



13 February 2019

YOJEE PRESENTATION MOVE LONDON CONFERENCE

Yojee Limited (**Yojee** or the **Company**) (ASX: **YOJ**), is pleased to announce its participation by invitation at one of the world's most important mobility events, Move London, an event focused on disruptive technology and innovation to drive much needed change in urban supply chains and mobility. Yojee will present on 'Linking into different supply chain relationships'.

With statistics provided by the conference organisers showing that global urban mobility investment is booming with a +42% increase and a total of \$819 billion invested by 2030. The conference also seeks to address changing buyer behaviour where it states worldwide ecommerce sales now exceed \$2.8 trillion per year and will top \$5.6 trillion by 2020.

Yojee's innovative approach to ecommerce supply chains, and multi-leg and last mile solutions has attracted some of the world's largest companies to the platform and is an area of great interest for companies all over the world and is a unique solution that attracts global attention. The presentation from the conference can be viewed below.

-ENDS-

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About Yojee Limited (ASX: YOJ), a new, future ready platform technology company developing powerful logistics and supply chain management capabilities via its world-class blockchain secured software and expansive partner network across South East Asia and Australia.

www.yojee.com

FORWARD LOOKING STATEMENTS

Certain statements contained in this asx release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

(a) are necessarily based upon a number of estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies;

(b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and

(c) may include, among other things, statements regarding estimates and assumptions in respect of prices, costs, results and capital expenditure, and are or may be based on assumptions and estimates related to future technical, economic, market, political, social and other conditions. The Company disclaims any intent or obligation to publicly update any forward looking statements, whether as a result of new information, future events or results or otherwise.

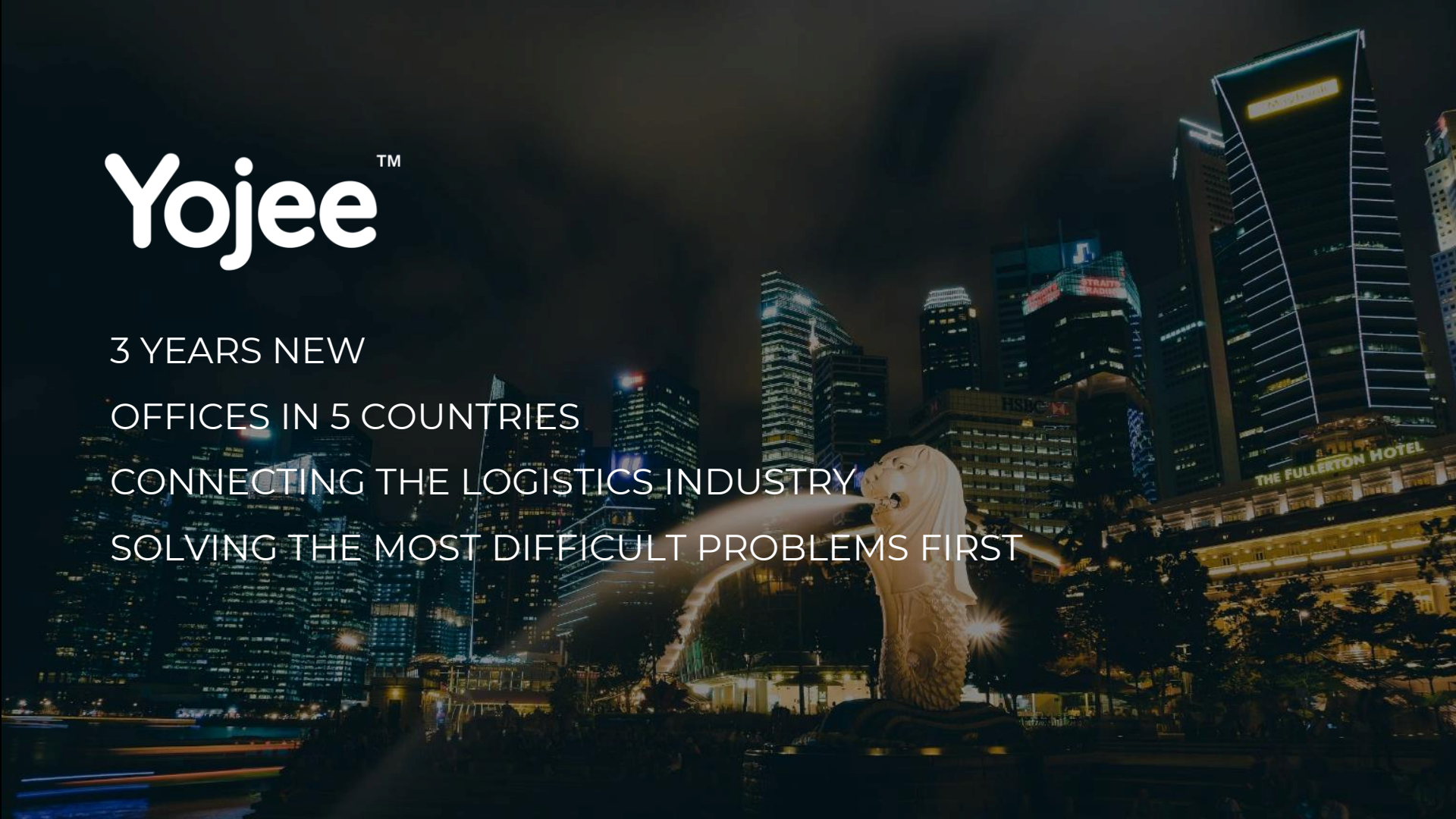
The words "believe", "expect", "contracted", "anticipate", "indicate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will", "schedule", "planned" and similar expressions identify forward looking statements. All forward looking statements contained in this asx release are qualified by the foregoing cautionary statements. Recipients are cautioned that forward looking statements are not guarantees of future performance and accordingly recipients are cautioned not to put undue reliance on forward looking statements due to the inherent uncertainty therein.



