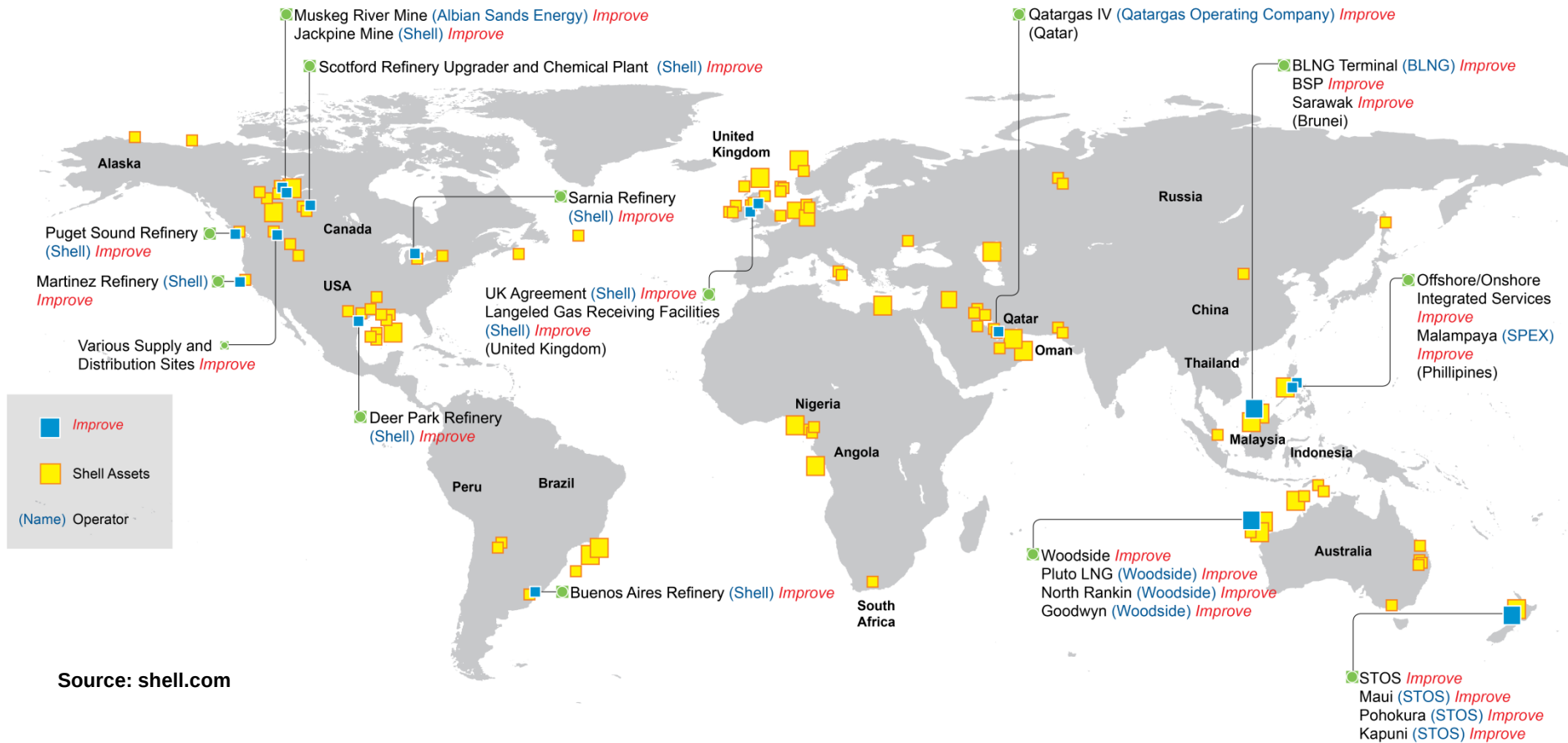
Three global project agreements – Onshore, Offshore, Subsea

Shell relationships



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Shell Global Operating Assets (FULL OR PARTLY OWNED)



Source: shell.com

Proven long term partners



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CUSTOMERS	YEARS		CUSTOMER	YEARS
Eastman Chemicals, USA	42		Refining New Zealand, NZ	15
Brunei Shell Petroleum, Brunei	22		BP Chemicals, Malaysia	15
Syncrude, Canada	21		Qenos Plastics, Australia	14
TVA Power, USA	21		Brunei LNG, Brunei	14
Imperial Oil, Canada	20		Huntsman Chemicals, Australia	14
Shell Canada, Canada	20		BP Refinery Kwinana, Australia	14
Talisman, Canada	20		Suncor, Canada	14
Shell Todd Oil Services, NZ	19		EPCOR, Canada	13
National Grid, UK	18		Epic Energy, Australia	13
South Carolina E&G, USA	18		Exxon Mobil, Australia	13
Tesoro Los Angeles Refinery, USA	17		REC Silicon, USA	13
Woodside Energy, Australia	17		Progress Energy, USA	12
Incitec Pivot, Australia	17		Cenovus, Canada	12
Petro Canada Oil & Gas, Canada	16		INEOS, Canada	12
Suncor, Canada	16		Brunei LNG, Brunei	11
Verve, Australia	16		Worsley Alumina, Australia	10
Apache, Australia	15		Great River Energy, USA	10

Extending services



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Improve Partnerships - Adding Value

High Performance Teams

Planning & Strategy

- Risk management
- Capital planning
- Operations planning
- EcoNomics™ assessment
- Funding strategy
- Innovation/opportunity development
- Profitable sustainability
- Industrial Relations
- Industrial Master Planning

Asset Management

- Operations readiness
- Strategy
- Business processes
- Reliability engineering
- Performance measurement
- Materials management
- Integrity & compliance
- People
- Maintenance systems
- Shutdown management
- Maintenance & construction solutions

Sustainability

- Strategy
- Implementation & performance measurement
- Environmental solutions
- Safety & Risk
- Stakeholder relations
- Carbon solutions
- Energy solutions
- Water solutions
- Training & development

Business Efficiency

- Project management
- Cost management
- Logistics & supply chain planning
- Value chain optimisation
- Materials management
- Systems management

Operations Improvement

- Technology shift
- Production increase
- Performance measurement & monitoring
- Process optimisation
- Cost reduction
- People

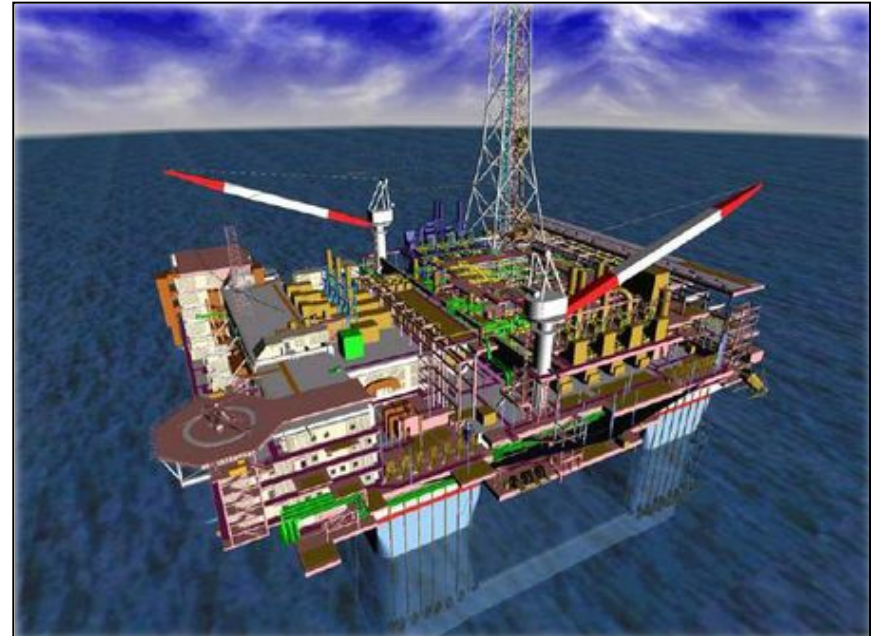
Brownfield Project Delivery

Leveraging know how



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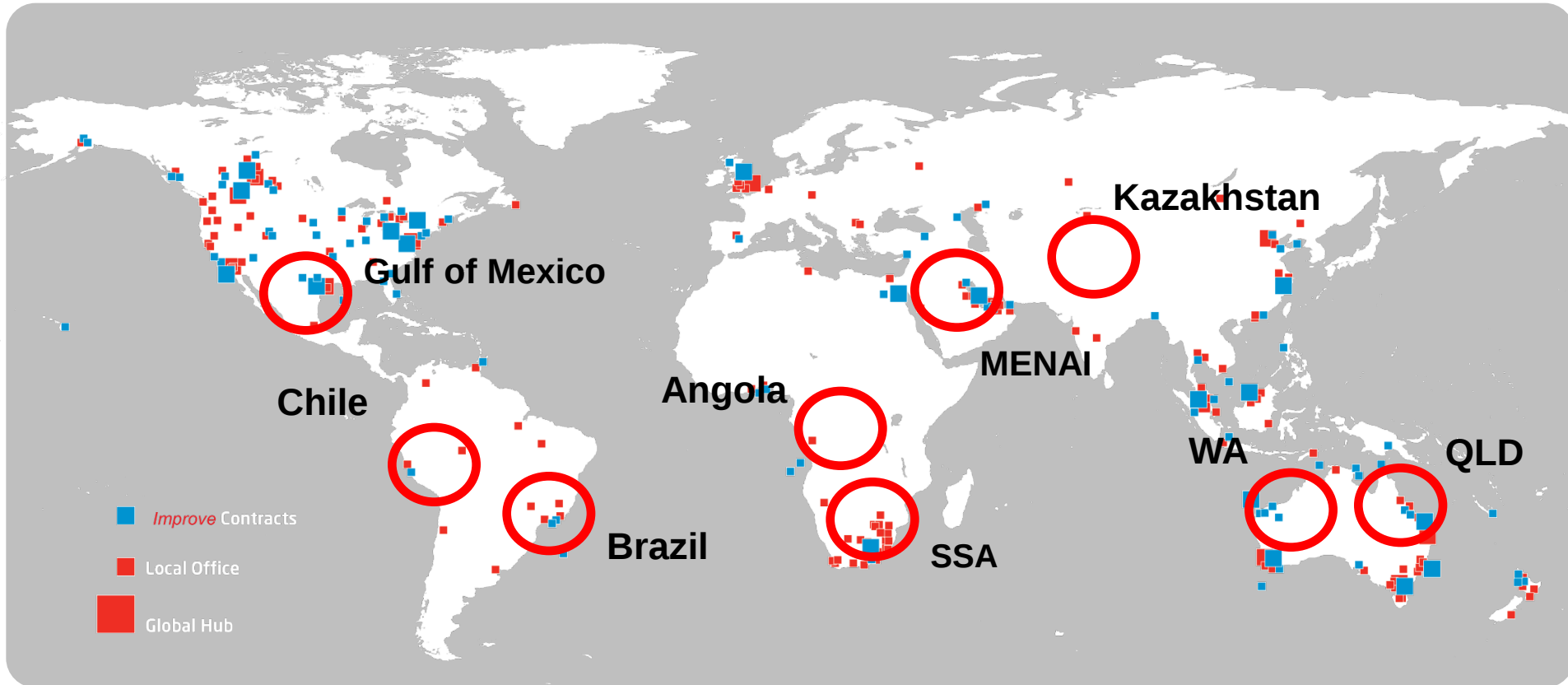
- ▶ INPEX Ichthys project
 - ▶ 8.4 Mt of LNG p.a
 - ▶ 1.6 Mt of liquefied petroleum gases (LPGs) p.a
- ▶ Complete integrity and maintenance build for all facilities
- ▶ Applying the Local/global model,
 - ▶ Perth will provide overall project management
 - ▶ INTECSEA Houston
 - ▶ Indian HVE centre
 - ▶ Asset Integrity Solutions in Melbourne



New geographies stronger hubs



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Power Update

Chris Ashton

Agenda



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- ▶ What our customers need
- ▶ Building long term relationships
 - Fossil *Improve*
 - New build generation
- ▶ Nuclear power
- ▶ Renewable energy
- ▶ Resource power
 - Halul Case Study



What our customers need



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- ▶ In developed markets utilities continue to face challenges
 - Aging fleets
 - Transmission and Distribution Upgrades
 - Stringent environmental regulation.
 - Fuel selection - coal to gas
 - Demand reduction – a structural shift
- ▶ In developing markets it's about
 - Predictable Project Delivery
 - Asset Standardization
 - Building new capacity
 - Combating power shortages
 - Managing funding constraints



What our customers need



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- ▶ Anticipated privatisation of power assets in selected countries resulting in clients needing to outsource operations
- ▶ Resource, energy and industrial customers are demanding off grid power solutions
- ▶ More diverse customer base given the structural change in the electricity generation sector – more developers entering the market, need broader suite of support services



What our customers need



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- ▶ Global expansion a priority for Developers and EPC contractors leading to the need for local support in more places
- ▶ Asset management
- ▶ Outage management
- ▶ Integrated Fleet/Asset services

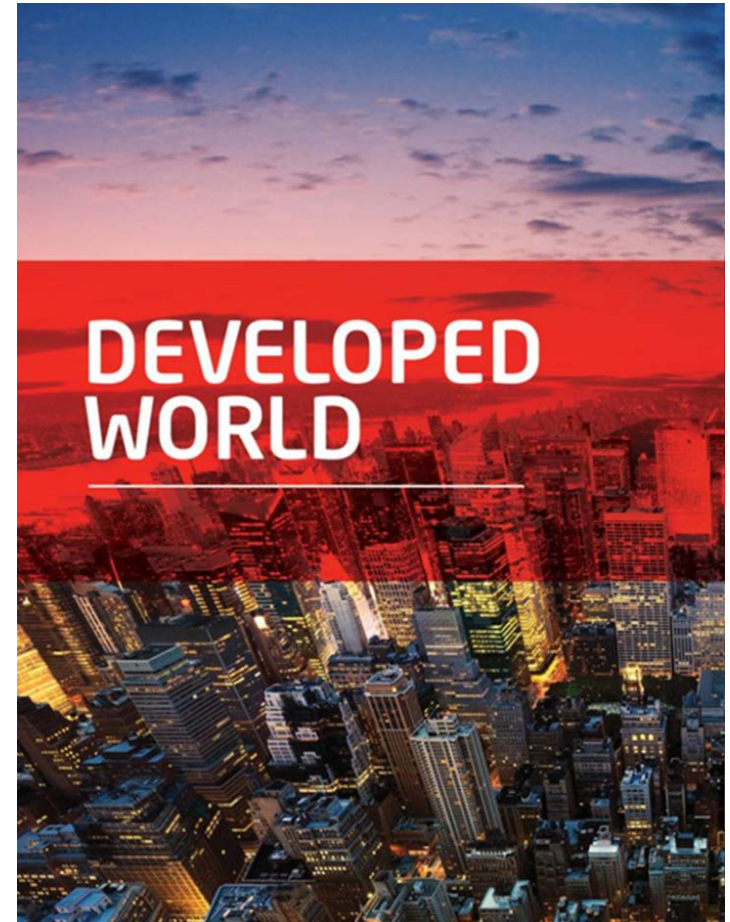


Building long term relationships - Fossil *Improve*



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- ▶ Developed world
 - Supporting our customers in managing existing facilities
 - AEP (US)
- ▶ Long term service agreements
 - USA, Australia and Canada
- ▶ Retirement of old coal and transition to gas fired power generation in the USA
- ▶ Broadening of integrated service offerings
 - Operating and maintaining assets
 - TWPS a market leader in operations, maintenance and support services provider in Australia



Building long term relationships - Fossil new build



WorleyParsons
resources & energy

- ▶ Developing World – demand growth and greater need for security of supply
 - South Africa – Eskom Panels
 - Saudi Arabia – SEC JV
- ▶ Strong outlook for gas turbine technology
 - Increased natural gas supply in many regions
 - Sustained low natural gas prices in the US
- ▶ Significant new build in
 - Asia
 - Saudi Arabia
 - South Africa
 - Gas is becoming the fuel choice across many regions

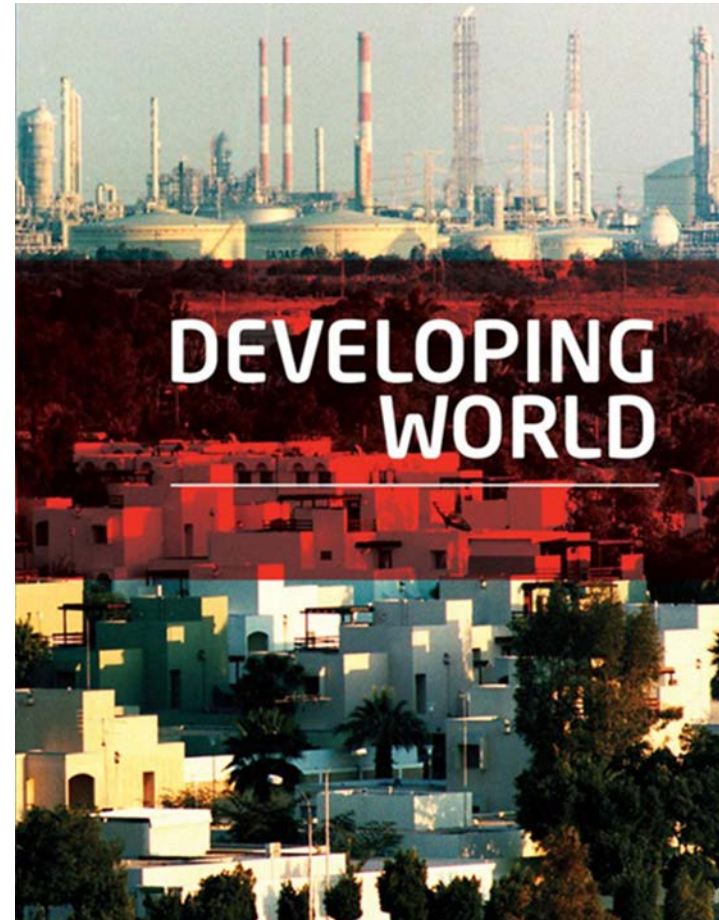


Nuclear Power



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- ▶ The International Atomic Energy Agency and OECD state the East Asia region will more than double its nuclear capacity in the next two decades
- ▶ New build almost entirely moving into the developing world – Vietnam, Malaysia, Egypt
- ▶ US and UK continue with new build programs



Nuclear Power



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resources & energy

- ▶ New build support contracts
 - Saudi Arabia
 - Turkey
 - Egypt
- ▶ Strong position in Nuclear Improve market
 - USA
 - Canada
- ▶ Seeing a broader range of services for Fukushima related solutions
 - USA
 - Eastern Europe – Bulgaria and Slovenia



Resource power

- ▶ Significant long-term potential in this area particularly in Hydrocarbons and MM&C sectors
- ▶ Expanding opportunities in power for resource projects in a number of regions in both new build and *Improve*
 - Qatar Petroleum's Halul sub-sea cable
 - Co-generation projects – Aramco and PDO
- ▶ Regulatory developments in US may result in significant Combined Heat and Power investment in industrial sector



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 **BASF**
The Chemical Company



RioTinto



Halul subsea cable, Qatar



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- ▶ Qatar Petroleum
 - FEED & DE for Power Supply upgrade to Halul Island from local utility KAHRAMAA's grid in Ras Laffan
- ▶ 2 x 100km, 132kV, HVAC, 100MW subsea cable
- ▶ Execution offices
 - Doha Office
 - Singapore
 - Melbourne
 - India



Halul subsea cable



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**Cable
Weight –
90 kg/metre**

**Cable
Diameter -
200 mm**

- ▶ The cable would reach from Sydney to Newcastle
- ▶ It takes more than one month working 24 hrs/day to load the cables onto the transport barge drum

Building long term relationships



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► Saudi Electricity Company

- **Undergoing a major restructuring**
 - 4 major generation companies
 - 1 transmission company
 - 1 distribution company
- **Major power generation & transmission expansion program**
 - Approx. 45GW of new capacity additions
 - Replacement / conversion of existing power plants
 - Major Interconnection of Transmission Grids (380kV & 500kV DC)
 - EHV Substations
 - USD 180 billion spend over the next 10 years on above projects
 - Nuclear Power Projects –10-12GW (USD 100 billion spend)