YojeeTM

ED CLARKE

MANAGING DIRECTOR AND CO-FOUNDER



Yojee™

3 YEARS NEW

OFFICES IN 5 COUNTRIES

CONNECTING THE LOGISTICS INDUSTRY

SOLVING THE MOST DIFFICULT PROBLEMS FIRST

PAINKILLERS

Not vitamins.

- Parcel freight is growing dramatically
- Huge variations in volumes day to day
- Singles Day, iPhone Launch, Black Friday, Christmas
- Cross border presents a huge challenge
- Companies trying to be efficient with minimum fixed costs
- Customers want visibility



WHERE IS THE PAIN CREATED?

- Fragmented Technology (Silos)
- Paper and Spreadsheets
- No planning or visibility
- Human intervention or decision making

SUPPLY CHAIN TODAY – HIGHLY FRAGMENTED

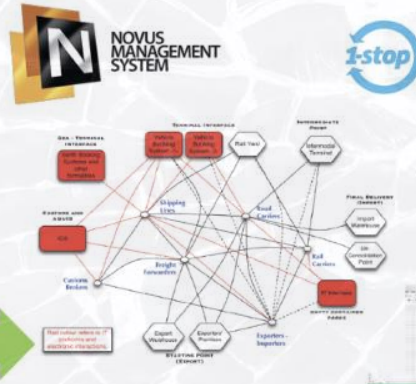
Supply chains today are fragmented and largely built in 1990's, no efficiency gain across supply-chain sectors.



SENDER | FREIGHT
FORWARDER



SHIPPING LINE | FORWARDER



WHARF CARTAGE



LAST MILE | RECIPIENT

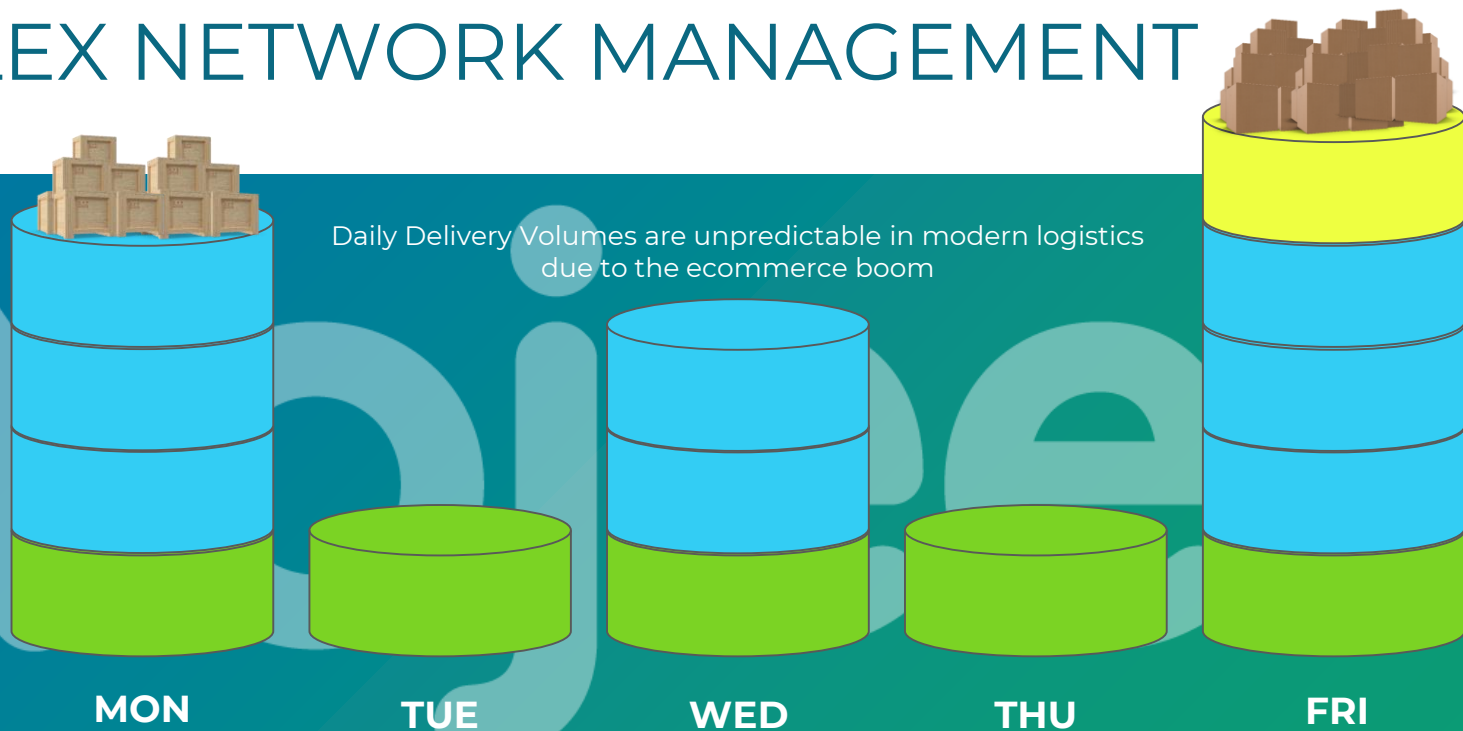


COMPLEX NETWORK MANAGEMENT

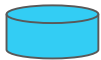


Manage all work through all partners from a single screen with seamless transfer and visibility. Only with Yojee.