Building long term relationships



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- 
- A wide-angle photograph of an industrial facility, likely a refinery or chemical plant. In the foreground, there are several large, silver, cylindrical storage tanks or distillation columns. The ground is paved and there are some smaller structures and piping. In the background, more industrial buildings and structures are visible under a clear sky.
- ▶ Creation of a new Joint Venture between SEC and a selected engineer
 - ▶ Scope of Work
 - Engineering & Design
 - Facility Planning/Conceptual Engineering
 - Pre-FEED/FEED
 - Detailed Design
 - Material and Equipment Procurement
 - Project Management
 - Bids Package Preparation and Evaluation
 - Construction and Commissioning Management

Building long term relationships



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► Characteristics of desired contractor

- Localization, standardization of design and project implementation
- Enhancing economic competitiveness of KSA by encouraging localization of manufacturing
- Build capability within SEC and in-kingdom for project delivery
- Single Project Development, Delivery arm under the re-structured SEC organization
- JVEC will support SEC in strategic planning and implementation of power





collaboration

innovation future
partnership consistency
cooperation empowerment
competitive global
success local relationships
knowledge performance collective
delivery customer shared
common leadership transparency
agility teamwork unity



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Creative Solutions
Gordon Cowe

Agenda



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- ▶ Consulting Services overview
- ▶ Core tools
 - EcoNomics™ Delta
 - WaterRIDE
- ▶ New tools
 - Blast risk mapping
 - Storage tank explosion
 - Coal dust modelling
 - Project portfolio management
- ▶ Diverless solutions
 - Plumes, sedimentation, coral, acoustic and pest monitoring



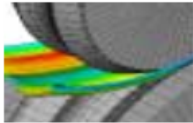
Supporting consulting services



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Advanced Analysis



Solving our customers problems using complex numerical analysis methods

Asset Integrity Solutions



Providing full lifecycle integrity management & operations support

Business Integrity & Risk Management



Managing complexity, uncertainty and change in business

Sustainability



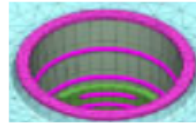
Assisting customers to develop tangible business solutions for sustainability goals

Environmental Management



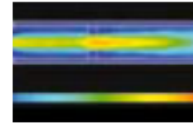
Delivering projects whilst contributing to the community & global sustainability

Geotechnical



Integrated services in engineering geology & geotechnical engineering

Sulphur Technology



Unique tools enable us to offer solutions for conceptual design through to commissioning

Water Solutions



Providing water solutions from resource management & abstraction to treatment & re-use

Response & Recovery



Enhancing our customer's ability to plan & manage impacts produced by a catastrophic event

Coastal Science & Engineering



Provision of engineering, modelling & studies for coastal areas & infrastructure

Decommissioning



Planning for shut-down or removal of buildings, equipment, plant from operation or usage

Liability Management



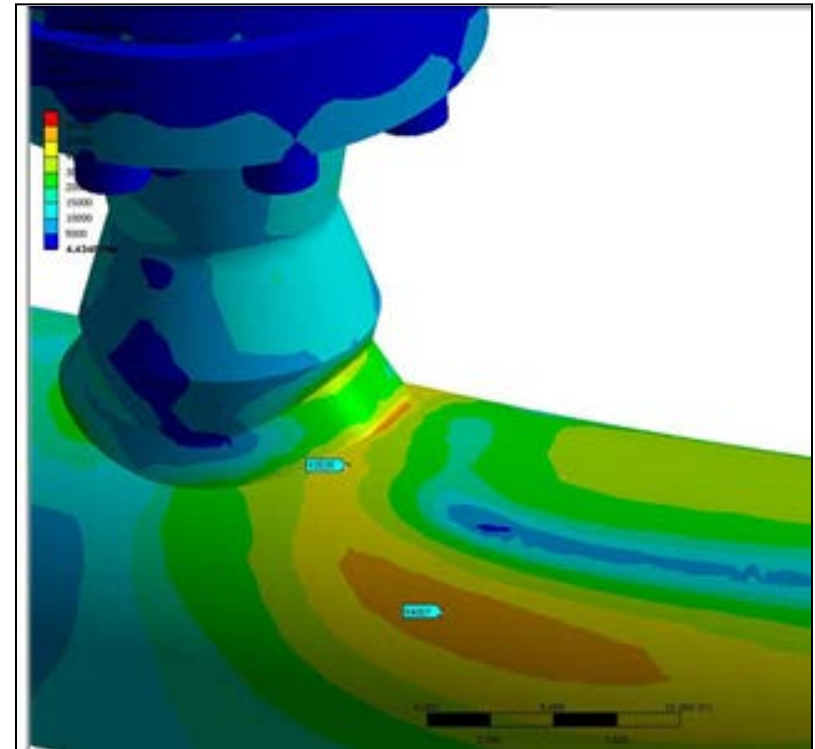
Business risk & asset management solutions to improve end of life decision-making

Advanced Analysis Group (AAG)



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- ▶ AAG Consulting Practice provides specialist capability and general numerical analysis tools to all CSGs and acts as a key differentiator across a broad range of industries
- ▶ The services provided fall into two broad categories:
 1. The delivery of finite element analysis, computational fluid dynamics, and dynamic simulation services
 2. The development of specialist tools, which “enable” other parts of WorleyParsons, and differentiate it from its competitors



The standard AAG questions



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Can it be built?



Is it durable?



Will it fail?



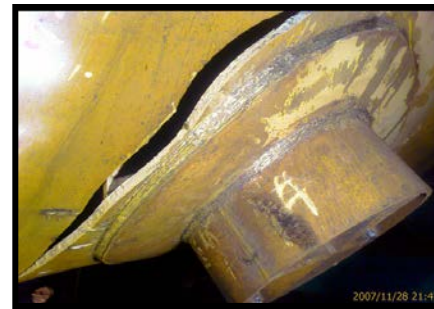
Is it safe?



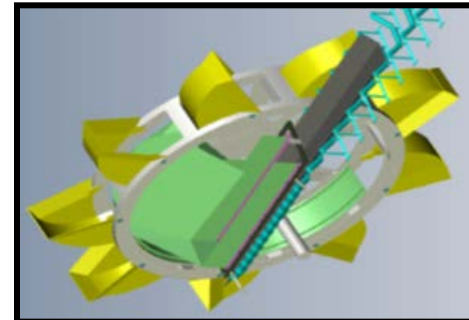
Can I test it?



Will it perform?



Why did it fail?



*Can you create a
funky Annual
Report cover?*

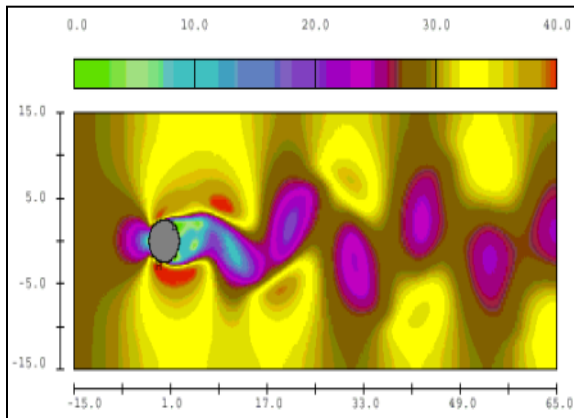
Core tools



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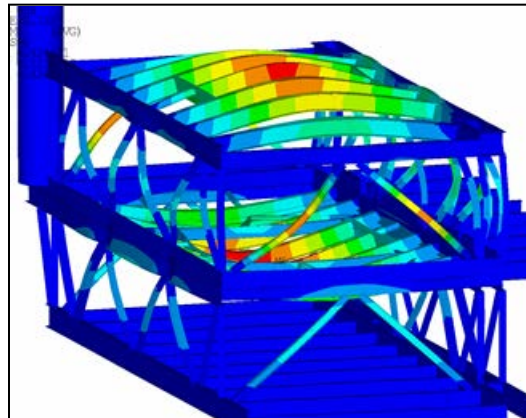
Computational Fluid Dynamics (CFD)

- ▶ CFD uses numerical methods to model fluid flows.
- ▶ Permits rapid integration of the system to optimize configuration for cost and efficiency.



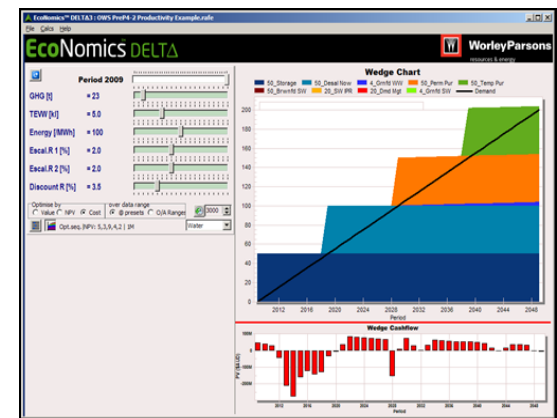
Finite Element Analysis (FEA)

- ▶ Dynamic and Non-Linear versions
- ▶ Dynamic FEA is used to examine how structures behave under changing load conditions.