Daily Delivery Volumes are unpredictable in modern logistics due to the ecommerce boom



Crowdsourced Labour: Highest cost, but instant supply. Best utilised when unforecasted volumes hit the network and SLAs must be met

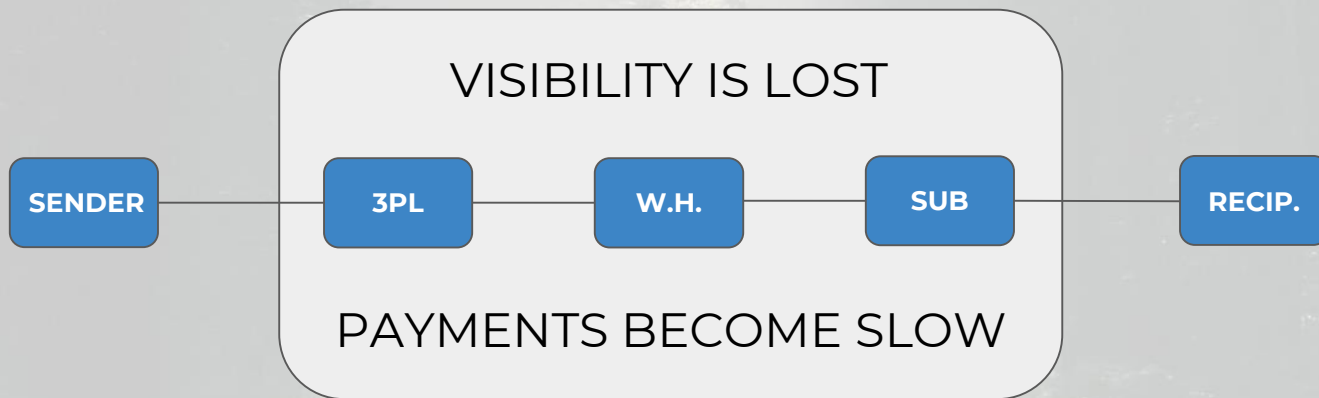


Partner/Subcontractors: Lowest cost when company cannot fully utilise its own fleet. Usually fixed or minimum volume agreements



Own Fleet: Lowest cost when fully utilised. High cost if unutilised. Every vehicle must be busy every day

ONE JOURNEY. MULTIPLE PARTNERS.



CONNECTING THE SUPPLY CHAIN:

THE NETWORK

BUSINESS REQUIREMENTS

PLANNING

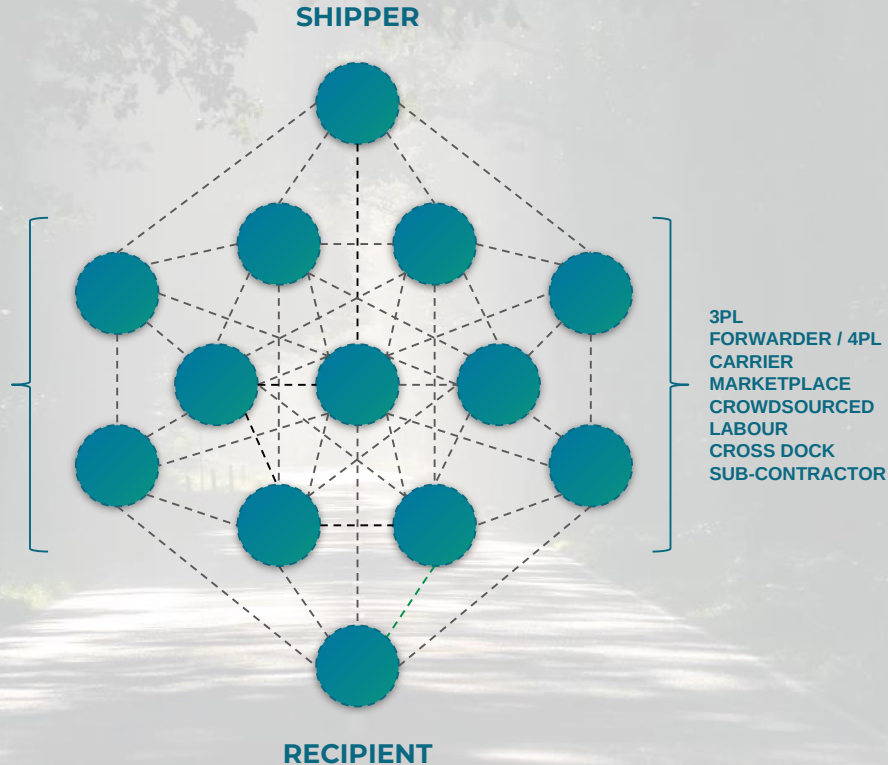
ORDER MANAGEMENT

ROUTING
PICKUP, DELIVERY,
AND LINE HAUL
PLANNING

CROSS DOCKS AND
BREAK BULK

SETTLEMENT
RATING, MANIFESTS,
INVOICING, FREIGHT
BILL, PAYMENT,
CLAIMS

WORK IN ANY
DIRECTION, WITH
ANY COMBINATION
OF PARTNERS,
WHILE ENJOYING
FULL VISIBILITY
THROUGHOUT
THE PROCESS



SOFTWARE FUNCTIONS

SEAMLESS MULTI-
ACTOR TRACKING

SCALABLE REGION-
SPECIFIC
OPERATIONS

ADAPTABLE PRICING
& FINANCING

WHOLISTIC ANTI-
FRAUD & MULTI-
SECTOR ANALYTICS

SECURE \$
RESPONSIBLE
PROCUREMENT &
SUPPLY CHAIN



(the ultimate) MULTI-HUB LOGISTICS EXAMPLE:

CHINA NEW SILK ROAD

UNIQUE TECHNOLOGY, SAMPLE USE CASE:

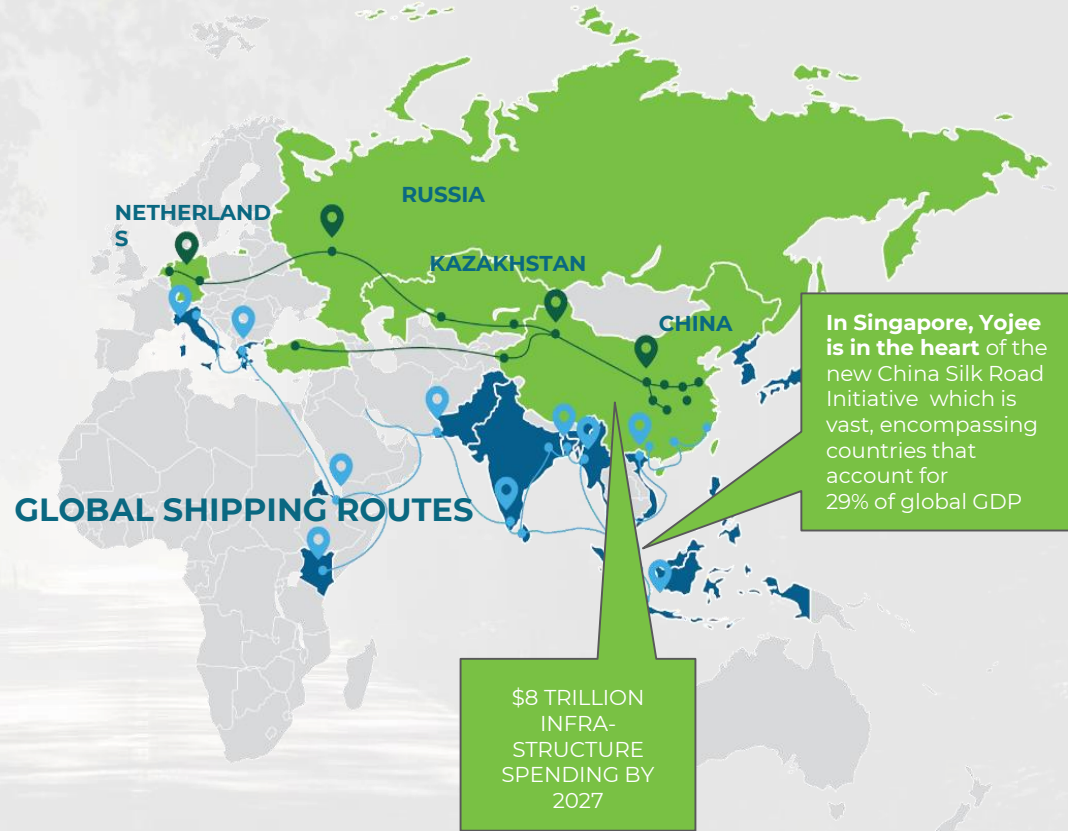
CHINA'S BELT AND ROAD INITIATIVE

(The New Silk Road)

The world's largest supply chain
with \$8 Trillion spending by 2027

This represents the biggest
opportunity in logistics today

Yojee is commercialising its
leading multi-leg, end to end
solution to support companies of
all sizes.



A composite image featuring a golden humanoid robot on the left and a white astronaut suit on the right, set against a dark blue background. The robot has a metallic, segmented body and a helmet with a visor. The astronaut suit is detailed with patches, including the NASA logo and the American flag. The text is overlaid on the image in a clean, white, sans-serif font.

AI

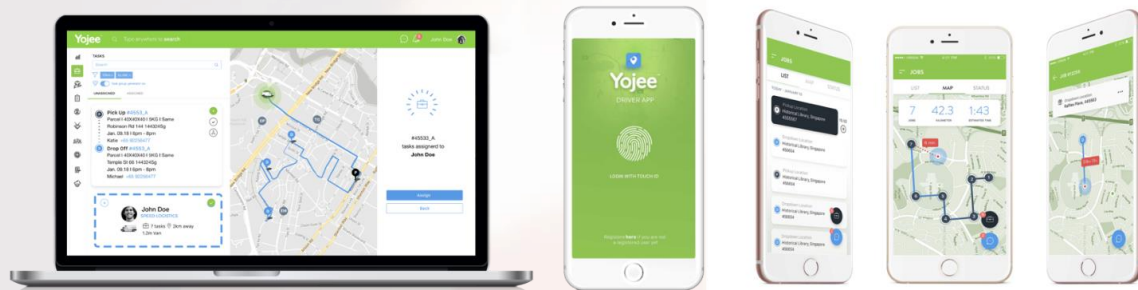
AI BEAT A CHESS GRANDMASTER FOR THE
FIRST TIME IN 1981

COMPUTERS DON'T (YET) GET DRUNK AND
SHOW UP LATE FOR WORK

A woman with dark hair is shown in profile, looking down at a laptop screen. She is wearing a white smartwatch on her left wrist. The background is blurred, showing a desk and a laptop. The text "LEVERAGING AI & ML" is overlaid in white, bold, sans-serif font across the center of the image.