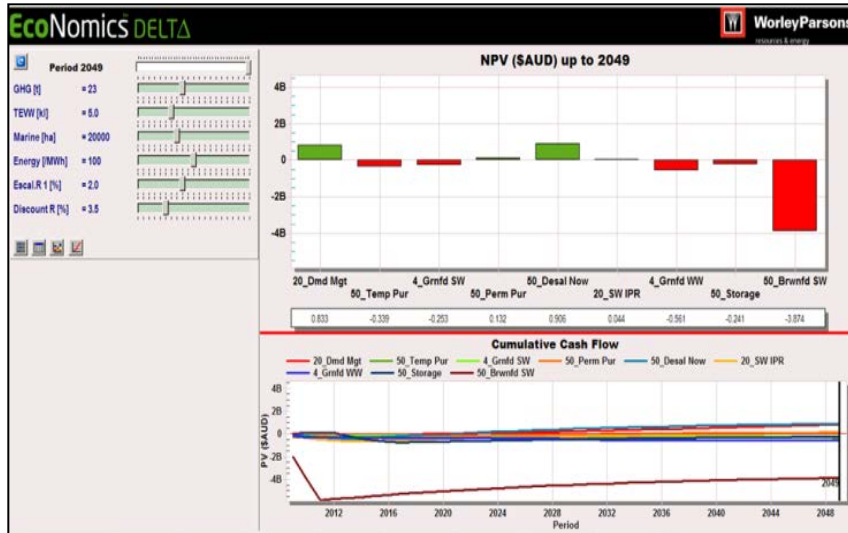
Dynamic Simulation

- ▶ Dynamic simulation enables the modelling of logistics and production processes using advance Monte Carlo simulation to account for both planned and unplanned events

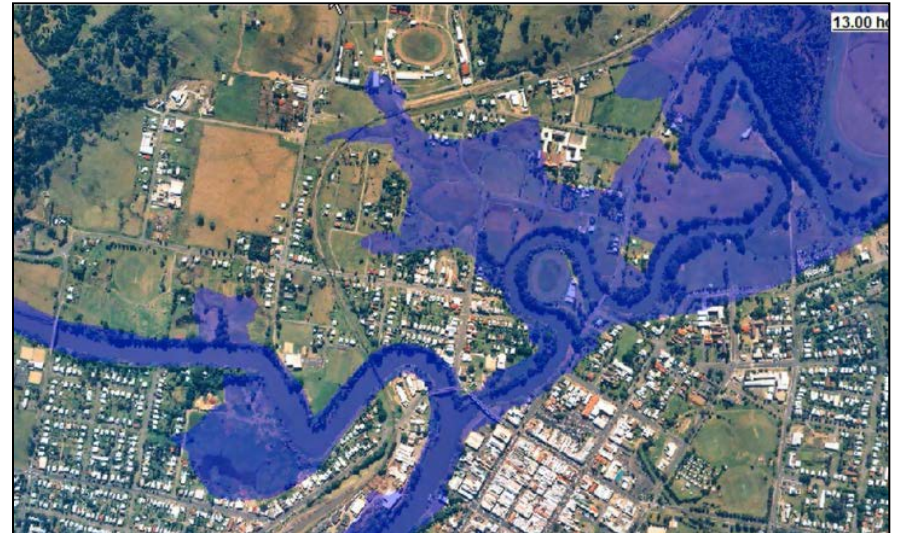


Two pivotal tools

EcoNomics™ Delta Tool



WaterRIDE™ Tool



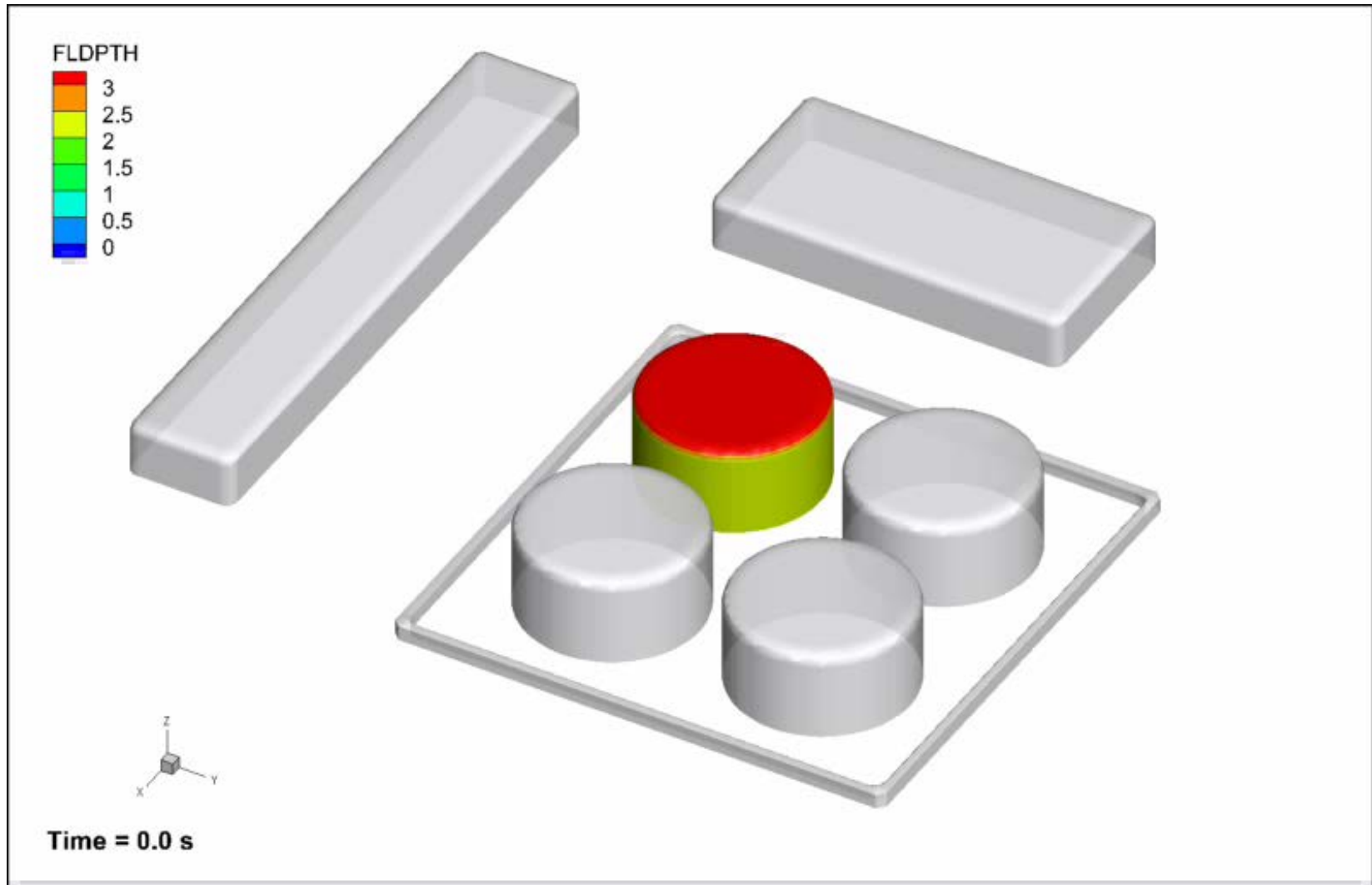
- ▶ Created in 2008
- ▶ Proven critical to customers required stronger definition around profitable sustainability

- ▶ Created in 2004
- ▶ Exceptional track record of providing powerful analysis to flood experts through to the general public in public meetings.

Refinery tank rupture analysis



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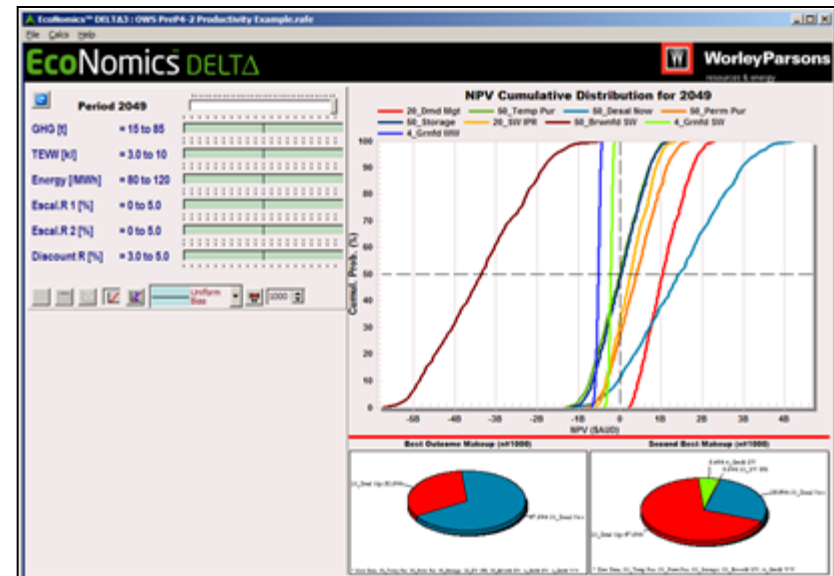


Project portfolio optimisation



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- ▶ Project Portfolio Optimisation system assists our customers to manage large numbers of capital projects by identifying their sequence of timing fulfilling customer's objectives whilst minimising cost.

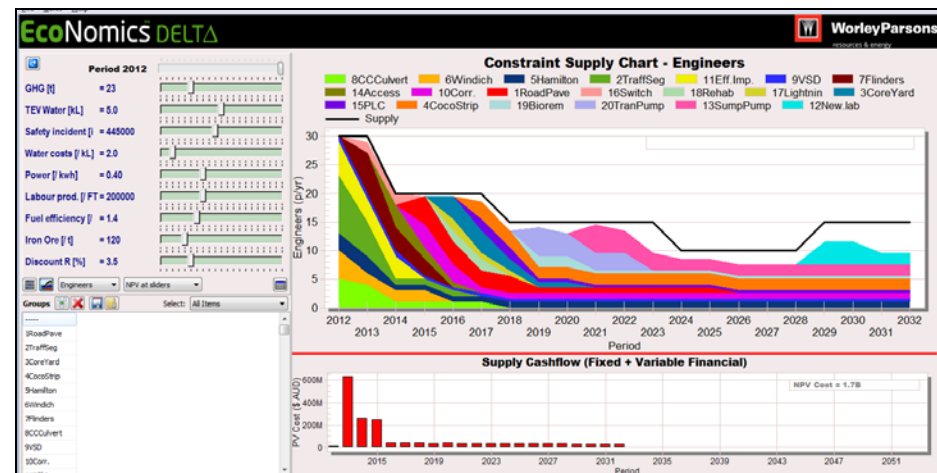
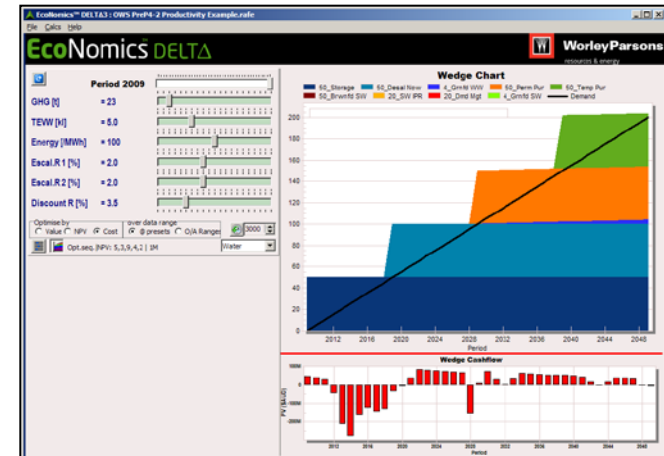