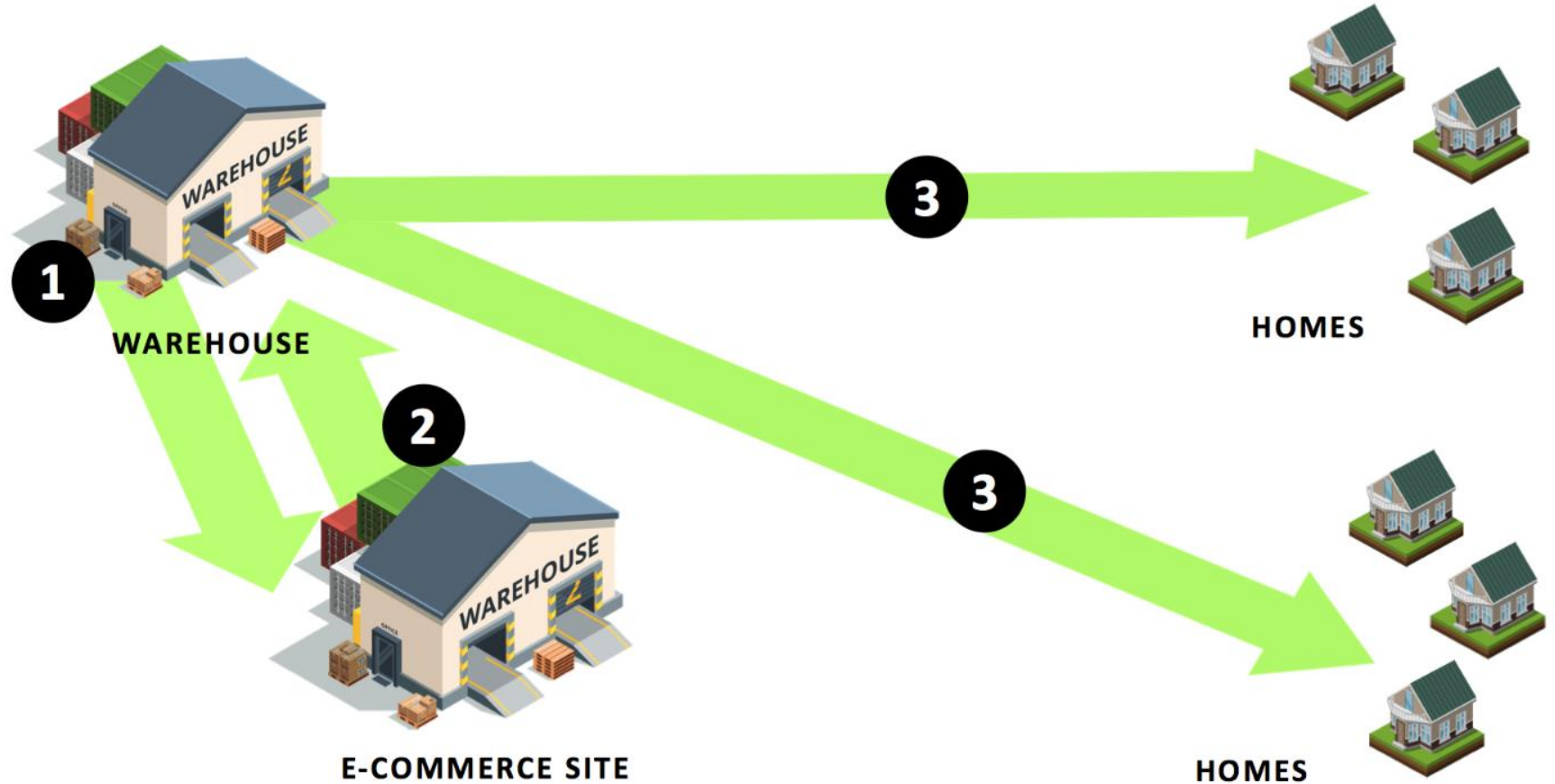
LEVERAGING AI & ML

HOW AI & ML DO THE HEAVY LIFTING



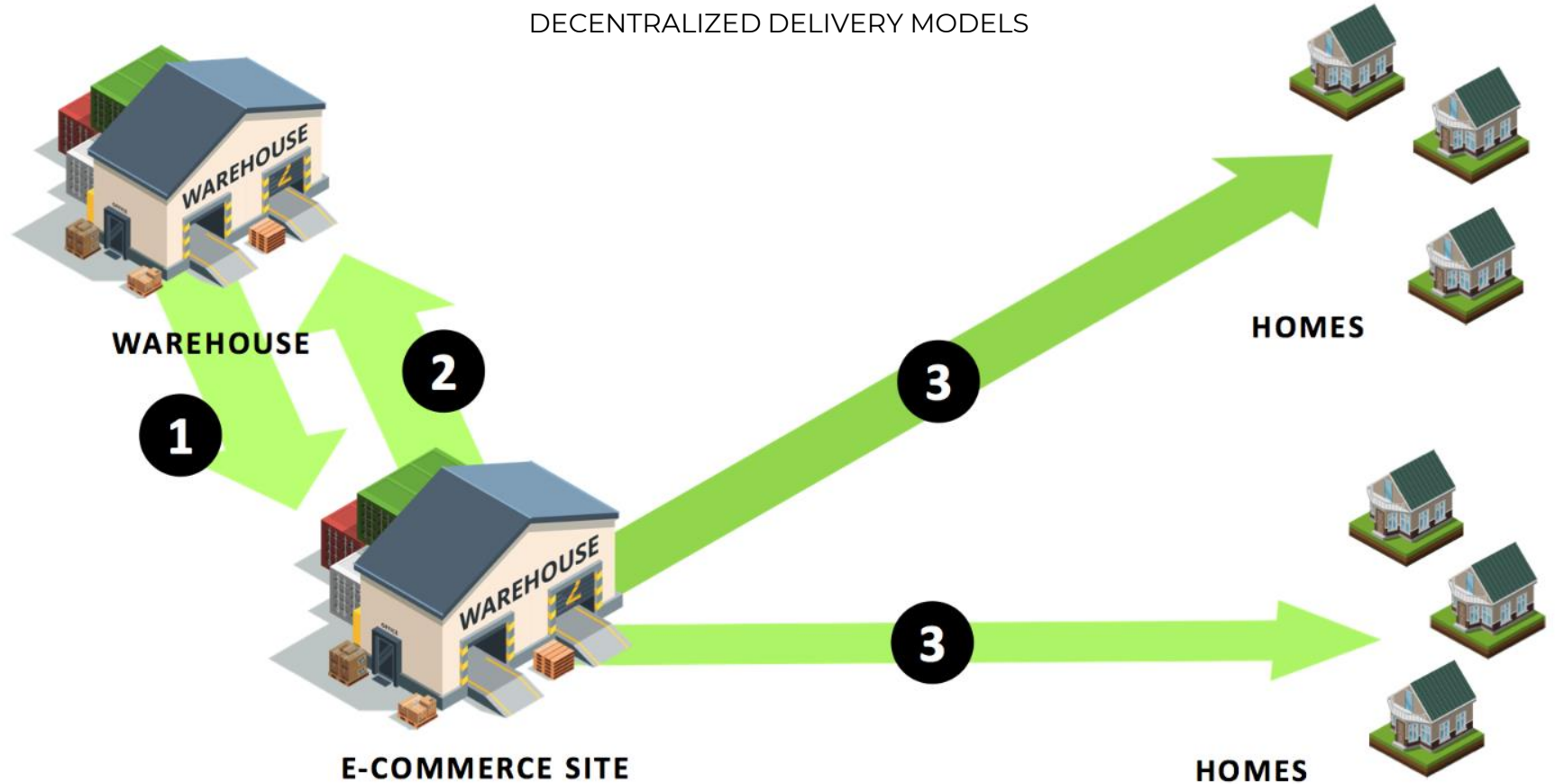
ROUTE OPTIMISATION
CAPACITY OPTIMISATION
ML DRIVEN ASSET PLANNING
AUTONOMOUS TASK ALLOCATION
NEW LOGISTICS MODELS

AI: TRUE FLEET OPTIMISATION



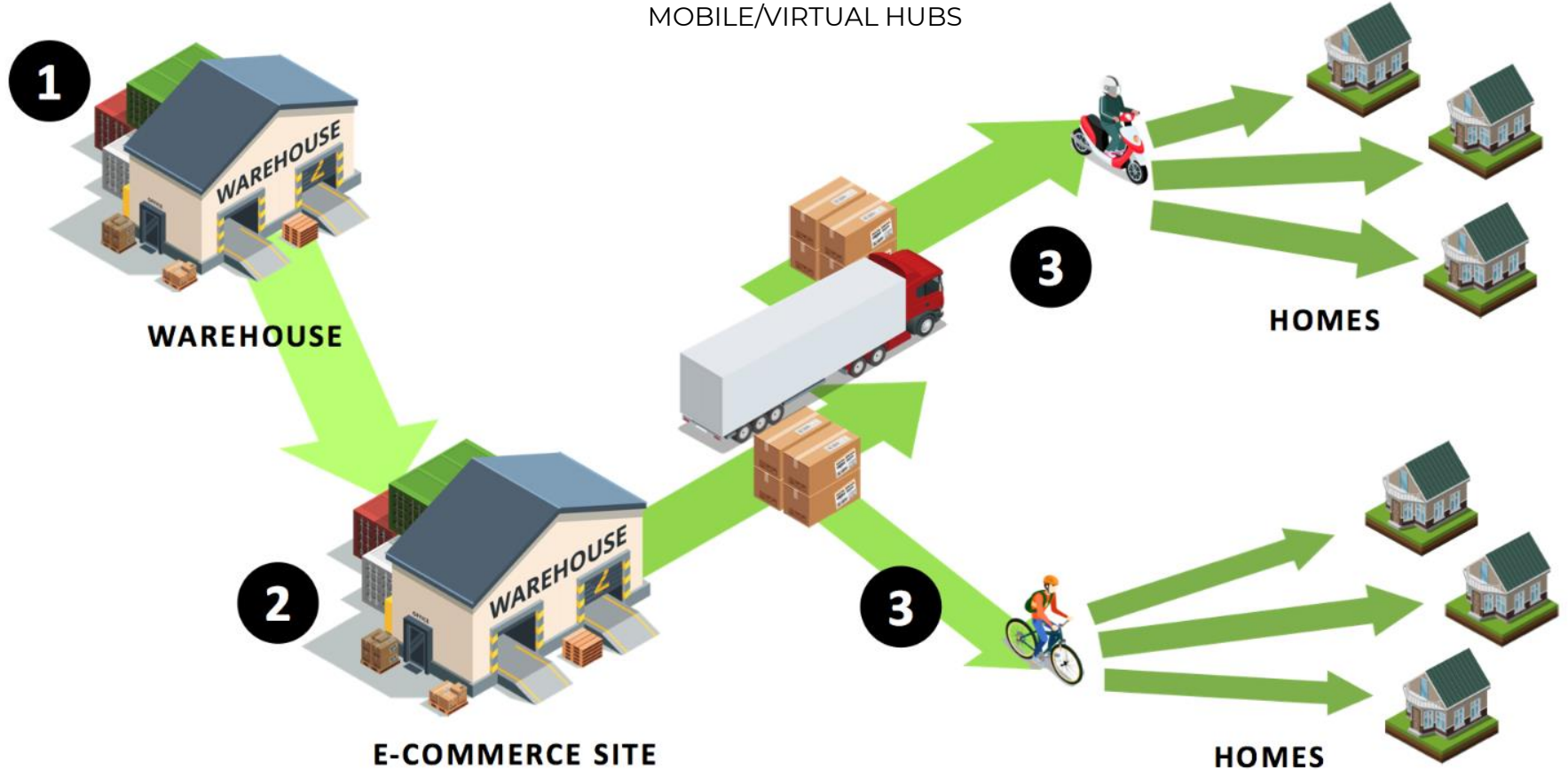
AI: TRUE FLEET OPTIMISATION

DECENTRALIZED DELIVERY MODELS



AI: TRUE FLEET OPTIMISATION

MOBILE/VIRTUAL HUBS



[illegible]