Project portfolio optimisation



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- Demand trajectory analysis fulfilling client time dependent needs whilst minimising cash flow
- Modelling engineering requirements across a five year project portfolio to optimise cash flow for a major mining company



Marine monitoring

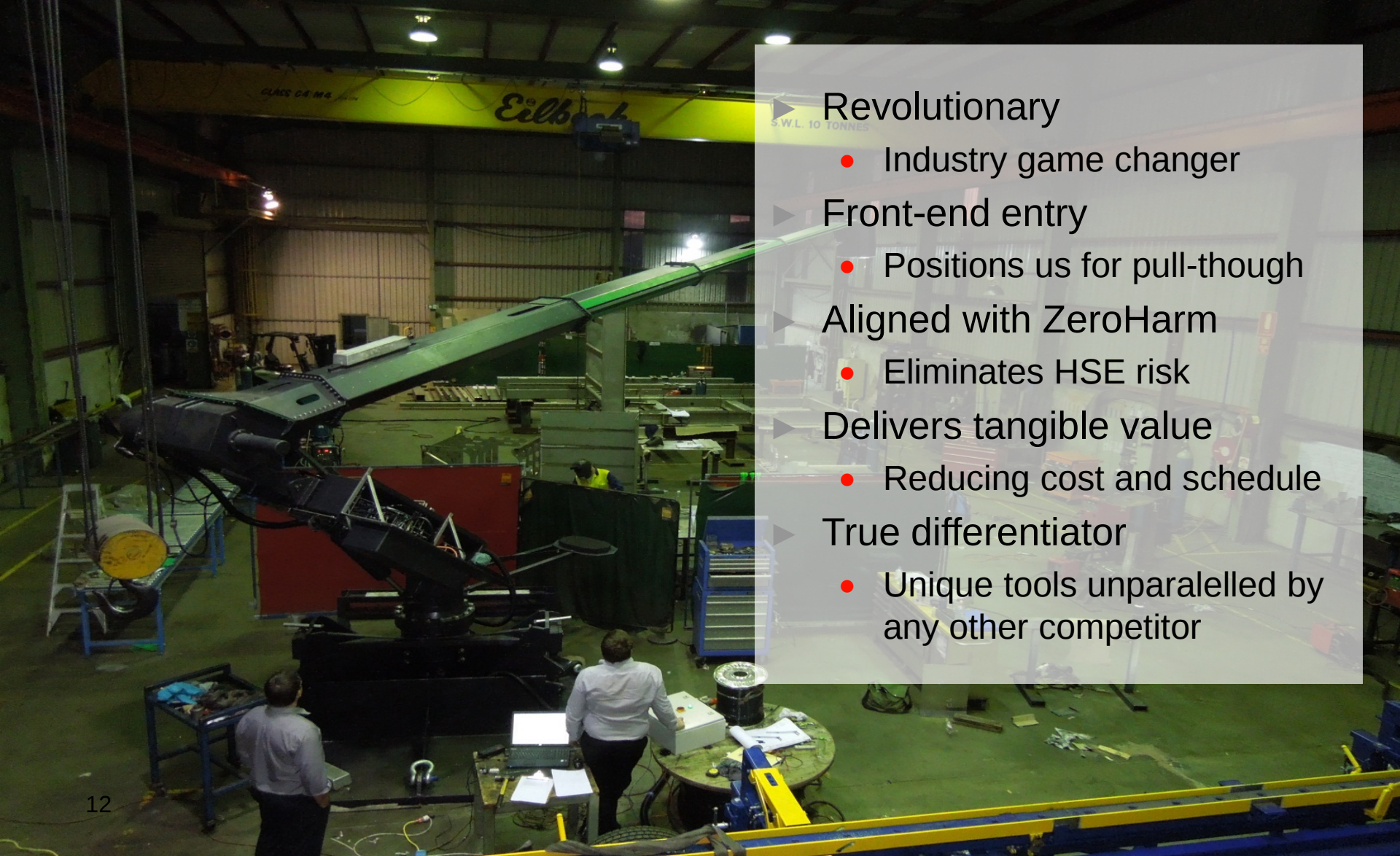
- ▶ Historically lagging indicators becoming powerful operational inputs
 - Plumes
 - Sedimentation
 - Coral
 - Coral Transector
 - Real time data analysis versus monthly reporting
 - Acoustic monitoring
 - Pest inspectors



Value to WorleyParsons



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- ▶ Revolutionary
 - Industry game changer
- ▶ Front-end entry
 - Positions us for pull-through
- ▶ Aligned with ZeroHarm
 - Eliminates HSE risk
- ▶ Delivers tangible value
 - Reducing cost and schedule
- ▶ True differentiator
 - Unique tools unparalleled by any other competitor



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partnership consistency
cooperation empowerment
competitive global
success local relationships
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delivery customer shared
common leadership transparency
agility teamwork unity



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Corporate Responsibility (CR)

Greg Clinnick

Corporate responsibility



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- ▶ We recently set ourselves the challenge to be recognised as being in the top quartile of our peer group in the area of Corporate Responsibility (CR)
- ▶ In response to this challenge we have appointed a small corporate team to manage and co-ordinate CR activities.
- ▶ First year achievements:
 - Catalogued all existing CR activities
 - Updated our CR policy statement
 - Developed and upgraded internal and external on-line communication channels. CR section in the Annual Report
 - Issued CR guidelines and procedures to all Locations
 - Developed CR metrics
 - Developed a framework for a WorleyParsons foundation
 - Becoming a signatory to the United Nations Global Compact

Why a shift in focus?



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- ▶ Corporate Responsibility has long been a part of our business
- ▶ Strongly supported by the Board and Management – it's good for business at many levels.
- ▶ Increasingly important to:
 - Our people
 - Our customers
 - Our shareholders
 - Our market analysts
 - Our brand and reputation

Activity highlights



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- ▶ Participate directly in over 340 community and environmental based projects across 16 countries
- ▶ Over \$4.6m of funding contributed by the company and by its people.
- ▶ 23,700 volunteered hours by our people
- ▶ Educational sponsorships across 10 locations
- ▶ Supporting local CR action
 - 'DeltaAfrik Charitable Foundation' in Nigeria,
 - 'Make a Difference' in Indonesia
 - 'We Care' in Canada



Indigenous Australian summer school - Australia



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Localization and scholarship - Nigeria



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Anti-child abuse publication - Trinidad



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The Kenya project - Canada



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Work Safely Centres - Global



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Health fundraising activities - United States



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Malaria and Cholera prevention program - Nigeria



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Next steps

- ▶ Commence external Corporate Responsibility reporting using the internationally recognized Global Reporting Initiative (GRI) framework
- ▶ Update Corporate Responsibility indicators and set target baselines
- ▶ Implementation and execution of local Corporate Responsibility initiatives
- ▶ Establish a WorleyParsons Foundation to support joint CR projects with our customers
- ▶ Develop broader communications across locations regarding Corporate Responsibility



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US Gas Renaissance

Chris Parker

Agenda



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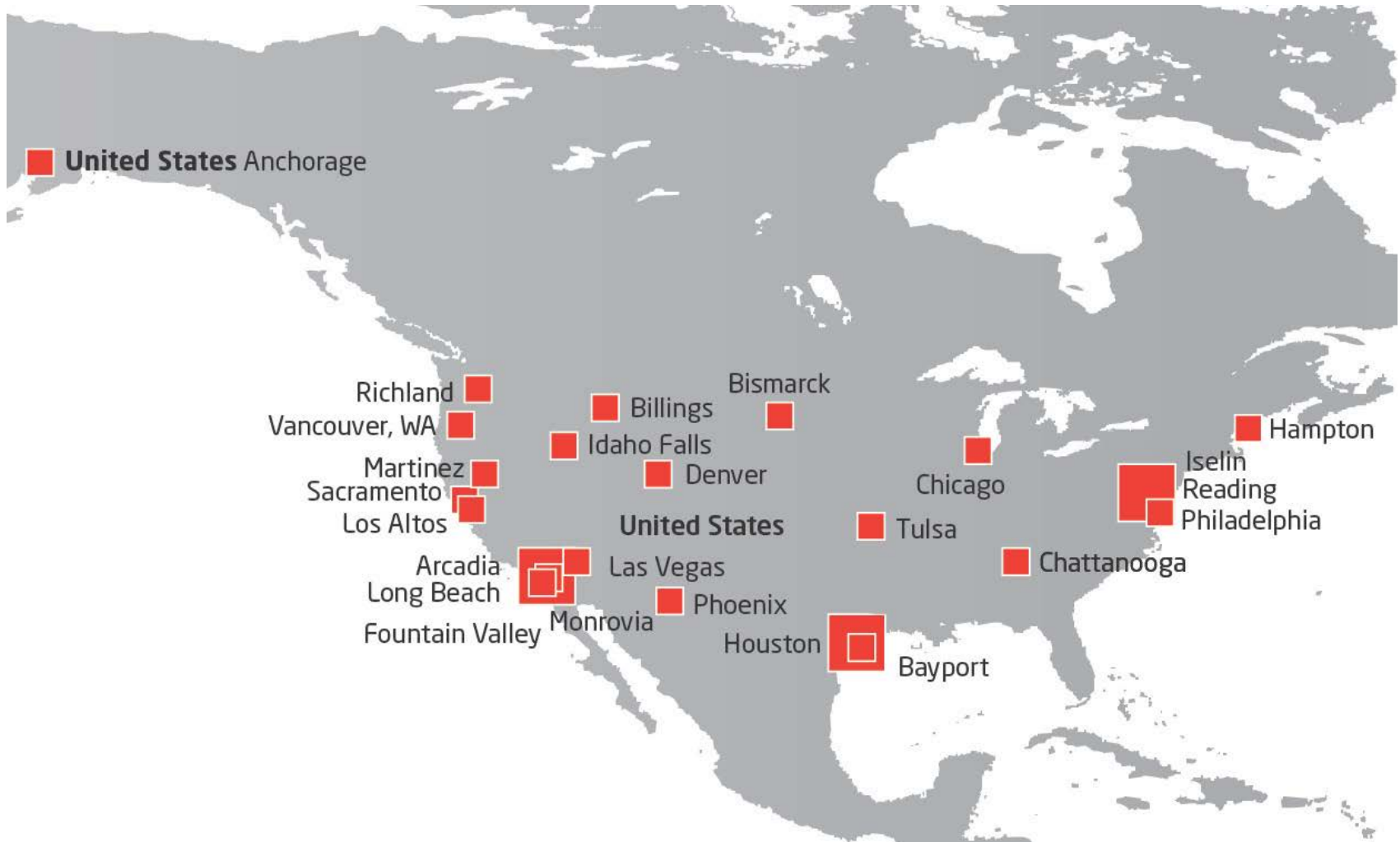
- ▶ Background on USAC operations
- ▶ US renaissance drivers and enablers
- ▶ Impact of low cost energy
- ▶ Where are the risks?



US office locations



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22 offices 6,400 personnel

Current major projects



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**Hebron Field Development
Offshore New Foundland,
Canada**

FEED / EPC options

**SAMREF Clean Fuels Project,
Saudi Arabia**

FEED, EPCM

**American Electric Power
Air Quality Projects,
USA**

Detailed engineering and
procurement services

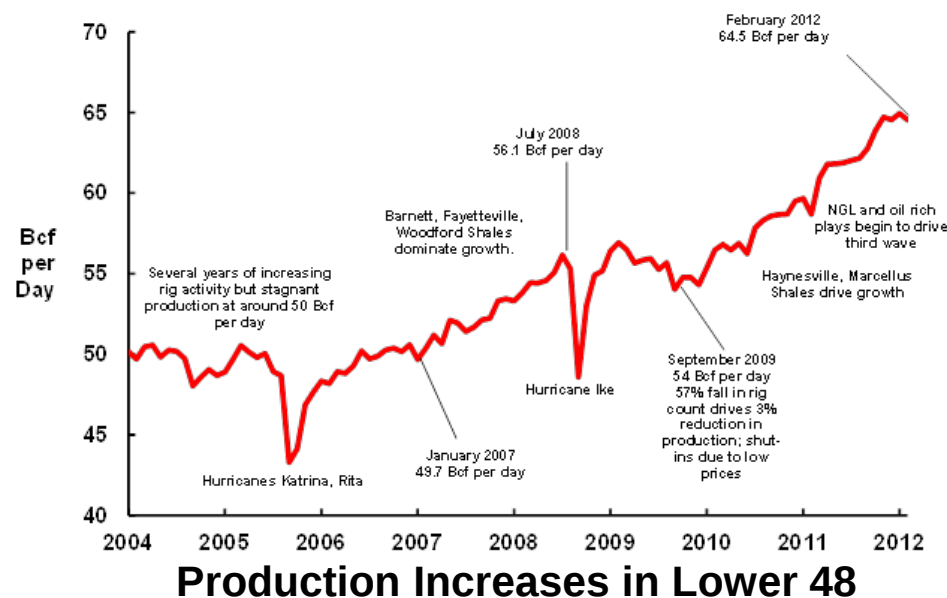
US market drivers and enablers



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- ▶ Unconventional gas driving the very rapid production increases in the US lower 48 states
- ▶ Directional drilling and hydraulic fracturing are key advances in production technology
- ▶ Further efficiencies are accelerating the pace unconventional development, reducing the time to ramp up full production
- ▶ Despite reductions in rig count, production continues to increase due to efficient recovery



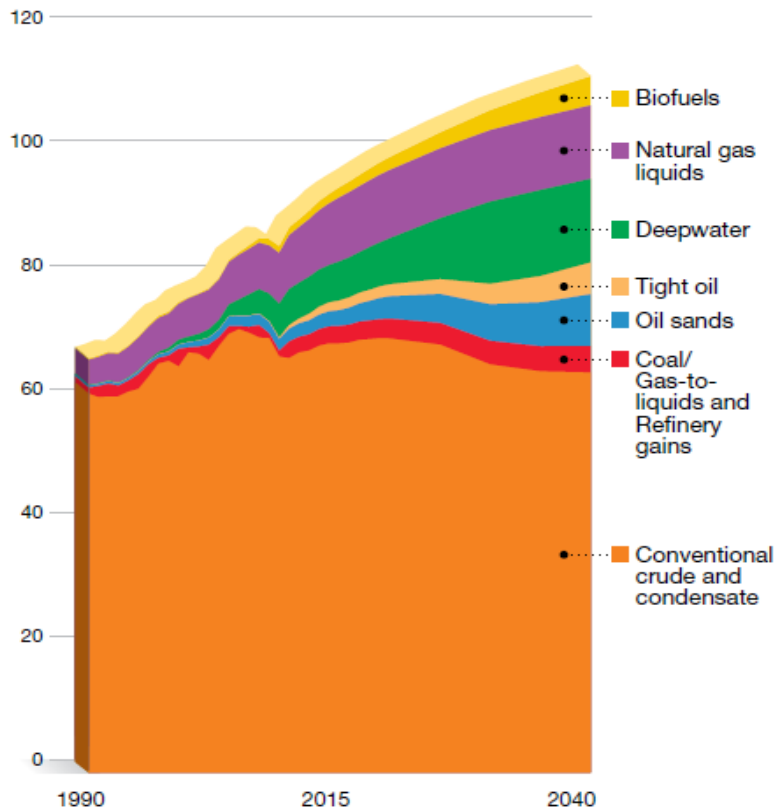
Source: IHS CERA

Monetising the gas boom

Capture the downstream opportunities resulting from the advent of cheap gas

Liquids supply by type

Millions of oil-equivalent barrels per day



Liquids supply growth by type
(ExxonMobil 2011)

With conventional oil prices remaining high

+

Readily available and abundant
unconventional gas is coming online



Downstream opportunities will develop to
monetise the gas

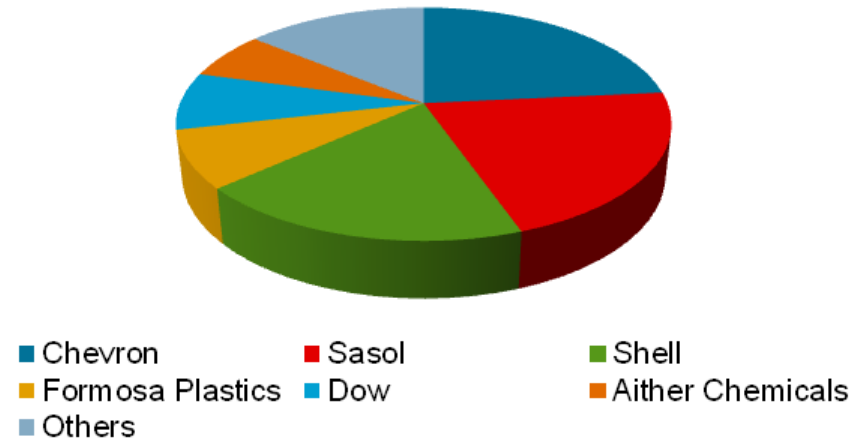
US Hydrocarbons



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- ▶ Strong relationships with tier 1 and 2 customers
- ▶ Global oil supply is approaching production capacity, causing tight oil markets.
- ▶ Cheaper shale gas driving petrochemical manufacturers to look at ethane over naphtha
- ▶ WorleyParsons is actively seeking downstream opportunities to monetize the gas
- ▶ Full-field program management (FFPM) a major differentiator for WorleyParsons

Investment in New Ethylene Plants



US Minerals, Metals & Chemicals



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- ▶ Unprecedented number of opportunities in the chemicals market
- ▶ Construction starts for 2012 capital projects
 - 25 Greenfield plants (\$1.7B)
 - 167 Brownfield expansions (\$5.5B)
 - 188 *Improve* projects (\$1.3B)
- ▶ Utilising the Local/global model to take advantage of significant investment driven by North American shale

2011		2012	
Petrochemicals	25%	Petrochemicals	47%
Plastics/Resins	18%	Plastics/Resins	21%
Specialty Chemicals	15%	Specialty Chemicals	11%
Chlor-Alkali	14.5%	Chlor-Alkali	5%
Industrial Gases	9%	Industrial Gases	3%
Ag Chemicals	7%	Ag Chemicals	13%
Other	11.5%		

Projected Capital Spend

Source: Chemical & Engineering News

Low cost energy impact



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- The low cost energy advantage creates and opportunity for industrial and manufacturing industries to return to the US

- Specialty chemicals
- Tire manufacturing
- Pharmaceuticals
- Metals processing

- Industrial planning around the energy sources:

- Energy infrastructure
- Transportation infrastructure
- Water management
- Resource industrial parks

ETHYLENE CHAIN



Manufacturing Advantage for Intermediate and Finished Products

Source: American Chemistry Council

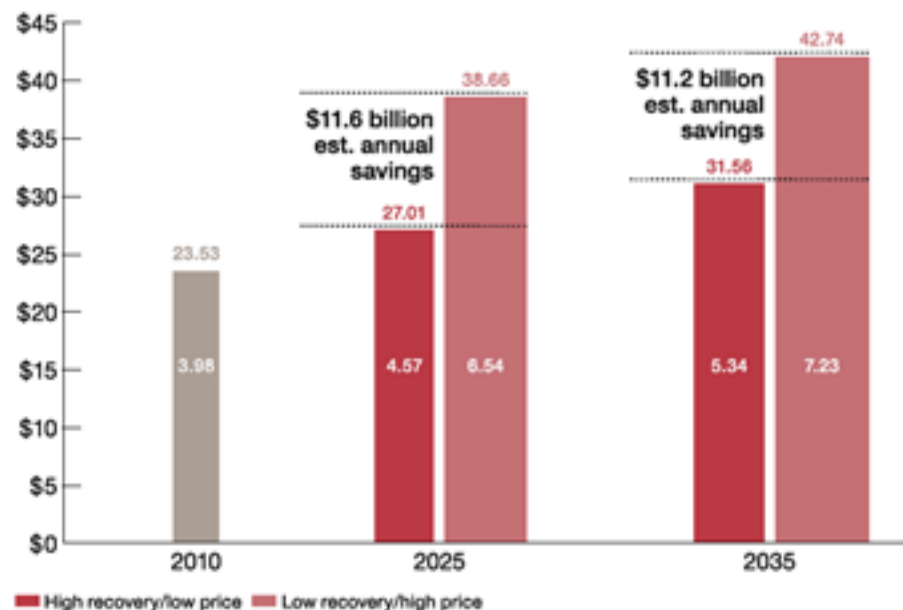
US market drivers and enablers



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- ▶ Natural gas prices have seen downward pressure
 - Prices expected to increase through 2020, but will stay in the \$5-6 range
- ▶ The advantage of lower feedstock and energy costs could amount to \$11.6 B in annual savings to domestic manufacturers
- ▶ For the long-term US energy policy, bipartisan agreement that the natural gas boom in the US is a positive economic and environmental story