YOUR MANTRA

REDUCE COMPLEXITY

INCREASE CONNECTIVITY



OUR THINKING

- A SINGLE SYSTEM TO MANAGE MULTIPLE PARTNERS, ACROSS MULTIPLE LOCATIONS
- APPLY AI & ML TO WORK SMARTER
- LEVERAGE PREVALENCE OF SMART DEVICES

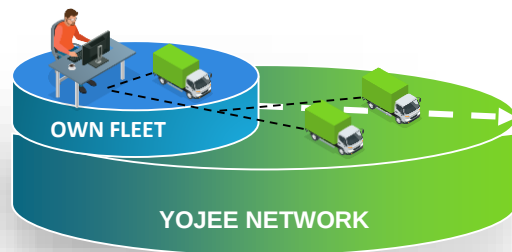
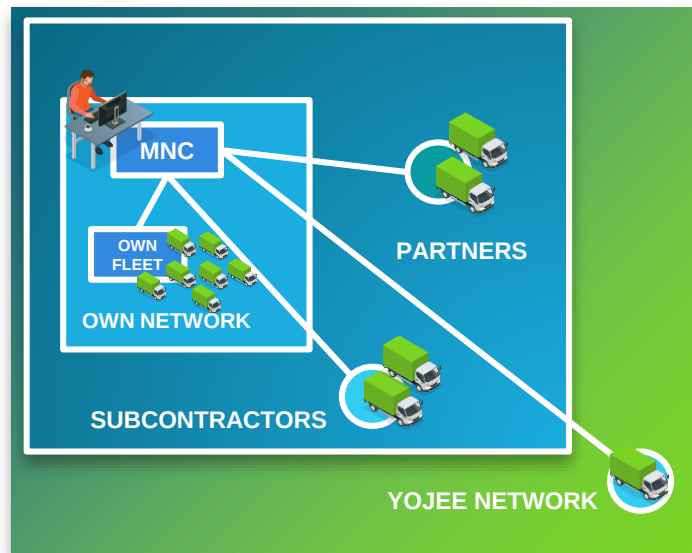
A UNIQUE SOLUTION FOR REAL LOGISTICS

Multinationals/Majors Engaging Downstream Partners

With the ability to work seamlessly with downstream partners on the Yojee network, Yojee becomes an essential part of handling high or unpredictable volumes, thus creating stickiness with software being used by all parties.

SMEs Scalability

Being able to access the Yojee Network enables growing companies the ability to take larger contracts with the confidence that they can execute as required with full visibility over SLAs.



GET PAID FASTER The digital effect

With realtime control towers and network synchronisation completed jobs by own fleet or partner fleets can be invoiced in seconds taking weeks of finance processes.