Cost Savings for Manufacturers

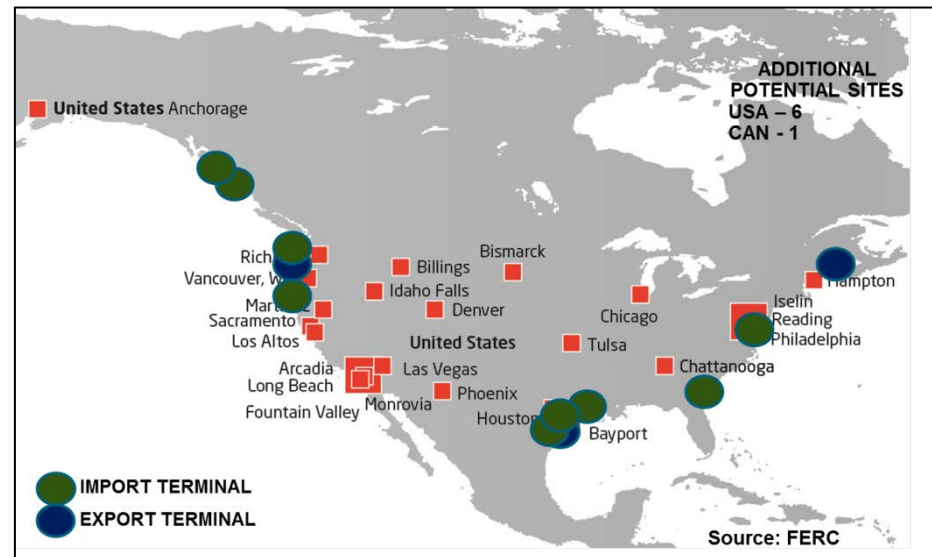
Source: PricewaterhouseCoopers

US Infrastructure & Environment



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- ▶ Shifts in pipeline flows will require new infrastructure investment
- ▶ The decrease in coal usage by the power sector is causing the export of coal to Asia and an expansion of major ports on the West and East coasts
- ▶ Natural gas price differentials are creating opportunities in LNG terminals
- ▶ Investigating implications from natural gas vehicles, rail logistics management, water scarcity issues



Active watch



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- ▶ Increased natural gas export capability may reduce the gas price advantages and benefits
- ▶ Increased demand from the power sector is well forecasted
 - Demand from natural gas vehicles and other transport is uncertain
- ▶ EPA regulations have been focused on the coal industry
 - Increasing towards oversight of the fracturing process
- ▶ The politics of energy policy decisions

NGV Fueling Stations



Source: Natural Gas Industry News



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Minerals, Metals & Chemicals

Mark Southey

Agenda



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- ▶ Customer and market outlook
- ▶ Growth geographies
 - Sub Saharan Africa
 - Latin America
 - Eastern Canada
- ▶ Increasing industry diversity
 - Uranium
 - Chemicals



Customer and market outlook



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- ▶ Some market softening in bulks (iron ore and coal), prices showing signs of recovery
- ▶ Copper and gold remain resilient
- ▶ Chemicals outlook strong
- ▶ Customers reviewing capital programs
 - Focus on cost efficiencies
 - Review major project development options
- ▶ Clear difference between developed and developing world focus



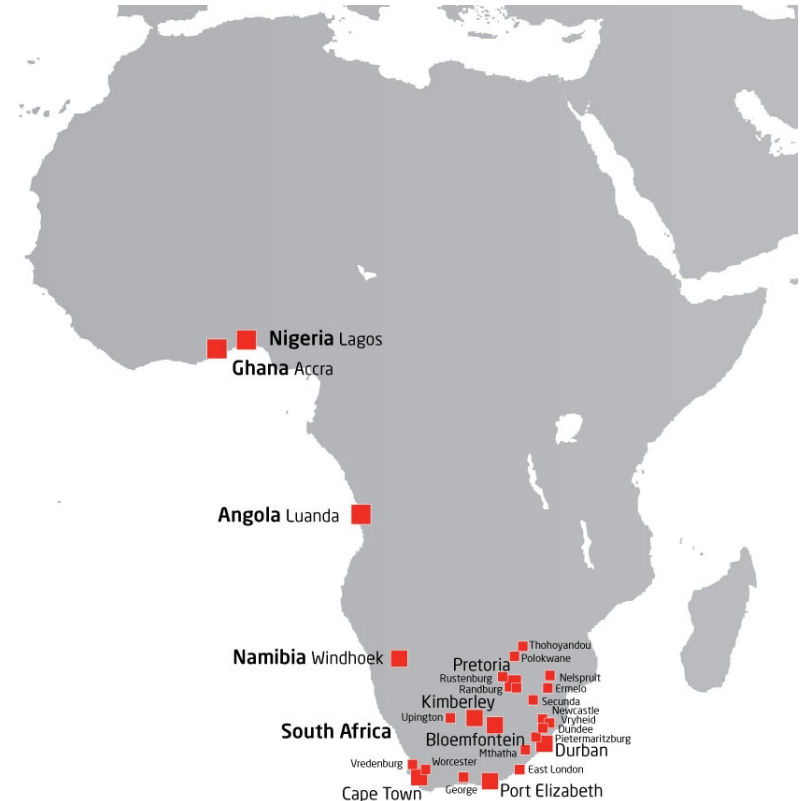
Growth geographies

Sub Saharan Africa



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- ▶ Increasing levels of global investment
- ▶ All our global customers are targeting this region
- ▶ Leverage experience and capability in South Africa
- ▶ Build execution platform for access to developing world region
- ▶ Growth focus areas



Growth geographies

Latin America - Chile



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- ▶ Increased ownership of ARA
WorleyParsons from 50% to 94%
- ▶ Strongly aligned with Minerals,
Metals and Chemicals strategy
- ▶ High growth region
- ▶ Strong interest in copper, gold,
iron ore and coal
- ▶ Building Santiago as the
execution hub for Spanish
speaking Latin America
- ▶ Significant growth in Brazil
focussed on iron ore and
chemicals



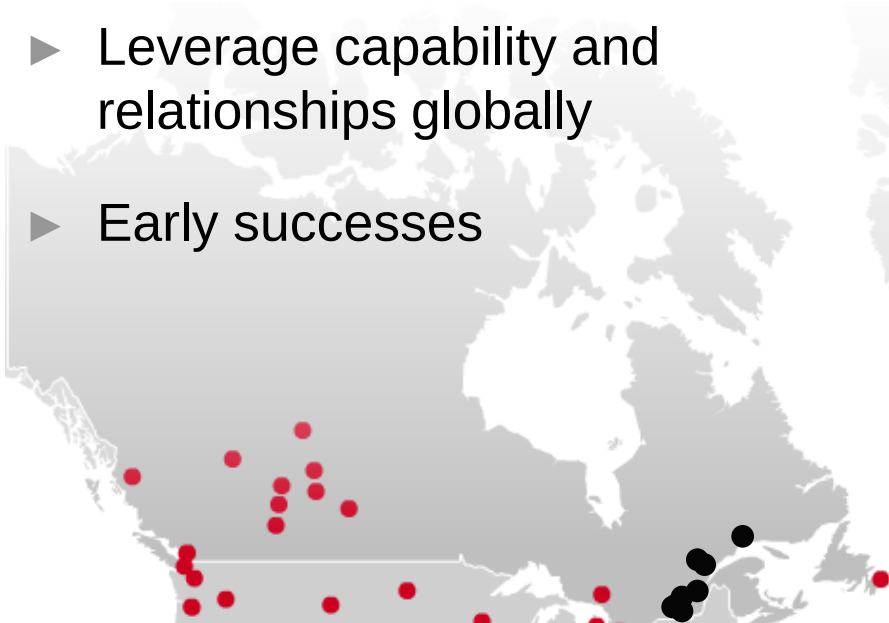
Growth geographies – Canada

Cegertec WorleyParsons JV



WorleyParsons
resources & energy

- ▶ Cegertec WorleyParsons joint venture is based in Quebec and was formed in April 2012
- ▶ Provides Eastern Canada capability and footprint
- ▶ Leverage capability and relationships globally
- ▶ Early successes



Cegertec
WorleyParsons

Growth commodity - Uranium



WorleyParsons
resources & energy

- ▶ Established Saskatoon office 2 years ago to increase access to Potash and Uranium markets
- ▶ Seeing results through local and international project awards
- ▶ Strong and growing relationships
- ▶ Tier 1 customers producing around 50% of global supply



Commodity focus - Chemicals



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- ▶ Continue high levels of customer investment
- ▶ Significant amount of opportunities
- ▶ WorleyParsons has a strong track record in Chemicals
 - More than 600 projects in over 30 countries



Chemicals: industry outlook



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- ▶ China and India will continue to drive demand
- ▶ Some potential market tightening due to Eurozone uncertainty
- ▶ US Renaissance providing unprecedented opportunities
- ▶ Shift to high value products in Middle East



Chemicals Strategy



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- ▶ Focus geographies:
 - USA
 - Middle East/Europe
 - China/Asia
- ▶ Leverage legacy Chinese expertise into new global development
- ▶ Intensify customer focus in US to align with new investment opportunities



Chemicals strategic relationships

- ▶ Continue to build strategic relationship with some of the worlds leading Chemicals companies
- ▶ Capitalise on the trend towards global supplier relationships
- ▶ Our capability and reference projects with major players continues to grow



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EASTMAN



Key projects



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ACAI/NASA Project

Customer: BASF-YPC Company Ltd

Location: Brazil and China



- ▶ Two identical Super Absorbent Polymer (SAP) sites, one in Nanjing, China the other in Camacari Brazil
- ▶ EPCM awarded for Brazil; EP and Construction support awarded for China
- ▶ Production scheduled for 2014



Other project examples



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Palm Tree Phase 2 Expansion

Customer: Xinan-Momentive

Location: China

IDENTIFY > EVALUATE > DEFINE > EXECUTE > OPERATE

BOC Dissolved Acetylene Project

Customer: BOC

Location: United Kingdom

IDENTIFY > EVALUATE > DEFINE > EXECUTE > OPERATE

Phosphate based Fertilizer project

Customer: Undisclosed

Location: Middle East

IDENTIFY > EVALUATE > DEFINE > EXECUTE > OPERATE



Conclusion



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- ▶ Our strategy is robust and remains on track
- ▶ Our geographic expansion and industry diversification provides good headroom for growth
- ▶ Many opportunities to create value across the industry in the changing market environments





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Execution Led Delivery

Randy Karren

Agenda



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- ▶ Background on WorleyParsons Cord
- ▶ EPC project delivery
 - Aurora tailings dam
 - Sunrise well pads
- ▶ Delivery model
- ▶ Further enhancements



WorleyParsonsCord background



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**Modularization at
WorleyParsonsCord**

EPC project delivery

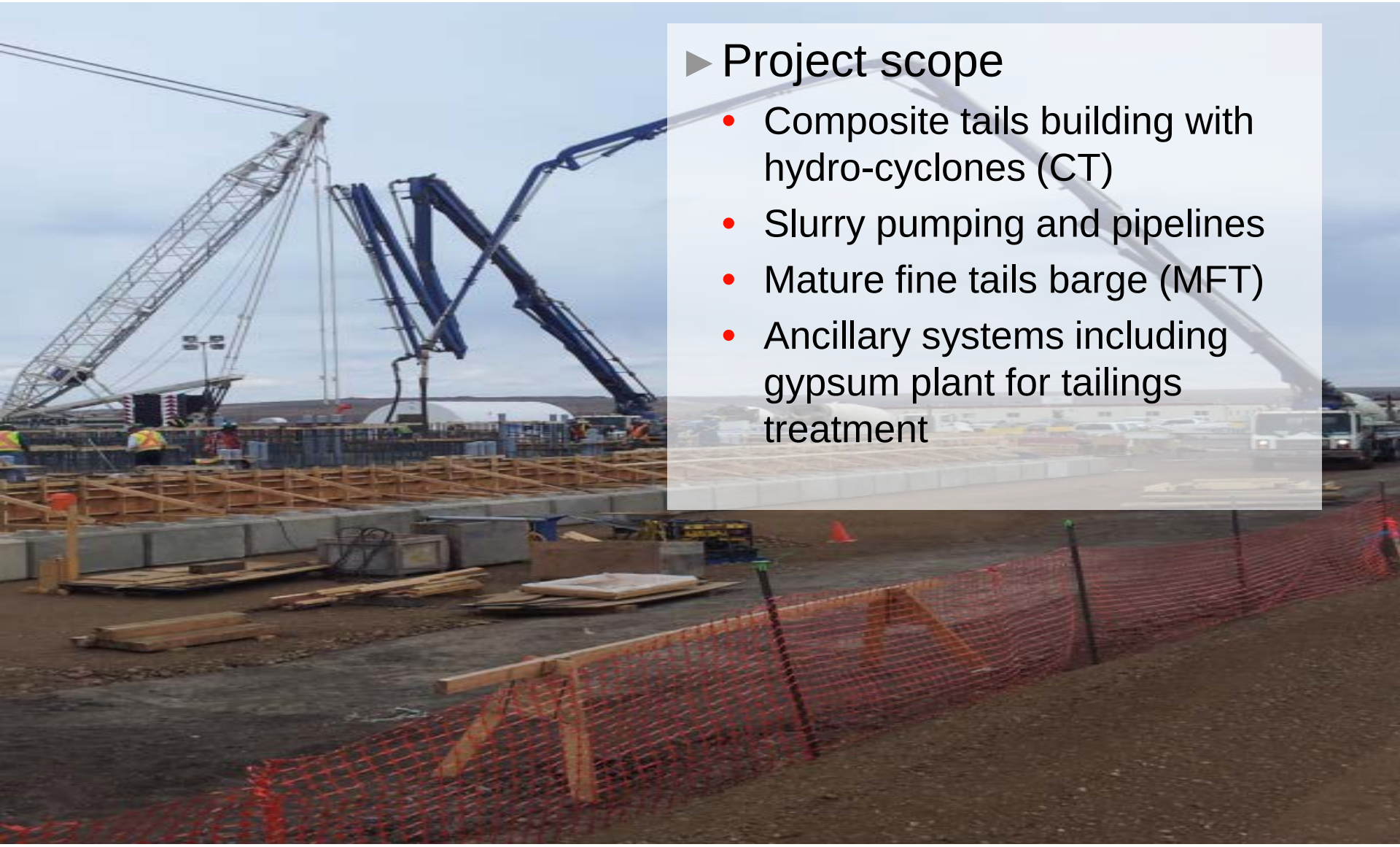
Imperial Oil Aurora Tailings Management



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► Project scope

- Composite tails building with hydro-cyclones (CT)
- Slurry pumping and pipelines
- Mature fine tails barge (MFT)
- Ancillary systems including gypsum plant for tailings treatment





► Aurora Tailings Management

- Jobsite is north of Fort McMurray
- Engineering / design
- Number of modules – 33
- Fabrication and construction

EPC project delivery

Husky Sunrise Well Pads

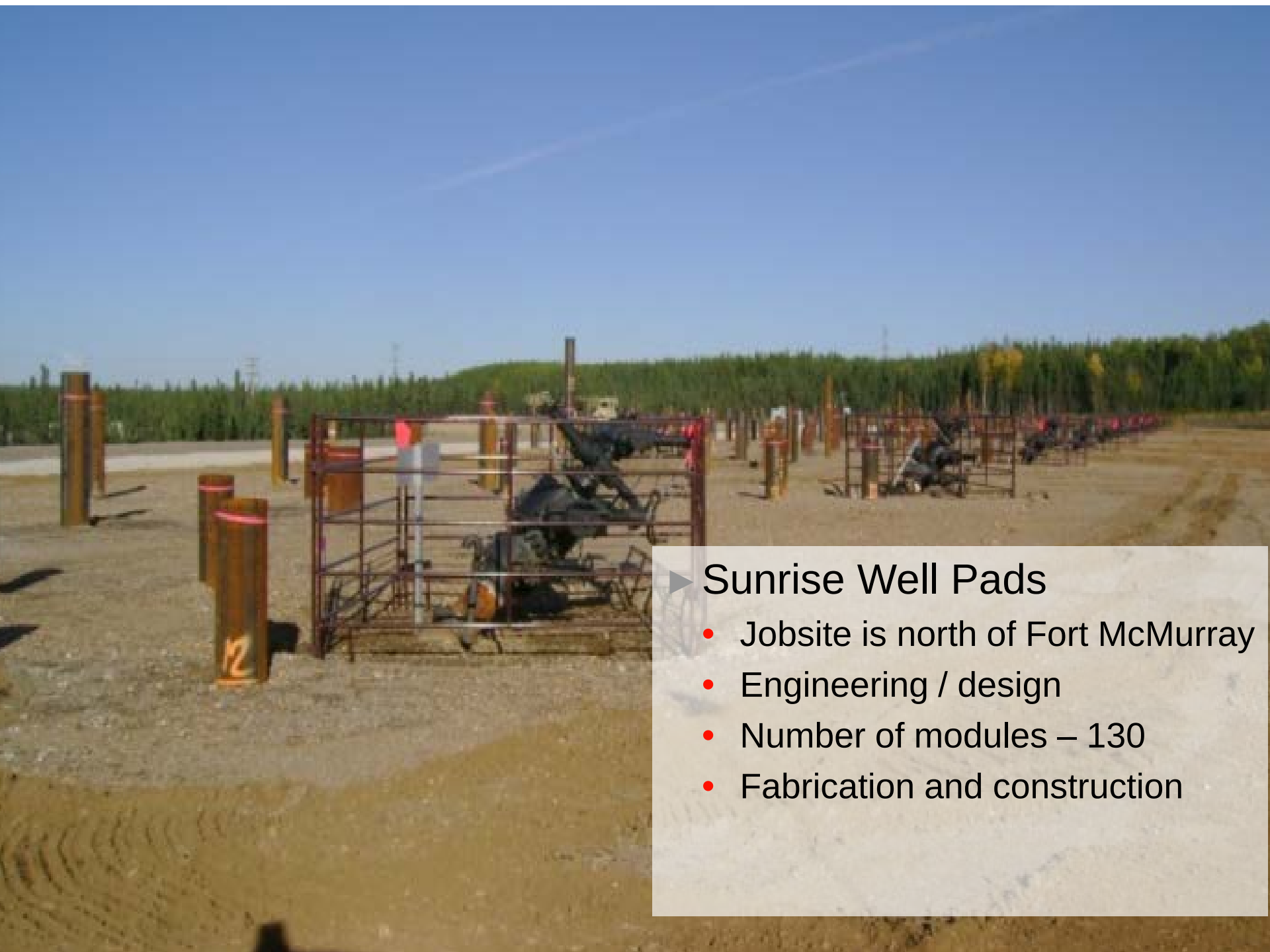


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► Project scope

- Field facilities for a 60,000 bpd SAGD plant
- 8 well pads virtually identical in design
- Associated above ground gathering systems
- Associated underground pipelines for make-up and disposal water





► Sunrise Well Pads

- Jobsite is north of Fort McMurray
- Engineering / design
- Number of modules – 130
- Fabrication and construction

EPC project delivery

Key features of delivery model



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- ▶ Graduated lump-sum conversion approach
- ▶ Using our systems and tools for engineering, procurement and construction project delivery
 - Bringing the Local / global model to bear on full project delivery
- ▶ Module fabrication as a manufacturing process



EPC project delivery

Future enhancements



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- 
- ▶ High value project delivery
 - Working with WorleyParsonsCord and bringing offshore fabrication and procurement into the delivery cycle
 - ▶ Delivering the WorleyParsonsCord model into other geographic regions
 - ▶ **Improve** relationships with full project delivery



collaboration

innovation future
partnership consistency
cooperation empowerment
competitive global
success local relationships
knowledge performance collective
delivery customer shared
common leadership transparency
agility teamwork unity