HOW YOU SOLVE THE PROBLEM

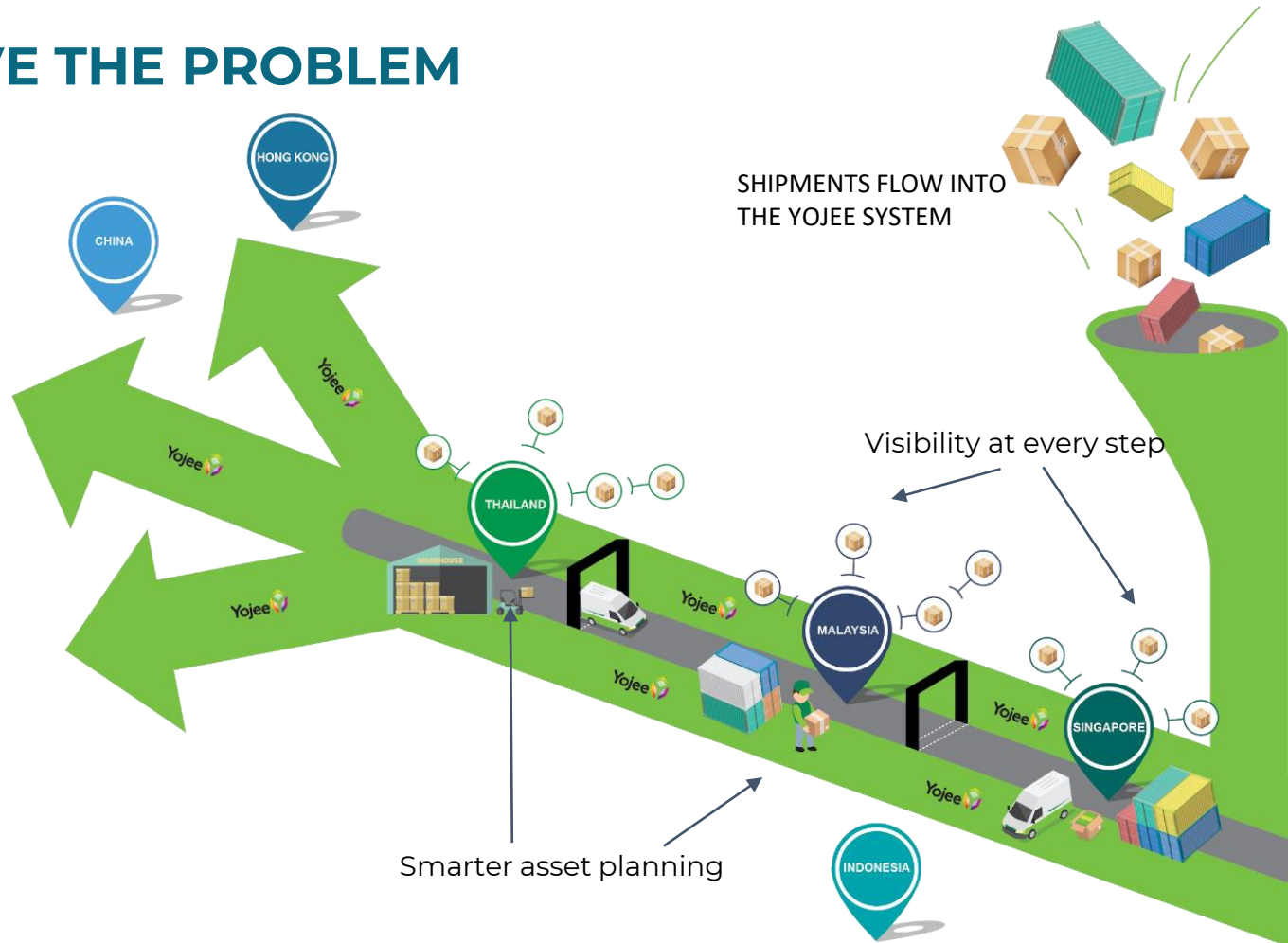
Visibility is maintained throughout

People at the end of the line understand what is heading their way in advance

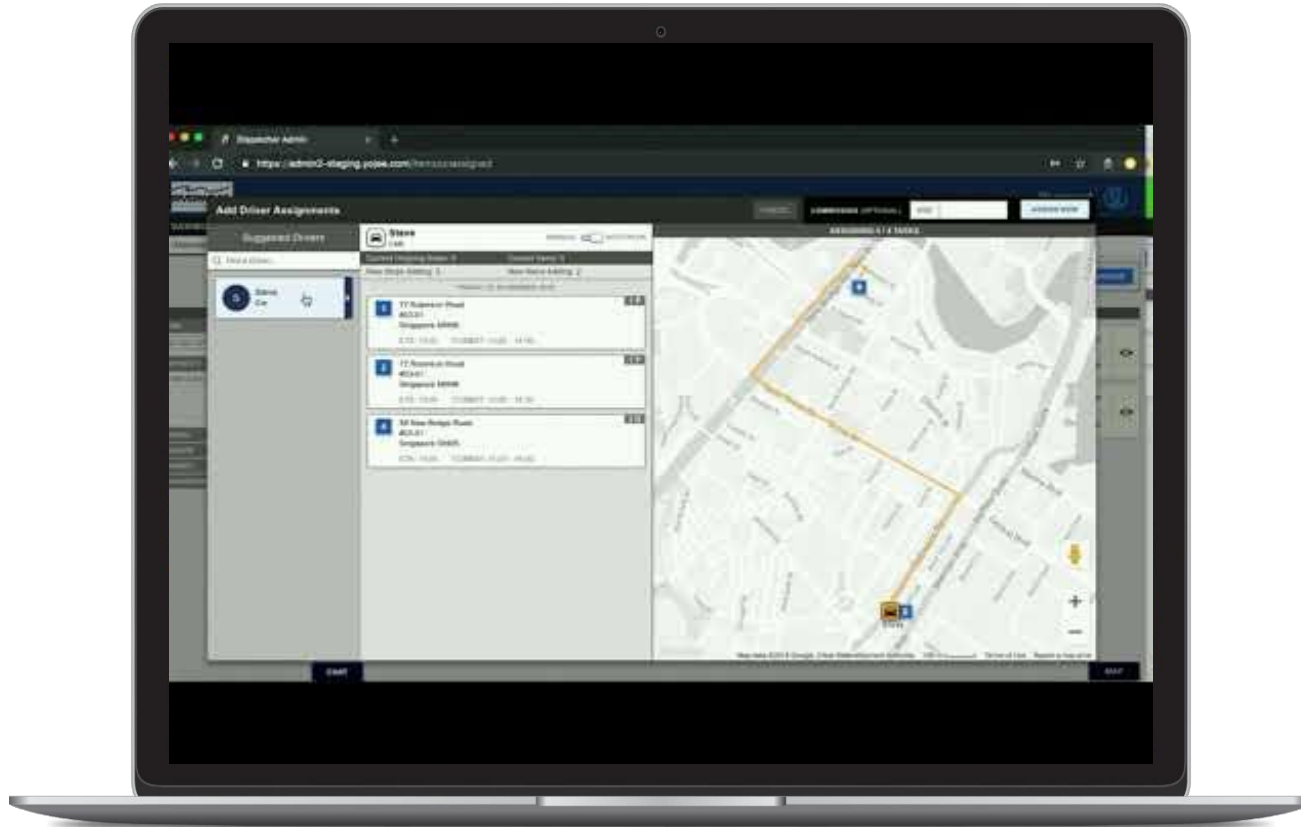
Better asset planning

Ability to transfer between trucks and companies across jurisdictions and contracted regions.

By solving this there is no limit to scale.



NO MORE SPREADSHEETS - SEAMLESS COLLABORATION



SEAMLESS TECHNOLOGY

ADDING VALUE AT EVERY STEP OF THE WAY



CUSTOMER/ SUPPLIER

Receives automated notifications at key points in the process

FIRST MILE

Track pick ups in real time, Easily work with downstream partners, optimised routes,

HUB

Visibility on cross docking process, better adherence to schedules

CROSS BORDER

Continuous visibility of shipments even on handover.

HUB

Clarity and security around break bulk processes
Close linkage of cartons and pallets for additional assurity

LAST MILE

Track deliveries in real time.
Easily manage downstream, partners.

RECIPIENTS

Recipients receive automated notifications at key points in the process.
Track and trace available end to end.

Continuous Data Analytics, Dynamic Planning and Route Optimisation, Backed Up By Machine Learning and Artificial Intelligence

BUILDING TRUST THROUGH TECHNOLOGY

- **COLLABORATIVE WORKING**
- **BETTER VISIBILITY AND SECURITY**
- **SMARTER TECHNOLOGY**



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